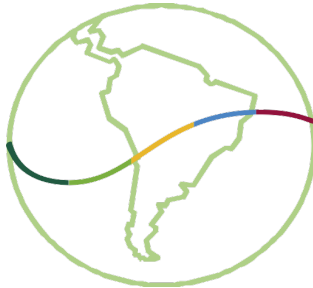
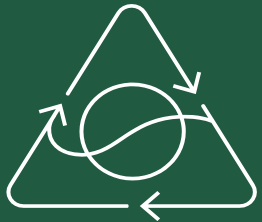


Corporate Presentation



Investor
Relations
Third Quarter
2023

Disclaimer

Statements made in this presentation relate to CCU's future performance or financial results are "forward-looking statements" within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, which are not statements of fact and involve uncertainties that could cause actual performance or results to materially differ. Forward looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and may contain words like "believe," "anticipate," "expect," "envisages," "will likely result," or any other words or phrases of similar meaning.

Our forward-looking statements are not guarantees of future performance, and our actual results or other developments may differ materially from the expectations expressed in the forward-looking statements. As for forward-looking statements that relate to future financial results and other projections, actual results will be different due to the inherent uncertainty of estimates, forecasts and projections. Because of these risks and uncertainties, potential investors should not

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1

CCU OVERVIEW

4

2

Market overview

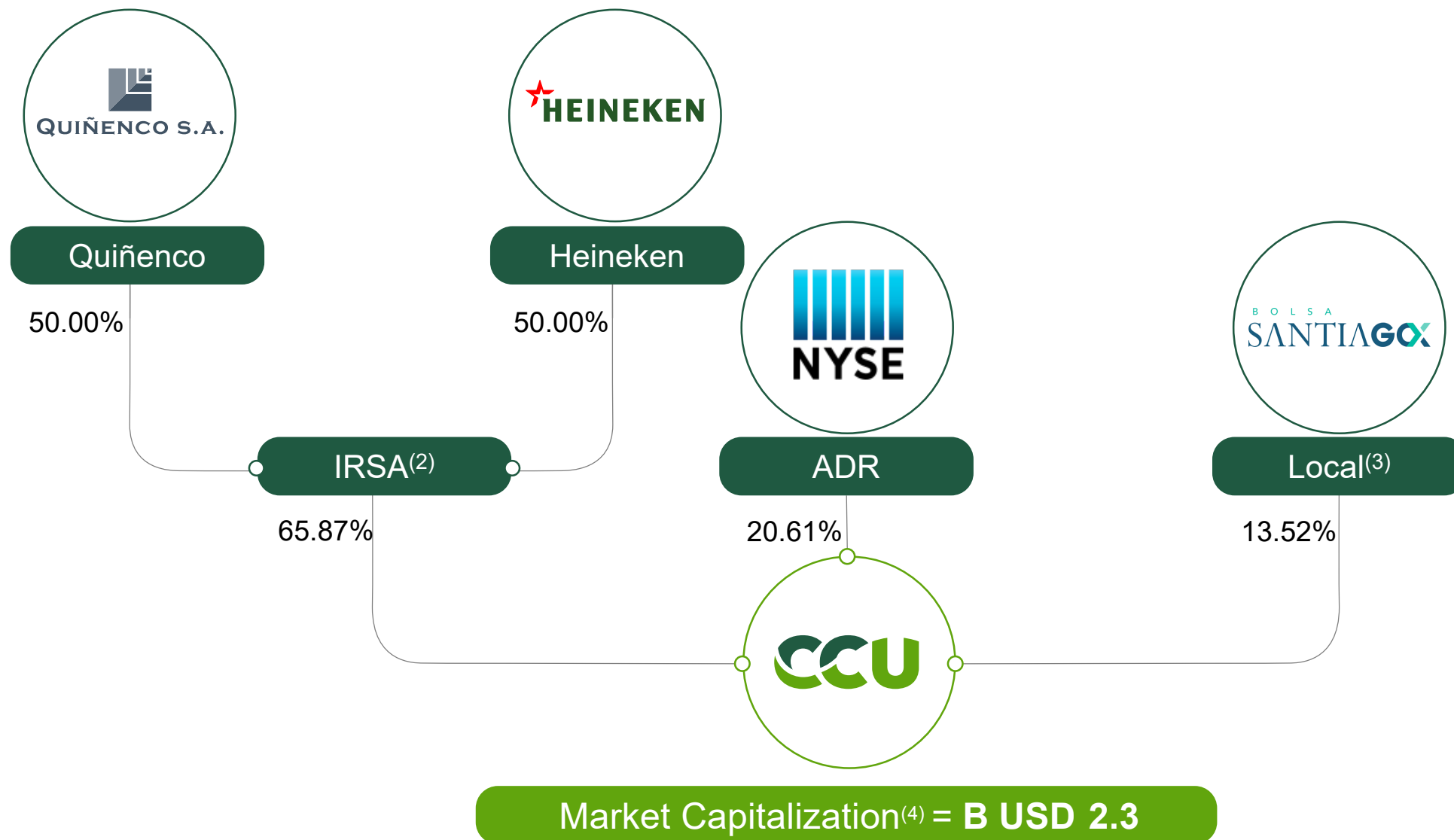
19

3

Performance overview

21

Ownership structure⁽¹⁾



(1) Figures as of September 30, 2023. Number of shares 369,502,872; (2) Inversiones y Rentas S.A. (IRSA) owns directly 59.03% of CCU's equity and 6.84% through Inversiones IRSA LTDA, a 99.9% owned vehicle; (3) In Chile CCU's shares are traded on the Santiago Stock Exchange and the Chile Electronic Stock Exchange; (4) Market capitalization of CCU as of September 30, 2023.

Regional multcategory beverages player

Contribution by Operating segment
(As of December 31st, 2022)⁽¹⁾

	Total Consolidated	Chile	International Business	Wine	Other ⁽²⁾	JVs
Volume mln HL	34.3	23.4	9.5	1.6	(0.2)	7.3
Net Sales USD mln	3,108	1,918	897	340	(47)	
EBITDA ⁽⁴⁾ USD mln	410	260	117	59	(26)	
EBITDA margin ⁽⁴⁾	13.2%	13.6%	13.0%	17.3%	-	
Employees	10,513	5,309	3,004	1,796	404	

3 Operating Segments 6 Geographies

Chile

Beer

Non Alcoholic

Spirits

Cider

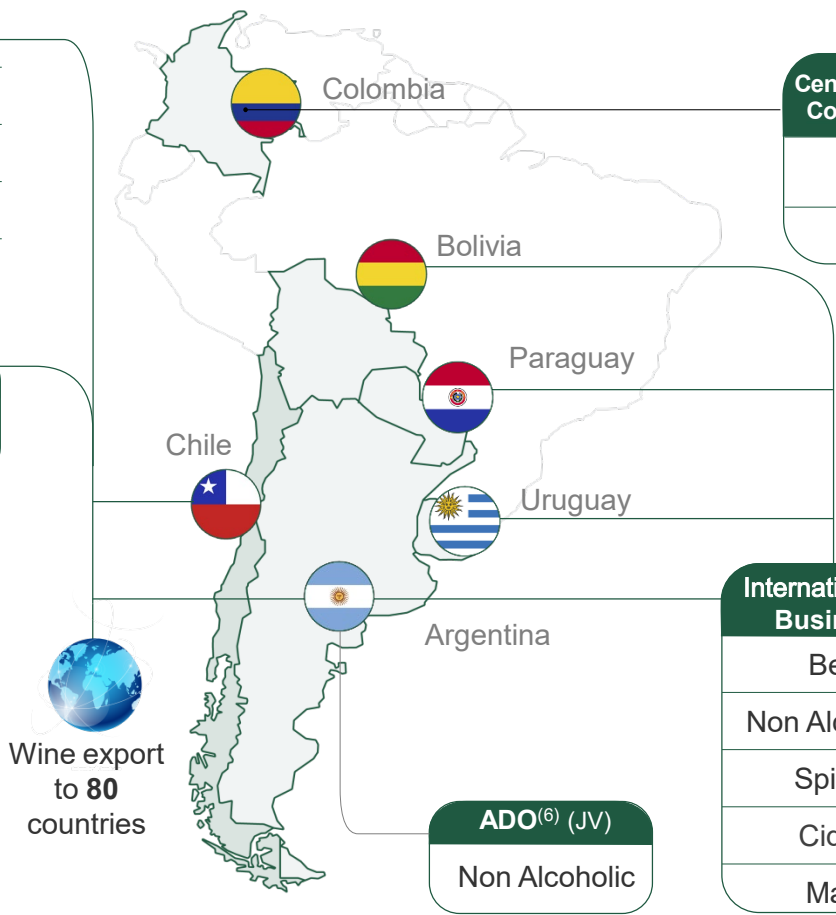
Wine

Wine & Sparkling Wine

Central Cervecera Colombia⁽⁶⁾ (JV)

Beer

Malt



International Business

Beer

Non Alcoholic

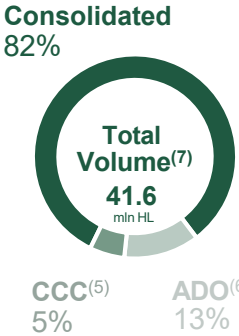
Spirits

Cider













Malt

ADO⁽⁶⁾ (JV)

Non Alcoholic



(1) Average of period exchange rate for 2022: CLP 872.3/USD (Source: Central Bank of Chile); (2) Considered as Others/Eliminations in CCU's financial releases. Includes Corporate Functions, Centres of Excellence, Shared Services across all Operating segments; (3) Includes Other; (4) EBITDA is equivalent to ORBDA (Adjusted Operating Result Before Depreciation and Amortization) used in the 20-F form; (5) Beer and Malt 50/50 JV with Postobón, Central Cervecera Colombia ("CCC"); (6) Mineral, purified and flavoured water 50/50 JV with Danone, Aguas de Origen ("ADO") in Argentina; (7) Includes 7.3 mln HL from our JV's. Numbers have been rounded.

		Core Categories		Synergic Categories		TOTAL 2022	
		 Beer	 Non Alcoholic	 Wine, Spirits and Cider	Market Share ⁽¹⁾	Proprietary Brands ⁽²⁾	
 Chile			 Carbonated Soft Drinks Water Functional & Juices	 Cider Pisco Rum Other Spirits	45.2% ⁽³⁾	67.1%	
	International Business		 Carbonated Soft Drinks Water Functional & Juices	 Ciders	18.1% ⁽⁴⁾	74.2%	
				Wine	Chile, Argentina & Exports		
						19.9% ⁽⁵⁾	100%
				TOTAL	30.5%	70.9%	

Source: Nielsen for Chile and Domestic Wine, Ernest & Young (EY), ID Retail for Uruguay, CCR for Paraguay, CiesMori for Bolivia, and Viñas de Chile for Export Wine. Annually updated and weighted by internal market size estimates; market size estimates annually updated. Last update December 2022.

Notes: (1) Weighted average volume market share. (2) Proportion of CCU volumes related to proprietary brands; (3) Excludes Home Office Delivery (HOD), powder juices and energy drinks; (4) Includes Beer in Argentina; CSD, Beer, Juices, Mineral Water in Uruguay; CSD, Beer, Juices, Mineral Water in Paraguay; CSDs, Beer, and Malt in Bolivia; (5) Domestic and export wines from Chile. Excludes bulk wine.

Chile Operating segment

Beer



Beer & non-alcoholic beer

Non-alcoholic



Carbonated Soft Drinks Waters Functional & Juices

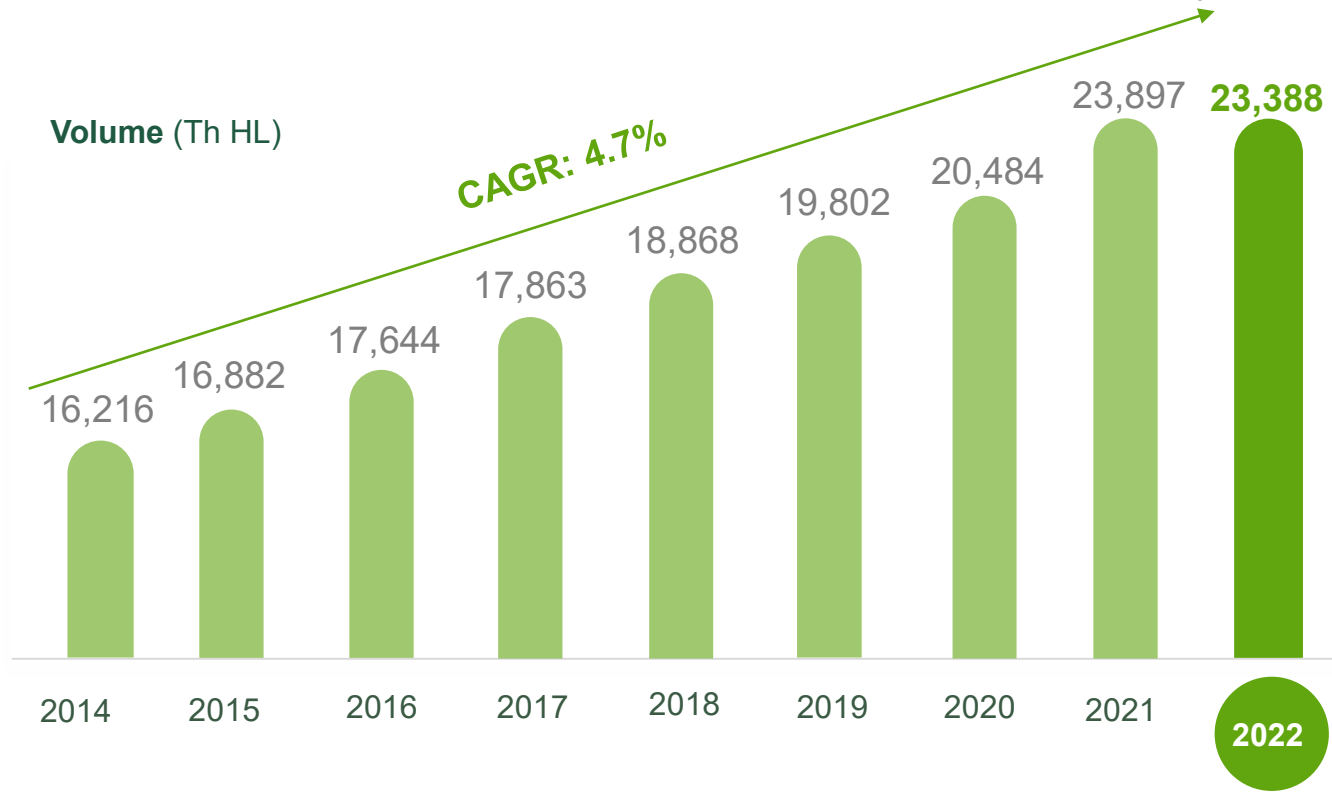
Spirits



Cider Pisco Rum Other Spirits



Volume (Th HL)



International Business Operating segment

Argentina 



Beer & non-alcoholic beer

Ciders

Paraguay 



Beer

Non Alcoholic

Uruguay 



Beer

Non Alcoholic

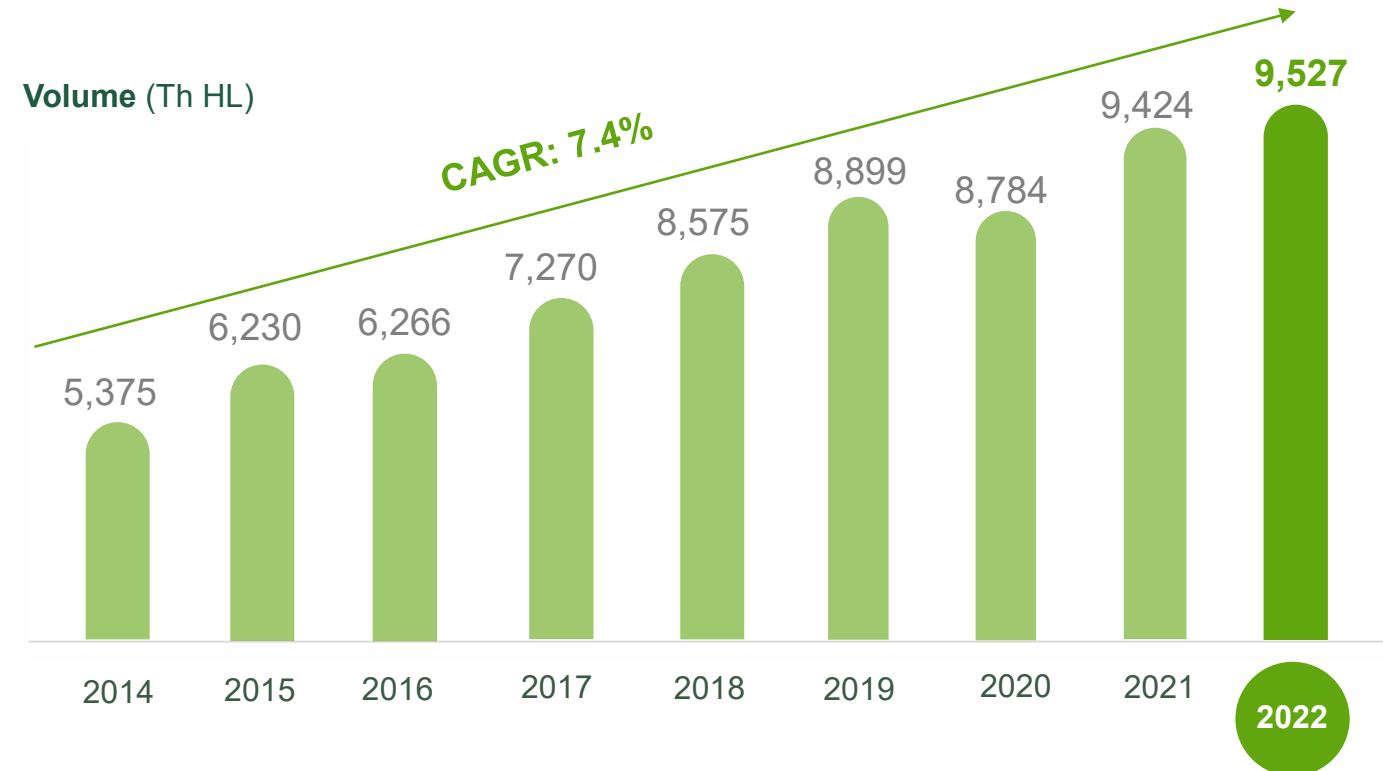
Bolivia 



Beer

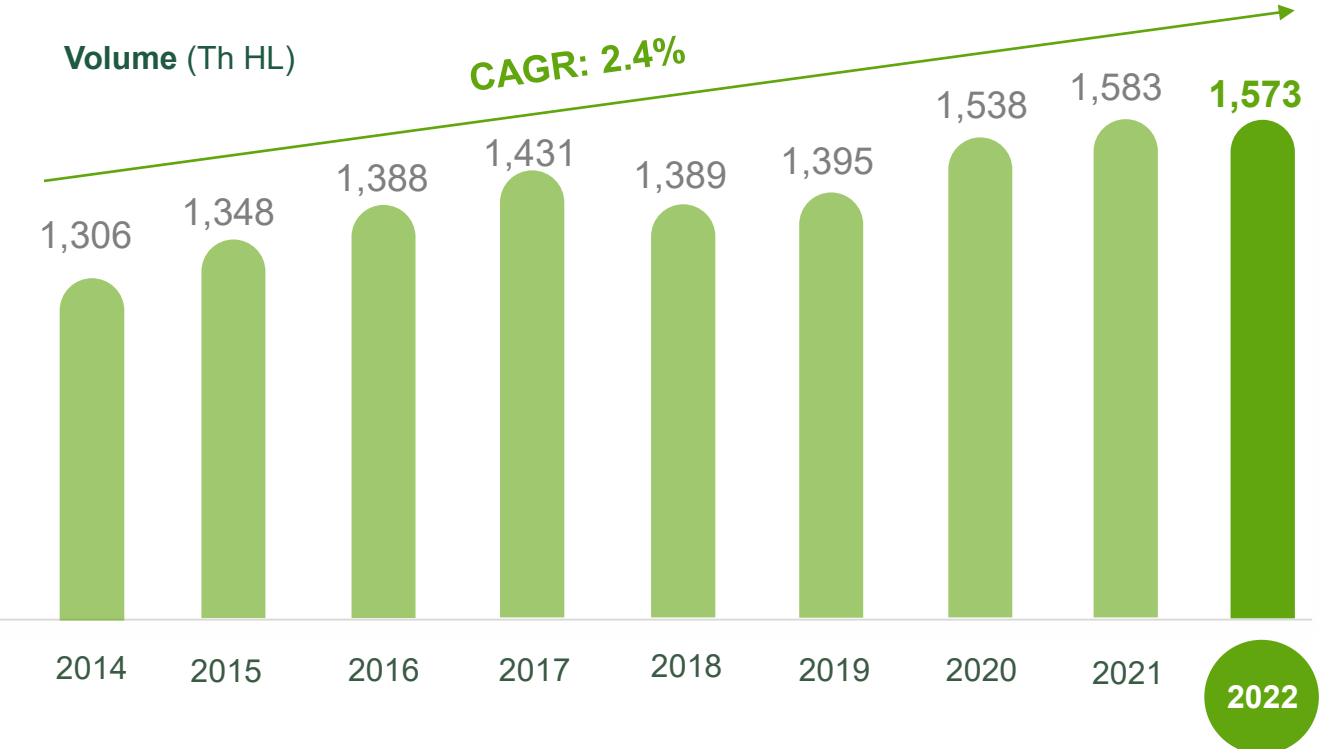
Malt

Non Alcoholic





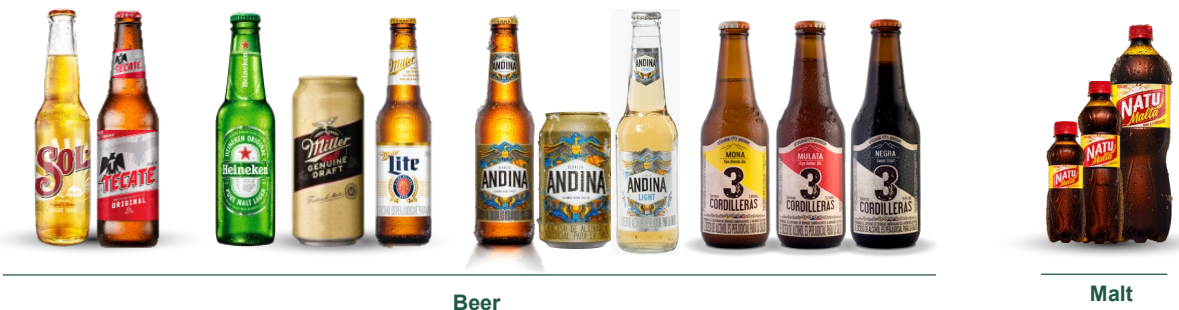
Wine & sparkling wine



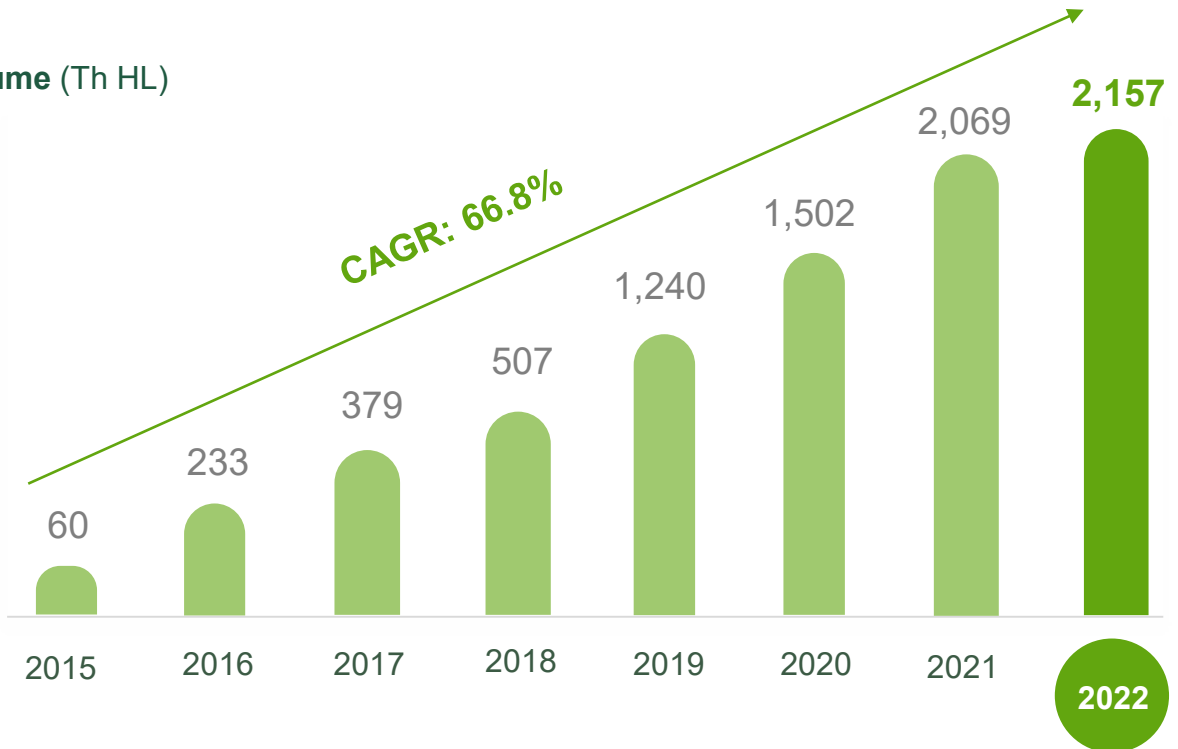
Joint Venture in Colombia















Central Cervecería de Colombia



Volume (Th HL)

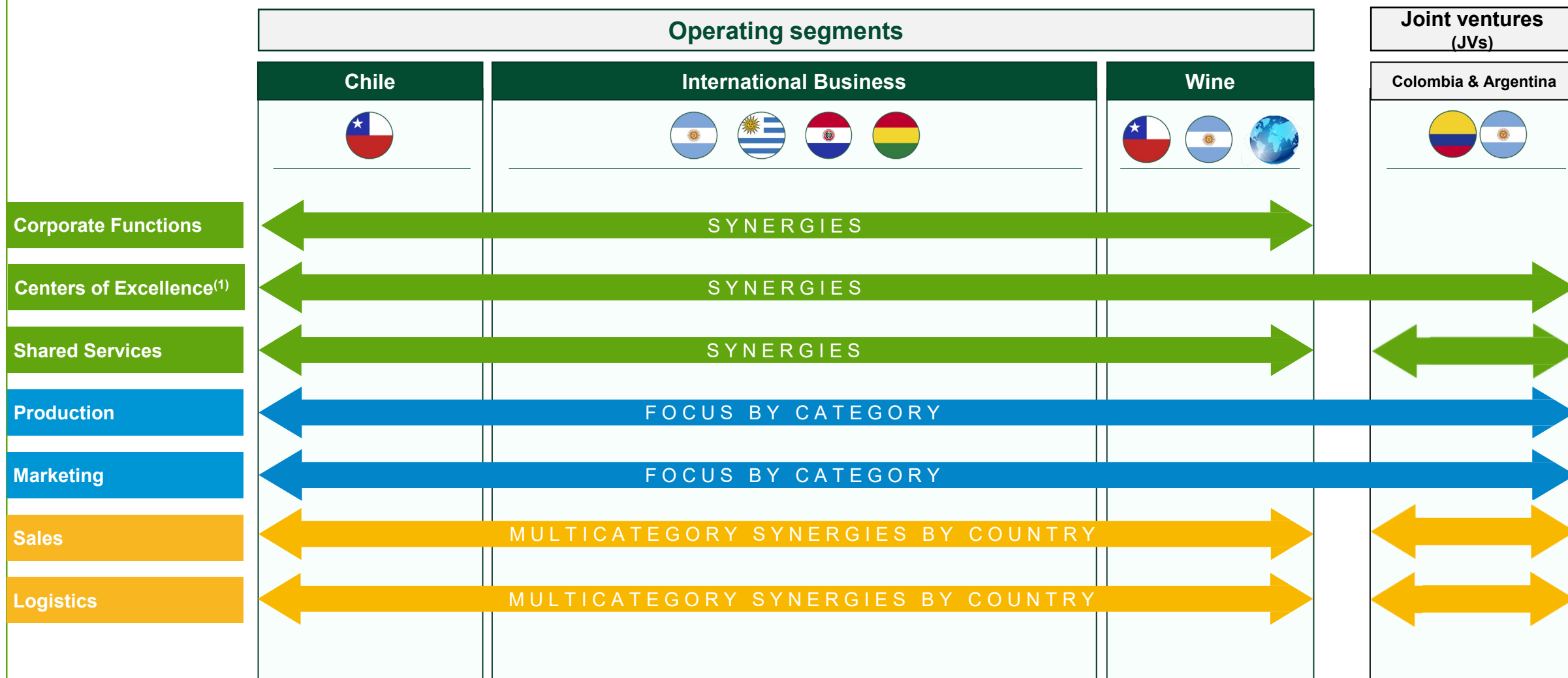


Multicategory scale in manufacturing, sales & logistics

	 Number of Plants⁽¹⁾	 Distribution centers⁽²⁾	 Points of sale	Sales by channel			 Direct Sales force
				Retail	Supermarket	Indirect	
Chile	 4 Beer ⁽⁸⁾  8 Non Alcoholic 5 Spirits	29	118,368 ⁽³⁾	51%	29%	20%	971
International Business	 3 Beer 2 Cider 2 Non Alcoholic ⁽⁹⁾	10	217, 591 ⁽⁵⁾	12%	20%	68%	157
	 1 Non Alcoholic	1	17,800 ⁽⁵⁾	0%	15%	85%	1
	 1 Beer 1 Non Alcoholic	6	32,228 ⁽⁵⁾	72%	21%	7%	160
	 1 Beer 1 Non Alcoholic	4	19,695 ⁽³⁾	33%	6%	61%	167
	 5 Wine	29 ⁽⁶⁾	31,341 ⁽⁴⁾	38%	36%	26%⁽⁴⁾	75 ⁽⁴⁾
Wine⁽⁴⁾							
Total⁽¹¹⁾	35 Plants	50	405,682⁽¹⁰⁾	41%	26%	33%	1,531
Colombia	 1 Beer/Malt	71 ⁽⁷⁾	349,976 ⁽⁷⁾	70%	13%	16%	1,889 ⁽⁷⁾

Notes: (1) Main production facilities; (2) Owned plus long-term leases; (3) Points of sale related to direct sales only. For Chile, including Comercial Patagona, excluding Manantial; (4) Related to the Chile domestic wine business only; (5) Related to both direct and indirect sales; (6) Through the Chile Operating segment network; (7) Joint distribution through the Postobón network. Includes Central Cervecería de Colombia sales force and Postobón shared sales force; (8) Includes Austral brewery and mixed plant in Temuco considered in Beer and Non Alcoholic; (9) Includes Aguas de Origen's plant for mineral, purified and flavored water; (10) Points of sale of Wines are contained in Chile and does not consider online sales through our e-commerce platform; (11) Considers the Total Consolidated CCU, JVs in Colombia and Argentina.

Business model combines focus and synergies across all Operating segments and JV



Source: CCU

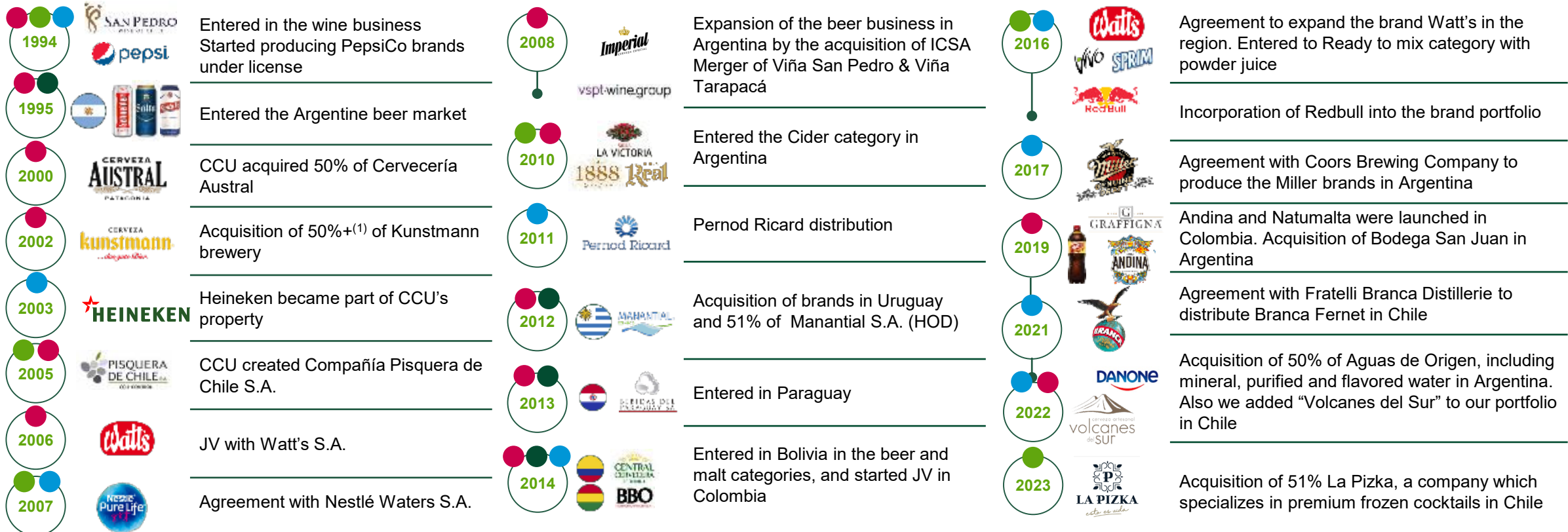
(1) Includes Commercial, Industrial and Planning & Logistics. The Centers of excellence aim to implement the best practices and seek for efficiencies across the Company's main functions.

Proven track record in diversification, inorganic growth and long-term alliances

Diversification from a Chile beer based company into a regional multicategory branded beverage company

- Since its foundation in 1850 until 1916, CCU was focused on the Chilean beer industry
- From 1916 until 1994, CCU started adding soft drinks to its portfolio, preparing its path to further diversification
- Since 1994, CCU started entering into new countries, together with categories, strategic acquisitions and alliances

- Countries
- Categories
- Strategic Acquisitions or Partnerships
- Alliance with Global / Regional Players



Investment criteria for inorganic growth

- Projects with **high potential profitability in the medium run**, with a limited possible dilutive short term effect
- Projects that enable us to buy or **build relevant and large scale operations**
- Projects that enable us to **keep developing multi-category operations**
- Projects with **proprietary brands and/or long term license agreements with strategic partners**
- Projects that provide us **competitive balance**

Source: CCU

Notes: (1) CCU acquired 50.0007% of Kunstmann Brewery, gaining control of the company.

Focus on profitable and sustainable growth



Economic
CAGR '02 –2022⁽¹⁾

+ **6.2%**
Volume

+ **10.8%**
Net Sales

+ **7.8%**
EBITDA⁽²⁾

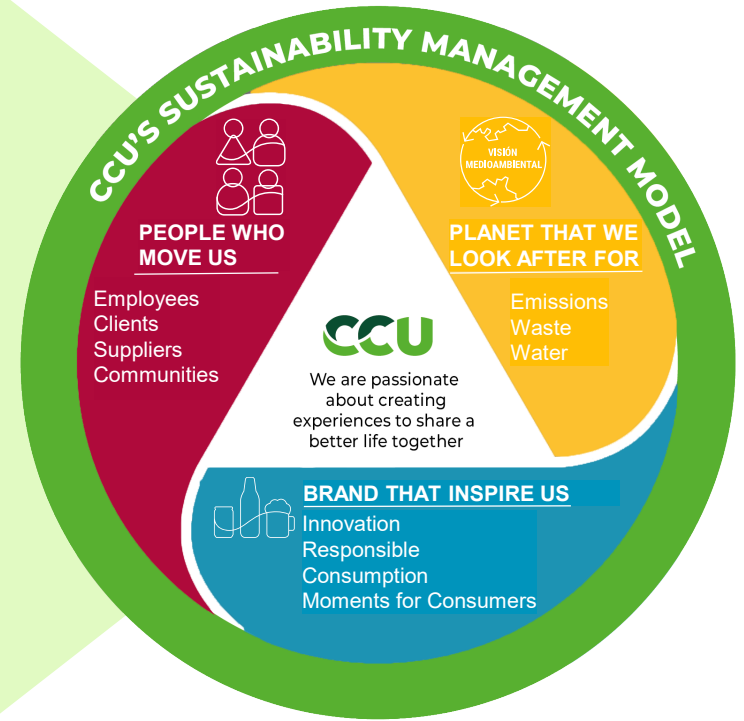
+ **8.8%**
Net Income



Social



**Environmental
Vision (EV)**



Member of
**Dow Jones
Sustainability Indices**
Powered by the S&P Global CSA
Since 2018 in **DJSI Chile**



Since 2019 in **DJSI MILA
Pacific Alliance**



FTSE4Good
Since 2016



ESG Rating **"A"**



Among 2022 **Top Rated
ESG Companies**



1st Place in ESG Responsibility by Merco
in the Beverage Industry in Chile

(1) Inflation in Chile during that period was 3.3%. Heineken joined CCU in 2003 ; (2) EBITDA is equivalent to ORBDA (Adjusted Operating Result Before Depreciation and Amortization) used in the 20-F form

Focus on profitable and sustainable growth



Economic
CAGR '02 –2022⁽¹⁾

+ 6.2%
Volume

+ 10.8%
Net Sales

+ 7.8%
EBITDA⁽²⁾

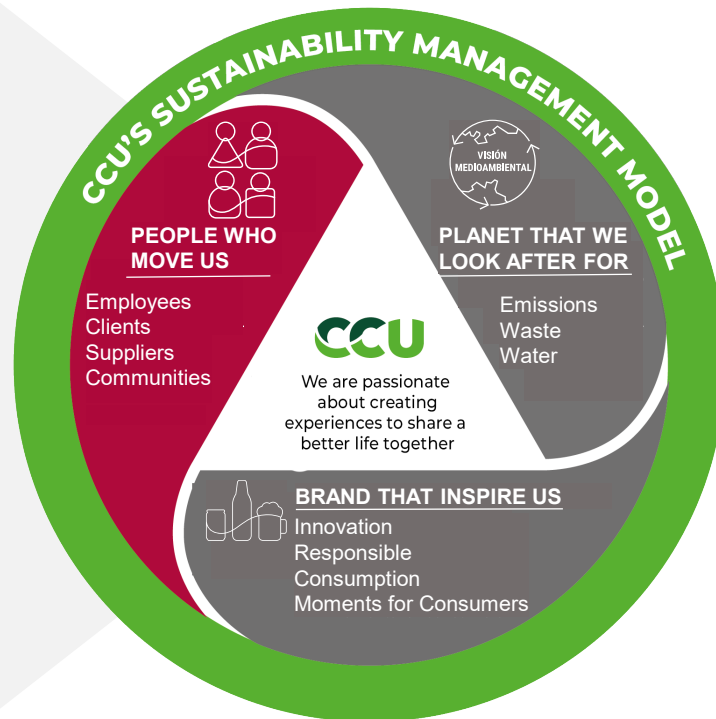
+ 8.8%
Net Income



Social

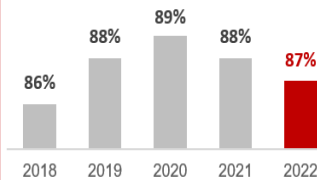


Environmental
Vision (EV)



PEOPLE WHO MOVE US

Employees



High level of
organizational climate

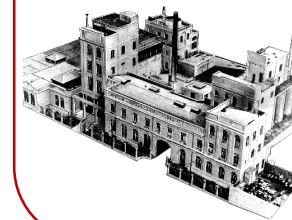
+33% increase in female workforce between '18 -'22, reaching **17% female participation** in 2022.



Community



CCU's art gallery and art **scholarships**



Recondition of historical building **CCU** in **Limache** dating from 1883, to rescue brewery's heritage together with the community (authorities, neighborhood councils and social organizations)

Community **GATORADE** **Recicancha**

First sport court built with **recycled PET** in Chile. This was a joint work with the communities and will benefit approximately **1,500 people** in Renca



Clients



E-commerce "B2B" platform. Allows clients to order our products, monitor delivery times and interact with sales force.

CRECCU

A program that provides **access to financing** to our clients in the retail segment supporting the growth of their businesses.

We conduct annual surveys to our clients;
>80% satisfaction in the last 4 years

(1) Inflation in Chile during that period was 3.3%. Heineken joined CCU in 2003

Focus on profitable and sustainable growth



Economic
CAGR '02 - 2021

+ 6.2%
Volume

+ 10.8%
Net Sales

+ 7.8%
EBITDA

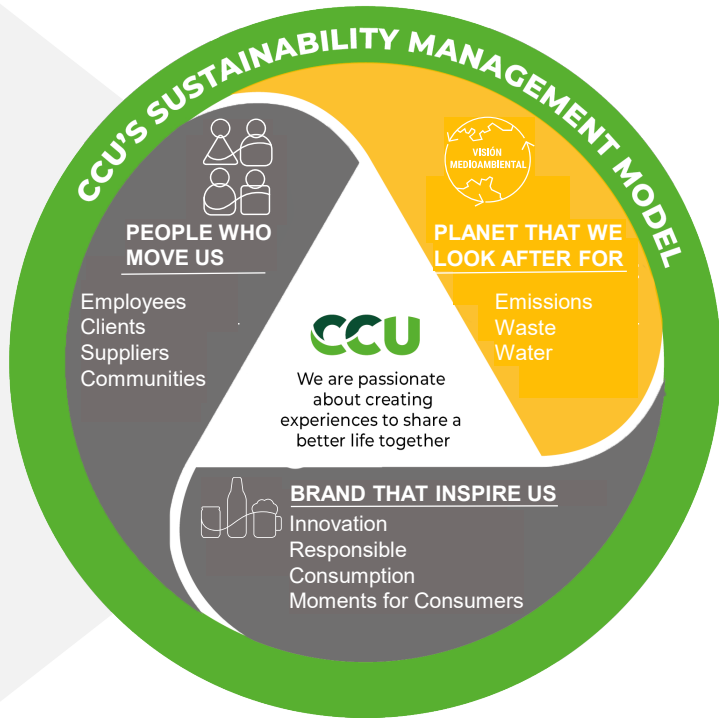
+ 8.8%
Net Income



Social



Environmental
Vision (EV)



PLANET THAT WE LOOK AFTER FOR



Emissions

- Reduction of Greenhouse gas emissions per liter produced (Kg CO2/HL)



Water

- Energy generated from renewable sources (%)
- Reduction in water consumption per liter produced (HL/HL)



Waste

- Valorization of industrial Solid Waste (%)
- Reusable, Recyclable or Compostable Packaging (%)
- Packaging with Recycled Material (%)

	2010 (Baseline)	2022	EV 2030 ⁽¹⁾
Emissions			
Reduction of Greenhouse gas emissions per liter produced (Kg CO2/HL)	- (8.81)	43.2% (5.00)	50% (4.40)
Water			
Energy generated from renewable sources (%)	New	32.9%	75%
Reduction in water consumption per liter produced (HL/HL)	- (5.19)	47.2% (2.74)	60% (2.08)
Waste			
Valorization of industrial Solid Waste (%)	91.7%	99.5%	100%
Reusable, Recyclable or Compostable Packaging (%)	New	99.95%	100%
Packaging with Recycled Material (%)	New	29.9%	50%

We participate in the following associations/initiatives:



(1) EV stands for Environmental Vision; This column represent the targets defined in 2020. Includes all our operations. Baseline levels correspond to 2010 figures.

Focus on profitable and sustainable growth



Economic
CAGR '02 –2022

+ 6.2%
Volume

+ 10.8%
Net Sales

+ 7.8%
EBITDA

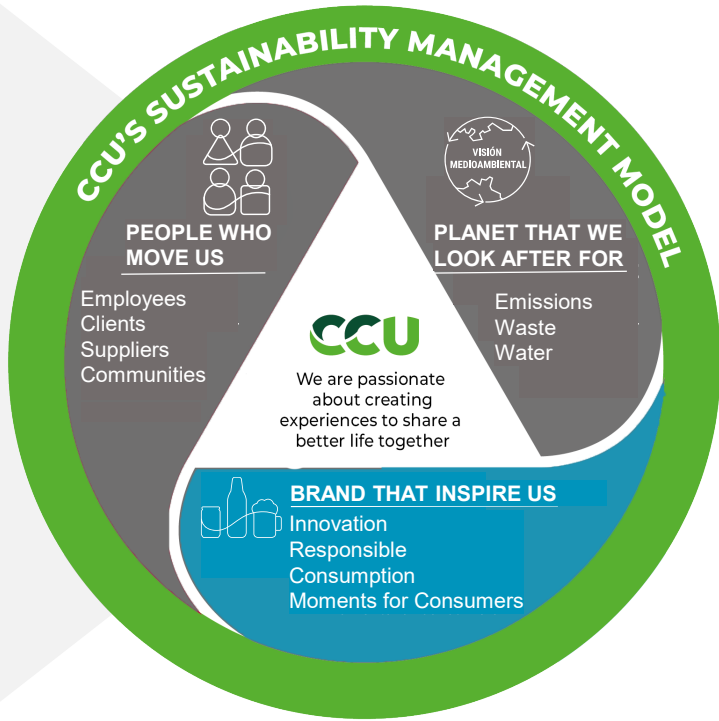
+ 8.8%
Net Income



Social



Environmental
Vision (EV)



BRANDS THAT INSPIRE US

Brands with purpose & initiatives with meaningful



Teaching the **importance of recycling** to new generations



Hydrating with **recyclable cups** in the Santiago Marathon



Collaborative projects with **indigenous** communities



Focus on **eco-packaging**



"Refreshing your neighborhood"
Collaborative initiative to **build green areas** for communities

Responsible consumption



Since 1994, CCU **promotes a Responsible consumption of alcohol** through several initiatives such as:

- No Alcohol for minors campaign - Clients
- Educational talks to families - Communities
- Don't drink and drive campaigns - Communities
- Responsible marketing activities - Communities

(1) Inflation in Chile during that period was 3.3%. Heineken joined CCU in 2003

1

CCU overview

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MARKET OVERVIEW

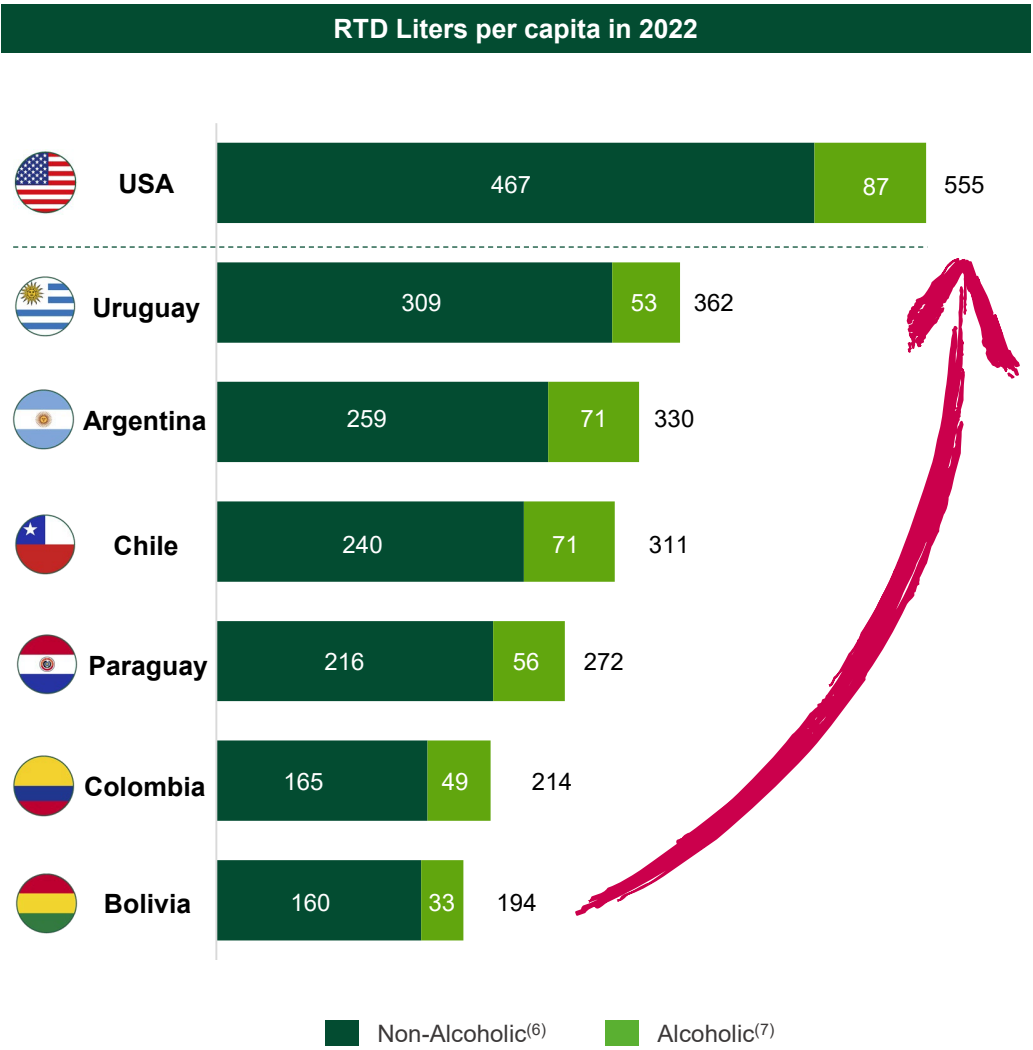
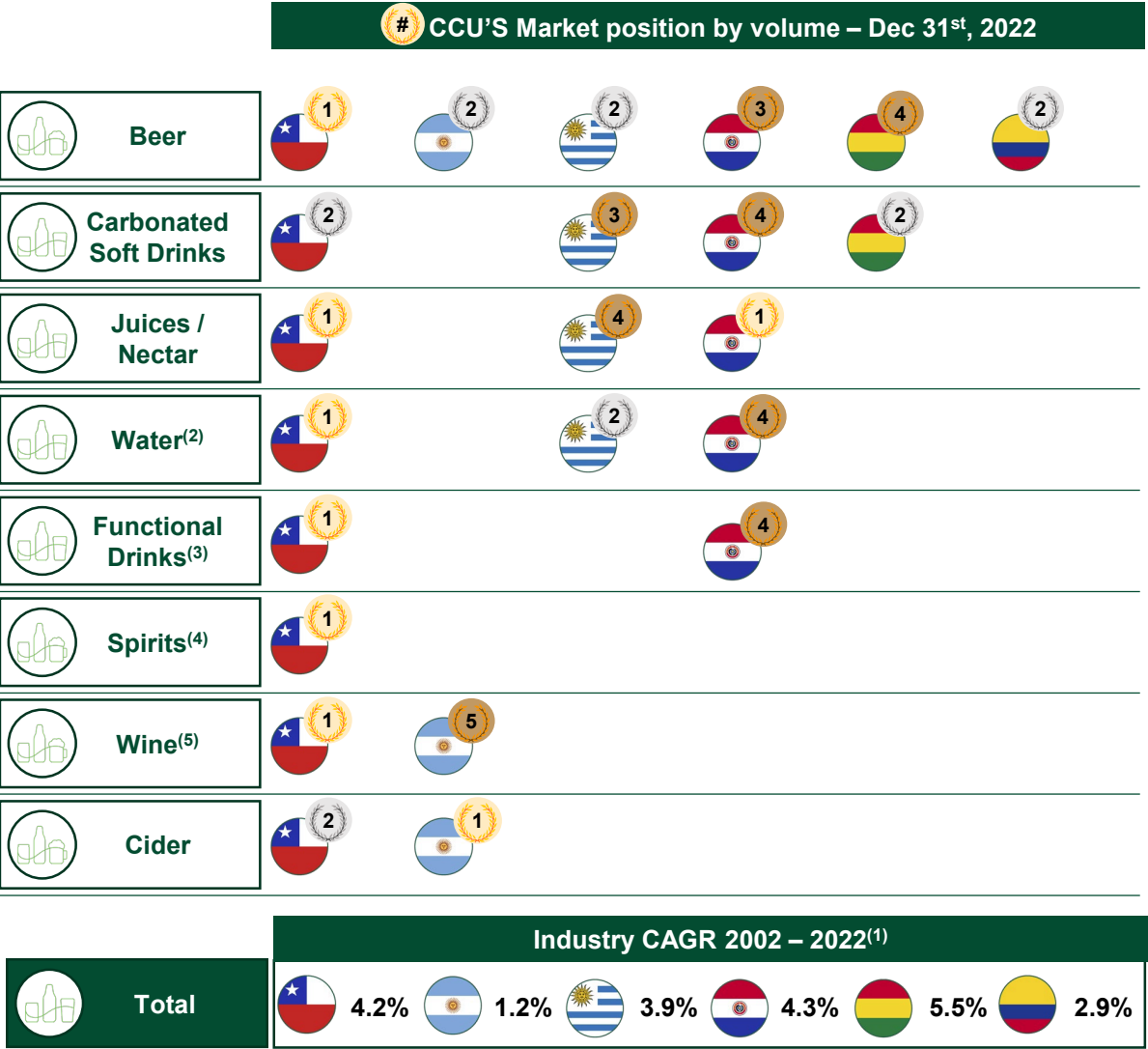
19

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Performance overview

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Strong market position in growing and highly attractive categories



Source: Internal estimates and Global Data Beverage Forecasts (annually updated, figures have been rounded).

(1) Internal estimates in the main categories we participate in; in Argentina CAGR is from 2003; (2) Includes HOD, Flavored Water, Enhanced Water and Packaged water. Uruguay and Paraguay market share position considers Packaged and enhanced water only; (3) Includes Iced Tea, Iced Coffee, Sport Drinks and Energy Drinks; (4) Includes all Spirits as per Global Data definition; (5) Includes sparkling wine; market share in Chile corresponds to wine domestic market; in the case of Argentina excludes boxed wine, large mainstream bottles and on premise volume; (6) Includes Carbonated Soft Drinks, Juices and Nectar, Water, Functional Drinks and Milk (includes only white and flavored liquid milk). Numbers have been rounded and may not add up with the total.; (7) Includes Beer, Spirits, Cider and Wine. Numbers have been rounded and may not add up with the total.

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CCU overview

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Market overview

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**PERFORMANCE
OVERVIEW**

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Long-term performance: proven track record

Consolidated ⁽¹⁾	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014 ⁽⁷⁾	2015	2016	2017	2018 ⁽⁸⁾	2019	2020	2021	2022	CAGR ⁽²⁾ 02-22
Volume (mln HL)	10.2	11.1	11.4	12.3	13.4	14.2	15.7	16.3	17.3	18.4	19.9	21.9	22.9	23.9	24.8	26.0	28.5	30.0	30.7	34.7	34.3	6.2%
Net Sales	346	384	421	492	546	628	710	777	838	970	1,076	1,197	1,298	1,498	1,559	1,698	1,783	1,823	1,858	2,485	2,711	10.8%
EBITDA⁽³⁾	80	86	99	108	122	147	164	182	207	241	236	253	230	287	284	327	353	336	296	445	358	7.8%
Net Income⁽⁴⁾	22	54	45	48	56	79	90	128	111	123	114	123	107	121	118	130	149	130	96	199	118	8.8%
EBITDA Margin	23.2%	22.5%	23.4%	21.9%	22.3%	23.4%	23.1%	23.4%	24.7%	24.8%	21.9%	21.1%	17.7%	19.1%	18.2%	19.3%	19.8%	18.4%	16.0%	17.9%	13.2%	
Total Market Share⁽⁵⁾	21.5%	22.2%	22.1%	22.2%	22.4%	22.5%	23.3%	23.6%	23.7%	24.1%	24.2%	25.8%	26.8%	27.6%	28.1%	28.1%	27.2%	28.1%	29.8%	30.9%	30.5%	
EPS⁽⁶⁾	69.3	169.8	142.5	151.3	175.2	248.7	283.8	401.9	347.6	385.6	359.2	370.7	323.6	326.9	320.6	350.8	830.6	352.2	260.2	539.0	319.8	

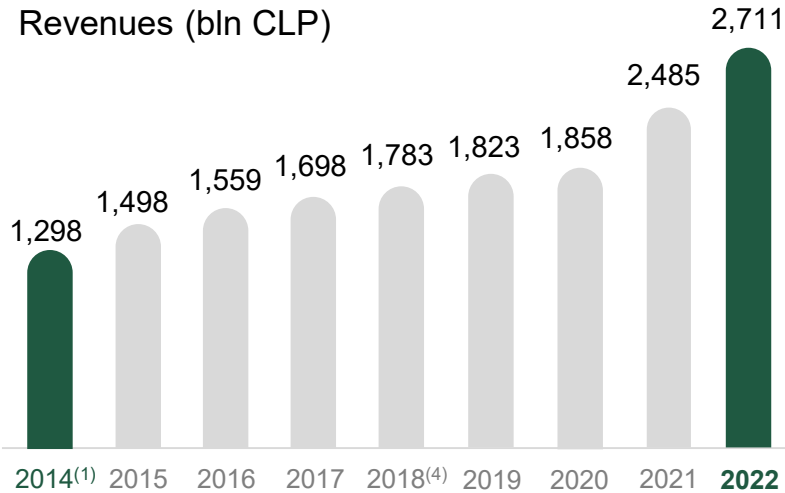
(1) Figures of 2002- 2008 under Chilean GAAP. In CLP Billions as of December of each year. Figures of 2009-2022 under IFRS, figures in nominal CLP billions; (2) Average inflation for the period based on UF variation: 3.3% (www.bcentral.cl); (3) EBITDA is equivalent to ORBDA (Adjusted Operating Result Before Depreciation & Amortization) used in the Form 20-F; (4) Net Income attributable to Equity holders of the parent; (5) Please refer to page 6 notes. Figure of 2018 includes our operation in Bolivia (29.4% when excluded); (6) In CLP; (7) Excludes the one-time effect compensation of CLP 18,882 million at EBITDA level received by our Argentine subsidiary CICSA during 2Q14 for the termination of the contract which allowed us to import and distribute on an exclusive basis Corona and Negra Modelo beers in Argentina and to produce and distribute Budweiser beer in Uruguay (8) 2018 Net Sales, EBITDA, EBITDA Margin and Net Income exclude the gain from the CCU-ABI transaction.

Mid-term performance: shows growing results, despite negative external effects

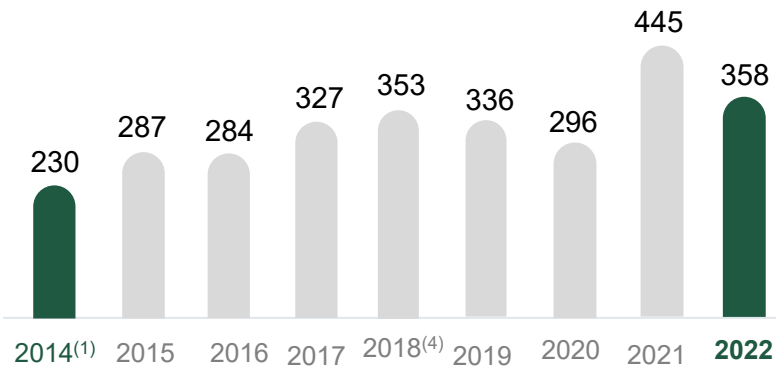
Volume (mln HL)



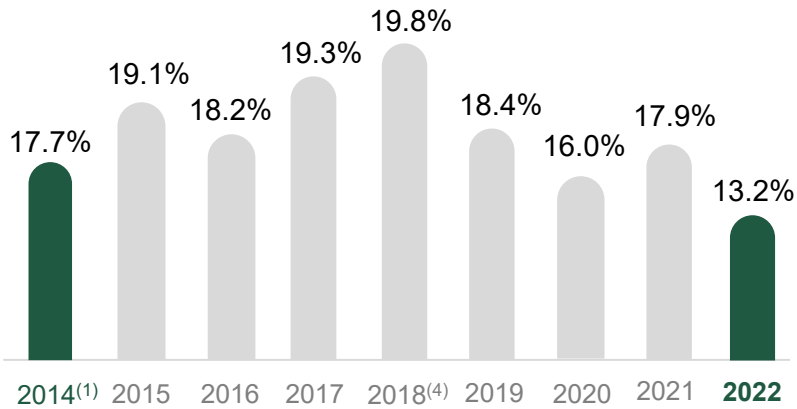
Revenues (bln CLP)



EBITDA (bln CLP)⁽³⁾



EBITDA Margin⁽³⁾



2014-2022	mln CLP
EBITDA 2014 ⁽¹⁾	229,646
External Effects ⁽²⁾	(283,850)
Business Growth (volume, price and efficiencies – ExCCelencia / Plan deTransformación CCU)	412,133
EBITDA 2022	357,929

(1) Excludes the one-time effect compensation of CLP 18,882 million at EBITDA level received by our Argentine subsidiary CICSA during 2Q14 for the termination of the contract which allowed us to import and distribute on an exclusive basis Corona and Negra Modelo beers in Argentina and to produce and distribute Budweiser beer in Uruguay; (2) Includes estimated exchange rate and raw material cost effect; (3) EBITDA is equivalent to ORBDA (Adjusted Operating Result Before Depreciation & Amortization) used in the Form 20-F; (4) Excludes the gain from the CCU-ABI transaction.

PROFITABLE GROWTH

Continue consolidating and expanding profitably our Business Platform, based on operate with **focus** and **synergy**, a regional **multi-category** beverage company, with scale and brands **valued by our consumers**, encouraging **conscious consumption**

CCU TRANSFORMATION PROGRAM

Execute the "CCU Transformation Program" in its two dimensions **Incremental innovation** and **Disruptive innovation** by improving the service experience and profitability (lower expenses and/or higher margin)



OUR EMPLOYEES

Develop **our people** and the **company** with the necessary skills to adapt to new challenges

OUR ENVIRONMENT

Continue consolidating and expanding our Business Platform, operating connected and close to **society**, particularly with **our communities**, contributing to build a **better planet**

PORTFOLIO INNOVATION

Accelerate in each one of our portfolios product and packaging innovation, to anticipate new consumer trends, with a special focus on **high-margin innovations**

“HerCCUles 2023” in the context of our 2022-24 Strategic Plan



Short-term performance: Consolidated quarterly results

Consolidated (mln CLP)	3Q23	3Q22	Δ%	YTD 2023	YTD 2022	Δ%
			23/22			23/22
Volume (Th HL)	7,559	7,964	(5.1)	23,805	24,223	(1.7)
Net Sales	686,677	684,106	0.4	1,992,949	1,943,073	2.6
MSD&A/Net Sales	38.9%	38.0%	94 bps	37.8%	36.3%	153 bps
EBIT ⁽¹⁾	51,072	33,531	52.3	168,245	137,755	22.1
EBITDA ⁽²⁾	86,344	67,607	27.7	268,846	235,203	14.3
EBITDA margin ⁽²⁾	12.6%	9.9%	269 bps	13.5%	12.1%	139 bps
Net Income	9,499	17,226	(44.9)	63,923	71,315	(10.4)

(1) EBIT, also referred to as Adjusted Operating Result, is defined as Net Income before other gains (losses), net financial expense, equity and income of joint ventures, foreign currency exchange differences, result as per adjustment units and income taxes; (2) EBITDA is equivalent to ORBDA (Adjusted Operating Result Before Depreciation & Amortization) used in the Form 20-F.

Short-term performance: Quarterly results per operating segment

Operating segments (mln CLP)		3Q23	3Q22	Δ%	YTD 2023	YTD 2022	Δ%
Chile	Volume (Th HL)	5,039	5,285	(4.7)	16,501	16,616	(0.7)
	Net Sales	398,550	379,319	5.1	1,262,745	1,166,086	8.3
	MSD&A/Net Sales	37.0%	34.6%	237 bps	34.6%	32.3%	232 bps
	EBIT ⁽¹⁾	31,391	20,762	51.2	138,131	104,050	32.8
	EBITDA ⁽²⁾	52,618	37,947	38.7	196,485	155,103	26.7
	EBITDA margin ⁽²⁾	13.2%	10.0%	320 bps	15.6%	13.3%	226 bps
International Business	Volume (Th HL)	2,187	2,286	(4.3)	6,360	6,544	(2.8)
	Net Sales	227,379	232,995	(2.4)	567,277	585,432	(3.1)
	MSD&A/Net Sales	43.7%	45.4%	(167) bps	45.1%	45.5%	(49) bps
	EBIT ⁽¹⁾	14,633	7,722	89.5	33,093	21,090	56.9
	EBITDA ⁽²⁾	25,785	19,800	30.2	63,468	54,068	17.4
	EBITDA margin ⁽²⁾	11.3%	8.5%	284 bps	11.2%	9.2%	195 bps
Wine	Volume (Th HL)	361	437	(17.3)	1,007	1,200	(16.1)
	Net Sales	72,380	84,893	(14.7)	189,396	224,516	(15.6)
	MSD&A/Net Sales	29.1%	24.8%	429 bps	30.0%	25.6%	441 bps
	EBIT ⁽¹⁾	8,428	11,422	(26.2)	12,211	28,153	(56.6)
	EBITDA ⁽²⁾	11,606	14,733	(21.2)	21,645	37,991	(43.0)
	EBITDA margin ⁽²⁾	16.0%	17.4%	(132) bps	11.4%	16.9%	(549) bps

(1) EBIT, also referred to as Adjusted Operating Result, is defined as Net Income before other gains (losses), net financial expense, equity and income of joint ventures, foreign currency exchange differences, result as per adjustment units and income taxes; (2) EBITDA is equivalent to ORBDA (Adjusted Operating Result Before Depreciation & Amortization) used in the Form 20-F.

Balance sheet: Stable financial ratios and stronger cash generation

Assets (mln CLP)	As of Sep 30 th , 2023	As of Dec 31 st , 2022	Liabilities and Equity (mln CLP)	As of Sep 30 th , 2023	As of Dec 31 st , 2022
Cash and cash equivalents	626,526	597,082	Financial debt	1,414,895	1,402,013
Other current assets	1,002,884	1,064,867	Other liabilities	733,147	757,097
Total current assets	1,629,410	1,661,948	Total liabilities	2,148,042	2,159,110
Property, plant and equipment	1,381,696	1,356,846	Net equity (shareholders)	1,346,072	1,315,026
Other non current assets	600,647	576,284	Minority interest	117,640	120,943
Total non current assets	1,982,344	1,933,131	Total equity	1,463,712	1,435,969
Total assets	3,611,753	3,595,079	Total liabilities and equity	3,611,753	3,595,079

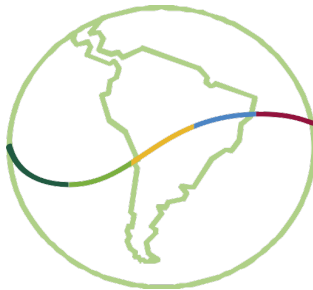
Financial ratios	As of Sep 30 th , 2023	As of Dec 31 st , 2022
Net financial debt / EBITDA ⁽³⁾	2.01	2.25
Total Financial debt / capitalization ⁽⁴⁾	0.49	0.49

Credit ratings	Local		International	
	Fitch	ICR	Fitch	S&P
Shares	Level 1	Level 1	-	-
Bonds	AA+	AA+	A-	BBB

Cash generation (mln CLP)	As of Sep 30 th		Δ
	2023	2022	
Net cash inflows from operating activities	205,681	(21,871)	227,552
Net cash (outflow) from investing activities	(111,051)	(175,168)	64,117
Net cash from operating and investment activities	94,630	(197,039)	291,670

(1) Financial covenant as EBITDA / Financial Cost (trailing 12 months); (2) Financial covenant as Net financial debt / Total Equity (excluding dividend provision); (3) EBITDA is equivalent to ORBDA (Adjusted Operating Result Before Depreciation and Amortization) used in the 20-F form; (4) Capitalization refers to financial debt plus total equity including minority interest.

Corporate Presentation



Investor
Relations
Third Quarter
2023