UNITED STATES

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 20-F

| _ | REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934 |
|---|--|
| | OR |

X ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended

December 31, 2021

OR

| _ | TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 OR |
|---|--|
| _ | SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 |
| | Date of event requiring this shell company report |
| | For the transition period from to |
| | Commission file number 0-20486 |

COMPAÑÍA CERVECERÍAS UNIDAS S.A.

(Exact name of Registrant as specified in its charter)

UNITED BREWERIES COMPANY, INC.

(Translation of Registrant's name into English)

Republic of Chile

(Jurisdiction of incorporation or organization)

Vitacura 2670, Twenty-Third Floor, Santiago, Chile

(Address of principal executive offices)

Felipe Dubernet, (562-24273536), fdubern@ccu.cl Vitacura 2670, Twenty-Third Floor, Santiago, Chile (Name, Telephone, Email and/or Facsimile number and Address of Company Contact Person)

Securities registered or to be registered pursuant to section 12(b) of the Act.

| Title of Each Class | Trading Symbol Name of Each Exchange on Which | |
|---|---|--|
| American Depositary Shares, each representing two shares of our Common Stock, without par value | CCU | New York Stock Exchange |
| Common Stock | N/A* | New York Stock Exchange* |
| | CCU | Santiago Stock Exchange Chile Electronic Stock Exchange |

^{*} Not for trading, but only in connection with the registration of American Depositary Shares which are evidenced by American Depositary Receipts

Securities registered or to be registered pursuant to Section 12(g) of the Act.

Not applicable

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

Not applicable

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report.

Common stock, with no par value: 369,502,872

| Act. YES <u>X</u> NO |
|--|
| If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. |
| YES_NOX |
| Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES X NO |
| Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES_X_NO |
| Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or an emerging growth company. See definitions of "accelerated filer", "large accelerated filer", and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one): |
| Large accelerated filer X Accelerated filer Non-accelerated filer Emerging growth company |
| If an emerging growth company that prepares its financial statements in accordance with U.S. GAAP, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards† provided pursuant to Section 13(a) of the Exchange Act. |
| †The term "new or revised financial accounting standard" refers to any update issued by the Financial Accounting Standards Board to its Accounting Standards Codification after April 5, 2012. |
| Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report. <u>X</u> |
| Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing: |
| U.S. GAAP _ International Financial Reporting Standards as issued Other by the International Accounting Standards BoardX |
| If "Other" has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow. ITEM 17ITEM 18 |
| If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). |
| YES_ NO X |

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities

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Introduction

In this annual report on Form 20-F, all references to "we", "us", "Company" or "CCU" are to Compañía Cervecerías Unidas S.A., an open stock corporation (sociedad anónima abierta) organized under the laws of the Republic of Chile, and its consolidated subsidiaries. Our fiscal year ends on December 31st. The expression "last three years" means the years ended December 31, 2019, 2020 and 2021. Unless otherwise specified, all references to "U.S. dollars" "dollars" "USD" or "US\$" are to United States dollars, and references to "Chilean pesos" "pesos" "Ch\$" or "CLP" are to Chilean pesos. We prepare our consolidated financial statements in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). See the notes to our consolidated financial statements included in pages F-1 through F-142 of this annual report. We use the metric system of weights and measures in calculating our operating and other data. The United States equivalent units of the most common metric units used by us are as shown below:

1 liter = 0.2642 gallons

1 liter = 0.008522 US beer barrels

1 liter = 0.1761 soft drink unit cases (8 oz cans)

1 liter = 0.1174 beer unit cases (12 oz cans)

1 hectoliter = 100 liters

1 US beer barrel = 31 gallons

1 hectare = 2.4710 acres

1 mile = 1.6093 kilometers

1 gallon = 3.7854 liters

1 US beer barrel = 117.34 liters

1 soft drink unit case (8 oz cans) = 5.6775 liters

1 beer unit case (12 oz cans) = 8.5163 liters

1 liter = 0.01 hectoliters

1 gallon = 0.0323 US beer barrels

1 acre = 0.4047 hectares

1 kilometer = 0.6214 miles

Forward Looking Statements

This annual report contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, which we refer to as the "Securities Act", and Section 21E of the Securities and Exchange Act of 1934, which we refer to as the "Exchange Act". These statements relate to analyses and other information, which are based on forecasts of future results and estimates of amounts not yet determinable. They also relate to our future prospects, development and business strategies.

These forward-looking statements are identified by the use of terms and phrases such as "anticipate"; "believes"; "could"; "expects"; "intends"; "may"; "plans"; "predicts"; "projects"; "will" and similar terms and phrases. We caution you that actual results could differ materially from those expected by us, depending on the outcome of certain factors, including, without limitation:

- the effects of the COVID-19 pandemic and uncertainties about its impact and duration, including any new strain and any associated economic downturn globally;
- local, regional, national and international economic conditions, including the risks of a global recession or a recession in one or more of our key markets, and the impact they may have on us and our customers and our assessment of that impact;
- financial risks, such as interest rate risk, foreign exchange rate risk, commodity risk, asset price risk, equity market risk, counterparty risk, sovereign risk, liquidity risk, inflation or deflation, including inability to achieve our optimal net debt level;
- continued geopolitical instability, which may result in, among other things, economic and political sanctions and currency exchange rate volatility, and which may have a substantial impact on the economies of one or more of our key markets;
- · changes in government policies and currency controls;
- continued availability of financing and our ability to achieve our targeted coverage and debt levels and terms, including the risk of constraints on financing in the event of a credit rating downgrade;
- changes in applicable laws, regulations and taxes in jurisdictions in which we operate, including the laws and regulations governing our operations and changes to tax benefit programs, as well as actions or decisions of courts and regulators;

- limitations on our ability to contain costs and expenses;
- our expectations with respect to expansion plans, premium growth, accretion to reported earnings, working capital improvements and investment income or cash flow projections;
- our ability to continue to introduce competitive new products and services on a timely, cost-effective basis;
- the effects of competition and consolidation in the markets in which we operate, which may be influenced by regulation, deregulation or enforcement policies;
- changes in consumer spending;
- changes in pricing environments;
- · volatility in the prices of raw materials, commodities and energy;
- supply chain constrains;
- difficulties in maintaining relationships with employees;
- · regional or general changes in asset valuations;
- greater than expected costs (including taxes) and expenses;
- the risk of unexpected consequences resulting from acquisitions, joint ventures, strategic alliances, corporate reorganizations or divestiture plans, and our ability to successfully and cost-effectively implement these transactions and integrate the operations of businesses or other assets we have acquired:
- natural and other disasters, including widespread health emergencies, cyberattacks and military conflict and political instability;
- any inability to economically hedge certain risks;
- inadequate impairment provisions and loss reserves;
- delays in obtaining required licenses;
- technological changes, threats to cybersecurity and the risk of loss or misuse of personal data;
- political, social and economic developments in Chile, Argentina and other countries where we currently conduct business or may conduct business in the future, including other Latin American countries; and
- other factors discussed under "Item 3: Key Information Risk Factors", "Item 4: Information on the Company" and "Item 5: Operating and Financial Review and Prospects".

You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this annual report. We undertake no obligation to publicly update any of these forward-looking statements to reflect events or circumstances after the date of this annual report, including, without limitation, changes in our business strategy or planned capital expenditures, or to reflect the occurrence of unanticipated events.

PART I

ITEM 1: Identity of Directors, Senior Management and Advisers

Not applicable.

ITEM 2: Offer Statistics and Expected Timetable

Not applicable.

ITEM 3: Key Information

- A. Reserved
- **B.** Capitalization and Indebtedness

Not applicable.

C. Reasons for the Offer and Use of Proceeds

Not applicable.

D. Risk Factors

Our business, financial condition and results of operations could be materially and adversely affected if any of the risks described below occur. As a result, the market price of our common shares could decline, and you could lose all or part of your investment. This annual report also contains forward-looking statements that involve risks and uncertainties. See "Forward-Looking Statements." The risks below are not the only ones facing our Company. Additional risks not currently known to us or that we currently deem immaterial may also adversely affect us. The following risk factors have been grouped as follows:

- Risks relating to Chile
- Risks relating to Argentina
- Risks relating to our Business
- Risks relating to our ADSs

RISKS RELATING TO CHILE

We are substantially dependent on economic, political and social conditions in Chile, which may adversely impact the results of our operations and financial condition.

Chile is our most significant market. The Chile Operating segment generated 63.5% of our sales revenues in 2021, the International Business Operating segment (which includes Argentina, Bolivia, Paraguay and Uruguay) contributed 27.3%, and the Wine Operating segment, including the domestic markets in Chile and Argentina, as well as exports, accounted for 10.5% of revenues. Thus, our operating and financial performance is dependent, to a large extent, on the overall level of economic activity in Chile. The Chilean economy experienced an average annual growth rate (measured by GDP) of 3.3% between 2010 and 2021. In the past, slower economic growth in Chile resulted in a lower growth rate of consumption of our products and, consequently, adversely affected our profitability. Chile's economic growth rate has been affected in the past by the disruption in the global financial markets by global recessions or a pandemic, as was the case in 2009 and 2020. Therefore, economic growth rates of past periods cannot be extrapolated to future performance.

Although Chilean inflation has been limited in the last ten years, Chile has experienced high levels of inflation in the past and in 2021, inflation rose over 7.0% on an annual basis. The rates of inflation in Chile in 2021, 2020, 2019 and 2018 were 7.2%, 3.0%, 3.0% and 2.6%, respectively, as measured by changes in the consumer price index and as reported by the *Instituto Nacional de Estadísticas* (INE). High levels of inflation and currency devaluation in Chile could adversely affect the Chilean economy and have an adverse effect on our results of operations. We cannot assure you that Chilean inflation will not revert to prior levels in the future.

The measures taken in the past by the Central Bank of Chile to control inflation have included tight monetary policy with high interest rates, which restricts credit availability and economic growth. Periods of higher inflation may also slow the growth rate of the Chilean economy. Inflation is also likely to increase some of our costs and expenses, given that our supply contracts may be denominated in foreign currencies or indexed to the Chilean consumer price index. This could adversely affect our operating margins and operating income.

Furthermore, Chile, as an emerging and open economy, is more exposed to unfavorable conditions in the international markets, which could have a negative impact on the demand for our products, as well as on third parties with whom we conduct business. Furthermore, the beginning of a massive social movement during the fourth quarter of 2019 triggered material political and economic changes, such as the development of a new constitution and increased pressure or demand on public spending. These measures have increased uncertainty levels in Chile, which could affect economic growth through a deterioration of business and consumer confidence. This could adversely affect our operating margins and operating income.

Any combination of lower consumer confidence, disrupted global capital markets and/or depressed international economic conditions could have a negative impact on the Chilean economy and, consequently, on our business. In addition, a global liquidity crisis or an increase in interest rates could limit our ability to obtain the cash necessary to meet our commitments and, therefore, increase our financial expenses.

Variations in the global and local financial markets in recent periods have also resulted in volatility in the credit, equity and fixed income markets. This volatility has limited companies' access to funding from time to time. In particular, the COVID-19 pandemic has resulted in major disruptions in the global and local financial markets. As stated by the Central Bank of Chile in its November 2021 Financial Stability Report, stimulus measures together with the successive withdrawals of pension funds by members of the public, have provided additional liquidity, but they have also strongly impacted capital markets as a result of the forced liquidation of assets. Both the exchange rate and local interest rate have experience strong corrections compared to other economies, together with increases on the volatility of the prices of several assets.

Any downgrading of Chile's debt credit rating for domestic and international debt by international credit rating agencies may increase our financial costs or limit our access to capital markets.

Any future adverse revisions to Chile's credit ratings for domestic and international debt by international rating agencies may adversely affect our ratings, our business, future financial performance, stockholders' equity and the value of our securities. In addition, credit ratings affect the cost and other terms upon which we are able to obtain funding. Rating agencies regularly evaluate us and their ratings of our debt are based on a number of factors, including our financial strength and conditions affecting the financial services industry generally. There can be no assurance that the rating agencies will maintain the current ratings or outlooks, and any downgrading in our debt credit ratings would likely limit our access to capital markets and adversely affect our results of operations and financial condition. There can be no assurance that the rating agencies will maintain the current ratings or outlooks, and any downgrading in our debt credit ratings may increase our financial costs or limit our access to capital markets.

Currency fluctuations may affect our profitability

Because we purchase the majority of our supplies at prices set in USD and we export wine in prices set in USD, Canadian dollars, euros and pounds, we are exposed to foreign exchange risks that may adversely affect our financial condition and the results of our operations. The effect of the exchange rate variation on export revenues partially offsets the FX impact on the cost of raw materials expressed in CLP.

The relative liquidity and volatility of Chilean securities markets may increase the price volatility of our American Depositary Shares ("ADSs") and adversely impact a holder's ability to sell any shares of our common stock withdrawn from our American Depositary Receipt ("ADR") facility.

The Chilean securities markets are substantially smaller, less liquid and more volatile than major securities markets in the United States. For example, the Santiago Stock Exchange, which is Chile's principal stock exchange, had a market capitalization of approximately USD 152.5 billion as of December 31, 2021, while the New York Stock Exchange ("NYSE") had a market capitalization of approximately USD 32.7 trillion and the NASDAQ National Market ("NASDAQ") had a market capitalization of approximately USD 23.2 trillion as of the same date. In addition, the Chilean securities markets can be materially affected by developments in other emerging markets, particularly other countries in Latin America.

The lower liquidity and greater volatility of the Chilean markets relative to markets in the United States could increase the price volatility of the ADSs and may impair a holder's ability to sell shares of our common stock withdrawn from the ADR facility in the Chilean market in the amount, at the price and at the time the holder wishes to do so. See "Item 9: The Offer and Listing".

We are subject to different corporate disclosure requirements and accounting standards than U.S. companies.

Although the securities laws of Chile that govern open stock corporations and publicly listed companies such as us promote disclosure of all material corporate information to the public as a principal objective, Chilean disclosure requirements differ from those in the United States in certain important respects. In addition, although Chilean law imposes restrictions on insider trading and price manipulation, the Chilean securities market is not

as highly regulated and supervised as the U.S. securities market. We have been subject to the periodic reporting requirements of the Exchange Act since our initial public offering of ADSs in September 1992.

RISKS RELATING TO ARGENTINA

We are substantially dependent on economic, political and social conditions in Argentina, which may adversely impact our operating results and financial position.

In addition to our Chilean operations, we have significant assets in Argentina and we generate significant income from our operations in this country.

The financial position and results of our operations in Argentina are, to a considerable extent, dependent upon political, social and economic conditions in Argentina, as demand for beverage products generally depends on the prevailing economic conditions in the local market. In the past, Argentina has suffered recessions, high levels of inflation, currency devaluations and significant economic decelerations in various periods of its history. During 2016, Argentina's GDP contracted by 2.1% and inflation was close to 40%. In 2017, GDP growth was 2.8% and inflation close to 25%, showing a slight recovery in the economy. In 2018, Argentina once again entered into a recession and its GDP decreased by 2.6% and accumulated inflation reached 47.6%. Consequently, given that between 2016 and 2018 (three years) the cumulative inflation rate exceeded 100%, Argentina was deemed to be a hyperinflationary economy as of July 1, 2018 (see Note 2 to our consolidated financial statements included herein) pursuant to IAS 29. In 2019, the Argentine GDP contracted by 2.2% and inflation reached 53.8%. In 2020, the GDP contracted 9.9%, mainly due to the restriction measures taken to control the spread of the COVID-19 pandemic, while inflation reached 36.1%. In 2021, the GDP expanded around 9%, and inflation reached 50.9%. Accordingly, given that inflation between 2018 and 2021 exceeded 100%, Argentina is still considered a hyperinflationary economy.

Moreover, Argentina is currently undergoing a sovereign debt restructuring process with the International Monetary Fund ("IMF"), the outcome of which is uncertain. In March 2022, the IMF Executive Board approved a new 30-month arrangement under the Extended Fund Facility for an amount of USD 44 billion. The Executive Board's decision allowed authorities an immediate disbursement of approximately USD 9,7 billion. According to the IMF, Argentina's IMF-supported program sets pragmatic and realistic objectives, along with credible policies to strengthen macroeconomic stability and begin to tackle Argentina's deep-seated challenges. The program seeks to improve public finances and start to reduce persistent high inflation through a multi-pronged strategy, involving a gradual elimination of monetary financing of the fiscal deficit and enhancements in the monetary policy framework. Risks to the program are exceptionally high and spillovers from the war in Ukraine are already materializing. In this context, early program recalibration, including the identification and adoption of appropriate measures, as needed, will be critical to achieve the program's objectives. Thus, our business and results of operations in Argentina could be adversely affected by volatile economic conditions in Argentina or by the Argentine government's policy response to such conditions.

If economic conditions in Argentina were to slow down or further contract, or if inflation continue to accelerate, or if the Argentine government's ability to access the long-term financial markets to finance increased spending is limited given the high levels of public sector indebtedness, Argentina's economic growth and the financial health and results of our Argentine operations could be adversely affected.

Inflationary pressures in Argentina may negatively impact demand for our goods, profitability and future investments.

Argentina has faced and continues to face inflationary pressures. Increased inflationary risk may erode macroeconomic growth and limit the availability of financing, which may negatively impact our operations. In past periods of high inflation, the Argentine government had regulated prices of consumer goods, including beverages, which impacted our profitability. Even without government regulation, high inflation may impede our ability to pass on higher costs to customers, which would also negatively impact profitability.

The Argentine peso is subject to volatility which could adversely affect our results.

A depreciation of the Argentine peso may negatively affect our consolidated financial results. Our Argentine subsidiaries use the Argentine peso as their functional currency and their financial statements are translated to CLP for consolidation purposes, which may produce variations to the Company's consolidated net income and shareholders' equity, due to translation effects. Also, most of our raw material costs in Argentina are indexed to the dollar. In 2021, the Argentine peso depreciated 34.8% against the USD on average, and 22.1% as of the end of 2021 (end-of-period). This resulted in a translation effect in our reported revenues, costs and expenses, as well as pressure on dollarized costs.

Given that we cannot predict how macroeconomic conditions will evolve in the future in Argentina, nor when Argentina will cease to qualify as a hyperinflationary economy for accounting purposes, we cannot foresee how CCU's business will be affected by Argentina's future macroeconomic environment.

Argentina's legal regime and economy are susceptible to changes that could adversely affect our Argentine operations.

The Argentine government has taken measures to address the country's economic crises, and most recently, to address the COVID-19 pandemic, which have severely affected the stability of Argentina's financial system and the free pricing of goods.

On September 1, 2019, the Argentine Central Bank issued Communication "A" 6,770, which established various exchange controls for exports and imports of goods and services, holding of foreign assets, non-resident operations, foreign financial debt, debts between Argentine residents, repatriation of profits and payment of dividends, among others. The Communication was issued in response to the publication of Decree N° 609/2019, pursuant to which the Argentine government implemented foreign exchange regulations originally until December 31, 2019, but was subsequently extended for an indefinite period. Decree N° 609/2019 sets forth the obligation to convert the value of goods and services exported into Argentine pesos in the local financial system, in accordance with terms and conditions established by the Argentine Central Bank. All of these measures have negatively impacted the free import of goods and in practice restricted our ability to repatriate profits.

In 2020 and 2021, in an attempt to curb increasing inflation, the Argentine government applied various methods to directly and indirectly regulate price increases of various consumer goods, including beer. As of the date of this report, we are party to agreements with the Argentine government that require us to sell our products at a previously agreed-upon price. We cannot assure that these measures will change nor the extent to which they will impact our business and results of operations.

As of the date of this report, there are several restrictions on the pricing of our products, the transfer of currency and repatriation of capital that could affect our subsidiaries' ability to make payments and could in turn adversely affect our business and results of operations

RISKS RELATING TO OUR BUSINESS

Possible changes in tax laws in the countries where we operate could affect our business and, in particular, changes in corporate and excise taxes could adversely affect our results and investments.

Our businesses are subject to different taxes in the countries where we operate, including, among others, income taxes and specific taxes on alcoholic and non-alcoholic beverages. An increase in the rates or application of these taxes, or any other, could negatively affect our sales and profitability.

In February 2020, the Chilean Congress enacted Law N° 21,210, which amended the tax system and aimed at raising taxes to finance social programs (the "2020 Tax Reform"). The 2020 Tax Reform, includes, among other measures: (i) an increase from 35% to 40% in the personal income tax bracket for taxpayers with a gross monthly income in excess of approximately CLP 15.0 million; (ii) a progressive tax ranging from 0.075% to 0.275% on real estate properties owned by a taxpayer with a total taxable value exceeding approximately CLP 400 million; (iii) stricter requirements for private investment funds to benefit from preferential tax treatment; (iv) the creation

of a new special tax regime for small- and medium-sized enterprises, with a 25% tax rate; (v) a partially integrated regime as a single tax system for large companies, with a 27% tax rate that will be partially deductible from the final tax to be paid by the owners of the taxpayer entity, who will have a maximum tax burden of 44.5% with the exception of certain qualified Treaty-country resident shareholders (including Tax Treaties signed but not yet enforced within a certain period of time); (vi) the progressive discontinuation of the provision allowing Chilean holding companies that incur tax losses to claim a refund of the corporate income tax paid - 21 - by their Chilean affiliates on dividends received by such holding company, to be fully enforced by year 2024; (vii) a more restrictive treatment for capital gains taxation derived from publicly traded shares; and (viii) a special tax contribution of 1% on investments in fixed assets in excess of U.S.\$10 million (for the part of the excess) for the benefit of regions hosting projects that exceed U.S.\$10 million when a given project requires submission to the environmental approval system. In December 2021, the Chilean Government sent to Congress a bill that intends to eliminate certain tax exemptions, which especially includes; (i) capital gain taxes on publicly traded shares (to be taxed at a 10% rate) and; (ii) Value Added Tax (VAT) for all type of services.

In 2017, Argentine Congress passed a tax reform law that, among other measures, aimed to gradually reduce the income tax rate for profits from 35% to 25% (30% for 2018 and 2019 and 25% from 2020 and onwards), starting in 2018. In addition, withholding tax on distributed dividends are subject to a gradual increase from 0% to 13% (7% for 2018 and 2019 and 13% from 2020 and onwards). In December 2019, a new law was passed which modified certain provisions of the 2017 tax reform law. Among other matters, it extended the 30% income tax rate and the 7% withholding rate on dividends for an additional year, through 2020. In addition, regarding the Personal Property Tax, which applies to foreign shareholders who hold equity participations in Argentine companies, the 2019 reform increased the applicable rate from 0.25% to 0.50% in respect of the equity participation set forth in the Financial Statements. In June 2021, Law N° 21,630 was enacted, which establishes a new structure for income tax on profits, beginning after January 1, 2021, with three sections in relation to the level of accumulated net taxable income. The new sections are: (i) 25% for accumulated taxable net profits of up to ARS 5 million; (ii) 30% for earnings of up to ARS 50 million; and (iii) 35% for profits greater than ARS 50 million. Likewise, for the second and third sections indicated above, fixed tax amounts of ARS 1.25 million and ARS 14.75 million, respectively, were established, which will be adjusted annually with inflation.

Changes in the labor market in the countries in which we operate may affect profit margins in our business.

In all the countries where we operate, we are exposed to changes in the labor market that could affect our profitability and future growth. These changes could include fluctuations in the labor supply, as well as changes in labor legislation, among others. In Argentina, high levels of inflation, union pressure, government decrees regarding severance payments, wages or reduction of working hours may affect our salary expenses.

In Chile, the Congress is currently discussing a bill which aims to modify the manner in which the legal profit sharing bonuses (*gratificaciones legales*) are calculated. As of the date of this report, this bill is in the Labor and Social Welfare Committee in the Senate, where it is subject to further modifications.

In addition to the above, in Chile, the congress is discussing a bill on the reduction of working hours, which is now in its second constitutional process in the Senate.

The foregoing, as well as the implementation of new labor regulations, could have an adverse effect on our expenses and negatively affect our margins.

Fluctuations in the cost of our raw materials may adversely impact our profitability.

We purchase malt, rice and hops for beer, sugar for soft drinks, grapes for wine, pisco and cocktails, and packaging materials, such as aluminum cans, glass bottles and PET resins to produce plastic bottles from local producers or in the international market. The prices of these materials are subject to volatility caused by market conditions, and have experienced significant fluctuations over time reflecting global supply and demand for commodities as well as other factors, such as fluctuations in exchange rates, climate and social events, geopolitical conflicts, like the recent Russian invasion of Ukraine, and supply restrictions derived from the COVID-19 pandemic, over which we have no control.

Although we historically have been able to implement price increases in response to increases in raw material costs, we cannot assure you that our ability to recover increases in the cost of raw materials will continue in the future. If we are unable to raise prices in response to higher raw material costs, any future increases in raw material costs may reduce our margins and profitability if we are not able to offset such cost increases through efficiency improvements or other measures.

Consolidation in the beer industry may impact our market share.

In all the countries where we operate, we compete with Anheuser-Busch InBev S.A./N.V. ("ABI") and its subsidiaries, the largest beer company in the world. ABI has expanded globally in recent years, through a series of mergers and acquisitions, and today has more than 500 brands and operations in 50 countries.

The foregoing consolidation in the market, as well as any further consolidation of our competitors, may increase their pricing and/or investment competitiveness, which could negatively affect our market share, and accordingly, our results.

Competition in the Chilean beer market may erode our market share and lower our profitability.

Our largest competitor in the Chilean beer market by volume is Cervecería Chile S.A. ("Cervecería Chile"), a subsidiary of ABI. In the past, Cervecería Chile has implemented aggressive commercial practices, and during the last years, has made several investments to expand its production capacity in Chile. Additionally, in August 2020, Cervecería Chile signed a distribution agreement with Embotelladora Andina S.A. and Coca-Cola Embonor S.A., the main bottlers of The Coca-Cola Company's products in Chile, to expand its distribution network. This is a five-year renewable agreement which became effective on November 1, 2020. If Cervecería Chile continues its aggressive commercial practices in the future, completes its expansion plans, and achieves a stronger distribution network, we cannot assure you that this or other competitive activities will not have a material adverse effect on our profitability or market share.

Quilmes dominates the beer market in Argentina and we may not be able to maintain our current market share.

Our main competitor in Argentina is Cervecería y Maltería Quilmes S.A.I.C.A. y G. ("Quilmes"), a subsidiary of ABI. As a result of its dominant position and large size in Argentina, Quilmes has significantly larger economies of scale than us both in production and distribution.

We depend upon the renewal of certain license agreements to maintain our current operations.

Most of our license agreements include certain conditions that must be met during their term, as well as provisions for their renewal at their expiry date. We cannot guarantee that such conditions will be fulfilled, and therefore that the agreements will remain in place until their expiration or that they will be renewed, or that any of these contracts will not undergo early termination. While approximately 70% of our sales volume are derived from private label products, the termination of, or failure to renew our existing license agreements, could have an adverse impact on our operations.

Consolidation in the supermarket industry may affect our operations.

The Chilean supermarket industry has gone through a consolidation process, which has increased the purchasing power of a few supermarket chains. As a result, we may not be able to negotiate favorable prices, which could negatively affect our sales and profitability.

Additionally, and despite having insurance coverage, this supermarket chain consolidation has the effect of increasing our exposure to counterparty credit risk, given the fact that we have more exposure in the event one of these large customers fails to fulfill its payment obligations to us for any reason.

The shortage of critical raw and packaging materials could negatively impact our supply chain, affecting our operations and results.

The shortage of critical raw and packaging materials, either due to changes in consumption patterns, the level of crop production around the world, quality and availability of supply, and/or problems associated with international trade logistics, the latter for the case of raw and packaging materials purchased in markets outside of the countries where we operate, could affect our supply chain and negatively impact our production levels and, consequently, our results. This issue has become more relevant recently due to the COVID-19 pandemic, which has abruptly increased the demand for some packaging formats and has interrupted the normal operation of international trade logistics. If we face the interruption or lack of supply of critical raw and packaging materials, we cannot assure that we can obtain favorable prices or advantageous terms in their acquisition, which could negatively affect our results.

Furthermore, disruptions on international trade logistics have caused delays and difficulties on export shipments including significant increases in freights.

Water supply is essential to the development of our businesses.

Water is an essential component for the production of our beverage products and the irrigation of our fields. Any failures in our water supply, regulatory changes that limit the use of this resource, water scarcity or a contamination of our water sources, could negatively affect our sales and profitability.

As a commitment to the environment and natural resources, the Company has implemented long-term policies to develop a responsible and sustainable use of water. Through its 2020 Environmental Vision plan, initiated in 2010, the Company reduced the consumption of this resource by approximately 49% per liter produced as of 2020. Furthermore, through the 2030 Environmental Vision plan, the Company committed to continue optimizing the consumption of water per liter produced, by reaching a goal of 60% decrease in consumption.

The Chilean Congress approved in January 2022 a bill which introduces changes to the Chilean Water Regulation (*Código de Aguas*), which it was being discussed since 2011. This bill was published on April 6, 2022, and establishes, among other things: (i) a new regime for the constitution of rights to use water temporarily which will be applicable to future water rights granted, (ii) introduces an expiration system for the non-use of water when the necessary infrastructure for their use is not constructed and such water rights appear in the patent payment list for no use for a certain period, (iii) a deadline for regularization and registration of water rights, (iii) it regulates the environmental, scenic, landscape and social function of the waters, (iv) the obligation to inform any changes of the uses of water rights, (v) the obligation of forming underground water communities in certain areas declared as restriction or prohibition zones, and (vi) the recognition of the access to water as a Human Right.

Furthermore, decrees issued by the *Dirección General de Aguas* ("DGA") (the Chilean water authority) declared restriction and prohibition zones for the constitution of rights to use groundwater, establishing the obligation to create communities of groundwater, which in turn could restrict the exercise of rights that the Company currently owns as well as the change in its extraction points. Without prejudice of the foregoing, the President has the capability to declare, during a period of extraordinary drought, due to a request by, or based on a report of, the DGA, a water scarcity zone for a maximum period of one year, in which the Chilean water authority could redistribute water available in natural sources and authorize the extraction of water from superficial or ground sources.

The supply, production and logistics chain is critical to the timely supply of our products to consumer centers.

Our supply, production and logistics chain is crucial for the delivery of our products to consumer centers. An interruption or a significant failure in this chain may negatively affect our results if the failure is not quickly resolved. An interruption in the chain could be caused by various factors, such as strikes, utility shutdowns such as customs and ports, planning errors of our suppliers, terrorism, safety failures, complaints by communities, or other factors which are beyond our control.

Catastrophic events in the regions in which we operate could have a significant adverse effect on our financial condition.

Natural disasters, climate change impact events, pandemics or other catastrophic events could impair our ability to manufacture, distribute or sell our products. Failure to take adequate steps to mitigate the likelihood or potential impact of such events, or to manage such events effectively if they occur, could adversely affect our sales volume, cost and supply of raw materials, earnings and could have a significant effect on our business, operational results, and financial position.

Chile has been affected in the past by several natural disasters, earthquakes, including large floods, mudslides and forest fires. These events did not have a significant effect on our operations, although a future catastrophic event could have a significant effect on our business, results of operations and financial condition.

Health crises, pandemics or the outbreak of contagious diseases at a global or regional level could have a negative impact on our operations and financial position.

A health crisis, pandemic or the outbreak of disease at a global or regional level, such as the outbreak of COVID-19, which was declared a pandemic by the World Health Organization in March 2020, could have a negative impact on our operations and financial position. The above-mentioned circumstances could impede the normal operation of the Company, interrupt our supply chain, limit our production and distribution capacity, and/or generate a contraction in the demand for our products, as happened during the period of higher restrictions during the second and third quarter of 2020. Despite progress in vaccination efforts, global economic activity remains uncertain and cannot be predicted with confidence. Further, new variants of COVID-19 could spread globally and cause an increase in COVID-19 cases across several of the jurisdictions where we operate. In November 2021, a new variant, Omicron, which appears to be the most transmissible variant to date, was detected, and has since caused an increase in COVID-19 cases in multiple countries, including some of those where we conduct our operations, and of which the potential severity is currently being evaluated. Given the ongoing and dynamic nature of the circumstances, it is difficult to predict the impact of the COVID-19 pandemic on our business. An extended period of economic disruption could have a material adverse impact on our business, results of operations, access to sources of liquidity and overall financial condition.

Any prolonged restrictive measures put in place to control an outbreak of a contagious disease or other adverse public health developments, including quarantines, medical screenings, travel restrictions and suspension of certain activities, in any of our markets may have a material and adverse effect on our business operations. The extent of the impact of the pandemic on our business and financial condition will depend largely on future developments, including the duration of the pandemic, the impact on capital and financial markets and the related impact on consumers' and industries' confidence, all of which are highly uncertain and cannot be accurately predicted based on the impacts observed to date.

The Company has contingency plans to protect the health of the people and to maintain the continuity of our operation, but we cannot assure you that these plans will be sufficient to mitigate a material impact on our results and financial position from such events. Specifically, since March 2020, we have implemented a regional plan with three priorities: (i) the safety of our people and the community we interact with, (ii) operation continuity, and (iii) financial health. This has allowed us to continue supplying our clients and consumers with our products and maintaining a safe work environment. At the close of this report, CCU continues selling, producing and distributing its products normally in all the countries where it operates, where restrictive measures continue to be implemented to face the ongoing spread and new variants of COVID-19.

If we are unable to protect our information systems against data corruption, cyber-based attacks or network security breaches, our operations could be disrupted.

We are increasingly dependent on information technology networks and systems, including the Internet, to process, transmit and store electronic information. In particular, we depend on our information technology infrastructure, including data centers, for sales, production, planning and logistics, marketing activities and electronic communications within the Company and with our clients, suppliers and our subsidiaries. Security breaches of this infrastructure can create system disruptions, shutdowns or unauthorized disclosure of

confidential information. If we are unable to prevent such breaches, our operations could be disrupted, or we may suffer financial damage or loss because of lost or misappropriated information. The Company has developed a cybersecurity plan which addresses critical aspects, but we cannot assure you that these measures will be sufficient.

Possible regulations for labeling materials and advertising of alcoholic beverages and other food products in the countries in which we operate could adversely affect us.

Law N° 20,606 of 2012 and Law N° 20,869 of 2015, relating to the Nutritional Composition of Foods and their Advertising and the complementary regulations, in force since June 2016, establish certain restrictions on the advertising, labelling and marketing of foods classified as "high" in certain defined critical nutrients, which affects a part of our portfolio of non-alcoholic beverages.

On August 2021 Law N° 21,363 was published establishing regulations regarding commercialization and advertising of alcoholic beverages, including, among others, the incorporation of warnings about the consumption of alcohol on labeling and promotional materials, the obligation to inform the energy content of the products on labeling, time restriction for advertising, and prohibited promotional activities or advertising of alcohol in relation to sport and cultural activities. These measures will enter into force immediately or deferred as established in the aforementioned Law. This Law and regulations could affect our alcoholic beverages portfolio and certain marketing activities.

Currently, a bill is being discussed in Chilean Congress to amend Law N° 18,455, which sets standards on the production, processing and marketing of alcoholic beverages and vinegars, in matters relating to information on ingredients and mandatory nutritional information, as well as the incorporation of warning labels established for foods rated "high" in, when applicable.

If further legislation or other regulations that restrict the sale of alcoholic or non-alcoholic beverages is passed, it could affect the consumption of our products and therefore, adversely impact our business.

New applicable environmental regulations could affect our business.

CCU's operations are subject to local, national and international environmental norms and regulations. These regulations cover, among other things, emissions from different sources, noise, disposal of solid and liquid wastes, the temporary storage of residuals, and other activities inherent to our industry. On this topic, on June 1, 2016 Law N° 20,920 was enacted and established a framework for waste management and extended producer responsibility, and stimulation of recycling ("REP Law"), with the objective of lowering the generation of waste of priority products as determined by the bill and fostering recycling of the waste. On November 30, 2017, the Regulations on Procedures of the REP Law were published. In March 16, 2021, the collection, valorization and other associated obligations for packaging materials were published. See "Item 4: Information on the Company – E. Environmental Matters."

Additionally, on August 13, 2021 Law N° 21,368 was published, which regulates single-use plastic products and plastic bottles, and strengthens returnability. The bill requires (i) that disposable plastic bottles that are commercialized must be manufactured containing a percentage of plastic that has been collected and recycled within the country in the proportions to be established by means of a regulation to be issued within 18 months as of the date of publication of the law; (ii) retail businesses (including e-commerce and delivery applications) to have returnable plastic bottles for beverages (excluding alcoholic and dairy products), effective for supermarkets 6 months as of the date of publication of the law and two years for the rest of the retailers; and (iii) prohibits establishments that sell food from using any kind of non-recyclable single-use containers, on premise and for deliveries, with effective dates depending on the establishment and the kind of plastic used.

On March 9, 2022, the Chilean Congress approved the *Ley Marco de Cambio Climático*, which is pending enactment and publication. This law aims to establish principles, governance, management instruments and adequate financing mechanisms, to allow for an economic development low in greenhouse gas emissions, reduce vulnerability, establish a carbon neutral goal by law, and increase resilience, all to guarantee the compliance of climate change international commitments made by Chile.

In Argentina, in October 2021, a bill that establishes minimum environmental protection standards for the integral management of containers and post-consumer containers throughout the national territory was submitted to Congress for consideration. The bill aims to prevent and reduce the impact of containers in the environment, introducing the principle of extended producer responsibility.

CCU has been actively participating through the associations that represent the different industrial sectors, in public and private discussion panels with respect to the development and implementation of these new regulations. Furthermore, the Company, through its 2030 Environmental Vision plan, will commit to continue reducing greenhouse gas emissions per liter produced in order to reach a 50% reduction on such emissions, as well as continue optimizing water consumption per liter produced, until we reach a 60% reduction rate. We are also committed to reaching a 100% valorization of industrial solid waste, 75% use of renewable energy, 100% of reusable, recyclable or compostable packaging, and aiming for packaging to be made out on average of 50% recycled material.

Although we cannot predict the impact of such measures at this time, possible future regulations could have an adverse effect on our business.

If we are unable to maintain the image and quality of our products and a good relationship with our clients and consumers, our financial results may suffer.

The image and quality of our products is essential for the success and development of the Company. Problems with product quality could tarnish the reputation of our products and may adversely affect our sales revenues. The Company must also ensure that our sales force provides good customer service and adapts to fulfill the needs and preferences of our consumers. If we are unable to maintain a good relationship with our clients and consumers, our financial results may suffer.

The COVID-19 pandemic may continue to have an adverse effect on our ability to attract and retain key personnel and third-party contractors, which in turn could have a material adverse effect on our business, financial condition and results of operations.

The COVID-19 pandemic has caused a shortage of talent for certain business functions, which in turn has affected companies from all industries and across the globe, including ours. In the future, we may continue to encounter competition from other companies in our efforts to hire experienced professionals for both key roles and third-party contractor positions, which could make it difficult for us to identify sufficiently skilled and qualified people or to obtain all the necessary expertise locally or at reasonable rates due to the shortage of appropriately qualified individuals. Failure to obtain services from key personnel and/or third-party contractors with critical skills could adversely affect our business, results of operations and financial condition.

Our insurance coverage may be insufficient or inadequate to cover certain losses we may incur.

Our insurance coverage is in line with our internal policies and in line with the industry standards. In the case of extraordinary events, our insurance may be insufficient to cover certain losses. As of the date of this offering memorandum, we maintain full-risk insurance coverage for our physical assets, including machinery malfunctions and damage due to stoppages and earthquakes for all of our assets. Our insurance policies are subject to deductibles and coverage limits, and despite being in line with industry standards, may not be adequate to provide coverage for certain claims. Moreover, the insurance market remains cyclical and catastrophic events can change the state of the insurance market, leading to sudden and unexpected increases in premiums and deductibles or unavailability of coverage for reasons unrelated to our business. Additionally, we cannot guarantee that future policies will not have terms that are less favorable than those currently in place.

RISKS RELATING TO OUR ADSs

We are controlled by one majority shareholder, whose interests may differ from those of holders of our ADSs, and this shareholder may take actions that adversely affect the value of a holder's ADSs or common stock.

As of December 31, 2021, Inversiones y Rentas S.A. ("IRSA") a Chilean closely held corporation, directly and indirectly owned 65.87% of our shares of common stock. Accordingly, IRSA has the power to control the election of most members of our board of directors and its interests may differ from those of the holders of our ADSs. IRSA also has significant influence in determining the outcome of any corporate transaction submitted to our shareholders for approval, including mergers, consolidations, the sale of all or substantially all of our assets and going-private transactions. In addition, actions by IRSA with respect to the disposal of the shares of common stock that it owns, or the perception that such actions may occur, may adversely affect the trading prices of our ADSs or common stock.

Chilean economic policies, currency fluctuations, exchange controls and currency devaluations may adversely affect the price of our ADSs.

The Chilean government's economic policies and any future changes in the value of the CLP relative to the USD could adversely affect the USD value and the return on any investment in our ADSs. The CLP has been subject to nominal devaluations and appreciations in the past and may be subject to fluctuations in the future. For example, when comparing the average exchange rates for each period, the Chilean peso appreciated by 4.7% and 1.1% in 2017, and 2018, respectively, and depreciated by 9.5% and 12.7%, in 2019 and 2020, respectively, while it appreciated 4.0% in 2021. When comparing the exchange rate as of the end of each period, the Chilean peso appreciated by 8.2% in 2017, depreciated 13.0% in 2018, depreciated 7.8% in 2019, appreciated 5.0% in 2020, and depreciated 18.8% in 2021. See "Item 3: Key Information – A. Selected Financial Data – Exchange Rates."

While our ADSs trade in USD, Chilean trading in the shares of our common stock underlying our ADSs is conducted in CLP. Cash distributions to be received by the depositary for the shares of our common stock underlying our ADSs will be denominated in CLP. The depositary will translate any CLP received by it to USD at the then-prevailing exchange rate with the purpose of making dividend and other distribution payments on the ADSs. If the value of the CLP declines relative to the USD, the value of our ADSs and any distributions to holders of our ADSs received from the depositary may be adversely affected. See "Item 8: Financial Information – A. Consolidated Statements and Other Financial Information – Dividend Policy and Dividends".

For example, since our consolidated financial statements are reported in CLP, a decline in the value of the CLP against the USD would reduce our earnings as reported in USD. Any dividend we may pay in the future would be denominated in CLP. A decline in the value of the CLP against the USD would reduce the USD equivalent of any such dividend. Additionally, in the event of a dividend or other distribution, if exchange rates fluctuate during any period of time when the ADS depositary cannot convert a foreign currency into USD, a holder of our ADSs may lose some of the value of the distribution. Also, since dividends in Chile are subject to withholding taxes, which we retain until the following year when the exact amount to be paid is determined, if part of the retained amount is refunded to the shareholders, the amount received by holders of our ADSs would be subject to exchange rate fluctuations between the two dates.

Holders of our ADSs may be subject to certain risks since holders of our ADSs do not hold shares of our common stock directly.

ADS holders may exercise voting rights associated with common stock only in accordance with the deposit agreement governing our ADSs. Accordingly, ADS holders will face practical limitations when exercising their voting rights because ADS holders must first receive a notice of a shareholders' meeting from the depositary and may then exercise their voting rights by instructing the depositary, on a timely basis, on how they wish to vote. This voting process necessarily will take longer for ADS holders than for direct common stockholders, who are able to exercise their vote by attending our shareholders' meetings. Therefore, if the depositary fails to receive

timely voting instructions from some or all ADS holders, the depositary will assume that ADS holders agree to give a discretionary proxy to a person designated by us to vote their ADSs on their behalf. Furthermore, ADS holders may not receive voting materials in time to instruct the depositary to vote. Accordingly, ADS holders may not be able to properly exercise their voting rights.

The right of a holder of our ADSs to force us to purchase the underlying shares of our common stock pursuant to Chilean corporate law upon the occurrence of certain events may be limited.

Because of the absence of legal precedent as to whether a shareholder that has voted both for and against a proposal, such as the depositary of our ADSs, may exercise withdrawal rights (as described in "Item 10. Additional Information – B. Memorandum and Articles of Association") with respect to those shares voted against the proposal, there is doubt as to whether a holder of ADSs will be able to exercise withdrawal rights either directly or through the depositary for the shares of our common stock represented by their ADSs. Accordingly, for a holder of our ADSs to exercise its appraisal rights, it may be required to surrender its ADRs, withdraw the shares of our common stock represented by its ADSs, and vote the shares against the proposal.

In the past, Chile has imposed controls on foreign investment and repatriation of investments that affected investments in, and earnings from, our ADSs.

Equity investments in Chile by persons who are not Chilean residents have historically been subject to various exchange control regulations that restrict repatriation of investments and earnings therefrom. In April 2001, the Central Bank eliminated most of the regulations that affected foreign investors, although foreign investors still have to provide the Central Bank with information related to equity investments and must conduct such operations within the formal exchange market. Additional Chilean restrictions applicable to holders of our ADSs, the disposition of the shares underlying them, the repatriation of the proceeds from such disposition or the payment of dividends may be imposed in the future, and we cannot advise you as to the duration or impact of such restrictions if imposed. See also "Item 10: Additional Information – D. Exchange Controls".

If for any reason, including changes in Chilean law, the depositary for our ADSs were unable to convert CLP to USD, investors would receive dividends and other distributions, if any, in CLP.

Preemptive rights to purchase additional shares of our common stock may be unavailable to holders of our ADSs in certain circumstances and, as a result, their ownership interest in our Company may be diluted.

The Ley sobre Sociedades Anónimas N° 18,046 (the "Chilean Corporations Act"), and its ordinance (Reglamento de Sociedades Anónimas), require us, whenever we issue new shares for cash, to grant preemptive rights to all holders of shares of our common stock, including shares of our common stock represented by ADSs, giving those holders the right to purchase a sufficient number of shares to maintain their existing ownership percentage. We may not be able to offer shares to holders of our ADSs pursuant to preemptive rights granted to our shareholders in connection with any future issuance of shares unless a registration statement under the Securities Act is effective with respect to those rights and shares, or an exemption from the registration requirements of the Securities Act is available.

We intend to evaluate at the time of any future offerings of shares of our common stock the costs and potential liabilities associated with any registration statement as well as the indirect benefits to us of enabling U.S. owners of our ADSs to exercise preemptive rights and any other factors that we consider appropriate at the time, before deciding whether or not to file such a registration statement. We cannot assure you that any such registration statement would be filed.

To the extent that a holder of our ADSs is unable to exercise their preemptive rights because a registration statement has not been filed, the depositary will attempt to sell the holder's preemptive rights and distribute the net proceeds of the sale, net of the depositary's fees and expenses, to the holder, provided that a secondary market for those rights exists and a premium can be recognized over the cost of the sale. A secondary market for the sale of preemptive rights can be expected to develop if the subscription price of the shares of our common stock upon exercise of the rights is below the prevailing market price of the shares of our common stock.

Nonetheless, we cannot assure you that a secondary market in preemptive rights will develop in connection with any future issuance of shares of our common stock or that if a market develops, a premium can be recognized on their sale. Amounts received in exchange for the sale or assignment of preemptive rights relating to shares of our common stock will be taxable in Chile and in the United States. See "Item 10: Additional Information – E. Taxation – Chilean Tax Considerations – Capital Gains" and "– United States Federal Income Tax Considerations – Taxation of Capital Gains". If the rights cannot be sold, they will expire and a holder of our ADSs will not realize any value from the grant of the preemptive rights. In either case, the equity interest of a holder of our ADSs in U.S. will be diluted proportionately.

ITEM 4: Information on the Company

A. History and Development of the Company

Our current legal and commercial name is Compañía Cervecerías Unidas S.A. We are a public corporation (sociedad anónima abierta) organized by means of a public deed dated January 8, 1902, following the merger of two existing breweries, one of which traces its origins back to 1850, when Mr. Joaquín Plagemann founded one of the first breweries in Chile (in Valparaíso). By 1916, we owned and operated the largest brewing facilities in Chile. Our operations have also included the production and commercialization of soft drinks since the beginning of the last century, the bottling and selling of mineral water products since 1960, the production and commercialization of wine since 1994, the production and commercialization of beer in Argentina since 1995, the production and commercialization of pisco since 2003 and the production and commercialization of rum since 2007. Also, we had been involved in the production and commercialization of sweet snacks products from 2004 until December 2018.

We are subject to a full range of governmental regulation and supervision generally applicable to companies engaged in business in Chile, Argentina, Bolivia, Colombia, Paraguay and Uruguay. These regulations include labor laws, social security laws, public health, consumer protection and environmental laws, securities laws, and antitrust laws. In addition, regulations exist to ensure health and safety conditions in facilities for the production and distribution of beverages and sweet snacks products.

Our principal executive offices are located at Avenida Vitacura N° 2670, 23rd floor, Santiago, Chile. Our telephone number in Santiago is (56-2) 2427-3000, and our website is www.ccu.cl. Our authorized representative in the United States is Puglisi & Associates, located at 850 Library Avenue, Suite 204, Newark, Delaware 19711, USA, telephone number (302) 738-6680 and fax number (302) 738-7210. The information on our website is not incorporated by reference into this document. The SEC maintains a website at http://www.sec.gov/ that contains reports, proxy statements and other information regarding registrants that file electronically with the SEC. Form 20-F reports and the other information submitted by us to the SEC may be accessed through this website.

In 1986, IRSA, our current controlling shareholder, acquired its controlling interest in us through purchases of common stock at an auction conducted by a receiver who had assumed control of us following the economic crisis in Chile in the early 80's, which resulted in our inability to meet our obligations to our creditors. IRSA, at that time, was a joint venture between Quiñenco S.A. ("Quiñenco") and the Schörghuber Group from Germany, through its wholly owned subsidiary Finance Holding International B.V. ("FHI") of the Netherlands.

In September 1992, we issued 4,520,582 ADSs, each representing five shares of our common stock, in an international American Depositary Receipt ("ADR") offering. The underlying ADSs were listed and traded on the NASDAQ, until March 25, 1999. Since that date, the ADSs have been listed and traded on the NYSE. On December 20, 2012, the ratio of ADSs to shares of common stock was changed from 1 to 5, to a new ratio of 1 to 2.

Prior to November 1994, we independently produced, bottled and distributed carbonated and non-carbonated soft drinks in Chile. In November 1994, we merged our soft drink and mineral water businesses with the one

owned by Buenos Aires Embotelladora S.A. ("BAESA") in Chile (PepsiCo's bottler in Chile at that time) creating Embotelladoras Chilenas Unidas S.A. ("ECUSA") for the production, bottling, distribution and commercialization of soft drink and mineral water products in Chile. Through ECUSA, we began producing PepsiCo brands under license. We have had control of ECUSA since January 1998, when the shareholders agreement was amended. On November 29, 1999 we purchased 45% of ECUSA's shares owned by BAESA for approximately CLP 54,118 million. We currently own 99.98% of ECUSA's shares. In January 2001, ECUSA and Schweppes Holdings Ltd. signed an agreement to continue bottling Crush and Canada Dry brands. See "Item 4. B. Business Overview – 4. Production and Marketing – Chile Operating segment".

In 1994 we purchased 48.4% of the equity of the Chilean wine producer Viña San Pedro S.A. ("VSP") for approximately CLP 17,470 million. During the first half of 1995, VSP's capital was increased by approximately CLP 14,599 million, of which we contributed approximately CLP 7,953 million. From August through October 1997, VSP's capital was increased again by approximately CLP 11,872 million, of which we contributed approximately CLP 6,617 million, plus approximately CLP 191 million in additional shares bought during October 1997 in the local stock market. Furthermore, in October 1998 and during 1999, we purchased additional shares in VSP through the local stock exchanges for an amount of approximately CLP 5,526 million. From March through June 1999, VSP's capital was increased by approximately CLP 17,464 million, of which we contributed approximately CLP 10,797 million.

In December 1995, we entered into a joint venture agreement pursuant to which Anheuser-Busch acquired a 4.4% interest in CCU Argentina. The agreement involved two different contracts: an investment and a licensing contract. Through CCU Argentina, we began our expansion into Argentina by acquiring an interest in two Argentine breweries: 62.7% of the outstanding shares of Compañía Industrial Cervecera S.A. ("CICSA"), were acquired during January and February 1995 and 98.8% of the outstanding shares of Cervecería Santa Fe S.A. ("CSF"), were acquired in September 1995. In 1997, CCU Argentina increased its interest in CICSA to 97.2% and in CSF to 99.9% through the purchase of non-controlling interests. In January 1998, we decided to merge these two breweries into one company operating under the name of CICSA. Following the merger, CCU Argentina's interest in CICSA was 99.2%. In April 1998, CCU Argentina completed the purchase of the brands and assets of Cervecería Córdoba S.A. As of mid-1998, after the resolution of certain labor issues, we began the production of the Córdoba brand at our Santa Fe plant.

After a capital increase approved by our shareholders in October 1996, we raised approximately USD 196 million between December 1996 and April 1999. Part of this capital expansion was accomplished between December 1996 and January 1997 through our second ADR offering in the international markets.

In November 2000, we and Malterías Unidas S.A. (currently Maltexco S.A.) became joint owners (50% each) of Cervecería Austral S.A. ("Cervecería Austral"), a Chilean company located in the city of Punta Arenas that produces, sells and distributes Austral beer in Chile. Additionally, Cervecera CCU Chile Limitada ("Cervecería CCU") has a two-year renewable license agreement, subject to compliance with the conditions established in the agreement, for the production of Austral Lager beer, returnable liter containers and kegs in Chile and a distribution agreement for the sale and marketing of all Austral products in Chile, with the exception of the Magallanes Region, where selling and distribution is carried out by Comercial Patagona Ltda., a subsidiary of Cervecería Austral.

During 2000, VSP, through its subsidiary Finca La Celia S.A. ("FLC"), acquired the winery Finca La Celia in Mendoza, Argentina, initiating its international expansion, allowing VSP to include fine quality Argentine wines into its export product portfolio. In December 2001, Viña Santa Helena S.A. ("VSH") created its own commercial and productive winemaking operation, distinct from its parent, VSP, under the Viña Santa Helena label in the Colchagua Valley. Between November 2000 and March 2001, VSP's capital was increased by approximately CLP 22,279 million, of which we contributed approximately CLP 13,402 million.

In May 2002, we acquired a 50% stake in Compañía Cervecera Kunstmann S.A., currently Cervecería Kunstmann S.A. ("CK"), a brewery located in the southern city of Valdivia, in Chile. In June 2003, our beer division began selling Kunstmann nationwide. In November 2006, we acquired additional shares of CK that allowed us to consolidate this subsidiary into our consolidated financial statements as of that month.

In February 2003, we began the sale of a new product for our beverage portfolio, pisco, under the brand Ruta Norte. Pisco is a grape spirit very popular in Chile that is produced in the northern part of the country. Our pisco, at that time, was only produced in the Elqui Valley in the Coquimbo Region and was sold throughout the country by our beer division sales force. In March 2005, we entered into an association with the second-largest pisco producer at that time, Cooperativa Agrícola Control Pisquero de Elqui y Limarí Ltda. ("Control"). This new joint venture was named Compañía Pisquera de Chile S.A. ("CPCh"), to which the companies contributed principally with assets, commercial brands and – in the case of Control – also some financial liabilities. Currently we own 80% of CPCh and Control owns the remaining 20%.

On April 17, 2003, the Schörghuber Group, at the time an indirect owner of 30.8% of our ownership interest, gave Quiñenco, also at the time an indirect owner of 30.8% of our ownership interest, formal notice of its intent to sell 100% of its interest in FHI to Heineken Americas B.V., a subsidiary of Heineken International B.V. As a result of the sale, Quiñenco and Heineken Americas B.V., the latter through FHI, became the only two shareholders of IRSA, the owner of 61.6% of our equity at that time, each with a 50% interest in IRSA. Heineken International B.V. and FHI subsequently formed Heineken Chile Ltda., to hold the latter's 50% interest in IRSA. Therefore, Quiñenco and Heineken Chile Ltda. are the only two current shareholders of IRSA, with 50% equity each. On December 30, 2003, FHI merged into Heineken Americas B.V., which together with Heineken International B.V. remained as the only shareholders of Heineken Chile Ltda. As of March 31, 2022 and as of the date of this annual report, IRSA directly and indirectly owned 65.87% of our shares of common stock.

In August 2003, VSP formed Viña Tabalí S.A., a joint venture in equal parts with Sociedad Agrícola y Ganadera Río Negro Ltda., for the production of premium wines. This winery is in the Limarí Valley, Chile's northernmost winemaking region, which is noted for the production of outstanding wines.

In January 2004, we entered the sweet snacks business by means of a joint venture between CCU Inversiones S.A. and Industria Nacional de Alimentos S.A., a subsidiary of Quiñenco, with a 50% interest each in Calaf S.A., which was renamed Foods Compañía de Alimentos CCU S.A. ("Foods"), a corporation that acquired the trademarks, assets and know-how, among other things, of Calaf S.A.I.C. and Francisca Calaf S.A., traditional Chilean candy makers, renowned for more than a century. In 2007 we acquired the brand Natur, adding a new line of products to our ready-to-eat portfolio. In August 2008, Foods bought 50% of Alimentos Nutrabien S.A. ("Nutrabien"), a company that specializes in brownies and other high-quality baked goods under the brand Nutrabien.

In October 2004, VSP acquired the well-known Manquehuito Pop Wine brand, a sparkling fruit-flavored wine with low alcohol content, broadening its range of products. At VSP's extraordinary shareholders meeting held on July 7, 2005, the shareholders approved a capital increase that was to be partially used for stock option programs. During October and November 2005, VSP's capital was increased by approximately CLP 346 million. We did not participate in this capital increase.

In December 2006, we signed a joint venture agreement with Watt's S.A. ("Watt's"), a local food related company, under which, as of January 30, 2007, we participate in equal parts in Promarca S.A. ("Promarca"). This new company owns, among others, the brands "Watt's", "Watt's Ice Frut", "Yogu Yogu" and "Shake a Shake" in Chile. Promarca granted both of its shareholders (New Ecusa S.A., a former subsidiary of ECUSA, which as of the date of this annual report has been merged into ECUSA, and Watt's Dos S.A., a subsidiary of Watt's S.A.), for an indefinite period, the exclusive licenses for the production and sale of the different product categories.

In January 2007, Viña Tabalí S.A. bought the assets of Viña Leyda, located in the Leyda Valley, a new winemaking region south of Casablanca Valley and close to the Pacific Ocean. Viña Leyda produces excellent wines that have won awards in different international contests. After this acquisition, Viña Tabalí S.A. changed its name to Viña Valles de Chile S.A. In September 2007, VSP bought a 50% interest in Viña Altaïr S.A. which belonged to Château Dassault, in line with our strategy of focusing on premium wines. Consequently, VSP owns 100% of said company. Between April and June 2007, VSP's capital was increased by approximately CLP 13,692 million, of which we contributed approximately CLP 5,311 million.

In May 2007, CPCh entered the rum market with our proprietary brand Sierra Morena and later, in 2008, added new rum brand extensions and introduced various pisco based cocktails. In June 2010 CPCh purchased

Fehrenberg, a small, but well-recognized spirits brand produced in Chile. In July 2011 CPCh began the distribution of Pernod Ricard products (Chivas Regal, Ballantine's, Havana Club, Absolut, among others). Furthermore, in 2011, CPCh signed a license agreement for the commercialization and distribution in Chile of the pisco brand Bauzá. In addition, in 2011 CPCh acquired 49% of the licensor company Compañía Pisquera Bauzá S.A. ("Bauza"), the owner of the brand in Chile, and CPCh sold such interest to Agroproductos Bauzá S.A. in January 2016.

In December 2007, we entered into an agreement with Nestlé Chile S.A. and Nestlé Waters Chile S.A., the latter of which acquired a 20% interest in our subsidiary Aguas CCU-Nestlé Chile S.A. ("Aguas CCU"), the company through which we develop our bottled water business in Chile. As part of this new association, Aguas CCU introduced in 2008 the Nestlé Pure Life brand in Chile. On June 4, 2009 ECUSA received a notice from Nestlé Waters Chile S.A. whereby it exercised its irrevocable option to buy 29.9% of Aguas CCU's equity, pursuant to the terms and conditions of the association agreement. The completion of the deal represented a profit before taxes for ECUSA of CLP 24,439 million. On September 30, 2009 in the extraordinary shareholders' meetings, Aguas CCU and Nestlé Waters Chile S.A. approved the merger of both companies, the latter being the surviving company under the name Aguas CCU-Nestlé Chile S.A. The current shareholders of Aguas CCU are ECUSA (50.10%) and Nestlé Chile S.A. (49.90%).

In 2008, the licensing contract, that grants CCU Argentina the exclusive right to produce, package, commercialize and distribute Budweiser beer in Argentina, was extended until 2025. After subsequent capital increases, the last one in June 2008, Anheuser-Busch reduced its interest in CCU Argentina to 4.04% and we increased our participation to 95.96%. In April 2008, we bought the Argentine brewer Inversora Cervecera S.A. ("ICSA") after receiving the approval of the Argentine antitrust authorities. CICSA paid an aggregate amount of USD 88 million to acquire ICSA. ICSA owns, among other assets, the Bieckert, Palermo and Imperial beer brands, which together represented approximately 5.8% of the Argentine beer market, and a brewery in Luján, Buenos Aires, with a nominal production capacity of 270 million liters per year.

In November 2008, CCU and its affiliate VSP entered into a Merger Agreement with Compañía Chilena de Fósforos S.A. and its subsidiaries Terciados y Elaboración de Maderas S.A. and Viña Tarapacá S.A. ("VT"), in order to merge VT into VSP. Under the terms of the Merger Agreement, and prior to its execution, CCU had to acquire 25% of VT's equity. On December 3, 2008, the extraordinary shareholders' meetings of VSP and VT approved the merger of both companies. Once all the legal requirements were fulfilled, the merger by absorption of VT by VSP was completed on December 9, 2008, with an effective date for accounting purposes of October 1, 2008. The surviving company was named Viña San Pedro Tarapacá S.A. ("VSPT"), which began consolidating its financial statements with ours on October 1, 2008, with operations commencing on December 9, 2008. VSPT's capital was increased because of the merger, by issuing 15,987,878,653 shares to be exchanged for the total number of shares issued by VT at a ratio of 1,480.30828 new VSPT shares per each share of the absorbed company.

In March 2009, Compañía Cervecerías Unidas S.A. placed corporate bonds in the Chilean Market, 21-year bonds in an amount of 2 million UF, with an annual interest rate of 4.3%.

In December 2010, our subsidiary Inversiones Invex CCU Ltda., acquired a 4.04% equity stake in CCU Argentina from Anheuser-Busch Investment, S.L. After the acquisition, CCU, through its subsidiary Inversiones Invex CCU Ltda., became the sole equity holder of CCU Argentina. This transaction had no effect on the Budweiser brand production and distribution contract, which was set to expire in 2025 (prior to the 2017 offer letter signed between ABI and CCU Argentina described below). The license for the distribution of the brand in Chile expired in 2015. Currently, CCU's subsidiaries Inversiones Invex CCU Ltda. and Inversiones Invex CCU Dos Ltda. own 80.649% and 19.351%, respectively, of CCU Argentina's share capital. CCU Argentina owns 78.497% of CICSA's share capital, Inversiones Invex CCU Dos Ltda. owns the remaining 21.503%.

In December 2010, CICSA acquired equity interests in Saénz Briones y Cía. S.A.I.C. and Sidra La Victoria S.A. Through this transaction, CICSA became the controlling shareholder of these companies. These companies own the assets used in the production, packaging and marketing of cider and other spirits businesses in Argentina, which are marketed through several brands, the most important cider and spirits brands are Real, La Victoria,

Saénz Briones, 1888 and in spirits, El Abuelo. In 2015 Sidra La Victoria S.A. merged with and into Saénz Briones y Cía S.A.I.C.

In August 2011, the board of directors of VSPT agreed to spin-off Viña Valles de Chile S.A. ("VDC"), a corporation owned, in equal parts, by VSPT and Sociedad Agrícola y Ganadero Río Negro Limitada ("ARN"). VDC had two major vineyards: Viña Tabalí and Viña Leyda. According to such agreement, VSPT would remain the sole owner of Viña Leyda (whose net assets would remain within VDC) and ARN would remain the sole owner of Viña Tabalí (whose net assets would be assigned to the spun off company). This transaction concluded on December 29, 2011, through a stock swap contract, whereby VDC became a subsidiary of VSPT, that is, directly and indirectly, 100% owned by VSPT.

In September 2012, CCU acquired 100% of the shares of the Uruguayan companies Milotur S.A. ("Milotur"), Marzurel S.A. ("Marzurel") and Coralina S.A. ("Coralina") and, indirectly of Andrimar S.A. ("Andrimar"), a whollyowned subsidiary of Milotur. These companies own the assets of a business developed in Uruguay that engages in the production and commercialization of mineral and flavored bottled water under the Nativa brand, and carbonated soft drinks under the Nix brand. Milotur also commercializes Schneider and Heineken beer brands, the latter due to an amendment to the trademark license agreement in force with Heineken Brouwerijen B.V.

In December 2012, Aguas CCU completed an acquisition of 51.01% of the company Manantial S.A. ("Manantial"), a Home and Office Delivery ("HOD") business of purified water in bottles with the use of dispensers. The partnership enabled Aguas CCU to participate in a new business category. The shareholders agreement of Manantial included a call option to purchase the remaining shares.

On June 18, 2013, the extraordinary shareholders' meeting approved the issuance of 51,000,000 of common shares which were registered in the "Superintendencia de Valores y Seguros" ("SVS"), currently "Comisión para el Mercado Financiero" ("CMF"), under N° 980 on July 23, 2013. On November 8, 2013 CCU successfully concluded this capital increase, the total number of shares issued pursuant to the capital increase having been subscribed and paid, raising a total amount of CLP 331,718,929,410. This capital increase was made in order to continue our expansion plan, which includes organic and inorganic growth in Chile and the surrounding region. Part of this capital increase was offered in the international markets, representing our third ADR offering.

In December 2013, CCU acquired 50.005% of Bebidas del Paraguay S.A. ("Bebidas del Paraguay"), and 49.959% of Distribuidora del Paraguay S.A. ("Distribuidora del Paraguay"), entering the Paraguayan market with the production, marketing and sale of non-alcoholic beverages, such as soft drinks, juices and water, and the marketing and sale of beer, under various brands, both proprietary and under licensees and imported.

Furthermore, in 2013, CCU, through its subsidiary CCU Inversiones S.A., increased its stake in VSPT to 64.72% by acquiring additional outstanding shares of VSPT. VSPT is formed by the wineries San Pedro, Tarapacá, Santa Helena, Viña Leyda, Misiones de Rengo, Viña Mar, Casa Rivas, Finca La Celia, and Bodega Tamarí. These are all important and renowned cellars in Chile and Argentina, each with its own distinctive brands. Since the merger, VSPT has become the second-largest Chilean wine exporter and one of the leaders in the domestic market. In June 2013, the merger of Viña Misiones de Rengo S.A. and Viña Urmeneta S.A. was completed, with Viña Valles de Chile S.A., as the legal successor. In May 2014 Vitivinícola del Maipo S.A. merged into Viñas Orgánicas SPT S.A., the latter being the legal successor. Additionally, in April 2015 Viña Santa Helena S.A. merged into Viña San Pedro Tarapacá S.A., pursuant to the Chilean Corporations Act, due to the fact that Viña San Pedro Tarapacá S.A. became the sole shareholder of the company for more than 10 days. On December 21, 2020, the board of Directors of Finca La Celia S.A. and Bodega San Juan S.A.U. approved to carry out a merger by absorption, pursuant to which Finca La Celia S.A. was the surviving entity, effective as of January 1, 2021. In order for the merger to materialize, all legal requirements must be complied with, and the merger must be ultimately approved by the *Inspección General de Justicia de la Ciudad de Buenos Aires, Argentina*.

In May 2014, CCU entered the Bolivian market through a partnership with Grupo Monasterio, acquiring 34% of Bebidas Bolivianas BBO S.A. ("BBO"). BBO produces and commercializes alcoholic and non-alcoholic beverages in Bolivia. CCU's initial stake in BBO was 34%, which was obtained by a capital injection, and which contemplated the right of CCU to acquire additional interests that would enable it to own 51% of the shares of BBO in a second stage. This transaction also included contracts that allow BBO to operate CCU's brands in

Bolivia. The Company has recorded this investment under joint ventures and associated companies. In 2014, BBO acquired Cordillera beer brand from SABMiller.

As of June 6, 2014, CICSA reached agreements with Cervecería Modelo S.A. de CV. and Anheuser-Busch LLC, for the termination of the contract which allowed CICSA to import and distribute on an exclusive basis, Corona and Negra Modelo beers in Argentina, and the license for the production and distribution of Budweiser beer in Uruguay. CICSA received compensation in respect of these agreements in the amount of ARS 277.2 million, equivalent to USD 34.2 million.

In November 2014, CCU, directly and through its subsidiary CCU Inversiones II Ltda. (currently CCU Inversiones II SpA), signed a series of contracts and agreements with the Colombian entity Postobón S.A. and related companies ("Grupo Postobón"), by which we agreed to initiate a joint venture for the manufacturing, commercialization and distribution of beer and malt based non-alcoholic beverages in Colombia. The joint venture was established through a company named Central Cervecera de Colombia S.A.S. ("CCC"), in which CCU and Grupo Postobón participate in equal parts. This transaction included the following contracts and agreements: an investment framework agreement, a shareholders agreement, a long-term logistics and distribution contract and a sales contract governing services to be provided by Grupo Postobón to CCC, a trademark license agreements granted to CCC by CCU and Grupo Postobón, a shared services agreement governing services to be provided by Postobón to CCC, and an exclusive license granted by Heineken to CCC for the import, production and distribution of Heineken products in Colombia. As of September 2015, CCC also has an exclusive contract to import, produce and distribute Coors Light in Colombia. Additionally, as of April 1, 2016, CCC also has an exclusive license granted by Heineken to import, produce and distribute Tecate in Colombia and Sol as of July 1, 2017.

In November 2015, ECUSA entered into a joint operation agreement with Empresas Carozzi S.A. ("Carozzi") for the production, commercialization, and distribution of instant powder drinks under the brands Sprim, Fructus, Vivo and Caricia. This joint operation is carried out by Bebidas Carozzi CCU SpA ("Bebidas Carozzi CCU"), of which ECUSA acquired 50% of the share capital. Carozzi is in charge of the production of the respective products, and ECUSA of its distribution.

In 2015, we sold the brands Calaf and Natur to Carozzi, leaving Foods only with its 50% stake in Nutrabien. During 2016, Foods acquired the remaining 50% stake of Nutrabien.

On January 29, 2016, Aguas CCU and ECUSA exercised the call option, acquiring 48.07% and 0.92% of the shares of Manantial respectively. As a consequence, CCU is currently the indirect owner of 100% of the shares of Manantial, remaining as the only direct shareholders of Manantial: (i) Aguas CCU with 99.08% of the capital stock, and (ii) ECUSA with 0.92% of the capital stock.

In February 2016, CCU and Watt's, among others, entered into an "International Association Agreement" in order to expand the brand Watt's to certain South American countries, through Promarca Internacional SpA, currently a wholly owned subsidiary of Promarca S.A.

In March 2016, we, through our subsidiary Bebidas del Paraguay S.A., acquired 51% of Sajonia Brewing Company SRL (formerly Artisan SRL) which produces and commercializes Sajonia craft beer in Paraguay.

In 2016, CCC acquired the brand and assets related to the craft beer brand "3 Cordilleras" of Artesana Beer Company S.A. in Colombia. CCC is reported under Joint Ventures and Associated Companies.

In 2017, we began producing and commercializing Miller Genuine Draft ("MGD") in Argentina.

As of April 2017, CCC also has a license agreement to commercialize and distribute the Miller Lite and Miller Genuine Draft brands in Colombia.

In June 2017, CPCh incorporated to its portfolio the Peruvian pisco brand BarSol, through the acquisition of 40% of Americas Distilling Investments LLC, which is based in the United States and owns the BarSol brand and productive assets based in Peru.

On June 15, 2017, Foods and CCU Inversiones S.A. signed a purchase agreement, for the sale of all the shares of its subsidiary Nutrabien, with Ideal S.A, a subsidiary of Grupo Bimbo, subject to the approval of the antitrust authorities in Chile. Having received said approval, the sale of 100% of the shares of Nutrabien to Ideal S.A. was completed on December 17, 2018.

On August 16, 2017, CCU, through its subsidiary CCU Inversiones II Ltda., acquired 50% of Zona Franca Central Cervecera S.A.S. ("ZF CC"), a company incorporated in Colombia in which CCU and Grupo Postobón are the sole shareholders in equal parts. The price of the transaction amounted to USD 10.2 million, equivalent to CLP 6.4 billion. Until November 2019, the main purpose of ZF CC was to act exclusively as an industrial user of one or more free-trade zones, providing toll manufacturing services to CCC, which was the company that produced, marketed and distributed beer and malt beverages. Since November 2019, ZF CC is producing and selling to CCC, which continues to market and distribute our products.

In December 2017, CCU, through its subsidiary CCU Inversiones S.A., increased its stake in VSPT by acquiring additional outstanding shares of VSPT through a tender offer, which concluded at the end of January 2018, and allowed us to increase our total stake from 67.22% to 83.01%.

On September 6, 2017, CCU and CCU Argentina signed an offer letter with ABI (together with CCU Argentina, the "Parties"), under which the early termination of the "Budweiser" license agreement in Argentina was agreed to in exchange for the transfer to CCU Argentina of a portfolio of beer brands and cash payments, among other matters. This transaction was subject to the prior approval of the Comisión Nacional de Defensa de la Competencia ("CNDC") and the Secretario de Comercio del Ministerio de Producción de la Argentina ("SECOM"), which are Argentina's antitrust regulators. On March 14, 2018, SECOM, based on the CNDC's favorable opinion, approved the transaction, pending review and approval by the CNDC of the terms and conditions of the definitive contracts in respect thereof. On April 27, 2018, after receiving the approval from CNDC and SECOM, the Parties were legally obliged to close the transaction. On May 2, 2018, the abovementioned transaction (the "Transaction") was executed, which included, among other matters: (i) the early termination of the Budweiser brand license agreement in Argentina, between the Parties, and (ii) the transfer to CCU Argentina of the ownership of the Isenbeck, Diosa, Norte, Iguana and Báltica brands, as well as the transfer of the licenses for Argentina of the international brands Warsteiner and Grolsch. In order to achieve an orderly transition of the aforementioned brands, the Transaction contemplates several contracts in which (i) CCU Argentina produces Budweiser, on behalf of ABI, for a period of up to one year; (ii) ABI produces Isenbeck and Diosa, on behalf of CCU Argentina, for a period of up to one year; and (iii) ABI carries out the production and distribution of Iguana, Norte, Báltica, Grolsch and Warsteiner, on behalf of CCU Argentina, for a period of up to three years (the "Transition Brands"). As a consequence, as of May 2, 2018, CCU Argentina began commercializing Isenbeck and Diosa and ceased selling Budweiser. As part of the terms of the Transaction, CCU Argentina received from ABI a cash payment of USD 306 million, as part of its compensation for the early termination of the license contract for the Budweiser brand, as well as an additional USD 10 million for producing Budweiser on behalf of ABI for a year. CCU Argentina will also receive from ABI payments of up to USD 28 million per year, for a period of up to three years (through May 2021), depending on the scope and length of the transition of the production and/or commercialization of the Transition Brands.

On August 9, 2018, CCU exercised its option to purchase from Grupo Monasterio, holder of 66% of BBO capital stock, 30,286, ordinary shares of BBO, representing 17% of the total capital stock of BBO, with which CCU increased its stake from 34% to 51%, with Grupo Monasterio retaining the remaining 49%. Subsequently, on December 17, 2018, CCU contributed the totality of its BBO shares to its subsidiary CCU Inversiones II Ltda. (currently CCU Inversiones II SpA), the current shareholder and controller of BBO.

On August 17, 2018, CCU placed a three million UF bond in the Chilean market. The 25-year bullet note was priced at 2.85% in UF's (Chile's inflation adjusted currency), which represented a spread of 68 bps over the Chilean Central Bank bond (BCU) with the same duration.

In September of 2018, CCU was included for the first time in the Dow Jones Sustainability Index Chile, created in 2015, which assesses and selects companies based on an analysis of their environmental, social and governance (ESG) performance.

On September 4, 2018, CCU and 29 other companies in Chile, signed a Zero Waste to Landfill Clean Production Agreement (CPA), together with the Chilean government's Sustainability and Climate Change Agency (ASCC) and the Recycling Industry National Association. In this agreement, the participant companies committed to reducing to zero the waste that they send to landfills, within a period of two years.

In November of 2018, and as part of our electromobility plan, CCU began to operate the first 100% electric, high-tonnage truck in the country. With a capacity of up to 13 tons and a range of 280 kilometers, the heavy-load vehicle will be used to transport CCU's products in Santiago. CCU's goal is for electric trucks to represent 50% of the fleet by 2030.

At the end of 2018, CCU finalized the construction of the new distribution center for non-alcoholic beverages as part of the CCU Renca Project. The new distribution center has a 22,500 square meter warehouse and uses 100% electricity-powered machinery, in addition to being a zero-waste-to-landfill operation.

In 2019, CCU started the construction of the production plant for non-alcoholic beverages, as part of the CCU Renca Project, and it is expected to be operational by the end of 2020. This project incorporates the latest technology for efficient and sustainable production and distribution.

On May 31, 2019, CCU, through its subsidiary Viña San Pedro Tarapacá S.A., completed the purchase of the wine assets of Pernod Ricard Argentina SRL, which included the brands Graffigna, Colón and Santa Silvia.

On August 8, 2019, CCU announced that CPCh, acting through the companies Inversiones Internacionales SpA and International Spirits Investments USA LLC, communicated to LDLM Investments LLC their decision to start a process of selling their total participation in Americas Distilling Investments LLC, owner of the Peruvian company Bodega San Isidro SRL and Barsol brand. In March of 2021, CPCh communicated to LDLM Investments LLC its decision not to proceed with the sale of its interest in Americas Distilling Investments LLC.

In December 2019, as part of our 2030 Environmental Vision plan, CCU committed for the next ten years to: (i) continue reducing greenhouse gas emissions per liter produced to reach a 50% reduction, (ii) continue optimizing water consumption per liter produced, until a 60% reduction is achieved, (iii) 100% valorization of industrial solid waste, (iv) use 75% renewable energy, (v) use 100% reusable, recyclable or compostable packaging, and (vi) aim for our packaging to be made on average of 50% recycled material.

In 2020, the Company implemented a regional plan with three priorities in the context of the COVID-19 pandemic: (i) the safety of our people and the community we interact with, (ii) operation continuity, and (iii) financial health. This allowed us to continue supplying our clients and consumers with our products and maintaining a safe work environment in all the countries the Company operates.

On February 18, 2020, the subsidiary Cervecería Kunstmann S.A. ("CK") acquired 50.1% from the company Mahina SpA.

On March 20, 2020, the Company and its subsidiary Cervecera CCU Chile Ltda. incorporated the subsidiary ECOMCCU S.A., renamed as La Barra S.A. on December 2, 2020, with the purpose of marketing and selling beverages, food products and household items.

On May 12, 2020, the subsidiary Bebidas del Paraguay S.A. acquired an additional 27% of the shares of the Paraguayan company Sajonia Brewing Company S.R.L. (currently Sajonia Brewering Company S.A.), reaching a participation of 78% of that aforementioned company. On July 1, 2020, our subsidiaries Bebidas del Paraguay S.A. and Distribuidora del Paraguay S.A. acquired the remaining non-controlling part of Sajonia Brewing Company S.A. by acquiring a participation of 21% and 1%, respectively, reaching a stake of 100% of the shares.

In June, 2020, the Company placed corporate bonds in the Chilean Market in an aggregate amount of 6.5 million UF, of which Compañía Cervecerías Unidas S.A. placed 7-year bonds in an amount of three million UF and 10-year bonds in an amount of 2 million UF, with an interest rate of 0.85% and 1.20% per annum, respectively, while our subsidiary VSPT issued 5-year bonds in an amount of 1.5 million UF, with an interest rate of 0.5% per annum, reflecting the market's confidence in CCU in the long term.

In November 2020, through its subsidiary CPCh, CCU started a new category in Chile, by launching the first Hard Seltzer in this market, under the name of Hard Fresh, a gluten-free product based on carbonated water with 5° of alcohol and a light touch of natural fruit, responding to the trend of conscious consumption and the search for more natural and lighter-calorie products.

In December 2020, CCU completed its 2020 Environmental Vision plan, which implied in 2010 the establishment of specific commitments in terms of reducing the use of water per liter produced, reducing the emission of greenhouse gases per liter produced, and the valorization by a 100% of industrial solid waste. At the end of 2020, CCU far exceeded the proposed goals in two of the objectives, by reducing greenhouse gas emissions per liter produced by 35.7% (the goal was 20%) and contracting the use of water per liter produced by 48.6% (the goal was 33%). Regarding the valorization of industrial solid waste, we reached 99.4% (the goal was 100%).

On March 24, 2021, IRSA acquired 5,780,000 shares of Compañía Cervecerías Unidas S.A. in Chile, equivalent to 1.56% of the ownership interest in CCU. Prior to such purchase IRSA directly owned 53.16% of CCU's shares and had an indirect participation of 6.84% through its subsidiary Inversiones IRSA Limitada (amounting to a 61.56% direct and indirect ownership of CCU's shares). Pursuant to Article 198 Section 5 of Law N° 18,045 (the "Chilean Capital Markets Law") and Circular N° 1,514 of the CMF, IRSA made a partial tender offer ("Tender Offer") for the acquisition of up to 16,390,172 ordinary shares of CCU S.A, including those in the form of American Depositary Shares ("ADSs"), representing 4.44% of CCUS.A.'s share capital. The tender offer was conducted in Chile and the United States of America between May 19 and June 17, 2021, and during such period IRSA received tenders for 15,907,548 shares (including 4,884,800 shares represented by ADSs), representing approximately 4.31% of CCU's share capital. Consequently, following acceptance of the shares tendered pursuant to the Tender Offer, IRSA became the direct and indirect holder of 65.87% of CCUS.A.'s shares.

During April, July and August 2021, CCU increased its participation in the Cider business in Argentina, through its subsidiary Compañía Industrial Cervecera S.A., through the acquisition of 1,124,111 shares of the capital stock of Argentine company Sáenz Briones y Cía. S.A.I.C., reaching 99.9419% interest in said company.

In September and October 2021, we increased our participation in Viña San Pedro Tarapacá S.A. through the acquisition of 603,639,429 shares of VSPT through our subsidiary CCU Inversiones S.A., reaching a participation of 84.5159% as of December 2021.

In line with our environmental vision, in September 2021 we inaugurated and started operating our new non-alcoholic plant "Embotelladora CCU Renca", which counts with high environmental care standards, such as zero industrial waste to landfills, 100% recyclable packaging, and efficient technology enabling low water consumption. Furthermore, this plant uses 100% renewable energy sources and has a low level of greenhouse gas emissions.

Focused on operational efficiency, and with a forward-looking perspective, we launched the "CCU Transformation Plan", which will continue the progress of the "ExCCelencia CCU" program. Thus, the "CCU Transformation Plan" is based in two aspects: (i) incremental innovation, which focuses on seeking efficiencies in several corporate areas, such as sales execution, marketing, revenue management, planning and logistics, procurement, production, and administrative expenses, and (ii) disruptive innovation, which seeks to challenge our business model by incorporating new technologies to our operations.

In January 2022, Compañía Cervecerías Unidas S.A. issued and placed a 10-year USD 600 million international bond, under Rule 144A and Regulation S of the US Securities Act of 1933, for general corporate purposes, reaching a yield to maturity of 3.365% (165 basis points spread) and at a coupon rate of 3.350%. This process began late 2021 and culminated in early 2022.

In March 2022, Compañía Cervecerías Unidas S.A. issued and placed bonds in the Chilean Market, 10-year bonds in an amount of UF 2 million, with an annual interest rate of 3.20%.

Capital Expenditures

The capital expenditure figures for the last three years disclosed below reconcile to the Consolidated Statements of Cash Flows.

Our capital expenditures for the last three years were CLP 140,488 million, CLP 122,787 million, and CLP 171,854 million, respectively. In the three-year period, the amount totaled CLP 435,129 million, of which CLP 304,894 million was invested in Chile and CLP 130,235 million outside Chile.

Our overall focus of our capital expenditures is to ensure that we have an adequate level of capacity for our operations, improve and optimize the distribution chain, increase returnable bottles and crates, and expand our commercial assets footprint (mainly refrigerators), while ensuring we keep investing in environmental initiatives and the integration of new operations, among others.

During 2019, 70% of our capital expenditures were allocated to our operations in Chile. These investments were necessary to improve our capacity and productive efficiencies, as well as the quality of our logistics and distribution processes, including the completion of the process of changing pallets from wood to plastic. Also, we have started the construction of a new production plant for non-alcoholic beverages in Santiago, automated our winemaking process and expanded our ability to process grapes for our wine operations and started to invest in our business in Argentina with additional capacity to support greater sales volumes.

During 2020, 80% of our capital investments were allocated to our operations in Chile. These investments were necessary to optimize our production and distribution capacity for our products. We increased our beer packaging lines, continue with the construction of the new non-alcoholic beverages production in Santiago, and with the expansion of our capacity to process grapes for our wine and packaging operations. We also continue with the process of updating our technological systems. The objectives of all of the above capital expenditures is to provide support and respond to market requirements.

During 2021, 63% of our capital investments were allocated to our operations in Chile. The main focus of these investments were to increase our production and distribution capacity for our products. We increased our beer brewing and packaging lines capacity, finished the first stage of the new non-alcoholic beverages production plant in Santiago, while we increased our capacity to process grapes in our wine business. In 2021, we continued with the investments on technology platform. The objectives of all of the above capital expenditures is to provide support and respond to market requirements.

The following table shows our primary capital expenditures for the period 2019 - 2021. See "Item 5: Operating and Financial Review and Prospects – B. Liquidity and Capital Resources – Capital Expenditures" for the 2022 - 2025 period.

| CLP Million | 2019 | 2020 | 2021 |
|--------------------|---------|---------|---------|
| Chile | 98,577 | 98,237 | 108,080 |
| Abroad | 41,911 | 24,550 | 63,774 |
| Total | 140,488 | 122,787 | 171,854 |

B. Business Overview

1) Summary

CCU is a multi-category beverage company with operations in Chile, Argentina, Bolivia, Colombia, Paraguay and Uruguay. CCU is one of the largest players in each one of the beverage categories in which it participates in Chile, including beer, soft drinks, mineral and bottled water, juice, wine, cider and pisco, among others. CCU is the second-largest brewer in Argentina and also participates in the cider, spirits and wine industries. In Uruguay and Paraguay, the Company is present in the beer, mineral and bottled water, soft drinks, wine, and juice categories. In Bolivia, CCU participates in the beer, water, soft drinks, juice and malt beverage categories. In Colombia, the Company participates in the beer and malt beverage industry. The Company's principal licensing, distribution and / or joint venture agreements include Heineken Brouwerijen B.V., PepsiCo Inc., Seven-up International, Schweppes Holdings Limited, Société des Produits Nestlé S.A., Pernod Ricard Chile S.A., Promarca S.A. (Watt's), Red Bull Panamá S.A., Stokely Van Camp Inc., and Coors Brewing Company.

CCU reports its consolidated results pursuant to the following Operating segments, essentially defined with respect to its revenues in the geographic areas of commercial activity: Chile, International Business and Wine. These Operating segments mentioned are consistent with the way the Company is managed and how results will be reported by CCU. These segments reflect separate operating results which are regularly reviewed by each segment Chief Operating Decision Maker in order to make decisions about the resources to be allocated to the segment and assess its performance. Corporate revenues and expenses are presented separately as Other.

In 2015 the Committee of International Business was created, which brought together management of business activities in Argentina, Uruguay and Paraguay. Following this, the Río de la Plata Operating segment (consisting of the business activities referred to above) was renamed as the International Business Operating segment. The Committee of International Business also represents and looks after the interests associated with investments in Colombia, which continue to report their results under Equity and Income of JVs and are associated on a consolidated basis.

CCU completed the 2016-18 Strategic Plan, which included, among other initiatives, the "ExcCelencia CCU" program. During 2016 we implemented the integration of the route-to-market of the beer and non-alcoholic category in Chile throughout the country. Simultaneously, the Company incorporated into the Chile Operating segment the business activities performed by the Strategic Service Units ("SSU"), which include Transportes CCU Limitada ("Transportes CCU"), Comercial CCU S.A. ("Comercial CCU"), CRECCU S.A. ("CRECCU") and Fábrica de Envases de Plásticos S.A. ("Plasco"). This change enables us to capture additional efficiencies and improve the service level of our logistics operation.

At the end of 2018, CCU launched the 2019-21 Strategic Plan, which continues to be based on our three Strategic Pillars: Growth, Profitability and Sustainability. Our plan has six strategic goals: 1) grow profitably in all our business units; 2) strengthen our brands; 3) continue to innovate; 4) execute our "ExCCelencia CCU" program to capture additional efficiencies; 5) continue working towards the integral development of our employees; and 6) taking care of our planet through the development and implementation of our 2030 Environmental Vision plan.

2) Overview

Overview: Chile Operating segment

We estimate that our weighted volume market share for the Chile Operating segment was approximately 43.8%, 45.2% and 46.2% in 2019, 2020 and 2021, respectively. The calculation of the weighted average for past periods includes markets and industries that CCU entered at a later date. Weighted volume market share includes all categories in which CCU participates in the Chilean domestic market, excluding HOD, powder drinks and energy drinks (for 2021 figure), according to Nielsen figures.

We produce and sell alcoholic and non-alcoholic beverages in Chile. In the beer category, we carry a wide portfolio of products which includes premium, mainstream and convenience brands, which are primarily marketed under different proprietary brands and licensed brands. We are the exclusive producer and distributor of Heineken, Sol and Coors beer in Chile; the exclusive distributor of imported Tecate beer and Blue Moon beer and we produce and distribute Kunstmann, Dolbek, Guayacan, Mahina, Szot, Polar Imperial, Patagonia and Austral beer in Chile via distribution or license agreements.

Our non-alcoholic beverages in Chile include carbonated soft drinks (both cola and non-cola), juices, sports and energy drinks, ice tea; and water, which include mineral, purified and flavored bottled water. These include both our proprietary brands and brands produced under license, from PepsiCo (carbonated and non-carbonated soft drinks), Schweppes Holdings (carbonated soft drinks) and Promarca (juice and fruit-flavored beverages). In the energy drinks business, we are the exclusive distributor of Red Bull energy drinks in Chile. We also produce and distribute Gatorade, under license from Stokely Van Camp Inc.. In addition, we also produce and distribute purified waters under license from Societé des Produits Nestlé S.A. and others, and distribute the imported brand Perrier. We also participate in the ready-to-mix category with instant powder drinks in a joint operation with Empresas Carozzi S.A.

We also produce and distribute pisco and cocktails, rum, flavored alcoholic beverages ("FABs"), gin and cider in Chile. In addition, we distribute Pernod Ricard products, such as whisky, vodka, rum, gin and other spirits, in non-supermarket retail stores. Also, we distribute Fratelli Branca products, mainly Fernet, a blend of herbs and spices liquor.

Wholesale and retail prices of all the previously mentioned categories are not regulated in Chile. Wholesale prices are subject to negotiation between the producer and the purchaser, while retailers determine retail prices to the final consumer. We believe that the key factors determining retailers' prices include: national and/or local price promotions offered by the manufacturer, the nature of product consumption (on-premise or off-premise), the type of packaging (returnable or non-returnable), the applicable tax structure and the desired profit margins considering all related costs and expenditures such as marketing, sales, distribution, and administrative expenses (MSD&A) and production.

We have implemented the integration of the route-to-market of the beer and non-alcoholic category in Chile throughout the country, and at the same time, the Company incorporated into the Chile Operating segment the business activities performed by the SSU, which include Transportes CCU, Comercial CCU, CRECCU, La Barra S.A. and Plasco.

Comercial CCU is responsible for the sale of the Company's whole portfolio of products through a single sales force in those areas where this synergic sales model is more efficient. Additionally, product distribution is handled by our subsidiary Transportes CCU. Comercial Patagona Limitada ("Comercial Patagona") handles our sales and distribution in the Magallanes Region. In the case of our HOD service, Manantial directly handles its own sales and distribution, given the nature of the business.

As part of CCU's innovation and digital transformation initiatives, we broadened our e-commerce sales channels through the launch of a modern online sales website in Chile during 2019, called "La Barra", providing a new experience for consumers through home delivery of our portfolio. During 2021, through La Barra, we delivered products to over 91,234 households in Chile.

In Argentina, Bolivia, Paraguay and Uruguay we use our own sales force, as well as third party distributors.

Plasco, a subsidiary of CCU, produces nearly all plastic caps and injected preforms we use to produce plastic bottles in the Chile Operating segment.

Overview: International Business Operating segment

We estimate that our weighted volume market share for the International Business Operating segment was approximately 16.7%, 17.7% and 18.0% in 2019, 2020 and 2021, respectively.

We produce and/or import, sell and distribute beer under proprietary brands and licensed brands in Argentina, Bolivia, Paraguay and Uruguay. We also produce, sell and distribute cider in Argentina.

In Argentina, we are the exclusive producer and distributor of Heineken, Amstel, Sol, Grolsch, Warsteiner and Miller beer brands; and the exclusive distributor of imported Kunstmann and Blue Moon beer brands. We export Imperial, Schneider, Heineken, Amstel, Warsteiner and Miller beer to Uruguay; and Heineken to Bolivia all from Argentina. Additionally, we have the license to distribute beer under the Heineken brand through our subsidiaries in Paraguay and Bolivia.

In Uruguay, through our subsidiaries, we produce and distribute mineral water under the Nativa and Nix brands, carbonated soft drinks under the Nix brand, juices under Watt's brand, isotonic beverages under FullSport brand. Also, we export FullSport to Paraguay and Watt's to Chile. Also, we distribute imported wine, from VSPT, under the brand Misiones de Rengo, Finca La Celia and Eugenio Bustos. Also, we have a license to distribute imported beer in Uruguay including the following brands: Heineken, Schneider, Imperial, Kuntsmann, Miller, Amstel and Escudo Silver.

In Paraguay, through our subsidiaries, we produce and distribute carbonated soft drinks under the brand Pulp, Puro Sol for juices and La Fuente for mineral water. Also, we have a license to produce and distribute juices under the Watt's brand and a license to distribute beer under the Heineken, Amstel, Sol, Paulaner and Kunstmann brands. We also import from Uruguay the isotonic beverage FullSport. In craft beers, we have the Sajonia brand and its varieties, which are produced locally.

In Bolivia, through our subsidiary BBO, we produce and distribute beer under the brands Real, Capital, Cordillera and Uyuni; and carbonated soft drinks under Mendocina, Sinalco and Malta Real. The latter is a soft drink with sugar based on malt, but without alcohol. We also participate in the water category under Mendocina and De la Sierra brands; and in non-alcholic beverages under Natur-All. In addition, through BBO, we sell and distribute Heineken and Kunstmann, imported beer brands.

Overview: Wine Operating segment

VSPT produces and markets a full range of wine products for the Chilean and Argentine domestic markets and export markets, reaching over 80 countries. The weighted average volume market share was 17.7%, 18.9% and 19.1% in 2019, 2020 and 2021, respectively. The calculation of the weighted average for past periods includes markets and industries that CCU entered at a later date. In 2021 VSPT's sales amounted to approximately 34.2% of total measured domestic industry sales by volume in Chile, according to Nielsen, and 11.8% of total Chilean wine export sales by volume, when excluding bulk wine, according to Wines of Chile Association.

VSPT's primary vineyards are located in the main viticulture valleys in Chile, with production plants in the cities of Molina, Totihue, Isla de Maipo and also in Mendoza and San Juan, Argentina.

Overview: Joint Ventures and Associated Companies

CCU is equal joint owner with Maltexco S.A. (former Malterías Unidas S.A.) of Cervecería Austral, a company that produces, sells and distributes Austral beer in Chile. Additionally, Cervecería CCU has a two-year renewable license agreement, subject to compliance with the conditions established in the agreement, for the production of Austral Lager beer, returnable liter containers and kegs in Chile and a distribution agreement for the sale and marketing of all Austral products in Chile, with the exception of the Magallanes Region, where selling and distribution is carried out by Comercial Patagona Ltda.

In Colombia, CCU entered into a series of contracts and agreements with Grupo Postobón, by which the parties agreed to initiate a joint agreement for the manufacturing, commercialization and distribution of beer and malt based non-alcoholic beverages through CCC in Colombia. CCC is a 50-50 joint venture between CCU and Grupo Postobón, in which neither party exercises full control; thus, CCU uses the equity method to account for this investment. CCC has exclusive contracts to import, produce and distribute Heineken, Amstel, Murphys, Buckler, Coors Light, Tecate and Sol in Colombia. In 2016, CCC acquired the brand and assets related to the craft beer brand "3 Cordilleras" of Artesana Beer Company S.A. As of April 2017, the Miller Lite and Miller Genuine Draft brands were incorporated by means of a license agreement for the development and/or marketing of these brands in Colombia. In August 2017, through its subsidiary CCU Inversiones II Ltda., CCU acquired 50% of the shares of ZF CC, in which Grupo Postobón holds the remaining 50%. Until November 2019, the main purpose of ZF CC was to act exclusively as an industrial user of one or more free-trade zones in Colombia, providing toll manufacturing services to CCC, which was the company that produced, marketed and distributed beer and malt beverages. Since November 2019, ZF CC is producing and selling to CCC, which continues to market and distribute our products. In February 2019, CCC launched Andina, our first mainstream beer brand produced locally in the new brewery, located north of Bogota, in the municipality of Sesquile, Cundinamarca. Also, CCC began producing in the plant our licensed global brands, including Heineken and Tecate, among others. In July 2019, CCC launched our first malt-based soft drink, Naturnalta, aligned with Grupo Postobón's leadership in soft drinks in Colombia. At the end of October of 2019, we launched Andina Light, and at the end of 2019, a new contract was signed with Coors Brewing Company D/B/A Molson Coors International ("MCI"), for the production. marketing and distribution of the Miller Lite and Miller Genuine Draft brands.

3) The Beverage Market¹

The Beverage Market: Chile Operating segment

The Chilean beer industry had an estimated size of 1,035 million liters in 2021. The main packaging presentations are non-returnable aluminum cans, returnable and non-returnable glass bottles, while the predominant distribution channels are the off-premise channel, the latter mainly composed by liquor stores and convenience stores, and supermarkets.

The non-alcoholic beverages market in Chile consists of both carbonated and non-carbonated beverages. The principal types of carbonated beverages are colas, non-colas and carbonated mineral bottled water. The non-carbonated beverages are fruit juices, functional drinks and non-carbonated mineral, purified and flavored bottled water. The main packaging presentations for non-alcoholic categories are non-returnable and returnable plastic bottles. In 2021, the Chilean carbonated soft drink industry had an estimated size of 2,358 million liters; the water² industry had an estimated size of 767 million liters; the nectar and juices³ industry had an estimated size of 396 million liters; and the functional drinks⁴ industry had a size of 193 million liters.

The following table sets forth Nielsen estimates as to the percentage of total carbonated soft drinks sales in Chile, represented by each of the two principal categories of carbonated soft drinks during the last three years:

| <u>Type</u> | <u>2019</u> | 2020 | <u>2021</u> |
|-------------|-------------|------------|-------------|
| Colas | 57% | 60% | 58% |
| Non-colas | <u>43%</u> | <u>40%</u> | <u>42%</u> |
| Total | 100% | 100% | 100% |

Traditionally, beer, wine and pisco have been the principal alcoholic beverages consumed in Chile. Pisco is a distilled wine spirit, produced in the regions of Atacama and Coquimbo in the north of Chile. The spirits industry had an estimated size of 75 million liters in 2021.

The beverage excise taxes in Chile are as shown in the following table:

| Category | Current Excise Tax |
|--|--------------------|
| Beer | 20.5% |
| Wine | 20.5% |
| Spirits | 31.5% |
| Sugar containing Softdrink ⁽¹⁾ | 18.0% |
| No sugar containing Softdrink ⁽²⁾ | 10.0% |
| Flavored Water | 10.0% |
| (1) more than 15 gr / 240 ml of sugar | |
| (2) with 15 gr / 240 ml or less of sugar | |

The Beverage Market: International Business Operating segment

In Argentina, beer and wine have been the principal alcoholic beverages consumed in this country. In 2021, the Argentine beer industry had an estimated size of 2,308 million liters; the spirits industry had an estimated size of 128 million liters; and the cider industry had an estimated size of 96 million liters.

¹ The source of the size of each industry is GlobalData: Quarterly Beverage Forecast, with the exception of the beer industry in Argentina, which corresponds to an internal estimate.

² Includes HOD, packaged water, flavored water and enhanced water.

³ Includes Nectars, juices and still drinks

⁴ Includes Sports drinks, Energy drinks and iced tea.

The following table shows current nominal Argentinean excise taxes:

| Category | Current Excise Tax |
|--|--------------------|
| Beer | 14.0% |
| Whisky | 26.0% |
| 10% - 29% alcohol content | 20.0% |
| 30% or more alcohol content | 26.0% |
| Wine - cider | 0.0% |
| Flavored soft drinks, mineral water and juices | 4.0% - 8.0% |

In Uruguay, we participate in the beer and non-alcoholic beverages categories since our entrance to the market in in 2012, with both proprietary and under license brands. Later on, in 2019 we added wine into our portfolio. In 2021, the Uruguayan beer industry had an estimated size of 93 million liters; the wine⁵ industry had an estimated size of 66 million liters; the carbonated soft drink industry had an estimated size of 343 million liters; the water⁶ industry had an estimated size of 492 million liters; and the nectar and juices⁷ industry had an estimated size of 31 million liters.

In Paraguay, we participate in the beer and non-alcoholic beverages categories since our entrance to the market in 2013, with both proprietary and under license brands. Later on, in 2020 we added wine into our portfolio. In 2021, the Paraguayan beer industry had an estimated size of 311 million liters; the wine industry had an estimated size of 57 million liters; the carbonated soft drink industry had an estimated size of 581 million liters; the water⁶ industry had an estimated size of 396 million liters; and the nectar and juices⁶ industry had a size of 71 million liters.

In Bolivia, we participate in the beer and non-alcoholic beverages categories, with both proprietary and under license brands. Our operation in Bolivia is consolidated in our Income Statements since August 2018. In 2021, the Bolivian beer industry had an estimated size of 328 million liters; the carbonated soft drink industry had an estimated size of 1,066 million liters; and the water⁶ industry had an estimated size of 235 million liters.

The Beverage Market: Wine Operating segment

The Chilean wine⁵ industry had an estimated size of 274 million liters in 2021. Wines in Chile can be segmented by product type. Chilean wineries produce and sell premium, varietal and popular-priced wines within the domestic market. Premium wines and many of the varietal wines are produced from high-quality grapes, aged and packaged in glass bottles. Popular-priced wines are usually produced using non-varietal grapes and are not aged. These products are generally sold in either cartons or jug packaging.

4) Production and Marketing

Production and Marketing: Chile Operating segment

The production, marketing and sales of beverages in Chile generated net sales of CLP 1,164,304 million, CLP 1,242,763 million and CLP 1,578,152 million, in 2019, 2020 and 2021, respectively, or 63.9%, 66.9% and 63.5% of CCU's consolidated Net sales in those years. Our sales by volume in Chile increased 27.0% in 2021.

Under each license agreement, we have the right to produce and/or sell and distribute the respective licensed products in Chile. Generally, under our license agreements, we are required to maintain certain standards of quality with respect to the production of licensed products, to achieve certain levels of marketing and, in certain cases, to fulfill minimum sales requirements. We strongly believe that we are in compliance with all of our license agreements.

Our brands Cristal and Escudo are the best-selling proprietary parent beer brands in Chile. Other relevant proprietary parent brands are: Royal Guard, our premium beer brand; Morenita, our dark beer brand; Dorada, our convenience brand; and Stones, a flavored sweetened beer with 2.5% alcohol content. From time to time,

⁵ Includes still wine, sparkling wine and fortified wine

⁶ Includes HOD, packaged water, flavored water and enhanced water.

⁷ Includes Nectars, juices and still drinks

we introduce innovations and brand extensions to our most relevant brands. For example, during 2021 we introduced the following: Royal Guard Dark Malt, Cristal La Roja, Escudo por Cerros de Chena. Additionally, we added Edelweiss beer brand to our portfolio.

In October 2001, Cervecería Austral entered into a license agreement with our subsidiary Cervecería CCU to produce and sell our brand Cristal, as well as any other brand owned by or licensed to Cervecería CCU in the southern part of Chile. The agreement also permits us to commercialize and distribute the Austral brand in Chile, with the exception of the Magallanes Region, where selling and distribution is carried out by Comercial Patagona Ltda., a subsidiary of Cervecería Austral. This agreement is currently renewable for periods of two years, subject to compliance with the contract conditions.

On April 28, 2003, through our subsidiaries Cervecería CCU and CCU Argentina, we and Heineken Brouwerijen B.V. signed license and technical assistance agreements providing us with the exclusive rights to produce, sell and distribute Heineken beer in Chile and Argentina commencing June 18, 2003. On October 12, 2011, we signed with Heineken Brouwerijen B.V. the Amended and Restated versions of the Trademark License Agreements, which provide us with the exclusive rights to produce, sell and distribute Heineken beer in Chile and Argentina, in force as of January 1, 2011. These agreements have an initial term of ten years, and shall automatically be renewed each January 1 for a new period of ten years, unless either party gives notice of its decision not to renew, in which case the agreements will be in force until the last renewal period expires. Heineken is one of the leading brands in the premium segment in Chile, the beer segment with the highest growth in recent years. In 2018, CCU launched Heineken 0.0 in Chile, the first country in Latin America to offer this non-alcoholic premium brand.

In 2013 we launched the Sol brand (from Heineken) in the north of Chile, completing the national roll out of the brand in 2014. As of 2015, we started to produce Sol beer brand in our facilities. We have an exclusive ten-year license, automatically renewable on a yearly basis, for ten-year periods (rolling contract), unless notice of non-renewal is given.

During January 2015, we launched Coors and Coors Light in Chile. The license agreement with Coors Brewing Company allows for the automatic renewal under similar conditions (rolling contract), each year for a period of five years after the initial termination date, subject to the compliance with the contract conditions. Furthermore, we import, sell and distribute Blue Moon under the same conditions.

The following table shows our proprietary parent beer brands, brands produced under license and brands imported under license for the Chilean Market:

Premium Mainstream Convenience Royal Guard Cristal Dorada Cristal Cer0,0°(2) Heineken⁽¹⁾ Heineken 0.0⁽²⁾⁽³⁾ Escudo Austral(1)(5) Morenita Polar Imperial⁽¹⁾ Stones Kunstmann Andes D'olbek Bavaria $Sol^{(1)}$ Coors(3) Blue Moon⁽⁴⁾ Szot(5) Guayacán(5) Birra Moretti Patagonia Mahina Edelweiss (1) Produced under license. (2) Non-alcoholic beer. (3) Imported/Produced under license. (4) Imported. (5) Distribution contract.

Our beer products sold in Chile are bottled or packaged in returnable and non-returnable glass bottles, aluminum cans, non-returnable plastic bottles or stainless steel kegs at our main production facilities in the Chilean cities of Santiago, Temuco, Valdivia, and Punta Arenas.

During the last three years we sold our beer products in Chile in the following containers:

| <u>Percen</u> | Percentage of Total Beer Products Sold | | |
|---------------------|--|-------------|-------------|
| Container | <u>2019</u> | <u>2020</u> | <u>2021</u> |
| Returnable (1) | 25% | 17% | 12% |
| Non-returnable (2) | 72% | 82% | 86% |
| Returnable kegs (3) | <u>3%</u> | <u>1%</u> | <u>2%</u> |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> |

- (1) Returnable beer containers include glass bottles of various sizes.
- (2) Non-returnable beer containers include glass bottles and aluminum cans, both of assorted sizes.
- (3) Returnable kegs are stainless steel containers, which have a capacity of 20, 30 and 50 liters.

The following table sets forth our beer sales volume breakdown in Chile by category, for each of the last three years:

| <u>Category</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|-----------------|-------------|-------------|-------------|
| Premium | 24% | 27% | 43% |
| Mainstream | 71% | 69% | 55% |
| Convenience | <u>5%</u> | <u>4%</u> | <u>2%</u> |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> |

Our soft drinks include proprietary brands, in addition to brands produced under license from PepsiCo, Inc., Schweppes Holdings Ltd. and Promarca S.A., which are produced in four production plants (two located in Santiago, one in Temuco and one in Antofagasta).

Our subsidiary Aguas CCU produces, commercializes and distributes mineral, purified and flavored waters. We have two proprietary mineral water brands, Cachantun and Porvenir, which are bottled at their sources, located in Coinco (O'Higgins Region) and Casablanca (Valparaíso Region). We also commercialize Nestlé Pura Vida, a brand of purified water, Mas and Mas Woman, which are brands of flavored waters. Aguas CCU also distributes the imported brand Perrier. Manantial, a subsidiary of Aguas CCU, also produces, commercializes and distributes purified water with our Manantial brand, primarily in the home and office delivery (HOD) format.

In 1994, our subsidiary ECUSA and Cadbury Schweppes plc ("Cadbury Schweppes"), the latter through its subsidiaries CS Beverages Ltd. and Canada Dry Corporation Ltd., entered into license agreements for all Cadbury Schweppes products. On December 11, 1998, The Coca-Cola Company announced an agreement with Cadbury Schweppes to acquire certain of the latter's international beverage brands, including those licensed to ECUSA, and in August 1999 the agreement was reported to have been consummated. In September 2000, after more than a year's litigation, both in Chile (suits at civil courts and antitrust authorities) and England (arbitration under ICC rules), ECUSA and The Coca-Cola Company reached an agreement superseding ECUSA's previous license contracts with CS Beverages Ltd. and Canada Dry Corporation Ltd. The new agreement, referred to as the "Bottler Contract", was executed between ECUSA and Schweppes Holdings Ltd., concerning the Crush and Canada Dry brands, and was approved by the Chilean antitrust commission, thus putting an end to the proceeding regarding the Cadbury Schweppes brands issue and dismissing all complaints filed in consideration of the agreement. On January 15, 2009, the parties executed an amendment to the Bottler Contract which, among others, extended its duration until December 31, 2018, renewable for consecutive five-year periods, subject to compliance with the contract conditions. The contract was renewed until December 31, 2023.

In August 2002, we began importing, selling and distributing Gatorade, a sport drink. In March 2006, a new franchise commitment letter and exclusive bottling appointment ("Gatorade Contracts") were executed between ECUSA and Stokely Van-Camp, Inc., a subsidiary of PepsiCo, Inc., authorizing ECUSA to bottle, sell and distribute Gatorade products in Chile, for an initial term ending on March 31, 2010, automatically renewable for successive two or three-

year periods if certain conditions set forth in the Gatorade Contracts were met. In October 2013, ECUSA and Stokely Van-Camp, Inc. entered into a Second Amendment to the Gatorade Contracts under which such Contracts were renewed for a period ending on December 2018, subject to automatic renewal for an additional period equal to the term of the Shareholders Agreement of Bebidas CCU-PepsiCo SpA, that is, 2043, upon satisfaction of certain conditions. Since said conditions were satisfied, the Gatorade Contracts were automatically renewed in December 2018 as stated above. Since October 2006, we have been producing Gatorade locally.

In November 2007, ECUSA signed an exclusive bottling agreement with Pepsi Lipton International Limited, authorizing ECUSA to produce, sell and distribute ready to drink tea beverages in Chile. This agreement was set to expire on March 31, 2020, however, on October 30, 2019, the parties extended its term until December 31, 2030.

The license agreement for juice products under the brand Watt's, which granted us exclusive production rights, was first signed in June 1987 and originally had a 33-year term. In February 1999, a new license agreement was signed allowing us to produce new flavors and bottle Watt's juices in non-returnable packaging (wide mouth glass and plastic bottles). A new license agreement between us and Watt's S.A. was signed in July 2004. This new contract granted us a ten-year license renewable automatically for three consecutive periods of three years if the conditions set forth in the contract were fulfilled at the date of renewal. In December 2006, we signed a joint venture agreement with Watt's S.A., under which, as of January 30, 2007, we participate in equal parts in Promarca S.A. This company owns the brands "Watt's", "Watt's Ice Frut", "Yogu Yogu", "Shake a Shake" and "Frugo", among others in Chile. Promarca S.A. granted both of its shareholders (New Ecusa S.A., a former subsidiary of ECUSA, which as of the date of this annual report has been merged into ECUSA, and Watt's Dos S.A., a subsidiary of Watt's), for an indefinite period, the exclusive licenses for the production and sale of the different product categories.

Since December 2007, through our subsidiary Aguas CCU, we produce and sell the Nestlé Pure Life brand in Chile under a license contract of the same date, with an initial term of five years, renewable for successive periods of five years if certain conditions are met. Since 2012, under the Manantial brand we carry out the business of home and office delivery of purified water in bottles with the use of dispensers (HOD).

In October 2013, CCU together with its subsidiary ECUSA executed a series of contracts and agreements with PepsiCo Inc. and affiliates, which allowed them to expand their current relationship in the non-alcoholic beverages segment with specific focus on the carbonated soft drinks, as well as extending long-term relationship duration. Pursuant to these agreements, which considered the creation of an affiliate, Bebidas CCU-PepsiCo SpA, the licenses to produce, sell and distribute in Chile Pepsi, 7up and Mirinda (Pepsi brands) and Bilz, Pap, Kem and Nobis (CCU brands) were granted to ECUSA until December 2043.

In line with our multicategory business strategy, in November 2015 we entered the ready-to-mix category through a joint operation agreement with Carozzi, for the production, commercialization, and distribution of instant powder drinks under the brands Sprim, Fructus, Vivo and Caricia. In December 2015 we started to distribute Red Bull in Chile. Aligned with our innovation process in non-alcoholic beverages during 2017, we continue to strengthen Pepsi Zero, launched late 2016 in the Chilean market, by increasing consumer interest through new packaging formats. From time to time, we and our partners introduce innovations and brand extensions to our most relevant brands. For example, in 2021, we and our partners introduced Kem Mix Tropical, Kem Xtreme Urban Blueberry, Pop Candy Flipe, Pop Candy Ambrosito, Watts Mango Light and Red Bull Red Sandia.

The following table shows the soft drink and water parent brands produced and/or sold and distributed by us through our non-alcoholic subsidiary ECUSA, during 2021:

| <u>Brand</u> | Product Category | <u>Ownership</u> | Affiliation ⁽¹⁾ |
|------------------------|-------------------------|------------------|----------------------------|
| Bilz | Soft Drink, Non-Cola | Proprietary | CCU |
| Pap | Soft Drink, Non-Cola | Proprietary | CCU |
| Kem | Soft Drink, Non-Cola | Proprietary | CCU |
| Kem Xtreme | Soft Drink, Non-Cola | Proprietary | CCU |
| Nobis | Soft Drink, Non-Cola | Proprietary | CCU |
| Canada Dry Ginger Ale | Soft Drink, Non-Cola | Licensed | Schweppes |
| Canada Dry Agua Tónica | Soft Drink, Non-Cola | Licensed | Schweppes |
| Canada Dry Limón Soda | Soft Drink, Non-Cola | Licensed | Schweppes |
| Crush | Soft Drink, Non-Cola | Licensed | Schweppes |
| Pepsi | Soft Drink, Cola | Licensed | PepsiCo |
| Seven-Up | Soft Drink, Non-Cola | Licensed | PepsiCo |
| Lipton Ice Tea | Ice Tea | Licensed | PepsiCo |
| Mirinda | Soft Drink, Non-Cola | Licensed | PepsiCo |
| Gatorade | Isotonic | Licensed | PepsiCo |
| Adrenaline Red | Energy | Licensed | PepsiCo |
| Red Bull | Energy | Licensed | Red Bull |
| Frugo | Fruit-flavored beverage | Licensed | Promarca |
| Watt's | Juice | Licensed | Promarca |
| Watt's Light | Juice | Licensed | Promarca |
| Watt's Selección | Juice | Licensed | Promarca |
| Cachantun | Mineral Water | Proprietary | Aguas CCU |
| Mas | Flavored Water | Proprietary | Aguas CCU |
| Mas Woman | Flavored Water | Proprietary | Aguas CCU |
| Porvenir | Mineral Water | Proprietary | Aguas CCU |
| Perrier | Mineral Water | Licensed | Nestlé |
| Nestlé PuraVida | Purified Water | Licensed | Nestlé & others |
| Manantial | HOD | Proprietary | Manantial |
| Vivo | Ready-to-mix | Licensed | Bebidas Carozzi CCU |
| Sprim | Ready-to-mix | Proprietary | Carozzi |
| Caricia | Ready-to-mix | Licensed | Carozzi |
| | | | |

⁽¹⁾ CCU indirectly owns 50% of Promarca S.A. and 50.1% of Aguas CCU. ECUSA owns 50% of Bebidas Carozzi CCU. Aguas CCU and ECUSA own 99.08% and 0.92% of Manantial, respectively.

During the last three years, we sold our non-alcoholic beverage products in the following packaging formats:

| Soft drinks | | | Mineral, purified | l and flavored | <u>water</u> | |
|---------------------------|-------------|-------------|-------------------|----------------|--------------|-------------|
| Container | <u>2019</u> | <u>2020</u> | <u>2021</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
| Returnable ⁽¹⁾ | 20% | 17% | 11% | 29% | 26% | 22% |
| Non-returnable(2) | 78% | 82% | 88% | 71% | 74% | 78% |
| "Post-Mix"(3) | <u>2%</u> | <u>1%</u> | <u>1%</u> | <u>-</u> | <u>=</u> | <u>=</u> |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> | <u>100%</u> | <u>100%</u> | <u>100%</u> |

⁽¹⁾ Returnable soft drink containers include both glass and plastic bottles of assorted sizes. Returnable water containers include glass bottles of assorted sizes and returnable 20-liter jugs (HOD).
(2) Non-returnable soft drink containers include glass and plastic bottles, and aluminum cans of assorted sizes. Non-returnable water

containers include plastic bottles and certain glass bottles of assorted sizes.

(3) Post-mix cylinders are sold specifically to on premise locations for fountain machines.

The following table shows the sales mix of our non-alcoholic beverages by category during each of the last three years:

| Category | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---|-------------|-------------|-------------|
| Carbonated soft drinks | | | |
| Colas | | | |
| Licensed | 19% | 21% | 19% |
| Non-colas | | | |
| Proprietary | 32% | 33% | 30% |
| Licensed | 23% | 21% | 21% |
| Non-carbonated soft drinks | | | |
| Juices | | | |
| Licensed | 21% | 19% | 21% |
| Others ⁽¹⁾ | | | |
| Licensed | <u>5%</u> | <u>6%</u> | 9% |
| | | | |
| Soft drinks total | 100% | <u>100%</u> | <u>100%</u> |
| Mineral water | | | |
| Proprietary | 38% | 40% | 43% |
| Licensed | 0% | 0% | 0% |
| Purified water | | | |
| Licensed | 15% | 14% | 13% |
| Flavored water | | | |
| Proprietary | 19% | 20% | 23% |
| HOD | <u>29%</u> | <u>26%</u> | <u>21%</u> |
| Total Bottled Water | 100% | 100% | 100% |
| 40.4.4.4.4.4.4.4.4.4.4.4.4.4.4.4.4.4.4. | | | |

⁽¹⁾ Includes functional drinks and teas.

After the completion of the CPCh transaction with Control in 2005, we expanded our proprietary parent brand portfolio considerably, adding brands such as Campanario in the pisco mainstream and cocktail categories, as well as Control C, Mistral, Horcón Quemado, Espíritu de los Andes and Tres Erres MOAI in the ultra-premium pisco segment, Mistral and Tres Erres in the premium pisco segment and La Serena in the popular-priced pisco category. Furthermore, from time to time we introduce new brands of piscos and cocktails extensions and flavors.

Our spirits are produced at five plants which are located in regions of Atacama and Coquimbo in the north of Chile. The bottling process is done in Ovalle's plant bottling facility and in Santiago though ECUSA. Horcón Quemado is produced and bottled in a third-party plant in the Atacama Region.

In the rum market, our proprietary parent brands are Cabo Viejo and Sierra Morena. Also, CPCh distributes Pernod Ricard products, including Chivas Regal, Ballantine's, Havana Club and Absolut, among others.

In 2018, CPCh entered the cider category with the launch of Cygan, a beverage made from green and red apples, with an alcohol content of 4.5° and 64 calories per 100 ml.

In 2020, CPCh, launched the first Hard Seltzer in Chile, Hard Fresh, a low calorie and 5° alcohol content drink with a soft grapefruit and raspberry flavor. Also, in 2020, CPCh started to produce their first gin with Chilean herbs, Kantal.

In 2021, CPCh included 1888 cider brand, with an alcohol content of 5°, refreshing and with a sweet taste, and Pehuenia cider brand, a craft drink made of Patagonian apples with 100% of natural ingredients. In spirits, we expanded to the Fernet category, by the exclusive distribution of Fernet Branca, a brand from Fratelli Branca. Fernet is a unique spirit made from the combination of herbs, roots and fruits macerated in alcohol.

The following table shows our parent pisco, cocktail and low Alcohol-By-Volume ("ABV") brands:

| Pisco and Cocktails | | Cider | Low ABV | |
|---|---|-------------|---------------------------|---|
| Premium | Mainstream | Convenience | | |
| Control C Mistral MOAI Horcón Quemado Tres Erres Espíritu de los Andes | Campanario Ruta Cocktail Sol de Cuba Sabor Andino Sour | La Serena | Cygan Pehuenia 1888 | Mistral Ice Iceberg Sierra Morena Ice Hard Fresh |

In June 2017, CPCh added the Peruvian brand Barsol to its portfolio through the acquisition of 40% of Americas Distilling Investments LLC, which is based in the United States and owns the Barsol brand and productive assets based in Peru.

Production and Marketing: International Business Operating segment

Our International Business Operating segment generated Net sales of CLP 464,487 million, CLP 402,829 million and CLP 677,945 million, in 2019, 2020 and 2021, respectively, representing 25.5%, 21.7% and 27.3% of CCU's consolidated Net sales in those years. The International Operating segment includes our operations in Argentina, Bolivia, Paraguay and Uruguay.

CCU, through its subsidiary CCU Argentina, owns and operates breweries located in the cities of Salta, Santa Fe and Luján. Our main beer brands include Schneider, Imperial, Palermo, Santa Fe, Salta, and Córdoba and we hold exclusive license agreements for the production and commercialization of Miller, Heineken, Amstel and Sol. As of May of 2018, CCU Argentina's brand portfolio also includes Isenbeck, Diosa, Iguana, Norte and Báltica, as well as the exclusive license agreements for the production and commercialization of Grolsch and Warsteiner, and no longer includes the license agreement for Budweiser. See "Item 4: Information on the Company – A. History and Development of the Company." CCU Argentina imports the Kunstmann and Blue Moon beer brands. Furthermore, CCU Argentina exports beer to several countries, mainly under the brands Schneider, Imperial and Heineken.

On April 28, 2003, CCU Argentina and Heineken Brouwerijen B.V., a subsidiary of Heineken International B.V., signed license and technical assistance agreements that provide us with the exclusive rights to produce, sell and distribute Heineken beer in Argentina commencing June 18, 2003. On October 12, 2011, we and Heineken Brouwerijen B.V. signed the Amended and Restated versions of the Trademark License Agreements which provide us with the exclusive rights to produce, sell and distribute Heineken beer in Argentina, in force as of January 1, 2011. These agreements have an initial term of ten years, and shall automatically be renewed each year (January 1st) for a new period of ten years, unless any party gives notice of its decision not to renew, in which case the agreements will be in force until the last renewal period expires. Heineken beer is the second-largest brand in terms of volume in the premium segment in Argentina.

On November 28, 2012, CICSA and Heineken Brouwerijen B.V. entered into a Trademark License Agreement which granted us the exclusive rights to produce, sell and distribute Heineken beer in Paraguay. This agreement had an initial term of ten years, automatically renewable for a period of five years unless either party gave notice of its decision not to renew, in which case the agreements would be in force until the last renewal period expired.

In January 2018, Bebidas del Paraguay S.A. and Heineken Brouwerijen B.V. entered into a Distribution Agreement which provides us with the exclusive rights to sell and distribute Sol beer in Paraguay, effective as of 1 december 2017. This agreement has an initial term of five years and will automatically be renewed for subsequent three-year

periods unless any party gives notice of its decision not to renew, in which case the agreements will be in force until expiration of the first period or the respective subsequent period. On April 20, 2018, Bebidas del Paraguay S.A. and Heineken Brouwerijen B.V. signed a Trademark License Agreement and a Distribution Agreement which provides us with the exclusive rights to produce, sell and distribute Heineken beer in Paraguay. This agreement has an initial term of five years from May 1, 2018 and will be automatically renewed for subsequent three-year periods unless any party gives notice of its decision not to renew. Therefore, and as agreed on June 11, 2018, the Trademark License Agreement entered on November 28, 2012, by CICSA and Heineken Brouwerijen B.V. was terminated with retroactive effects as of April 30, 2018 and, in its place, Heineken Brouwerijen B.V. and CICSA entered into a supply agreement which provides CICSA the non-exclusive right to sell and supply Heineken Lager in the Paraguayan market to Bebidas del Paraguay S.A., for a period of five years beginning on April 30, 2018. On November 1, 2019, Bebidas del Paraguay S.A. and Amstel Brouwerijen B.V. signed the Distribution Agreement which provides us with the exclusive rights to distribute Amstel beer in Paraguay, effective as of October 1, 2019. This agreement has an initial term of five years, and will be automatically renew for subsequent three-year periods, unless any party gives notice of its decision not to renew, in which case the agreement will be in force until expiration of the first period or the respective subsequent period.

In 2013, we started exporting Heineken to Milotur, our subsidiary in Uruguay, and in 2015 to BBO, our then associated company in Bolivia. On June 4, 2013, CICSA, Milotur and Heineken Brouwerijen B.V. signed a trademark license agreement that provides us with the exclusive rights to produce, sell and distribute Heineken beer in Uruguay, in force as of May 1, 2013. This agreement has an initial term of ten years, and automatically renews on January 1 of each year for a new period of ten years, unless any party gives notice of its decision not to renew, in which case the agreements will be in force until the last renewal period expires. In Uruguay, we participate in the mineral water business with the Nativa and Nix brands, in soft drinks with the Nix brand, and in Watt's branded juices, isotonic drinks with the Fullsport brand and energy drinks with Thor brand. In addition, we import Heineken, Schneider, Imperial, Miller, Amstel, Escudo Silver and Kunstmann beer.

On July 15, 2015, CICSA, BBO and Heineken Brouwerijen B.V. signed the Ancillary Trademark License Agreement which provides us with the exclusive rights to produce, sell and distribute Heineken beer in Bolivia, in force as of January 1, 2015. This agreement has an initial term of ten years and will be automatically renewed for five-year periods unless any party gives notice of its decision not to renew, in which case the agreement will be in force until the last renewal period expires.

In September 2014, CICSA began with the exclusive distribution in Argentina of imported Sol beer. The Sol beer brand is owned by Heineken. This licensing agreement has an initial term of ten years in Argentina, automatically renewable on the same terms (rolling contract), each year for a period of ten years, unless notice of non-renewal is given.

In October 2006, we signed a long-term contract with ICSA to brew, bottle and package beer in the former Ambev plant in Luján, near Buenos Aires, that was purchased by ICSA. In January 2007, we began brewing our local brands in this plant, obtaining enough production capacity to ensure future growth. In April 2008, we acquired ICSA, including the Luján plant and the brands Imperial, Bieckert and Palermo. ICSA also had a brewing contract agreement with Ambev and, under such contract CICSA brewed beer for Ambev during the peak demand season of 2008-2009.

The license agreement between CCU Argentina and Anheuser-Busch LLC (See "Item 4: Information on the Company – A. History and Development of the Company"), which provided CCU Argentina with the exclusive right to produce, package, commercialize, sell and distribute Budweiser beer in Argentina and Uruguay, had an initial term of 20 years commencing in December 1995, which in March 2008 was extended to December 2025 (CCU and ABI agreed to the early termination of the license agreement for Uruguay in 2014). In 2010, the license agreement was modified due to regulatory reasons under the context of the merger between Anheuser-Busch LLC and InBev. As a result, certain contractual restrictions were released, and rights granted to Anheuser-Busch LLC waived, both in favor of CCU Argentina. On September 6, 2017, CCU and CCU Argentina reached an agreement with ABI for the early termination of the Budweiser license in Argentina, in exchange for a portfolio of brands (Isenbeck and Diosa, which were at the time owned by SAB Miller; and Báltica, Iguana, and Norte, which were owned by ABI), representing similar volumes to Budweiser in Argentina, plus a series of payments over a three-year period. On April 27, 2018, after receiving approval from Argentina's antitrust regulators, CCU Argentina and

ABI were legally obliged to close the transaction. As a result, on May 2, 2018, CCU Argentina and ABI (CCU Argentina and ABI, together identified as the "Parties") executed a transaction (the "Transaction"), which included, among other matters: (i) the early termination of the Budweiser brand license agreement in Argentina, between the Parties, and (ii) the transfer to CCU Argentina of the ownership of the Isenbeck, Diosa, Norte, Iguana and Báltica brands, as well as the transfer of the licenses for Argentina of the international brands Warsteiner and Grolsch. In order to achieve an orderly transition of the aforementioned brands, the Transaction provides that ABI will carry out the production and distribution of Iguana, Norte and Báltica on behalf of CCU Argentina, for a period of up to three years.

In August 2016 CICSA signed a license and distribution agreement with Coors Brewing Company to manufacture, package, commercialize and distribute the Miller brands in Argentina. We started to commercialize and distribute Miller Genuine Draft in April 2017, and to produce MGD in our own facilities as of May 2017.

CCU Argentina participates in the cider business, with the leading Real brand and other brands such as La Victoria and 1888. We also participate in the liquor business, under the El Abuelo brand, in addition to importing other liquors from Chile and distributing the wine brands Eugenio Bustos and La Celia. Since June 2019, we have added the Colon and Graffigna brands belonging to the Finca La Celia S.A. winery to our wine portfolio (Argentine subsidiary of Chilean subsidiary VSPT).

In 2012, the Company began in Argentina the migration process to its new proprietary returnable bottle in place of the generic container currently in the industry. The decision to implement this important project was based primarily on the change introduced by the main market player, who in 2011 started to replace the use of generic packaging by a proprietary container for one-liter returnable products. The proprietary container's use results in significant important changes in logistics processes, including the adaptation of the building structure of plants, the acquisition of specific equipment, the adaptation of production lines and agreements with glass bottles and crates suppliers in order to achieve the timely supply of the new bottling process required inputs. The introduction of these proprietary returnable bottles resulted in significant impacts on the industry's value chain, with higher operating costs associated with the operation of recovery and classification of packaging that significantly affect the level of profitability and industry's return on capital employed (ROCE). This transition process required significant investments between 2012 and 2017 mainly in packaging, equipment and infrastructure. To partially finance these investments, bank loans were obtained in local currency with long repayment periods, mitigating the risk of exchange rate and interest rate fluctuations thereby minimizing the fluctuation risk. Due to the Transaction, CCU Argentina and ABI, among other matters, agreed that CICSA and Quilmes, may each use, without any payment or restriction whatsoever, the one litter returnable amber bottles, denominated as "proprietary", of the other company (hereinafter the "Free Use of Bottles"). For this purpose, the parties agreed that the term for the Free Use of Bottles will be three years, with the option to renew the term for three additional years in case any of the parties thereto has fulfilled certain investments in bottle requirements. At the end of the three- or six-year term, each party will be permanently authorized to use the other party's proprietary bottles for up to a 10% of its total bottled product (current authorization allows such use up to 0.5%). This agreement is favorable to CCU Argentina, as it will allow the company to obtain operational efficiencies.

In 2011, the Company started to export Schneider beer to Paraguay through Bebidas del Paraguay S.A., and in 2013 to Uruguay through Milotur. In Paraguay we participate in the beer and non-alcoholic categories since our entrance to the market in 2013, with the introduction of new brands and the acquisition of the craft beer brand Sajonia.

In 2018, the Company increased its stake from 34% to 51% in BBO. In Bolivia, CCU participates in the non-alcoholic beverages and beer business, with two plants located in the cities of Santa Cruz de la Sierra and Warnes. In non-alcoholic beverages, it participates in with the brand Natur-all, in carbonated soft drinks with the brands Mendocina, Sinalco and Malta Real. The latter is a soft drink with sugar based on malt, but without alcohol. BBO, with Mendocina and De La Sierra, also participates in the water category. In beers, it has the brands Real, Capital, Cordillera and Uyuni. In addition, sell and distribute Heineken and Kunstmann, imported beer brands.

At present we produce and market premium, medium-priced and popular-priced beer brands in the International Business Operating segment, which includes Argentina, Bolivia, Paraguay and Uruguay.

The following table shows our proprietary parent beer brands, brands produced under license and brands imported under license for the Argentinean market:

| <u>Premium</u> | <u>Mainstream</u> | <u>Convenience</u> |
|--|--|-------------------------------------|
| Heineken ⁽¹⁾ | Salta | Córdoba |
| Sol ⁽¹⁾ | Santa Fe | Palermo |
| Kunstmann ⁽²⁾ | Schneider | Bieckert |
| Imperial | Norte ⁽³⁾ | Báltica ⁽³⁾ |
| Amstel ⁽¹⁾ | Isenbeck | Diosa |
| Salta Cautiva | | Iguana ⁽³⁾ |
| Miller Genuine Draft | | _ |
| Grolsch ⁽¹⁾ | | |
| Warsteiner ⁽¹⁾ | | |
| Blue Moon ⁽²⁾ | | |
| (1) Licensed. | | |
| (2) Imported. | | |
| (3) As from May 2, 2018, ABI carries o Argentina, for a period of up to three y | ut the production and distribution of Iguana, vears (until May 2021). | Norte and Báltica, on behalf of CCU |

The following table shows our proprietary parent beer, wine, water and soft drinks brands, produced and/or imported under license for the market in Uruguay:

| <u>Brand</u> | Product Category | <u>Ownership</u> | <u>Affiliation</u> |
|-------------------|-------------------------|----------------------------|---------------------------|
| Heineken | Beer | Licensed ⁽¹⁾ | Heineken Brouwerijen B.V. |
| Amstel | Beer | Licensed ⁽¹⁾ | Heineken Brouwerijen B.V. |
| Schneider | Beer | Proprietary ⁽¹⁾ | CCU |
| Kunstmann | Beer | Proprietary ⁽¹⁾ | CCU |
| Imperial | Beer | Proprietary ⁽¹⁾ | CCU |
| Escudo Silver | Beer | Proprietary ⁽¹⁾ | CCU |
| Miller | Beer | Licensed ⁽¹⁾ | Coors Brewing Company |
| Misiones de Rengo | Wine | Proprietary ⁽¹⁾ | CCU |
| Eugenio Bustos | Wine | Proprietary ⁽¹⁾ | CCU |
| Finca La Celia | Wine | Proprietary ⁽¹⁾ | CCU |
| Nix | Soft Drink | Proprietary | CCU |
| Watt's | Juice | Licensed ⁽²⁾ | Promarca |
| Nativa | Water | Proprietary | CCU |
| Nix | Water | Proprietary | CCU |
| FullSport | Sport Drink | Proprietary | CCU |

⁽¹⁾ Imported ⁽²⁾ CCU indirectly owns 50% of Promarca.

The following table shows our proprietary parent beer and soft drinks brands, produced and/or imported under license for the market in Paraguay:

| <u>Brand</u> | Product Category | <u>Ownership</u> | <u>Affiliation</u> |
|--------------|-------------------------|----------------------------|-------------------------------|
| Heineken | Beer | Licensed ⁽¹⁾ | Heineken Brouwerijen B.V. |
| Amstel | Beer | Licensed ⁽¹⁾ | Heineken Brouwerijen B.V. |
| Paulaner | Beer | Licensed ⁽¹⁾ | Paulaner Brauerei GmbH &Co KG |
| Kunstmann | Beer | Proprietary ⁽¹⁾ | CCU |
| Sajonia | Beer | Proprietary | CCU |
| Sol | Beer | Licensed ⁽¹⁾ | Heineken Brouwerijen B.V. |
| Pulp | Soft Drink | Proprietary | CCU |
| Puro Sol | Juice | Proprietary | CCU |
| Watt's | Juice | Licensed ⁽²⁾ | Promarca |
| La Fuente | Mineral Water | Proprietary | CCU |
| FullSport | Sport Drink | Proprietary ⁽¹⁾ | CCU |
| | • | | |

The following table shows our proprietary parent beer and soft drinks brands, produced and/or imported under license for the market in Bolivia:

| <u>Brand</u> | <u>Product</u> | <u>Category</u> | <u>Affiliation</u> |
|---------------|------------------------|-------------------------|---------------------------|
| | | | |
| Heineken | Beer | Licensed ⁽¹⁾ | Heineken Brouwerijen B.V. |
| Cordillera | Beer | Propietary | CCU |
| Real | Beer | Propietary | CCU |
| Capital | Beer | Proprietary | CCU |
| Uyuni | Beer | Proprietary | CCU |
| Kuntsmann | Beer | Licensed ⁽¹⁾ | CCU |
| Mendocina | Soft Drink | Proprietary | CCU |
| Sinalco | Soft Drink | Licensed | Sinalco |
| De la Sierra | Water | Proprietary | CCU |
| Mendocina | Water | Proprietary | CCU |
| Malta Real | Malta based beverage | Proprietary | CCU |
| Natur-All | Non-alcoholic beverage | Proprietary | CCU |
| (1) Imported. | 3 | | |

The following table sets forth our beer sales volume in Argentina by category during each of the last three years, including exports to other countries:

| <u>Category</u> | <u>Argentina</u> | | | |
|-----------------|------------------|-------------|-------------|--|
| | <u>2019</u> | <u>2020</u> | <u>2021</u> | |
| Premium | 33% | 35% | 35% | |
| Mainstream | 43% | 44% | 47% | |
| Convenience | <u>24%</u> | <u>21%</u> | <u>18%</u> | |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> | |

⁽¹⁾ Imported. ⁽²⁾ CCU indirectly owns 50% of Promarca.

Our beer products are bottled or packaged in returnable and non-returnable glass bottles, aluminum cans and stainless steel kegs at our production facilities. During the last three years, we sold our beer products in Argentina in the following packaging formats:

| <u>Container</u> | Percentage of Total Beer Sold in Argentina | | | |
|--|--|-------------|-------------|--|
| | <u>2019</u> | <u>2020</u> | <u>2021</u> | |
| Returnable (1) | 44% | 43% | 45% | |
| Non-returnable (2) | 55% | 56% | 54% | |
| Returnable kegs (3) | 1% | 1% | 1% | |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> | |
| (1) Returnable beer containers include glass bottles of various sizes. | | | | |

⁽²⁾ Non-returnable beer containers include glass bottles and aluminum cans, both of assorted sizes.

Production and Marketing: Wine Operating segment

VSPT is one of Chile's largest producers and distributors of wine in terms of sales volume and Net sales. Our Wine Operating segment generated Net sales of CLP 212,322 million, CLP 235,210 million and CLP 261,620 million, in 2019, 2020 and 2021, respectively, or 11.6%, 12.7% and 10.5% of CCU's consolidated Net sales in those years.

VSPT is composed of six different wineries in Chile and two in Argentina. Its main vineyards are located in Molina, approximately 200 kilometers south of Santiago. The VSPT estate in Molina is one of the largest single-site vineyards in Chile with an area of 1,061 hectares. As of December 31, 2021, VSPT's vineyards covered an aggregate of 3,942 hectares in Chile, distributed among 13 different plantations. The winery also has 330 hectares under long-term leases. In Argentina, VSPT has another 943 planted hectares located in the province of Mendoza and San Juan.

The following table indicates the breakdown of Wine Operating segment's volume in the domestic and export markets, including sales from FLC and Tamarí in Argentina:

| | Chilean | Argentinean | | |
|--------------------|--------------------------|--------------------|-------------------|---------------------|
| <u>Year</u> | <u>Domesti</u> | <u>c Volume</u> | Export Volume (1) | Total Volume |
| | | (in millions | of liters) | |
| 2019 | 67 | 6 | 69 | 141 |
| 2020 | 76 | 11 | 66 | 154 |
| 2021 | 82 | 11 | 65 | 158 |
| (1) Includes Argen | tinean operations but ex | cludes bulk sales. | | |

Viña San Pedro, Viña Tarapacá, Viña Leyda, Viña Santa Helena, Viña Misiones de Rengo, Viña Mar in Chile and Finca La Celia and Graffigna in Argentina, produce and market premium, varietal and popular-priced wines.

⁽³⁾ Returnable kegs refer to stainless steel containers in assorted sizes.

The principal brands are set forth below:

| Brand | | lcon | Premium | Varietal | Popular-Priced |
|------------------------|-----------------------------|----------|--|----------|----------------|
| | Altaïr | Х | | | |
| Viña San Pedro | Sideral | Χ | | | |
| | Cabo de Hornos | Χ | | | |
| | Kankana del Elqui | Χ | | | |
| | Tierras Moradas | X | | | |
| | 1865 Selected Vineyard | / \ | X | | |
| | 1865 Selected Blend | | X | | |
| | 1865 Selected Collection | | X | | |
| | Castillo de Molina | | X | | |
| | Épica | | X | | |
| | 35 South | | ^ | Χ | |
| | Urmeneta | | | ^ X | |
| | } | | | X | |
| | Gato Negro | | | ^ | V |
| | Gato | | | | X |
| | Manquehuito | | | | X |
| | San Pedro Exportación | | | | X |
| | 9Lives | | X | | |
| Viña Tarapacá | Cron Bosonio Etiqueta A | | | | |
| | Gran Reserva Etiqueta Azul | Χ | | | |
| | Gran Reserva Etiqueta Negra | | X | | |
| | Tarapacá Gran Reserva | | X | | |
| | Gran Tarapacá | | | X | |
| | Tarapacá Reserva | | X | | |
| | Tarapacá Varietal | | | X | |
| | León de Tarapacá | | | X | |
| Viña Santa Helena | Santa Helena Gran Reserva | | X | | |
| VIIIa Sailta i lelella | Santa Helena Reserva | | X | | |
| | Santa Helena Varietal | | | | X |
| | Santa Helena Gran Vino | | | | X |
| | Santa Helena Dulce | | | | X |
| Alpaca | Alpaca Orgánico | | Х | | |
| • | Alpaca Premium | | X | | |
| | Alpaca Varietal | | | Χ | |
| | Misiones de Rengo Black | | X | | |
| Viña Misiones de Rengo | Misiones de Rengo Cuvée | | X | | |
| | Misiones de Rengo Reserva | | X | | |
| | Misiones de Rengo Varietal | | | Χ | |
| | Misiones de Rengo Espumante | | X | | |
| | Misión | | X | | |
| Viña Mar | Viña Mar | | X | Х | |
| viila iviai | Viña Mar Espumante | | X | | |
| | Leyda Lot | Х | | | |
| Viña Leyda | Leyda Reserva | /\ | X | | |
| | Leyda Single Vineyard | | X | | |
| | La Celia Supremo | Χ | | | |
| | La Celia Supremo | | X | | |
| La Celia | La Consulta | | X | | |
| La Otila | La Consulta La Finca | | ^ | | |
| | | <u> </u> | | X | |
| | Eugenio Bustos | | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | Х | |
| 0 " | Graffigna | | X | | |
| Graffigna | Graffigna GR | | X | | |
| | Colón | | <u> </u> | Χ | |

The following table presents our breakdown of total sales volume in thousands of liters by category of the Wine Operating segment during 2021:

| | Chilean | Argentinean | | |
|-----------------|------------|---------------|------------------------|--------------|
| <u>Category</u> | <u>Dor</u> | <u>nestic</u> | Export (1) | <u>Total</u> |
| | | | (in thousands of liter | s) |
| Premium | 11,601 | 396 | 6,397 | 19,132 |
| Varietal | 9,241 | 10,200 | 53,987 | 72,690 |
| Popular-Priced | 61,179 | 476 | 4,774 | 66,428 |
| Bulk | - | 114 | 358 | 472 |
| Total | 82,020 | 11,186 | 65,516 | 158,722 |

⁽¹⁾ Includes Argentinean operations and bulk wine.

Domestic Market. Our Chilean domestic wine is packaged in glass bottles, cans, cartons, and bag-in-box containers at VSPT's production facilities in Molina and Isla de Maipo. The following chart shows our packaging mix for domestic wine sales for the last three years:

| Container | Percentage of Total Domestic Wine Sold in Chile | | | |
|---------------|---|-------------|-------------|--|
| | <u>2019</u> | <u>2020</u> | <u>2021</u> | |
| Carton | 48% | 48% | 43% | |
| Glass Bottles | 52% | 52% | 57% | |
| Bag-in-Box | <u>=</u> | <u>=</u> | <u> </u> | |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> | |

Export Market. According to industry sources, exports of Chilean wine increased from approximately 43 million liters in 1990 to 867 million liters in 2021, at a compounded annual growth rate of 10%. During 2020 and 2021, Chilean wine exports reached 849 million liters and 867 million liters, respectively. We believe that Chilean wine exports have grown steadily due to their comparatively low prices and positive international image, as well as due to external factors, such as low wine production in the Northern Hemisphere in recent years.

VSPT exported from Chile 64 million liters of wine in 2019, 64 million liters of wine in 2020 and 62 million liters of wine in 2021. During 2021, VSPT exported wine to more than 80 countries worldwide. Exports accounted for net sales of CLP 118,719 million, CLP 127,160 million and CLP 128,821 million, in the last three years, respectively. In 2021, VSPT's primary export markets included the United States, Japan, Brazil, Finland, Paraguay, the Netherlands and China.

Most exported wine is sold in glass bottles, except for a certain quantity of unbranded wine that is occasionally sold in bulk, as well as some wine that is sold in bag-in-box containers. The following chart shows our packaging mix for export Chilean wine volume in the last three years:

| Container | Percentage of Total Export Wine Volume from Chile | | |
|---------------|---|-------------|-------------|
| | <u>2019</u> | <u>2020</u> | 2021 |
| Glass Bottles | 92% | 90% | 91% |
| Bulk | - | - | - |
| Bag in box | <u>8%</u> | <u>10%</u> | <u>9%</u> |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> |

5) Raw Materials and other Supplies

The main raw materials that we use are sugar, soft drink concentrates, fruit pulps, malt, rice, hops, grapes and water. The sugar and fruit pulps that we use are from local and international origin suppliers. We obtain our supply of malt mainly through long term contracts with malt suppliers from several countries. Rice is sourced mainly from international suppliers.

Water is essential in our production. We obtain all of our water from wells located at our plants and/or from public utilities. The water is treated at facilities located at our plants to remove impurities and to adjust the characteristics of the water before it is used in the production process.

We own two mineral water sources in Chile from which the Cachantun and Porvenir brand mineral water products are obtained. These water springs are located in two areas near Santiago: Coinco and Casablanca, respectively. All of our mineral water products are bottled at their respective sources and distributed throughout the country. Purified water is produced with water pumped from our wells and treated in the plant.

The most relevant packaging materials are glass bottles, aluminum cans, PET bottles, caps, films, labels, corrugated cases and folding cartons. Long term contracts are signed with the main strategic suppliers.

Glass bottles used in our packaging are purchased from the main local glass suppliers. During 2021, all of our aluminum cans were purchased from global suppliers. We buy our labels, films and corrugated cartons mainly from local suppliers. The majority of our polyethylene terephthalate ("PET") resins are imported from Asia. Bottles and injected preforms are produced by our subsidiary Plasco.

We maintain testing facilities at each of our plants and factories where raw materials are analyzed according to our standards. Additionally, the samples are analyzed at various stages of production to ensure product quality. For example, samples of Heineken beer are periodically sent to the Heineken facilities in The Netherlands to verify the quality of the product. Samples of Nestlé Pure Life water are sent to Perrier in France, and samples of Pepsi and Schweppes are analyzed by PepsiCo either at our plants or at the point of sale. See "Item 4: Information on the Company – A. History and Development of the Company."

Prices of our main raw materials used in the production are tied to the USD and price of commodities, and have fluctuated in Chilean and Argentine peso terms due to general commodity price fluctuations in the international markets as well as to the variation of the Chilean and Argentine peso against the USD. In addition, from time to time, prices of grapes and wine have varied depending on fluctuations in supply and demand factors.

Standard and customary commercial terms and conditions are widely used in all our contracts and supply agreements. Strategic alliances and supplier diversification allow us to reduce dependency on a single supplier of raw and packaging materials.

VSPT's main raw and packaging materials are purchased and harvested grapes, purchased wine, glass bottles, carton containers, corks and cardboard boxes. VSPT obtained approximately 42.5% of the grapes used for export wines from our own vineyards during 2021. Of the wine sold in the domestic market, approximately 12.6% are grapes from our vineyards. In 2021, approximately 47.0% of the wine used in domestic and export sales was purchased from ten local producers: Vinícola Patacón SpA, Corretajes Torres y Cía. Ltda., Agrícola y Comercial Bodegas de las Mercedes Ltda., Anatolio Segundo Albornoz Vargas, Viña Siegel S.A., Agrícola Viña Los Lirios Ltda., Coop. Agrícola Pisquera Elqui Ltda., Agrícola Pichimapu Ltda., Sociedad Agroindustrial Rio Elqui Ltda., and Vitivinicola Invina Ltda. VSPT has various alternative sources of supply, which can be used when they are favorable. VSPT's glass bottles are mainly purchased from Cristalerías Chile and Verallia; however, when prices have been favorable, VSPT has purchased glass bottles from other local and international suppliers. Carton containers are purchased from SIG Combibloc Inc. and are assembled in VSPT's own automated packing lines.

6) Sales, Transportation and Distribution

Sales, Transportation and Distribution: Chile Operating segment

We distribute all of our products in Chile directly to retail, supermarket and wholesale customers. This system enables us to maintain a high frequency of contact with our customers, obtain more timely and accurate marketing-related information, and maintain good working relationships with our retail customers.

After production, bottling and packaging, our beverages are either stored at one of our production facilities or transported to a network of 29 owned or leased distribution centers that are located throughout Chile. Products are generally shipped from the region of production to the closest distribution center, allowing us to minimize our transportation and delivery costs.

Product distribution is carried out by Transportes CCU throughout the country or by Comercial Patagona in the Magallanes Region.

Beginning in October 2001, all of the distribution centers and transportation companies used to store and deliver all of our products are managed on a consolidated basis by Transportes CCU.

Comercial Patagona is a subsidiary of Cervecería Austral and, as of July 2002, is responsible for the sale and distribution of our products and those of Cervecería Austral in the Magallanes Region. Comercial Patagona reaches 1,118 points of sale.

We distribute our products throughout Chile to:

- off-premise retail: small and medium-sized retail outlets, which in turn sell our products to consumers for takeout consumption;
- on premise retail: retail establishments such as restaurants, hotels and bars for on-premises consumption;
- wholesalers; and
- supermarket chains

In the last three years, the percentage mix of the above distribution channels for our products in Chile was as follows:

Percentage of Total Products Sold

| Distribution Channels | <u> 2019</u> | 2020 | <u> 2021</u> |
|------------------------------|--------------|-------------|--------------|
| Off-premise retail | 38% | 42% | 42% |
| On-premise retail | 10% | 6% | 7% |
| Wholesalers | 18% | 20% | 20% |
| Supermarkets | 34% | 30% | 30% |
| E-Commerce | <u>0%</u> | <u>1%</u> | 1% |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> |

In October 2005, we launched Comercial CCU, a subsidiary responsible for a single sales force dedicated to selling our beverages, in order to capture synergies and focus on sales execution. Originally, this plan was piloted in rural areas and small cities in southern Chile. As of 2008, the territory covered by Comercial CCU expanded to include the north of Chile from Arica to Copiapó/Vallenar, and the south, from Curicó to Coyhaique except for the city of Concepción.

As of August 2016, following the restructuring in Chile that encompassed combining the route-to-market of the beer and non-alcoholic categories in the whole country, Comercial CCU started to cover the beer and non-alcoholic category in the Metropolitan Region including the capital Santiago, and several other large cities such as Viña del Mar, Rancagua, La Serena, and Concepción.

Together with Comercial CCU. In all, we have a total sales force of 975 people, reaching 113,713 points of sale, related to the Chile Operating segment.

In 2019, as previously mentioned, we broadened our remote sales platforms through the launch of a modern ecommerce website in Chile, "La Barra", reaching 91,234 households with our on-line portfolio in 2021 (www.labarra.cl). None of our customers accounted for more than 2.5% of our total sales by volume, with the exception of four large supermarket chains that represented in the aggregate 25.5% of our total sales by volume. None of these supermarket chains individually represented more than 10.0% of our total sales by volume.

Our customers make payment for our products either in cash or checks at the time of delivery or in accordance with one of several types of credit arrangements that we offer. Sales through credit arrangements accounted for 41.0%, 35.6% and 36.0% of our sales in Chile during 2019, 2020 and 2021, respectively. Losses on credit sales in Chile have not been significant.

Sales, Transportation and Distribution: International Business Operating segment

In Argentina, after production, bottling and packaging, our beer is either stored at the production facilities or transported to a network of six distribution centers leased or owned by us.

As of December 31, 2021, we have the capacity to reach 211,980 points of sale in Argentina with our direct and indirect sales force. Approximately 70% of our beer in Argentina is sold and/or distributed through third-party sales and distribution chains, including two independent Coca-Cola bottlers who distribute our products mainly in the north and south of the country, representing in the aggregate 19% of our total sales by volume. We have a direct sales force which sells our beer products to customers within San Juan, Mendoza, Córdoba, Santa Fé, Rosario, and Buenos Aires City, in addition to 75 regional and national supermarket chains throughout the country. None of our retail customers individually accounted for more than 4% of our total beer sales by volume.

Looking for greater operational efficiency, during 2016 and 2017 we modified our route to market, moving volume from direct sales to wholesalers within the outer Buenos Aires Metropolitan Area and Salta.

In Argentina, though most beer is sold through wholesalers and distributors, we also sell our products to retailers and supermarket chains. In the last three years, the percentage mix of the above distribution channels for our beer products in Argentina was as follows:

| | <u>Argentina</u> | | | |
|------------------------------|------------------|-------------|-------------|--|
| Distribution Channels | <u>2019</u> | <u>2020</u> | <u>2021</u> | |
| Wholesalers/distributors | 69% | 70% | 70% | |
| Retailers | 12% | 12% | 11% | |
| Supermarkets | <u>19%</u> | <u>18%</u> | <u>19%</u> | |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> | |

In Uruguay our commercial distribution system reaches the whole country and all supermarkets. During 2016, as a result of restructuring, we changed from a direct sales system in Montevideo to an indirect sales system. In 2021, we maintained approximately 18,458 points of sale.

In the last three years, the percentage mix of the distribution channels for our beer and non-alcoholic products in Uruguay was as follows:

| | · | Jruguay | |
|------------------------------|-------------|-------------|-------------|
| Distribution Channels | <u>2019</u> | <u>2020</u> | <u>2021</u> |
| Indirect | 86% | 85% | 85% |
| Retailers | - | - | - |
| Supermarkets | <u>14%</u> | <u>15%</u> | <u>15%</u> |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> |

In Paraguay, we have six distribution centers and a direct sales force. Together with a network of distributors and wholesalers, we reach a total of 31,099 points of sale, which allows us to have national coverage with our products.

In the last three years, the percentage mix of the above distribution channels for our beer and non-alcoholic products in Paraguay was as follows:

| | <u>Paragu</u> | <u>Paraguay</u> | | |
|------------------------------|---------------|-----------------|-------------|--|
| Distribution Channels | <u>2019</u> | <u>2020</u> | <u>2021</u> | |
| Indirect | 9% | 7% | 8% | |
| Retailers | 68% | 70% | 70% | |
| Supermarkets | <u>22%</u> | <u>23%</u> | <u>22%</u> | |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> | |

In Bolivia, we have four distribution centers and a direct sales force. We reach a total of 25,786 points of sale, which allows us to have national coverage with our products. The percentage mix of the above distribution channels for our beer and non-alcoholic products in Bolivia was as follows:

| | | <u>Bolivia</u> | |
|------------------------------|-------------|----------------|-------------|
| Distribution Channels | <u>2019</u> | <u>2020</u> | <u>2021</u> |
| Off-premise retail | 37% | 28% | 26% |
| On-premise retail | 12% | 6% | 8% |
| Wholesalers | 47% | 62% | 61% |
| Supermarkets | <u>4%</u> | <u>4%</u> | <u>5%</u> |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> |

Our International Business segment customers make payments for our products either in cash or checks at the time of delivery or in accordance with one of several types of credit arrangements that we offer. In Argentina, sales through credit arrangements accounted for 88% of total sales during 2019 and 2020, and 89% of total sales during 2021. In Bolivia, sales through credit arrangements accounted for 14%, 10% and 11% of total sales during 2019, 2020 and 2021, respectively. In Uruguay, sales through credit arrangements accounted for 100% of total sales during 2019, 2020 and 2021. In Paraguay, sales through credit arrangements accounted for 43%, 47% and 44% of total sales during 2019, 2020 and 2021, respectively. Losses on sales through credit arrangements in the International Business segment have not been significant.

Sales, Transportation and Distribution: Wine Operating segment

Domestic. After production, bottling, and packaging, wine is either stored at the production facilities or transported to one of our 29 distribution centers located throughout Chile. VSPT wines are distributed and sold in Chile through our sales and distribution network, under the same system and payment terms as all our other products.

We distribute our wine products throughout Chile in the territories not covered by Comercial CCU or Comercial Patagona, with our own sales force, to:

- off-premise retail: small and medium-sized retail outlets, which in turn sell wine to consumers for takeout consumption;
- on premise retail: retail establishments such as restaurants, hotels and bars for on-premises consumption;
- wholesalers; and
- supermarket chains.

For the last three years, the percentage mix of the above distribution channels for our wine products in Chile was as follows:

| <u>Distribution</u> <u>Channels</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|--|-------------|-------------|-------------|
| Off-premise retail | 28% | 32% | 33% |
| On-premise retail | 5% | 3% | 4% |
| Wholesalers | 28% | 29% | 28% |
| Supermarkets | <u>39%</u> | <u>35%</u> | <u>35%</u> |
| Total | <u>100%</u> | <u>100%</u> | <u>100%</u> |

We reach a total of 28,247 points of sale with our dedicated sales force of 76 people, together with the sales force of Comercial CCU.

Export. VSPT has a presence in more than 80 countries. In order to increase its presence in the international market, VSPT has distribution agreements with key distributors, such as Pernod Ricard in Sweden, Finland and Norway; Asahi in Japan; Interfood and EPICE in Brazil; and Delta Wines in The Netherlands. In Canada we have distribution agreements with Phillipe Dandurand wines and Mark Anthony Group, in Korea with Keumyang and Hitejinro, as well as agreements with other distributors.

Our Wine Operating segment customers make payment for our products either in cash or checks at the time of delivery or in accordance with one of several types of credit arrangements that we offer. Sales through credit arrangements accounted for 83.4%, 82.0% and 78.9% of total sales during 2019, 2020 and 2021, respectively. Losses on credit sales have not been significant.

7) Seasonality

Seasonality: Chile Operating segment

As a result of the seasonality of our different beverages, our sales and production volumes are normally at their lowest in the second and third calendar quarters and at their highest in the first and fourth calendar quarters (i.e., those months corresponding to the holidays as well as the summer vacation season in Chile).

The following table shows our annual sales volume of beer, non-alcoholic beverages and spirits in Chile, excluding exports, by quarter in the last three years:

Seasonality Chile Operating segment

| <u>Year</u> | <u>Quarter</u> | Sales Volume (millions of liters) | % of Annual Sales Volume |
|-------------|--|--------------------------------------|-----------------------------|
| | | 540.0 | 070/ |
| 2019 | 1 st quarter | 543.3 | 27% |
| | 2 rd quarter | 391.7 444.2 | 20% 22% |
| | 3 rd quarter 4 th quarter | 600.9 | 30% |
| | Total | <u>000.3</u> 1,980.2 | <u>30 %</u> 100% |
| | Total | 1,000.2 | 10070 |
| 2020 | 1 st quarter | 599.7 | 29% |
| | 2 nd quarter | 339.0 | 17% |
| | 3 rd quarter | 438,4 | 21% |
| | 4 th quarter | <u>671.2</u> | <u>33%</u> |
| | Total | <u>2,048.4</u> | <u>100%</u> |
| 2021 | 1st quarter | 624.9 | 26% |
| 2021 | 2nd quarter | 475.2 | 20% |
| | 3rd quarter | 554.9 | 23% |
| | 4th quarter | 734.7 | 31% |
| | Total | 2,389.7 | <u>31%</u> 100% |
| | iotai | <u>2,509.1</u> | 100 /0 |

Seasonality: International Business Operating segment

As a result of the seasonality of the beverage industry with respect to the categories in which we participate, our sales and production volumes are normally at their lowest in the second and third calendar quarters and at their highest in the first and fourth quarters (i.e., the highest selling quarters correspond to the summer and holiday seasons in the region). The following table shows the annual sales volume for the International Business operating segment, including exports, during each quarter in the last three years:

Seasonality International Business Operating segment

| <u>Year</u> | <u>Quarter</u> | Sales Volume (millions of liters) | % of Annual Sales Volume |
|-------------|-------------------------|--------------------------------------|-----------------------------|
| 2019 | 1 st quarter | 238.3 | 27% |
| | 2 nd quarter | 162.9 | 18% |
| | 3 rd quarter | 203.9 | 23% |
| | 4 th quarter | <u>284.8</u> | <u>32%</u> |
| | Total | <u>889.9</u> | 100% |
| 2020 | 1 st quarter | 234.1 | 27% |
| | 2 nd quarter | 143.3 | 16% |
| | 3 rd quarter | 192.6 | 22% |
| | 4 th quarter | <u>308.4</u> | <u>35%</u> |
| | Total | <u>878.4</u> | 100% |
| 2021 | 1 st quarter | 246.2 | 26% |
| | 2 nd quarter | 162.9 | 17% |
| | 3 rd quarter | 231.7 | 25% |
| | 4 th quarter | 301.7 | <u>32%</u> |
| | Total | 942.4 | 100% |

Seasonality: Wine Operating segment

As a result of the seasonality of the beverage industry with respect to the categories in which we participate, our sales and production volumes are normally at their lowest in the first and fourth calendar quarters and at their highest in the second and third quarters (i.e., the highest selling quarters correspond to autumn and winter in the Southern Hemisphere). The following table shows the annual sales volume for the Wine Operating segment during each quarter in the last three years:

Seasonality Wine Operating segment

| <u>Year</u> | <u>Quarter</u> | <u>Sales Volume</u> (millions of liters) | % of Annual Sales Volume |
|-------------|-------------------------|---|--------------------------|
| 2019 | 1 st quarter | 29.4 | 21% |
| | 2 nd quarter | 36.2 | 26% |
| | 3 rd quarter | 39.5 | 28% |
| | 4 th quarter | <u>34.4</u> | <u>25%</u> |
| | Total | <u>139.5</u> | <u>100%</u> |
| 2020 | 1 st quarter | 30.2 | 20% |
| | 2 nd quarter | 38.5 | 25% |
| | 3 rd quarter | 46.9 | 31% |
| | 4 th quarter | <u>38.2</u> | <u>25%</u> |
| | Total | <u>153.8</u> | <u>100%</u> |
| 2021 | 1st quarter | 35.3 | 22% |
| | 2nd quarter | 41.3 | 26% |
| | 3rd quarter | 43.4 | 27% |
| | 4th quarter | <u>38.2</u> | <u>24%</u> |
| | Total | <u>158.3</u> | <u>100%</u> |

8) Geographical Markets

Chile is our primary market in terms of sales, followed by Argentina. In 2019, 2020 and 2021, Chile represented 74%, 77% and 72%, respectively, of CCU's consolidated Net sales, while Argentina, in the same time periods, represented 21%, 18% and 25% respectively.

| | Net Sales for the year | | |
|--------------------------|------------------------|--------------|-------------|
| | <u>2019</u> | <u>2020</u> | <u>2021</u> |
| | <u>(mill</u> | ions of CLP) | |
| Chile ⁽¹⁾ | 1,342,370 | 1,436,790 | 1,781,697 |
| Argentina ⁽²⁾ | 390,444 | 338,215 | 612,603 |
| Uruguay | 17,806 | 19,484 | 21,643 |
| Paraguay | 47,149 | 39,245 | 48,287 |
| Bolivia | 24,773 | 23,860 | 20,482 |
| Total | 1,822,541 | 1,857,594 | 2,484,712 |

⁽¹⁾ Includes revenue from Net sales of the SSU and eliminations between geographical operations. In addition, includes Net sales of the Wine Operating segment.

CCU's net sales are primarily generated in the domestic beverage market in the countries in which we have operations in Latin America. In 2019, 2020 and 2021, the domestic market represented 93%, 93% and 95%, respectively, of CCU's consolidated net sales in each of these years.

| | Net Sale | es for the year | |
|----------|--------------|-----------------|-------------|
| | <u>2019</u> | <u>2020</u> | <u>2021</u> |
| | <u>(mill</u> | ions of CLP) | |
| Domestic | 1,702,110 | 1,729,519 | 2,354,364 |
| Exports | 120,431 | 128,074 | 130,348 |
| Total | 1.822.541 | 1.857.594 | 2.484.712 |

CCU's Wine Operating segment exports wine from Chile and Argentina to over 80 countries around the world. The following table provides the distribution of Wine Operating segment's exports in 2021 by market:

| <u>Market</u> | Volume (1) | Percentage of Total Exports |
|------------------|------------|--------------------------------|
| | (thousand | s of liters) |
| Europe | 19,792 | 30% |
| Latin America | 18,736 | 29% |
| USA and Canada | 5,609 | 9% |
| Asia and Oceania | 20,875 | 32% |
| Others | 146 | 0% |
| Total | 65,158 | 100% |

⁽¹⁾ Includes Argentinean operations, excludes bulk wine.

⁽²⁾ Includes revenue from Net sales from the subsidiaries Finca La Celia S.A. and Los Huemules S.R.L. which are presented in Wine Operating segment and Chile Operating segment, respectively.

9) Competition

Competition: Chile Operating segment

The beer market in Chile is characterized by a wide range of local and international beer brands. Our largest competitor in the beer business is Cervecería Chile S.A. (a subsidiary of ABI). Cervecería Chile S.A.'s primary beer brands are Becker, Corona, Báltica, Stella Artois and Budweiser. Following the execution of a distribution agreement in November 2020, Cervecería Chile S.A. distributes its products through the distribution network of Embotelladora Andina S.A. ("Embotelladora Andina") and Coca-Cola Embonor S.A. ("Embonor"). Both companies are the main licensees and bottlers of The Coca-Cola Company's products in Chile. Prior to November 2020, Cervecería Chile distributed its products through direct distribution and wholesalers.

Another relevant player in the beer market in Chile is Viña Concha y Toro S.A. ("Concha y Toro"), which imports Miller Genuine Draft and Estrella Damm since 2018. Concha y Toro also owns a majority stake in Southern Brewing Company, the brewer of Kross beer. Finally, in the beer market, we also compete with a large number of craft breweries, and distributors/importers of international beers.

In the non-alcoholic categories, our main competitors are companies that produce, bottle and distribute non-alcoholic beverages in Chile under licenses from The Coca-Cola Company and its affiliates. Thus, the two main players in the carbonated soft drinks beverage business in Chile are Embotelladora Andina and Embonor. Our main competitor in the mineral, purified and flavored water business is Vital Aguas S.A., a subsidiary of Embotelladora Andina and Embonor. Our principal competitor in the juice, iced tea and sport drinks business is also Vital Jugos S.A., a subsidiary of Embotelladora Andina and Embonor.

The spirits market in Chile is characterized by a wide range of locally produced and imported products. Our largest competitor is Cooperativa Agrícola Pisquera Elqui Limitada ("Capel"), which produces pisco locally and imports a number of spirits. As of mid-2019, Capel's products began to be distributed by Embotelladora Andina and Embonor. We also compete against Diageo Chile Limitada, which imports premium spirits such as Johnnie Walker whiskey and Smirnoff vodka, among others. As of mid-2018, Diageo's products started to be distributed by Embotelladora Andina and Embonor. Finally, we also compete against several other smaller-size importers of international brands, as well as local producers of pisco and other spirits.

The following chart shows estimates of our market share in the Chile Operating segment for the last three years:

| <u>Year</u> | Chile Operating segment Volume market share (1) |
|-------------|---|
| 2019 | 43.8% |
| 2020 | 45.2% |
| 2021 | 46.2% |

⁽¹⁾ Source: Nielsen. The calculation of the weighted average for past periods includes markets and industries that CCU entered at a later date. Excludes HOD and powder drinks. 2021 also excludes energy drinks.

Competition: International Business Operating segment

One of the most relevant markets in the International Business Operating segment is the beer market in Argentina, where we compete with Cervecería y Maltería Quilmes S.A.I.C.A. y G. ("Quilmes", a subsidiary of ABI), leader in the beer market in that country. Quilmes' main brands are Brahma, Quilmes, Corona, Stella Artois, Budweiser and Patagonia.

Quilmes' large size allows it to improve economies of scale in the production and distribution of beer in Argentina. Quilmes' current operation is the result of a series of acquisitions and mergers of brands and assets of the main breweries in the world and the region.

In addition, in the other countries that encompass the International Business Operating segment, these are Paraguay, Uruguay, and Bolivia, where we have multi-category operations, we compete mainly in the beer category with ABI subsidiaries, and in the non-alcoholic beverages' categories, we compete mainly with companies that produce, bottle and distribute products of The Coca Cola Company and PepsiCo, Inc.

The following table shows estimates of the market share of our International Business Operating segment including: beer in Argentina; beer, carbonated soft drinks, juices and nectars and mineral water in Uruguay; beer, carbonated soft drinks, juices and nectars and mineral water in Paraguay; and beer, malt and carbonated soft drinks in Bolivia:

| <u>Year</u> | International Business Operating Segment Volume Market Share (1) |
|-------------|--|
| 2019 | 16.7% |
| 2020 | 17.7% |
| 2021 | 18.0% |
| | |

⁽¹⁾ Sources: Ernst and Young for Argentina. ID Retail for Uruguay, CCR for Paraguay (internal estimates for waters), Ciesmori for Bolivia (internal estimates for carbonated soft drinks). The calculation of the weighted average for past periods includes markets and industries that CCU entered at a later date. In 2021, market share does not consider flavored waters in Uruguay.

Competition: Wine Operating segment

The wine industry, both in the domestic and export markets, is characterized by having a large number of participants with different business scales. Thus, VSPT's biggest competitors in the Chilean domestic market are Viña Concha y Toro and Viña Santa Rita S.A. ("Santa Rita"). Following the execution of a distribution agreement in November 2021, Santa Rita distributes its products through the distribution network of Embotelladora Andina and Embonor. Other relevant wineries in the Chilean domestic market are Bodegas y Viñedos Santa Carolina S.A., Viña Undurraga S.A., Viña Cousiño Macul S.A. and viña Montes. At an international level, VSPT competes with Chilean producers and with wine producers around the world.

The following table shows estimates of the volume market share of our Wine Operating segment in Chile (excluding bulk wine sales) for the last three years:

| <u>Year</u> | Wine Operating segment Volume market share (1) |
|-------------|--|
| 2019 | 17.7% |
| 2020 | 18.9% |
| 2021 | 19.1% |

⁽¹⁾ According to Nielsen figures for Chilean domestic wine and Viñas de Chile for export figures from Chile. The calculation of the weighted average for past periods includes markets and industries that CCU entered at a later date.

10) Government Regulation

Government Regulation in Chile

We are subject to the full range of governmental regulation and supervision generally applicable to companies engaged in business in Chile. These regulations include labor laws, social security laws, public health, consumer protection, environmental laws, securities laws, and antitrust laws. In addition, regulations exist to ensure healthy and safe conditions in facilities for the production, bottling, and distribution of beverages. For a more detailed discussion of environmental laws, see "Item 4. Information on the Company – E. Environmental Matters."

Regulations specifically concerning the production and distribution of "alcoholic beverages" are contained in Chilean Law N° 18,455 and its Ordinance, which set the standards for human consumption of such beverages, by minutely describing the different types of alcohol; the minimum requirements that must be met by each class of beverage; raw materials and additives that may be used in their manufacture; their packaging and the information that must be provided by their labels; and the procedure for their importation, among others.

Additional regulations concerning wine origin denominations are contained in Decree N° 464 of the Ministry of Agriculture, published on May 26, 1995, as amended, which also laid out the wine-growing regions and set rules regarding grape varieties, vintage year, labeling and selling requirements; and Law N° 20,089, which creates the National Certification System for Organic Agricultural Products, which establishes the conditions for the commercialization of products under the denomination of origin of organic or its equivalents. Additionally, Pisco origin denominations, also applicable to us, are regulated in Decree N° 521 published on May 27, 2000 of the Ministry of Agriculture and likewise contains provisions relating to pisco producing regions, raw material standards, manufacturing procedures, packaging and labeling.

The large-scale production of alcoholic beverages does not need any licenses or permits other than those required for the general run of commercial and industrial enterprises engaged in the manufacture of consumer commodities.

According to Law N° 19,925 published in 2004, which amended and restated the Act on Sale and Consumption of Alcoholic Beverages (former Law N° 17,105), all establishments dealing in alcoholic beverages, whether wholesale or retail, require a special municipal license, the cost of which is fixed by the law and varies according to the nature of the outlet or point of sale (i.e. liquor store, tavern, restaurant, hotel, etc.). We are in possession of all licenses necessary for our wholesale operations.

Law N° 19,925 also set opening and closing hours; limited geographical areas for the sale of alcohol; reduced the maximum number of licenses to be granted by zones and population; increased criminal liability for selling alcohol to persons under eighteen years of age; and tightened the restrictions, imposing prison sentences and higher fines, among others, for violations formerly deemed lighter. One of its most important innovations was to forbid the sale of alcohol to minors at all outlets, and not just for on-premises drinking (the only exception retained is the case of children who are served meals when accompanied by their parents).

Alcoholic beverages are also subject to the provisions of Law N° 21,363 published on August 6, 2021, which established restrictions and warnings about the consumption of alcohol on labeling and promotional materials (which will become effective 1 year after the regulatory decree of the law is published); the obligation to inform the amount of calories on labels (which will become effective on August 6, 2023); time restriction for TV and radio advertising and prohibited promotional activities or advertising of alcohol in relation to sport activities (which will become effective 36 months after the complementary regulation of the Law is published). This law and regulations could affect our alcoholic beverages portfolio and certain marketing activities.

The regulatory agency for alcoholic beverages is the Servicio Agrícola y Ganadero ("SAG").

The production, bottling and marketing of non-alcoholic beverages is subject to applicable sanitary legislation and regulations, particularly the Sanitary Code and the Food Ordinance (the *Reglamento Sanitario de los Alimentos*).

Non-alcoholic beverages are also subject to the provisions of Law N° 20,606 on Nutritional Composition of Food and Advertising enacted in 2012, Decree N° 13 of the Ministry of Health which was published on June 26, 2015, amending the Food Ordinance referred to above, Law N° 20,869 on Food Advertising, published on November 13, 2015, and Supreme Decree N° 1 of the of Ministry of Health published on December 11, 2017 and effective as of June 11, 2018, which set certain restrictions on and requirements for the advertising, labeling and marketing of foods that are qualified as "high" in calories or any of the defined critical nutrients, such as sodium, sugar and saturated fats.

Law N° 19,937, published in 2004, and fully operative by February 2006, established the structure and powers for the current Sanitary Authority. The Ministry of Health's Regional Offices, which constitute the Sanitary Authorities, inspect plants on a regular basis, taking samples for analysis, directing the adoption of new safety procedures and applying fines and other penalties for infringement of regulations.

The production and distribution of mineral water is also subject to special regulation, Supreme Decree N° 106 of Ministry of Health published on June 14, 1997, as amended, as well as the Food Ordinance referred to above. Mineral water may only be bottled directly from sources, which have been designated for such purpose by a Supreme Decree signed by the President of Chile. The competent Sanitary Authority provides a certification of the data necessary to achieve such a designation. All of our facilities have received the required designation.

Independently of the products manufactured or services provided in each plant or facility, the premises are also regularly inspected by the Sanitary Authorities, regarding sanitary and environmental conditions, labor safety, and related matters.

There are currently no material legal or administrative proceedings pending against us in Chile with respect to any regulatory matter. We believe that we are in compliance in all material respects with all applicable statutory and administrative regulations with respect to our businesses in Chile.

Government Regulation in Argentina

We are subject to the full range of governmental regulation and supervision generally applicable to companies engaged in business in Argentina, including social security laws, public health, consumer protection and environmental laws, securities laws and antitrust laws. As closely held corporations, our subsidiaries in Argentina are principally governed by Law N° 19,550 on commercial companies included in the Civil and Commercial Code.

National Law N° 18,284 (the Argentine Food Code, or the "Food Code") regulates the manufacturing, packaging, import, export and marketing of food and beverages. The Food Code provides specific standards with which manufacturing plants must comply and regulates the production of food and beverages mentioned in the Food Code. The Food Code also specifies the different methods in which beer may be bottled as well as the information to be provided on labels. National Law N° 24,788, enacted in March 1997, and its Regulatory Decree N° 688/2009, regulates the sale and consumption of alcoholic beverages and its advertising and establishes the national minimum age requirements for the purchase of alcoholic beverages. Under this Law, the sale of alcoholic beverages is not permitted to persons under 18 years of age, and the health authorities of each province undertake the enforcement of the Food Code. In the Federal Capital and many provinces of Argentina, local law restricts the sale of alcoholic beverages, particularly between the hours of 11 p.m. and 8 a.m., and establishes harsh penalties for infringement. Additionally, Law N° 5,708 also establishes further advertising requirements for the Federal Capital.

There are currently no material legal or administrative proceedings pending against us in Argentina with respect to any regulatory matter. We believe that we are in compliance in all material respects with all applicable statutory and administrative regulations with respect to our business in Argentina.

Government Regulation in Uruguay

In Uruguay, we are subject to the full range of governmental regulation and supervision generally applicable to companies engaged in business in said country. As a closely held corporation, our subsidiaries are principally governed by Law N° 16,060, which regulates all commercial companies.

The main applicable laws are Decree N° 315/94 containing the National Bromatological Regulations, Code of Children and Adolescents regulating aspects related to sale and advertising of alcoholic beverages, Law N° 17,849 and its Regulatory Decree N° 260/07 regulating Integrated Packaging Management System, Mercosur Technical Regulations for labeling of packaged food, Law N° 18,159 regulates the promotion and defense of competition, Law N° 19,196 governing the criminal liability of employers for breach of occupational safety rules when it threatens or causes damage to the lives of workers, Law N° 19,855 regulating problematic consumption of alcoholic beverages, and Decree N° 272/18, effective as of March 1, 2020, with respect to food labeling and its Regulatory Decree N° 63/2020.

There are currently no material legal or administrative proceedings pending against us in Uruguay with respect to any regulatory matter. We believe that we are in compliance in all material respects with all applicable statutory and administrative regulations with respect to our business in Uruguay.

Government Regulation in Paraguay

In Paraguay, Bebidas del Paraguay S.A. and Distribuidora del Paraguay S.A. are governed by the laws of the Republic of Paraguay, in particular by Law N° 1,034/83 of Merchants, and Articles N° 1,048 to N° 1,159 of Law N° 1,183/85 Civil Code and its subsequent amendments, Law N° 388/94 creating detailed rules on the establishment or formation, capital and powers of the shareholders' meetings of corporations, as amended, Law N° 6,380/19 on Modernization and Simplification of the National Tax System, Law N° 3,228/07 which, in turn, modifies N° 388/94 regarding formalities for the organization of corporations, and Law N° 5,895/17 that establishes transparency rules in the corporate governance of companies constituted by shares, and Decree N° 9,043/17 as amended, that regulates Law N° 5,895/17 and establishes fines in case of noncompliance.

In addition, for the import, sale and advertising of alcoholic and non-alcoholic beverages, Bebidas del Paraguay is subject to the provisions of the Health Code Law N° 836/80, Law N° 1,334/98 of Consumer and User Protection, Law N° 1,333/98 on advertisement and promotion of tobacco and alcohol, as amended, Law N° 1,642/00 prohibiting the sale of alcoholic beverages to minors and its consumption on public roads, Executive Decree N° 1,635/99 and Resolution of the Ministry of Public Health and Social Welfare N° 643/12 regulating aspects relating to registration of food products as amended, Law N° 6,446/2019 which establishes the obligation to identify the final beneficiaries of the companies and creates two special registries, the Administrative Registry of Legal Entities and the Administrative Registry of Final Beneficiaries of Paraguay, and Decree N° 3,241/2020 regulating such Law N° 6,446/2019, among others.

There are currently no material legal or administrative proceedings pending against us in Paraguay with respect to any regulatory matter. We believe that we are in compliance in all material respects with all applicable statutory and administrative regulations with respect to our business in Paraguay.

Government Regulation in Bolivia

BBO is a closely held corporation governed by the laws of the Plurinational State of Bolivia, in particular by Chapter V (Corporations) of Decree Law N° 14,379 Commercial Code, which establishes provisions on the constitution of companies, rights and obligations of the shareholders, the administration and control bodies of the company, as well as the classification of the shares, issuance rules and records.

In addition, in view of the corporate purpose of BBO and the commercial activities carried out in Bolivia, regarding the production, import, export and marketing of alcoholic and non-alcoholic beverages, the following rules are applicable: Law N° 1,990 or General Law of Customs and Supreme Decree N° 25.870 that contains the regulation of the General Law of Customs, both regulate the regime of imports and exports, Law N° 2.061 of the National Service of Agricultural Health and Food Safety ("SENASAG"), regulating entities responsible for administering the agricultural health and food safety regime in the country, Resolution N° 15/2018 that contains the regulation for the classification and registration of food, issued by SENASAG, Law N° 259 on control of sale and consumption of alcoholic beverages, and Supreme Decree N° 29,519 that regulates competition and consumer protection.

There are currently no material legal or administrative proceedings pending against us in Bolivia with respect to any regulatory matter. We believe that we are in compliance in all material respects with all applicable statutory and administrative regulations with respect to our business in Bolivia.

Government Regulation in Colombia

CCC and ZF CC are simplified stock corporations governed by the laws of the Republic of Colombia, in particular, with respect to their corporate existence and operation, Law N° 1,258 of 2008, Law N° 222 of 1995 and the Colombian Commercial Code.

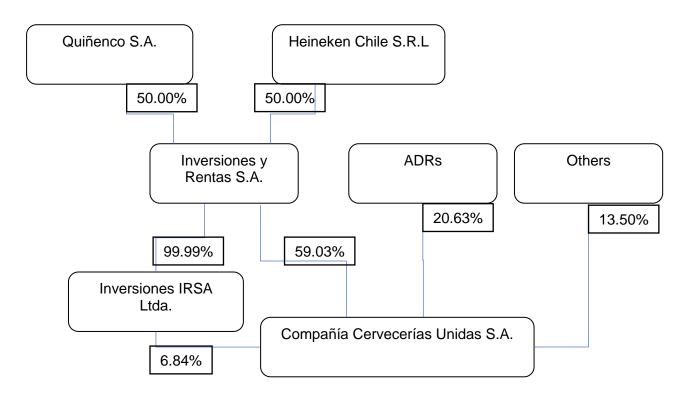
Furthermore, ZF CC must comply with the free zone regime, including Law N° 1,004 of 2005, Decree N° 2,147 of 2016 amended by Decree N° 278 of 2021, Decree N° 1,165 of 2019, Resolution N° 46 of 2019 and the rules that modify or regulate it, and its corresponding resolution of declaration of existence issued by the Customs Authority as well as its general development master plan approved by the foregoing.

In addition, the specific rules relating to the activities and business that each company carries out are applicable to these companies, the main ones being: Law N° 9 of 1979, which establishes the conditions that raw materials for the production of alcoholic beverages must satisfy, Law N° 124 of 1994, which regulates the sale and consumption of alcoholic beverages and their advertising and establishes that the minimum age for the purchase of alcoholic beverages at the national level is 18 years of age, Decree N° 1,686 of 2012, which sets forth the sanitary requirements for the production, packaging, advertising, transportation, import and marketing of alcoholic beverages destined for human consumption, Decree N° 780 of 2016, which establishes, in the field of alcoholic beverages, the obligation to emphasize in advertising and related legends the prohibition of the sale of alcoholic beverages to minors, as well as the specifications that must be included in their packaging and labels, Decree N° 1,506 of 2014, Decree N° 216 of 2019 and Circular N° 486 of 2016, establishing the health requirements associated with the manufacture, processing, packaging, storage, distribution, marketing, sale, import or export of alcoholic beverages, Law N° 223 of 1995, Law N° 1,816 of 2016 regulating local taxes applicable to the production and distribution of alcoholic beverages, including beer, in Colombian territory, and Decree N° 1,366 of 2020, which establishes provisions for granting sanitary registration of alcoholic beverages manufactured and marketed by micro-entrepreneurs and certification in good manufacturing practices, and Decree N° 162 of 2021, amending Decree N° 1,686 of 2012. Furthermore, considering that CCC produces a soft drink, it must comply with Resolution N° 2,674 of 2013, general food regulation, and the frontal labeling regulations pursuant to Decree N° 810 of 2021 (in force starting in December 2022) and Law N° 2,120 of 2021. As of the date of this annual report, regulation of Law N° 2,120 of 2021 is still pending.

There are currently no material legal or administrative proceedings pending against us in Colombia with respect to any regulatory matter. We believe that we are in compliance in all material respects with all applicable statutory and administrative regulations with respect to our business in Colombia.

C. Organizational Structure

Ownership Structure as of March 31, 2022



We are controlled by IRSA, which as of December 31, 2020 owned directly and indirectly 60.00% of the shares of our common stock. On March 1, 2021 IRSA announced through Schedule 13D, filed with the SEC, its intention to increase, subject to market and other conditions, its participation in CCU an additional 6%, through open market purchases, privately negotiated transactions, tender offers or otherwise. As of March 31, 2022 and as of the date of this annual report, IRSA directly and indirectly owned 65.87% of our shares of common stock.

IRSA, since 1986, was a joint venture between Quiñenco and the Schörghuber Group through its wholly owned subsidiary FHI of the Netherlands. In April 2003, the Schörghuber Group sold FHI to Heineken Americas B.V., a subsidiary of Heineken International B.V. FHI and Heineken International B.V. formed Heineken Chile Ltda., through which 50% of IRSA shares are held. On December 30, 2003, FHI merged into Heineken Americas B.V. Currently, Quiñenco and Heineken Chile Ltda., a Chilean limited corporation controlled by Heineken Americas B.V., are the only shareholders of IRSA, each with a 50% equity interest.

Quiñenco is the holding company of one of the largest and most diversified business conglomerates in Chile, with investments in various sectors of the Chilean economy. Apart from CCU, Quiñenco's principal holdings include Banco de Chile (a leading financial institution in Chile), Invexans S.A. (the largest shareholder of the French cable producer Nexans S.A.), Empresa Nacional de Energía Enex S.A. (the second-largest fuel distributor in Chile), Compañía Sud Americana de Vapores S.A. (main shareholder of Hapag-Lloyd A.G., one of the largest container ship liners worldwide), and Sociedad Matriz SAAM S.A. (one of the main port operators in South America and the leading tugboat operator in America).

Heineken, the Dutch brewer, is the second largest brewery in the world which markets and sells more than 300 brands in 190 countries, and it has more than 80,000 employees worldwide. Heineken group's beer volume was 231 million hectoliters during 2021.

The following table provides our significant subsidiaries as of December 2021:

| <u>Subsidiaries</u> | <u>Country</u> | Total Ownership Interest |
|---------------------|----------------|--------------------------|
| Cervecería CCU | Chile | 100.00% |
| CCU Argentina | Argentina | 99.99% |
| ECUSA | Chile | 99.98% |
| VSPT ⁽¹⁾ | Chile | 84.50% |

⁽¹⁾ Compañía Cervecerías Unidas S.A. indirectly, through CCU Inversiones S.A., has an aggregate 84.52% controlling interest in VSPT.

D. Property, Plants and Equipment

Set forth below is information concerning our production facilities as of December 31, 2021, all of which are owned and operated by us or our subsidiaries.

For the Chile Operating segment, we had an aggregated Supply Capacity per month of 442.2 million liters, including Manantial, with a Utilized Capacity during peak month of 70.8%. Utilized Capacity During Peak Month is equal to production output as a percentage of Nominal Installed Production Capacity during our peak month for each respective plant. The annual Nominal Installed Capacity for this segment is 48.6 million hectoliters. Our Chile Operating segment total facilities size is 911,765 square meters (total built area including warehousing logistics activities related to the production process). Supply Capacity per month is defined as nominal installed production capacity for the current product/packaging mix during 25 days per month and 3 shifts per day. The calculated slack (spare) capacity does not necessarily indicate real slack capacity. The real production capacity is less than the nominal installed production capacity as adjustments are required for real machinery performance, packaging mix, availability of raw materials and bottles, seasonality within the months and other factors. As a result, we believe that the peak monthly capacity utilization rates shown above understate real capacity utilization and that slack capacity is overstated.

Set forth below is a list of our 16 principal production facilities:

| Chile Operating segment | | |
|---------------------------------|-------------------------------|--|
| Location | Type of Plant | |
| Santiago- Quilicura | Beer | |
| Valdivia | Beer | |
| Temuco | Mixed | |
| Antofagasta | Non-alcoholic beverages | |
| Coinco | Non-alcoholic beverages | |
| Santiago -Renca | Non-alcoholic beverages | |
| Santiago -Renca 2 | Non-alcoholic beverages | |
| Casablanca | Non-alcoholic beverages | |
| Coronel (Manantial) | Non-alcoholic beverages (HOD) | |
| Santiago- Quilicura (Manantial) | Non-alcoholic beverages (HOD) | |
| Puerto Montt (Manantial) | Non-alcoholic beverages (HOD) | |
| Pisco Elqui | Spirits | |
| Sotaquí | Spirits | |
| Monte Patria | Spirits | |
| Salamanca | Spirits | |
| Ovalle | Spirits | |

For the International Business Operating segment, we had an aggregated Supply Capacity per month of 121.3 million liters with a Utilized Capacity during peak month of 84.8%. The annual Nominal Installed Capacity for the International business is 13.3 million hectoliters.

Our International Business Operating segment total facilities size is 403,657 square meters (total built area including warehousing logistics activities).

Set forth below is a list of our 10 principal production facilities:

| International Business Operating segment | | | |
|--|-----------|-------------------------|--|
| Location | Country | Type of Plant | |
| | | | |
| Buenos Aires (Luján) | Argentina | Beer | |
| Santa Fé | Argentina | Beer | |
| Salta | Argentina | Beer | |
| Sajonia | Paraguay | Beer | |
| Warnes | Bolivia | Mixed | |
| Pan de Azúcar | Uruguay | Non-alcoholic beverages | |
| San Antonio | Paraguay | Non-alcoholic beverages | |
| Santa Cruz de la Sierra | Bolivia | Non-alcoholic beverages | |
| Allen | Argentina | Cider | |
| Ciudadela | Argentina | Cider | |

For the Wine Operating segment, we had an aggregated Nominal Filling Capacity of 80.040 liters per hour and a Storage Capacity in Tanks and Barrels of 120,1 million liters. The total facilities size is 153,760 square meters.

Set forth below is a list of our five principal production and two storage facilities:

| Wine Operating segment | | |
|------------------------|---|--|
| Country | Type of Plant | |
| | | |
| Chile | Wine Production | |
| Chile | Wine Production | |
| Chile | Wine Production | |
| Argentina | Wine Production | |
| Argentina | Wine Production | |
| Chile | Wine Storage | |
| Chile | Wine Storage | |
| | Chile Chile Chile Argentina Argentina Chile | Country Type of Plant Chile Wine Production Chile Wine Production Wine Production Argentina Argentina Wine Production Wine Production Wine Production Wine Production Wine Production Wine Storage |

Our two principal production facilities through joint ventures are set forth below (see "Item 4: Information on the Company – B. Business Overview – Overview – Joint Ventures and Associated Companies"):

| Joint Ventures | | | |
|----------------|----------|---------------------|--|
| Location | Country | Type of Plant | |
| Punta Arenas | Chile | Beer ⁽¹⁾ | |
| Sesquille | Colombia | Beer ⁽²⁾ | |

⁽¹⁾ Production in the Punta Arenas facility is under licensing agreements and, accordingly, we do not consolidate this facility.

⁽²⁾ In February 2019, CCU through its joint venture with Grupo Postobón, started beer production at the new three million hectoliter plant. Accordingly, we do not consolidate this facility.

In addition to our production plants listed above, we have 36 owned and 10 leased distribution centers in the countries in which we operate:

| Own Distribution Centers | Country | | |
|--------------------------|-----------|--|--|
| Arica | Chile | | |
| Iquique | Chile | | |
| Calama | Chile | | |
| Copiapo | Chile | | |
| Coquimbo | Chile | | |
| Ovalle | Chile | | |
| Llay Llay | Chile | | |
| Curauma | Chile | | |
| Santiago Sur | Chile | | |
| Santiago Quilicura | Chile | | |
| Santiago Modelo | Chile | | |
| Santiago Renca | Chile | | |
| Rancagua | Chile | | |
| Talca | Chile | | |
| Chillan | Chile | | |
| Talcahuano | Chile | | |
| Los Angeles | Chile | | |
| Valdivia | Chile | | |
| Osorno | Chile | | |
| Puerto Montt | Chile | | |
| Coyhaique | Chile | | |
| Temuco | Chile | | |
| Antofagasta | Chile | | |
| Villarrica | Chile | | |
| Punta Arenas | Chile | | |
| Sauce Viejo | Argentina | | |
| Cordoba | Argentina | | |
| Rosario | Argentina | | |
| Munro | Argentina | | |
| Mendoza | Argentina | | |
| San Juan | Argentina | | |
| Pan de Azúcar | Uruguay | | |
| Asunción | Paraguay | | |
| Ciudad del Este | Paraguay | | |
| La Paz | Bolivia | | |
| Santa Cruz de la Sierra | Bolivia | | |

| Leased Distribution Centers | Country |
|-----------------------------|----------|
| Illapel | Chile |
| La Vara | Chile |
| Castro | Chile |
| San Antonio | Chile |
| Encarnación | Paraguay |
| Coronel Oviedo | Paraguay |
| Saltos del Guairá | Paraguay |
| Liberación | Paraguay |
| Trinidad | Bolivia |
| Cochabamba | Bolivia |

E. Environmental Matters

Our operations are subject to both national and local regulations in Chile in relation to environmental protection. Regarding human health, the fundamental law in Chile is the Health Code, which establishes minimum health standards and regulates air and water quality, as well as sanitary landfills. The local Sanitary Authority is the governmental entity in charge of the enforcement of these rules and has the authority to impose fines.

The environmental framework is governed by Law N° 19,300, enacted in 1994, as amended, which includes not only environmental protection rules but also rules concerning the preservation of natural resources. Among other matters, it creates the environmental impact assessment system, which requires any project or major amendment of an industrial activity that may affect the environment to evaluate its possible environmental impact, in order to fulfill related regulations and to implement mitigation, compensation and restoration measures.

Law N° 19,300 also creates a mechanism that establishes sources emission limits and environmental quality standards developed and detailed by specific regulations. In this sense, there is a special regulation for wastewater discharges into sewage systems, and another regulation for wastewater discharges into superficial water bodies. We comply with this law and related regulations in all material respects.

On this topic, on June 1, 2016 Law N° 20,920 was enacted and established a framework for waste management and extended producer responsibility, and stimulation of recycling ("REP Law"), with the objective of lowering the generation of waste of priority products as determined by the bill and fostering recycling of the waste. On November 30, 2017, the Regulations on Procedures of the REP Law were published. During 2019, regulations were issued that established the collection, valorization and other associated obligations for tires, which were finally published in January 2021, and on March 16, 2021, the collection, valorization and other associated obligations for packaging materials were published.

Additionally, on August 13, 2021 Law N° 21,368 was published, which regulates single-use plastic products and plastic bottles, and strengthens returnability. The bill requires (i) that disposable plastic bottles that are commercialized must be manufactured containing a percentage of plastic that has been collected and recycled within the country in the proportions to be established by means of a regulation to be issued within 18 months as of the date of publication of the law; (ii) retail businesses (including e-commerce and delivery applications) to have returnable plastic bottles for beverages (excluding alcoholic and dairy products), effective for supermarkets 6 months as of the date of publication of the law and two years for the rest of the retailers; and (iii) prohibits establishments that sell food from using any kind of non-recyclable single-use containers, on premise and for deliveries, with effective dates depending on the establishment and the kind of plastic used.

On March 9, 2022, the Chilean Congress approved the *Ley Marco de Cambio Climático*, which is pending enactment and publication. This law aims to establish principles, governance, management instruments and adequate financing mechanisms, to allow for an economic development low in greenhouse gas emissions, reduce vulnerability, establish a carbon neutral goal by law, and increase resilience, all to guarantee the compliance of climate change international commitments made by Chile.

Over the years, we have implemented specific action plans in each of our operations through the Environmental Vision 2020, which seeks to achieve three objectives within the decade (2010 - 2020): a reduction of greenhouse gas emissions ("GHG") per hectoliter by 20%, a reduction of water consumption per hectoliter by 33%, and reach 100% in the valorization of industrial solid waste.

In 2020, we have completed our plan to achieve the 2020 Environmental Vision that we set ourselves in 2010, with a 35.7% reduction in greenhouse gas emissions per liter produced (the goal was 20%); a 48.6% decrease in water consumption per liter produced (the goal was 33%); and a 99.4% recovery of industrial solid waste (the goal was 100%). To support this last objective, we continue working on the Clean Production Agreement "Zero Waste to Landfill (" ZW2L "). Notwithstanding that several industrial facilities and Distribution Centers reached 100%, some did not achieve it and it has remained as a Pending issue. Regarding the reduction of greenhouse gas emissions, we obtained the Gold Label for Energy Efficiency at Plasco and the Silver Label for Energy Efficiency at the Temuco Plant from the Ministry of Energy and the Energy Sustainability Agency, respectively.

We were once again recognized in 2020, with the Quantification, Reduction and Excellence Labels of HuellaChile, a Program of the Ministry of the Environment, which recognizes efforts in the management of GHG emissions.

There are currently no material legal or administrative proceedings pending against us in Chile with respect to any environmental matter. We believe that we are complying in all material respects with all applicable environmental regulations.

In Argentina, there are several statutes imposing obligations on companies regarding environmental matters at the municipal, provincial and federal levels in accordance with the General Environmental Protection Framework (Law N° 25,675), which establishes the Basic Environmental Protection Budgets, forming the fundamentals to develop all legislation and national environmental policy. In many cases, private entities operating public utilities such as water supply and sewage are in charge of controlling and enforcing those regulations. Examples of the latest regulations promulgated are: (i) the National Register of Chemical Substances (Decree N° 900/12), which aims to improve the traceability of chemical substances by means of strict control of all chemical substances that enter or leave the industrial plant, (ii) Decree N° 801/2015 regarding the global system of classification and labeling of chemical products, which based on Decree N° 3,359/2015 was implemented in April 2016 for pure substances, and in January 2017 for mixed substances, and (iii) Law N° 26,190 the National Regime for the Use and Promotion of Renewable Sources of Energy, which was modified by Law N° 27,191 and regulated by Decree N° 531/2016, with the objective to gradually implement the Use of Renewable Sources of Energy in the plants.

Another important federal environmental legislation in Argentina is the Hazardous Waste Act (Law N° 24,051), which is supplemented by additional provincial legislation, to enforce the provisions of the Hazardous Waste Act when specific federal tests indicate the need to do so. The application of the provisions of the Hazardous Waste Act depends upon the magnitude of the public health risk and whether those conditions exist in more than one province. Hazardous waste is defined broadly and includes any residue that may cause harm, directly or indirectly, to human beings that may pollute the soil, water, atmosphere or the environment in general. Generally, claims involving hazardous waste give rise to strict liability in the event of damage to third parties. In addition, each province in which we operate facilities has enacted environmental legislation with broad and generic goals, as well as water codes and related agencies to regulate the use of water and the disposal of effluents in the water.

Over the last several years CCU Argentina has implemented a complete program for the treatment of its industrial waste, which involves the separation, collection, transportation and reusing of the generated solid waste, in compliance with the Industrial Waste Act (Law N° 25,612), as well as wastewater treatment plants. The waste program is part of our constant effort to improve environmental conditions.

Notwithstanding the foregoing, the regulation of matters related to environmental protection is not as well developed in Argentina as in the United States and certain other countries. Accordingly, we anticipate that additional laws and regulations will be enacted over time with respect to environmental matters.

While we believe that we will continue to be in compliance with all applicable environmental regulations, we cannot assure you that future legislative or regulatory developments will not impose restrictions on us, which could result in material adverse effects on our businesses, results of operations and our financial condition. There are currently no material legal or administrative proceedings pending against us in Argentina with respect to any regulatory matter. We believe that we are complying in all material respects with all applicable statutory and administrative regulations with respect to our business in Argentina.

We have also renewed our commitment to the environment, launching at the end of 2020, our Environmental Vision 2030, which establishes an even more challenging plan that includes three new areas of action. Thus, we commit ourselves by 2030 we aim to: (i) continue reducing greenhouse gas emissions per liter produced to achieve a 50% reduction, (ii) continue optimizing water consumption per liter produced, until achieving a 60% reduction, (iii) Value 100% of industrial solid waste, (iv) use 75% renewable electrical energy, (v) use 100% reusable, recyclable or compostable packaging, and (vi) aspire to our containers are made on average with 50% recycled material. Since we began this commitment, we have, as of December 31, 2021, reduced greenhouse gas emissions by 37%, reduced water consumption by 48%, and achieved a 99% recovery rate for solid industrial

waste. In addition, 28% of our energy comes from renewable sources; 99.97% of our containers and packaging are reusable, recyclable or compostable, and 30% of them are made from recycled material. A further important step will be our future R-PET plant in Chile, which will be able to process (recycle) PET resins from plastic containers packaging, which we expect to inaugurate in 2024 with a total investment of approximately US\$33 million. Our commitment to the planet is a priority, so we will continue to move towards a circular economy.

ITEM 4A: Unresolved Staff Comments

Not applicable.

ITEM 5: Operating and Financial Review and Prospects

Overview

We face certain key challenges and risks associated with our business, as highlighted in Item 3.D. Risk Factors. The analysis of our results is based on financial statements prepared in accordance with IFRS as issued by the IASB. The three most recent years are considered in the discussion below.

A. ADJUSTED OPERATING RESULT

The following discussion should be read in conjunction with our consolidated financial statements and the notes included thereto in this annual report, and with "Item 11: Qualitative and Quantitative Disclosures about Market Risk", the latter related with the Company's hedge policy. In the following discussion, CLP amounts have been rounded to the nearest million pesos, unless otherwise indicated. Certain amounts (including percentage amounts) which appear herein have been rounded and may not sum to the totals shown.

We evaluate the performance of the segments based on several indicators, including Adjusted Operating Result, Adjusted Operating Result Before Depreciation and Amortization (ORBDA), ORBDA margin (% of ORBDA of total revenues for the Operating segment), volumes and sales revenues. Sales between segments are conducted using terms and conditions at current market rates.

Adjusted Operating Result and ORBDA are non-IFRS financial measures. Adjusted Operating Result reflects a subtotal in Note 6 under Operating segment's additional information (page F-47). A non-IFRS financial measure does not have a standardized meaning prescribed by either IFRS or U.S. GAAP. For management purposes, Adjusted Operating Result is defined as Net income before other gains (losses), net financial expenses, equity and income of joint ventures, foreign currency exchange differences, result as per adjustment units and income taxes (or alternatively, Adjusted Operating Result can be defined as "Income from operational activities" excluding "Other gains/(losses)"). For management purposes, ORBDA is defined as Adjusted Operating Result before depreciation and amortization.

The Company believes that the use of "Adjusted Operating Result" provides investors with a better understanding of the day-to-day performance of the Company, because elements included under "Other gains/(losses)" such as impacts derived from derivative contracts and marketable securities are not considered part of the core business of each Operating segment and therefore are managed at the corporate level. The performance of each Operating segment is assessed by this measure, and for the same reason this measure is used by each segment's Chief Operating Decision Maker to assess the performance of the Operating segments. This measure eliminates items that have less bearing on our operating performance and thus highlights trends in our core business that may not otherwise be apparent when relying solely on IFRS financial measures. The Company believes that disclosure of Adjusted Operating Result provides useful information to investors and financial analysts in their review of our operating performance and their comparison of operating performance to the operating performance of other companies in the beverage industry, but it may not be comparable to similarly titled indicators used by other companies. Further, the Company believes that the use of ORBDA provides useful information to investors and

analysts in their review of financial results as it is easily comparable to other similar figures disclosed by other companies to calculate financial ratios in order to have comparable measures used in the industry. Neither Adjusted Operating Result nor ORBDA are substitutes for IFRS measures of earnings.

Adjusted Operating Result and ORBDA have important limitations as analytical tools. For example, they do not reflect (a) our cash expenditures or future requirements for capital expenditures or contractual commitments; (b) changes in, or cash requirements needed for, our working capital needs; (c) the significant interest expense, or the cash requirements necessary to service interest or principal payments, on our debt; or (d) tax payments or distributions to our parent to make payments with respect to taxes attributable to us that represent a reduction in cash available to us. Although we consider the items excluded in the calculation of non-IFRS measures to be less relevant to the evaluation of our performance, some of these items may continue to take place and accordingly may reduce the cash available to us.

The following table presents the Net sales and Adjusted Operating Result, and the relevant percentage as a component of Net sales, for each of our Operating segments. Starting from the third quarter of 2016, the Company has incorporated into the Chile Operating segment the business activities performed by the Strategic Service Units (SSU), which include Transportes CCU, Comercial CCU, CRECCU and Plasco. Prior to December 2015, the revenue and expenses of the Strategic Service Units were reported under Others.

| | Year Ended December 31, | | | | | |
|---|--|--------|-----------|----------|------------|----------|
| | <u>2019</u> | 9 | 202 | <u>o</u> | <u>202</u> | <u>1</u> |
| | (in millions of CLP, except percentages) | | | | | |
| Net sales | | | | | | |
| Chile Operating segment ⁽¹⁾ | 1,164,304 | 63.9% | 1,242,763 | 66.9% | 1,578,152 | 63.5% |
| International Business Operating segment ⁽²⁾ | 464,487 | 25.5% | 402,829 | 21.7% | 677,945 | 27.3% |
| Wine Operating segment ⁽³⁾ | 212,322 | 11.6% | 235,210 | 12.7% | 261,620 | 10.5% |
| Other/eliminations ⁽⁵⁾ | (18,573) | (1.0)% | (23,208) | (1.2)% | (33,004) | (1.3)% |
| Total | 1,822,541 | 100.0% | 1,857,594 | 100.0% | 2,484,712 | 100.0% |
| Adjusted Operating Result ⁽⁴⁾ Chile Operating segment ⁽¹⁾ | 200,429 | 86.8% | 174,662 | 93.6% | 261,534 | 81.5% |
| | 200,429 | 86.8% | 174,662 | 93.6% | 261,534 | 81.5% |
| International Business Operating segment ⁽²⁾ | 19,653 | 8.5% | (1,351) | (0.7)% | 56,564 | 17.6% |
| Wine Operating segment ⁽³⁾ | 28,477 | 12.3% | 31,529 | 16.9% | 33,679 | 10.5% |
| Other/eliminations ⁽⁵⁾ | (17,750) | (7.7)% | (18,249) | (9.8)% | (30,897) | (9.6)% |
| Total | 230,808 | 100.0% | 186,591 | 100.0% | 320,881 | 100.0% |
| Volume (in million liters) | | | | | | |
| Chile Operating segment ⁽¹⁾ | 1,980.2 | 65.9% | 2,048.4 | 66.7% | 2,389.7 | 68.9% |
| International Business Operating segment ⁽²⁾ | 889.9 | 29.6% | 878.4 | 28.6% | 942.4 | 27.2% |
| Wine Operating segment ⁽³⁾ | 139.5 | 4.6% | 153.8 | 5.0% | 158.3 | 4.6% |
| Other/eliminations ⁽⁵⁾ | (6.4) | | (11.3) | | (20.6) | |
| Total | 3,003.2 | 100.0% | 3,069.3 | 100.0% | 3,469.8 | 100.0% |

⁽¹⁾ Includes beers, non-alcoholic beverages, spirits and shared services units in Chile.

⁽²⁾ Includes beers, cider, non-alcoholic beverages, malt and spirits in Argentina, Bolivia, Paraguay and Uruguay.

⁽³⁾ Includes domestic volumes in Chile and Argentina and export wine sales to more 80 countries.

⁽⁴⁾ Defined, for management purposes, as Net Income before other gains (losses), net financial expenses, equity and income of joint ventures, foreign currency exchange differences, results as per adjustment units and income taxes.

⁽⁵⁾ Considers the non-allocated corporate overhead expenses and eliminations of transactions and volumes between operating segments.

The following is a reconciliation of our Net income; the most directly comparable IFRS measure to Adjusted Operating Result and ORBDA for the years ended December 31, 2019, 2020 and 2021.

| | For the years ended December 31, | | | |
|--|----------------------------------|-------------|-------------|--|
| | <u>2019</u> | <u>2020</u> | <u>2021</u> | |
| | (in million CLP) | | | |
| Net income of year | 145,646 | 108,195 | 219,051 | |
| Add (Subtract): | | | | |
| Other gains (losses) | (3,157) | 11,410 | (9,590) | |
| Financial Income | (13,118) | (3,451) | (14,264) | |
| Financial costs | 27,720 | 28,714 | 35,660 | |
| Share of net loss of joint ventures and associates accounted for using the equity method | 16,432 | 8,437 | (226) | |
| Foreign currency exchange differences | 9,054 | (2,552) | 10,149 | |
| Result as per adjustment units | 8,255 | 429 | (2,529) | |
| Income taxes | 39,976 | 35,408 | 82,630 | |
| Adjusted Operating result(1) | 230,808 | 186,591 | 320,881 | |
| Exceptional Item (EI) | - | - | - | |
| Adjusted Operating result before (EI) | 230,808 | 186,591 | 320,881 | |
| Depreciation and amortization | 105,021 | 109,814 | 124,117 | |
| ORBDA before (EI) | 335,829 | 296,405 | 444,998 | |
| Exceptional Item (EI) | - | - | - | |
| ORBDA ⁽²⁾ | 335,829 | 296,405 | 444,998 | |

⁽¹⁾ Defined, for management purposes, as Net Income before other gains (losses), net financial expenses, equity and income of joint ventures, foreign currency exchange differences, results as per adjustment units and income taxes.

 $^{(2) \} Defined, for management purposes, as \ Adjusted \ Operating \ Result \ before \ depreciation \ and \ amortization.$

The following table presents our Income statement for the periods noted below:

Year Ended December 31,

| | <u>2019</u> | | <u>2020</u> | | <u>2021</u> | |
|-------------------------------------|-------------|-----------------|------------------|--------------|-------------|--------------|
| | (mi | illions of CLP, | except percentag | jes) | | |
| Net sales | 1,822,541 | 100.0% | 1,857,594 | 100.0% | 2,484,712 | 100.0% |
| Cost of sales | (908,318) | <u>49.8%</u> | (984,036) | <u>53.0%</u> | (1,291,560) | <u>52.0%</u> |
| Gross profit | 914,223 | 50.2% | 873,558 | 47.0% | 1,193,152 | 48.0% |
| Other income by function | 22,585 | 1.2% | 19,296 | 1.0% | 11,808 | 0.5% |
| Other expenses (1) | (1,428) | 0.1% | (1,473) | 0.1% | (1,903) | 0.1% |
| Exceptional Items (EI) | - | - | - | - | - | 0.0% |
| MSD&A (2) | (704,571) | <u>38.7%</u> | (704,790) | 37.9% | (882,177) | <u>35.5%</u> |
| Adjusted Operating Result (3) | 230,808 | 12.7% | 186,591 | 10.0% | 320,881 | 12.9% |
| Net Financial Expenses | (14,603) | 0.8% | (25,263) | 1.4% | (21,397) | 0.9% |
| Results as per adjustment units | (8,255) | 0.5% | (429) | 0.0% | 2,529 | 0.1% |
| Gain (loss) on exchange differences | (9,054) | 0.5% | 2,552 | 0.1% | (10,149) | 0.4% |
| Share of net income(loss) of joint | | | | | | |
| ventures and associates accounted | (16,432) | 0.9% | (8,437) | 0.5% | 226 | 0.0% |
| for using the equity method | 2.457 | 0.20/ | (11,410) | 0.6% | 9.590 | 0.4% |
| Other gains/(losses) | 3,157 | 0.2% | 143,603 | 7.7% | 301,680 | 12.1% |
| Income before taxes | 185,622 | 10.2% | (35,408) | 1.9% | (82,630) | 3.3% |
| Income tax expense | (39,976) | 2.2% | | | | |
| Net income for the year | 145,646 | 8.0% | 108,195 | 5.8% | 219,051 | 8.8% |
| Attributable to: | | | | | | |
| Equity Holders of Parent company | 130,142 | 7.1% | 96,152 | 5.2% | 199,163 | 8.0% |
| Non-controlling interest | 15,504 | 0.9% | 12,043 | 0.6% | 19,888 | 0.8% |

⁽¹⁾ Other expenses are part of the 'Other expenses by function' as presented in the Consolidated Statement of Income. These Other expenses mainly consist of losses related to the sales and write off of fixed assets.

⁽²⁾ MSD&A, included Marketing, Selling, Distribution and Administrative expenses.

⁽³⁾ Defined, for management purposes, as Net Income before other gains (losses), net financial expenses, equity and income of joint ventures, foreign currency exchange differences, results as per adjustment units and income taxes.

FISCAL YEAR ENDED DECEMBER 31, 2021 COMPARED TO FISCAL YEAR ENDED DECEMBER 31, 2020

The main highlights of the consolidated Income Statement for the fiscal year ended 2021 were: (i) Net sales grew 33.8%, driven by 13.0% higher volumes and 18.3% average prices in CLP terms; (ii) an expansion of 72.0% in Adjusted Operating Result, explained by a 49.7% increase in the Chile Operating segment, an important recovery (after a negative result in 2020) in the International Business Operating segment, and a 6.8% rise in the Wine Operating segment, and (iii) a 107.1% expansion in Net income attributable to equity holders of the parent company.

The improvement in our financial results was driven by the expansion in consolidated volumes, the latter due to higher private consumption, the recovery in terms of physical social gatherings, and a solid sales execution; together with the implementation of revenue management initiatives, the premiumization of our portfolio, and efficiencies.

Net Sales

Our net sales increased 33.8%, from CLP 1,857,594 million in 2020, to CLP 2,484,712 million in 2021, primarily as a result of a 13.0% increase in year-over-year sales volume, coupled with a 18.3% increase in average prices in Chilean pesos.

The increase in sales volume corresponds to a 16.7%, 7.3% and 2.9% expansion in our volumes in the Chile, International Business and Wine Operating segments, respectively, attributable to the recovery of consumption following the onset of the COVID-19 pandemic, a solid sales execution, and the strength of our portfolio of brands. The 18.3% increase in average price (measured in CLPs) was explained by: (i) a 8.8% increase in prices in the Chile Operating segment, mainly due to positive mix effects, based on a strong performance of premium brands in beer, and the implementation of revenue management initiatives, (ii) a 56.9% increase in the International Business Operating segment, explained by revenue management initiatives, positive mix effects, and a favorable effect in Argentina, as prices increased in line with inflation while devaluation was significantly lower than inflation level, and (iii) an increment of 8.1% in average prices in the Wine operating segment, mainly as a consequence of a better mix in the portfolio, due to a higher share of premium wine brands in both the domestic and export markets, all of which offset the appreciation of the CLP against the USD (and the negative impact thereof on export earnings) during this period.

The rationale behind the change in net sales attributable to each of our operating segments for 2021 compared to 2020 is described below:

Chile: Net sales increased by 27.0% from CLP 1,242,763 million in 2020, to CLP 1,578,152 million for 2021, due to an expansion of 16.7% in sales volume and an increase of 8.8% in average prices. The increased sales volume, as mentioned above, were attributable to the recovery of consumption following the onset of the COVID-19 pandemic a solid sales execution, and our strong portfolio of brands. The better prices were associated with positive mix effects in the portfolio, based on a strong performance of premium brands in beer, and the implementation of revenue management initiatives.

International Business: Net sales increased 68.3% from CLP 402,829 million in 2020, to CLP 677,945 million in 2021, due to 7.3% increase in sales volume together with a 56.9% increase in average prices, the latter mainly due to revenue management initiatives, and favorable effects in Argentina, as prices increased in line with inflation while devaluation was significantly lower than inflation level.

Wine: Net sales increased 11.2% from CLP 235,210 million in 2020, to CLP 261,620 million in 2021, due to 2.9% rise in sales volume, together with a 8.1% rise in average prices, the latter driven by a better mix in the portfolio, associated with a higher share of premium wine brands.

Cost of Sales

Cost of sales consists primarily of the cost of raw materials, packaging, labor costs for production, personnel, depreciation of assets related to production, depreciation of returnable packaging, licensing fees, bottle breakage, utilities, and the costs of operating and maintaining plants and equipment.

Our cost of sales in 2021 increased 31.3% from CLP 984,036 million in 2020, to CLP 1,291,560 million in 2021, primarily due to a 13.0% increase in sales volume, together with an 16.1% increase in cost of sales per hectoliter. The higher cost of sales per hectoliter was mainly related to higher costs in raw materials, and mix effects from premiumization, partially compensated by the appreciation of the CLP against the USD, affecting favorably our USD-denominated costs in Chile.

The change in cost of sales for our operating segments for 2021 is described below:

Chile: Cost of sales in the Chilean operating segment increased 29.5% from CLP 626,099 million in 2020, to CLP 810,803 million in 2021, primarily due to an increase in sales volume and higher costs of raw materials (mainly aluminum, polyethylene terephthalate (PET) and sugar), and mixed effects, from the premiumization of the portfolio. This increase was partially offset by the appreciation of the CLP against the USD, that had a positive impact on our U.S. dollar costs when measured in CLP (our functional currency). Cost of sales as a percentage of net sales in the Chilean operating segment increased from 50.4% in 2020, to 51.4% in 2021.

International Business: Cost of sales in the International Business operating segment increased 48.5% in CLP from CLP 229,669 million in 2020, to CLP 341,082 million in 2021, mainly driven by an increase in sales volume, and higher USD-linked costs, largely due to the devaluation of the ARS against the USD, a higher cost in raw materials, mainly aluminum, and higher inflation. Cost of sales as a percentage of net sales in the International Business Operating segment decreased from 57.0% in 2020, to 50.3% in 2021, as Net sales rose above the Cost of sales.

Wine: Cost of sales in the Wine Operating segment increased 14.3% from CLP 139,513 million in 2020, to CLP 159,494 million in 2021, mainly associated with the increase in sales volume, a higher cost of wine and mix effects, due to a higher contribution of premium wine brands in our volumes. Cost of sales as a percentage of net sales in this segment increased from 59.3% in 2020, to 61.0% in 2021.

Gross Profit

Our gross profit increased 36.6% from CLP 873,558 million in 2020, to CLP 1,193,152 million in 2021, driven by the changes in Net sales and Cost of sales during such periods described above.

Marketing, Selling, Distribution and Administrative Expenses (MSD&A expenses)

MSD&A expenses primarily include advertising and promotional expenses, selling expenses, distribution costs such as product transportation costs, services provided by third parties and other administrative expenses.

MSD&A expenses increased 25.2%, from CLP 704,790 million in 2020, to CLP 882,177 million in 2021. The increase in MSD&A expenses was mostly driven by higher sales volume and a normalization of marketing activities, the latter due to the contraction of marketing initiatives during 2020 due to the pandemic. As a percentage of Net sales, our MSD&A expenses decreased from 37.9% in 2020, to 35.5% in 2021, due to efficiency gains through the ExCCelencia CCU program across all our Operating segments. The MSD&A expenses performance of each Operating segment during 2021 is described below:

Chile: MSD&A expenses increased 14.3% from CLP 443,637 million in 2020, to CLP 506,892 million in 2021, consistent with the increased sales volume and the normalization of marketing activities. As a percentage of Net sales, MSD&A expenses contracted from 35.7% in 2020, to 32.1% in 2021 due to efficiencies.

International Business: MSD&A expenses increased 52.2% in CLP, from CLP 189,421 million in 2020, to CLP 288,303 million in 2021, primarily due to increased sales volume and the negative impact from the inflation in Argentina. Nonetheless, as a percentage of Net sales, MSD&A expenses decreased from 47.0% in 2020, to 42.5% in 2021, due to efficiencies.

Wine: MSD&A expenses grew 6.6% from CLP 64,791 million in 2020, to CLP 69,052 million in 2021, mainly due to increased sales volume and higher marketing expenses. As a percentage of Net sales, MSD&A expenses improved from 27.5% in 2020, to 26.4% in 2021 due to efficiencies.

Other Income by Function

Other income by function decreased 38.8% from CLP 19,296 million in 2020, to CLP 11,808 million in 2021. The variation is primarily attributable to our operations in Argentina, associated with lower income related with "the Transaction" between CCU Argentina and ABI (for more information see Note 2 - Letter D of our Financial Statements as of December 2021 included herein).

Other Expenses

Other expenses increased 29.2% from CLP 1,473 million in 2020, to CLP 1,903 million in 2021, mainly due to assets write-offs.

Adjusted Operating Result

As a result of the above, our Adjusted Operating Result increased 72.0% from CLP 186,591 million in 2020, to CLP 320,881 million in 2021, and our Adjusted Operating Result as a percentage of Net sales increased from 10.0% to 12.9% in the same period.

The Adjusted Operating Result performance of each of our Operating segments for 2021 is described below:

Chile: The Adjusted Operating Result increased 49.7% from CLP 174,662 in 2020, to CLP 261,534 million in 2021. Consequently, the Adjusted Operating Result margin increased from 14.1% to 16.6% in the same period, mainly explained by higher volumes, higher average prices, due to a better mix in the portfolio, and efficiency gains.

International Business: The Adjusted Operating Result increased passed from a loss of CLP 1,351 million in 2020, to a gain of CLP 56,564 million in 2021. The Adjusted Operating Result margin increased from negative 0.3% to positive 8.3% in the same period, mainly due to volume growth, revenue management initiatives, efficiencies and a low comparison base in 2020 due to the pandemic.

Wine: The Adjusted Operating Result increased 6.8% from CLP 31,529 million in 2020, to CLP 33,679 million in 2021. The Adjusted Operating Result margin decreased from 13.4% to 12.9% in the same period, attributable to an increase in the cost of wine, a lower contribution from exports, and the appreciation of the CLP against the USD, which negatively impacted our export revenues.

Other: The Adjusted Operating Result for Others reached a loss of CLP 30,897 million in 2021, from a loss of CLP 18,249 million in 2020, mainly due to increased technological expenses, associated with the implementation of a new Enterprise Resource Planning ("ERP") platform.

Net Financial Expenses

Our Net Financial Expenses improved 15.3% from a loss of CLP 25,263 million in 2020, to a loss of CLP 21,397 million in 2021, primarily due to increased cash and cash equivalents.

Share of net income(loss) of joint ventures and associates accounted for using the equity method

Our Share of net income(loss) of joint ventures and associates improved by 102.7% from a loss of CLP 8,437 million in 2020, to a gain of CLP 226 million in 2021, mainly due to a better financial result in our JV in Colombia and Austral, in Chile.

Foreign currency exchange differences

Our Foreign currency exchange differences decreased from a gain of CLP 2,552 million in 2020, to a loss of CLP 10,149 million in 2021, primarily explained by Argentina.

Result as per adjustment units

Our result as per adjustment units increased from a loss of CLP 429 million in 2020, to a gain of CLP 2,529 million in 2021, mainly due to a higher rate of inflation in Argentina.

Income tax expense

Our income tax expense increased 133.4% from CLP 35,408 million in 2020, to CLP 82,630 million in 2021. This increase was primarily driven by the higher Income before taxes, due to higher Adjusted Operating Result, the latter explained by the expansion in Net Sales.

Net income attributable to equity holders of the parent company

Our net income attributable to equity holders of the parent company increased 107.1% from CLP 96,152 million in 2020, to CLP 199,163 million, mainly explained by reasons described above.

Net income attributable to Non-controlling interests

Net income attributable to non-controlling interests increased 65.1% from CLP 12,043 million in 2020, to CLP 19,888 million in 2021, mainly due to a better result in Aguas CCU-Nestlé Chile S.A., Cervecería Kunstmann S.A., Compañía Pisquera de Chile S.A. and Bebidas del Paraguay S.A.

FISCAL YEAR ENDED DECEMBER 31, 2020 COMPARED TO FISCAL YEAR ENDED DECEMBER 31, 2019

See "Item 5. Operating and Financial Review and Prospects" in our Annual Report on Form 20-F for the fiscal year ended December 31, 2020 for a comparative discussion for the years ended December 31, 2020 and 2019.

B. Liquidity and Capital Resources

Our principal source of liquidity has been cash generated by our operating activities, which amounted to CLP 242,320 million, CLP 280,670 million and CLP 293,356 million during the years 2019, 2020 and 2021, respectively.

Our cash flow from operations and working capital are our primary sources to meet both our short-term and long-term obligations. In the opinion of our management, they are sufficient for those purposes.

The principal component of cash flows generated by operating activities in 2021 were amounts collected from clients, net of payments to suppliers of CLP 1,090,657 million compared to CLP 861,376 million in 2020 and CLP 850,064 million in 2019.

In 2021, our cash flows from financing activities totalled outflows of CLP 233,644 million compared to inflows of CLP 64,750 million in 2020 and outflows of CLP 199,420 million in 2019. The principal components of cash flows used in financing activities consisted of dividends paid of CLP 274,136 million in 2021, including dividends paid

relating to minority interests (102,136 million in 2020 and 218,035 in 2019), of loan payments of CLP 46,051 million in 2021 (CLP 95,956 million in 2020 and CLP 27,050 million in 2019), and of financial leasing payments of CLP 7,631 million in 2021 (CLP 6,857 million in 2020 and CLP 6,417 million in 2019), partially offset by the proceeds from short-term and long-term borrowings of CLP 100,226 million in 2021 (CLP 269,337 million in 2020 and CLP 50,989 million in 2019), and other cash movement inflows of CLP 6,130 million in 2021 (inflows of CLP 449 million in 2020 and inflows of CLP 1,092 million in 2019). Additionally, in 2021, we paid an amount of CLP 12,207 million for the acquisition of an additional interest in Viña San Pedro Tarapacá S.A. and Sáenz Briones y Cía. S.A.I.C.

In 2021, our cash used in investment activities totalled CLP 178,993 million compared to CLP 140,545 million in 2020 and CLP 144,186 million in 2019. The principal components of cash used in investment activities in 2021 consisted of capital expenditures of CLP 171,854 million (CLP 122,787 million in 2020 and CLP 140,488 million in 2019) and payments made to acquire interests in joint ventures, in non-controlling interests and to obtain control of subsidiaries or other businesses of CLP 5,792 million (CLP 20,315 million in 2020 and CLP 22,201 million in 2019). As of December 31, 2021, we had CLP 156,235 million (CLP 217,032 million in 2020 and CLP 95,292 million in 2019) in cash, overnight deposits, bank balances, time deposits and investments in mutual funds, which do not include CLP 109,333 million (CLP 179,357 million in 2020 and CLP 101,077 million in 2019) corresponding to securities purchased under resale agreements. Indebtedness, including accrued interest, amounted to CLP 573,651 million as of December 31, 2021. Short-term indebtedness included:

- CLP 76,169 million of short-term bank borrowings,
- CLP 8,088 million of bonds payable, and
- CLP 6,152 million of financial lease obligations.

In April 2009 Compañía Cervecerías Unidas S.A. issued a series of notes ("H" Series) in the local market for UF 2 million. In August 2018, Compañía Cervecerías Unidas S.A. issued a series of notes ("J" Series) in the local market for UF 3 million. Additionally, in June 2020, Compañía Cervecerías Unidas S.A. issued two series of notes ("L" Series and "M" Series) in the local market for UF 3 million and UF 2 million. At the same time, in June 2020, VSPT issued a series of notes ("D" Series) in the local market for UF 1.5 million. The current conditions of the series of notes are as follows:

| | "H" Series | "J" Series | "L" Series | "M" Series | "D" Series |
|---------------|---------------------------|------------|--------------------------|------------|-------------|
| UF amount | 2 million | 3 million | 3 million | 2 million | 1.5 million |
| Term | 21 years | 25 years | 7 years | 10 years | 5 years |
| Amortization | Semi-annual since year 11 | Bullet | Semi-annual since year 4 | Bullet | Bullet |
| Interest Rate | UF+4.25% | UF+2.90% | UF+1.20% | UF+1.60% | UF+1.00% |

As of December 31, 2021, Compañía Cervecerías Unidas S.A.'s recently described series of notes ("H", "J", "L" and "M") required that we maintain certain financial ratios. The most significant covenants required Compañía Cervecerías Unidas S.A. to maintain a consolidated interest coverage ratio of ORBDA (as calculated by CCU in accordance with particular debt instruments in order to measure such instruments' financial covenants) to interest expenses higher than 3.00; to maintain a consolidated leverage ratio (the ratio of adjusted liabilities to adjusted equity) lower than 1.50; to maintain a consolidated financial leverage ratio (the ratio of net financial debt to adjusted equity) lower than 1.50; and a minimum consolidated adjusted equity of CLP 312,516.75 million. Furthermore, we were required to maintain a ratio of our unpledged assets over our unsecured liabilities of at least 1.2. The definition of, and calculation mechanics for "H" Series covenants were established when we first entered into this debt instrument, and were based on Chilean GAAP, which are no longer in use since the Company adopted IFRS, as issued by the IASB. For that reason, Compañía Cervecerías Unidas S.A. in 2010 adapted, with the consent of its creditors, these requirements to the new accounting standards and principles (see Note 21 to our audited consolidated financial statements included herein).

At December 31, 2020, Compañía Cervecerías Unidas S.A. met all of its financial debt covenants and had a consolidated interest coverage ratio of 12.48, a consolidated leverage ratio of 0.96 and consolidated financial leverage ratio of 0.19. The consolidated adjusted equity attributable to equity holders of the parent company as of December 31, 2021 was CLP 1,333,299 million. Our ratio of unpledged assets over unsecured liabilities was

4.96. As of December 31, 2021, the subsidiary VSPT was in compliance with the financial covenants required for the "D" series (see Note 21 to our audited consolidated financial statements included herein).

Additionally, Compañía Cervecerías Unidas S.A has issued and placed in the international market a 10-year bond for an amount of USD 600 million with maturity date on January 19, 2032, subject to Rule 144A and Regulation S of the Securities Act of the United States of America of 1933. Finally, in April 2022, Compañía Cervecerías Unidas S.A. issued and placed a 10-year series of notes ("P" Series) in the local market for UF 2 million.

Regarding bank loans in CLP, the main loans are: Compañía Cervecerías Unidas S.A. CLP 40,000 million and CLP 90,000 million; CPCH CLP 16,000 million; VSPT USD 14,000,000; and CCK CLP 10,000 million. As of December 31, 2021, the Subsidiary and CCU were in compliance with the financial covenants and specific requirements of these loans.

None of our indebtedness, or that of our subsidiaries, contains any term that restricts our ability to pay dividends other than the requirement to maintain a minimum consolidated equity.

The following table summarizes our principal payment obligations in millions of CLP by interest rate structure, financial instrument and currency, with their respective maturity dates and related weighted-average interest rates:

| Interest - Bearing Debts ⁽¹⁾ as of December 31, 2021 (millions of CLP, except percentages) | | | | | | | | | |
|--|-------------------------------------|----------------------|-------------|-------------|-------------|-------------|-------------|-------------------|---------|
| | Principal Payment Flows by Maturity | | | | | | | | |
| Fixed Rate | | Average Int. Rate | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> | <u>Thereafter</u> | TOTAL |
| CLP (UF) (2) | Bonds | 2.3% | 12,831 | 24,216 | 35,601 | 81,619 | 34,663 | 237,483 | 426,413 |
| CLP (UF) (2) | Bank | 3.4% | 3,700 | 2,868 | 2,868 | 1,646 | 1,646 | 22,077 | 34,805 |
| CLP | Bank | 5.1% | 62,627 | 103,343 | 3,617 | 2,415 | 2,415 | - | 174,418 |
| USD | Bank | 4.4% | 14,912 | 1,813 | 1,813 | 312 | 312 | 2,233 | 21,396 |
| EUR | Bank | 1.0% | 124 | 36 | 36 | - | - | - | 196 |
| ARS | Bank | 41.4% | 4,157 | 180 | 180 | - | - | - | 4,518 |
| вов | Bank | 5.0% | 1,076 | 3,013 | 3,013 | 2,757 | 2,757 | 2,620 | 15,237 |
| UYU | Bank | 9.5% | 102 | 91 | 91 | 28 | 28 | - | 341 |
| TOTAL (3) | | = | 99,529 | 135,561 | 47,221 | 88,778 | 41,822 | 264,413 | 677,324 |
| | | | | | | | | | |
| TOTAL | | | 99,529 | 135,561 | 47,221 | 88,778 | 41,822 | 264,413 | 677,324 |

⁽¹⁾ Including long-term debt obligations and Lease Liabilities.

To hedge our market risks, we hold debt obligations in various currencies and enter into derivatives contracts. See "Item 11: Quantitative and Qualitative Disclosure about Market Risk".

⁽²⁾ UF as of December 31, 2021.

⁽³⁾ Includes Lease Liabilities for an amount of CLP 45,771 million.

Our treasury policy is to invest in highly liquid financial instruments issued by first-class financial institutions. Investments are made primarily in CLP. As of December 31, 2021, we had invested CLP 197,254 million in time deposits, mutual funds and securities purchased under resale agreements (Repos). The following table summarizes financial instruments, including time deposits, mutual funds and securities purchased under resale agreements (Repos), held by us as of December 31, 2021:

| | Short-Term Financial Instruments |
|---------------|---|
| | (in millions of CLP) |
| Time deposits | 54,890 |
| Mutual Funds | 33,031 |
| Repos | 109,333 |
| Total | 197,254 |

Capital Expenditures

In 2022, we expect to invest CLP 270,315 million, mainly consisting of (i) CLP 187,490 million in production assets, including the construction of the new non-alcoholic plant in Santiago, Chile, and other investments to increase capacity in our businesses in Chile and Argentina, (ii) CLP 18,542 million in distribution assets, (iii) CLP 23,962 million in returnable packaging and, (iv) CLP 18,124 million in marketing assets (fridges and coolers). Of the total investment planned for 2022, CLP 205,210 million will be allocated in Chile.

Our plans for capital expenditures through the period 2022-2025 are displayed in the following table:

| (CLP Million) | 2022 | 2023 | 2024 | 2025 |
|---------------|---------|---------|---------|---------|
| Chile | 205,210 | 152,653 | 93,457 | 91,236 |
| Abroad | 65,105 | 77,826 | 84,302 | 44,008 |
| Total | 270,315 | 230,479 | 177,759 | 135,244 |

For the years 2022-2025, we will continue focusing on ensuring that we have the production capacity, in Chile and the other geographies where we operate, optimizing our distribution system and facilities, investing in marketing assets and returnable packaging. Capital expenditures also include investments related to improve the condition of our facilities, in order to ensure the wellbeing and safety of our employees, suppliers and customer, while we will continue focusing in our sustainability agenda.

We cannot ensure that we will make any of these proposed capital expenditures at the anticipated level or at all. Moreover, given the current highly uncertain business environment, associated with the economic impact from the COVID-19 pandemic, the estimated figures presented above could differ. Our capital investment program is subject to revision from time to time due to changes in market conditions for our products, general economic conditions in the countries where we operate, interest rates, inflation and foreign exchange rates, competitive conditions and other factors. In addition, we are analyzing the possibility of making acquisitions in the same or related beverage businesses, either in Chile or in other countries of South America's southern cone.

The financing of our investments comes mostly from cash flow from operations generated by the Company, supplemented with debt from the local and international financial markets, always considering in maintaining a healthy financial profile.

C. Research and Development

Innovation is the driver that allows CCU to meet constantly evolving demand. Our research and development efforts to continuously satisfy the market by introducing new products and brands, although significant, do not involve material expenditures, as we have a close relationship with the companies that own the brands subject to license contracts. The relationship with the license owners is a constant resource in these matters as well as in the application of production best practices, providing access to the "state of the art" techniques and knowledge in the industry.

In 2003, we entered into two technical agreements with Heineken Brouwerijen B.V. for assistance regarding all technical issues related to the production and bottling of Heineken Lager, one for Chile and the other for Argentina.

In May 2005, we entered into a technical assistance agreement with Heineken Technical Services B.V. (currently Heineken Supply Chain B.V.) for certain operational aspects of our breweries, with an initial term of one year, renewable for subsequent periods of one year each. See "Item 6: Directors, Senior Management and Employees" and "Item 7: Major Shareholders and Related Party Transactions".

In addition to brands and production techniques, the Company constantly invests in new technologies and digital transformation in order to compete in a challenging environment. In this regard, during 2019 we started updating our operational platforms and developed artificial intelligence tools to optimize the use of information in the sale and distribution processes, among other initiatives. During 2020, we invested to enhance and expand our e-commerce platforms, in order to improve our consumers' experience, and we improved our marketing strategy through internally developed digital tools. In 2021, we launched the proprietary B2B platform "Mi Carro" in Chile, a sales digital platform oriented to our retail clients. In addition, we continued with the regional expansion of our B2C platform "La Barra".

D. Trend Information

The Chilean economy posted a GDP growth of 11.7% in 2021, an inflation rate of 7.2% (measured as CPI variation), and an average unemployment rate of 8.9%. These figures represent a more positive economic environment in terms of economic activity and unemployment when compared to 2020, when GDP contracted 6.0%, and unemployment rate reached 10.8%, largely attributable to the restrictions imposed in order to control the spread of the COVID-19 pandemic in Chile, especially during the second and third quarter of 2020. Also, from a historical perspective, 2021's GDP growth compares favorably versus the average GDP growth of 3.3% between 2010 and 2021, while unemployment rate is higher versus the 7.4% average reached during the same period. In terms of inflation, 2021's figure largely surpassed the 3.0%, posted in 2020 and the 10-year average of 3.4% reached between 2010 and 2021.

The double-digit GDP growth in Chile was attributable to a very low comparison base, after a recession in 2020, but also due to a strong economic stimulus carried out by the government to boost both public and private consumption. In line with this, our volumes in the Chile Operating segment, expanded 16.7%. As of the date of this annual report, GDP growth expectations are around 2.0% for 2022, implying a deceleration in economic activity versus 2021. Although our consolidated volumes have been resilient to weaker macroeconomic conditions in the past, we cannot assure that the consumption of our products will not be affected in the future. Furthermore, the conditions in particular sectors of the economy may have different impacts in our business and factors such as competition and changes in relative prices among the various types of beverages can affect the consumption of our products.

The exchange rate between the CLP and the USD has been subject to nominal devaluations and appreciations in the past and may be subject to fluctuations in the future. For example, when comparing the average exchange rates for each period, the Chilean peso appreciated by 4.7% and 1.1% in 2017, and 2018, respectively, and depreciated by 9.5% and 12.7%, in 2019 and 2020, respectively, while it appreciated 4.0% in 2021. When

comparing the exchange rate as of the end of each period, the Chilean peso appreciated by 8.2% in 2017, depreciated 13.0% in 2018, depreciated 7.8% in 2019, appreciated 5.0% in 2020, and depreciated 18.8% in 2021.

In 2021, the price of our main raw and packaging materials, such us malt, sugar, aluminum and PET, as well as oil prices, posted an upward trend in line with the main commodities around the world, generating cost pressure in our operations. We purchase these raw materials from local producers, in the countries where we operate, or in the international market. The prices of these materials are subject to volatility caused by market conditions, and have experienced significant fluctuations over time reflecting global supply and demand for commodities as well as other factors, such as fluctuations in exchange rates, climate and social events, geopolitical conflicts, like the recent Russian invasion of Ukraine, and supply restrictions derived from the COVID-19 pandemic, over which we have no control. In addition, disruptions on international trade logistics have caused delays and difficulties on export shipments including significant increases in freights.

Although we historically have been able to implement price increases in response to increases in raw material costs, we cannot assure you that our ability to recover increases in the cost of raw materials will continue in the future. If we are unable to raise prices in response to higher raw material costs, any future increases in raw material costs may reduce our margins and profitability if we are not able to offset such cost increases through efficiency improvements or other measures.

In terms of regulations, on June 26, 2015 Decree N° 13 of the Ministry of Health was published which modified the Food Ordinance (Supreme Decree N° 977 of the Ministry of Health) and enforced Law N° 20,606 of 2012 regarding the nutritional composition of food products and its promotion. See "Item 4: Information of the Company – B. Business Overview – 10. Government Regulation - Government Regulation in Chile."

In addition, as of the date of this report, there are a number of bills that have either been approved, or being discussed in the Chilean Congress that could impact our operation. For further information and a description of these bills, see "Item 3: Key Information – Risk Factors – Risk Relating to Our Business – Water supply is essential to the development of our businesses;" "Item 3: Key Information – Risk Factors – Risk Relating to Our Business – Possible regulations for labeling materials and advertising of alcoholic beverages and other food products in the countries in which we operate could adversely affect us;" and "Item 3: Key Information – Risk Factors – Risk Relating to Our Business – New applicable environmental regulations could affect our business."

In 2021, the Argentine economy expanded 10.3% and the Argentine peso continued with a depreciation trend against the USD, posting a 34.8% depreciation on average, and 22.1% as of the end of each period. A weaker Argentine peso against the USD may negatively affect our consolidated financial results due to most of our raw material costs in Argentina are indexed to the USD. Our Argentine subsidiaries use the Argentine peso as their functional currency and their financial statements are translated to CLP for consolidation purposes, which may produce variations to the Company's consolidated net income and shareholders' equity, due to translation effects.

Argentina has faced in the past, and continues to face, high inflation rates. The increase in inflationary risk may also erode macroeconomic growth and limit the availability of financing, causing a negative impact on our operations. In the years 2018, 2019, 2020 and 2021 inflation in Argentina was approximately 48%, 54%, 36%, and 51% respectively. Consequently, given that the cumulative inflation rate exceeded 100% in the last three years, Argentina, as prescribed by IAS 29, was declared (and continues to be) a hyperinflationary economy as of July 1, 2018 (see Note 2 to our consolidated financial statements included herein).

In 2020 and 2021, in an attempt to curb increasing inflation, the Argentine government applied various methods to directly and indirectly regulate price increases of various consumer goods, including beer. As of the date of this report, we are party to agreements with the Argentine government that require us to sell our products at a previously agreed-upon price. We cannot assure you that these measures will change nor the extent to which they will impact our business and results of operations.

As of the date of this report, there are several restrictions on the pricing of our products, the transfer of currency and repatriation of capital that could affect our subsidiaries' ability to make payments and could in turn adversely affect our business and results of operations

Regarding the COVID-19 pandemic, since March 2020, we have implemented a regional plan with three priorities: (i) the safety of our people and the community we interact with, (ii) operation continuity, and (iii) financial health. This has allowed us to continue supplying our clients and consumers with our products and maintaining a safe work environment. In spite of vaccination efforts, new variants of COVID-19 could spread globally and cause an increase in COVID-19 cases across several of the jurisdictions where we operate. In November 2021, a new variant, Omicron, which appears to be the most transmissible variant to date, was detected, and has since caused an increase in COVID-19 cases in multiple countries, including some of those where we conduct our operations, and of which the potential severity is currently being evaluated. At the close of this annual report, CCU continues selling, producing and distributing its products normally in all the countries where it operates, where restriction measures could still be implemented in the future to face new COVID-19 outbreaks.

Any prolonged restrictive measures put in place to control an outbreak of a contagious disease or other adverse public health developments, including quarantines, medical screenings, travel restrictions and suspension of certain activities, in any of our markets may have a material and adverse effect on our business operations. The extent of the impact of the pandemic on our business and financial condition will depend largely on future developments, including the duration of the pandemic, the impact on capital and financial markets and the related impact on consumers' and industries' confidence, all of which are highly uncertain and cannot be accurately predicted based on the impacts observed to date.

E. Critical Accounting Policies and Practices

A summary of our significant accounting policies is included in Notes 2 and 3 to our audited consolidated financial statements, which are included in this annual report. The preparation of financial statements requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. These estimates and assumptions are based on historical experiences, changes in the business environment and information collected from qualified external sources. However, actual results may differ from estimates under different conditions, sometimes materially. Critical accounting policies and estimates are defined as those that are both most important to the portrayal of our financial condition and results and/or require management's subjective judgments. The most critical accounting policies and estimates are mentioned below.

- a. The valuation of goodwill acquired to determine the existence of losses due to potential impairment.
- b. The valuation of commercial trademarks to determine the existence of losses due to potential impairment.
- c. The assumptions used in the current calculation of liabilities and obligations to employees.
- d. Useful lives of property, plant and equipment and intangibles.
- e. The assumptions used for calculating the fair value of financial instruments.
- f. The likelihood of occurrence and amounts estimated in an uncertain or contingent matter.
- g. The valuation of current Biological assets.

During the year ended on December 31, 2021, there have been no changes in the use of accounting principles or relevant changes in any accounting estimates with regard to previous years that have materially affected these Consolidated Financial Statements. (See Note 4 to our Consolidated Financial Statements as of December 31, 2021).

ITEM 6: Directors, Senior Management and Employees

A. Directors and Senior Management

The following table sets forth certain information with respect to the members of our Board of Directors:

| | Directors | Position | Position Held Since | At CCU Since |
|---------|-----------------------------|----------------------------|--|---------------|
| | Andrónico Luksic | Chairman of the Board | April 2013 (Chairman), November 1986 (Director) | November 1986 |
| rectors | Carlos Molina | Vice Chairman of the Board | May 2018 (Vice Chairman) April 2012 (Director) | April 2012 |
| rec | Francisco Pérez | Director | July 1998 ` | February 1991 |
| of Dir | Vittorio Corbo | Director | April 2012 | April 2012 |
| | Pablo Granifo | Director | April 2013 | April 2013 |
| Board | Rodrigo Hinzpeter | Director | July 2015 | July 2015 |
| _ | José Miguel Barros | Director | April 2016 | April 2016 |
| | Rory Cullinan | Director | May 2018 | May 2018 |
| | Marc Gross | Director | May 2020 | May 2020 |
| | Hemmo Parson ⁽¹⁾ | Director | May 2018 | May 2018 |

⁽¹⁾ Resigned as director of Compañía Cervecerías Unidas S.A., effective from May 1,2020.

Andrónico Luksic (68), was appointed chairman of the board of Compañía Cervecerías Unidas S.A. in April 2013 and he has served as a director since November 1986. He is currently a member of the board of directors of Cervecera CCU Chile Limitada, Embotelladoras Chilenas Unidas S.A., Compañía Cervercerías Unidas Argentina S.A., La Barra S.A., Central Cervecera de Colombia S.A.S. and Zona Franca Central Cervecera S.A.S. He is currently chairman of the boards of Quiñenco S.A. and LQ Inversiones Financieras S.A., vice-chairman of the boards of Banco de Chile and Compañía Sud Americana de Vapores S.A., as well as a member of the board of directors of several other companies and institutions. In addition, Mr. Luksic is Trustee Emeritus of Babson College, a member of the Harvard Global Advisory Council, the Columbia Global Leadership Council, the International Advisory Board of the Blavatnik School of Government at Oxford University, the International Advisory Boards of both the Tsinghua University School of Economics and Management and the Fudan University School of Management, and the Americas Executive Board of the MIT Sloan School of Management.

Carlos Molina (65), has served as director of Compañía Cervecerías Unidas S.A since April 2012 and as vice-chairman of the board since May 2018. He is also a member of the board of directors of Cervecera CCU Chile Limitada, Embotelladoras Chilenas Unidas S.A., Compañía Cervecerías Unidas Argentina S.A., Viña San Pedro Tarapacá S.A. and Compañía Pisquera de Chile S.A. He has over 30 years of management and strategic consulting experience in multiple industries, especially in beverages and consumer goods across the Americas. In beverages, his roles have included business development for Heineken Americas; planning and strategy for Femsa Cerveza; and board member of Kaiser in Brazil. Prior to these roles, Mr. Molina was a partner in Booz, Allen & Hamilton, a global business consulting firm. Mr. Molina meets the independence criteria under the Securities Exchange Act of 1934, as amended, the Sarbanes-Oxley Act of 2002 and the corporate governance rules of the New York Stock Exchange, and therefore holds the position of member of the audit committee. Mr. Molina has a BBA (Bachelor of Business Administration) from the University of Houston, and an MBA from the University of Texas.

Francisco Pérez (64), has served as director of Compañía Cervecerías Unidas S.A. since July 1998 and previously, between 1991 and 1998, he held the position of chief executive officer of said company. In 1998 he was appointed chief executive officer of Quiñenco S.A., a position he holds to date. He is a member of the board of several companies, including Cervecera CCU Chile Limitada, Embotelladoras Chilenas Unidas S.A., Viña San Pedro Tarapacá S.A., Compañía Cervercerías Unidas Argentina S.A., Compañía Pisquera de Chile S.A., Inversiones y Rentas S.A., Banco de Chile, Banchile Corredores de Seguros S.A., LQ Inversiones Financieras S.A., Sociedad Matriz SAAM S.A., Nexans, Hapag Lloyd and Invexans Limited. He is also chairman of the board

of Compañía Sud Americana de Vapores S.A., Empresa Nacional de Energía Enex S.A., Invexans S.A. and Tech Pack S.A. He received a degree in Business Administration from the Pontificia Universidad Católica de Chile and a Master's degree in Business Administration from the University of Chicago.

Vittorio Corbo (79), has held the position of member of the directors' committee of Compañía Cervecerías Unidas S.A., in his capacity as independent director, since he was elected director in April 2012, which he currently chairs. He is chairman of Vittorio Corbo y Asociados Limitada, member of the MIT Sloan Latin American Advisory Council, of the International Advisory Council of the Center for Social and Economic Research (CASE) of Warsaw, Poland, and member of the Public Opinion Committee of the Centro de Estudios Públicos (CEP) in Santiago, Chile and a Fellow of the International Economic Association. He was president of the Central Bank of Chile between 2003 and 2007, director of Banco Santander S.A. (Spain) between the years 2011-2014, chairman of the board of Banco Santander Chile between 2014 and 2018, and director of the Santander-México Group, Banco Santander Chile and ENDESA Chile. He is an economic advisor to large companies as well as family offices. He held senior management positions at the World Bank in Washington DC and has provided numerous consultancies to the World Bank, IDB, US-AID, CIDA, SIDA, FASID and the OECD, as well as governments and central banks in Latin America. He was Professor of Economics in Canada, the United States and Chile. Mr. Corbo meets the independence criteria under the Securities Exchange Act of 1934, as amended, the Sarbanes-Oxley Act of 2002 and the corporate governance rules of the New York Stock Exchange, and therefore holds the position of member of the audit committee. Mr. Corbo holds a degree (in Business Administration) Economics from the Universidad de Chile and a Ph.D. in Economics from MIT.

Pablo Granifo (63), has served as director of Compañía Cervecerías Unidas S.A. since April 2013. He has been the chairman of the board of Banco de Chile S.A. since 2007 and chairman of the board of Viña San Pedro Tarapacá S.A. since 2013. He is a member of the board of Cervecera CCU Chile Limitada and Embotelladoras Chilenas Unidas S.A. Additionally, he is chairman of the boards of Banchile Assorías Financieras S.A., Socofin S.A., and Banchile Administradora General de Fondos S.A., and member of the executive committee of Banchile Corredores de Seguros Limitada and of the board of Empresa Nacional de Energía Enex S.A. Mr. Granifo holds a degree in Business Administration from the Pontificia Universidad Católica de Chile.

Rodrigo Hinzpeter (56), has served as director of Compañía Cervecerías Unidas S.A. since July 2015. He is also member of the board of Cervecera CCU Chile Limitada, Embotelladoras Chilenas Unidas S.A., Compañía Cervercerías Unidas Argentina S.A. and Inversiones y Rentas S.A. Since 2014 he has been the general counsel of Quiñenco S.A. Before that he was Secretary of Interior Affairs (2010-2012) and, later, the Secretary of Defense of the Government of Chile (2012-2014). He holds a Law degree from the Pontificia Universidad Católica de Chile.

José Miguel Barros (58), was appointed director of Compañía Cervecerías Unidas S.A. in April 2016. He is member of the board of various subsidiaries, including Cervecera CCU Chile Limitada, Embotelladoras Chilenas Unidas S.A., Viña San Pedro Tarapacá S.A. and Compañía Pisquera de Chile S.A. He is director of international subsidiaries of LarraínVial S.A. and currently a member of the board of Directors of Lipigas S.A., Construmart S.A., Multiexport Foods S.A. and Stel Chile S.A. Mr. Barros holds a degree in Business Administration from the Pontificia Universidad Católica de Chile and graduated from the PADE of ESE Business School, Universidad de Los Andes.

Rory Cullinan (62), He has served as director of Compañía Cervecerías Unidas S.A. since May 2018. He is also a member of the board of directors of Cervecera CCU Chile Limitada and Embotelladoras Chilenas Unidas S.A. Mr. Cullinan has wide experience across different markets and sectors, working in Europe, Africa, America and Russia. Mr. Cullinan held various positions in the Royal Bank of Scotland, including as executive chairman of the Investment Bank. He is currently advisor to several companies.

Marc Gross (64), He has served as director of Compañía Cervecerías Unidas S.A. since May 2020. He is also a member of the board of directors of Cervecera CCU Chile Limitada, Embotelladoras Chilenas Unidas S.A. and Compañía Cervecerías Unidas Argentina S.A. Mr. Gross has worked for Danone Group and Sara Lee. In 1995, Mr. Gross joined Heineken and worked in Greece as Plant Director. In 1999, he became regional operations & supply chain director Europe for Heineken and in 2002 took over the position of managing director of Heineken Netherland. In June 2005, he was appointed chief supply chain officer and member of the Global Executive

Team. In this position, he was responsible for the supply chain, including manufacturing, worldwide as well as for R&D. During the period of 2010 until 2015, he held the position of chief executive officer of Empaque Mexico. From 2012 until 2017, he also served as non-executive director of Keonys, a high tech company in France. Since June 2020, Mr. Gross is principal advisor to the Executive Board of Directors of SHV for their global operations. Mr. Gross graduated as engineer from Ecole Nationale Supérieure des Arts et Métiers Paris, France and from Technical University Aachen, Germany.

Hemmo Parson (53), was appointed director of Compañía Cervecerías Unidas S.A. in May 2018 and he served as a member of the Board until May 2020. He was member of the board of Cervecera CCU Chile Limitada, Embotelladoras Chilenas Unidas S.A. and Companía Cervercerías Unidas Argentina S.A. He has held various positions in Heineken and is currently serving as Director Legal of Heineken Europe. Also, he is a member of the board of directors of Grupa Zywiec S.A. and Paulaner Brauerei Gruppe GmbH & Co KGaA. Mr. Parson holds a law degree from the University of Utrecht.

The principal business activities of our current and former 2020 and 2021 directors are summarized in the following table:

DirectorsBusiness ActivitiesAndrónico LuksicChairman of CCUCarlos MolinaDirector of CompaniesFrancisco PérezQuiñenco's CEO

Vittorio Corbo Economist and Director of Companies
Pablo Granifo Chairman of Banco de Chile and VSPT

Rodrigo Hinzpeter General Counsel of Quiñenco

José Miguel Barros Partner of LarrainVial Rory Cullinan Director of Companies

Marc Gross Ex Chief Supply Chain Officer of Heineken

Hemmo Parson⁽¹⁾ Director Legal Europe of Heineken

(1) Resigned as director of Companía Cervecerías Unidas S.A., effective May 1, 2020.

The shareholders' meeting held on April 17, 2019 elected as directors, for a term of three years, Messrs. Andrónico Luksic, Francisco Pérez, Carlos Molina, Vittorio Corbo, Pablo Granifo, Rodrigo Hinzpeter, José Miguel Barros, Hemmo Parson and Rory Cullinan.

On May 6, 2020, due to the resignation of director Mr. Hemmo Parson effective as of May 1, 2020, the board of directors appointed, pursuant to article 32 of the Chilean Corporations Act, Mr. Marc Gross to the vacant position until the next ordinary shareholders' meeting.

Therefore, the next shareholders' meeting held on April 14, 2021 elected as directors, for a term of three years, Messrs. Andrónico Luksic, Francisco Pérez, Carlos Molina, Vittorio Corbo, Pablo Granifo, Rodrigo Hinzpeter, José Miguel Barros, Marc Gross and Rory Cullinan.

None of our directors is party to a service contract with us or any of our subsidiaries that provides for benefits upon termination.

The following table sets forth certain information with respect to our senior management as registered with the CMF (also referred as principal executive officers), as of April, 2022:

| Senior Management | Position | Position Held Since | At Company Since |
|-----------------------|--|------------------------|------------------|
| Patricio Jottar | Chief Executive Officer | July 1998 | July 1998 |
| Marisol Bravo | Corporate and sustainability Affairs Officer | June 1994 | July 1991 |
| Gabriela Ugalde | Chief Human Resources Officer | April 2018 | April 2018 |
| Felipe Dubernet | Chief Financial Officer | February 2014 | May 2011 |
| Felipe Benavides | General Counsel | March 2015 | March 2015 |
| Juan Boned | General Controller | August 2021 | August 2021 |
| Martín Rodríguez | Transformation Manager | March 2015 | March 2015 |
| Antonio Cruz | Corporate Development Manager | June 2017 | June 2017 |
| Francisco Diharasarri | General Manager CCU Chile | October 2003 | June 1985 |
| Julio Freyre | General Manager CCU Argentina | August 2021 | October 2003 |
| Sebastián Landi | International Business Manager | November 2019 | November 2019 |
| Pedro Herane | General Manager VSPT | April 2013 | May 2010 |
| Domingo Jiménez | General Manager CPCh | August 2018 | May 2004 |
| Juan Martin Vannicola | Corporate Industrial Processes Manager | April 2020 | April 2020 |

Patricio Jottar (59), has served as our chief executive officer since 1998. Mr. Jottar is on the board of directors of a number of CCU's subsidiaries and affiliated companies, including, among others: Cervecera CCU Chile Limitada, Embotelladoras Chilenas Unidas S.A., Compañía Cervecerías Unidas Argentina S.A., Viña San Pedro Tarapacá S.A., Aguas CCU-Nestlé Chile S.A., Cervecería Kunstmann S.A., Bebidas CCU-Pepsico SpA, Bebidas del Paraguay S.A., Central Cervecera de Colombia S.A.S., Zona Franca Central Cervecera S.A.S., Distribuidora del Paraguay S.A. and Promarca S.A. He is also chairman of the board of Compañía Pisquera de Chile S.A. Prior to joining the Company, he was chief executive officer of Santander Chile Holding. Mr. Jottar holds a degree in Business Administration from the Pontificia Universidad Católica de Chile and a Master's degree in Economics and Business Administration from the Instituto de Estudios Superiores de la Empresa, in Barcelona, Spain.

Felipe Dubernet (52), has been our chief financial officer since February 2014. He joined the Company in May 2011 and was the procurement officer until January 2014. He is currently a member of the board of several subsidiaries, including Aguas CCU-Nestlé Chile S.A., Comercial CCU S.A., Fábrica de Envases de Plásticos S.A., Transportes CCU Limitada and CRECCU S.A., among others. Prior to joining us, he worked for 15 years at Unilever holding several positions in Supply Chain and Finance in Chile, Brazil and the United States. He holds a degree in Civil Engineering from the Pontificia Universidad Católica de Chile.

Jesús García (59), joined CCU as general controller in May 2015 until July 31, 2021. He was a member of the board of CCU Inversiones II Ltda. (currently CCU Inversiones II SpA), Inversiones Invex CCU Dos Ltda., Inversiones Invex CCU Ltda. and Inversiones Invex CCU Tres Ltda., and chairman of Fábrica de Envases Plásticos S.A. He also worked with Heineken since 2000 in various financial positions in Spain, the Netherlands and Singapore, and previously with Diageo and with PricewaterhouseCoopers in Spain. Prior to joining CCU he served as senior regional tax manager Asia Pacific for the Heineken Group. He holds a degree in Business Law from Universidad de Sevilla, in Spain, and a Master's degree in Business Administration from Instituto Internacional San Telmo, in Sevilla, Spain.

Juan Boned (51), joined CCU as general controller in August 2021. Also, he is currently the chairman of the board of Fábrica de Envases Plásticos S.A. Previously, he worked in the beverage category with SABMiller since 2004 in areas of Finance, Procurement, Client Services and Tele-sales and Transformation; working in emerging and mature markets, in Latin America and Europe. Prior to joining CCU, since 2017 he joined Heineken as Global Head of Shared Services and since 2019 he led as CFO the start-up of Heineken's business in Peru. He holds a degree in Public Accounting from the University of Buenos Aires and an MBA from the International University of Cataluña.

Gabriela Ugalde (56), joined CCU as chief human resources officer in April 2018. Previously, she had been in charge of Organizational Development at Quiñenco S.A. since 2014. During her career she has worked for multinational and local companies, including Nestlé, CMR Falabella, Banco Itaú and Banco de Chile, where she has held management positions in the Human Resources Department. She received a degree in Psychology from the Pontificia Universidad Católica de Chile and a Master's degree from the same university.

Felipe Benavides (46), has been our general counsel since March 2015. He is currently a member of the board of Millahue S.A., Aguas CCU-Nestle Chile S.A., Transportes CCU Limitada and Fábrica de Envases Plásticos S.A. in Chile; Andrimar S.A., Coralina S.A., Marzurel S.A. and Milotur S.A. in Uruguay; Bebidas del Paraguay S.A. and Distribuidora del Paraguay S.A. in Paraguay; Bebidas Bolivianas BBO S.A. in Bolivia; and Central Cervecera de Colombia S.A.S. and Zona Franca Central Cervecera S.A.S. in Colombia. Previously, he was the general counsel at SMU S.A. since 2013. He was also a senior associate at Cariola, Diez, Pérez Cotapos and an international associate for Debevoise & Plimpton LLP (New York). He received his Law degree from the Pontificia Universidad Católica de Chile and a LLM from Duke University.

Marisol Bravo (61), is our corporate and sustainability affairs officer and has been with the Company since 1991. She is currently member of the board of directors of CRECCU S.A. Prior to her current position, she was head of special projects at CCU. Before joining us, she was assistant manager of marketing at Citicorp Mutual Funds. She received a degree in Business Administration from the Universidad de Chile.

Martín Rodríguez (61), is our transformation manager and has been with the Company since 2015. He is currently member of the board of directors of CRECCU S.A. and La Barra S.A. Previously, he was M&A manager and strategic development manager at Quiñenco S.A., where he held various positions since 1999. He also was a board member of Cervecera CCU Chile Limitada, Embotelladoras Chilenas Unidas S.A. and Foods Compañía de Alimentos CCU S.A. until March 2015. He holds a degree in Business Administration from the Pontificia Universidad Católica de Chile and he has an MBA from UCLA as well as a Master's degree in Economics from the Pontificia Universidad Católica de Chile.

Antonio Cruz (40) joined CCU as corporate development manager in June 2017. He is currently a member of the board of Bebidas del Paraguay S.A., Distribuidora del Paraguay S.A. in Paraguay; Bebidas Bolivianas BBO S.A. in Bolivia; as well as Andrimar S.A., Coralina S.A., Marzurel S.A. and Milotur S.A. in Uruguay, among others. He has been with CCU since June 2015, and before joining us, he worked at Quiñenco S.A. within its Business Development division. He holds a degree in Business Administration from the Pontificia Universidad Católica de Chile and an MBA from Columbia University in New York.

Francisco Diharasarri (61), is the general manager of CCU Chile and has been with the Company since 1985. Previously, he was general manager of Embotelladoras Chilenas Unidas S.A. and before that he was general manager of Cervecería CCU and general manager of Fábrica de Envases Plásticos S.A. He is also currently chairman of the board of Aguas CCU-Nestlé Chile S.A., Transportes CCU Limitada, Comercial CCU S.A., CRECCU S.A., Bebidas Ecusa SpA, Bebidas CCU-Pepsico SpA, and Bebidas Carozzi CCU SpA, and is also member of the board of Cervecería Austral S.A. and Promarca S.A., among others. He received a degree in Civil Engineering from the Universidad de Chile.

Fernando Sanchis (61), was the general manager of Compañía Cervecerías Unidas Argentina S.A. until July 31, 2021 and he had been with the Company since 1995. Previously, he was chief financial officer of Embochile, a former PepsiCo bottler, and he also held the same position at Uruguay's PepsiCo's bottler. He is currently a board member of Compañía Cervecerías Unidas Argentina S.A. and Compañía Industrial Cervecera S.A. He received an accounting degree from the University of Buenos Aires in Argentina.

Julio Freyre (57), is the general manager of Compañía Cervecerías Unidas Argentina S.A. since August 2021 and he is currently the vice-chairman of the board of Saénz Briones y Cía. S.A.I.C., and board member of Compañía Cervecerías Unidas Argentina S.A. and Compañía Industrial Cervecera S.A. Between 2007 and 2012 he also held the position of operations manager and between 2012 and 2014 he had Regional responsibility over the administrative/financial operations of Argentina, Uruguay and Paraguay. Previously, he was the manager of administration, finance and development of Compañía Cervecerías Unidas Argentina S.A. since 2003. Prior to

joining the Company, he worked at Anheuser-Busch for 10 years. He received a Bachelor's degree in Business Administration from the Catholic University of Uruguay and an MBA from Saint Joseph's University in Philadelphia.

Sebastián Landi (47), is our international business manager since November 2019. He is the chairman of the board of Andrimar S.A., Coralina S.A., Marzurel S.A., Milotur S.A. in Uruguay and in Paraguay of Bebidas del Paraguay S.A. He is also vice-chairman of Bebidas Bolivianas BBO S.A. and a member of the board of Distribuidora del Paraguay S.A. Previously, he worked at Clorox since 2004, where he has held various positions in marketing first and then as general manager of Peru and finally general manager for Argentina, Paraguay & Uruguay. He is Chemistry Engineer and holds a Master's degree in Strategic Marketing.

Domingo Jiménez (42), is the general manager of Compañía Pisquera de Chile S.A. Previously, he was the finance director at Cervecera CCU Chile Limitada. He has been with the Company since 2004, working in different subsidiaries, as well as Heineken Americas and Heineken USA. He received a degree in Business Administration from the Pontificia Universidad Católica de Chile.

Pedro Herane (52), has been the general manager of Viña San Pedro Tarapacá S.A. since April 2013. He is currently the chairman of the board of Finca La Celia S.A. Prior to his current position, he was the commercial manager in charge of the domestic market at Viña San Pedro Tarapacá S.A. Prior to joining us, he was senior group manager at Procter & Gamble, where he worked for ten years in multiple positions in Chile, Latin America and United States. He received a Bachelor's degree in Business from University Adolfo Ibáñez in Chile and a Master's degree in Marketing and Communications from the Paris School of Management (ESCP – EAP) in France.

Juan Martin Vannicola (42), is the corporate industrial processes manager from April 2020. He is currently a member of the board of Fábrica de Envases Plásticos S.A. Previously, he held various supply chain positions at Heineken since 2009. He worked in the Netherlands as Global Logistics consultant, in the USA as regional logistics manager of the Americas, and in Greece as supply chain director, in charge of breweries, malteries, water plants and the distribution operations. He holds an Industrial Engineering degree from Instituto Tecnológico de Buenos Aires, Argentina. He also graduated from the Logistics Management Program in the Eindhoven University of Technology, the Netherlands.

Our senior managers are full time employees; therefore, they do not perform principal business activities outside the Company.

B. Compensation

The board of directors' gross compensation is determined by the shareholders at the annual shareholders' meeting. As approved at the annual shareholders' meeting held on April 14, 2021, the directors' monthly remuneration, for their attendance to meetings, independent of the number of meetings held in each period, was fixed at UF 100 per director, and UF 200 for the chairman, plus an amount equivalent to 3% of the distributed dividends, for the board as a whole, at a rate of one-ninth for each director and in proportion to the time each one served as such during the year 2021. If the distributed dividends exceed 50% of the Net Income attributable to Equity holders of the parent company, the board of directors' variable remuneration shall be calculated over a maximum of 50% of such net income. Those directors that are members of the directors' committee (see "Item 6.C. Board Practices – Directors' Committee") receive a monthly gross remuneration of UF 50 for attendance to directors' committee meetings, independent of the number of meetings held in such period, plus the amount that, as the percentage of the dividends, is required to complete one third of the total remuneration a director is entitled to, pursuant to Article 50 bis of Law Nº 18,046 and Regulation N° 1,956 of the CMF. Directors that are members and observers of the audit committee receive a monthly gross remuneration for attendance to audit committee meetings, regardless of the number of meetings held in the period, of UF 50. UF stands for "Unidad de Fomento" which is an inflation linked accounting unit used in Chile. As of March 31, 2022 its value corresponded to CLP 31,727.74.

The described gross compensation for board members was also approved for 2022 at the shareholders' meeting held on April 13, 2022.

In 2021, the total compensation paid by us and our subsidiaries to each of our directors for services rendered was as follows:

| | <u>Attendance</u> | Dividend Par | ticipation ⁽²⁾ | |
|---|--------------------------------|----------------------------|-----------------------------------|--------------|
| <u>Director</u> | Meetings fee ⁽²⁾ | 2020 ⁽³⁾ | <u>2021</u> ⁽⁴⁾ | <u>Total</u> |
| | | (in | thousands of CL | P) |
| Andrónico Luksic Craig | 118,947 | 91,280 | 209,200 | 419,427 |
| Carlos Molina Solís | 252,487 | 172,762 | 209,200 | 634,449 |
| Francisco Pérez Mackenna | 266,643 | 172,762 | 209,200 | 648,605 |
| Vittorio Corbo Lioi | 71,385 | 144,698 | 209,200 | 425,283 |
| Pablo Granifo Lavín | 171,313 | 147,409 | 209,200 | 527,922 |
| Rodrigo Hinzpeter Kirberg | 184,681 | 91,280 | 209,200 | 485,161 |
| José Miguel Barros van Hövell tot Westerflier | 192,726 | 119,344 | 209,200 | 521,270 |
| Rory Cullinan | 156,984 | 91,280 | 209,200 | 457,464 |
| Marc Gross | 184,681 | 60,853 | 209,200 | 454,734 |
| Hemmo Parson ⁽¹⁾ | - | 30,427 | - | 30,427 |
| Total | 1.599.847 | 1.122.095 | 1.882.800 | 4.604.742 |

⁽¹⁾ Resigned as director of Compañía Cervecerías Unidas S.A., effective May 1, 2020.

For the year ended December 31, 2021, the aggregate amount of compensation paid by us to all our directors was CLP 4,605 million.

For the year ended December 31, 2021 the aggregate amount of compensation paid to our senior managers registered at the CMF during 2021, was CLP 9,130 million. The Company grants to the Chief Executives annual bonuses, which have an optional and variable nature, not contractual and assigned according to compliance of individual and corporate goals and based on the incomes of the year. We are not required under Chilean law to

⁽²⁾ Includes the remuneration for members of the audit and directors' committees.

⁽³⁾ Charged to 2020's distributable Net Income. Considering the final dividend paid in 2021.

⁽⁴⁾ Charged to 2021's distributable Net Income. Considering the interim dividend paid in 2021.

disclose to our shareholders or otherwise make public information as to the compensation of our individual senior managers.

We do not maintain any stock option, pension or retirement programs for our directors or senior managers.

C. Board Practices

We are managed by our board of directors which, in accordance with our bylaws (Estatutos), is formed by nine directors who are elected at the annual shareholders' meeting. The entire board of directors is elected for three years and may be re-elected. The board of directors may appoint replacements to fill any vacancies that occur during periods between annual shareholders' meetings. If such vacancy occurs, the entire board of directors must be renewed at the next following shareholders' meeting.

The shareholders' meeting held on April 17, 2019 elected as directors, for a term of three years, Messrs. Andrónico Luksic, Francisco Pérez, Carlos Molina, Vittorio Corbo, Pablo Granifo, Rodrigo Hinzpeter, José Miguel Barros, Hemmo Parson and Rory Cullinan.

On May 6, 2020, due to the resignation of director Mr. Hemmo Parson effective as of May 1, 2020, the board of directors appointed, pursuant to article 32 of the Chilean Corporations Act, Mr. Marc Gross to the vacant position until the next ordinary shareholders' meeting.

The shareholders elected Messrs. Andrónico Luksic, Francisco Pérez, Carlos Molina, Vittorio Corbo, Pablo Granifo, Rodrigo Hinzpeter, José Miguel Barros, Marc Gross and Rory Cullinan as directors, for a term of three years, at the shareholders' meeting held on April 14, 2021.

None of our directors is party to a service contract with us or any of our subsidiaries that provides for benefits upon termination.

Our chief executive officer and other senior managers are appointed by the board of directors and hold office at the discretion of the board of directors. There are regularly scheduled meetings of the board of directors once a month; extraordinary meetings are specially summoned by the Chairman, at the request of one or more board members where prior qualification of the necessity of such meeting has been met and, in any case, if requested by the absolute majority of the directors. The board of directors does not have an executive committee.

1) Directors' Committee

The director's committee discussions, agreements, and organization are regulated, in every applicable matter, by the Chilean Corporations Act provisions relating to board of directors' meetings. The directors' committee shall inform the board of directors about the manner in which it will request information and about its resolutions.

In addition to the general liabilities imputable to any director, the directors that compose the directors' committee shall, in the exercise of their duties, be jointly and severally liable for any damage caused to the corporation or the shareholders.

According to the Chilean Securities Market Law and the Chilean Corporations Act, corporations whose market capitalization reaches or exceeds UF 1.5 million (as of March 31, 2022 approximately CLP 47,592 million) and at least 12.5% of its outstanding shares with voting rights are in the possession of shareholders that individually control or possess less than 10% of such shares, shall designate a "comité de directores" or "directors' committee" and appoint at least one independent director. The directors' committee shall be composed of three members and at least one member shall be independent. If the market capitalization or stock percentage falls below this threshold, the obligation to designate a directors' committee no longer applies. However, corporations which do not meet these requirements may voluntarily assume the obligations concerning the directors' committee, in which case they shall strictly follow the provisions of the Chilean Corporations Act.

Pursuant to the Chilean Corporations Act, as amended, including Law N° 21,314 published on April 13, 2021, the powers and duties of the directors' committee are as follows:

- to examine the independent accountants' reports, the balance sheets, and other financial statements submitted by the corporation's managers or liquidators to the shareholders, and issue an opinion about them prior to their submission for shareholder approval;
- to propose to the board of directors the independent accountants and the risk rating agencies, which the board must then propose to the shareholders. Should the board of directors disagree with the proposal of the directors' committee, the board shall be entitled to make its own proposal, submitting both to the shareholders for their consideration;
- to examine the documentation concerning related-party transactions of the Company and its subsidiaries, and to produce a written report on such transactions. A copy of the report shall be delivered to the board, and shall be read at the board meeting in which the transaction is presented for approval or rejection:
- to propose to the board of directors a general policy aimed at managing conflicts of interest, and requiring them to issue an opinion regarding the usual practice policy established pursuant to the second paragraph of Article 147 of Chapter XVI of the Chilean Corporations Act.
- to examine the managers', principal executive officers' and employees' remuneration policies and compensation plans;
- to prepare an annual report of the performance of its duties, including the principal recommendations to shareholders;
- to advise the board of directors as to the suitability of retaining the independent accounting firm to provide non-audit services, which are not prohibited by the Chilean Securities Market Law, if the nature of such services could impair the accountants independence from the company; and
- all other matters contemplated in our bylaws or entrusted to the directors' committee by a shareholders' meeting or the board of directors.

Regarding related party transactions mentioned in the third bullet point above, Chapter XVI of the Chilean Corporations Act applies to open stock corporations and its subsidiaries, while dispositions of Articles N° 44, 89 and 93 of the Chilean Corporations Act, are applicable only to closely held corporations, which are not subsidiaries of an open stock corporation. See "Item 7: Major Shareholders and Related Party Transactions".

Pursuant to the Chilean Corporations Act, as amended by Law N° 21,314 referred to above, the CMF may, by means of a general rule, establish the requirements and conditions that directors must meet in order to be considered independent directors. Notwithstanding the foregoing, no person shall be considered independent who, at any time during the previous eighteen months:

- 1. Maintained any relationship, interest or economic, professional, credit or commercial dependence, of a nature and relevant volume, with the company, other companies of the financial conglomerate to which the company belongs, its comptroller, or principal executive officer of any one of them, or was a director, manager, administrator, principal executive officer or advisor of such companies;
- 2. Was a close relative (i.e., parents, father/mother in law, sisters, brothers, sisters/brothers in law), to any one of the persons referred to in 1 above;
- 3. Was a director, manager, administrator or principal executive officer of non-profit organizations that received contributions or large donations from any individual referred to in clause 1 above;
- 4. Was a partner or shareholder that possessed or controlled, directly or indirectly, 10% or more of the company's capital; a director; manager; administrator or principal executive officer of entities who had provided consulting or legal services, for relevant amounts, or of external audit, to the persons referred to in 1 above; or
- Was a partner or shareholder who possessed or controlled, directly or indirectly, 10% or more of the company's capital; a director; manager; administrator or principal executive officer of principal competitors, suppliers or clients of the company.

Should there be more than three directors entitled to participate in the directors' committee, the board of directors shall elect the members of the directors' committee by unanimous vote. Should the board of directors fail to reach an agreement, preference to be appointed to the committee shall be given to directors elected with the highest percentage of votes cast by shareholders that individually control or possess less than 10% of the company's shares. If there is only one independent director, such director shall appoint the other members of the committee among non-independent directors. Such directors shall be entitled to exercise full powers as members of the committee. The chairman of the board of directors shall not be entitled to be appointed as a member of the committee nor any of its subcommittees, unless he is an independent director.

To be elected as independent director, the candidates must be proposed by shareholders that represent 1% or more of the shares of the company, at least 10 days prior to the date of the shareholders' meeting called to that end.

The candidate who obtains the highest number of votes shall be elected as independent director.

Following the election of a new board of directors at the shareholders' meeting held on April 17, 2019, Mr. Vittorio Corbo, elected as independent director in accordance with Article N° 50 bis of the Chilean Corporations Act, at the board meeting held the same date, appointed as members of our directors' committee Messrs. Carlos Molina and Francisco Pérez.

Additionally, following the election of a new board of directors at the shareholders' meeting held on April 14, 2021, Mr. Vittorio Corbo, elected as independent director in accordance with Article N° 50 bis of the Chilean Corporations Act, at the board meeting held the same date, appointed as members of our directors' committee Messrs. Carlos Molina and Francisco Pérez. Therefore, the current members of the directors' committee are Messrs. Vittorio Corbo, Francisco Pérez and Carlos Molina.

The members of the directors' committee receive a remuneration the amount of which is established annually by the shareholders, taking into consideration the duties that the directors' committee members shall perform, which shall not be less than a third of the remuneration of a director.

The compensation of our directors' committee members, as approved at the shareholders' meeting held on April 13, 2022, consists (with effect as of May 2022) of a monthly gross remuneration for attendance to directors' committee meetings, independent of the number of meetings held in each period, of UF 50 (as of March 31, 2022, approximately CLP 1,586 thousand), plus the amount required to complete the remaining third of the remuneration of a director.

The same remuneration package was approved for 2020 and 2021 at the shareholders' meetings held on April 15, 2020 and April 14, 2021, respectively.

The shareholders shall determine the budget of the directors' committee and those of its advisors, which, pursuant to Chilean Corporations Act, shall not be less than the aggregate amount of the annual remuneration of the committee members. The directors' committee shall be allowed to request the recruitment of professionals to fulfill its duties within the limits imposed by the budget. The activities of the directors' committee, the annual report of the performance of its duties and its expenses, including its advisors' expenses, shall be included in the annual report and conveyed to the shareholders. The budget of the directors' committee and its advisors, approved at the shareholders' meetings held on April 15, 2020, April 14, 2021 and April 13, 2022, is equal to the aggregate amount of the annual remuneration of the committee members.

2) Audit Committee

In accordance with provisions of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), the Sarbanes-Oxley Act of 2002 ("Sarbanes-Oxley Act") and the corporate governance rules of the New York Stock Exchange ("NYSE Rules") applicable to us as a foreign private issuer with securities listed on a U.S. national exchange, we have an audit committee.

Following the election of a new board at the shareholders' meeting held on April 14, 2021, the board of directors, at the meeting held the same date, appointed directors Messrs. Vittorio Corbo and Carlos Molina to our audit committee, both of whom meet the independence criteria under the Exchange Act and under the NYSE Rules. The board of directors also resolved that directors Messrs. José Miguel Barros and Francisco Pérez shall participate in the audit committee's meetings as observers.

The duties of the audit committee are:

- To be responsible for the hiring, remuneration and supervision of the work of public accounting firms hired
 to prepare or issue audit reports or review or certify such reports. The external auditors shall report directly
 to the audit committee regarding such matters.
- Resolve disputes that arise between our administration and the external auditors with regard to financial reports.
- Grant approval prior to the contracting of non-audit services provided by the external auditors.
- Establish a procedure for receiving and responding to complaints received with regard to accounting, accounting controls or other auditing matters whereby employees may anonymously and confidentially report their concerns related to these matters.
- Establish an annual budget for expenses and hiring of external consultants.

The audit committee meets regularly and also holds meetings with our managers, our comptroller, and our internal and external auditors in order to discuss a variety of topics related to its duties.

As approved at the shareholders' meeting of Compañía Cervecerías Unidas S.A. held on April 13, 2022, members and observers of the audit committee are entitled to receive (with effect as of May 2022) a compensation consisting of a monthly gross remuneration for their attendance to audit committee meetings, independent of the number of meetings held in each period, of UF 50 (as of March 31, 2022, approximately CLP 1,586 thousand). The same compensation was approved at the shareholders' meeting held on April 15, 2020 and April 14, 2021.

The total annual budget for operating cost and advisors of the audit committee, approved at each of the shareholders' meetings referred to above, amounts to UF 2,000.

D. Employees

The following table shows the breakdown of our employees by operating segments as of December 31 for each of the years listed below:

| | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|------------------------|--------------|--------------|--------------|
| Chile | 4,701 | 4,770 | 5,000 |
| International Business | 2,582 | 2,583 | 2,585 |
| Wine | 1,273 | 1,280 | 1,352 |
| Others (1) | <u>405</u> | <u>418</u> | <u>409</u> |
| Total | <u>8,961</u> | <u>9,051</u> | <u>9,346</u> |

⁽¹⁾ Includes corporate head office functions only.

All employees whose contracts are terminated for reasons other than misconduct are entitled by law to receive a severance payment. In the last three years, we made severance payments in the amounts of, CLP 5,734 million, CLP 4,806 million and CLP 11,186 million, respectively.

In Chile, permanent employees are entitled to a basic severance payment, as required by law, of one month's salary for each year, or six-month portion thereof, worked. This condition is subject to a limitation of a total payment of no more than 11 months' pay for employees hired after August 14, 1981. Severance payments to employees hired before August 14, 1981 are not subject to this limitation. Our employees who are subject to collective bargaining agreements have a contractual benefit to receive a payment in case of resignation, consisting of a payment of one monthly base salary for each full year worked, not subject to a limitation on the total amount payable but subject to a limitation on the total number of employees who can claim the severance benefit during any one year. In 2021, we laid off 357 employees.

Chile Operating segment, Wine Operating segment and Other

In the Chile and Wine Operating segments and Other, as of December 31 of the last three years, we had a total of 6,379, 6,468 and 6,761 permanent employees, respectively. As of December 2021, 4,271 were represented by 43 labor unions. The average tenure of our permanent employees was approximately eight years.

Unionized employees represent approximately 65% of our total permanent workforce. Our management believes it generally has a good relationship with the labor unions representing our employees.

During 2021, 1,579 employees renewed their collective contracts, most of them for a period of two years.

We do not maintain any pension fund or retirement program for our employees. Workers in Chile are subject to a national pension fund law which establishes a system of independent pension plans, administered by Administradoras de Fondos de Pensiones ("AFPs"). We have no liability for the performance of the pension plans or any pension payments to be made to our employees.

In addition to our permanent work force, as of December 31, 2021, we had 1,149 temporary employees, who were hired for specific time periods to satisfy short-term needs.

International Business Operating segment

Collective bargaining in Argentina is done on an industry-wide basis, rather than, as in Chile, on a company-by-company basis. In Argentina, as in Chile, all employees who are terminated for reasons other than misconduct are entitled by law to receive a severance payment. According to the Argentine Labor Law, employees who joined us before October 1998 are entitled to the basic payment as required by law of one month's salary for each year or fraction thereof worked. This monthly amount cannot exceed three times the average monthly salary established

under the applicable collective bargaining agreement and cannot be less than the equivalent of two monthly salaries of the employee.

In Argentina, unionized employees represent approximately 73% of our total permanent workforce, moreover in Uruguay this number represent 57% of our total permanent workforce.

In addition to our permanent work force, as of December 31, 2021, we had 518 temporary employees, who were hired for specific time periods to satisfy short-term needs.

E. Share Ownership

Except as disclosed in "Item 7: Major Shareholders and Related Party Transactions – A. Major Shareholders", as of March 31, 2022, our senior management and our board members in the aggregate directly owned less than one percent of our shares.

We do not maintain stock option or other programs involving our employees in the capital of the Company.

ITEM 7: Major Shareholders and Related Party Transactions

A. Major Shareholders

Our only outstanding voting securities are our shares of our common stock. The following table sets forth information concerning the ownership of our common stock as of March 31, 2022:

| | Number of shares owned | Ownership % |
|--|------------------------|-------------|
| Inversiones y Rentas S.A. ("IRSA") ⁽¹⁾ | 218,109,273 | 59.0278% |
| Inversiones IRSA Limitada ⁽¹⁾ | 25,279,991 | 6.8416% |
| Controlling Shareholders | 243,389,264 | 65.8694% |
| JPMorgan Chase Bank N.A. (ADRs) | 76,226,493 | 20.6295% |
| Banco De Chile Por Cuenta De State Street | 10,666,311 | 2.8867% |
| Banco Santander Por Cuenta De Inv. Extranjeros | 9,829,889 | 2.6603% |
| Banco De Chile Por Cuenta De Terceros No Residentes | 9,539,142 | 2.5816% |
| Banco De Chile Por Cuenta De Citi Na London Client | 1,978,155 | 0.5354% |
| Banco De Chile Por Cuenta De Citi Na New York Client | 1,942,853 | 0.5258% |
| Banco Itau Corpbanca Por Cta. De Inversionistas Extranjeros | 1,318,254 | 0.3568% |
| Banco Santander-Hsbc Bank Plc London Client Account | 557,386 | 0.1508% |
| Custodian banks | 35,831,990 | 9.6974% |
| AFPs as a group (Chilean pension funds) | 6,973 | 0.0019% |
| Our directors and senior management as a group ⁽²⁾⁽³⁾ | 69,373 | 0.0188% |
| TOTAL | 355,524,093 | 96.2169% |

⁽¹⁾ Inversiones y Rentas S.A. owns 99.9999% of Inversiones IRSA Limitada's equity.

⁽²⁾ Does not include the 243,389,264 shares of our common stock owned, directly and indirectly, by Inversiones y Rentas S.A., which is 50% beneficially owned by Quiñenco, a holding company of the Luksic Group, as discussed below, which is controlled by the Luksic family. Andrónico Luksic, our director, is a member of the Luksic family.

⁽³⁾ As of December 31, 2021, our director Francisco Pérez Mackenna has a 0.004% direct ownership interest in Compañía Cervecerías Unidas S.A. with 14,897 shares. Our director Vittorio Corbo Lioi indirectly owns 4,343 shares of Compañía Cervecerías Unidas S.A., equivalent to 0.001%, through the ownership of Vittorio Corbo y Asociados Limitada, of which it holds 82%. Our director José Miguel Barros van Hövell tot Westerflier indirectly owns 49,533 shares of Compañía Cervecerías Unidas S.A., equivalent to 0.013%, through Inversiones Carpe Vitam Limitada. Mr. Juan Boned, senior manager of Compañía Cervecerías Unidas S.A., holds 300 ADRs representing 600 shares of the company, equivalent to a 0.0002% ownership interest.

To the best of our knowledge, our beneficial shareholders who, directly or indirectly, own more than 5% of the outstanding shares of our common stock is IRSA with 65.87%, as of March 31, 2022 and as of the date of this annual report.

CCU is controlled by IRSA, which owns, directly and indirectly, 65.87% of the shares of our common stock. IRSA is a Chilean corporation owned 50% by Quiñenco, which is a holding company of the Luksic Group, and 50% by Heineken Chile Ltda., a subsidiary of Heineken Americas B.V. IRSA directly owns 196,421,725 shares of our common stock and, indirectly, through Inversiones IRSA Limitada, 25,279,991 additional shares of our common stock.

The shareholders of IRSA, Quiñenco S.A. and Heineken Chile Ltda., signed a Shareholders' Agreement, which was then registered in the *Depósito Central de Valores* ("DCV"). The agreement restricts IRSA's shareholders, Quiñenco and Heinenken, from independently acquiring shares of CCU, with the exception of acquiring shares through IRSA. This Shareholders' Agreement also restricts the shareholders of IRSA from freely selling CCU's shares, as it imposes preferential rights, among other restrictions.

As of March 31, 2022, JPMorgan Chase Bank N.A. ("JPMorgan"), the depositary for our ADR facility, was the record owner of 76,226,493 shares of our common stock 20.63% of the outstanding common stock) deposited in our ADR facility.

As of March 31, 2022, we had 3,824 shareholders of record. All shareholders have equal voting rights. It is not practicable for us to determine the number of our ADSs or our common shares beneficially owned in the United States as the depositary for our ADSs only has knowledge of the record holders, including the Depositary Trust Company and its nominees. As a result, we are not able to ascertain the domicile of the final beneficial holders represented by the one ADS record holder in the United States. Likewise, we cannot readily determine the domicile of any of our foreign shareholders who hold our common stock, either directly or indirectly.

To our knowledge, none of our common stock is currently owned by governmental entities. Our common stock is listed and traded on the principal Chilean stock exchanges.

B. Related Party Transactions

Regarding related party transactions, Chapter XVI of the Chilean Corporations Act is applicable to open stock corporations and their subsidiaries, while Articles 44, 89 and 93 are only applicable to closely held corporations which are not subsidiaries of an open stock corporation.

Pursuant to Chapter XVI of the Chilean Corporations Act referenced above, a related-party transaction shall be any and all negotiation, agreement or operation between the open stock corporation and any one of the following:

- one or more related persons pursuant to the Chilean Securities Market Law;
- a director, manager, administrator, principal executive officer or liquidator of the company, personally or acting on behalf of a person other than the company, or their respective spouses or close relatives (e.g. parents, father/mother in law, sisters, brothers, sisters/brothers in law);
- company or concern in which the persons referred to in the above clause are the owners, directly or
 indirectly through any other individual or corporation, of 10% or more of its capital; or of which any of the
 persons referred to in the above clause are a director, manager, administrator, principal executive officer
 thereof;
- those contemplated by the bylaws of the company or upon sufficient grounds determined by the directors' committee, as the case may be, which can include subsidiaries in which the company owns, directly or indirectly, at least 95% of the equity or capital stock; and

 those in which the office of director, manager, administrator, principal executive officer or liquidator has been held by a director, manager, administrator, principal executive officer or liquidator of the company within the prior 18 months.

The following persons are considered under the Chilean Securities Market Law to be related persons:

- any entities within the financial conglomerate to which the company belongs;
- corporate entities that have, with respect to us, the character of parent company, affiliated companies or subsidiary. Parent companies are those that control directly or indirectly more than 50% of the subsidiary's voting stock (or participation, in the case of business organizations other than stock companies), or that may otherwise elect or appoint, or cause the election or appointment, of the majority of the directors or officers. A limited partnership (sociedades en comandita) may likewise be a subsidiary of a corporation, whenever the latter has the power to direct or guide the administration of the general partner (gestor) thereof. For these purposes, affiliated companies are those where one of them, without actually controlling the other, owns directly or indirectly 10% or more of the latter's voting stock (or equity, in the case of business organizations other than stock companies), or that may otherwise elect or appoint, or cause the election or appointment of, at least one board member or manager;
- persons who are directors, managers, administrators, principal executive officers or liquidators of us, and their spouses or their close relatives (i.e. parents, father/mother in law, sisters, brothers, sisters/brothers in law); as well as any other entity controlled by, directly or indirectly, any one of the above; and
- any person who, whether acting alone or in agreement with others, may appoint at least one member of our management or controls 10% or more of our voting capital.

The CMF may presume that any individual or corporate entity is related to a company if, because of relationships of equity, administration, kinship, responsibility or subordination, the person:

- whether acting alone or in agreement with others, has sufficient voting power to influence the company's management
- · creates conflicts of interest in doing business with the company;
- in the case of a corporate entity, is influenced in its management by the company; or
- holds employment or a position which affords the person access to non-public information about the company and its business, which renders the person capable of influencing the value of the company's securities.

However, a person shall not be considered to be related to a company by the mere fact of owning up to 5% of the company, or if the person is only an employee of the company without managerial responsibilities.

Additionally, pursuant to Article 147 of Chapter XVI of the Chilean Corporations Act, an open stock corporation shall only be entitled to enter into a related-party transaction when it is in the interest of the company, the price, terms and conditions are similar to those prevailing in the market at the time of its approval and the transaction complies with the requirements and procedures stated below:

- 1. The directors, managers, administrators, principal executive officers or liquidators that have an interest or that take part in negotiations conducive to the execution of an arrangement with a related party of the open stock corporation, shall report it immediately to the board of directors or whomever the board designates. Those who breach this obligation will be jointly liable for damages caused to the company and its shareholders.
- 2. Prior to the company's consent to a related party transaction, it must be approved by the absolute majority of the members of the board of directors, with exclusion of the interested directors or liquidators, who nevertheless shall make public his/her/their opinion with respect to the transaction if it is so requested by the board of directors, which opinion shall be set forth in the minutes of the meeting. Likewise, the grounds of the decision and the reasons for excluding such directors from its adoption must also be recorded in the minutes.

- 3. The resolutions of the board of directors approving a related party transaction shall be reported at the next following shareholders' meeting, including a reference to the directors who approved such transaction. A reference to the transaction is to be included in the notice of the respective shareholders' meeting.
- 4. In the event that an absolute majority of the members of the board of directors should abstain from voting, the related-party transaction shall only be executed if it is approved by the unanimous vote of the members of the board of directors not involved in such transaction, or if it is approved in a shareholders' extraordinary meeting by two-thirds of the voting shares of the company.
- 5. If a shareholders' extraordinary meeting is called to approve the transaction, the board of directors shall appoint at least one independent advisor who shall report to the shareholders the terms of the transaction, its effects and the potential impact for the company. In the report, the independent advisor shall include all the matters or issues the directors' committee may have expressly requested to be evaluated. The directors' committee of the company or, in the absence of such committee, directors not involved in the transaction, shall be entitled to appoint an additional independent advisor, in the event they disagree with the appointment made by the board.

The reports of the independent advisors shall be made available to the shareholders by the board on the business day immediately following their receipt by the company, at the company's business offices and on its internet site, for a period of at least 15 business days from the date the last report was received from the independent advisor, and such arrangement shall be communicated to the shareholders by means of a "Relevant Fact" (Communication sent to the CMF and the stock markets in Chile).

The directors shall decide whether the transaction is in the best interest of the corporation, within five business days from the date the last report was received from the independent advisors.

- 6. When the directors of the company must decide on a related party-transaction, they must expressly state the relationship with the transaction counterparty or the interest involved. They shall also express their opinion on whether the transaction is in the best interest of the corporation, their objection or objections that the directors' committee may have expressed, as well as the conclusions of the reports of the advisors. The opinions of the directors shall be made available to the shareholders the day after they were received by the company, at the business offices of the company as well as on its internet site, and such arrangement shall be reported by the company as a "Relevant Fact".
- 7. Notwithstanding the applicable sanctions, any infringement of the above provisions will not affect the validity of the transaction, but it will grant the company or the shareholders the right to sue the related party involved in the transaction for reimbursement to the company of a sum equivalent to the benefits that the operation reported to the counterpart involved in the transaction, as well as indemnity for damages incurred. In this case, the defendant bears the burden of proof that the transaction complies with the requirements and procedures referred to above.

Notwithstanding the above, the following related party transactions may be executed, pursuant to letters a), b) and c) of Article 147 of the Chilean Corporations Act, as amended by Law N° 21,314 published on April 13, 2021, without complying with the requirements and procedures stated above, with prior authorization by the board:

- 1. Transactions that do not involve a "material amount". For this purpose, any transaction that is both greater than UF 2,000 (as of March, 31, 2022, approximately CLP 63 million) and in excess of 1% of the corporation's equity, or involving an amount in excess of UF 20,000 (as of March 31, 2022, approximately CLP 635 million) shall be deemed to involve a material amount. All transactions executed within a 12 month period that are similar or complementary to each other, with identical parties, including related parties, or objects, shall be deemed to be a single transaction.
- 2. Transactions that pursuant to the company's policy of usual practice as determined by its board of directors, are in the ordinary course of business of the company. Any agreement or resolution establishing or amending such policies shall require the prior opinion of the directors' committee and shall be communicated to the CMF as a "Relevant Fact" when appropriate. The company's policy of usual practice shall contain at a minimum that information required by the CMF by means of a general regulation, and shall be available at all times to the

company's shareholders at the corporate offices and, in the case of companies who have one, published on their corporate website. However, the aforementioned policy may not authorize the execution of acts or contracts comprising more than 10% of the company's assets.

3. Transactions between legal entities in which the company possesses, directly or indirectly, at least 95% of the equity of the counterpart.

Notwithstanding the above, the CMF may require the company to disclose to its shareholders and to the general public the details of any related party transactions that have been carried out. Such disclosure shall be made in the manner, for a term, with a periodicity and other conditions as the CMF establishes by means of a general regulation.

The usual practice policy adopted by the board of directors in the meeting held on January 13, 2010, as amended on July 6, 2011, July 5, 2016, and December 5, 2018 remains available to shareholders at the Company's offices in Avenida Vitacura N° 2670, 23rd Floor, Santiago, Chile, and on the web site www.ccuinvestor.coml. The foregoing website is provided for informational purposes only, and the information thereon is not incorporated into this annual report.

In the ordinary course of business, we engage in a variety of transactions with some of our affiliates and related parties. Financial information concerning these transactions is set forth in Note 11 to our consolidated financial statements.

Our corporate support units and strategic service units provide shared services to all the organization through service level-agreements. Shared services are provided in a centralized manner to capture the synergies between the different units. Service-level agreements are annual contracts specifying the services to be provided as well as the variables used to measure the levels of service and their prices. Service levels are evaluated directly by users three times a year.

Additionally, our logistic subsidiaries Transportes CCU and Comercial CCU provide logistic, warehousing and sales services on a consolidated basis to all of our strategic business units. These services are regulated by annual contracts specifying the services to be provided as well as the variables used to measure the levels of service and their prices. Service levels are evaluated directly by users three times a year.

We engage in a variety of transactions with affiliates of the Luksic Group and Heineken, the beneficial owners of IRSA, as well as with other shareholders of ours. Currently, Quiñenco and Heineken Chile Ltda., a Chilean limited corporation controlled by Heineken Americas B.V., are the only shareholders of IRSA, each with a 50% equity interest See "Item 4: Information on the Company – C. Organizational Structure".

On November 30, 2005, we and Heineken Brouwerijen B.V. amended the license and technical assistance agreements which provide us with the exclusive rights to produce, sell and distribute Heineken beer in Chile and Argentina commencing June 18, 2003. These agreements have an initial term of 10 years beginning in June 2003, renewable for subsequent periods of five years. See "Item 4: Information on the Company – B. Business Overview – Production and Marketing – Chile Operating segment" and "Item 4: Information on the Company – B. Business Overview – 4. Production and Marketing – International Business Operating segment".

On October 12, 2011, we and Heineken Brouwerijen B.V. signed the Amended and Restated versions of the Trademark License Agreements which provide us with the exclusive rights to produce, sell and distribute Heineken beer in Chile and Argentina, in force as of January 1, 2011. These agreements have an initial term of 10 years, and automatically renew on January 1 of each year for a new period of ten years, unless any party gives notice of its decision not to renew, in which case the agreements will be in force until the last renewal period expires.

On September 28, 2012, CICSA and Amstel Brouwerijen B.V. signed the Trademark License Agreement which provides with the exclusive rights to produce, sell and distribute Amstel beer in Argentina, effective as of August 1, 2012. This agreement has an initial term of ten years, and automatically renew on January 1 of each year for a new period of ten years, unless any party gives notice of its decision not to renew, in which case the agreements will be in force until the last renewal period expires.

On June 4, 2013, CICSA, Milotur and Heineken Brouwerijen B.V. entered into a Trademark License Agreement, which provides us with the exclusive rights to produce, sell and distribute Heineken beer in Uruguay, in force as of May 1, 2013. This agreement has an initial term of ten years, and automatically renews on January 1 of each year for a new period of ten years, unless any party gives notice of its decision not to renew, in which case the agreements will be in force until the last renewal period expires.

On November 10, 2014, Central Cervecera de Colombia S.A.S. and Heineken Brouwerijen B.V. signed a Trademark License Agreement which provides us with the exclusive rights to import, produce, sell and distribute Heineken beer in Colombia. This agreement has an initial term of thirteen years as of March 1, 2015, and will each year thereafter (January 1) be automatically renewed for subsequent five-year periods unless, starting in 2029, any party gives notice of its decision not to renew, in which case the agreement will be in force until the expiration of the latest renewal period. This agreement was amended on March 29, 2019 to include Zona Franca Central Cervecera S.A.S. as brewer for the production of Heineken in Colombia.

On July 15, 2015, CICSA, BBO and Heineken Brouwerijen B.V. signed the Ancillary Trademark License Agreement, which provide us with the exclusive rights to produce, sell and distribute Heineken beer in Bolivia, in force as of January 1, 2015. This agreement has an initial term of ten years and will automatically renewed for subsequent five-year periods unless any party gives notice of its decision not to renew, in which case the agreement will be in force until the last renewal period expires.

Additionally, a Technical Assistance Agreement was executed with Heineken Technical Services B.V. (currently Heineken Supply Chain B.V.) on May 4, 2005, whereby the latter was appointed, on a non-exclusive basis, as our technical advisor in respect of operational aspects of our breweries, including also special services regarding project engineering for extensions of the breweries' capacity and construction of new plants, assistance in development of new products, production methods and distribution systems as well as advice on purchasing systems, among others. This agreement has an initial term of one year as from May 4, 2005, renewable for subsequent periods of one year each, unless either party gives at least three months' prior written notice to the other of its intention to terminate this agreement. This agreement has been renewed automatically each year.

In January 28, 2015, a Trade Mark License Agreement ("TMLA") was executed between our subsidiary Cervecería CCU and Heineken Brouwerijen B.V. to produce, sell and distribute beer under the brand name Sol in Chile. The TMLA contemplates a ten-year term as of July 1, 2014 and shall each year (as of July 1st) be automatically renewed for a new period of ten years, unless any party has given notice in writing of its decision not to renew.

On March 23, 2015, CICSA and Heineken Brouwerijen B.V. signed the Trademark License Agreement which provides with the exclusive rights to produce, sell and distribute Sol beer in Argentina, effective as of March 1, 2015. This agreement has an initial term of ten years, and will be automatically renewed, on January 1 of each year, for a ten-year period unless any party gives notice of its decision not to renew, in which case the agreements will be in force until the last renewal period expires.

On April 4, 2016, Central Cervecera de Colombia S.A.S. and Heineken Brouwerijen B.V. signed a Trademark License Agreement which provides us with the exclusive rights to import, produce, sell and distribute Tecate beer in Colombia. This agreement came into force on April 1, 2016, will continue to be in force until February 28, 2028, and each year thereafter (January 1) will be automatically renewed for subsequent five-year periods unless, starting in 2029, any party gives notice of its decision not to renew, in which case the agreement will be in force until the expiration of the latest renewal period. This agreement was amended on March 29, 2019 to include Zona Franca Central Cervecera S.A.S. as brewer for the production of Tecate in Colombia.

On September 27, 2017, Central Cervecera de Colombia S.A.S. and Heineken Brouwerijen B.V. signed the Trademark License Agreement which provides us with the exclusive rights to import, produce, sell and distribute, Sol beer in Colombia. This agreement came into force on July 1, 2017, will continue to be in force until February 28, 2028, and shall each year thereafter (January 1) be automatically renewed for subsequent five-year periods unless, starting in 2029, any party gives notice of its decision not to renew, in which case the agreement will be in force until the expiration of the latest renewal period.

In January 2018, Bebidas del Paraguay S.A. and Heineken Brouwerijen B.V. entered into a Distribution Agreement which provides us with the exclusive rights to distribute Sol beer in Paraguay, effective as of 1 December 2017. This agreement has an initial term of five years and will automatically be renewed for subsequent three-year period unless any party gives notice of its decision not to renew, in which case the agreements will be in force until expiration of the first period or the respective subsequent period.

On April 20, 2018, Bebidas del Paraguay S.A. and Heineken Brouwerijen B.V. signed a Trademark License Agreement and a Distribution Agreement which provides us with the exclusive rights to produce, sell and distribute Heineken beer in Paraguay. These agreements have an initial term of five years from May 1, 2018 and will be automatically renewed for subsequent three-year periods unless any party gives notice of its decision not to renew. Therefore, and as agreed on June 11, 2018, the Trademark License Agreement entered on November 28, 2012, by CICSA and Heineken Brouwerijen B.V., which provided CICSA with the exclusive rights to produce, sell and distribute Heineken beer in Paraguay, was terminated with retroactive effects as of April 30, 2018 and, in its place, Heineken Brouwerijen B.V. and CICSA entered into a supply agreement which provides CICSA the non-exclusive right to sell and supply Heineken Lager in the Paraguayan market to Bebidas del Paraguay S.A., for a period of five years beginning on April 30, 2018.

On November 13, 2018, we and Heineken Brouwerijen B.V. signed an Amendment Agreement to the Amended and Restated Trademark License Agreement with Cercevera CCU Chile Limitada dated October 12, 2011, in order to include, as of January 1, 2018, the trade mark "Heineken 0.0" to the Trade Marks we have the exclusive rights to produce, sell and distribute in Chile.

On November 1, 2019, Bebidas del Paraguay S.A. and Amstel Brouwerijen B.V. signed the Distribution Agreement which provides us with the exclusive rights to distribute Amstel beer in Paraguay, effective as of October 1, 2019. This agreement has an initial term of five years, and will be automatically renew for subsequent three-year periods, unless any party gives notice of its decision not to renew, in which case the agreement will be in force until expiration of the first period or the respective subsequent period.

Finally, in 2015, we revised and amended the 2014 amended and restated Framework Agreement entered with Banco de Chile, a Quiñenco subsidiary, which was in effect as of May 1, 2003, for the rendering of banking services to us and certain of our subsidiaries and affiliates, including, among others, payment to suppliers and shareholders, cashier service, transportation of valuables and payment of salaries.

Since the establishment of our directors' committee in 2001, as required by the Chilean Corporations Act, it has reviewed all related-party contracts, before being sent to our board of directors for approval, which was standard practice prior to the creation of the directors' committee. The above does not include related-party transactions that fall within the exemptions contemplated in letters a), b) and c) of Article 147 of the Chilean Corporations Act, which includes those executed according to the usual practice policy adopted by the board of directors on January 13, 2010 as amended on July 6, 2011, July 5, 2016 and December 5, 2018. Our principal related-party contracts include rental of properties, the rendering of services and product sales.

Our principal transactions with related parties for the twelve-month period ended December 31, 2021, are detailed below:

| Company | Relationship | Transaction | Amount (in millions of CLP) |
|---|--|---|-----------------------------------|
| Aerocentro S.A. | Related to the subsidiary's shareholder | Sales of products | 1 |
| Amstel Brouwerijen B.V. | Related to the controller's shareholder | License and technical assistance | 275 |
| Antofagasta Minerals S.A. | Related to the controller's shareholder | Sales of products | 3 |
| Banchile Corredores de Bolsa S.A. | Related to the controller's shareholder | Investment Rescue/Investments | 207,319 |
| Banco BASA S.A. | Related to the subsidiary's shareholder | Sales of products | 2 |
| Banco de Chile | Related to the controller's shareholder | Derivatives/Interests/Investment Rescue/Investments/Sales of products/Services received | 947,453 |
| Cadena Farmacenter S.A. | Related to the subsidiary's shareholder | Sales of products | 1 |
| Canal 13 SpA. | Related to the controller's shareholder | Services received | 1,863 |
| Cementos Concepción S.A.E. | Related to the subsidiary's shareholder | Sales of products | 1,003 |
| Cervecera Valdivia S.A. | Shareholder of subsidiary | Dividends paid | 2,447 |
| | Joint venture | Dividends received/Purchase of | 2,447 |
| Cervecería Austral S.A. | | products/Royalty/Sales of products/Services provided | 25,841 |
| Cervecería Kunstmann Ltda. | Related to non-controlling subsidiary | Sales of products/Services received | 807 |
| Chajha S.A. | Related to the subsidiary's shareholder | Sales of products | 6 |
| Cigar Trading S.R.L. | Related to the subsidiary's shareholder | Sales of products | 1 |
| Comercial Patagona Ltda. | Subsidiary of joint venture | Sales of products/Services received | 10,435 |
| Consignataria de Ganado S.A. | Related to the subsidiary's shareholder | Sales of products | 1 |
| Cooperativa Agrícola Control Pisquero de Elqui y Limarí Ltda. | Shareholder of subsidiary | Dividends paid/Loan/Purchase of products/Sales of products | 1,199 |
| Ecor Ltda. | Related to the subsidiary's shareholder | Services received | 77 |
| Emprendimientos Hoteleros S.A.E.C.A. | Related to the subsidiary's shareholder | Sales of products | 13 |
| Empresa Nacional de Energía Enex S.A. | Related to the controller's shareholder | Sales of products/Services received | 641 |
| Empresas Carozzi S.A. | Shareholder of joint operation | Purchase of products/Sales of products | 4,037 |
| ENEX Paraguay S.R.L. | Related to the subsidiary's shareholder | Sales of products | 78 |
| Fundación Ramón T. Cartes | Related to the subsidiary's shareholder | Sales of products | 1 |
| Ganadera Las Pampas S.A. | Related to the subsidiary's shareholder | Sales of products | 5 |
| Hapag-Lloyd Chile SpA. | Related to the controller's shareholder | Services received | 455 |
| Heineken Brouwerijen B.V. | Related to the controller's shareholder | License and technical assistance/Purchase of products/Services received | 35,422 |
| Inversiones Enex S.A. | Related to the controller's shareholder | Sales of products | 1,714 |
| Inversiones Irsa Ltda. | Related to the controller | Dividends paid | 19,874 |
| Inversiones PFI Chile Ltda. | Shareholder of joint operation | Purchase of products/Services provided/Services received | 18,299 |
| Inversiones Punta Brava S.A. | Related to the controller's shareholder | Services received | 39 |
| Inversiones Río Elqui SpA. | Related to non-controlling subsidiary | Interests/Loan | 26 |
| Inversiones y Rentas S.A. | Controller | Dividends paid/Services provided | 169,266 |
| La Misión S.A. | Related to the subsidiary's shareholder | Sales of products | 1 |
| Nestlé Chile S.A. | Shareholder of subsidiary | Dividends paid | 6,708 |
| Palermo S.A. | Related to the subsidiary's shareholder | Sales of products | 13 |
| Pamplona S.A. | Related to non-controlling subsidiary | Sales of products | 1 |
| Prana S.A. | Related to the subsidiary's shareholder | Sales of products | 1 |
| QSR S.A. | Related to the subsidiary's shareholder | Sales of products | 37 |
| Quiñenco S.A. | Controller's shareholder | Sales of products | 21 |
| Radiodifusión SpA. | Related to the controller's shareholder | Services received | |
| | Related to the controller's shareholder | Services received | 285 |
| SAAM Logistics S.A. | | | 27 |
| SAAM Logistics S.A. | Related to the subsidiary's shareholder | Services received | 164 |
| Societé des Produits Nestlé S.A. Tabacalera del Este S.A. | Related to the subsidiary's shareholder Related to the subsidiary's shareholder | Royalty Sales of products | 375 23 |
| Transbank S.A. | Related to the controller's shareholder | Services received | 318 |
| Viña Tabalí S.A. | Related to the controller's shareholder | Services provided | 2 |
| Yanghe Chile SpA. | Shareholder of subsidiary | Dividends paid | 1,403 |
| | - Charchiolact of Substatally | LI DI TIGOTIGO PAIG | 1,700 |

See Note 11 to our consolidated financial statements included herein for detailed information.

C. Interests of Experts and Counsel

Not applicable.

ITEM 8: Financial Information

A. Consolidated Statements and Other Financial Information

See "Item 18: Financial Statements" and "Item 19: Exhibits" for the Company's Financial Statements and notes, audited by PricewaterhouseCoopers Consultores, Auditores SpA.

Wine Exports

We, through our subsidiary VSPT, exported wine to more than 80 countries in 2021. VSPT is the second-largest wine exporter in Chile. See "Item 4: Information on the Company – B. Business Overview – Competition – Wine Operating segment".

The following table presents our total wine exports by volume and sales, as of December of the last three years as percentage of consolidated volume and sales for the last three years:

| | <u>2019</u> | <u>2020</u> | <u> 2021</u> |
|---|-------------|-------------|--------------|
| Exports (thousands of liters) (1) | 66,653 | 66,403 | 65,158 |
| % of total consolidated sales volume | 2.22% | 2.16% | 1.88% |
| Exports (CLP million) (1) | 118,719 | 127,160 | 128,821 |
| % of total consolidated sales | 6.51% | 6.85% | 5.18% |
| (1) Includes Argentinean exports and excludes | bulk wine. | | |

Legal Proceedings

See Note 35 "Contingencies and Commitments" of our Financial Statements as of December 31, 2021 included herein.

Dividend Policy and Dividends

Our dividend policy is reviewed and established from time to time by our board of directors and reported during our annual ordinary shareholders' meeting, which is generally held in April of each year. Each year our board of directors must submit its proposal for a final dividend with charge to the preceding year Net income, for shareholder approval at the annual ordinary shareholders' meeting. As required by the Chilean Corporations Act, we must distribute a cash dividend in an amount equal to at least 30% of our Net income for that year, after deducting any accumulated losses from previous years, unless otherwise decided by unanimous vote of the issued shares of our common stock. Our board of directors has the authority to pay interim dividends during any one fiscal year, to be charged against the earnings of that year.

Our board of directors announced at our annual ordinary shareholders' meeting held on April 14, 2021, its dividend policy for future periods, authorizing the distribution of cash dividends in an amount at least equal to 50% of our Net income of the year attributable to equity holders of the parent company under IFRS for the previous year. Our dividend policy is subject to change in the future due to changes in Chilean law, capital requirements, economic results and/or other factors. During our annual ordinary shareholders' meeting held on April 14, 2021, a dividend of CLP 139,16548 per share of common stock (CLP 278.33096 per ADS using the ratio as of December 20, 2012 of 1 ADS to 2 common shares) was approved, in addition to the interim dividend of CLP 56 per share of common stock (CLP 112 per ADS) distributed in December 30, 2020. Together, these dividend payments amounted to

CLP 72.114 million, representing 75% of the "Net income of the year attributable to equity holders of the parent company" for 2020.

Dividends are paid to shareholders of record at midnight of the fifth business day, including Saturdays, preceding the date set for payment of the dividend. The holders of ADSs on the applicable record dates are entitled to dividends declared for each corresponding period.

The board of directors, in its meeting held on October 6, 2021, approved the distribution, with a charge to 2021's Net income attributable to equity holders of the parent company, of an interim dividend of CLP 200 per share of common stock (CLP 400 per ADS), totaling CLP 73,900,574,400, which was paid as of October 29, 2021. Additionally, the board of directors, in its meeting held on March 9, 2022, resolved to propose to the next ordinary shareholders meeting, the distribution, with charge to 2021's Net income attributable to equity holders of the parent company, of a final dividend of CLP 200 per share of common stock (CLP 400 per ADS). The proposal, representing a total payment of CLP 73,900,574,400, was approved at our last annual ordinary shareholders' meeting held on April 13, 2022 and the final dividend to be paid as of April 28, 2022 to shareholders of record at midnight on April 22, 2022. Collectively, these dividend payments amount to CLP 147,801 million, representing 74,21% of the "Net income of the year attributable to equity holders of the parent company" for 2021.

Additionally, at an extraordinary meeting held on October 13, 2021, the board of directors agreed to propose to an extraordinary shareholders' meeting held on November 24, 2021, the distribution of dividend N° 263 in an amount of CLP 447 per share (CLP 894 per ADR), for an aggregate sum of CLP 165,168 million to be charged against retained earnings.

On November 24, 2021, the distribution of such dividend was approved by the extraordinary shareholders' meeting and payment was made available to shareholders beginning on December 3, 2021.

The following table sets forth the amounts of interim and final dividends and the aggregate amounts of such dividends per share of common stock and per ADS in respect of each of the years indicated:

| Year ended CLP Per sha | | | USD Per ADS (2) | | | |
|------------------------|----------------|-----------|-----------------|----------------|--------------|--------------|
| December 31 | <u>Interim</u> | Final (3) | <u>Total</u> | <u>Interim</u> | Final (3) | <u>Total</u> |
| 2016 | 66 | 110.32 | 176.32 | 0.20 | 0.33 | 0.53 |
| 2017 | 70 | 108.89 | 178.89 | 0.23 | 0.36 | 0.59 |
| 2018 | 140 | 358.33 | 498.33 | 0.41 | 1.07 | 1.49 |
| 2019 | 75 | 179.95 | 254.95 | 0.20 | 0.42 | 0.62 |
| 2020 | 56 | 139.17 | 195.17 | 0.16 | 0.40 | 0.56 |
| 2021 | 200 | 200.00(4) | 400.00(4) | 0.50 | $0.47^{(4)}$ | $0.97^{(4)}$ |

⁽¹⁾ Interim and final dividend amounts are expressed in historical pesos

Pursuant to current Chilean foreign exchange regulations, a shareholder who is not a resident of Chile does not need to be authorized as a foreign investor in order to receive dividends, sale proceeds or other amounts with respect to its shares remitted outside Chile, but the investor must inform the Central Bank about any such transactions and must remit foreign currency through the formal exchange market. See "Item 10. Additional Information – D. Exchange Controls" for additional information on how ADR holders may remit currency outside Chile. Dividends received in respect of shares of common stock by holders, including holders of ADRs who are not Chilean residents, are subject to Chilean withholding taxes. See "Item 10: Additional Information – E. Taxation".

B. Significant Changes

Nothing to report.

⁽²⁾ USD per ADS dividend information provided solely for reference purposes only, as we pay all dividends in CLP. The amounts shown above have been adjusted to reflect this change. The Chilean peso amounts as shown here have been converted into USD at the respective observed exchange rate in effect at each payment date or, in respect of the final dividend payable for the year ended December 31, 2021, at the observed exchange rate in effect as of April 26, 2022. Note: The Federal Reserve Bank of New York does not report a noon buying rate for CLP.

⁽³⁾ The final dividend with respect to each year is declared and paid within the first five months of the subsequent year.

⁽⁴⁾ Excludes dividend N° 263 in an amount of CLP 447 per share charged against retained earnings.

ITEM 9: The Offer and Listing

A. Offer and Listing Details

For the periods indicated, the table below sets forth the reported high and low closing sales prices for the common stock on the Stock Exchanges in Chile as well as the high and low sales prices of the ADSs as reported by the NYSE. For more information on offer and listing details also see "Item 10: The Offer and Listing – C. Markets."

| | Santiago Stock Exchange (per share of common stock) | | <u>NYSE</u> | |
|-----------------|---|------------|-------------|------------|
| | | | (per ADS) | |
| | <u>High</u> | <u>Low</u> | <u>High</u> | <u>Low</u> |
| | (CLP) | (CLP) | (CLP) | CLP) |
| Years | | | | |
| 2016 | 8,120 | 6,500 | | 18.78 |
| 2017 | 9,300 | 6,820 | 29.72 | 20.31 |
| 2018 | 9,587 | 7,848 | 30.35 | 24.30 |
| 2019 | 9,990 | 6,850 | 29.48 | 17.80 |
| 2020 | 7,868 | 4,125 | 20.22 | 10.72 |
| 2021 | 8,699 | 5,161 | 21.82 | 14.72 |
| 2019 | | | | |
| 1st quarter | 9,974 | 8,600 | | 24.92 |
| 2nd quarter | 9,940 | 8,812 | | 25.55 |
| 3rd quarter | 9,990 | 7,789 | | 21.71 |
| 4th quarter | 8,199 | 6,850 | 22.52 1 | 17.80 |
| 2020 | | | | |
| 1st quarter | 7,868 | 4,989 | | 11.25 |
| 2nd quarter | 6,812 | 5,151 | | 12.53 |
| 3rd quarter | 6,440 | 4,982 | | 12.66 |
| 4th quarter | 5,899 | 4,125 | 15.79 1 | 10.72 |
| 2021 | | | | |
| 1st quarter | 6,800 | 5,161 | | 14.72 |
| 2nd quarter | 7,450 | 6,200 | | 17.34 |
| 3rd quarter | 8,699 | 6,819 | | 17.03 |
| 4th quarter | 8.090 | 6,500 | 19.49 1 | 15.03 |
| Last six months | | | | |
| October 2021 | 7,175 | 4,300 | | 15.59 |
| November 2021 | 8,090 | 4,125 | | 15.63 |
| December 2021 | 7,056 | 5,200 | | 15.03 |
| January 2022 | 7,100 | 6,615 | | 15.99 |
| February 2022 | 6,697 | 6,305 | | 15.30 |
| March 2022 | 5,490 | 6,090 | 18.89 | 13.52 |

During the last three years, no significant trading suspensions of the Company's stock have occurred.

B. Plan of distribution

Not applicable.

C. Markets

Our common stock is currently traded on the Santiago Stock Exchange, the Chile Electronic Stock Exchange and, until October 8, 2018, the Valparaíso Stock Exchange under the symbol "CCU". The Santiago Stock Exchange accounted for approximately 94.6%, 93.1% and 95.4% of the trading volume of our common stock in Chile in the last three years, respectively. The remaining 5.4%, 6.9% and 5.6% respectively, was traded mainly on the Chile Electronic Stock Exchange. Shares of our common stock were traded in the United States on the NASDAQ Stock Market between September 24, 1992 and March 25, 1999 and on the NYSE since March 26, 1999, in the form of ADSs, under the symbol "CCU", with such ADSs being evidenced by ADRs, which until December 20, 2012, had each represented five shares of our common stock. Starting on December 20, 2012, the ratio was changed so that each ADS represented two shares of our common stock. The ADSs are issued under the terms of a deposit agreement dated September 1, 1992, as amended and restated on July 31, 2013, among us, JPMorgan, as depositary, and the holders from time to time of the ADSs.

The trading volume of our ADSs in the NYSE in the last three years is as follows:

| <u>Year</u> | <u>Quarter</u> | <u>Traded Volume</u> (thousands of ADS) |
|-------------|---|--|
| 2018 | 1st quarter | 8,848 |
| | 2 nd quarter | 10,560 |
| | 3 rd quarter | 14,465 |
| | 4 th quarter | 12,038 |
| | Total | 45,911 |
| 2019 | 1 st quarter | 12,259 |
| | 2 nd quarter | 13,753 |
| | 3 rd quarter | 17,288 |
| | 4 th quarter | 24,402 |
| | Total | 67,702 |
| 2020 | 1st quarter 2nd quarter | 22,505 13,843 |
| | 3rd quarter 4th quarter | 11,979 17,413 |
| | Total | 65,740 |
| 2021 | 1 st quarter | 20,375 14,654 |
| | 2 nd quarter | 10,032 |
| | 3 rd quarter | 10,670 |
| | 4 th quarter Total | 55,731 |

D. Selling Shareholders

Not applicable.

E. Dilution

Not applicable.

F. Expenses of the Issue

Not applicable.

ITEM 10: Additional Information

A. Share Capital

Not applicable.

B. Memorandum and Articles of Association

Provided below is a summary of certain material information found in our bylaws and provisions of Chilean law. This summary is not exhaustive. For more information relating to the items discussed in this summary, the reader is encouraged to read our updated bylaws, available in our website at www.ccu.cl. The information on our website is not incorporated by reference into this document.

Registration and corporate purposes. We are a public corporation (sociedad anónima abierta) organized by means of a public deed dated January 8, 1902, executed before the notary public of Valparaíso, Mr. Pedro Flores, and our existence was approved by Supreme Decree N° 889 of the Treasury Department, dated March 19, 1902, both of which were recorded on the reverse of folio 49, N° 45 of Valparaíso's Registry of Commerce for 1902, and published in Chile's Official Gazette on March 24, 1902. We were recorded on March 8, 1982, at Chile's Securities Registry of the CMF under N° 0007.

The last amendment to our articles of association, which incorporates the resolutions of the extraordinary shareholders' meeting held on June 18, 2013, that approved to increase the capital of the Company, by the issuance of 51,000,000 shares, were set forth in a public deed dated June 18, 2013, executed before the notary public of Santiago, Eduardo Diez Morello, an extract of which was recorded on the folio 48,216 N° 32,190 of the Santiago Registry of Commerce for 2013, published in the Official Gazette on June 25, 2013.

Under Article 4 of our bylaws, the corporation's principal purpose is to produce, manufacture and market alcoholic and non-alcoholic beverages, to manufacture containers and packaging, and to provide transportation services, among other businesses.

Directors. Under the Chilean Corporations Act, a corporation may not enter into a contract or agreement in which a director has a direct or indirect interest without prior approval by the board of directors, and then only if it is in the interest of the company, the price, terms and conditions are similar to those prevailing in the market at the time of its approval and the transaction complies with the requirements and procedures stated in Chapter XVI of the Chilean Corporations Act regarding Related Party Transactions. See "Item 7: Major Shareholders and Related Party Transactions".

The amount of any director's remuneration is established each year by the annual shareholders' meeting. Directors are forbidden, unless previously and duly authorized thereto by the board of directors, to borrow or otherwise make

use of corporate money or assets for their own benefit or that of their spouses, certain relatives or related persons. These rules can only be modified by law.

It is not necessary to hold shares to be elected director, and there is no age limit established for the retirement of directors.

Rights, preferences and restrictions regarding shares. At least 30% of our Net income for each fiscal year are required to be distributed as dividends in cash to our shareholders, unless our shareholders unanimously decide otherwise. Any remaining profits may be used to establish a reserve fund (that may be capitalized at any time, amending the corporate bylaws by the vote of a majority of the voting stock issued), or to pay future dividends.

Compulsory minimum dividends ("minimum dividends"), i.e., at least thirty percent of our Net income for each fiscal year, become due thirty days after the date on which the annual shareholders' meeting has approved the distribution of profits in the fiscal year. Any additional dividends approved by our shareholders become due on the date set by our shareholders or our board of directors.

Accrued dividends that corporations fail to pay or make available to their shareholders within certain periods are to be adjusted from the date on which those dividends became due and that of actual payment. Overdue dividends will accrue interest at established rates over the same period.

Dividends and other cash benefits unclaimed by shareholders after five years from the date on which they became due will become the property of the Chilean Fire Department.

We have only one class of shares and there are therefore no preferences or limitations on the voting rights of shareholders. Each of our shareholders is entitled to one vote per share. In annual shareholders' meetings, resolutions are made by an absolute majority of those present at the meeting, provided legal quorums (consisting of an absolute majority of our issued voting stock, in case the quorum is satisfied at its first call, or any number of shareholders present at the meeting if the meeting takes place at its second call) are met. A special or extraordinary meeting generally requires an absolute majority, in other words, 50% plus one of the shares entitled to vote; however, the Chilean Corporations Act provides that in order to carry certain motions, a two-thirds majority of the outstanding voting stock is necessary.

Our directors are elected every three years and their terms are not staggered. Our shareholders may accumulate their votes in favor of just one person or distribute their votes to more than one person. In addition, by unanimous agreement of our shareholders present and entitled to vote, the vote may be omitted and the election made by acclamation.

In the event of liquidation, the Chilean Corporations Act provides that corporations may carry out distributions to shareholders on account of a reimbursement of capital only after the payment of corporate indebtedness.

There are no redemption or sinking fund provisions applicable to us, nor are there any liabilities to our shareholders relating to future capital calls by us.

Under Chilean law, certain provisions affect any existing or prospective holder of securities as a result of the shareholder owning a substantial number of shares. The Chilean Securities Market Law, establishes that (a) any person who, directly or indirectly, owns 10% or more of the subscribed capital of an open stock corporation (the "majority shareholders") or that, as a consequence of an acquisition of shares, attains such percentage, and (b) all directors, liquidators, principal executive officers, administrators and managers of such corporations, regardless of the number of shares they possess, either directly or indirectly, must report any purchase or sale of shares to the CMF and to each of the stock exchanges in Chile where such corporation has securities listed, the day immediately following the execution of the transaction, through the technological means authorized by the CMF. This obligation shall also apply to the acquisition or sale of contracts or securities, the price or result of which is dependent upon or is conditioned on, in whole or in a relevant part, the fluctuation or evolution of the price of such shares. In addition, majority shareholders must inform the CMF and the stock exchanges with respect to whether the purchase is aimed at acquiring control of the corporation or just as a financial investment.

The Chilean Securities Market Law also provides that when one or more persons intend to take over a corporation subject to oversight by the CMF, they must give prior public notice. This notice must include the price to be offered per share and the conditions of the proposed transaction, including the expected manner of acquiring the shares.

Finally, Chapter XXV of the Chilean Securities Market Law was enacted on December 20, 2000, to ensure that controlling shareholders share with minority shareholders the benefits of a change of control, by requiring that certain share acquisitions be made pursuant to a tender offer.

Article 199 bis of the Chilean Securities Market Law extends the obligation to make a tender offer for the remaining outstanding shares to any person, or group of persons with a joint performance agreement, that, as a consequence of the acquisition of shares, becomes the owner of two-thirds or more of the issued shares with voting rights of a corporation. Such tender offer must be effected within 30 days from the date of such acquisition.

The Chilean Corporations Act provides shareholders with preemptive rights and requires that options to purchase stock representing capital increases in corporations and debentures duly convertible into stock of the issuing corporation, or any other securities extending future rights over such stock, must be offered preferably, at least once, to existing shareholders, in proportion to the number of shares owned by them. A corporation must distribute any bonus stock in the same manner.

The Chilean Corporations Act also provides shareholders with the right to withdraw from a corporation in certain situations. Unless there is an ongoing bankruptcy proceeding, if a shareholders' meeting approves any of the following matters, dissenting shareholders will be automatically entitled to withdraw from the corporation upon payment by the corporation of the market value of their shares:

- our transformation into a different type of legal entity;
- our merger with and/or into another company;
- the disposition of 50% or more of the corporate assets, whether or not liabilities are also transferred, to be determined according to the balance sheet of the previous fiscal year, or the proposal or amendment of any business plan that contemplates the transfer of assets exceeding said percentage; the disposition of 50% or more of the corporate assets of a subsidiary, which represents at least 20% of the assets of the corporation, as well as any disposition of shares which results in the parent company losing its status as controller;
- the granting of real or personal guarantees to secure third-party obligations exceeding 50% of the corporate
 assets, except when the third party is a subsidiary of the company (in which case approval of the board of
 directors will suffice);
- the creation of preferences for a series of shares or the increase, extension or reduction in the already existing ones. In this case, only dissenting shareholders of the affected series shall have the right to withdraw:
- curing certain formal defects in the corporate charter which otherwise would render it null and void or any modification of its bylaws that should grant this right; and
- other cases provided for by statute or in our bylaws, if any.

In addition, shareholders may withdraw if a person becomes the owner of two-thirds or more of the outstanding shares of the corporation as a consequence of a share acquisition and such person does not make a tender offer for the remaining shares within 30 days from the date of such acquisition.

Minority shareholders are also granted the right to withdraw when the controlling shareholder acquires more than 95% of the shares of an open stock corporation.

Our bylaws do not provide for additional circumstances under which shareholders may withdraw.

Action necessary to change the rights of holders of stock. The rights of stockholders are established by law and pursuant to the bylaws of a corporation. For certain modifications of shareholders' rights, the law requires a special majority, such as the creation, increase, extension, reduction or suppression of preferred stock, which may be adopted only with the consent of at least two-thirds of the affected series. Consequently, any other impairment of rights not specifically regulated needs only an absolute majority (more than 50%) of the stock entitled to vote. However, the waiver of the shareholders' right to receive no less than 30% of the Net income accrued in any fiscal

year (minimum dividend) requires the unanimous vote of all stockholders. The above notwithstanding, no decision of the shareholders' meeting can deprive a shareholder of any part of the stock that he/she owns.

Our bylaws do not contemplate additional conditions in connection with matters described in this subsection.

Shareholders' meetings. Our annual shareholders' meetings are to be held during the first four months of each year. During the meetings, determinations are made relating to particular matters, which matters may or may not be specifically indicated in the summons for such meeting.

The quorum for a shareholders' meeting is established by the presence, in person or by proxy, of shareholders representing at least an absolute majority of our issued voting stock; if a quorum is not present at the time of the first call of the meeting, a second call of the meeting can be reconvened and upon the meeting being reconvened, shareholders present at the time of the second call of the reconvened meeting are deemed to constitute a valid quorum regardless of the percentage of the voting stock represented. In that case, decisions will be made by the absolute majority of stock with voting rights present or otherwise represented. The following matters are specifically reserved for annual meetings:

- review of our state of affairs and of the reports of external auditors, and the approval or rejection of the annual report, balance sheet, financial statements and records submitted by our officers or liquidators;
- distribution of profits of the respective fiscal year, including the distribution of dividends;
- election or revocation of regular and alternate board members, liquidators and external auditors; and
- determination of the remuneration of the board members, directors' committee remuneration and budget, designation of the newspaper where summons for meetings shall be published and, in general, any other matter to be dealt with by the annual meeting being of corporate interest and not specifically reserved to extraordinary shareholders' meetings.

Extraordinary shareholders' meetings may be held at any time, when required by corporate necessity. During extraordinary meetings, determinations are made relating to any matter which the law or the Company's bylaws reserve for consideration by such extraordinary meetings, which matters shall be expressly set forth in the relevant summons. When in an extraordinary shareholders' meeting determinations relating to matters specifically reserved to annual meetings must be made, the operation and decisions of such extraordinary meeting will follow the requirements applicable to annual meetings. The following matters, are specifically reserved for extraordinary meetings:

- dissolution of the corporation;
- transformation, merger or spin-off of the corporation and amendments to its bylaws;
- issuance of bonds or debentures convertible into stock;
- the disposition of 50% or more of the corporate assets, whether or not liabilities are also transferred, to be
 determined according to the balance sheet of the previous fiscal year, or the proposal or amendment of any
 business plan that contemplates the transfer of assets exceeding said percentage, the disposition of 50% or
 more of the corporate assets of a subsidiary, which represent at least 20% of the assets of the corporation, as
 well as any disposition of shares which results in the parent company losing its status of controlling shareholder;
 and
- guarantees of third parties' obligations, except when these third parties are subsidiary companies (in which case approval of the board of directors will suffice).

In addition to the above, annual and extraordinary shareholders' meetings must be called by the board of directors in the following circumstances:

- when requested by shareholders representing at least 10% of issued stock with voting rights regarding closely held corporations; and
- when required by the CMF, notwithstanding its right to call such meeting directly.

Only holders of stock recorded in the Register of Shareholders of open stock corporations at midnight of the fifth business day, including Saturdays, before the date of the pertinent meeting may participate with the right to be

heard and vote in shareholders' meetings. Directors and officers other than shareholders may participate in shareholders' meetings with the right to be heard.

Shareholders may be represented at meetings by other individuals, regardless of whether or not those persons are shareholders themselves. A proxy must be conferred in writing, and for the total number of shares held by the shareholder and entitled to vote in accordance with the previous paragraph.

Limitations on the right to own securities. The right to own any kind of property is guaranteed by the Chilean Constitution, and the Chilean Corporations Act does not contain any general limitation regarding the right to own securities. There are, however, certain limitations on the right of foreigners to own securities of Chilean corporations, but only for certain special types of companies. We are not affected by these limitations, and our bylaws do not contain limitations or restrictions in this regard.

Article 14 of the Chilean Corporations Act forbids open stock corporations from including in their bylaws any provisions restricting the free transferability of stock. However, shareholders may enter into a private agreement on this matter, but, in order for these agreements to be effective against the company and third parties, they must be recorded by the corporation and thus made available to any interested third parties. See "Item 6: Directors, Senior Management and Employees – A. Directors and Senior Management".

Takeover defenses. Our bylaws do not contain any provisions that would have the effect of delaying, deferring or preventing a change in control of us and that would operate only with respect to a merger, acquisition or corporate restructuring involving us (or any of our subsidiaries). See "Item 10: Additional Information – B. Memorandum and Articles of Association – Rights, preferences and restrictions regarding shares".

Ownership threshold. Our bylaws do not contain any ownership threshold above which shareholder ownership must be disclosed. For a description of the ownership thresholds mandated by Chilean law, see "– Rights, preferences and restrictions regarding shares" above. See "Item 10: Additional Information – B. Memorandum and Articles of Association – Rights, preferences and restrictions regarding shares".

Our bylaws do not impose any conditions that are more stringent than those required by law for effecting changes in our capital.

C. Material Contracts

Not applicable.

D. Exchange Controls

General Legislation and Regulations. The Central Bank of Chile is responsible for, among other things, monetary policies and exchange controls in Chile. See "Item 3. Key Information – Selected Financial Data – Exchange Rates". Foreign investments can be registered with the Central Bank of Chile under Chapter XIV of the Central Bank Foreign Exchange Regulations, which regulates foreign exchange transactions, including access to the Formal Exchange Market. Pursuant to Law N° 20,780, on June 25, 2015 Law N° 20,848 was enacted, replacing Decree Law N° 600 of 1974 and establishing a new statute for direct foreign investments (henceforth, the "New Statute for Foreign Investment"). The New Statute for Foreign Direct Investments went into effect as of January 1, 2016. Foreign investors in companies that maintain a valid foreign investment agreement with the Government of Chile pursuant to the regulations of Decree Law N° 600 will fully retain the rights and obligations set forth in said agreements, provided that the agreements were executed prior to January 1, 2016. The New Statute for Foreign Investment does not grant investors eligibility for a tax invariability regime, which was granted to them by Decree Law N° 600. However, a transitory 4 four-year system was established, under which foreign investors could have requested foreign investment authorizations via the execution of agreements with the Government of Chile, albeit subject to a total income tax rate of 44.5%. This transitory system expired on January 1, 2020.

Effective April 19, 2001, the Central Bank of Chile abrogated the then existing Chapter XXVI of the Central Bank Foreign Exchange Regulations ("Chapter XXVI"), which addressed issuance of ADSs by a Chilean company, and

issued an entirely new set of Foreign Exchange Regulations (the "April 19th Regulations"), virtually eliminating all the restrictions and limitations that had been in force up to that date. The April 19th Regulations were based upon the general principle that foreign exchange transactions can be made freely in Chile by any person, notwithstanding the power conferred by law to the Central Bank of Chile of imposing certain restrictions and limitations to such transactions.

With the issuance of the April 19th Regulations, the approval by the Central Bank of Chile required for access to the Formal Exchange Market was replaced with the requirement of reporting of the relevant transactions to the Central Bank of Chile. However, some foreign exchange transactions, notably foreign loans, capital investment or deposits, continued to be subject to the requirement of being effected through the Formal Exchange Market. The April 19th Regulations reduced the time needed to effect foreign exchange transactions by foreign investors in Chile.

According to the April 19th Regulations, foreign exchange transactions performed before April 19, 2001, remained subject to the regulations in effect at the time of the transactions (i.e. Chapter XXVI), unless the interested parties elected the applicability of the April 19th Regulations, thereby expressly waiving the applicability of the regulations in force at the time of the execution of the respective transaction.

On January 23, 2002, the Central Bank of Chile issued an entirely new set of Foreign Exchange Regulations, effective March 1, 2002, replacing the April 19th Regulations (the "New Rules"). The New Rules preserve the general principle established in the April 19th Regulations of freedom in foreign exchange transactions, simplified procedures to reduce the time needed to materialize foreign exchange transactions by foreign investors in Chile, and introduced several new provisions.

Pursuant to the New Rules, Chilean entities are allowed, under Chapter XIV, which governs credits, deposits, investments and capital contribution from abroad, to: (i) dispose of such foreign currency allocated abroad, executing any of the transactions contemplated in Chapter XIV, without the need of delivering it into Chile, subject to the obligation of reporting said transaction to the Central Bank of Chile; and (ii) capitalize any liability expressed in foreign currency and acquired abroad. These provisions also state that amendments to any contracts or instruments regarding such credits, deposits, investments and capital contributions that can affect the conditions of such transactions must be reported to the Central Bank of Chile.

According to the New Rules, section 7 of Chapter XIV, duly in force, states that foreign exchange transactions made pursuant to Chapter XIV, executed before April 19, 2001, were to continue to be subject to the regulations in effect at the time of the transactions, unless the interested parties elect the applicability of the New Rules, expressly waiving the applicability of the provisions which would otherwise govern them.

In connection with our initial public offering of ADSs, we entered into a foreign investment contract (the "Foreign Investment Contract") with the Chilean Central Bank and the Depositary, pursuant to Article 47 of the Central Bank Act and former Chapter XXVI. Absent the Foreign Investment Contract, under Chilean exchange controls in force until April 19, 2001, investors would not have been granted access to the Formal Exchange Market for the purpose of converting CLP to USD and repatriating from Chile amounts received in respect of, among other things, deposited Shares or Shares withdrawn from deposit on surrender of ADRs (including amounts received as cash dividends and proceeds from the sale in Chile of the underlying Shares and any rights with respect thereto).

Notwithstanding the April 19th Regulations and the New Rules, Chapter XXVI remained in effect with respect to our ADR facility. On March 3, 2014, we, the Central Bank of Chile and the Depositary executed an agreement that terminated the Foreign Investment Contract. Consequently, the special exchange regime established under Chapter XXVI is no longer applicable. The Deposit Agreement, therefore, and the Company's ADR program became subject to the exchange regulations of general applicability of Chapter XIV or such new regulations that may be issued in the future.

The ADS facility is currently governed by Chapter XIV on "Regulations applicable to Credits, Deposits, Investments and Capital Contributions from Abroad". According to Chapter XIV number 2.3, the establishment of an ADS facility is regarded as an ordinary foreign investment, subject to the above mentioned limitations, and it is not necessary to seek the Central Bank's prior approval in order to establish an ADS facility. The establishment of an ADS facility

only requires that the Central Bank be informed of the transaction, and that the transactions thereunder be conducted through the Formal Exchange Market.

Investment in Our Shares and ADSs

Investments made in shares of our common stock are subject to the following requirements:

According to Chapter XIV of the Central Bank Foreign Exchange Regulations Information Procedures and Forms Manual (hereinafter the "Manual"), any foreign investor acquiring shares of our common stock who brought funds into Chile for that purpose must bring those funds through an entity participating in the Formal Exchange Market; any foreign investor acquiring shares of our common stock to be deposited and converted into ADSs who brought funds into Chile for that purpose must bring those funds through an entity participating in the Formal Exchange Market; in both cases, the entity of the Formal Exchange Market through which the funds are brought into Chile must report such investment to the Central Bank following the instructions detailed in Chapter I of the Manual; all remittances of funds from Chile to the foreign investor upon the sale of the acquired shares of our common stock or from dividends or other distributions made in connection therewith must be made through the Formal Exchange Market; all remittances of funds from Chile to the foreign investor upon the sale of shares underlying ADSs (after conversion is implemented through the depositary) or from dividends or other distributions made in connection therewith must be made through the Formal Exchange Market; and all remittances of funds made to the foreign investor must be reported to the Central Bank by the intervening entity of the Formal Exchange Market. Regarding the remittances of funds indicated above, Chapter XIV and Chilean tax regulation stablishes that all taxes obligations must be paid prior to such remittances.

When funds are brought into Chile for a purpose other than to acquire shares for subsequent deposit and eventual conversion into ADSs and subsequently such funds are used to acquire shares to be deposited and converted into ADSs, such investment must be reported to the Central Bank by the foreign investor (or its custodian in Chile) within ten days following the end of each month, using Appendix 3 of the Manual as detailed on its Chapter XIV number 6.

When funds to acquire shares of our common stock or to acquire shares for subsequent deposit and eventual conversion into ADSs are received by us abroad (i.e., outside of Chile), such investment must be reported to the Central Bank directly by the foreign investor within ten days following the end of the month in which the investment was made, according to number 2.2 of Chapter XIV of the Manual, using its Appendix N° 4.

When funds to acquire shares of our common stock or to acquire shares for subsequent deposit and eventual conversion into ADSs are received by us in Chile, such investment must be reported to the Central Bank directly by an entity participating in the Formal Exchange Market on the day the investment is made, according to number 1.2 of Chapter XIV of the Manual.

All payments in foreign currency in connection with our shares of common stock or ADSs made from Chile through the Formal Exchange Market must be reported to the Central Bank by the entity participating in the transaction, according to number 4 of Chapter XIV of the Manual. In the event there are payments made with foreign currency originating outside of Chile, the foreign investor must provide the relevant information to the Central Bank directly within the first ten calendar days of the month following the date on which the payment was made, according to number 5 of Chapter XIV of the Manual.

There can be no assurance that additional Chilean restrictions applicable to the holders of shares of our common stock or ADSs, the disposition of shares of our common stock underlying ADSs or the conversion or repatriation of the proceeds from such disposition will not be imposed in the future, nor can we assess the duration or impact of such restrictions if imposed.

This summary does not purport to be complete and is qualified by reference to Chapter XIV of the Central Bank Foreign Exchange Regulations, a copy of which is available in Spanish and English versions at the Central Bank's website at www.bcentral.cl.

E. Taxation

Chilean Tax Considerations

The following discussion is based on certain Chilean income tax laws presently in effect, including Rulings N°324 of January 29, 1990, and N°3,708 of October 1, 1999 of the Chilean Internal Revenue Service and other applicable regulations and rulings currently in force. The discussion summarizes the principal Chilean income tax consequences of an investment in the ADSs or shares of common stock by an individual who is not domiciled in or a resident of Chile or a legal entity that is not organized under the laws of Chile and does not have a permanent establishment located in Chile which we refer to as a foreign holder. For purposes of Chilean law, an individual holder is a resident of Chile if he or she has resided in Chile for more than six consecutive months in one calendar year or for a total of more than one hundred and eighty-three days in a twelve-month period. An individual holder is domiciled in Chile if he or she resides in Chile with the purpose of staying in Chile (such purpose to be evidenced by circumstances such as the acceptance of employment within Chile or the relocation of his or her family to Chile). This discussion is not intended as tax advice to any particular investor, which can be rendered only in light of that investor's particular tax situation. Neither is it intended to be a comprehensive description of all the tax considerations that may be relevant to a decision to purchase, own or dispose of shares or ADSs and does address all of the tax consequences that may be relevant to specific holders in light of their particular circumstances. Holders of shares and ADSs are advised to consult their own tax advisors concerning the Chilean or other tax consequences relating to the ownership of shares or ADSs.

Under Chilean law, provisions contained in statutes such as tax rates applicable to foreign holders, the computation of taxable income for Chilean purposes and the manner in which Chilean taxes are imposed and collected may be amended only by another statute. In addition, the Chilean tax authorities issue rulings and regulations of either general or specific application interpreting the provisions of Chilean tax law. Chilean taxes may not be assessed retroactively against taxpayers who act in good faith relying on such rulings and regulations, but Chilean tax authorities may modify said rulings and regulations prospectively. There is a general income tax treaty signed by Chile and the United States, but it is not in force (Congress approval is required).

Cash dividends and Other Distributions. Cash dividends paid by us with respect to the ADSs or shares of common stock held by a foreign holder will be subject to a 35.0% withholding tax, which is withheld and paid by us (the "Chilean Withholding Tax"). A credit against the Chilean Withholding Tax is available based on the level of corporate income tax, or first category tax, actually paid by us on the taxable income to which the dividend is imputed; however, this credit does not reduce the Chilean Withholding Tax on a one-for-one basis because it also increases the base on which the Chilean Withholding Tax is imposed. The modifications incorporated to the Chilean income tax law by Act N° 21,210 enacted on February 24, 2021, provide for taxpayers subject to Article 14 letter A of the Income Tax Law, a First Category Income tax at a rate of 27%.

The corporate income tax is a credit for shareholders resident or domiciled in countries that have a Convention for the Avoidance of Double Taxation in force with Chile that are the effective beneficiaries of the dividends. This benefit is extended to countries that have signed a Convention for the Avoidance of Double Taxation with Chile before January 1, 2020, even if the Convention has not yet entered into force until December 31, 2026 as a limit. This is the case for the United States of America.

For other no resident shareholders, the credit for the corporate tax paid on such income may be used with a limit of 65% of its amount. In these cases, the effective rate is 44.45% from 2018 thereafter.

The foregoing tax consequences apply to cash dividends paid by us. Dividend distributions made in property (other than shares of common stock) will be subject to the same Chilean tax rules as cash dividends.

Capital Gains. Gain realized on the sale, exchange or other disposition by a foreign holder of ADSs (or ADRs evidencing ADSs) will not be subject to Chilean taxation, provided that such disposition occurs outside Chile or that it is performed under the rules of Title XXIV of the Chilean Securities Market Law. The deposit and withdrawal of shares of common stock in exchange for ADRs will not be subject to any Chilean taxes, according to Rulings N° 1,705 of May 15, 2006 and N° 2,144 of October 3, 2013.

Gains obtained from the sale or exchange of shares of common stock (as distinguished from sales or exchanges of ADSs representing such shares of common stock) by a foreign holder will be generally subject to both the first category tax and the Chilean Withholding Tax at a rate of 35%. Reduced rates may apply for residents of countries that have a Double Tax Treaty in force with Chile, on a case-by-case basis.

The tax basis of shares of common stock received in exchange for ADSs will be the acquisition value of such shares. The valuation procedure set forth in the deposit agreement, which has been analyzed by the Chilean Internal Revenue Service pursuant to Ruling N° 324 of 1990, values shares of common stock that are being exchanged at the highest price at which they trade on the Santiago Stock Exchange on the date of the exchange, generally will determine the acquisition value for this purpose. Consequently, the conversion of ADSs into shares of common stock and sale of such shares of common stock for the value established under the deposit agreement will not generate a capital gain subject to taxation in Chile. Ruling N° 324 of 1990 specifically analyzes the tax regime applicable to share transactions held with foreign investors through ADRs.

In the case where the sale of the shares is made on a day that is different from the date in which the exchange is recorded, capital gains subject to taxation in Chile may be generated. However, following Ruling N° 3708 of 1999 of the Chilean Internal Revenue Service, we will include in the deposit agreement a provision whereby the capital gain that may be generated if the exchange date is different from the date in which the shares received in exchange for ADSs are sold, will not be subject to taxation. Such provision states that in the event that the exchanged shares are sold by the ADS holders in a Chilean stock exchange on the same day in which the exchange is recorded in the shareholders' registry of the issuer or within two business days prior to the date on which the sale is recorded in the shareholders' registry, the acquisition price of such exchanged shares shall be the price registered in the invoice issued by the stock broker that participated in the sale transaction.

The exercise of preemptive rights relating to the shares of common stock will not be subject to Chilean taxation. Amounts received for the assignment of preemptive rights relating to the shares will be subject to Chilean Withholding Tax at a rate of 35%.

Please bear in mind that the tax treatment just mentioned regarding the ADR could be subject to future modifications, considering that the current tax treatment of ADR is supported in Chilean Internal Revenue Service rulings mentioned above.

Pursuant to Article 107 of the Chilean Income Tax Law, the sale and disposition of shares of Chilean public corporations which are actively traded on a Chilean stock exchange is not levied by any Chilean tax on capital gains if the sale or disposition is made:

- a. on a local stock exchange authorized by the CMF or in a tender offer process according to Title XXV of the Chilean Securities Market Law, so long as the shares (a) were purchased on a public stock exchange or in a tender offer process pursuant to Title XXV of the Chilean Securities Market Law, (b) are newly issued shares issued in a capital increase of the corporation, or (c) were the result of the exchange of convertible bonds (in which case the option price is considered to be the price of the shares). In this case, gains exempted from Chilean taxes shall be calculated using the criteria set forth in the Chilean Income Tax Law; or
- b. within 90 days after the shares would have ceased to be significantly traded on the stock exchange. In such case, the gains exempted from Chilean taxes on capital gains will be up to the average price per share of the last 90 days. Any gains above the average price obtained by a foreign investor will be subject to Withholding Tax at a rate of 35%.

To the extent that our shares are actively traded on a Chilean stock exchange, foreign institutional investors who acquire our shares may benefit from the tax exemption mentioned above.

If the requirements to apply the abovementioned exemption are not met, foreign institutional investors that transfer shares of Chilean public corporations which are actively traded on a Chilean stock exchange, investment funds quotas or mutual funds quotas, may apply the exemption established in the abrogated Article 106 of the Income Tax Law, provided that the securities have been acquired prior to January 1, 2017 and the investor,

during its operation in the country and the moment of acquisition and disposal of said securities, complies with the requirements established in Article 106.

According to the abrogated Article 106, the disposition must be done through a Chilean stock exchange authorized by the CMF, in a tender offer carried out according to Tittle XXV of the Chilean Securities Market Law, of through redemption of quotas.

In addition, the abrogated Article 106 establishes that a foreign institutional investor is an entity that is either:

- a. a fund that makes public offers of its shares in a country which public debt has been rated investment grade by an international risk classification agency qualified by the CMF;
- b. a fund that is registered with a regulatory entity of a country which public debt has been rated investment grade by an international risk classification agency qualified by the CMF, provided that the investments in Chile, including securities issued abroad that represent Chilean securities, held by the fund represent less than 30.0% of its share value;
- c. a fund that holds investments in Chile that represent less than 30.0% of its share value, provided that it proves that no more that 10.0% of its share value is directly or indirectly owned by Chilean residents;
- d. a pension fund that is exclusively formed by individuals that receive their pension on account of capital accumulated in the fund;
- e. a fund regulated by Law Nº 18,657, or the Foreign Capital Investment Funds Law, in which case all holders of its shares must reside abroad or be qualified as local institutional investors; or
- f. any other institutional foreign investor that complies with the characteristics defined by a regulation with the prior report of the CMF and the Chilean Internal Revenue Service.

In order to be entitled to the exemption established in Article 106, foreign institutional investors, during the time in which they operate in Chile must:

- a. be organized abroad and not be domiciled in Chile;
- b. not participate, directly or indirectly, in the control of the issuers of the securities in which they invest and not hold, directly or indirectly, 10.0% or more of such companies' capital or profits;
- c. execute an agreement in writing with a Chilean bank or securities broker in which the intermediary is responsible for the execution of purchase and sale orders and for the verification, at the time of the respective remittance, that such remittances relate to capital gains that are exempt from income tax in Chile or, if they are subject to income tax, that the applicable withholdings have been made; and
- d. register in a special registry with the Chilean Internal Revenue Service.

Also, transitional Article 5 of Act N° 20,712 indicates that the funds regulated by Law N° 18,657 (Investments Funds of Foreign Capital) will maintain the applicable tax regime of Article 106. In other words, the distribution abroad of profits obtained by these funds, arising out of the investments described in Article 106, will be exempt from Chilean income tax, as long as they do not transform into one of the funds created by Act. N° 20,712.

Other Chilean Taxes. No Chilean inheritance, gift or succession taxes apply to the transfer or disposition of the ADSs by a foreign holder but such taxes generally will apply to the transfer at death or by a gift of shares of common stock by a foreign holder. No Chilean stamp, issue, registration or similar taxes or duties apply to foreign holders of ADSs or shares of common stock.

Withholding Tax Certificates. Upon request, we will provide to foreign holders appropriate documentation evidencing the payment of the Chilean Withholding Tax. We will also inform when the withholding was excessive in order to allow the filing for the reimbursement of taxes.

In order to comply with our withholding obligations, we may require certificates of residence, affidavits or any other type of documentation aimed to demonstrate the tax residence and effective beneficiary status of the foreign holders.

United States Federal Income Tax Considerations

The following discussion summarizes the principal U.S. federal income tax considerations relating to the acquisition, ownership and disposition of common stock or ADSs by a U.S. holder (as defined below) holding such common stock or ADSs as capital assets for U.S. federal income tax purposes (generally, property held for investment). This summary is based upon the Internal Revenue Code of 1986, as amended (the "Code"), Treasury regulations, administrative pronouncements of the U.S. Internal Revenue Service (the "IRS") and judicial decisions, all as in effect on the date hereof, and all of which are subject to change (possibly with retroactive effect) and to differing interpretations. This summary does not describe any implications under U.S. state, local or non-U.S. tax law, or any aspect of U.S. federal tax law (such as the estate tax, gift tax, the alternative minimum tax or the Medicare tax on net investment income) other than U.S. federal income taxation.

This summary does not purport to address all the material U.S. federal income tax consequences that may be relevant to the U.S. holders of the common stock or ADSs, and does not take into account the specific circumstances of any particular investors, some of which (such as tax-exempt entities, banks or other financial institutions, insurance companies, dealers in securities or currencies, traders in securities that elect to use a mark-to-market method of accounting for their securities holdings, regulated investment companies, real-estate investment trusts, partnerships and other pass-through entities, U.S. expatriates, investors that own or are treated as owning 10% or more of our stock by either vote or value, certain taxpayers who file applicable financial statements required to recognize income for U.S. federal income tax purposes no later than when the associated revenue is reflected on such financial statements, investors that hold the common stock or ADSs as part of a straddle, hedge, conversion or constructive sale transaction or other integrated transaction and persons whose functional currency is not the U.S. dollar) may be subject to special tax rules.

As used below, a "U.S. holder" is a beneficial owner of common stock or ADSs that is, for U.S. federal income tax purposes:

- an individual citizen or resident of the United States;
- a corporation (or an entity taxable as a corporation) created or organized in or under the laws of the United States, any state thereof, or the District of Columbia;
- an estate, the income of which is subject to U.S. federal income tax regardless of its source; or
- a trust if (A) a court within the United States is able to exercise primary supervision over the administration of the trust and one or more United States persons have the authority to control all substantial decisions of the trust or (B) the trust has a valid election in effect under applicable U.S. Treasury regulations to be treated as a United States person.

If a partnership or other entity taxable as a partnership holds common stock or ADSs, the tax treatment of a partner will generally depend on the status of the partner and the activities of the partnership. Partners of partnerships holding common stock or ADSs should consult their tax advisors.

In general, for U.S. federal income tax purposes, holders of ADRs evidencing ADSs will be treated as the beneficial owners of the common stock represented by those ADSs.

Taxation of Distributions

Since January 1st, 2017, we are subject to Chile's Partially Integrated System, which may affect the U.S. federal income tax treatment of distributions on our common stock or ADSs. See "Item 10, Additional Information—E.

Taxation—Chilean Tax Considerations—Cash dividends and Other Distributions" above. In general, distributions with respect to the common stock or ADSs will, to the extent made from our current or accumulated earnings and profits, as determined under U.S. federal income tax principles, constitute dividends for U.S. federal income tax purposes. If a distribution exceeds the amount of our current and accumulated earnings and profits, as so determined under U.S. federal income tax principles, the excess will be treated first as a non-taxable return of capital to the extent of the U.S. holder's tax basis in the common stock or ADSs, and thereafter as capital gain. We do not intend to maintain calculations of our earnings and profits under U.S. federal income tax principles and, unless and until such calculations are made, U.S. holders should assume all distributions are made out of earnings and profits and constitute dividend income. As used below, the term "dividend" means a distribution that constitutes a dividend for U.S. federal income tax purposes.

The gross amount of any dividends (including amounts withheld in respect of Chilean taxes) paid with respect to the common stock or ADSs generally will be subject to U.S. federal income taxation as ordinary income and will not be eligible for the dividends received deduction allowed to U.S. corporations. Dividends paid in Chilean currency will be included in the gross income of a U.S. holder in a U.S. dollar amount calculated by reference to the exchange rate in effect on the date the dividends are actually or constructively received by the U.S. holder, or in the case of dividends received in respect of ADSs, on the date the dividends are actually or constructively received by the depositary or its agent, whether or not converted into U.S. dollars. A U.S. holder will have a tax basis in any distributed Chilean currency equal to its U.S. dollar amount on the date of receipt by the U.S. holder or disposition, as the case may be, and any gain or loss recognized upon a subsequent disposition of such Chilean currency generally will be foreign currency gain or loss that is treated as U.S. source ordinary income or loss. If dividends paid in Chilean currency are converted into U.S. dollars on the day they are received by the U.S. holder, the depositary or its agent, as the case may be, U.S. holders generally should not be required to recognize foreign currency gain or loss in respect of the dividend income. U.S. holders should consult their own tax advisors regarding the treatment of any foreign currency gain or loss if any Chilean currency received by the U.S. holder or the depositary or its agent is not converted into U.S. dollars on the date of receipt.

Under current law, the U.S. dollar amount of dividends by an individual with respect to the ADSs will be subject to taxation at a reduced rate if the dividends represent "qualified dividend income". Dividends paid on the ADSs will be treated as qualified dividend income if (i) the ADSs are readily tradable on an established securities market in the United States, (ii) the U.S. holder meets the holding period requirement for the ADSs (generally more than 60 days during the 121-day period that begins 60 days before the ex-dividend date), and (iii) we were not in the year prior to the year in which the dividend was paid, and are not in the year in which the dividend is paid, a passive foreign investment company ("PFIC"). The ADSs are listed on the New York Stock Exchange, and should qualify as readily tradable on an established securities market in the United States so long as they are so listed. However, no assurances can be given that the ADSs will be or remain readily tradable. Based on our audited financial statements as well as relevant market and shareholder data, we believe that we were not treated as a PFIC for U.S. federal income tax purposes with respect to our 2019 taxable year. In addition, based on our audited financial statements and current expectations regarding the value and nature of our assets, the sources and nature of our income, and relevant market and shareholder data, we do not anticipate becoming a PFIC for our 2020 taxable year. Because these determinations are based on the nature of our income and assets from time to time, and involve the application of complex tax rules, no assurances can be provided that we will not be considered a PFIC for the current (or any past or future) tax year.

Based on existing guidance, it is not entirely clear whether dividends received with respect to the shares of common stock (to the extent not represented by ADSs) will be treated as qualified dividend income, because the shares of common stock are not themselves listed on a U.S. exchange. In addition, the U.S. Treasury Department has announced its intention to promulgate rules pursuant to which holders of ADSs or preferred stock and intermediaries through whom such securities are held will be permitted to rely on certifications from issuers to establish that dividends are treated as qualified dividends. Because such procedures have not yet been issued, we are not certain that we will be able to comply with them. U.S. holders of ADSs and common stock should consult their own tax advisors regarding the availability of the reduced dividend tax rate in the light of their own particular circumstances.

Dividends paid by us generally will constitute foreign source "passive category" income and will be subject to various other limitations for U.S. foreign tax credit purposes. Subject to generally applicable limitations under U.S. federal income tax law, Chilean income tax withheld on such dividends, reduced by the credit for any first

category tax, as described above under "Item 10, Additional Information—E. Taxation—Chilean Tax Considerations—Cash dividends and Other Distributions", generally will be treated as a foreign income tax eligible for credit against a U.S. holder's U.S. federal income tax liability (or at a U.S. holder's election if it does not elect to claim a foreign tax credit for any foreign income taxes paid during the taxable year, all foreign income taxes paid may instead be deducted in computing such U.S. holder's taxable income). In general, special rules will apply to the calculation of foreign tax credits in respect of dividend income that is subject to preferential rates of U.S. federal income tax.

U.S. holders should be aware that the IRS has expressed concern that parties to whom ADSs are released may be taking actions that are inconsistent with the claiming of foreign tax credits by U.S. holders of ADSs. Accordingly, the discussion above regarding the creditability of Chilean income tax on dividends could be affected by future actions that may be taken by the IRS. The rules with respect to the U.S. foreign tax credit are complex, and U.S. holders of common stock or ADSs are urged to consult their own tax advisors regarding the availability of the foreign tax credit under their particular circumstances.

Taxation of Capital Gains

Deposits and withdrawals of common stock by U.S. holders in exchange for ADSs will not result in the realization of gain or loss for U.S. federal income tax purposes.

In general, gain or loss, if any, realized by a U.S. holder upon a sale, exchange or other taxable disposition of common stock or ADSs will be subject to U.S. federal income taxation as capital gain or loss in an amount equal to the difference between the amount realized on the sale, exchange or other taxable disposition and such U.S. holder's adjusted tax basis in the common stock or ADSs. Such capital gain or loss will be long-term capital gain or loss if at the time of sale, exchange or other taxable disposition the common stock or ADSs have been held for more than one year. Under current U.S. federal income tax law, net long-term capital gain of certain U.S. holders (including individuals) is eligible for taxation at preferential rates. The deductibility of capital losses is subject to certain limitations under the Code.

Gain, if any, realized by a U.S. holder on the sale, exchange or other taxable disposition of common stock or ADSs generally will be treated as U.S. source gain for U.S. foreign tax credit purposes. Consequently, if a Chilean income tax is imposed on the sale or disposition of common stock, a U.S. holder that does not receive sufficient foreign source income from other sources may not be able to derive effective U.S. foreign tax credit benefits in respect of such Chilean income tax. Alternatively, a U.S. holder may take a deduction for all foreign income taxes paid during the taxable year if it does not elect to claim a foreign tax credit for any foreign taxes paid or accrued during the taxable year. U.S. holders should consult their own tax advisors regarding the application of the foreign tax credit rules to their investment in, and disposition of, common stock or ADSs.

Passive Foreign Investment Company Rules

In general, a foreign corporation is a PFIC with respect to a U.S. holder if, for any taxable year in which the U.S. holder holds stock in the foreign corporation, at least 75% of the foreign corporation's gross income is passive income or at least 50% of the value of its assets (determined on the basis of a quarterly average) produce passive income or are held for the production of passive income. For this purpose, passive income generally includes, among other things, dividends, interest, rents, royalties and gains from the disposition of investment assets (subject to various exceptions). Based upon our current and projected income, assets and activities, we do not expect the common stock or ADSs to be considered shares of a PFIC for our current fiscal year or for future fiscal years. However, because the determination of whether the common stock or ADSs constitute shares of a PFIC will be based upon the composition of our income, assets and the nature of our business, as well as the income, assets and business of entities in which we hold at least a 25% interest, from time to time, and because there are uncertainties in the application of the relevant rules, there can be no assurance that the common stock or ADSs will not be considered shares of a PFIC for any fiscal year. If the common stock or ADSs were shares of a PFIC for any fiscal year, U.S. holders (including certain indirect U.S. holders) may be subject to adverse tax consequences, including the possible imposition of an interest charge on gains or "excess distributions" allocable to prior years in the U.S. holder's holding period during which we were determined to be a PFIC, unless such U.S. holder makes an election to be taxed currently on its pro rata portion of our income, whether or not such income is distributed in the form of dividends, or otherwise makes a "mark-to-market" election with respect to the common stock or ADSs as permitted by the Code. If we are deemed to be a PFIC for a taxable year, dividends on our common stock or ADSs would not be "qualified dividend income" eligible for preferential rates of U.S. federal income taxation.

A U.S. holder who owns common stock or ADSs during any taxable year that we are a PFIC in excess of certain *de minimis* amounts and fails to qualify for certain other exemptions would be required to file IRS Form 8621. In addition, under certain circumstances, regulations also require a "United States person" (as such term is defined under the Code) that owns an interest in a PFIC as an indirect shareholder through one or more United States persons to file Form 8621 for any taxable year during which such indirect shareholder is treated as receiving an excess distribution in connection with the ownership or disposition of such interest, or reports income pursuant to mark-to-market election. U.S. holders should consult their own tax advisors regarding the application of the PFIC rules to the common stock or ADSs.

U.S. Information Reporting and Backup Withholding

A U.S. holder of common stock or ADSs may, under certain circumstances, be subject to information reporting and backup withholding with respect to certain payments to such U.S. holder, such as dividends paid by our Company or the proceeds of a sale, exchange or other taxable disposition of common stock or ADSs, unless such U.S. holder (i) is an exempt recipient and demonstrates this fact when so required, or (ii) in the case of backup withholding, provides a correct taxpayer identification number, certifies that it is a U.S. person and that it is not subject to backup withholding, and otherwise complies with applicable requirements of the backup withholding rules. Backup withholding is not an additional tax. Any amount withheld under these rules will be creditable against a U.S. holder's U.S. federal income tax liability, provided the requisite information is timely furnished to the IRS.

"Specified Foreign Financial Asset" Reporting

Owners of "specified foreign financial assets" with an aggregate value in excess of USD 50,000 (and in some circumstances, a higher threshold), may be required to file an information report with respect to such assets with their U.S. federal income tax returns. "Specified foreign financial assets" generally include any financial accounts maintained by foreign financial institutions as well as any of the following, but only if they are not held in accounts maintained by financial institutions: (i) stocks and securities issued by non-U.S. persons, (ii) financial instruments and contracts held for investment that have non-U.S. issuers or counterparties and (iii) interests in foreign entities.

Prospective purchasers should consult their own tax advisors regarding the application of the U.S. federal income tax laws to their particular situations as well as any additional tax consequences resulting from purchasing, holding or disposing of common stock or ADSs, including the applicability and effect of the tax laws of any state, local or foreign jurisdiction, including estate, gift, and inheritance laws.

F. Dividends and Paying Agents

Not applicable.

G. Statement by Experts

Not applicable.

H. Documents on Display

We are subject to the informational requirements of the Exchange Act. In accordance with these requirements, we file annual reports and submit other information to the United States Securities and Exchange Commission (the "SEC"). These materials, including this Form 20-F and the exhibits thereto, may be inspected and copied at the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. The public may obtain information on the operation of the SEC's Public Reference Room by calling the SEC in the United States at 1-800-SEC-0330. The SEC also maintains a website at http://www.sec.gov/ that contains reports, proxy statements and other information regarding registrants that file electronically with the SEC. Form 20-F reports and the other information submitted by us to the SEC may be accessed through this website. Additionally, the documents

concerning us, which are referred to in this annual report, may be inspected at our principal offices at Vitacura 2670, 23rd Floor, Santiago, Chile.

I. Subsidiary Information

Not applicable.

ITEM 11: Quantitative and Qualitative Disclosures about Market Risk

The following discussion about our risk management activities includes "forward-looking statements" that involve risk and uncertainties. Actual results could differ materially from those projected in the forward-looking statements.

We face primary market risk exposures in three categories: interest rate fluctuations, exchange rate fluctuations and commodity price fluctuations. We periodically review our exposure to the three principal sources of risk described above and determine at our senior-management level how to minimize the impact on our operations of commodity price, foreign exchange and interest rate changes. As part of this review process, we periodically evaluate opportunities to enter into hedging mechanisms to mitigate such risks.

The market risk sensitive instruments referred to below are entered into only for purposes of hedging our risks and are not used for trading purposes.

A. Qualitative Information About Market Risk

Interest Rate Risk

As of December 31, 2021, the Company had no variable interest debt (CLP 8,251 million in 2020). However, as of December 31, 2020, our financing structure consisted of 2% of debt with variable interest rates, and 98% of debt with fixed interest rates.

To manage the interest rate risk, the Company has a policy which seeks to reduce the volatility of our finance cost, and to maintain a suitable percentage of our debt in fixed interest rate instruments. The financial position is mainly set by the use of short-term and long-term debt, as well as derivative instruments such as cross currency interest rate swaps and cross interest rate swaps.

As of December 31, 2021, after considering the effect of cross currency interest rate swaps and cross interest rate swaps, 100% (100% as of December 31, 2020) of our debt had fixed interest rates.

The terms and conditions of the Company's obligations as of December 31, 2021, including exchange rates, interest rates, maturities and effective interest rates are detailed in Note 21 to our audited consolidated financial statements included elsewhere in this annual report.

Raw material Price risk

The principal commodity price risk faced by us relate to fluctuations in: 1) prices and supply of barley, malt and cans, which we use for the production of beer, 2) prices of concentrates, sugar and plastic resin, which we use for the production and packaging of soft drinks, and 3) prices of bulk wine and grapes, which we use for the manufacturing of wine and spirits.

Barley, malt and cans. In Chile, we obtain our supply of malt from local producers and in the international market (mainly from Argentina). With local and Argentine producers, the Company enters into long-term supply agreements in which malt price is set annually, using for this purpose the market price of barley and manufacturing cost established in these agreements.

The purchase commitments made expose the Company to raw materials price fluctuation risk. CCU Argentina acquires malt from local producers. These raw materials represent approximately 8% (7% in 2020 and 6% in 2019) of the direct cost of the Chile Operating segment.

As of December 31, 2021, in the Chile Operation segment, the cost of cans represented approximately 20% of direct costs (19% in 2020 and 17% in 2019). In the International Business Operating segment, the cost of cans represented approximately 38% of direct raw materials costs as of December 31, 2021 (36% in 2020 and 38% in 2019).

Concentrates, Sugar and plastic containers. The main raw material used in the production of non-alcoholic beverages are concentrates, which are mainly acquired from licensees, sugar and plastic resin for the manufacturing of plastic bottles and containers. The Company is exposed to price fluctuation risks with regard to these raw materials, which jointly represent 30% (24% in 2020 and 31% in 2019) of the direct cost for the Chile Operating segment. The Company does not engage in hedging raw materials purchases.

Grapes and wine. The main raw materials used by subsidiary VSPT for wine production are grapes harvested from its own vineyards and grapes and wine acquired from third parties through long-term and spot contracts. In the last 12 months, approximately 26% (20% in 2020) of VSPT's total wine supply came from its own vineyards. Regarding our export market, and considering our focus on this market, approximately 42% (33% in 2020) of our wine supply for export came from our own vineyards.

The remaining 74% (80% in 2020) supply was purchased from third parties through long-term and spot contracts. In the last 12 months, the subsidiary VSPT acquired 60% (65% in 2020 and 54% in 2019) of the necessary grapes and wine from third parties through spot contracts. Additionally, the long-term transactions were 15% (16% in 2020 and 19% in 2019) of the total supply.

We should consider that as of December 31, 2021, wine represents 60% (59% in 2020 and 60% in 2019) of the total direct cost of the Wine Operating segment, and supplies purchased from third parties represented 36% (38% in 2020 and 33% in 2019).

Exchange Rate Risk

We are exposed to exchange rate risks originating from: a) our net exposure of foreign currency assets and liabilities, b) exports sales, c) the purchase of raw materials and products and capital investments effected in foreign currencies, or indexed to such currencies, and d) the net investment of subsidiaries in Argentina, Bolivia, Paraguay and Uruguay, of associated in Peru and of joint venture in Colombia. Our greatest exchange rate risk exposure is the variation of the Chilean peso as compared to the USD, Euro, Argentine peso, Uruguayan peso, Paraguayan Guaraní, Bolivian peso and Colombian peso.

As of December 31, 2021, we maintained in Chile foreign currency liabilities amounting to CLP 92,872 million (CLP 101,157 million as of December 31, 2020), mostly denominated in USD. Foreign currency obligations (CLP 12,405 million as of December 31, 2021 and CLP 29,035 million as of December 31, 2020) represent 2% (6% as of December 31, 2020) of total other financial liabilities. The remaining 98% (94% as of December 31, 2020) is mainly denominated in inflation-indexed CLP. In addition, the Company maintains foreign currency assets for CLP 232,289 million (CLP 195,344 million as of December 31, 2020) that mainly correspond to exports in accounts receivable.

Regarding the foreign subsidiaries' operations, the net exposure assets in USD and other currencies amounted to CLP 17,526 million as of December 31, 2021 (CLP 6,411 million as of December 31, 2020).

To protect the value of the foreign currency assets and liabilities net position of our Chilean operations, we enter into derivative agreements (currency forwards) to hedge against any variation in the Chilean peso as compared to other currencies.

As of December 31, 2021, net exposure in foreign currencies of our Chilean operations, after the use of derivative instruments, is passive in the amount of CLP 4,211 million (passive in CLP 1,452 million as of December 31, 2020).

In 2021, of our total sales, 5% (7% in 2020 and 7% in 2019) corresponded to export sales made in foreign currencies, mainly USD, euros and pounds sterling, and of the direct costs, 63% (62% in 2020 and 64% in 2019)

correspond to raw material and product purchases in foreign currencies, or indexed to such currencies. We do not actively hedge the variations in the expected cash flows from such transactions.

The Company is also exposed to fluctuations in exchange rates related to the conversion from the Argentine Peso, the Uruguayan Peso, the Paraguayan Guaraní, the Bolivian Peso and the Colombian Peso to Chilean Pesos with respect to assets, liabilities, income and expenses of its subsidiaries in Argentina, Uruguay, Paraguay and Bolivia, and a joint venture in Colombia. The Company does not hedge the risks associated to the conversion of its subsidiaries, whose effects are recorded in equity.

As of December 31, 2021, the net investment in foreign subsidiaries, associated and joint ventures amounted to CLP 355,274 million, CLP 549 million and CLP 125,296 million, respectively (CLP 238,825 million, CLP 1,338 million and CLP 119,778 million as of December 31, 2020).

B. Quantitative Information About Market Risk

Interest Rate Sensitivity

Most of our debt is at a fixed interest rate, so it is not mainly exposed to fluctuations in interest rates. As of December 31, 2021, our interest-bearing debt amounted to CLP 677,324 million (see Note 21 and 22 to our consolidated financial statements included herein), 100% of which was fixed debt and 2% of which was variable-rate debt (without considering the cross currency interest rate swaps and cross interest rate swaps effects).

The following table summarizes debt obligations with interest rates by maturity date, the related weighted-average interest rates and fair values:

| Interest – Bearing Debts as of December 31, 2021 | | | | | | | | |
|--|----------------|-----------------|----------------|----------------|---------------------------|-----------------|---------|------------|
| | | (milli | ons of CLP, e | xcept percenta | ages) | | | |
| Interest bearing liabilities Fixed rate CLP (UF) ⁽¹⁾ Bonds and | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> | Thereafter | Total | Fair Value |
| Banks Average interest rate | 16,531 3.1% | 27,084 2.3% | 38,469 2.0% | 83,265 1.4% | 36.309 _{2.0%} | 259,560 2.7% | 461,218 | 355,085 |
| CLP Average interest rate | 62,627 5.0% | 103,343 5.3% | 3,617 3.1% | 2,415 3.0% | 2,415 3.0% | | 174,418 | 162,911 |
| USD Average interest rate | 14,912 4.0% | 1,813 5.8% | 1,813 5.8% | 312 5.8% | 312 5.8% | 2,233 5.8% | 21,396 | 19,433 |
| EUR Average interest rate | 124 1.0% | 36 1.0% | 36 1.0% | - | - | - | 196 | 180 |
| ARS Average interest rate | 4,157 39.6% | 180 39.6% | 180 39.6% | - | - | - | 4,518 | 4,240 |
| BOB Average interest rate | 1,076 5.0% | 3,013 5.0% | 3,013 5.0% | 2,757 5.0% | 2,757 5.0% | 2,620 5.0% | 15,237 | 15,237 |
| UIU Average interest rate | 102 9.5% | 91 9.5% | 91 9.5% | 28 9.5% | 28 9.5% | - | 341 | 286 |
| Variable rate USD Average interest rate | - | - | - | - | - | - | - | - |
| Non interest bearing liabili Derivate Contract Cross Interest Rate Swap: | ties | | | | | | | |
| Receive | - | - | - | - | - | - | - | - |
| Pay | 9,081 | - | - | - | - | - | 9,081 | 8,813 |
| Forwards | 412 | - | - | - | - | - | 412 | 412 |

UF as of December 31, 2021

Commodity Price Sensitivity

The following table summarizes information about our malt, sugar and bulk wine inventories and futures contracts that are sensitive to changes in commodity prices, mainly malt prices. For inventories, the table presents the carrying amount and fair value of the inventories and contracts as of December 31, 2021. For these contracts the table presents the notional amount in tons, the weighted average contract price, and the total dollar contract amount by expected maturity date.

| (n | nillions of CLP, ex | cept percenta | ages) | | | | | | | |
|--|---------------------|---------------|---------|---------|--------|------------|---------------|--|--|--|
| Carrying Amount | | | | | | | | | | |
| On Balance Sheet Position | | | | | | | | | | |
| Malt inventory (millions of CLP) | 7,394 | | | | | | 7,394 | | | |
| Bulk wine inventory - raw material (millions of CLP) | 43,422 | | | | | | 43,422 | | | |
| Expected Maturity | | | | | | | | | | |
| | 2022 | 2023 | 2024 | 2025 | 2026 | Thereafter | Fair Value | | | |
| Purchase Contracts | | | | | | | Value | | | |
| Malt: | | | | | | | | | | |
| Fixed Purchase Volume (tons) | 203,300 | 188,000 | 190,250 | 101,500 | 75,000 | 170,000 | | | | |
| Weighted Average Price (USD per ton) (*) | 623 | 623 | 623 | 623 | 623 | 623 | | | | |
| Contract Amount (thousands of USD) | 126,554 | 117,030 | 118,431 | 63,184 | 46,688 | 105,825 | 527,891 | | | |
| Sugar: | | | | | | | | | | |
| Fixed Purchase Volume (tons) | 53,411 | - | - | - | - | - | | | | |
| Weighted Average Price (USD per ton) (*) | 633 | - | - | - | - | - | | | | |
| Contract Amount (thousands of USD) | 33,809 | - | - | - | - | - | 33,150 | | | |
| Grapes: | | | | | | | | | | |
| Fixed Purchase Volume (tons) | 57,390 | 29,206 | 15,181 | 2,758 | 180 | - | | | | |
| Weighted Average Price (CLP per kg.) (*) | 268 | 234 | 280 | 423 | 85 | - | | | | |
| Contract Amount (millions of CLP) | 15,389 | 6,840 | 4,253 | 1,168 | 15 | - | 25,228 | | | |
| Wine: | | | | | | | | | | |
| Fixed Purchase Volume (Mlts) | 4,348 | - | - | - | | - | | | | |
| Weighted Average Price (CLP per liter) (*) | 708 | - | - | - | | - | | | | |
| Contract Amount (millions of CLP) | 3,081 | - | - | - | | - | 2,908 | | | |
| | | | | | | | | | | |

As of December 31, 2021, we had malt purchase contracts for USD 57.0 million in Chile, compared with USD 52.0 million as of December 31, 2020.

Exchange Rate Sensitivity

The major exchange rate risk faced by us is the variation of the Chilean peso against the USD.

A portion of our subsidiaries adjusted operating results, assets and liabilities are in currencies that differ from our functional currencies. However, since some of their operating revenues, costs and expenses are in the same currency, this can create a partial natural hedge. For the portion that is not naturally hedged of operations in Chile

we enter into derivative agreements (currency forwards) to mitigate any variation in the Chilean peso as compared to other currencies.

The following table summarizes our debt obligations, cash and cash equivalents, accounts receivable, accounts payable and derivative contracts in foreign currencies as of December 31, 2021 in millions of CLP, according to their maturity date, weighted-average interest rates and fair values:

| | <u>Ex</u> | change Rat | e Sensitivit | y as of Dece | ember 31, 2 | <u> 2021</u> | | |
|----------------------------|---|-------------|--------------|--------------|-------------|--------------|--------|---------------|
| | (millions of CLP, except percentages and exchange rate) | | | | | | | |
| | 2022 | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> | Thereafter | Total | Fair Value |
| Debt Obligations | | | | | | | | value |
| Variable rate (USD) | | | | | | | | |
| Short and medium term | - | - | - | - | - | - | - | |
| Average int. rate: Libor + | | | | | | | | |
| Fixed rate (USD) | | | | | | | | |
| Short and medium term | 14,912 | 1,813 | 1,813 | 312 | 312 | 2,233 | 21,396 | 19,433 |
| Interest rate | 4.0% | 5.8% | 5.8% | 5.8% | 5.8% | 5.8% | | |
| Fixed rate (EUR) | | | | | | | | |
| Short and medium term | 124 | 36 | 36 | - | - | - | 196 | 180 |
| Interest rate | 1.0% | 1.0% | 1.0% | | | | | |
| Cash and Cash | | | | | | | | |
| Equivalents (1) | | | | | | | | |
| USD | 32,326 | | | | | | 32,326 | 32,326 |
| Others | 4,974 | | | | | | 4,974 | 4,974 |
| TOTAL | 37,300 | | | | | | 37,300 | 37,300 |
| Accounts Receivable (1) | | | | | | | | |
| USD | 38,730 | | | | | | 38,730 | 38,730 |
| EUR | 10,591 | | | | | | 10,591 | 10,591 |
| Others | 2,216 | | | | | | 2,216 | 2,216 |
| TOTAL | 51,537 | | | | | • | 51,537 | 51,537 |

⁽¹⁾ Figures as of December 31, 2021.

| Derivate Contracts (in millions of CLP) | Notional amount | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> | Thereafter | Total | Fair Value |
|---|--------------------|-------------|-------------|-------------|-------------|-------------|------------|--------|---------------|
| Receive USD | | 8,232 | - | - | - | - | - | 8,232 | 8,232 |
| Pay USD | | 798 | 529 | 531 | 17,158 | - | - | 19,015 | 18,024 |
| Receive EUR | | 1,413 | - | - | - | - | - | 1,413 | 1,413 |
| Pay EUR | | 209 | 156 | 157 | 9,634 | - | - | 10,156 | 10,249 |
| Receive Others | | 194 | - | - | - | - | - | 194 | 194 |
| Pay Others | | 90 | - | - | - | - | - | 90 | 90 |

ITEM 12: Description of Securities Other than Equity Securities

12.D.3. Depositary Fees and Charges

JPMorgan is the depositary of CCU shares in accordance with the amended and restated Deposit Agreement, dated July 31, 2013, entered into by and among CCU, JPMorgan, as depositary, and all owners from time to time of ADSs issued by CCU ("Deposit Agreement").

Pursuant to the Deposit Agreement, holders of our ADSs may have to pay to JPMorgan, either directly or indirectly, fees or charges up to the amounts set forth in the table below.

| Service Issuance of ADSs | Fee USD 5 for each 100 ADSs issued |
|--|---|
| Cancellation or withdrawal of ADSs | USD 5 per each 100 ADSs canceled or surrendered |
| Cash distributions Transfer of ADRs | USD 0.05 or less per ADS USD 1.50 per ADR or ADRs |
| Distribution or sale of securities pursuant to the Deposit Agreement | Fee shall be in an amount equal to the fee for the execution and delivery of ADSs which would have been charged as a result of the deposit of such securities. |

The Depositary may sell (by public or private sale) sufficient securities and property received in respect of share distributions, rights and other distributions contemplated by Article IV of the Deposit Agreement prior to such deposit to pay such charge.

During each year, the depositary will collect fees of USD 0.05 or less per ADS per calendar year for administering the ADSs, which fee shall be payable at the sole discretion of the Depositary by billing such holders or by deducting such charge from one or more cash dividends or other cash distributions.

ADS holders will also be responsible to pay certain fees and expenses incurred by the depositary bank and/or any of its agents (including, without limitation, the custodian, and expenses incurred on behalf of holders in connection with compliance with foreign exchange control regulations or any law or regulation relating to foreign investment), in connection with the servicing of the shares or other deposited securities, the sale of securities, the delivery of deposited securities or otherwise in connection with the Depositary's or its custodian's compliance with applicable law, rule or regulation (which shall be payable at the sole discretion of the Depositary by billing such holders or by deducting such charge from one or more cash dividends or other cash distributions), and certain taxes and governmental charges such as stock transfer or other taxes and other governmental charges; cable, telex and facsimile transmission and delivery charges incurred upon the transfer of securities; transfer or registration fees for the registration of transfers charged by the registrar and transfer agent; and expenses incurred for converting foreign currency into USD.

12.D.4. Depositary Payments

In 2021 Compañía Cervecerías Unidas S.A. received from JPMorgan USD 1,479,591.40 as depositary payments and reimbursements pursuant to the corresponding tax retention, in connection with our ADR program.

PART II

ITEM 13: Defaults, Dividend Arrearages and Delinquencies

Not applicable.

ITEM 14: Material Modifications to the Rights of Security Holders and Use of Proceeds

Not applicable.

ITEM 15: Controls and Procedures

(a) Controls and Procedures. The Company's management, with the participation of the chief executive officer and chief financial officer, conducted an evaluation of the effectiveness of our disclosure controls and procedures as of December 31, 2021. Based on this evaluation, the chief executive officer and chief financial officer concluded that the disclosure controls and procedures were effective as of December 31, 2021.

Disclosure controls and procedures means controls and other procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods required and that such information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosures.

(b) Management's Annual Report on Internal Control over Financial Reporting. Our management, including our chief executive officer and chief financial officer, are responsible for establishing and maintaining adequate internal controls over financial reporting and has assessed the effectiveness of our internal control over financial reporting as of December 31, 2021 based on the criteria established in "Internal Control – Integrated Framework (2013)" issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") and, based on such criteria, our management has concluded that, as of December 31, 2021 our internal control over financial reporting is effective.

Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. Our internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with IFRS, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of the effectiveness of internal control to future periods are subject to the risk

that controls may become inadequate because of changes in conditions, and that the degree of compliance with the policies or procedures may deteriorate.

The effectiveness of our internal control over financial reporting as of December 31, 2021 has been audited by PricewaterhouseCoopers Consultores, Auditores SpA, an independent registered public accounting firm, as stated in their report which appears herein.

- (c) Attestation Report of the Registered Public Accounting Firm. See our audited consolidated financial statements included herein.
- (d) Changes in internal control over financial reporting. Except as noted below, during the period ended December 31, 2021, there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

During 2021 the Company completed the implementation of SAP in its subsidiaries in Chile as its Enterprise Resource Planning ("ERP") platform. Although this implementation digitized certain accounting activities and allowed for enhanced capabilities within the accounting function, it did not significantly affect the overall controls and procedures followed by us in establishing internal controls over financial reporting.

(e) Whistle-blowing procedure. We have a whistle-blowing procedure which allows any employee of CCU, of its associates or any person, to communicate to a designated person questionable practices or activities that constitute a breach of accounting procedures, internal controls, audit matters and the Code of Business Conduct.

ITEM 16A: Audit Committee Financial Expert

At the board of directors' meeting held on April 14, 2021, the board of directors appointed directors Messrs. Vittorio Corbo and Carlos Molina to our audit committee, both of whom meet the independence criteria under the Exchange Act and under the NYSE Rules. The board of directors also resolved that directors Messrs. José Miguel Barros and Francisco Pérez shall participate in the audit committee's meetings as observers.

We do not have an audit committee financial expert serving on our audit committee, as such term is defined under Item 407 of Regulation S-K. We do not have an audit committee financial expert because we are not required to appoint one under Chilean law.

ITEM 16B: Code of Ethics

In December 2013, we adopted a Code of Conduct of the board of directors that applies to all of the members of our board of directors, which was updated in July and December 2015. This Code of Conduct is available on our website at www.ccu.cl or www.ccu.cl or www.ccu.investor.com. The Code of Conduct sets forth certain basic principles intended to guide the actions of our directors, as well as certain procedures, policies and corporate governance best practices. The Code of Conduct covers matters of confidentiality, access to independent experts, and orientation of newly elected directors and review of information regarding candidates for election to the board of directors. The Code of Conduct also establishes rules and procedures regarding conflicts of interest. The information on our website is not incorporated by reference into this document.

ITEM 16C: Principal Accountant Fees and Services

The following table sets forth the fees billed to us by our independent auditors, PricewaterhouseCoopers Consultores, Auditores SpA, during the fiscal years ended December 31, 2019, 2020 and 2021:

| | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|--------------------|-------------|------------------|-------------|
| | | (millions of CLF | P) |
| Audit Fees | 864 | 822 | 840 |
| Audit-Related Fees | 0 | 0 | 0 |
| Tax Fees | 6 | 3 | 7 |
| All Other Fees | 16 | 10 | 1 |
| Total Fees | 886 | 835 | 848 |

[&]quot;Audit fees" in the above table are the aggregate fees billed by our independent auditors in connection with the review and audit of our semi-annual and annual consolidated financial statements, as well as the review of other filings. "Tax fees" are fees billed by our independent auditors associated with the issuance of certificates for tax and legal compliance purposes. "All Other Fees" are fees billed by our independent auditors associated with expenses related to certifications of royalty payments and certification on payment terms to small suppliers, among others.

Audit Committee Pre-Approval Policies and Procedures

Since July 2005, our audit committee pre-approves all audit and non-audit services provided by our independent auditor pursuant to Sarbanes-Oxley Act of 2002.

ITEM 16D: Exemptions from the Listing Standards for Audit Committees

Not applicable.

ITEM 16E: Purchases of Equity Securities by the Issuer and Affiliated Purchasers

Not applicable.

ITEM 16F: Change in Registrant's Certifying Accountants

Not applicable.

ITEM 16G: Corporate Governance

General summary of significant differences with regard to corporate government standards

The following paragraphs provide a brief, general summary of significant differences between corporate government practices followed by us pursuant to our home-country rules and those applicable to U.S. domestic issuers under NYSE listing standards.

<u>Composition of the board of directors; independence</u>. The NYSE listing standards provide that listed companies must have a majority of independent directors and that certain board committees must consist solely of independent directors. Under NYSE rule 303A.02, a director qualifies as independent only if the board affirmatively determines that such director has no material relationship with the company, either directly or indirectly. In addition, the NYSE listing standards enumerate a number of relationships that preclude independence.

Under the Chilean Corporations Act an open stock corporation must have at least one independent director (out of a minimum of seven directors) when its market capitalization reaches or exceeds UF 1.5 million (as of March 31, 2022 approximately CLP 47,592 million) and at least 12.5% of its outstanding shares with voting rights are in the possession of shareholders that individually control or possess less than 10% of such shares. In addition, the Chilean Corporations Act enumerates a number of relationships that preclude independence. Chilean law also establishes a number of principles of general applicability designed to avoid conflicts of interests and to establish standards for related party transactions. Specifically, directors elected by a group or class of shareholders have the same duties to the company and to the other shareholders as the rest of the directors, and all transactions with the company in which a director has an interest must be in the interest of and for the benefit of the company, relative in price, terms and conditions to those prevailing in the market at the time of its approval and comply with the requirements and procedures set forth in Chapter XVI of the Chilean Corporations Act. See "Item 7: Major Shareholders and Related Party Transactions". Additionally, pursuant to the Chilean Corporations Act, as amended by Law N° 21,314 published on April 13, 2021, the powers and duties of the directors' committee currently include to propose to the board of directors a general policy for managing conflicts of interest. See "Item 6: Directors, Senior Management and Employees - C. Board Practices - Directors' Committee".

Furthermore, such transactions must be reviewed by the directors' committee (as defined below); they require prior approval by the board of directors and must be disclosed at the next meeting of shareholders, unless such transactions fall within one of the exemptions contemplated by the Chilean Corporations Act or, if applicable, included in the usual practice policy approved by the board of directors. See "Item 7: Major Shareholders and Related Party Transactions". Pursuant to NYSE rule 303A.00, we may follow Chilean practices and are not required to have a majority of independent directors.

<u>Committees</u>. The NYSE listing standards require that listed companies have a nominating/corporate governance committee, a compensation committee and an audit committee. Each of these committees must consist solely of independent directors and must have a written charter that addresses certain matters specified by the listing standards.

Under Chilean law, the only board committee that is required is the directors' committee (*comité de directores*), composed of three members, such committee having a direct responsibility to (a) review the company's financial statements and the independent auditors' report and issue an opinion on such financial statements and report prior to their submission for shareholders' approval, (b) propose to the board of directors the independent accountants and the risk rating agencies, which the board must then propose to the shareholders, (c) review related party transactions, and issue a report on such transactions, (d) to propose to the board of directors a general policy for managing conflicts of interest and issue an opinion regarding the general usual practice policies established pursuant to the second paragraph of Article 147 of Chapter XVI of the Chilean Corporations Act, (e) review the managers, principal executive officers' and employees' compensation policies and plans; (f) to prepare an annual report of the performance of its duties, including the principal recommendations to shareholders; (g)

advise the board of directors as to the suitability of retaining non-audit services from its external auditors, if the nature of such services could impair their independence; and (h) perform other duties as defined by the company's bylaws, by a shareholders' meeting or by the board. Requirements to be deemed an independent director are set forth in "Item 6: Directors, Senior Management and Employees – C. Board Practices – Directors' Committee".

Pursuant to NYSE Rule 303A.06, we must have an audit committee that satisfies the requirements of Rule 10A-3 under the Exchange Act by July 31, 2005. At the board of directors' meeting held on April 14, 2021, following the election of a new board at the shareholders' meeting held the same date, the board of directors appointed directors Messrs. Vittorio Corbo and Carlos Molina to our audit committee. Mr. Corbo and Mr. Molina meet the independence criteria under the Exchange Act and under the NYSE Rules. The board of directors also resolved that directors Messrs. José Miguel Barros and Francisco Pérez shall participate in the audit committee's meetings as observers.

<u>Shareholder approval of equity-compensation plans</u>. Under NYSE listing standards, shareholders must be given the opportunity to vote on all equity-compensation plans and material revisions thereto, with limited exemptions. An "equity-compensation plan" is a plan or other arrangement that provides for the delivery of equity securities of the listed company to any employee, director or other service provider as compensation for services.

Under Chilean law, if previously approved by shareholders at an extraordinary shareholders' meeting, up to ten percent of a capital increase in a publicly traded company may be set aside to fund equity-compensation plans for the company's employees and/or for the employees of the company's subsidiaries. Pursuant to NYSE rule 303A.00, as a foreign private issuer, we may follow Chilean practices and are not required to comply with the NYSE listing standards with respect to shareholder approval of equity-compensation plans.

<u>Corporate Governance Guidelines</u>. The NYSE listing standards provide that listed companies must adopt and disclose corporate governance guidelines with regard to (a) director qualifications standards; (b) director responsibilities; (c) director access to management and independent advisors; (d) director compensation; (e) director orientation and continuing education; (f) management succession; and (g) annual performance evaluations of the board.

Chilean law does not require that such corporate governance guidelines be adopted. Director responsibilities and access to management and independent advisors are directly provided for by applicable law. Director compensation is determined by the annual meeting of shareholders pursuant to applicable law. As a foreign private issuer, we may follow Chilean practices and are not required to adopt corporate governance guidelines. Pursuant to CMF rules the company is only required to disclose whether or not it has adopted corporate governance guidelines regarding, among others, the matters referred to above, and that, pursuant to CMF's General Rule N° 461 of 2021, will be required to be made in its annual report to be published in 2023, corresponding to fiscal year ended December 31, 2022.

Nonetheless, Law N° 21,314 published on April 13, 2021, which amended the Chilean Corporations Act, provides that the board of directors of the parent company of a company that is subject to CMF supervision shall establish and communicate a general policy relating to the election of directors in its subsidiaries; such policy will contain, at a minimum the information required by means of a general regulation to be issued by the CMF.

<u>Code of Business Conduct</u>. The NYSE listing standards require that listed companies adopt and disclose a code of business conduct and ethics for directors, officers and employees, and promptly disclose any waivers of the code for directors or executive officers.

We have adopted a code of business conduct that applies generally to all of our executive officers and employees. A copy of the code of business conduct, as amended, is available on our website at www.ccu.cl or www.ccuinvestor.com. The information on our website is not incorporated by reference into this document.

We have also adopted a code of conduct that applies to all members of our board of directors. A copy of this code is available on our website at www.ccu.cl or www.ccuinvestor.com. The information on our website is not incorporated by reference into this document.

<u>Manual of Information of Interest to the Market</u>. In 2008, the SVS (currently "Comisión para el Mercado Financiero", or "CMF") promulgated new rules which required publicly traded companies to adopt a manual regarding disclosure of information of interest to the market, board members and executives shares transactions and blackout periods for such transactions. This manual applies to our directors, the directors of our subsidiaries, our executive officers, some of our employees which may be in possession of confidential, reserved or privileged information of interest, and to our advisors. The manual became effective on June 1, 2008. A copy of the manual regarding disclosure of information of interest to the market, as amended on March 18, 2010 and March 4, 2020, is available in our website at www.ccu.cl or www.ccu.nvestor.com. The information on our website is not incorporated by reference into this annual report.

Pursuant to Law N° 21,314 published on April 13, 2021, which amended the Chilean Corporations Act, without prejudice to the policies adopted by each issuer, the directors, managers, administrators and principal executive officers of an issuer of publicly traded securities, as well as their spouses, cohabitants and certain close relatives (i.e. parents, father/mother in law, sisters, brothers, sisters/brothers in law), may not carry out, directly or indirectly, transactions on the securities issued by the issuer, within thirty days prior to the disclosure of the quarterly or annual financial statements of the latter. Additionally, such issuers must always publish the date on which their next financial statements will be disclosed, at least thirty days prior to such disclosure.

<u>Executive Sessions</u>. To empower non-management directors to serve as a more effective check on management, NYSE listing standards provide that non-management directors of each company must meet at regularly scheduled executive sessions without management.

Under Chilean law, the office of director is not legally compatible with that of general manager in publicly traded companies. The board of directors exercises its functions as a collective body and may partially delegate its powers to executive officers, attorneys, a director or a board commission of the company, and for specific purposes to other persons. As a foreign private issuer, we may follow Chilean practices and are not required to comply with the NYSE listing standard for executive sessions.

<u>Certification Requirements</u>. Under NYSE listing standards, Section 303A.12(a) provides that each listed company CEO must certify to the NYSE each year that he or she is not aware of any violation by the company of NYSE corporate governance listing standards, and Section 303A.12(b) provides that each listed company CEO must promptly notify the NYSE in writing after any executive officer of the listed company becomes aware of any material non-compliance with any applicable provisions of Section 303A.

As a foreign private issuer, we must comply with Section 303A.12(b) of the NYSE listing standards, but we are not required to comply with 303A.12(a).

ITEM 16H: Mine Safety Disclosure

Not applicable.

ITEM 16I: Disclosure Regarding Foreign Jurisdictions that Prevent Inspections

Not applicable.

PART III

ITEM 17: Financial Statements

The Company has responded to Item 18 in lieu of responding to this item.

ITEM 18: Financial Statements

See Annex for the Financial Statements.

ITEM 19: Exhibits

Index to Exhibits

- 1.1 Unofficial English translation of the By-laws of Compañía Cervecerías Unidas S.A. (incorporated by reference to Exhibit 3.1 of Compañía Cervecerías Unidas S.A.'s registration statement on Form F-3 (File N° 333-190641) filed on August 8, 2013).
- 2(d) Description Of Securities Other Than Equity Securities.
- 8.1 Compañía Cervecerías Unidas S.A. significant subsidiaries.
- 12.1 Certification of Chief Executive Officer of Compañía Cervecerías Unidas S.A. pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 12.2 Certification of Chief Financial Officer of Compañía Cervecerías Unidas S.A. pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 13.1 Certification of Chief Executive Officer of Compañía Cervecerías Unidas S.A. pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 13.2 Certification of Chief Financial Officer of Compañía Cervecerías Unidas S.A. pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

| 101.INS | XBRL Instance Document. |
|---------|---|
| 101.SCH | XBRL Taxonomy Extension Schema Document. |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document. |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document. |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document. |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document. |

SIGNATURES

The Registrant certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this annual report on its behalf.

Compañía Cervecerías Unidas S.A.

By: /s/ Patricio Jottar

Name: Patricio Jottar

Title: Chief Executive Officer

Date: April 27th, 2022

DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES REGISTERED UNDER SECTION 12 OF THE EXCHANGE ACT

As of December 31, 2021, the registrant had the following series of securities registered pursuant to Section 12 of the U.S. Securities Exchange Act of 1934, as amended:

Title of each class: Common Stock Name of each exchange on which registered:
New York Stock Exchange*
New York Stock Exchange

American Depositary Shares, each representing two shares of our Common Stock, without par value

* Not for trading purposes, but only in connection with the trading on the New York Stock Exchange of American Depositary Shares representing those Common Stock.

JPMorgan, as depositary, registers and delivers American Depositary Shares, also referred to as ADSs. Each ADS represents two shares of our common stock. Each ADS also represents any other securities, cash or other property which may be held by the depositary. The deposited shares together with any other securities, cash or other property held by the depositary are referred to as the deposited securities. The depositary's office at which the ADSs are administered and its principal executive office is located at 383 Madison Avenue, Floor 11, New York, New York, 10179-0001.

Shares of our common stock were traded in the United States on the NASDAQ Stock Market between September 24, 1992 and March 25, 1999 and on the NYSE since March 26, 1999, in the form of ADSs, under the symbol "CCU", with such ADSs being evidenced by ADRs, which until December 20, 2012, had each represented five shares of our common stock. Starting on December 20, 2012, the ratio was changed so that each ADS represented two shares of our common stock. The ADSs are issued under the terms of a deposit agreement dated September 1, 1992, as amended and restated on July 31, 2013, among us, JPMorgan, as depositary, and the holders from time to time of the ADSs.

According to data provided by JPMorgan, as of March 10, 2022, there were 38,131,268 ADSs outstanding and 8,655 holders of record of ADSs. Such ADSs represented approximately 21% of the total number of issued and outstanding common stock as of such date. The Santiago Stock Exchange and the Chile Electronic Stock Exchange are the principal markets for trading the common stock.

You may hold ADSs either (A) directly (i) by having an American Depositary Receipt, also referred to as an ADR, which is a certificate evidencing a specific number of ADSs, registered in your name, or (ii) by having uncertificated ADSs registered in your name, or (B) indirectly by holding a security entitlement in ADSs through your broker or other financial institution that is a direct or indirect participant in The Depository Trust Company, also called DTC. If you hold ADSs directly, you are a registered ADS holder, also referred to as an ADS holder. This description assumes you are an ADS holder. If you hold the ADSs indirectly, you must rely on the procedures of your broker or other financial institution to assert the rights of ADS holders described in this section. You should consult with your broker or financial institution to find out what those procedures are.

Registered holders of uncertificated ADSs will receive statements from the depositary confirming their holdings.

As an ADS holder, we will not treat you as one of our shareholders and you will not have shareholder rights. Chilean law governs shareholder rights. The depositary will be the holder of the common stock underlying your ADSs. As a registered holder of ADSs, you will have ADS holder rights. A deposit agreement among us, the depositary, ADS holders and all other persons indirectly or beneficially holding ADSs sets out ADS holder rights as well as the rights and obligations of the depositary. New York law governs the deposit agreement and the ADSs.

The following is a summary of the material provisions of the deposit agreement. For more complete information, you should read the entire deposit agreement and the form of ADR. You can find a copy of the deposit agreement in the report on Form 6 furnished by Compañía Cervecerías Unidas S.A. to the SEC on July 31, 2013.

Deposit, Withdrawal, Cancellation and Transfer

How are ADSs issued?

The depositary will deliver ADSs if you or your broker deposits common stock or evidence of rights to receive common stock with the custodian. Upon payment of its fees and expenses and of any taxes or charges, such as stamp taxes or stock transfer taxes or fees, the depositary will register the appropriate number of ADSs in the names you request and will deliver the ADSs to the persons you request.

How do ADS holders cancel ADSs and obtain shares?

If you surrender ADSs to the depositary, upon payment of its fees and expenses and of any taxes or charges, such as stamp taxes or stock transfer taxes or fees, the depositary will deliver the common stock and any other deposited securities underlying the surrendered ADSs to you or a person you designate at the office of the custodian. Or, at your request, risk and expense, the depositary will deliver the deposited securities at such other place as may have been requested by the holder.

Because of the absence of legal precedent as to whether a shareholder that has voted both for and against a proposal, such as the depositary of our ADSs, may exercise withdrawal rights (as described in "Item 10. Additional Information – B. Memorandum and Articles of Association") with respect to those shares voted against the proposal, there is doubt as to whether a holder of ADSs will be able to exercise withdrawal rights either directly or through the depositary for the shares of our common stock represented by their ADSs. Accordingly, for a holder of our ADSs to exercise its appraisal rights, it may be required to surrender its ADRs, withdraw the shares of our common stock represented by its ADSs, and vote the shares against the proposal.

Are ADRs transferable?

Subject to certain limitations provided below and in the Deposit Agreement, the ADR is transferable on the register maintained by the depositary by the holder in person or by duly authorized attorney, upon surrender of the ADR at any designated transfer office properly endorsed or accompanied by proper instruments of transfer and duly stamped as may be required by applicable law.

Limitations and Transfer Restrictions

Limitations With Respect to non-Chilean Residents

Equity investments in Chile by persons who are not Chilean residents have historically been subject to various exchange control regulations that restrict repatriation of investments and earnings therefrom. In April 2001, the Central Bank eliminated most of the regulations that affected foreign investors, although foreign investors still have to provide the Central Bank with information related to equity investments and must conduct such operations within the formal exchange market. Additional Chilean restrictions applicable to holders of our ADSs, the disposition of the shares underlying them, the repatriation of the proceeds from such disposition or the payment of dividends may be imposed in the future, and we cannot advise you as to the duration or impact of such restrictions if imposed. See also "Item 10: Additional Information – D. Exchange Controls." If for any reason, including changes in Chilean law, the depositary for our ADSs were unable to convert CLP to USD, investors would receive dividends and other distributions, if any, in CLP.

Limitations With Respect to Execution, Delivery, Registration, Transfer and Withdrawal

As a condition to the execution and delivery, registration, registration of transfer, split-up or combination of any ADR, the delivery of any distribution thereon or, the withdrawal of any deposited securities, the depositary, Compañía Cervecerías Unidas S.A. or the custodian may require of the holder, the presentor of the ADR or the depositor of Shares: (a) payment of a sum sufficient to pay or reimburse it for payment of (i) any stock transfer or other tax or other governmental charge with respect thereto, (ii) any stock transfer or registration fees for the registration of transfers of common shares or other deposited securities upon any applicable register and (iii) any charges of the depositary upon delivery of ADRs against deposits of shares and upon withdrawal of deposited

securities against surrender of the ADRs set forth in paragraph (8) of the ADR; (b) the production of proof satisfactory to it as to the identity and genuineness of any signature and as to any other matter contemplated by Section 3.01 of the Deposit Agreement; and, (c) compliance with such reasonable regulations, if any, as the depositary and the Company may establish consistent with the provisions of the Deposit Agreement or as may be established by the Central Bank or the *Comisión para el Mercado Financiero* ("CMF"), former *Suprintendencia de Valores y Seguros*. The delivery of ADRs against deposits of shares may be suspended, deposits of shares may be refused, or the registration of transfer of ADRs, their split-up or combination or the withdrawal of deposited securities may be suspended, in particular instances or generally, when the ADR register or any register for shares or other deposited securities is closed, or any time or from time to time when any such action is deemed necessary or advisable by the depositary or Compañía Cervecerías Unidas S.A.for any reason, including without limitation any requirement of law or of any government or governmental body or commission, any provision of the Deposit Agreement or the provisions of or governing deposited securities, any meeting of shareholders or any payment of dividends.

The depositary may issue ADRs against rights to receive shares from Compañía Cervecerías Unidas S.A., or any registrar, transfer agent, clearing agency or other entity recording share ownership or transactions. The depositary will not issue ADRs against other rights to receive shares unless (x) such ADRs are fully collateralized (marked to market daily) with cash or U.S. government securities until such shares are deposited, (y) the applicant for such ADRs represents in writing that it owns such shares, that it has assigned all beneficial right, title and interest in such shares to the depositary for the benefit of the holders and that it will deliver such shares upon the depositary's request and (z) all such ADRs represent not more than 20% of shares actually deposited.

Article 14 of the Chilean Corporations Act forbids open stock corporations from including in their bylaws any provisions restricting the free transferability of stock. However, shareholders may enter into a private agreement on this matter, but, in order for these agreements to be effective against the company and third parties, they must be recorded by the corporation and thus made available to any interested third parties. See "Item 6: Directors, Senior Management and Employees – A. Directors and Senior Management" of our annual report.

Dividends and Other Distributions

At least 30% of our Net income for each fiscal year are required to be distributed as dividends in cash to our shareholders, unless our shareholders unanimously decide otherwise. Any remaining profits may be used to establish a reserve fund (that may be capitalized at any time, amending the corporate bylaws by the vote of a majority of the voting stock issued), or to pay future dividends.

Compulsory minimum dividends, i.e., at least thirty percent of our Net income for each fiscal year, become due thirty days after the date on which the annual shareholders' meeting has approved the distribution of profits in the fiscal year. Any additional dividends approved by our shareholders become due on the date set by our shareholders or our board of directors.

Accrued dividends that corporations fail to pay or make available to their shareholders within certain periods are to be adjusted from the date on which those dividends became due and that of actual payment. Overdue dividends will accrue interest at established rates over the same period.

Dividends and other cash benefits unclaimed by shareholders after five years from the date on which they became due will become the property of the Chilean Fire Department.

In the event of liquidation, the Chilean Corporations Act provides that corporations may carry out distributions to shareholders on account of a reimbursement of capital only after the payment of corporate indebtedness.

Dividends are paid to shareholders of record at midnight of the fifth business day, including Saturdays, preceding the date set for payment of the dividend. The holders of ADSs on the applicable record dates are entitled to dividends declared for each corresponding period, as further explained below.

Whenever the depositary or the custodian shall receive any cash dividend or other cash distribution upon any deposited securities, the depositary shall distribute the amount thus received to the holders on such record

date of ADRs evidencing ADSs representing such deposited securities, in proportion to the number of ADSs representing such deposited securities held by each of them respectively; provided that the depositary shall make appropriate adjustments in the amounts so distributed in respect of (a) any of such deposited securities being not entitled, by reason of its date of issuance or otherwise, to receive all or any portion of such distribution or (b) any amounts (i) required to be withheld by Compañía Cervecerías Unidas S.A., the custodian or the depositary from any such distribution on account of taxes, or (ii) charged by the depositary in connection with the conversion of foreign currency into U.S. dollars. The depositary shall distribute only such amount as can be distributed without distributing to any holder a fraction of one cent, and any balance not so distributable shall be held by the depositary (without liability for interest thereon) and shall be added to and become part of the next sum received by the depositary for distribution to holders of ADRs then outstanding.

If any distribution upon any deposited securities consists of a dividend in, or free distribution of, shares, the depositary may, with Compañía Cervecerías Unidas S.A.'s approval, or shall, if Compañía Cervecerías Unidas S.A. shall so request, distribute to the holders on a record date, in proportion to the number of ADSs representing such deposited securities held by each of them respectively, additional ADRs for an aggregate number of ADSs representing the number of shares received as such dividend or free distribution. In lieu of delivering ADRs for fractional ADSs in the case of any such distribution, the depositary shall sell the amount of shares represented by the aggregate of such fractions and distribute the net proceeds of such sale as in the case of a distribution received in cash. If additional ADRs are not so distributed, each ADS shall thenceforth also represent its proportionate interest in the additional shares so distributed upon such deposited securities.

The following table sets forth the amounts of interim and final dividends and the aggregate amounts of such dividends per share of common stock and per ADS in respect of each of the years indicated:

| Year ended | | CLP Per share (1 |) | USD Per ADS (2) | | | |
|-------------|----------------|------------------|--------------|-----------------|-----------|--------------|--|
| December 31 | <u>Interim</u> | Final (3) | <u>Total</u> | <u>Interim</u> | Final (3) | <u>Total</u> | |
| 2017 | 70 | 108.89 | 178.89 | 0.23 | 0.36 | 0.59 | |
| 2018 | 140 | 358.33 | 498.33 | 0.41 | 1.07 | 1.49 | |
| 2019 | 75 | 179.95 | 254.95 | 0.20 | 0.42 | 0.62 | |
| 2020 | 56 | 139.17 | 195.17 | 0.16 | 0.40 | 0.56 | |
| 2021 | 200 | 200.00(4) | 400.00(4) | 0.50 | 0.47(4) | 0.97(4) | |

⁽¹⁾ Interim and final dividend amounts are expressed in historical pesos

Pursuant to current Chilean foreign exchange regulations, a shareholder who is not a resident of Chile does not need to be authorized as a foreign investor in order to receive dividends, sale proceeds or other amounts with respect to its shares remitted outside Chile, but the investor must inform the Central Bank about any such transactions and must remit foreign currency through the formal exchange market. See "Item 10. Additional Information – D. Exchange Controls" for additional information on how ADR holders may remit currency outside Chile. Dividends received in respect of shares of common stock by holders, including holders of ADRs who are not Chilean residents, are subject to Chilean withholding taxes. See "Item 10: Additional Information – E. Taxation."

All payments and distributions made to our holders of ADSs must be transacted in the formal exchange market.

⁽²⁾ USD per ADS dividend information provided solely for reference purposes only, as we pay all dividends in CLP. The amounts shown above have been adjusted to reflect this change. The Chilean peso amounts as shown here have been converted into USD at the respective observed exchange rate in effect at each payment date or, in respect of the final dividend payable for the year ended December 31, 2021, at the observed exchange rate in effect as of April 26, 2022. Note: The Federal Reserve Bank of New York does not report a noon buying rate for CLP.

⁽³⁾ The final dividend with respect to each year is declared and paid within the first five months of the subsequent year.

⁽⁴⁾ Excludes dividend N° 263 in an amount of CLP 447 per share charged against retained earnings.

Voting Rights

We have only one class of shares and there are therefore no preferences or limitations on the voting rights of shareholders. Each of our shareholders is entitled to one vote per share. In annual shareholders' meetings, resolutions are made by an absolute majority of those present at the meeting, provided legal quorums (consisting of an absolute majority of our issued voting stock, in case the quorum is satisfied at its first call, or any number of shareholders present at the meeting if the meeting takes place at its second call) are met. A special or extraordinary meeting generally requires an absolute majority, in other words, 50% plus one of the shares entitled to vote; however, the Chilean Corporations Act provides that in order to carry certain motions, a two-thirds majority of the outstanding voting stock is necessary.

Our directors are elected every three years and their terms are not staggered. Our shareholders may accumulate their votes in favor of just one person or distribute their votes to more than one person. In addition, by unanimous agreement of our shareholders present and entitled to vote, the vote may be omitted and the election made by acclamation.

ADS holders may exercise voting rights associated with common stock only in accordance with the Deposit Agreement, which states that, as soon as practicable after receipt of notice of any meeting or solicitation of consents or proxies of holders of shares or other deposited securities, the depositary shall mail to holders a notice containing (a) such information as is contained in such notice and in the solicitation materials, if any, (b) a statement that each holder at the close of business on a specified record date will be entitled, subject to the provisions of or governing deposited securities, to instruct the depositary as to the exercise of the voting rights, if any, pertaining to the deposited securities represented by the ADSs evidenced by such holders' ADR, and (c) a statement as to the manner in which such instructions may be given, including an express indication that instructions may be given to the depositary to give a discretionary proxy to a person designated by the Company. Upon the written request of a holder on such record date, actually received by the ADR Department of the depositary on or before the date established by the depositary for such purpose, the depositary shall endeavor insofar as practicable and permitted under the provisions of or governing deposited securities to vote or cause to be voted (or to grant a discretionary proxy to a person designated by the Company to vote) the deposited securities represented by the ADSs evidenced by such holder's ADRs in accordance with any instructions set forth in such request. The depositary shall not itself exercise any voting discretion over any deposited securities.

Accordingly, ADS holders will face practical limitations when exercising their voting rights because ADS holders must first receive a notice of a shareholders' meeting from the depositary and may then exercise their voting rights by instructing the depositary, on a timely basis, on how they wish to vote. This voting process necessarily will take longer for ADS holders than for direct common stock holders, who are able to exercise their vote by attending our shareholders' meetings. Therefore, if the depositary fails to receive timely voting instructions from some or all ADS holders, the depositary will assume that ADS holders agree to give a discretionary proxy to a person designated by us to vote their ADSs on their behalf. Furthermore, ADS holders may not receive voting materials in time to instruct the depositary to vote. Accordingly, ADS holders may not be able to properly exercise their voting rights.

Preemptive and Accretion Rights

The Chilean Corporations Act and its Ordinance, require us, whenever we issue new shares for cash, to grant preemptive rights to all holders of shares of our common stock, including shares of our common stock represented by ADSs, giving those holders the right to purchase a sufficient number of shares to maintain their existing ownership percentage. The Chilean Corporations Act requires that options to purchase stock representing capital increases in corporations and debentures duly convertible into stock of the issuing corporation, or any other securities extending future rights over such stock, must be offered preferably, at least once, to existing shareholders, in proportion to the number of shares owned by them. A corporation must distribute any bonus stock in the same manner. We may not be able to offer shares to holders of our ADSs pursuant to preemptive rights granted to our shareholders in connection with any future issuance of shares unless a registration statement under the Securities Act is effective with respect to those rights and shares, or an exemption from the registration requirements of the Securities Act is available.

We intend to evaluate at the time of any future offerings of shares of our common stock the costs and potential liabilities associated with any registration statement as well as the indirect benefits to us of enabling U.S. owners of our ADSs to exercise preemptive rights and any other factors that we consider appropriate at the time, before making a decision as to whether to file such a registration statement. We cannot assure you that any such registration statement would be filed.

To the extent that a holder of our ADSs is unable to exercise their preemptive rights because a registration statement has not been filed, the depositary will attempt to sell the holder's preemptive rights and distribute the net proceeds of the sale, net of the depositary's fees and expenses, to the holder, provided that a secondary market for those rights exists and a premium can be recognized over the cost of the sale. A secondary market for the sale of preemptive rights can be expected to develop if the subscription price of the shares of our common stock upon exercise of the rights is below the prevailing market price of the shares of our common stock. Nonetheless, we cannot assure you that a secondary market in preemptive rights will develop in connection with any future issuance of shares of our common stock or that if a market develops, a premium can be recognized on their sale. Amounts received in exchange for the sale or assignment of preemptive rights relating to shares of our common stock will be taxable in Chile and in the United States. See "Item 10: Additional Information – E. Taxation – Chilean Tax Considerations – Capital Gains" and "– United States Federal Income Tax Considerations – Taxation of Capital Gains" of the annual report. If the rights cannot be sold, they will expire and a holder of our ADSs will not realize any value from the grant of the preemptive rights. In either case, the equity interest of a holder of our ADSs in us will be diluted proportionately.

Changes Affecting Deposited Securities

Upon any change in nominal value, split-up, consolidation, cancellation or any other reclassification of deposited securities, or upon any recapitalization, reorganization, merger or consolidation or sale of assets affecting Compañía Cervecerías Unidas S.A. or to which it is a party, any securities that shall be received by the depositary in exchange for, or in conversion, replacement or otherwise in respect of, deposited securities shall be treated as deposited securities under the Deposit Agreement; and, the depositary may with Compañía Cervecerías Unidas S.A. shall so request, execute and deliver additional ADRs in respect of such securities as in the case of a dividend of shares or call for the surrender of outstanding ADRs to be exchanged for new ADRs, reflecting such securities, and to the extent that such additional or new ADRs are not delivered the existing ADR shall thenceforth evidence ADSs representing the right to receive the deposited securities including the securities so received.

Amendment and Termination

How may the deposit agreement be amended?

The deposit agreement may at any time, and from time to time, be amended by agreement between us and the depositary in any respect which we may deem necessary or desirable. Any amendment which shall impose or increase any fees or charges (other than stock transfer or other taxes and other governmental charges, transfer or registration fees, cable, telex or facsimile transmission costs, delivery costs or other such expenses), or which shall otherwise prejudice any substantial existing right of the ADS holders, shall, however, not become effective until the expiration of 30 days after notice of such amendment shall have been given to the ADS holders.

Every ADS holder at the time any amendment so becomes effective shall be deemed, by continuing to hold such ADR, to consent and agree to such amendment and to be bound by the deposit agreement as amended thereby. In no event shall any amendment impair the right of the ADR holder to surrender such receipt and receive therefor the deposited securities represented thereby, except in order to comply with mandatory provisions of applicable law.

How may the deposit agreement be terminated?

The depositary shall at any time at our direction, terminate the deposit agreement by mailing notice of such termination to the ADR holders then outstanding at least 90 days prior to the date fixed in such notice for such termination. The depositary may likewise terminate the deposit agreement by mailing notice of such termination to us and the ADR holders then outstanding if at any time 90 days shall have expired after the Depositary shall have delivered to us a written notice of its election to resign and a successor depositary shall not have been appointed and accepted its appointment as provided in the deposit agreement.

Limitations on Obligations and Liability

The deposit agreement expressly limits our obligations and the obligations of the depositary. It also limits our liability and the liability of the depositary. Below are certain provisions in relation to our and the depositary's liabilities:

- We and the depositary shall incur no liability if any present or future law, rule, regulation, fiat, order or decree of the United States, the Republic of Chile or any other country, or of any governmental or regulatory authority or any securities exchange or market or automated quotation system, the provisions of or governing any securities deposited pursuant to the deposit agreement, any present or future provision of our charter, any act of God, war, terrorism or other circumstance beyond its control shall prevent or delay, or shall cause any of them to be subject to any civil or criminal penalty in connection with, any act which the deposit agreement or the ADR provides shall be done or performed by it or them.
- We and the depositary shall incur no liability by reason of any exercise or failure to exercise any discretion given it in the deposit agreement or the ADR.
- We and the depositary shall incur no liability due to or for the inability of any ADS holder to benefit from any distribution, offering, right or other benefit which is made available to holders of the securities deposited pursuant to the deposit agreement but is not, under the terms of the deposit agreement, made available to the ADS holders.
- We and the depositary are only obligated to take the actions specifically set forth in the deposit agreement without negligence or willful misconduct.
- In the case of the depositary and its agents, are under no obligation to appear in, prosecute or defend any action, suit or other proceeding in respect of securities deposited pursuant to the deposit agreement.
- In the case of the Company and its agents are under no obligation to appear in, prosecute or defend any
 action, suit or other proceeding in respect of any securities deposited pursuant to the deposit agreement,
 which in its opinion may involve it in expense or liability, unless indemnity satisfactory to it against all
 expense (including fees and disbursements of counsel) and liability be furnished as often as may be
 required.
- We and the depositary are not liable for any action or nonaction by it in reliance upon the advice of or information from legal counsel, accountants, any person presenting shares for deposit, any ADS holder or any other person believed by it in good faith to be competent to give such advice or information.
- The depositary shall not be liable for the acts or omissions made by, or the insolvency of, any securities depository, clearing agency or settlement system.
- The depositary shall not be responsible for, and shall incur no liability in connection with or arising from, the insolvency of any custodian that is not a branch or affiliate of the depositary.
- The depositary shall not be responsible for, and shall incur no liability in connection with or arising from, any act or omission to act on the part of the custodian except to the extent that the custodian has (i) committed fraud or willful misconduct in the provision of custodial services to the depositary or (ii) failed to use reasonable care in the provision of custodial services to the depositary as determined in accordance with the standards prevailing in the jurisdiction in which the custodian is located.

- We and the depositary may rely and shall be protected in acting upon any written notice, request, direction, instruction or document believed by them to be genuine and to have been signed, presented or given by the proper party or parties.
- The depositary shall be under no obligation to inform ADS holders or any other holders of an interest in an ADS about the requirements of Chilean law, rules or regulations or any changes therein or thereto.
- The depositary and its agents will not be responsible for any failure to carry out any instructions to vote any of the securities deposited under the Deposit Agreement, for the manner in which any such vote is cast or for the effect of any such vote.
- The depositary may rely upon instructions from the Company or its counsel in respect of any governmental or agency approval or license required for any currency conversion, transfer or distribution.
- The depositary and its agents may own and deal in any class of securities of the Company and its
 affiliates and in ADRs
- The depositary and its agents may fully respond to any and all demands or requests for information maintained by or on its behalf in connection with the Deposit Agreement or otherwise related thereto to the extent such information is requested or required by or pursuant to any lawful authority, including without limitation laws, rules, regulations, administrative or judicial process, banking, securities or other regulators
- None of we, the depositary or the custodian shall be liable for the failure by any ADS holder or beneficial
 owner to obtain the benefits of credits on the basis of non-U.S. tax paid against such holder's or beneficial
 owner's income tax liability.
- We and the depositary shall not incur any liability for any tax consequences that may be incurred by holders and beneficial owners on account of their ownership of the ADR or ADS.
- The depositary shall not incur any liability for the content of any information submitted to it by or on our behalf for distribution to the holders or for any inaccuracy of any translation thereof, for any investment risk associated with acquiring an interest in the securities deposited pursuant to the Deposit Agreement, for the validity or worth of such securities, for the credit-worthiness of any third party, for allowing any rights to lapse upon the terms of the Deposit Agreement or for the failure or timeliness of any notice from us.
- The depositary shall not be liable for any acts or omissions made by a successor depositary whether in
 connection with a previous act or omission of the depositary or in connection with any matter arising
 wholly after the removal or resignation of the depositary, provided that in connection with the issue out
 of which such potential liability arises the depositary performed its obligations without negligence or bad
 faith while it acted as depositary.
- Neither us nor the depositary, nor any of our respective agents shall be liable to holders or beneficial
 owners of interests in ADS for any indirect, special, punitive or consequential damages (including, without
 limitation, lost profits) of any form incurred by any person or entity, whether or not foreseeable and
 regardless of the type of action in which such a claim may be brought.
- The depositary shall not have any liability for the price received in connection with any sale of securities, the timing thereof or any delay in action or omission to act nor shall it be responsible for any error or delay in action, omission to act, default or negligence on the part of the party so retained in connection with any such sale or proposed sale.

In the deposit agreement, we and the depositary agree to indemnify each other under certain circumstances.

Additional Rights

Action necessary to change the rights of holders of stock. The rights of stockholders are established by law and pursuant to the bylaws of a corporation. For certain modifications of shareholders' rights, the law requires a special majority, such as the creation, increase, extension, reduction or suppression of preferred stock, which may be adopted only with the consent of at least two-thirds of the affected series. Consequently, any other impairment of rights not specifically regulated needs only an absolute majority (more than 50%) of the stock entitled to vote. However, the waiver of the shareholders' right to receive no less than 30% of the Net income accrued in any fiscal year (the "minimum dividend") requires the unanimous vote of all stockholders. The above notwithstanding, no decision of the shareholders' meeting can deprive a shareholder of any part of the stock that he/she owns.

Memorandum and Articles of Association provisions

Under Chilean law, certain provisions affect any existing or prospective holder of securities as a result of the shareholder owning a substantial number of shares.

Pursuant to Circular Letter N° 1,375 of the CMF dated February 12, 1998, holders of ADSs are deemed, for certain purposes of Chilean law, to be treated as holders of Deposited Securities. Accordingly, holders shall, as a matter of Chilean law, be obligated to comply with the requirements of articles 12 and 54 and Chapter XV of Ley N° 18,045 de Mercado de Valores (the "Chilean Securities Market Act") and applicable CMF regulations.

Article 12 requires, among other things, that holders and beneficial owners of ADSs who directly or indirectly own 10% or more of the total share capital of the Company (or who may attain such percentage ownership through an acquisition of shares), or the directors, liquidators, principal executive, administrators and managers of such corporations, regardless of the number of shares they possess, either directly or indirectly, must report to the CMF and the stock exchanges in Chile on which the shares are listed: (i) any direct or indirect acquisition or sale of ADRs; and (ii) any direct or indirect acquisition or sale of any contract or security, the price or result of which is dependent upon or is conditioned on, in whole or in a relevant part, the fluctuation or evolution of the price of such shares. The information must be provided not later than the day following the execution of the transaction of the acquisition or sale. In addition, majority shareholders must inform the CMF and the stock exchanges with respect to whether the purchase is aimed at acquiring control of the corporation or just as a financial investment.

Article 54 requires, among other things, that any holder or beneficial owner of ADS intending to acquire control, directly or indirectly (as defined in Chapter XV of the Chilean Securities Market Act) of the Company (i) send a written notice of such intention to the Company, to the Company's controllers, to companies controlled by the Company, to the CMF and to the stock exchanges in Chile on which the shares are listed, and, (ii) publish a notice of such intention in two newspapers in Chile and on the Company's website. Such written communications and publications must be made at least ten business days prior to the date of intended acquisition of control or as soon as negotiations pursuing control have been formalized or confidential documentation of the Company has been provided. This notice must include, a least, the price to be offered per share and the conditions of the proposed transaction, including the expected manner of acquiring the shares. Within two business days following the acquisition of control, the holder must publish a notice in the same newspapers in which the intention of control was published and send written communications to the same entities listed in clause (i) above. The rules set forth by article 54 shall not apply if control of the Company is intended through a tender offer regulated by Chapter XXV of the Chilean Securities Market Act, in which case the rules said of Chapter XXV shall govern.

Chapter XXV of the Chilean Securities Market Act was enacted on December 20, 2000, to ensure that controlling shareholders share with minority shareholders the benefits of a change of control, by requiring that certain share acquisitions be made pursuant to a tender offer.

Article 199 bis of the Chilean Securities Market Act extends the obligation to make a tender offer for the remaining outstanding shares to any person, or group of persons with a joint performance agreement, that, as a consequence of the acquisition of shares, becomes the owner of two-thirds or more of the issued shares with voting rights of a corporation. Such tender offer must be effected within 30 days from the date of such acquisition.

Our bylaws do not contain any provisions that would have the effect of delaying, deferring or preventing a change in control of us and that would operate only with respect to a merger, acquisition or corporate restructuring involving us (or any of our subsidiaries). See "Item 10: Additional Information – B. Memorandum and Articles of Association – Rights, preferences and restrictions regarding shares" of our annual report.

Our bylaws do not contain any ownership threshold above which shareholder ownership must be disclosed. For a description of the ownership thresholds mandated by Chilean law, see "– Rights, preferences and restrictions regarding shares" above. See "Item 10: Additional Information – B. Memorandum and Articles of Association – Rights, preferences and restrictions regarding shares" of our annual report.

Direct Registration System

In the deposit agreement, all parties to the deposit agreement acknowledge that the Direct Registration System, also referred to as DRS, and Profile Modification System, also referred to as Profile, will apply to the ADSs. DRS is a system administered by DTC that facilitates interchange between registered holding of uncertificated ADSs and holding of security entitlements in ADSs through DTC and a DTC participant. Profile is feature of DRS that allows a DTC participant, claiming to act on behalf of a registered holder of uncertificated ADSs, to direct the depositary to register a transfer of those ADSs to DTC or its nominee and to deliver those ADSs to the DTC account of that DTC participant without receipt by the depositary of prior authorization from the ADS holder to register that transfer.

Notices and Reports to Holders

On or before the first date on which the Company gives notice, by publication or otherwise, of any meeting of holders of shares or other deposited securities, or of any adjourned meeting of such holders, or of the taking of any action by such holders other than at a meeting, or the making of any distribution on or offering of rights in respect of deposited securities, the Company shall transmit to the custodian a copy of the notice thereof in the form given or to be given to holders of shares or other deposited securities. The depositary will arrange for the prompt transmittal by the custodian to the depositary of such notices and of any reports and other communications that are made generally available by the Company to holders of its shares or other deposited securities and arrange for the mailing of copies thereof to all holders or, at the request of the Company, make such notices reports and other communications available to all holders on a basis similar to that for holders of shares or other deposited securities, or on such other basis as the Company may advise the depositary may be required by any applicable law, regulation or stock exchange requirement.

Shareholder Communications; Inspection of Register of Holders of ADSs

The depositary will make available for your inspection at its or its custodian's office all communications that it receives from us as a holder of deposited securities that we make generally available to holders of deposited securities. The depositary will send you copies of those communications or otherwise make those communications available to you if we ask it to. You have a right to inspect the register of holders of ADSs, but not for the purpose of contacting those holders about a matter unrelated to our business or the ADSs.

Compañía Cervecerías Unidas S.A. List of Significant Subsidiaries

The following list contains the name, jurisdiction of incorporation and the names under which our significant subsidiaries do business, according to its definition under rule 1-02(w) of Regulation S-X, as of December 31, 2021.

| <u>Name</u> | Jurisdiction of Incorporation | Name Under Which Subsidiary Operates | Line of Business | Number of Omitted Subsidiaries ⁽¹⁾ |
|---|----------------------------------|---|--|--|
| Cervecera CCU Chile Ltda. | Chile | Cervecería CCU | Beer production and marketing | - |
| Compañía Cervecerías Unidas Argentina S.A. | Argentina | CCU Argentina | Beer production and marketing | 3 |
| Embotelladoras Chilenas Unidas S.A. | Chile | ECUSA | Soft drinks, juice, mineral water production and marketing | 3 |
| Viña San Pedro Tarapacá S.A. | Chile | VSPT | Wine production and marketing | 4 |

⁽¹⁾ The jurisdiction of incorporation of all of the omitted subsidiaries is outside of the United States.

Section 302 - Certification of the Chief Executive Officer

- I, Patricio Jottar, certify that:
- 1. I have reviewed this annual report on Form 20-F of Compañía Cervecerías Unidas S.A.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;
- 4. The company's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a- 15(f) and 15d- 15(f)) for the company and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the company's disclosure controls and procedures and presented in this
 report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of
 the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
- 5. The company's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: April 27th, 2022

<u>/s/ Patricio Jottar</u> Chief Executive Officer

Section 302 - Certification of the Chief Financial Officer

- I, Felipe Dubernet, certify that:
- 1. I have reviewed this annual report on Form 20-F of Compañía Cervecerías Unidas S.A.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report:
- 4. The company's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the company's disclosure controls and procedures and presented in this
 report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of
 the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
- 5. The company's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: April 27th, 2022

/s/ Felipe Dubernet Chief Financial Officer

Exhibit 13.1

Compañía Cervecerías Unidas S.A. Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Section 1350)

Pursuant to the requirements of Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Sections 1350(a) and (b)), the undersigned hereby certifies as follows:

- 1. I am the Chief Executive Officer of Compañía Cervecerías Unidas S.A. (the "Company").
- 2. The Company's Annual Report on Form 20-F for the year ended December 31, 2021 accompanying this Certification, in the form filed with the Securities and Exchange Commission (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (the "Exchange Act"); and
- 3. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: April 27th, 2022

/s/ Patricio Jottar
Chief Executive Officer

Compañía Cervecerías Unidas S.A. Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Section 1350)

Pursuant to the requirements of Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Sections 1350(a) and (b)), the undersigned hereby certifies as follows:

- 1. I am the Chief Financial Officer of Compañía Cervecerías Unidas S.A. (the "Company").
- 2. The Company's Annual Report on Form 20-F for the year ended December 31, 2021 accompanying this Certification, in the form filed with the Securities and Exchange Commission (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (the "Exchange Act"); and
- 3. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: April 27th, 2022

/s/ Felipe Dubernet Chief Financial Officer



CCU - Management's Report on Internal Controls over **Financial Reporting**

Our management, including our Chief Executive Officer and Chief Financial Officer, are responsible for establishing and maintaining adequate internal controls over financial reporting and has assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2021, based on the criteria established in "Internal Control -Integrated Framework (2013)" issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") and, based on such criteria, our management has concluded that, as of December 31, 2021, our internal control over financial reporting is effective.

Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. Our internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with IFRS, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of the effectiveness of internal control to future periods are subject to the risk that controls may become inadequate because of changes in conditions, and that the degree of compliance with the policies or procedures may deteriorate.

The effectiveness of our internal control over financial reporting as of December 31, 2021 has been audited by PricewaterhouseCoopers Consultores, Auditores SpA., an independent registered public accounting firm, as stated in their report which appears herein.

Except as noted below, during the period ended December 31, 2021, there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

During 2021, the Company completed the implementation of SAP in its subsidiaries in Chile as its Enterprise Resource Planning ("ERP") platform. Although this implementation digitized certain accounting activities and allowed for enhanced capabilities within the accounting function, it did not significantly affect the overall controls and procedures followed by us in establishing internal controls over financial reporting.

By:

Chief Executive Office

Chief Financial Officer

Dated: April 27, 2022

Distribution: Investor Relation Manager PwC Chile Chief Financial Officer Legal Affairs Manager











COMPAÑÍA CERVECERÍAS UNIDAS S.A. AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS

(Figures expressed in thousands of Chilean pesos)

As of and for the year ended December 31, 2021

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To the Board of Directors and Shareholders of Compañía Cervecerías Unidas S.A.

Opinions on the Financial Statements and Internal Control over Financial Reporting

We have audited the accompanying consolidated statement of financial position of Compañía Cervecerías Unidas S.A. and its subsidiaries (the "Company") as of December 31, 2021 and 2020 and the related consolidated statements of income, comprehensive income, changes in equity and cash flows for each of the three years in the period ended December 31, 2021, including the related notes (collectively referred to as the "consolidated financial statements"). We also have audited the Company's internal control over financial reporting as of December 31, 2021, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2021 and 2020, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2021 in conformity with International Financial Reporting Standards as issued by the International Accounting Standards Board. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2021, based on criteria established in Internal Control - Integrated Framework (2013) issued by the COSO.

Basis for Opinions

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Annual Report on Internal Control over Financial Reporting appearing under Item 15. Our responsibility is to express opinions on the Company's consolidated financial statements and on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.



Compañía Cervecerías Unidas S.A. 2

Definition and Limitations of Internal Control over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Critical Audit Matters

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that was communicated or required to be communicated to the audit committee and that: (i) relates to accounts or disclosures that are material to the consolidated financial statements and (ii) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates

Intangible Assets with Indefinite Useful Life (Trademarks) and Goodwill Impairment Assessment

As described in Notes 2.15, 2.16, 17 and 18 to the consolidated financial statements, the Company's consolidated intangible assets with indefinite useful life (trademarks) and goodwill balances, at December 31, 2021, were ThCh\$ 121,643,175 and ThCh\$ 131,172,835, respectively. Management conducts an impairment test annually or more frequently if events or changes in circumstances indicate potential impairment. An impairment loss is recognized for the amount by which the carrying amount of the cash generating unit exceeds its recoverable amount. The recoverable amount of the cash generating unit is the higher of value in use and fair value less costs to sell. The value in use is determined by management using a discounted cash flow model. Management's cash flow projections included significant judgments and assumptions relating to perpetual growth rates and discount rates.



Compañía Cervecerías Unidas S.A. 3

The principal considerations for our determination that performing procedures relating to the intangible assets with indefinite useful life (trademarks) and goodwill impairment assessment is a critical audit matter are (i) the significant judgment by management when developing the value-in-use calculation of the cash generating units; (ii) a high degree of auditor judgment, subjectivity, and effort in performing procedures and evaluating management's cash flow projections and significant assumptions related perpetual growth rates and discount rates; and (iii) the audit effort involved the use of professionals with specialized skill and knowledge.

Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the consolidated financial statements. These procedures included testing the effectiveness of controls relating to management's intangible assets with indefinite useful life (trademarks) and goodwill impairment assessment, including controls over the valuation of the Company's cash generating units. These procedures also included, among others (i) testing management's process for developing the estimate; (ii) evaluating the appropriateness of the discounted cash flow model; (iii) testing the completeness and accuracy of underlying data used in the model; and (iv) evaluating the reasonableness of the significant assumptions used by management related to the perpetual growth rates and discount rates. Evaluating management's assumptions related to the revenue growth rates involved evaluating whether the assumptions used by management were reasonable considering (i) the current and past performance of the cash generating units, (ii) the consistency with external market and industry data, and (iii) whether these assumptions were consistent with evidence obtained in other areas of the audit. Professionals with specialized skill and knowledge were used to assist in the evaluation of the Company's discounted cash flow model and the discount rates assumptions.

/s/ PricewaterhouseCoopers Consultores Auditores SpA

Santiago, Chile

April 27, 2022

We have served as the Company's auditor since at least 1992, which is when the Company became subject to SEC reporting requirements. We have not been able to determine the specific year we began serving as auditor of the Company.



CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| ASSETS | Notes | As of December 31, 2021 ThCh\$ | As of December 31, 2020 ThCh\$ |
|---|-------|--------------------------------------|--------------------------------------|
| Current assets | | THOIS | ПСПФ |
| Cash and cash equivalents | 8 | 265,568,125 | 396,389,016 |
| Other financial assets | 7 | 23,851,496 | 12,212,588 |
| Other non-financial assets | 9 | 29,330,418 | 15,278,558 |
| Trade and other current receivables | 10 | 372,995,729 | 275,387,923 |
| Accounts receivable from related parties | 11 | 5,307,264 | 5,313,079 |
| Inventories | 12 | 353,427,061 | 231,843,261 |
| Biological assets | 13 | 12,546,705 | 10,595,029 |
| Current tax assets | 25 | 26,062,856 | 10,865,347 |
| Total current assets other than non-current assets of disposal groups classified as held for sale | | 1,089,089,654 | 957,884,801 |
| Non-current assets of disposal groups classified as held for sale | 14 | 2,282,720 | 2,121,327 |
| Total Non-current assets of disposal groups classified as held for sale | | 2,282,720 | 2,121,327 |
| Total current assets | | 1,091,372,374 | 960,006,128 |
| Non-current assets | | | |
| Other financial assets | 7 | 31,252,095 | 11,953,435 |
| Other non-financial assets | 9 | 8,266,355 | 8,479,668 |
| Trade and other non-current receivables | 10 | 3,801,244 | 1,860,635 |
| Accounts receivable from related parties | 11 | 104,197 | 132,555 |
| Investments accounted for using equity method | 16 | 138,114,480 | 131,106,785 |
| Intangible assets other than goodwill | 17 | 151,943,693 | 128,257,441 |
| Goodwill | 18 | 131,172,835 | 117,190,763 |
| Property, plant and equipment (net) | 19 | 1,222,261,454 | 1,082,515,880 |
| Investment property | 20 | 9,551,614 | 7,705,942 |
| Right of use assets | 22 | 28,335,983 | 25,079,352 |
| Deferred tax assets | 25 | 30,571,219 | 51,044,712 |
| Non-current tax assets | 25 | 3,094 | 3,236 |
| Total non-current assets | | 1,755,378,263 | 1,565,330,404 |
| Total Assets | | 2,846,750,637 | 2,525,336,532 |



CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| LIABILITIES AND EQUITY | Notes | As of December 31, 2021 | As of December 31, 2020 | |
|---|-------|----------------------------|----------------------------|--|
| LIABILITIES | | ThCh\$ | ThCh\$ | |
| Current liabilities | · | | | |
| Other financial liabilities | 21 | 101,426,359 | 69,129,474 | |
| Current lease liabilities | 22 | 6,152,361 | 4,934,639 | |
| Trade and other current payables | 23 | 515,522,729 | 324,521,077 | |
| Accounts payable to related parties | 11 | 26,208,319 | 18,432,354 | |
| Other current provisions | 24 | 2,544,973 | 2,984,518 | |
| Current tax liabilities | 25 | 35,066,792 | 21,251,222 | |
| Provisions for employee benefits | 26 | 50,677,101 | 39,900,588 | |
| Other non-financial liabilities | 27 | 43,516,630 | 40,370,214 | |
| Total current liabilities | | 781,115,264 | 521,524,086 | |
| Non-current liabilities | | | | |
| Other financial liabilities | 21 | 458,269,843 | 412,876,856 | |
| Non-current lease liabilities | 22 | 29,009,023 | 27,200,272 | |
| Trade and other non-current payables | 23 | 29,457 | 19,875 | |
| Other non-current provisions | 24 | 451,079 | 488,465 | |
| Deferred tax liabilities | 25 | 118,085,671 | 118,729,946 | |
| Provisions for employee benefits | 26 | 34,274,997 | 35,678,357 | |
| Total non-current liabilities | | 640,120,070 | 594,993,771 | |
| Total liabilities | | 1,421,235,334 | 1,116,517,857 | |
| EQUITY | | | | |
| Equity attributable to equity holders of the parent | 28 | | | |
| Paid-in capital | | 562,693,346 | 562,693,346 | |
| Other reserves | | (87,255,912) | (187,924,176) | |
| Retained earnings | | 832,180,798 | 921,805,285 | |
| Total equity attributable to equity holders of the parent | | 1,307,618,232 | 1,296,574,455 | |
| Non-controlling interests | 29 | 117,897,071 | 112,244,220 | |
| Total Shareholders' Equity | | 1,425,515,303 | 1,408,818,675 | |
| Total Liabilities and Shareholders' Equity | | 2,846,750,637 | 2,525,336,532 | |



CONSOLIDATED STATEMENT OF INCOME

| CONSOLIDATED STATEMENT OF INCOME | Notes | For the years ended December 31, | | | | |
|---|-------|----------------------------------|---------------|---------------|--|--|
| | | 2021 | 2020 | 2019 | | |
| | | ThCh\$ | ThCh\$ | ThCh\$ | | |
| Net sales | 6 | 2,484,712,280 | 1,857,593,678 | 1,822,540,697 | | |
| Cost of sales | 30 | (1,291,559,797) | (984,035,922) | (908,318,190) | | |
| Gross margin | | 1,193,152,483 | 873,557,756 | 914,222,507 | | |
| Other income by function | 31 | 11,808,439 | 19,295,892 | 22,584,710 | | |
| Distribution costs | 30 | (438,601,936) | (337,101,549) | (327,543,973) | | |
| Administrative expenses | 30 | (161,390,779) | (138,811,668) | (136,975,243) | | |
| Other expenses by function | 30 | (284,087,358) | (230,349,566) | (241,479,749) | | |
| Other gains (losses) | 32 | 9,590,450 | (11,410,085) | 3,156,799 | | |
| Income from operational activities | | 330,471,299 | 175,180,780 | 233,965,051 | | |
| Finance income | 33 | 14,263,669 | 3,451,143 | 13,117,641 | | |
| Finance costs | 33 | (35,660,493) | (28,714,063) | (27,720,203) | | |
| Share of net income (loss) of joint ventures and associates accounted for using the equity method | 16 | 226,026 | (8,437,209) | (16,431,759) | | |
| Gains (losses) on exchange differences | 33 | (10,149,345) | 2,551,823 | (9,054,155) | | |
| Result as per adjustment units | 33 | 2,529,298 | (429,198) | (8,255,001) | | |
| Income before taxes | | 301,680,454 | 143,603,276 | 185,621,574 | | |
| Income tax expense | 25 | (82,629,773) | (35,408,420) | (39,975,914) | | |
| Net income | | 219,050,681 | 108,194,856 | 145,645,660 | | |
| Net income attributable to: | | | | | | |
| Equity holders of the parent | | 199,162,731 | 96,152,272 | 130,141,692 | | |
| Non-controlling interests | 29 | 19,887,950 | 12,042,584 | 15,503,968 | | |
| Net income | | 219,050,681 | 108,194,856 | 145,645,660 | | |
| Basic earnings per share (Chilean pesos) from: | | | | | | |
| Continuing operations | | 539.00 | 260.22 | 352.21 | | |
| Diluted earnings per share (Chilean pesos) from: | | | | | | |
| Continuing operations | | 539.00 | 260.22 | 352.21 | | |



CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME | Notes | For the years ended December 31, | | | | |
|--|----------|----------------------------------|--------------|-------------|--|--|
| | | 2021 | 2020 | 2019 | | |
| | | ThCh\$ | ThCh\$ | ThCh\$ | | |
| Net income | | 219,050,681 | 108,194,856 | 145,645,660 | | |
| Other comprehensive income | | | | | | |
| Components of other comprehensive income (loss) that will not be reclassified to income for the year, before taxes | | | | | | |
| Gains (losses) from defined benefit plans | 28 | 5,216,580 | (1,859,692) | (4,127,305) | | |
| Other comprehensive income (loss) that will not be reclassified to income for the year, before taxes | | 5,216,580 | (1,859,692) | (4,127,305) | | |
| Components of other comprehensive income (loss) that will be reclassified to income for the year, before taxes | | | | | | |
| Gains (losses) on exchange differences on translation | 28 | 109,288,972 | (55,220,514) | 17,077,670 | | |
| Gains (losses) on cash flow hedges | 28 | 2,168,254 | 4,068,855 | 345,986 | | |
| Other comprehensive income (loss) that will be reclassified to income for the year, | | 111,457,226 | (51,151,659) | 17,423,656 | | |
| before taxes | | | · · · · / | | | |
| Other comprehensive income (loss), before tax | | 116,673,806 | (53,011,351) | 13,296,351 | | |
| Income taxes related to components of other comprehensive income (loss) that will not be reclassified to income for the year | | | | | | |
| Income tax relating to defined benefit plans | 28 | (1,444,133) | 488,246 | 1,107,699 | | |
| Income taxes related to components of other comprehensive income (loss) that will not be reclassified to income for the year | | (1,444,133) | 488,246 | 1,107,699 | | |
| Income taxes related to components of other comprehensive income (loss) that will be reclassified to income for the year | | | | | | |
| Income tax relating to cash flow hedges | 28 | (585,430) | (1,098,591) | (93,416) | | |
| Income taxes related to components of other comprehensive income (loss) that will be reclassified to income for the year | | (585,430) | (1,098,591) | (93,416) | | |
| Total other comprehensive income (loss) | | 114,644,243 | (53,621,696) | 14,310,634 | | |
| Comprehensive income | | 333,694,924 | 54,573,160 | 159,956,294 | | |
| Comprehensive income attributable to: | | | | | | |
| Equity holders of the parent | <u> </u> | 306,785,276 | 45,778,810 | 143,626,508 | | |
| Non-controlling interests | | 26,909,648 | 8,794,350 | 16,329,786 | | |
| Total Comprehensive income | | 333,694,924 | 54,573,160 | 159,956,294 | | |



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| | Paid in capital | | Other re | serves | | | | | | |
|---|-----------------|---|--------------------------------|--|----------------|--------------------------|----------------------|---|------------------------------|----------------------------------|
| STATEMENT OF CHANGES IN EQUITY | Common Stock | Reserve of exchange differences on translation | Reserve of cash flow hedges | Reserve of Actuarial gains and losses on defined benefit plans | Other reserves | Total other reservations | Retained earnings | Equity attributable to equity holders of the parent | Non-controlling interests | Total Shareholders' Equity |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Balanced as of January 1, 2019 | 562,693,346 | (118,054,328) | 80,188 | (4,840,574) | (28,233,512) | (151,048,226) | 868,481,588 | 1,280,126,708 | 108,989,235 | 1,389,115,94 |
| Changes | | | | | | | | | | |
| Final dividends (1) | - | - | - | - | - | - | (30,689,081) | (30,689,081) | - | (30,689,081 |
| Interim dividends (2) | - | - | - | - | = | - | (27,712,715) | (27,712,715) | - | (27,712,715 |
| Interim dividends according to policy (3) | - | - | - | - | - | - | (37,358,131) | (37,358,131) | - | (37,358,131 |
| Other increase (decrease) in Equity (5) | - | - | - | - | = | - | - | | (11,918,592) | (11,918,592 |
| Effects business combination (6) | - | - | - | - | 60,881 | 60,881 | - | 60,881 | 639,893 | 700,77 |
| Total comprehensive income (loss) (7) | - | 16,122,893 | 249,503 | (2,887,580) | = | 13,484,816 | 130,141,692 | 143,626,508 | 16,329,786 | 159,956,29 |
| Increase (decrease) through changes in ownership interests in subsidiaries (8) | - | - | - | - | - | - | - | | 832,731 | 832,73 |
| Total changes in equity | | 16,122,893 | 249,503 | (2,887,580) | 60,881 | 13,545,697 | 34,381,765 | 47,927,462 | 5,883,818 | 53,811,28 |
| AS OF DECEMBER 31, 2019 | 562,693,346 | (101,931,435) | 329,691 | (7,728,154) | (28,172,631) | (137,502,529) | 902,863,353 | 1,328,054,170 | 114,873,053 | 1,442,927,22 |
| Balanced as of January 1, 2020 | 562,693,346 | (101,931,435) | 329,691 | (7,728,154) | (28,172,631) | (137,502,529) | 902,863,353 | 1,328,054,170 | 114,873,053 | 1,442,927,22 |
| Changes | | | | | | | | | | |
| Final dividends (1) | = | - | - | - | - | = | (29,134,204) | (29,134,204) | - | (29,134,204 |
| Interim dividends (2) | • | • | - | • | - | - | (20,692,161) | (20,692,161) | • | (20,692,161 |
| Interim dividends according to policy (3) | = | - | - | - | - | = | (27,383,975) | (27,383,975) | - | (27,383,97 |
| Other increase (decrease) in Equity (5) | = | - | - | - | - | = | = | - | (12,093,177) | (12,093,17 |
| Effects business combination (6) | • | • | - | • | - | - | - | | 573,955 | 573,95 |
| Total comprehensive income (loss) (7) | = | (52,043,623) | 2,968,182 | (1,298,021) | - | (50,373,462) | 96,152,272 | 45,778,810 | 8,794,350 | 54,573,16 |
| Increase (decrease) through changes in ownership interests in subsidiaries (9) | - | = | <u> </u> | = | (48,185) | (48,185) | = | (48,185) | 96,039 | 47,85 |
| Total changes in equity | | (52,043,623) | 2,968,182 | (1,298,021) | (48,185) | (50,421,647) | 18,941,932 | (31,479,715) | (2,628,833) | (34,108,548 |
| AS OF DECEMBER 31, 2020 | 562,693,346 | (153,975,058) | 3,297,873 | (9,026,175) | (28,220,816) | (187,924,176) | 921,805,285 | 1,296,574,455 | 112,244,220 | 1,408,818,67 |
| Balanced as of January 1, 2021 | 562,693,346 | (153,975,058) | 3,297,873 | (9,026,175) | (28,220,816) | (187,924,176) | 921,805,285 | 1,296,574,455 | 112,244,220 | 1,408,818,67 |
| Changes | | | | | | | | | | |
| Final dividends (1) | | • | - | | - | | (24,038,068) | (24,038,068) | ÷ | (24,038,068 |
| Interim dividends (2) | - | - | - | - | - | - | (73,900,574) | (73,900,574) | - | (73,900,574 |
| Interim dividends according to policy (3) | - | - | - | - | - | - | (25,680,792) | (25,680,792) | - | (25,680,792 |
| Eventual dividends (4) | | | | | - | | (165,167,784) | (165,167,784) | | (165,167,78 |
| Other increase (decrease) in Equity (5) | _ | - | | | | | - | | (16,003,620) | (16,003,62) |
| Total comprehensive income (loss) (7) | - | 102,229,659 | 1,812,733 | 3,580,153 | | 107,622,545 | 199,162,731 | 306,785,276 | 26,909,648 | 333,694,92 |
| Increase (decrease) through changes in ownership interests in subsidiaries (10) | - | - | - | - | (6,954,281) | (6,954,281) | - | (6,954,281) | (5,253,177) | (12,207,45 |
| Total changes in equity | | 102,229,659 | 1,812,733 | 3,580,153 | (6,954,281) | 100,668,264 | (89,624,487) | 11,043,777 | 5,652,851 | 16,696,62 |
| AS OF DECEMBER 31, 2021 | 562.693.346 | (51.745.399) | 5,110,606 | (5,446,022) | (35,175,097) | (87,255,912) | 832,180,798 | 1.307.618.232 | 117,897,071 | 1,425,515,30 |

- Corresponds to the differences between the final dividend and CCU's policy of distributing a minimum dividend of at least 50% of income (Note 28 Common Shareholders' Equity).

 Corresponds to Interim dividends that were paid on December 26, 2019 and on December 30, 2020 as agreed by the Board of Directors.

 Corresponds to the differences between CCU's policy to distribute a minimum dividend of at least 50% of the income (Note 28 Common Shareholders' Equity) and the interim dividends declared or payed as of December 31 of each year.

 Corresponds to eventual dividend No. 263 that was paid as of December 3, 2021, against retained earnings (Note 28 Equity attributable to owners of the parent company).

- Corresponds to eventual dividend No. 263 that was paid as of December 3, 2021, against retained as Mainly related to dividends to Non-controlling interest. See Note 15 Business combinations. For the year 2019, letter c) and for 2020 and 2021 letter d). See Note 26 Common Shareholders' Equity.

 See Note 1 General information, letter C, number (3).

 See Note 1 General information, letter C, number (11) and (8).

 See Note 1 General information, letter C, number (15) and (16).



CONSOLIDATED STATEMENT OF CASH FLOW

| CONSOLIDATED STATEMENT OF CASH FLOW | Notes | For the years ended as of December 31, | | | |
|---|-------|--|-----------------|-----------------|--|
| CONSOLIDATED STATEMENT OF CASH FLOW | Notes | 2021 | 2020 | 2019 | |
| | | ThCh\$ | ThCh\$ | ThCh\$ | |
| Cash flows from operating activities | | | | | |
| Classes of cash receipts from operating activities: | | | | | |
| Proceeds from goods sold and services rendered | | 3,138,938,727 | 2,330,736,906 | 2,398,342,913 | |
| Other proceeds from operating activities | | 29,473,825 | 28,546,743 | 34,857,922 | |
| Classes of cash payments from operating activities: | | | | | |
| Payments of operating activities | | (2,048,281,794) | (1,469,361,333) | (1,548,279,410) | |
| Payments of salaries | | (306,253,056) | (248,429,890) | (240,710,775) | |
| Other payments for operating activities | | (424,596,756) | (312,075,275) | (302,964,849) | |
| Cash flow from operations | | 389,280,946 | 329,417,151 | 341,245,801 | |
| Dividends received | | 1,841,000 | 656,445 | 428,681 | |
| Interest paid | | (28,984,610) | (21,975,481) | (24,943,412) | |
| Interest received | | 14,282,579 | 2,106,264 | 13,053,176 | |
| Income tax paid | | (78,971,520) | (43,031,710) | (93,733,867) | |
| Other cash movements | 32 | (4,092,822) | 13,496,844 | 6,269,666 | |
| Net cash inflow from operating activities | | 293,355,573 | 280,669,513 | 242,320,045 | |
| Cash flows from investing activities | | | | | |
| Cash flows used to obtain control of subsidiaries or other businesses | 8 | - | (1,028,076) | (8,652,268) | |
| Charges to related entities | | 31,495 | 29,702 | - | |
| Proceeds from the sale of interests in joint ventures | 10 | - | 1,273,947 | 1,240,461 | |
| Other payments to acquire interests in joint ventures | 8 | (5,791,718) | (19,287,372) | (13,549,638) | |
| Proceeds from sales of property, plan and equipment | | 147,274 | 392,213 | 6,049,705 | |
| Purchase of property, plant and equipment | | (169,667,429) | (117,013,658) | (134,668,653) | |
| Purchases of intangibles assets | | (2,186,553) | (5,773,071) | (5,819,196) | |
| Proceeds from other long term assets classified as investing activities | 16 | - | - | 11,200,000 | |
| Other cash movements | | (1,525,602) | 861,168 | 13,863 | |
| Net cash (outflow) from investing activities | | (178,992,533) | (140,545,147) | (144,185,726) | |
| Cash flows from financing activities | | | | | |
| Proceeds from changes in ownership interests in subsidiaries that do not result in loss | • | (40.007.450) | (00.040) | | |
| of control | 8 | (12,207,458) | (86,912) | - | |
| Proceeds from long-term loans and bonds | | 92,951,539 | 196,786,489 | 25,641,701 | |
| Proceeds from short-term loans and bonds | | 7,274,374 | 72,550,018 | 25,347,785 | |
| Total proceeds from loans and bonds | | 100,225,913 | 269,336,507 | 50,989,486 | |
| Loan form related entities | | 25,616 | 10,000 | - | |
| Loan and bonds payments | | (46,050,971) | (95,956,307) | (27,049,506) | |
| Payments of lease liabilities | | (7,630,800) | (6,857,420) | (6,416,902) | |
| Payments of loan from related parties | | - | (10,000) | - | |
| Dividends paid | | (274,136,472) | (102,135,646) | (218,035,429) | |
| Other cash movements | | 6,130,317 | 449,333 | 1,092,190 | |
| Net cash (outflow) inflow from financing activities | | (233,643,855) | 64,749,555 | (199,420,161) | |
| Net (decrease) increase in cash and cash equivalents | | (119,280,815) | 204,873,921 | (101,285,842) | |
| Effects of exchange rate changes on cash and cash equivalents | | (11,540,076) | (4,854,129) | (21,358,984) | |
| Increase (decrease) in cash and cash equivalents | | (130,820,891) | 200,019,792 | (122,644,826) | |
| Cash and cash equivalents at beginning of the year | | 396,389,016 | 196,369,224 | 319,014,050 | |
| Cash and cash equivalents at end of the year | 8 | 265,568,125 | 396,389,016 | 196,369,224 | |



Note 1 General Information

A) Company information

Compañía Cervecerías Unidas S.A. (hereinafter also "CCU", "the Company" or "the Parent Company") was incorporated in Chile as an open stock company, and is registered in the Securities Registry of the Comisión para el Mercado Financiero (CMF) under Nº 0007, and consequently, the Company is overseen by the CMF. The Company's shares are traded in Chile on the Santiago Stock Exchange and Electronic Stock Exchange. The Company is also registered with the United States of America Securities and Exchange Commission (SEC) and its American Depositary Shares (ADS)'s are traded in the New York Stock Exchange (NYSE). There was an amendment to the Deposit Agreement dated December 3, 2012, between the Company, JP Morgan Chase Bank, NA and all holders of ADRs, whereby there was a change in the ADS ratio from 5 common shares for each ADS to 2 common shares for each ADS, effective as of December 20, 2012.

CCU is a multi-category beverage company with operations in Chile, Argentina, Bolivia, Colombia, Paraguay and Uruguay. CCU is one of the largest players in each one of the beverage categories in which it participates in Chile, including beer, soft drinks, mineral and bottled water, nectar, wine and pisco, among others. CCU is the second-largest brewer in Argentina and also participates in the cider, spirits and wine industries. In Uruguay and Paraguay, the Company is present in the beer, mineral and bottled water, soft drinks, wine and nectar categories. In Bolivia, CCU participates in the beer, water, soft drinks and malt beverage categories. In Colombia, the Company participates in the beer and in the malt industry. The Company's principal licensing, distribution and / or joint venture agreements include Heineken Brouwerijen B.V., PepsiCo Inc., Sevenup International, Schweppes Holdings Limited, Société des Produits Nestlé S.A., Pernod Ricard Chile S.A., Promarca S.A. (Watt's), Red Bull Panamá S.A., Stokely Van Camp Inc., and Coors Brewing Company.

Compañía Cervecerías Unidas S.A. is under the control of Inversiones y Rentas S.A. (IRSA), which is the direct and indirect owner of 65.87% of the Company's shares. IRSA is currently a joint venture between Quiñenco S.A. and Heineken Chile Limitada, a company controlled by Heineken Americas B.V., each with a 50% equity participation.

The Company's address and main office is located in Santiago, Chile, at Avenida Vitacura Nº 2670, Las Condes district and its tax identification number (Rut) is 90,413,000-1.

As of December 31, 2021 the Company had a total 9,346 employees detailed as follows:

| | Number of | employes |
|------------------------------|----------------|--------------|
| | Parent company | Consolidated |
| Senior Executives | 10 | 14 |
| Managers and Deputy Managers | 92 | 464 |
| Other workers | 307 | 8,868 |
| Total | 409 | 9,346 |

These Consolidated Financial Statements include: Statement of Financial Position, Statement of Income, Statement of Comprehensive Income, Statement of Changes in Equity, Statement of Cash Flows (direct method), and the Accompanying Notes with disclosures.

In the accompanying Statement of Financial Position, assets and liabilities that are classified as current, are those with maturities equal to or less than twelve months, and those classified as non-current, are those with maturities greater than twelve months. In turn, in the Consolidated Statement of Income, expenses are classified by function, and the nature of depreciation and personnel expenses is identified in footnotes. The Consolidated Statement of Cash Flows is presented using the direct method.

The figures in the Consolidated Statement of Financial Position and their explanatory notes are presented compared to the previous year (2020) and the Consolidated Statement of Income, Consolidated Statement of Comprehensive Income, Consolidated Statement of Changes in Equity, Consolidated Statement of Cash Flows and their explanatory notes are presented compared with 2020 and 2019.

These Consolidated Financial Statements are presented in thousands of Chilean pesos (ThCh\$) and have been prepared from the accounting records of Compañía Cervecerías Unidas S.A. and its subsidiaries. All amounts have been rounded to thousand Chilean pesos, except when otherwise indicated.



The Company's functional currency and presentation currency is the Chilean peso, except for some subsidiaries in Chile, Argentine, Uruguay, Paraguay and Bolivia that use the US Dollar, Argentine peso, Uruguayan Peso, Paraguayan guaraní and Bolivian, respectively. The functional currency of joint operations in Colombia and associates in Perú, are the Colombian peso and the Sol, respectively. However they use the Chilean peso as the presentation currency for consolidation purposes.

Subsidiaries whose functional currencies are not the Chilean peso and are not a currency from a country which economy has been classified as hyperinflationary, have converted their financial statement from their functional currency to the Group's presentation currency, which is the Chilean peso. The following exchange rates have been used: for the Consolidated Statement of Financial Position and the Consolidated Statement of Changes in Equity, net at the year-end exchange rate, and for the Consolidated Statements of Income, Consolidated Statements of Comprehensive Income and the Consolidated Statement of Cash Flows at the transaction date exchange rate or at the average monthly exchange rate, as appropriate. For consolidation purposes, the assets and liabilities of subsidiaries whose functional currency is different from the Chilean peso, are translated into Chilean pesos using the exchange rates prevailing at the date of the Consolidated Financial Statements while the Gains (losses) on exchange differences caused by the conversion of assets and liabilities are recorded in the Conversion Reserves account under Other equity reserves. Income, costs and expenses are translated at the average monthly exchange rate for the respective periods. These exchange rates have not undergone significant fluctuations during the year, with the exception of subsidiaries in hyperinflationary economies. (See *Note 2 – Summary of significant accounting policies. (2.4)*).

Covid-19 Pandemic

In connection with our response to the COVID-19 pandemic, we have implemented a regional plan focused on three priorities: the health and safety of all our people and the people we interact with, the continuity of our operations and our financial health. To achieve these objectives, we have implemented seven COVID -19 Corporate Protocols in our workplaces, we have fully complied with the different measures issued by local authorities in the countries where we have operations, we have actively promoted preventive and self-care measures, and we facilitated homeworking for thousands of people, whenever possible. These measures have allowed us to maintain a safe working environment that allows us to continue supplying our clients and consumers with our products.

B) Brands and licensing

In Chile, its portfolio of brands in the beer category consists of its own CCU brands, international licensing brands, and distribution of Craft brands. CCU's own brands correspond to national products produced, marketed, and distributed by Cervecería CCU which include the following brands among others; Cristal, Escudo, Royal Guard, Morenita, Dorada, Andes, Bavaria, and Stones in its Lemon, Maracuyá and Red Citrus varieties. The international licensing brands are mostly produced while others are imported. All are marketed and distributed by Cervecería CCU including among others, Heineken, Sol, Coors, Blue Moon, Birra Moretti and Edelweiss brands. The Craft brands of beers (Austral, Polar Imperial, Patagonia, Kunstmann, Szot, Guayacán, D'olbek and Mahina) are created and mostly produced in their original breweries and in partnership with Cervecera CCU marketed and distributed by the Company.

In the Chile operating segment, in the non-alcoholic beverage's category, CCU has the Bilz, Pap, Kem, Kem Xtreme, Nobis, Pop, Cachantun, Mas, Mas Woman and Porvenir brands. In the HOD category, CCU has the Manantial brand. The Company, directly or through its subsidiaries, has licensing agreements with Pepsi, 7up, Mirinda, Gatorade, Adrenaline Red, Lipton Ice Tea, Crush, Canada Dry Limón Soda, Canada Dry Ginger Ale, Canada Dry Agua Tónica, Nestlé Pura Vida, Watt's, Watt's Selección and Frugo. In Chile, CCU is the exclusive distributor of the Red Bull energy drink and Perrier water. Through a joint venture it also has its own brands, Sprim and a license for the Vivo and Caricia brands.

Additionally, in the Chile operating segment, in the pisco and cocktails categories, CCU owns the Mistral, Tres Erres, Campanario, Horcón Quemado, Control Valle del Encanto, Espíritu de los Andes, La Serena, Iceberg, Hard Fresh, Ruta Cocktail, Sabor Andino Sour, Sol de Cuba, brands, together with the respective line extensions, as applicable. In the rum category, the Company owns the Sierra Morena (and their extensions) and Cabo Viejo brands. In the liquor category, the Company has the Kantal, Fehrenberg and Barsol brands and is the exclusive distributor in Chile of Pernod Ricard in the traditional channel. Finally, in the cider category, the Company owns the Cygan and distributes the Villa Pehuenia brand and Sidra 1888.

On August 8th 2019 CCU announced that its subsidiary Compañía Pisquera de Chile S.A. (CPCh) acting through out Inversiones Internacionales SpA. and International Spirits Investments USA LLC, have communicated to LDLM Investment LLC their decision to initiate the sell of its whole participation in Americas Distilling Investment LLC ("ADI") which amount to 40%. ADI is the owner of the Peruvian Company Bodega San Isidro S.R.L. and the Barsol brand. That sales process

Compañía Cervecerías Unidas S.A. and subsidiaries Notes to the Consolidated Financial Statements December 31, 2021



initiated by CPCh did not take place, because the terms and conditions described in the offers presented by the interested parties were not feasible or satisfactory.

In Argentina, CCU produces beer in its plants located in Salta, Santa Fe and Luján. Its main brands are Schneider, Imperial, Palermo, Santa Fé, Salta, Córdoba, Isenbeck, Norte and Iguana. At the same time it is the holder of exclusive license for the production and marketing of Miller, Heineken, Amstel, Sol, Warsteiner and Grolsch. CCU also imports Kunstmann and Blue Moon brands, and exports beer to different countries, mainly under the Schneider, Heineken and Imperial brands. Besides, participates in the cider business, with control of Saenz Briones, marketing the leading market brands "Sidra Real", "La Victoria" and "1888" in addition to the Pehuenia brand. Also participates in the spirits business, which are market under El Abuelo brand, in addition of importing pisco from Chile. Its wine portfolio includethe sale and distribution of the Eugenio Bustos and La Celia brands. Since June 2019 has incorporated to its wine portfolio Colón, Graffina and Santa Silvia brands belonging to Finca La Celia (subsidiary in Argentina of the Chilean subsidiary Viña San Pedro de Tarapacá S.A. (VSPT)). (See *Note 1 - General information letter C) number (4)*).

In the Wine Operating Segment, CCU through its subsidiary VSPT has an extensive portfolio of wine brands produced by the eight wineries that make up the group. Among them are: Altaïr, Cabo de Hornos, Sideral, 1865, Castillo de Molina, Epica, Gato (in domestic market) and GatoNegro (in export market) from Viña San Pedro, the Reserva and Gran Reserva lines of Viña Tarapacá and its Blue and Black labels; Viña Leyda in its Reserva, Single Vineyard and Lot series; Misiones de Rengo Varietal, Reserva, Cuvée, Gran Reserva Black, Mision, and its Sparkling line; in addition to Alpaca, Reservado and Siglo de Oro Reserva de Viña Santa Helena; and in the sparkling category, Viñamar in its expressions Traditional Method, Extra Brut, Rosé, Moscato, Brut, Unique Brut, Unique Moscato, ICE and Zero Dealcoholized, and, finally, Manquehuito in the coolers category. In Argentina, the brands La Celia, Graffigna, Colón and Santa Silvia acquired in May 2019, as indicated in the previous paragraph.

In Uruguay, the Company participates in the mineral water business with the Nativa and Nix brands, soft drinks with the Nix brand and nectars with Watt's brand, in isotonic drinks with the FullSport brands. In addition, it sells imported beer under the Heineken, Schneider, Imperial, Escudo Silver, Kuntsmann, Miller brands, and Amster. Recently the wine category, it participates with the brands with Misiones de Rengo, Eugenio Bustos and La Celia brands all imported.

In Paraguay, the Company participates in the non-alcoholic and alcoholic drinks business. Its portfolio of non-alcoholic brands consists of Pulp, Watt's, Puro Sol, La Fuente and the FullSport isotonic drinks. These brands include our own licensed and imported brands. The Company in the alcoholic drinks business is the owner of Sajonia beer brand and imports Heineken, Amstel, Paulaner, Sol, and Kunstmann brands. Since January 2020, they opened a wine category with brands Misiones de Rengo and La Celia.

Since November 2014 in Colombia, CCU participated in the beer business through its joint venture with Central Cervecera de Colombia S.A.S. (CCC). CCC has an exclusive licensing contract for importing, distributing, and producing Heineken beer in Colombia. In October 2015, Coors and Coors Light brands were incorporated into CCC's brand portfolio through licensing contracts for the production and/or marketing of them. This licence was extended only until December 2019. As of December 2015, Artesanos de Cerveza's company was acquired together with its Brand "Tres Cordilleras". As of April and July of 2016, the Tecate and Sol brands were incorporated respectively with a licensing contract to produce and/or market them. During April 2017, the Miller and Miller Genuine Draft (MGD) brands were incorporated with a licensing contract to produce and market them. As of February 2019, the local Andina brand was launched. As of July 2019, the local production of the Tecate brand began and the launch of Natu Malta (alcohol-free product based on malt) was made. Furthermore, since October 2019, Colombia started to import and market the Kunstmann brand. Finally at the end of 2019, CCC started with the local production of Heineken beer. In October 2021, the local production of the Sol brand began.

In Bolivia, as of May 2014, CCU participates in the non-alcoholic and alcoholic beverages business through its subsidiary Bebidas Bolivianas BBO S.A. (BBO). Within the portfolio of non-alcoholic beverages, BBO has the Mendocina, Sinalco, Real, De la Sierra and Natur-all brands. These brands include their own and licensed brands. On the other hand, the alcoholic beverages include Real, Capital, and Cordillera brands. Aditionally, BBO markets the imported beer Kunstmann and Heineken brands.



The described licenses are detailed as follows:

| Main brands under license | | | | | |
|--|--------------------------------|--|--|--|--|
| Licenses | Validity Date | | | | |
| Aberlour, Absolut, Ballantine's, Beefeater, Blender's Pride, Borzoi, Chivas Reagal, Cuvee MUMM, Dubonnet, Elyx, G.H. MUMM, Havana Club, Jameson, Kahlúa, Level, Long John, Longmorn, Malibu, Martell, Olmeca, Orloff, Passport, Pernod, Perrier Jouet, Ricard, Royale Salute, Sandeman, Scapa, Strathisla, The Glenlivet, Wyborowa, 100 Pipers, in Chile (1) | June 2027 | | | | |
| Adrenaline, Adrenaline Rush (9) | February 2028 | | | | |
| Amstel in Argentina (2) | July 2022 | | | | |
| Amstel in Paraguay (1) | September 2024 | | | | |
| Austral in Chile (4) | July 2022 | | | | |
| Blue Moon in Chile (5) | December 2025 | | | | |
| Coors in Chile (6) | December 2025 | | | | |
| Crush, Canada Dry (Ginger Ale, Agua Tónica and Limón Soda) in Chile (7) | December 2023 December 2024 | | | | |
| Fernet Branca, Brancamenta, Punt E Mes, Borghetti, Carpano Rosso and Carpano Bianco Frugo in Chile | Indefinitely | | | | |
| Gatorade in Chile (8) | December 2043 | | | | |
| Grolsch in Argentina | May 2028 | | | | |
| Heineken in Bolivia (9) | December 2024 | | | | |
| Heineken in Chile, Argentina and Uruguay (10) | 10 years renewables | | | | |
| Heineken in Colombia (11) | March 2028 | | | | |
| Heineken in Paraguay (1) | May 2023 | | | | |
| Kunstmann in Colombia (1) | July 2022 | | | | |
| Mas in Uruguay (16) | December 2028 | | | | |
| Miller in Argentina (11) | December 2026 | | | | |
| Miller and Miller Genuine Draft in Colombia (14) | December 2026 | | | | |
| Miller in Uruguay (7) | July 2026 | | | | |
| Nestlé Pure Life in Chile (7) | December 2022 | | | | |
| Patagonia in Chile | Indefinitely | | | | |
| Paulaner in Paraguay Pepsi, Seven Up and Mirinda in Chile | April 2022 December 2043 | | | | |
| Polar Imperial in Chile | Indefinitely | | | | |
| Red Bull in Chile (12) | Indefinitely | | | | |
| Sol in Chile and Argentina (10) | 10 years renewables | | | | |
| Sol in Colombia (3) | March 2028 | | | | |
| Sol in Paraguay | January 2023 | | | | |
| Té Lipton in Chile | December 2030 | | | | |
| Tecate in Colombia (3) | March 2028 | | | | |
| Warsteiner in Argentina (15) | May 2028 | | | | |
| Watt's in Uruguay | 99 years | | | | |
| Watt's (nectars, fruit-based drinks and other) rigid packaging, except carton in Chile | Indefinitely | | | | |
| Watt's in Paraguay (13) | July 2026 | | | | |

- Renewable for successive periods of 3 years.
- After the initial termination date, license is automatically renewed under the same conditions (Rolling Contract), each year for a period of 10 years, unless notice of non-renewal is given.
- The contract will remain in effect as long as the Heineken license agreeemente for Colombia remains in force.
- Renewable for periods of two years, subject to the compliance of the contract conditions
- If Renewal criteria have benn satisfied, renewable through December, 2025, thereafter shall automatically renew every year for a new term of 5 years (Rolling Contract).
- After the initial termination date, license is automatically renewed under the same conditions (Rolling Contract), each year for a period of 5 years, subject to the compliance of the contract conditions.
- License renewable for periods of 5 years, subject to the compliance of the contract conditions.
- (8) License was renewed for a period equal to the duration of the Shareholders Agreement of Bebidas CCU-PepsiCo SpA.
- (9) License for 10 years, automatically renewable for periods of 5 years, unless notice of non-renewal.
- (10) License for 10 years, automatically renewable on the same terms (Rolling Contract), each year for a period of 10 years, unless notice of non-renewal is given.
- (11) After the initial termination date, License is automatically renewable each year for a period of 5 years (Rolling Contract), unless notice of non-renewal is given.
 (12) Indefinite contract, notice of termination 6 months in advance.
- (13) Sub-license is renewed automatically and successively for two periods of 5 years each, subject to the terms and conditions stipulated in the International Sub-license agreement of December 28, 2018 between Promarca Internacional Paraguay S.R.L. and Bebidas del Paraguay S.A.
- (14) License renewable for one period of 5 years, subject to the compliance of the contract conditions.
- (15) Prior to the expiration of the term, the parties will negotiate its renewal for another 5 years.
- (16) Renewable contract for successive periods of 10 years.



C) Direct and indirect significant subsidiaries

The consolidated financial statements include the following direct and indirect subsidiaries where the percentage of participation represents the economic interest at a consolidated level:

| | | | | | age direct and indi | rect | |
|--|-------------------|-------------------|-------------------------|-------------------------|---------------------|----------|----------------------------|
| Subsidiary | Tax ID Country of | Country of origin | gin Functional currency | As of December 31, 2021 | | | As of December 31, 2020 |
| | | | | Direct % | Indirect % | Total % | Total % |
| Aguas CCU-Nestlé Chile S.A. | 76,007,212-5 | Chile | Chilean Pesos | - | 50.0917 | 50.0917 | 50.0917 |
| Cervecera Guayacán SpA. (***) | 76,035,409-0 | Chile | Chilean Pesos | - | 25.0006 | 25.0006 | 25.0006 |
| CRECCU S.A. | 76,041,227-9 | Chile | Chilean Pesos | 99.9602 | 0.0398 | 100.0000 | 100.0000 |
| Cervecería Belga de la Patagonia S.A. (***) | 76,077,848-6 | Chile | Chilean Pesos | - | 25.5034 | 25.5034 | 25.5034 |
| Inversiones Invex CCU Dos Ltda. | 76,126,311-0 | Chile | Chilean Pesos | 99.8516 | 0.1484 | 100.0000 | 100.0000 |
| Inversiones Invex CCU Tres Ltda. (14) | 76,248,389-0 | Chile | Chilean Pesos | 99.9999 | 0.0001 | 100.0000 | 100.0000 |
| Bebidas CCU-PepsiCo SpA. (***) | 76,337,371-1 | Chile | Chilean Pesos | - | 49.9888 | 49.9888 | 49.9888 |
| CCU Inversiones II SpA. (3) | 76,349,531-0 | Chile | US Dollar | 58.8441 | 41.1559 | 100.0000 | 100.0000 |
| Cervecería Szot SpA. (***) (8) | 76,481,675-7 | Chile | Chilean Pesos | - | 25.0006 | 25.0006 | 25.0006 |
| Bebidas Carozzi CCU SpA. (***) | 76,497,609-6 | Chile | Chilean Pesos | - | 49.9917 | 49.9917 | 49.9917 |
| Bebidas Ecusa SpA. | 76,517,798-7 | Chile | Chilean Pesos | - | 99.9834 | 99.9834 | 99.9834 |
| Inversiones Invex CCU Ltda. (13) | 76,572,360-4 | Chile | US Dollar | 8.3747 | 91.6175 | 99.9922 | 99.9922 |
| Promarca Internacional SpA. (***) | 76,574,762-7 | Chile | US Dollar | - | 49.9917 | 49.9917 | 49.9917 |
| CCU Inversiones S.A. (16) | 76,593,550-4 | Chile | Chilean Pesos | 99.0242 | 0.9533 | 99.9775 | 99.9775 |
| Inversiones Internacionales SpA. | 76,688,727-9 | Chile | US Dollar | - | 80.0000 | 80.0000 | 80.0000 |
| Promarca S.A. (***) | 76,736,010-K | Chile | Chilean Pesos | - | 49.9917 | 49.9917 | 49.9917 |
| CCU Inversiones III SpA. (19) | 76,933,685-0 | Chile | US Dollar | - | - | - | 99.9950 |
| La Barra S.A. (10) | 77,148,606-1 | Chile | Chilean Pesos | 99.0000 | 1.0000 | 100.0000 | 100.0000 |
| Mahina SpA. (***) (9) | 77,248,551-4 | Chile | Chilean Pesos | - | 25.0458 | 25.0458 | 25.0458 |
| Transportes CCU Ltda. | 79,862,750-3 | Chile | Chilean Pesos | 98.0000 | 2.0000 | 100.0000 | 100.0000 |
| Fábrica de Envases Plásticos S.A. (7) | 86,150,200-7 | Chile | Chilean Pesos | 95.8904 | 4.1080 | 99.9984 | 99.9984 |
| Millahue S.A. | 91,022,000-4 | Chile | Chilean Pesos | 99.9621 | - | 99.9621 | 99.9621 |
| Viña San Pedro Tarapacá S.A. (*) (1) (16) | 91,041,000-8 | Chile | Chilean Pesos | - | 84.4969 | 84.4969 | 82.9870 |
| Manantial S.A. (12) | 96,711,590-8 | Chile | Chilean Pesos | - | 50.5519 | 50.5519 | 50.5519 |
| Viña Altaïr SpA. | 96,969,180-9 | Chile | Chilean Pesos | - | 84.4969 | 84.4969 | 82.9870 |
| Cervecería Kunstmann S.A. | 96,981,310-6 | Chile | Chilean Pesos | 50.0007 | - | 50.0007 | 50.0007 |
| Cervecera CCU Chile Ltda. | 96,989,120-4 | Chile | Chilean Pesos | 99.7500 | 0.2499 | 99.9999 | 99.9999 |
| Embotelladoras Chilenas Unidas S.A. (5) | 99,501,760-1 | Chile | Chilean Pesos | 98.8000 | 1.1834 | 99.9834 | 99.9834 |
| Comercial CCU S.A. | 99,554,560-8 | Chile | Chilean Pesos | 50.0000 | 49.9888 | 99.9888 | 99.9888 |
| Compañía Pisquera de Chile S.A. | 99,586,280-8 | Chile | Chilean Pesos | 46.0000 | 34.0000 | 80.0000 | 80.0000 |
| Andina de Desarrollo SACFAIMM | 0-E | Argentina | Argentine Pesos | - | 59.1971 | 59.1971 | 59.1971 |
| Bodega San Juan S.A.U. (4) | 0-E | Argentina | Argentine Pesos | - | - | - | 82.9870 |
| Cía. Cervecerías Unidas Argentina S.A. | 0-E | Argentina | Argentine Pesos | - | 99.9937 | 99.9937 | 99.9936 |
| Compañía Industrial Cervecera S.A. (15) | 0-E | Argentina | Argentine Pesos | - | 99.9950 | 99.9950 | 99.9950 |
| Finca La Celia S.A. (4) | 0-E | Argentina | Argentine Pesos | - | 84.4969 | 84.4969 | 82.9870 |
| Los Huemules S.R.L. | 0-E | Argentina | Argentine Pesos | - | 74.9979 | 74.9979 | 74.9979 |
| Sáenz Briones y Cía. S.A.I.C. (15) | 0-E | Argentina | Argentine Pesos | - | 99.9369 | 99.9369 | 89.9150 |
| Bebidas Bolivianas BBO S.A. (2) | 0-E | Bolivia | Bolivians | - | 51.0000 | 51.0000 | 51.0000 |
| International Spirits Investments USA LLC | 0-E | United States | US Dollar | - | 80.0000 | 80.0000 | 80.0000 |
| VSPT US LLC (18) | 0-E | United States | US Dollar | - | 84.4969 | 84.4969 | - |
| Inversiones CCU Lux S.à r.l. (17) | 0-E | Luxemburg | US Dollar | - | - | - | 99.9999 |
| Southern Breweries S.C.S. (3) | 0-E | Luxemburg | US Dollar | - | | - | 99.9951 |
| Bebidas del Paraguay S.A. (**) (11) | 0-E | Paraguay | Paraguayan Guaranies | - | 50.0050 | 50.0050 | 50.0049 |
| Distribuidora del Paraguay S.A. (**) (11) | 0-E | Paraguay | Paraguayan Guaranies | - | 49.9590 | 49.9590 | 49.9589 |
| Promarca Internacional Paraguay S.R.L. (***) | 0-E | Paraguay | Paraguayan Guaranies | - | 49.9917 | 49.9917 | 49.9917 |
| Sajonia Brewing Company S.R.L. (***) (11) | 0-E | Paraguay | Paraguayan Guaranies | - | 49.5049 | 49.5049 | 49.5049 |
| Andrimar S.A. | 0-E | Uruguay | Uruguayan Pesos | - | 100.0000 | 100.0000 | 99.9999 |
| Coralina S.A. | 0-E | Uruguay | Uruguayan Pesos | - | 100.0000 | 100.0000 | 99.9999 |
| Marzurel S.A. | 0-E | Uruguay | Uruguayan Pesos | - | 100.0000 | 100.0000 | 99.9999 |
| Milotur S.A. (6) | 0-E | | Uruguayan Pesos | - | 100.0000 | 100.0000 | 99.9999 |
| iviliotal G.A. (0) | V-L | Uruguay | oruguayan resus | - | 100.0000 | 100.0000 | 33.3333 |

^(*) Listed company in Chile.

(**) See Note 1 – General Information), letter C, Subsidiaries with direct or indirect participation of less than 50%

(***) Subsidiaries in which we have an interest of more or equal than 50% through one or more subsidiaries of the Company.



In addition to what is shown in the preceding table, the following are the percentages of participation with voting rights, in each of the subsidiaries. Each shareholder has one vote per share owned or represented. The percentage of participation with voting rights represents the sum of the direct participation and indirect participation through a subsidiary.

| | | | | Share percentage with voting rights | |
|--|--------------|-------------------|----------------------|-------------------------------------|----------------------------|
| Subsidiary | Tax ID | Country of origin | Functional currency | As of December 31, 2021 | As of December 31, 2020 |
| Aguas CCU-Nestlé Chile S.A. | 76,007,212-5 | Chile | Chilean Pesos | % 50.0917 | % 50.0917 |
| Cervecera Guayacán SpA. (***) | 76,035,409-0 | Chile | Chilean Pesos | 25.0006 | 25.0006 |
| CRECCU S.A. | 76,041,227-9 | Chile | Chilean Pesos | 100.0000 | 100.0000 |
| Cervecería Belga de la Patagonia S.A. (***) | 76,077,848-6 | Chile | Chilean Pesos | 25.5034 | 25.5034 |
| Inversiones Invex CCU Dos Ltda. | 76,126,311-0 | Chile | Chilean Pesos | 100.0000 | 100.0000 |
| Inversiones Invex CCU Tres Ltda. (14) | 76,248,389-0 | Chile | Chilean Pesos | 100.0000 | 100.0000 |
| Bebidas CCU-PepsiCo SpA. (***) | 76,337,371-1 | Chile | Chilean Pesos | 49.9888 | 49.9888 |
| CCU Inversiones II SpA. (3) | 76,349,531-0 | Chile | US Dollar | 100.0000 | 100.0000 |
| Cervecería Szot SpA. (***) (8) | 76,481,675-7 | Chile | Chilean Pesos | 25.0006 | 25.0006 |
| Bebidas Carozzi CCU SpA. (***) | 76,497,609-6 | Chile | Chilean Pesos | 49.9917 | 49.9917 |
| Bebidas Ecusa SpA. | 76,517,798-7 | Chile | Chilean Pesos | 99.9834 | 99.9834 |
| Inversiones Invex CCU Ltda. (13) | 76,572,360-4 | Chile | US Dollar | 99.9922 | 99.9922 |
| Promarca Internacional SpA. (***) | 76,574,762-7 | Chile | US Dollar | 49.9917 | 49.9917 |
| CCU Inversiones S.A. (16) | 76,593,550-4 | Chile | Chilean Pesos | 99.9775 | 99.9775 |
| Inversiones Internacionales SpA. | 76,688,727-9 | Chile | US Dollar | 80.0000 | 80.0000 |
| Promarca S.A. (***) | 76,736,010-K | Chile | Chilean Pesos | 49.9917 | 49.9917 |
| CCU Inversiones III SpA. (19) | 76,933,685-0 | Chile | US Dollar | 40.0017 | 100.0000 |
| La Barra S.A. (10) | 77,148,606-1 | Chile | Chilean Pesos | 100.0000 | 100.0000 |
| Mahina SpA. (***) (9) | 77,148,551-4 | Chile | Chilean Pesos | 25.0458 | 25.0458 |
| Transportes CCU Ltda. | 79,862,750-3 | Chile | Chilean Pesos | 100.0000 | 100.0000 |
| Fábrica de Envases Plásticos S.A. (7) | 86,150,200-7 | Chile | Chilean Pesos | 100.0000 | 100.0000 |
| Millahue S.A. | 91,022,000-4 | Chile | Chilean Pesos | 99.9621 | 99.9621 |
| Viña San Pedro Tarapacá S.A. (*) (1) (16) | 91,041,000-8 | Chile | Chilean Pesos | 84.4969 | 82.9870 |
| Manantial S.A. (12) | 96,711,590-8 | Chile | Chilean Pesos | 50.5519 | 50.5519 |
| Viña Altaïr SpA. | 96,969,180-9 | Chile | Chilean Pesos | 84.4969 | 82.9870 |
| Cervecería Kunstmann S.A. | 96,981,310-6 | Chile | Chilean Pesos | 50.0007 | 50.0007 |
| Cervecera CCU Chile Ltda. | 96,989,120-4 | Chile | Chilean Pesos | 100.0000 | 100.0000 |
| Embotelladoras Chilenas Unidas S.A. (5) | 99,501,760-1 | Chile | Chilean Pesos | 99.9834 | 99.9834 |
| Comercial CCU S.A. | 99,554,560-8 | Chile | Chilean Pesos | 100.0000 | 100.0000 |
| Compañía Pisquera de Chile S.A. | 99,586,280-8 | Chile | Chilean Pesos | 80.0000 | 80.0000 |
| Andina de Desarrollo SACFAIMM | 0-E | Argentina | Argentine Pesos | 100.0000 | 100.0000 |
| Bodega San Juan S.A.U. (4) | 0-E | Argentina | Argentine Pesos | - | 82.9870 |
| Cía. Cervecerías Unidas Argentina S.A. | 0-E | Argentina | Argentine Pesos | 100.0000 | 100.0000 |
| Compañía Industrial Cervecera S.A. (15) | 0-E | Argentina | Argentine Pesos | 100.0000 | 100.0000 |
| Finca La Celia S.A. (4) | 0-E | Argentina | Argentine Pesos | 84.4969 | 82.9870 |
| Los Huemules S.R.L. | 0-E | Argentina | Argentine Pesos | 74.9979 | 74.9979 |
| Sáenz Briones y Cía. S.A.I.C. (15) | 0-E | Argentina | Argentine Pesos | 100.0000 | 100.0000 |
| Bebidas Bolivianas BBO S.A. (2) | 0-E | Bolivia | Bolivians | 51.0000 | 51.0000 |
| International Spirits Investments USA LLC | 0-E | United States | US Dollar | 80.0000 | 80.0000 |
| VSPT US LLC (18) | 0-E | United States | US Dollar | 84.4969 | - |
| Inversiones CCU Lux S.à r.l. (17) | 0-E | Luxemburg | US Dollar | - | 99.9999 |
| Southern Breweries S.C.S. (3) | 0-E | Luxemburg | US Dollar | - | 100.0000 |
| Bebidas del Paraguay S.A. (**) (11) | 0-E | Paraguay | Paraguayan Guaranies | 50.0050 | 50.0049 |
| Distribuidora del Paraguay S.A. (**) (11) | 0-E | Paraguay | Paraguayan Guaranies | 49.9590 | 49.9589 |
| Promarca Internacional Paraguay S.R.L. (***) | 0-E | Paraguay | Paraguayan Guaranies | 49.9917 | 49.9917 |
| Sajonia Brewing Company S.R.L. (***) (11) | 0-E | Paraguay | Paraguayan Guaranies | 49.5049 | 49.5049 |
| Andrimar S.A. | 0-E | Uruguay | Uruguayan Pesos | 100.0000 | 99.9999 |
| Coralina S.A. | 0-E | Uruguay | Uruguayan Pesos | 100.0000 | 99.9999 |
| Marzurel S.A. | 0-E | Uruguay | Uruguayan Pesos | 100.0000 | 99.9999 |
| Milotur S.A. (6) | 0-E | Uruguay | Uruguayan Pesos | 100.0000 | 99.9999 |

^(*) Listed company in Chile.

(**) See Note 1 – General Information, letter C, Subsidiaries with direct or indirect participation of less than 50% (***) Subsidiaries in which we have an interest of more or equal than 50% through one or more subsidiaries of the Company.



The main movements in the ownership of the subsidiaries included in these consolidated financial statements are the following:

(1) Viña San Pedro Tarapacá S.A. (VSPT) and Viña Valles de Chile S.A. (VVCH)

Viñas Valles de Chile S.A. (VVCH) dissolved and merged into VSPT, being the latter the surviving entity, as the result of VSPT becoming, pursuant to a share purchase agreement executed on May 21, 2019 between Viña Altaïr SpA. and VSPT, the sole owner, in a period that exceeded 10 days, of all of the shares of VVCH. This merger had legal and accounting effects as of June 1, 2019. VVCH Board of Directors' Resolution evidencing the dissolution of VVCH was executed as public deed on June 4, 2019, and further registered in the Register of Commerce and published in the Official Gazette.

(2) CCU Inversiones II SpA.

On December 17, 2018, the Company made a capital contribution to the subsidiary CCU Inversiones II SpA., through the shareholding contribution of the Bolivian subsidiary, Bebidas Bolivianas BBO S.A. for an amount of US\$ 40,294,696, equivalents to ThCh\$ 27,659,891.

On May 27 and June 12, 2019, the Company made capital contributions to the subsidiary CCU Inversiones II SpA. for an amount of US\$ 3,200,000 (equivalent to ThCh\$ 2,223,488) and US\$ 1,428,017 (equivalent to ThCh\$ 990,473).

On September 6, 2019, the Company made a capital contribution to the subsidiary CCU Inversiones II SpA. for an amount of US\$ 10,000,000 (equivalent to ThCh\$ 7,233,000).

On January 31 and April 15, 2020, the Company made capital contributions to the subsidiary CCU Inversiones II SpA. for an amount of US\$ 11,500,000 (equivalent to ThCh\$ 9,176,540) and US\$ 16,500,000 (equivalent to ThCh\$ 14,002,395) respectively.

On September 4, 2020, the Company made a capital contribution to the subsidiary CCU Inversiones II SpA. for an amount of US\$ 12,200,000 (equivalent to ThCh\$ 9,411,690).

On August 18, 2021 the Company made a capital contribution to subsidiary CCU Inversiones II SpA. in the amount of US\$ 7,500,000 (equivalent to ThCh\$ 5,922,150).

Through public deed dated September 30, 2021, the Company and CCU Inversiones S.A., as the only partners of CCU Inversiones II SpA., agreed to turn this company into a joint-stock company (SpA.).

At the Extraordinary Shareholders' Meeting of CCU Inversiones II SpA., held on November 30, 2021, the merger of Southern Breweries S.C.S. was agreed, by its incorporation into CCU Inversiones II SpA.

Under this merger, the capital of CCU Inversiones II SpA is fully subscribed and paid-in for a total of US\$ 281,834,863, divided into 219,486,075 registered shares, of the same and unique series, and without nominal value, in which CCU S.A. has a participation of 58.8429%, CCU Inversiones S.A. has a participation of 0.0489%, Inversiones Invex CCU Tres Limitada has a participation of 41.1070% and Inversiones CCU Lux S.à r.l. has a participation of 0.0012%.

As a result of the above mentioned, CCU Inversiones II SpA. is the sole shareholder of CCU Inversiones III Ltda. as the latter was previously owned by Southern Breweries S.C.S.

On December 31, 2021, by resolution of the sole shareholder, the merger of CCU Inversiones III SpA was agreed, by its incorporation into CCU Inversiones II SpA.

Under this merger, CCU Inversiones II SpA., will acquire all the assets, authorizations, permits, obligations and liabilities of CCU Iversiones III SpA., and will succeed it in all its rights and obligations. As a result of the merger, all the capital of the Absorbed Company will be incorporated into the Absorbing Company, which it will be dissolved without the need of its liquidation.

The latter did not generate effects at the CCU S.A. consolidated level.



(3) Bebidas Bolivianas BBO S.A. (BBO)

On June 28 and July 11, 2019 the subsidiary CCU Inversiones II SpA., made capital contributions to Bebidas Bolivianas BBO S.A. fon an amount of US\$ 1,249,713 and US\$ 178,305 (equivalent to ThCh\$ 849,630 and ThCh\$ 122,210), respectively, since both partners concurred with the same contributions, the participation percentages were maintained.

(4) Finca La Celia S.A. and Bodega San Juan S.A.U.

On January 28, 2019, Bodega San Juan S.A.U. was established in Argentina, where the subsidiary Finca La Celia S.A. made a capital contribution of ARS 100,000 (100,000 ordinary, non-endorsable nominal shares).

On March 1, 2019, the subsidiary VSPT made a capital increase at the subsidiary Finca La Celia S.A. for US\$ 7,000,000 through the issuance of 265,300,000 ordinary, non-endorsable shares.

On May 31, 2019, the subsidiary VSPT made a capital increase at the subsidiary Finca La Celia S.A. for US\$ 14,000,000 through the issuance of 607,600,000 non-endorsable nominal shares.

On December 21, 2020, the boards of Finca La Celia S.A. and Bodega San Juan S.A.U. approved to carry out a merger process of both companies, in which the first one will be the legal continuer, the second one will be dissolved without liquidation, with effect from January 1, 2021.

In order to the merge could be materialized, all the formal requirements and stages established by Argentine regulations must be met and it must be approved in the last instance by the General Inspection of Justice of the City of Buenos Aires, Argentina. The Management estimates that this process will not generate significant effects on its Financial Statements.

Graffina Business

In December 2018, the subsidiary VSPT signed an agreement to acquire a part of the Pernod Ricard wine business in Argentina. The purchase agreement, subject to local regulatory approval, included the Argentine wine brands Graffigna, Colón and Santa Silvia, which represent approximately 1.5 million boxes of 9-liter wine bottles per year. Bodegas Graffigna has a winery in the province of San Juan, two fields in the same province, and a field in Mendoza.

On January 28, 2019, the Argentine subsidiary Finca La Celia S.A. constituted the Bodega San Juan S.A.U. through a capital contribution of ARS 100,000, in order to use it as a vehicle for the acquisition of the Graffigna, Colón and Santa Silvia wine business of Pernod Ricard Argentina S.R.L., in addition to the purchase of Bodega Graffigna and Pocito vineyards, Cañada Honda and La Consulta.

On May 31, 2019, the subsidiary VSPT made a capital contribution to the subsidiary Finca La Celia S.A. by US\$ 14,000,000, equivalent to ThCh\$ 9,910,040 and on the same date, Finca La Celia S.A. made a capital contribution to Bodega San Juan S.A.U. for US\$ 2,806,820, equivalent to ThCh\$ 1,986,836.

On May 31, 2019, Bodega San Juan S.A.U. through a deed of sale became the owner of the businesses of Pocito and Cañada Honda vineyards.



The Company has determined the fair values of assets and liabilities related to this business combination mainly for domestic market as follows:

| A (111 199) | Fair Value |
|--|------------|
| Assets and Liabilities | ThCh\$ |
| Total current assets | 4,470,464 |
| Total non-current assets | 8,783,049 |
| Total Assets | 13,253,513 |
| Total current liabilities | 370,326 |
| Total non-current liabilities | 1,200,124 |
| Total liabilities | 1,570,450 |
| | |
| Identificable Net Assets Acquired / Investment value | 11,683,063 |
| Bargain purchase gain on December 31, 2019 (*) | |
| Investment value | 8,639,956 |

^(*) See Note 32 - Other gain (losses).

On June 1, 2020, the Argentine subsidiary Finca La Celia S.A. became the owner of the operation of La Consulta vineyard, located in the Eugenio Bustos district, San Carlos department in the province of Mendoza by a deed of sale and after having obtained regulatory approvals in Argentina.

The Company has determined the fair values of assets and liabilities related to this business combination, mainly for export market, as follows:

| Assets and Liabilities | |
|--|-----------|
| | |
| Total non-current assets | 2,730,067 |
| Total Assets | 2,730,067 |
| Total current liabilities | - |
| Total non-current liabilities | 549,697 |
| Total liabilities | 549,697 |
| | |
| Identificable Net Assets Acquired / Investment value | 2,180,370 |
| Bargain purchase gain on December 31, 2020 (*) | |
| Investment value | 503,076 |

^(*) See Note 32 - Other gain (losses).

(5) Embotelladoras Chilenas Unidas S.A., New Ecusa S.A. and Vending y Servicios CCU Ltda.

On April 1, 2019, the subsidiary New Ecusa S.A. was merged into Embotelladoras Chilenas United S.A., the latter becoming its legal continuator. The transaction mentioned above had no significant effect on the Company's results.

On June 1, 2019, the subsidiary Vending y Servicios CCU Ltda. merged into Embotelladoras Chilenas Unidas S.A., the latter becoming its legal continuator. The aforementioned had no significant effects on the Company's results.

(6) Milotur S.A.

On May 27, 2019, the subsidiary CCU Inversiones II SpA. made a capital contribution to Milotur S.A. for an amount of US\$ 3,200,000 (equivalent to ThCh\$ 2,223,488), maintaining its participation percentage.

On August 21, 2020, the subsidiary CCU Inversiones II SpA. made a capital contribution to Milotur S.A. for an amount of US\$ 4,000,000 (equivalent to ThCh\$ 3,143,360), maintaining its participation percentage.



(7) Fábrica de Envases Plásticos S.A. (Plasco)

According to Plasco's extraordinary shareholders meeting dated May 31, 2019, a capital increase of ThCh\$ 10,000,000 was agreed upon with the issuance of 16,000,000 shares at a price of \$ 625 per share. Likewise, it is stipulated in said meeting that the shareholder Millahue S.A. will not concur with this increase. For this reason, 100% of the increase will be made by CCU S.A. This increase was materialized on June 25, 2019.

(8) Cervecería Szot SpA.

On August 30, 2019, the subsidiary Cervecería Kunstmann S.A. (CK) acquired an additional 5.001% of Cervecería Szot SpA. from the purchase of 5,001 shares, equivalent to ThCh\$ 6,156. As a result of the aforementioned, CK reached a total participation of 50.001% on this subsidiary. (See *Note 15 – Business combinations*).

For this business combination, the fair value of assets and liabilities were determined, which are the following:

| Access and Liabilities | Fair Value |
|----------------------------------|------------|
| Assets and Liabilities | ThCh\$ |
| Total current assets | 131,599 |
| Total non-current assets | 451,672 |
| Total Assets | 583,271 |
| Total current liabilities | 158,551 |
| Total non-current liabilities | 90,067 |
| Total liabilities | 248,618 |
| | |
| Net identifiable assets acquired | 334,653 |
| Non-controlling interests | (167,323) |
| Goodwill | 202,470 |
| Investment value | 369,800 |

As a result of the previously mentioned fair values, intangibles and goodwill have been generated, which are disclosed in **Note 17 - Intangible assets other than goodwill** and **Note 18 - Goodwill**, respectively.

As a result of the previously mentioned fair values, intangibles and goodwill have been generated.

On August 28, 2020, Szot carried out a capital increase equivalent to 95,710 shares. The shareholder Cervecería Kunstmann S.A. (CK) suscribed 63,022 shares at a value of ThCh\$ 176,620. Subsequently, on the same date, CK sold 15,167 to Representaciones Chile Beer Kevin Michael Szot E.I.R.L shares equivalent to ThCh\$ 42,506. As a result of the aforementioned, CK ended with a total participation of 50.0005% in this subsidiary.

(9) Mahina SpA.

On February 18, 2020, the subsidiary Cervecería Kunstmann S.A. (CK) acquired 50.1000% from the purchase of 501 shares from the company Mahina SpA. at a value of ThCh\$ 525,000. Later on the same date, Mahina SpA. carried out a capital increase equivalent to 100 shares, of which CK subscribed 50 shares at a value of ThCh\$ 50,000, which were paid on March 26, 2021. As a consequence, CK owns 551 shares equivalent to 50.0909%. Aditionally, it was incorporated into the consolidation process of CCU (See *Note 15 - Business combinations*).



For this business combination, the fair value of assets and liabilities were determined, which are the following:

| Access and Linkilities | Fair Value |
|-------------------------------|------------|
| Assets and Liabilities | |
| Total current assets | 114,510 |
| Total non-current assets | 1,035,490 |
| Total Assets | 1,150,000 |
| Total current liabilities | - |
| Total non-current liabilities | - |
| Total liabilities | - |

| Net identifiable assets acquired | 1,150,000 |
|--|-----------|
| Non-controlling interests | (573,955) |
| Bargain purchase gain on December 31, 2020 (*) | (1,045) |
| Investment value | 575,000 |

^(*) See Note 32 – Other gains (loss).

(10) La Barra S.A. (former ECOMCCU S.A.)

On March 20, 2020, the Company and its subsidiary Cervecera CCU Chile Ltda. incorporated the subsidiary ECOMCCU S.A. It is purpose will be marketing and sale of beverages, food products and household items. The capital of the subsidiary amounts to ThCh\$ 1,500,000, divided into 1,500,000 shares. On July 22, 2020 the capital was paid.

On December 2, 2020 the first Extraordinary Shareholders' Meeting was held, where a change for the name of the subsidiary was agreed and it was renamed as La Barra S.A.

(11) Bebidas del Paraguay S.A., Distribuidora del Paraguay S.A. and Sajonia Brewing Company S.R.L.

On May 12, 2020, the subsidiary Bebidas del Paraguay S.A. acquired an additional 27% of the stock rights of the Paraguayan company Sajonia Brewing Company S.R.L., which ended with a 78% stake in this company. The amount paid for this transaction increased to ThCh\$ 48,257 (400 million guaranies.)

On July 1, 2020, Bebidas del Paraguay S.A. and Distribuidora del Paraguay S.A. acquired the non-controlling interest of Sajonia Brewing Company S.R.L. by 21% and 1% respectively, thus reaching 100% of the participation. The amount paid for this transaccion was ThCh\$ 33,458 (279 million guaranies).

(12) Manantial S.A.

On April 16, 2020, the subsidiary Aguas CCU-Nestlé Chile S.A. (Aguas) made a capital contribution to the subsidiary Manantial S.A. for an amount of ThCh\$ 1,500,000 resulting in Aguas with 99.0775% and Embotelladoras Chilenas Unidas S.A. with 0.9225% of the share capital.

(13) Inversiones Invex CCU Ltda.

On September 4, 2020, the Company made a capital contribution to the subsidiary Inversiones Invex CCU Ltda. for an amount of ThCh\$ 2,500,000.

On June 1, 2021, the Company agreed to the division of this subsidiary, with the establishment of a new, limited liability company called Inversiones Invex SB Limitada. For division purposes the share capital of Inversiones Invex CCU Ltda. was reduced from US\$ 306,466,817 to US\$ 185,322,809 (equivalent ThCH\$ 221,302,753 and ThCh\$ 133,823,454).

Through public deed dated August 2, 2021, the liquidation of Inversiones Invex SB Ltda. was agreed upon and materialized on July 31, 2021.



In the dissolution agreement for that company its assets and liabilities were transferred to its partners, Inversiones Invex Tres Ltda., CCU Inversiones S.A. and CCU S.A.

The latter did not generate effects at the CCU S.A. consolidated level.

(14) Inversiones Invex CCU Tres Ltda.

On September 4, 2020, the Company made a capital contribution to the subsidiary Inversiones Invex CCU Tres Ltda. for an amount of ThCh\$ 800,000.

(15) Compañía Industrial Cervecera S.A. y Sáenz Briones y Cía. S.A.I.C.

On April 16, 2021, subsidiary Compañía Industrial Cervecera S.A., acquired 481,643 shares of the stock rights of Argentinean company Sáenz Briones y Cía. S.A.I.C., by buying two minority shareholders, consequently leaving it with a 94.2138% interest in that company.

The amount disbursed for this transaction was ThCh\$ 3,540,618 (337 million Argentine pesos) and the effect on equity recognized in the Company due to this change in interest amounted to ThCh\$ 2,845,888.

On July 13, 2021, subsidiary Compañía Industrial Cervecera S.A., acquired 160,548 shares of the stock rights of Argentinean company Sáenz Briones y Cía. S.A.I.C., by buying one minority shareholders. Consequently, it now has a 95.6345% interest in said company.

The amount disbursed for this transaction was ThCh\$ 1,168,183 (122 million Argentine pesos) and the effect on equity recognized in the Company due to this change in interest was ThCh\$ 1,086,489.

On August 9, 2021, subsidiary Compañía Industrial Cervecera S.A., acquired 481,920 shares of the stock rights of Argentinean company Sáenz Briones y Cía. S.A.I.C., by buying one minority shareholders. Consequently, it now has a 99.9419% interest in that company.

The amount disbursed for this transaction was ThCh\$ 3,636,863 (390 million Argentine pesos) and the effect on equity recognized in the Company due to this change in interest was ThCh\$ 3,267,148.

(16) CCU Inversiones S.A. y Viña San Pedro Tarapacá S.A. (VSPT)

On September 10, 2021 and October 4, 2021, subsidiary CCU Inversiones S.A. acquired an additional 0.4485% and 1.0670% of subsidiary Viña San Pedro Tarapacá S.A. for the amount of ThCh\$ 1,167,074 and ThCh\$ 2,694,720, equivalent to 179,274,015 and 424,365,414 shares, which generated an equity effect of ThCh\$ 245,244, leaving it with total interest of 84.5159%.

(17) Inversiones CCU Lux S.à r.l.

On August 30, 2021 through a share transfer contract, CCU Inversiones II SpA. sold its interest in subsidiary CCU Lux S.à r.l. to the Company for ThCh\$ 127,567 (US\$ 163,554).

On December 16, 2021, before Luxembourg public notary, the Company, in its capacity as sole shareholder of Inversiones CCU Lux S.à r.l., owner of all its 163,554 shares with a nominal value of US\$ 1.00 each, (equivalent to ThCh\$ 138,779), resolved the dissolution of Inversiones CCU Lux S.à r.l., in accordance with the laws of the Grand Duchy of Luxembourg. Consequently, Inversiones CCU Lux S.à r.l. was dissolved effective on December 16, 2021, automatically passing all its assets and liabilities to its sole shareholder Compañía Cervecerías Unidas S.A.

The latter did not generate effects at the CCU S.A. consolidated level.

(18) VSPT US LLC

On August 9, 2021, the Company through its subsidiary Viña San Pedro Tarapacá S.A. established the company VSPT US LLC in the United States, the latter with a corporate purpose of marketing, sales and distribution of wine. The company capital amounts to US\$ 400,000 (equivalent ThCh\$ 337,876), which was paid-in on November 2, 2021.



(19) CCU Inversiones III SpA.

Through a resolution, without the form of a shareholders' meeting, granted on December 29, 2021, CCU Inversiones II SpA., in its capacity as sole shareholder of CCU Inversiones III SpA., resolved to approve a dividend distribution of US\$ 17,133,000, equivalent to ThCh \$14,664,820 charged against retained earnings.

On this same date, and according to the Conventional Compensation document between CCU Inversiones III SpA. and CCU Inversiones II SpA., the parties agreed the prepayment of the current financial obligation through the dividend mentioned above.

Related to the above mentioned, CCU Inversiones II SpA. prepaid the Loan in advance for the sum of US\$ 17,133,000, of which US\$ 1,098,278 (equivalent to ThCh\$ 940,060) corresponds to accrued interest and US\$ 16,034,722 (equivalent to ThCh\$ 13,724,760) corresponds to capital.

Subsequently, on December 31, 2021, by resolution of the sole shareholder, the merger of CCU Inversiones III SpA. was agreed, by its incorporation into CCU Inversiones II SpA., date on which CCU Inversiones III SpA., was dissolved.

The latter did not generate effects at the CCU S.A. consolidated level.

Subsidiaries with direct or indirect participation of less than 50%

These Consolidated Financial Statements incorporate as a subsidiary to Distribuidora del Paraguay S.A., a company in which we have a total participation of 49.9589%.

Bebidas del Paraguay S.A. (BdP) and Distribuidora del Paraguay S.A. (DdP) are considered to be one economic group that shares their operational and financial strategy, leaded by the same management team that seeks compliance with the strategic plan defined simultaneously for both entities. Additionally BdP produces different brands owned by it. DdP is its sole and exclusive customer, which is responsible for the distribution and marketing of BdP's products. The administrative and commercial integration added to its operational and financial dependence of DdP explain the reason why BdP proceeds to present this entity as a subsidiary of CCU.

Joint operations:

(a) Promarca S.A.

Promarca S.A. is a closed stock company whose main activity is the acquisition, development and administration of trademarks and their corresponding licensing to their operators.

On December 31, 2021, Promarca S.A. recorded a profit of ThCh\$ 5,854,185 (ThCh\$ 4,100,979 in 2020 and ThCh\$ 4,511,337 in 2019), which in accordance with the Company's policies is 100% distributable.

(b) Bebidas CCU-Pepsico SpA. (BCP)

The line of business of this company is manufacture, produce, process, transform, transport, import, export, purchase, sell and in general market all types of concentrates.

On December 31, 2021, BCP recorded a profit of ThCh\$ 2,878,066 (ThCh\$ 3,061,898 in 2020 and ThCh\$ 1,243,574 in 2019), which in accordance with the Company's policies is 100% distributable.

(c) Bebidas Carozzi CCU SpA. (BCCCU)

The purpose of this company is the production, marketing and distribution of instant powder drinks in the national territory.

On December 31, 2021, BCCCU recorded a loss of ThCh\$ 562,405 (profit of ThCh\$ 2,532,525 in 2020 and profit of ThCh\$ 1,157,424 in 2019, which in accordance with the Company's policies is 100% distributable).

The companies mentioned above, letter a) to c), meet the conditions stipulated in IFRS 11 to be considered "joint operations", since the primary assets in both entities are trademarks, the contractual arrangements establishes that the parties to the joint arrangement share all interests in the assets relating to the arrangement in a specified proportion and their income is 100% from royalties charged to the joint operators for the sale of products using these trademarks.



D) Early termination Budweiser license

The general aspects of the transaction are described below:

a. Description of the Transaction.

According to the Material Event reported on September 6, 2017, the CMF was informed that CCU and Compañía Cervecerías Unidas Argentina S.A. (CCU-A), entity organized under the laws of the Republic of Argentina and a subsidiary of CCU, have agreed with Anheuser-Busch InBev S.A./N.V. (ABI and together with CCU-A the "Parties"), an offer letter ("Term Sheet") which, among other matters, contemplates the early termination of license agreement in Argentina for the brand "Budweiser", signed between CCU-A and Anheuser-Busch, Incorporated (today Anheuser-Busch LLC, a subsidiary of ABI) dated March 26, 2008 (the "License Agreement").

As agreed to in the Early Termination of the License Agreement (the "Transaction"), ABI directly or its subsidiaries (hereinafter together referred to as the "ABI Group"), pays to CCU-A the amount of US\$ 306,000,000.

The Transaction also includes the transfer from ABI to CCU-A of: (a) ownership of the brands Isenbeck and Diosa. This does not include the production plant owned by Cervecería Argentina S.A. Isenbeck (CASA Isenbeck) located in Zárate, province of Buenos Aires, Argentina (which will continue to operate under the ownership of ABI Group), nor the contracts with its employees and/or distributors, nor the transfer of any liabilities of CASA Isenbeck; (b) the ownership of the following registered brands in Argentina: Norte, Iguana and Báltica; and (c) the obligation of ABI to make its reasonable best efforts to cause that certain international premium beer brands are licensed to CCU-A (together with the brands identified in letter (b) above and with the brand Diosa referred to as the "Group of Brands") in Argentine territory.

In order to establish a smooth transition of the brands that are transferred by virtue of the Transaction, the Parties will enter into the following contracts (all together with the Early Termination referred to as the "Transaction"):

- I. Contract by virtue of which CCU-A will produce for the ABI Group part or all of the volume of the beer Budweiser, for a period of up to one year;
- II. Contract by virtue of which the ABI Group will produce for CCU-A part or all of the volume of the beer Isenbeck and Diosa for a period of up to one year;
- III. Contract by virtue of which the ABI Group will produce and distribute the Group of Brands, on behalf of CCU-A, for a period of maximum three years; and
- IV. Other agreements, documents and/or contracts that the Parties deem necessary for the Transaction (the "Transaction Documents").

In summary, this agreement with ABI consists of the early termination of the license agreement of the Budweiser brand in exchange for a portfolio of brands representing similar volumes, plus different payments of up to US\$ 400,000,000 before taxes, over a period of up to three years.

b. Status of the Transaction:

On March 14, 2018, CCU reported as a Material Event that CCU-A had been notified of the resolution of the Secretario de Comercio del Ministerio de Producción de la Argentina (SECOM), which, based on the favorable opinion of the Comisión Nacional de Defensa de la Competencia (CNDC), approved the Transaction. The resolution established that the Parties must submit to the CNDC, for review and approval, drafts of contracts that contained all of the terms and conditions of the Transaction (the "Contracts"). On March 16, 2018, the Parties filed the Contracts with the CNDC.

On April 27, 2018, CCU-A was notified of the resolution of the CNDC that approved the Contracts, thus fulfilling the condition established in the Term Sheet, becoming binding and therefore, the parties were legally obliged to close the Transaction. The signature of the respective contracts took place on May 2, 2018.

As a consequence of the closing of the Transaction:

b.1) CCU-A early terminated the license agreement with ABI in Argentina for the brand "Budweiser".

b.2) CCU-A received a payment from ABI of US\$ 306,000,000, equivalents to ThCh\$ 185,648,399 before taxes (See *Note 31 – Other income by function*).



b.3) ABI transferred to CCU-A (i) the ownership of the Isenbeck and Diosa brands and certain assets related to said brands (not including the production plant owned by Cervecería Argentina S.A. Isenbeck, nor the contracts with its employees and/or distributors, nor the transfer of any liabilities of said entity); and (ii) ownership of the following registered trademarks in Argentina: Norte, Iguana and Báltica. The five brands mentioned above were valued at US\$ 44,044,000, equivalents to ThCh\$ 26,721,236 (See *Note 17 – Intangible assets other than goodwill and Note 31 – Other income by function*).

As of December 31, 2018, the net effect of the aforementioned compensations generated in the consolidated results of Compañía Cervecerías Unidas S.A. and subsidiaries a Net income attributable to the equity holders of the parent of ThCh\$ 157,358,973 shown in (See *Note 6 – Financial information as per operating segments*).

- b.4) CCU-A was granted the licenses of the Warsteiner and Grolsch brands for the Argentine territory (these brands, together with Isenbeck, Diosa, Norte, Iguana and Báltica, the "Brands");
- b.5) CCU-A received an ABI payment of US\$ 10,000,000, equivalents to ThCh\$ 6,109,800, before taxes, for the production of Budweiser of one year, which will be reflected in results under Other income by function as performance obligations are met, for which US\$ 3,548,372 for the year ended December 31, 2019 and US\$ 6,451,628 for the year ended December 31, 2018 equivalents to ThCh\$ 2,581,452 in 2019 and ThCh\$ 4,840,167 in 2018 were reflected in results under Other income by function; and
- b.6) CCU-A will receive from ABI annual payments of up to US\$ 28,000,000, equivalents to ThCh\$ 17,107,440, before taxes, for a period of up to three years, depending on the volume and the timing of the transition to CCU-A of the production and/or commercialization of the Brands, which will be reflected in the results, under Net sales, Other incomes, Cost of sales and MSD&A, as the performance obligations are met, of which for the year ended December 31, 2020 the Company recognized in results an amount of US\$ 18,459,185 (US\$ 21,372,012 for the year ended December 31, 2019 and US\$ 19,802,868 for the year ended December 31, 2018) equivalents to ThCh\$ 13,123,558 (ThCh\$ 16,002,081 in 2019 and ThCh\$ 14,251,811 in 2018).

Status of the Transaction as of December 31, 2021

In accordance with Section III above, CCU-A will receive annual payments of up to US\$ 28,000,000 equivalent to ThCh\$ 17,107,440, before taxes, from ABI within a period of up to 3 years, depending on the volume and the time it takes for the transition of production and/or commercialization of the Brands to CCU-A. This will be reflected in income, as that performance obligation is fulfilled. As of December 31, 2021, US\$ 5,002,286, have been recognized in Other Revenue by Function, equivalent to ThCh\$ 4,225,381 (US\$ 18,459,185 in 2020 and US\$ 21,372,012 in 2019, equivalent to ThCh\$ 13,123,558 in 2020 and ThCh\$ 16,002,081 in 2019).

Note 2 Summary of significant accounting policies

Significant accounting policies adopted for the preparation of these consolidated financial statements are described below:

2.1 Basis of preparation

The accompanying consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), issued by the International Accounting Standard Board (IASB).

The consolidated financial statements have been prepared on a historical basis, as modified by the subsequent valuation of financial assets and financial liabilities (including derivative instruments) at fair value.

The preparation of the Consolidated Financial Statements in accordance with IFRS requires the use of certain critical accounting estimates. It also requires that management uses its professional judgment in the process of applying the Company's accounting policies. See *Note 3 - Estimates and application of professional judgment* for disclosure of significant accounting estimates and judgments.

The application of new accounting pronouncements as of January 1, 2021, had no significant effect on the Company's consolidated financial statements.



These standards are required to be applied by the following dates:

| Next Standard Improvements and Amendments | | Mandatory for years beginning in: |
|---|--|-----------------------------------|
| Amendments to IAS 16 | Property, Plant and Equipment: Proceeds before Intended Use. | January 1, 2022 |
| Amendments to IAS 37 | Updating the Contingent Assets and Liabilities reference to the Conceptual Framework. | January 1, 2022 |
| Amendments to IAS 41 | Taxation in fair value measurements. | January 1, 2022 |
| Amendments to IFRS 3 | Updating the Business Combination reference to the Conceptual Framework. | January 1, 2022 |
| Amendments to IFRS 9 | Fees in the '10 percent' Test for Derecognition of Financial Liabilities | January 1, 2022 |
| Amendments to IAS 1 – IAS 8 | Presentation of financial statements, and accounting policies, changes in accounting estimates and errors. | January 1, 2023 |
| Amendments to IAS 12 | Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction. | January 1, 2023 |
| IFRS 17 | Insurance contracts. | January 1, 2023 |
| Amendments to IAS 1 | Presentation of financial statements and accouting policies, classification and liquidation of labialities | January 1, 2024 |

The Company estimates the adoption of these new Standards, Improvements, Amendments and Interpretations mentioned in the table above will not have a material impact on the Consolidated Financial Statements.

2.2 Basis of consolidation

Subsidiaries

Subsidiaries are entities over which the Company has power to direct their financial and operating policies, which generally is the result of ownership of more than half of the voting rights. When assessing whether the Company controls another entity, the existence and effect of potential voting rights that are currently liable to be exercised at the date of the Consolidated Financial Statements is considered. Subsidiaries are consolidated from the date on which control was obtained by the Company, and are excluded from consolidation as of the date the Company loses such control.

The acquisition method is used for the accounting of acquisition of subsidiaries. The acquisition cost is the fair value of the assets delivered, of the equity instruments issued and of the liabilities incurred or assumed as of the exchange date. The identifiable assets acquired, as well as the identifiable liabilities and contingencies assumed in a business combination are initially valued at their fair value on the acquisition date, regardless the scope of minority interests. Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the fair value of non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized as income.

Joint operations

As explained in *Note 1- General information*, for the joint arrangements that qualify as joint operations, the Company recognizes its share of the assets, liabilities and income in respect to its interest in the joint operations in accordance with IFRS 11.

Intercompany transaction

Intercompany transactions, balances and unrealized gains from transactions between the Company's entities are eliminated in consolidation. Unrealized losses are also eliminated, unless the transaction provides evidence of an impairment of the asset transferred. Whenever necessary, the accounting policies of subsidiaries are amended to ensure uniformity with the policies adopted by the Company.

Non-controlling Interest

Non-controlling interest is presented in the Equity section of the Consolidated Statement of Financial Position. The net income attributable to equity holder of the parent and non-controlling interest are each disclosed separately in the Consolidated Statement of Income after net income.



Investments accounted for using the equity method

Joint ventures and associates

The Company maintains investments in joint arrangements that qualify as joint ventures, which correspond to a contractual agreement by which two or more parties carry out an economic activity that is subject to joint control, and normally involves the establishment of a separate entity in which each party has a share based on a shareholders' agreement. In addition, the Company maintains investments in associates which are defined as entities in which the investor does not have significant influence and are not a subsidiary or a joint venture.

The Company accounts for its participation in joint arrangements that qualify as joint ventures and in associates using the equity method. The financial statements of the joint venture are prepared for the same year, under accounting policies consistent with those of the Company. Adjustments are made to agree any difference in accounting policies that may exist with the Company's accounting policies.

Whenever the Company contributes or sells assets to companies under joint control or associates, any income or loss arising from the transaction is recognized based on how the asset is realized. When the Company purchases assets from those companies, it does not recognize its share in the income or loss of the joint venture in respect to such transaction until the asset is sold or realized.

2.3 Financial information as per operating segments

The Company has defined three operating segments which are essentially defined with respect to its revenues in the geographic areas of commercial activity: 1.- Chile, 2.- International business and 3.- Wine.

These operating segments mentioned are consistent with the way the Company is managed and how results will be reported by CCU. These segments reflect separate operating results which are regularly reviewed by chief operating decision maker in order to make decisions about the resources to be allocated to the segment and assess its performance (See **Note 6 - Financial information as per operating segment**).

The segments performance is measured according to several indicators, of which OR (Adjust Operating Result), OR before Exceptional Items (EI), ORBDA (Adjust Operating Result Before Depreciation and Amortization), ORBDA before EI, ORBDA margin (ORBDA's % of total revenues for the operating segment), the volumes and Net sales. Sales between segments are conducted using terms and conditions at current market rates.

The Company defined the Adjusted Operating Result as the Net incomes (losses) before Other gains (losses), Net financial cost, Equity and income from joint ventures and associates, Gains (losses) on exchange differences, Results as per adjustment units and Income tax, and the ORBDA, for the Company purposes, is defined as Adjusted Operating Result before Depreciation and Amortization.

MSD&A, included Marketing, Selling, Distribution and Administrative expenses.

Corporate revenues and expenses are presented separately within the other.

2.4 Foreign currency and adjustment units

Presentation and functional currency

The Company uses the Chilean peso (Ch\$ or CLP) as its functional currency and for the presentation of its financial statements. The functional currency has been determined considering the economic environment in which the Company carries out its operations and the currency in which the main cash flows are generated. The functional currency of the Argentinian, Uruguayan, Paraguayan and Bolivian subsidiaries is the Argentine Peso, Uruguayan Peso, Paraguayan Guarani and Bolivian, respectively. The functional currency of the joint venture in Colombia and associate in Perú is the Colombian Peso and Sol, respectively.

Transactions and balances

Transactions in foreign currencies and adjustment units ("Unidad de Fomento" or "UF") are initially recorded at the exchange rate of the corresponding currency or adjustment unit as of the date on which the transaction occurs. The Unidad de Fomento (UF) is a Chilean inflation-indexed peso-denominated monetary unit. The UF rate is set daily in advance based on changes in the previous month's inflation rate. At the close of each Consolidated Statement of Financial Position, the



monetary assets and liabilities denominated in foreign currencies and adjustment units are translated into Chilean pesos at the exchange rate of the corresponding currency or adjustment unit. The Gains (losses) on exchange differences arising, both from the liquidation of foreign currency transactions, as well as from the valuation of foreign currency monetary assets and liabilities, are included in the Statement of income, in Gains (losses) on exchange differences, while the difference arising from the changes in adjustment units are recorded in the Statement of income as Result as per adjustment units.

For consolidation purposes, the assets and liabilities of the subsidiaries whose functional currency is different from the Chilean peso and not operating in countries whose economy is considered hyperinflationary, are translated into Chilean pesos using the exchange rates prevailing at the date of the Consolidated Financial Statements and Gains (losses) on exchange differences originated by the conversion of assets and liabilities, are recorded under Reserve of exchange differences on translation within Other equity reserves. Incomes, costs and expenses are translated at the average monthly exchange rate for the respective fiscal years. These exchange rates have not suffered significant fluctuations during these months.

The results and financial situation in CCU Group's entities which have a functional currency different from the presentation currency being their functional currency, the currency of a hyperinflationary economy (as the case of subsidiaries in Argentina as from 1 July 2018 as described below) are converted into the presentation currency as established in IAS 21 and IAS 29.

Financial information in hyperinflationary economies

Inflation in Argentina has shown significant increases since the beginning of 2018. The three-year cumulative inflation rate, calculated using different combinations of consumer price indices, has exceeded 100% for several months, and it is still increasing. The three-year cumulative inflation calculated using the general price index has already exceeded 100%. Therefore, as prescribed by IAS 29, Argentina was declared a hyperinflationary economy as of July 1, 2018.

In accordance with the foregoing, IAS 29 must be applied by all those entities whose functional currency is the Argentine peso for the accounting periods ended after July 1, 2018, as if the economy had always been hyperinflationary. In this regard, IAS 29 requires that the financial statements of an entity whose functional currency is the currency of a hyperinflationary country be restated in terms of the purchasing power in force at the end of the reporting period. This implies that the restatement of non-monetary items must be made from their date of origin, last restatement, appraisal or other particular date in some very specific cases.

The adjustment factor used in each case is that obtained based on the combined index of the National Consumer Price Index (CPI), with the Wholesale Price Index (IPIM), published by the National Institute of Statistics and Census of the Argentinian Republic (INDEC), according to the series prepared and published by the Argentine Federation of Professional Councils of Economic Sciences (FACPCE).

For consolidation purposes, subsidiaries whose functional currency is the Argentine peso, paragraph 43 of IAS 21 has been considered which requires that the financial statements of a subsidiary that has the functional currency of a hyperinflationary economy be restated in accordance with IAS 29 before being converted at the closing exchange rate on the reporting date and to be included in the consolidated financial statements.

The re-expression of non-monetary items is made from the date of initial recognition in the statements of financial position and considering that the financial statements are prepared under the criteria of historical cost.

Hyperinflation re-expression will be recorded until the period in which the entity's economy ceases to be considered a hyperinflationary economy; at that time, adjustments made by hyperinflation will be part of the cost of non-monetary assets and liabilities.



The Gains (losses) derived from net monetary position of the subsidiaries in Argentina are presented below, which are recorded in Result as per adjustment units:

| | For the years ended as of December 31, | | | |
|---|--|-----------|-------------|--|
| | 2021 | 2020 | 2019 | |
| | ThCh\$ | ThCh\$ | ThCh\$ | |
| Gains (losses) derived from net monetary position | 3,115,880 | (366,955) | (6,433,651) | |
| | | | | |

The exchange rates of the primary foreign currencies, adjustment units and index used in the preparation of the consolidated financial statements are detailed as follows:

| Chilean Pesos as per uni | As of December 31, 2021 | As of December 31, 2020 | As of December 31, 2019 | |
|--------------------------|----------------------------|----------------------------|----------------------------|-----------|
| | | Ch\$ | Ch\$ | Ch\$ |
| Foreign currencies | | | | |
| US Dollar | USD | 844.69 | 710.95 | 748.74 |
| Average US Dollar annual | Averange USD | 759.27 | 792.22 | 702.63 |
| Euro | EUR | 955.64 | 873.30 | 839.58 |
| Argentine Peso | ARS | 8.22 | 8.45 | 12.50 |
| Uruguayan Peso | UYU | 18.91 | 16.79 | 20.07 |
| Canadian Dollar | CAD | 660.79 | 557.00 | 573.26 |
| Sterling Pound | GBP | 1,139.32 | 967.15 | 983.24 |
| Paraguayan Guarani | PYG | 0.12 | 0.10 | 0.12 |
| Swiss Franc | CHF | 923.66 | 804.97 | 773.81 |
| Bolivian | BOB | 121.36 | 102.15 | 107.58 |
| Australian Dollar | AUD | 612.23 | 545.88 | 524.25 |
| Danish Krone | DKK | 128.51 | 117.40 | 112.41 |
| Brazilian Real | BRL | 151.68 | 137.33 | 186.51 |
| Colombian Peso | COP | 0.21 | 0.21 | 0.23 |
| Adjustment units | | | | |
| Unidad de fomento (*) | UF | 30,991.74 | 29,070.33 | 28,309.94 |
| Unidad indexada (**) | UI | 98.26 | 80.45 | 87.98 |
| | | | | |

^(*) The Unidad de Fomento (UF) is a Chilean inflation-indexed, Chilean peso-denominated monetary unit. The UF rate is set daily in advance based on changes in the previous month's inflation rate.

(**) The Unidad Indexada (UI) is a Uruguay inflation-indexed, Uruguayan peso-denominated monetary unit. The UI rate is set daily in advance based

on changes in the previous month's inflation rate.

| Index used in hyperinflationary economies | As of December 31, 2021 | As of December 31, 2020 | As of December 31, 2019 |
|--|----------------------------|----------------------------|----------------------------|
| Argentina Consumer Price Index | 578.87 | 384.01 | 284.14 |
| Index percentage variation of Argentina Consumer Price Index | 50.0% | 35.5% | 54.2% |



2.5 Cash and cash equivalents

Cash and cash equivalents includes available cash, bank balances, time deposits at financial entities, investments in mutual funds and financial instruments acquired under resale agreements, as well as highly liquid short-term investments, all at a fixed interest rate, normally with original maturity of up to three months.

2.6 Other financial assets

Other financial assets include money market securities, derivative contracts with financial institutions and time deposits with maturities of more than 90 days.

2.7 Financial instruments

IFRS 9 - Financial instruments, replaces the IAS 39 - Financial instruments, for the annual periods beginning on January 1, 2018 and which brings together three aspects of accounting and which are: classification and measurement; impairment and hedge accounting.

Financial assets

The Company recognizes a financial asset in its Consolidated Statement of Financial Position as follows:

As of the date of initial recognition, management classifies its financial assets: (i) at fair value through profit and loss (ii) Trade and other current receivables and (iii) hedging derivatives. The classification depends on the purpose for which the financial assets were acquired. For instruments not classified at fair value through Income, any cost attributable to the transaction is recognized as part of the asset's value.

The fair value of instruments that are actively traded in formal markets is determined by the traded price on the financial statement closing date. For investments without an active market, fair value is determined using valuation techniques including (i) the use of recent market transactions, (ii) references to the current market value of another financial instrument of similar characteristics, (iii) discounted cash flows and (iv) other valuation models.

After initial recognition, the Company values the financial assets as described below:

Trade and other current receivables

Trade receivable credits or accounts are recognized according to their invoice value.

The Company purchases credit insurance covering approximately 90% and 99% of individually significant accounts receivable balances for the domestic market and the international market, of total trade receivable, respectively, net of a 10% deductible.

An impairment of accounts receivable balances is recorded when there is objective evidence that the Company not will be capable to collect amounts according to the original terms. Some indicators that an account receivable has impairment are the financial problems, initiation of a bankruptcy, financial restructuring and age of the balances of our customers.

Estimated losses from bad debts is measured in an amount equal to the "expectations of credit losses", using the simplified approach established in IFRS 9 and in order to determine whether or not there is impairment from portfolio, a risk analysis is carried out according to the historical experience (three years) on the uncollectibility, also considering other factors of aging until reaching 100% of the balance in most of the debts older than 180 days, with the exception of those cases that in accordance with current policies, losses are estimated due to partial deterioration based on a case by case analysis.

The Company considers that these financial assets are past-due when: i) The debtor is unlikely to pay its obligations and the Company it hasn't still taken actions such as to claim the credit insurance, or ii) The financial asset has exceeded the contractually agreed expiration date.

a) Measurement of expected loss

The Expected Credit Loss corresponds to the probability of credit losses according to recent history considering the uncollectability of the last three mobile years. These historical indices are adjusted according to the monthly payment and



amount of the different historical trade receivables. Additionally, the portfolio is analyzed according to its solvency probability for the future, its recent financial history and market conditions, to determine the category of the client, for the constitution of impairment in relation to its defined risk.

b) Credit impairment

On each issuing date of the Financial Statements, the Company evaluates if these financial assets measured at amortized cost have credit impairment. A financial asset has a "credit impairment" when one or more events occur that have a detrimental impact on the estimation of future cash flows. Additionally, the Company includes information on the effects of modifications to the contractual effective flows (repactations), which are minor and correspond to specific cases with strategic clients of the Company.

Additionally, the company maintains credit insurance for individually significant accounts receivable. Impairment losses are recorded in the Consolidated Statement of Income in the period incurred.

Current trade receivable credits and accounts are initially recognized at their nominal value and are not discounted The Company has determined that the calculation of the amortized cost is not materially different from the invoiced amount because the transactions do not have significant associated costs.

Financial liabilities

The Company recognizes a financial liability in its Consolidated Statement of Financial Position as follows:

Interest-bearing loans and financial obligations

Interest-bearing loans and financial obligations are initially recognized at the fair value of the resources obtained, less incurred costs that are directly attributable to the transaction. After initial recognition, interest-bearing loans and obligations are measured at amortized cost. The difference between the net amount received and the value to be paid is recognized in the Consolidated Statement of Income over the term of the loan, using the effective interest rate method.

Interest paid and accrued related to loans and obligations used to finance its operations are presented under finance costs.

Interest-bearing loans and obligations maturing within twelve months are classified as current liabilities, unless the Company has the unconditional right to defer payment of the obligation for at least a twelve months after the closing date of the Consolidated Financial Statement.

Trade and other payables

Trade and other payables are initially recognized at nominal value because they do not differ significantly from their fair value. The Company has determined that no significant differences exist between the carrying value and amortized cost using the effective interest rate method.

Derivative Instruments

All derivative financial instruments are initially recognized at fair value as of the date of the derivative contract and subsequently re-measured at their fair value. Gains and losses resulting from fair value measurement are recorded in the Consolidated Statement of Income as gains or losses due to fair value of financial instruments, unless the derivative instrument is designated as a hedging instrument.

Financial Instruments at fair value through profit and loss include financial assets classified as held for trading and financial assets which have been designated as such by the Company. Financial assets are classified as held for trading when acquired for the purpose of selling them in the short term. The fair value of derivative financial instruments that do not qualify for hedge accounting is immediately recognized in the consolidated statement of income under Other gains (losses). The fair value of these derivatives is recorded under Other financial assets and Other financial liabilities.

Derivative instruments classified as hedges are accounted for as cash flow hedges.

In order to classify a derivative as a hedging instrument for accounting purposes, the Company documents (i) as of the transaction date or at designation time, the relationship or correlation between the hedging instrument and the hedged item, as well as the risk management purposes and strategies, (ii) the assessment, both at designation date as well as on a continuing basis, whether the derivative instrument used in the hedging is highly transaction effective to offset changes in



inception cash flows of the hedged item. A hedge is considered effective when changes in the cash flows of the underlying directly attributable to the risk hedged are offset with the changes in fair value, or in the cash flows of the hedging instrument with effectiveness between 80% to 125%.

The total fair value of a hedging derivative is classified as assets or financial liabilities in Other non-current if the maturity of the hedged item is more than 12 months and as other assets or current liabilities if the remaining maturity of the hedged item is less than 12 months. The ineffective portion of these instruments can be viewed in Other gains (losses) of the Consolidated Statements of Income. The effective portion of the change in the fair value of derivative instruments that are designated and qualified as cash flow hedges are initially recognized in Cash Flow Hedge Reserve in a separate component of Equity. The income or loss related to the ineffective portion is immediately recognized in the Consolidated Statement of Income. The amounts accumulated in Equity are reclassified in Income during the same period in which the corresponding hedged item is reflected in the Consolidated Statement of Income. When a cash flow hedge ceases to comply with the hedge accounting criteria, any accumulated income or loss existing in Equity remains in Equity and is recognized when the expected transaction is finally recognized in the Consolidated Statement of Income. When it is estimated that an expected transaction will not occur, the accumulated gain or loss recorded in Equity is immediately recognized in the Consolidated Statement of Income.

Derivative instruments are classified as held for trading unless they are classified as hedge instruments.

Deposits for returns of bottles and containers

Deposits for returns of bottles and containers corresponds to the liabilities registered by the guarantees of money received from customers for bottles and containers placed at their disposal and represents the value that will be returned to the customer when it returns the bottles to the Company in good condition along with the original invoice. This value is determined by the estimation of the bottles and containers in circulation that are expected to be returned to the Company in the course of time based on the historic experience, physical counts held by clients and independent studies over the quantities that are in the hands of end consumers, valued at the average weighted guarantees for each type of bottles and containers.

The Company does not intend to make significant repayment of these deposits within the next 12 months. Such amounts are classified within current liabilities, under the line Other financial liabilities, since the Company does not have the legal ability to defer this payment for a period exceeding 12 months. This liability is not discounted, since it is considered a payable on demand, with the original invoice and the return of the respective bottles and containers and it does not have adjustability or interest clauses of any kind in its origin.

2.8 Financial asset impairment

As of each financial statement date the Company assesses whether a financial asset or group of financial assets is impaired.

The Company assesses impairment of accounts receivable collectively by grouping the financial assets according to similar risk characteristics, which indicate the debtor's capacity to comply with their obligations under the agreed upon conditions. When there is objective evidence that a loss due to impairment has been incurred in the accounts receivable, the loss amount is recognized in the Consolidated Statement of Income, as Administrative expenses.

If the impairment loss amount decreases during subsequent periods and such decrease can be objectively related to an event occurred after recognition of the impairment, the previously recognized impairment loss is reversed.

Any subsequent impairment reversal is recognized in Income provided that the carrying amount of the asset does not exceed its value as of the date the impairment was recognized.

2.9 Inventories

Inventories are stated at the lower of cost acquisition or production cost and net realizable value. The production cost of finished products and of products under processing includes raw material, direct labor, indirect manufacturing expenses based on a normal operational capacity and other costs incurred to place the products at the locations and in the conditions necessary for sale, net of discounts attributable to inventories.

The net realizable value is the estimated sale price in the normal course of business, less marketing and distribution expenses. When market conditions cause the production cost to be higher than its net realizable value, an allowance for



assets deterioration is registered for the difference in value. This allowance for inventory deterioration also includes amounts related to obsolete items due to low turnover, technical obsolescence and products withdrawn from the market.

The inventories and cost of products sold, is determined using the Weighted Average Cost (WAC). The Company estimates that most of the inventories have a high turnover.

The materials and raw materials purchased from third parties are valued at their acquisition cost; once used, they are incorporated in finished products using the WAC methodology.

2.10 Current biological assets

Under current Biological assets, the Company includes the costs associated with agricultural activities (grapes), which are capitalized up to the harvesting date, when they become part of the inventory cost for subsequent processes. The Company considers that the costs associated with agricultural activities represent a reasonable approximation to their fair value.

2.11 Other non-financial assets

Other non-financial assets mainly includes prepayments associated with advertising related to contracts regarding the making of commercials which are work in progress and have not yet been shown (current and non-current), payments to insurances and advances to suppliers in relation with certain purchases of property, plant and equipment. Additionally paid guarantees related with leases and materials to be consumed related to industrial safety implements.

2.12 Property, plant and equipment

Property, plant and equipment items are recorded at their historic cost, less accumulated depreciation and impairment losses. The cost includes both disbursements directly attributable to the asset acquisition or construction, as well as the financing interest directly related to certain qualified assets, which are capitalized during the construction or acquisition period, as long as these assets qualify for these purposes considering the period necessary to complete and prepare the assets to be operative. Disbursements after the purchase or acquisition are only capitalized when it is likely that the future economic benefits associated to the investment will flow to the Company, and costs may be reasonably measured. Subsequent disbursements related to repairs and maintenance are recorded as expenses when incurred.

Depreciation of property, plant and equipment items, including assets under financial lease, is calculated on a straight line basis over the estimated useful lives of property, plant and equipment items, taking into account their estimated residual value. When an asset is formed by significant components with different useful lives, each part is separately depreciated. Property, plant and equipment useful lives and residual values estimates are reviewed and adjusted at each financial statement closing date, if necessary.

The estimated useful lives of property, plant and equipment are detailed as follows:

| Type of Assets | Number of years |
|--|-----------------|
| Land | Indefinite |
| Buildings and Constructions | 20 to 60 |
| Machinery and equipment | 10 to 25 |
| Fumiture and accesories | 5 to 10 |
| Other equipment (coolers and mayolicas) | 5 to 8 |
| Glass containers, and plastic containers | 3 to 12 |
| Vines in production | 30 |

Gains and losses resulting from the sale of properties, plants and equipment are calculated comparing their book values against the related sales proceeds and are included in the Consolidated Statement of Income.

Biological assets held by Viña San Pedro Tarapacá S.A. (VSPT) and its subsidiaries consist of vines in formation and in production. Harvested grapes are used for subsequent wine production.

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Vines under production are valued at the historic cost, less depreciation and any impairment loss.

Depreciation of vines in production is recorded using the straight-line method over the 30-year estimated average production life, which is periodically assessed. Vines in formation are not depreciated until they start producing.

Costs incurred in acquiring and planting new vines are capitalized.

When the carrying amount of a property, plant and equipment item exceeds its recoverable value, it is immediately written down to its recoverable amount (See *Note 2 - Summary of significant accounting policies 2.17*).

2.13 Leases

Lease contracts are recorded by recognizing an asset for the right to use the assets subject to operational lease contracts recorded under Right of use assets and a liability recorded under Current lease liabilities, which are equivalent to the present value of the payments associated to the contract. It should be noted that the assets and liabilities arising from a lease contract are initially measured at its present value.

Regarding the effects on the Consolidated Statement of Income, the depreciation of the right of use is recognized on a monthly basis using the straight-line method over the lease term, together with the financial cost associated to the lease; both are recognized in our P&L during the lease period in order to produce a constant periodic interest rate over the remaining balance of the liability. In case of modifications to the lease agreement, such as lease value, maturity, readjustment index, associated interest rate, etc., the lessee recognizes the amount of the new measurement of the lease liability as an adjustment to the asset for the right of use.

Prior to the adoption of IFRS 16, the Company classified leases as finance leases when all the risks and rewards associated with the ownership of the assets were substantially transferred. All other leases were considered as operational. The assets acquired through financial leasing were recorded as non-current assets, initially being valued at the present value of future minimum payments or at their fair value if lower, reflecting in the liability the debt with the lessee. In this scenario the payments were accounted as the payments of the debt plus the corresponding financial cost, which is accounted as the financial cost of the period. In case of operating leases, the expense was accounted based on the duration of the lease agreement for the value of the accrued service.

2.14 Investment properties assets

Investment property consist of land and buildings held by the Company for the purpose of generating appreciation and not to be used in the normal course of business, and are recorded at historical cost less any impairment loss. Depreciation of investment property, excluding land, is calculated using the straight-line method over the estimated useful life of the asset, taking into account their estimated residual value.

2.15 Intangible assets other than goodwill

Commercial trademarks

The Company's commercial trademarks are intangible assets with indefinite useful lives that are presented at historical cost, less any impairment loss. The Company believes that through investing in marketing, trademarks maintain their value, consequently they are considered as having indefinite useful lives and they are not amortizable. These assets are tested for impairment annually or more frequently if events or circumstances indicate potential impairment (See *Note 2 - Summary of significant accounting policies 2.17*).

Software program

Software program licenses are capitalized at the value of the costs incurred in their acquisition and in preparing the software for use. Such costs are amortized over their estimated useful lives (4 to 7 years). The maintenance costs of software programs are recognized as an expense in the year in which they are incurred.

Water rights

Water rights acquired by the Company correspond to the right to use existing water from natural sources, and are recorded at their attributed cost as of the date of transition to IFRS. Since such rights are perpetual they are not amortizable, however



they are tested for impairment annually, or more frequently if events or circumstances indicate potential impairment (See *Note 2 - Summary of significant accounting policies 2.17*).

Distribution rights

Corresponds to rights acquired to distribute different products. These rights are amortized over their estimated useful lives.

Research and development

Research and development expenses are recognized in the period incurred.

2.16 Goodwill

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred, the amount of any non-controlling interest in the acquire and the acquisition date fair value of any previous equity interest in the acquire over the fair value of the identifiable net assets acquired, If the total of consideration transferred, non-controlling interest recognized and previously held interest measured at fair value is less than the fair value of the net assets of the subsidiary acquired, in the case of a bargain purchase, the difference is recognized directly in the statement of income. Godwill is accounted for at its cost value less accumulated impairment losses.

For the purpose of impairment testing, goodwill is allocated to each of the Cash Generating Units (CGUs), or groups of CGUs, that is expected to benefit from the synergies of a business combination. Each unit or group of units (See **Note 18 - Goodwill**) to which the goodwill is allocated represents the lowest level within the entity at which goodwill is monitored for internal management purposes, which is not larger than a business segment. The CGUs to which the goodwill is assigned are tested for impairment annually or more frequently if events or changes in circumstances indicate potential impairment.

An impairment loss is recognized for the amount by which the carrying amount of the CGU exceeds its recoverable amount. The recoverable amount of the CGU is the higher of value in use and the fair value less costs to sell.

An impairment loss is first allocated to goodwill to reduce its carrying amount, and then to other assets in the CGU. Once recognized, impairment losses are not subsequently reversed.

Goodwill that forms part of the carrying amount of an investment in a joint venture is not separately recognized. The entire carrying amount of the investment in joint venture is assessed for impairment as a single asset provided that there are indications that the investment may be impaired.

2.17 Impairment of non-financial assets other than goodwill

The Company annually assesses the existence of non-financial asset impairment indicators. When indicators exist, the Company estimates the recoverable amount of the impaired asset. If it cannot estimate the recoverable amount of the impaired asset at an individual level, the Company estimates the recoverable amount of the cash generating unit to which the asset belongs.

For intangible assets with indefinite useful lives which are not amortized, the Company performs all required testing to ensure that the carrying amount does not exceed the recoverable value.

The recoverable value is defined as the fair value, less selling cost or value in use, whichever is higher. Value in use is determined by estimating future cash flows associated to the asset or to the cash generating unit, discounted from its current value by using interest rates before taxes, which reflect the time value of money and the specific risks of the asset. If the carrying amount of the asset exceeds its recoverable amount, the Company records an impairment loss in the Statement of Income.

For the rest of non-financial assets other than goodwill and intangibles with indefinite useful lives, the Company assesses the existence of impairment indicators when an event or change in business circumstances indicates that the carrying amount of the asset may not be recoverable and impairment is recognized when the carrying amount is higher than the recoverable value.

The Company annually assesses whether the impairment indicators of non-financial assets for which impairment losses were recorded during prior years have disappeared or decreased. In the event of such situation, the recoverable amount of the specific asset is recalculated and its carrying amount is increased, if necessary. Such increase is recognized in the



Statement of Income as reversal of impairment losses. The increase in the value of the previously impaired asset is recognized only when it is originated by changes in the assumptions used to calculate the recoverable amount. The increase in the asset due to reversal of the impairment loss is limited to the amount that would have been recorded had the impairment not occurred.

2.18 Non-current assets of disposal groups classified as held for sale

The Company register as non-current assets of disposal groups classified as held for sale as Property, plant and equipment expected to be sale, for which active sale negotiations have begun.

These assets are measured at the lower of their carrying amount and the estimated fair value, less selling costs. From the moment in which the assets are classified as non-current assets of disposal group classified held for sale they are no longer depreciated.

2.19 Income taxes

The income tax account is composed of current income tax associated to legal income tax obligations and deferred taxes recognized in accordance with IAS 12. Income tax is recognized in the Consolidated Statement of Income by Function, except when it is related to items recorded directly in Equity, in which case the tax effect is also recognized in Equity.

Income Tax Obligation

Income tax obligations are recognized in the financial statements on the basis of the best estimates of taxable profits as of the financial statement closing date, and the income tax rate valid as of that date in the countries where the Company operates.

Deferred Tax

Deferred taxes are those the Company expects to pay or to recover in the future, due to temporary differences between the carrying amount of assets and liabilities (carrying amount for financial reporting purposes) and the corresponding tax basis of such assets and liabilities used to determine the profits subject to taxes. Deferred tax assets and liabilities are generally recognized for all temporary differences, and they are calculated at the rates that will be valid on the date the liabilities are paid or the assets realized.

Deferred tax is recognized on temporary differences arising from investments in subsidiaries and associates, except in cases where the Company is able to control the date on which temporary differences will be reversed, and it is likely that they will not be reverted in the foreseeable future. Deferred tax assets, including those arising from tax losses are recognized provided it is likely that in the future there will be taxable profits against which deductible temporary differences can be offset.

Deferred tax assets and liabilities are offset when there is a legal right to offset tax assets against tax liabilities, and the deferred tax is related to the same taxable entity and the same tax authority.

2.20 Employees benefits

Employees Vacation

The Company accrues the expense associated with staff vacation when the employee earns the benefit.

Employees Bonuses

The Company recognizes a liability and an expense for bonuses when it's contractually obligated, it is estimated that, depending on the income requirement at a given date, bonuses will be paid out at the end of the year.

Severance Indemnity

The Company recognizes a liability for the payment of irrevocable severance indemnities, originated from the collective and individual agreements entered into with employees. Such obligation is determined based on the actuarial value of the accrued cost of the benefit, a method which considers several factors in the calculation, such as estimates of future continuance, mortality rates, future salary increases and discount rates. The determined value is shown at its present value



by using the accrued benefits for years of service method. The discount rates are determined by reference to market interest rates curves. The current losses and gains are directly recorded in Income.

According to the amendment of IAS 19, the actuarial gains and losses are recognized directly in Other Comprehensive Income, under Equity and, according to the accounting policies of the Company, financial costs related to the severance indemnity are directly recorded under financial cost in the Consolidated Statement of Income.

2.21 Provisions

Provisions are recognized when: (i) the Company has a current legal or implicit obligation, as a result of past events, (ii) it is probable that monetary resources will be required to settle the obligation and (iii) the amounts can be reasonably established. The amounts recognized as provisions as of the financial statement closing date, are Management's best estimates, and consider the necessary disbursements to liquidate the obligation.

The concepts used by the Company to establish provisions charged against income correspond mainly to civil, labor and taxation proceedings that could affect the Company (See *Note 24 - Other provisions*).

2.22 Revenue recognition

Revenue is recognized when it is likely that economic benefits will flow to the Company and these can be reliably measured. Income is measured at the fair value of the economic benefits received or to be received, and is presented net of valued added tax, specific taxes, returns, discounts and rebates. Goods sold are recognized after the Company has transferred to the buyer all the risks and benefits inherent to ownership of the goods, and it do not have the right to dispose of them. In general, this means that sales are recorded when the risks and benefits of ownership are transferred to the customer, pursuant to the terms agreed in the commercial agreements and once the performance obligation is satisfied.

In relation to IFRS 15, the Company has applied the criteria established in this standard for these Consolidated Financial Statements.

Sale of products in the domestic market

The Company obtains its revenues, both in Chile and Argentina, mainly from the sales of beers, soft drinks, mineral waters, purified water, nectars, wines, cider and spirits, products that are distributed through retail establishments, wholesale distributors and supermarket chains, and none of which act as commercial agents of the Company. Such revenues in the domestic markets, net of the value added tax, specific taxes, returns, discounts and rebates to clients, are recognized when products are delivered, together with the transfer of all risks and benefits related to them and once the performance obligation is satisfied.

Exports

In general, the Company's sales delivery conditions are the basis for revenue recognition related to exports.

The structure of revenue recognition is based on the grouping of Incoterms, mainly in the following groups:

- "FOB (Free on Board) shipping point", by which the buyer organizes and pays for transportation, consequently the sales occurs and revenue is recognized upon delivery of the merchandise to the transporter hired by the buyer.
- "CIF (Cost, Insurance & Freight) and similar", by which the Company organizes and pays for external transportation and some other expenses, although CCU ceases being responsible for the merchandise after delivering it to the marine or air shipping company in accordance with the relevant terms. The sale occurs and revenue is recognized upon the delivery of merchandise at the port of destination.

In case of discrepancies between the commercial agreements and Incoterms, the former shall prevail.

The revenue recognition related to exports are recorded net of specific taxes, returns, discounts and rebates to clients, are recognized when products are delivered, together with the transfer of all risks and benefits related to them and once the performance obligation is satisfied.



2.23 Commercial agreements with distributors and supermarket chains

The Company enters into commercial agreements with its clients, distributors and supermarkets through which they establish: (i) volume discounts and other client variables, (ii) promotional discounts that correspond to an additional rebate on the price of the products sold due to commercial initiatives development (temporary promotions), (iii) payment for services and rendering of counter-services (advertising and promotional agreements, use of preferential spaces and others) and (iv) shared advertising, which corresponds to the Company's participation in advertising campaigns, promotional magazines and opening of new sales locations.

Volume discounts and promotional discounts are recognized as a reduction in the selling price of the products sold. Shared advertising contributions are recognized when the advertising activities agreed upon with the distributor have been carried out, and they are recorded as marketing expenses incurred, under Other expenses by function.

Commitments with distributors or importers in the exports area are recognized on the basis of existing trade agreements.

2.24 Cost of sales of products

Cost of sales includes the production cost of the products sold and other costs incurred to place inventories at the locations and under the conditions necessary for the sale. Such costs mainly include raw materials costs, packing costs, production staff labor costs, production-related asset depreciation, returnable bottles depreciation, license payments, operating costs and plant and equipment maintenance costs.

2.25 Other incomes by function

Other incomes by function mainly include incomes from sale of fixed assets and other assets, recovery of claims, leases and payments related to advance term license.

2.26 Other expenses by function

Other expenses by function mainly include advertising and promotion expenses, depreciation of assets sold, selling expenses, marketing costs (sets, signs, and neon signs at customer facilities) and marketing and sales staff remuneration and compensation.

2.27 Distribution expenses

Distribution costs include all the necessary costs to deliver products to customers.

2.28 Administrative expenses

Administrative expenses include support unit staff remuneration and compensation, depreciation of offices, equipment, facilities and furniture used for these functions, non-current asset amortization and other general and administrative expenses.

2.29 Environment liabilities

Environmental liabilities are recorded based on the current interpretation of environmental laws and regulations, or when an obligation is likely to occur and the amount of such liability can be reliably calculated.

Disbursements related to environmental protection are charged to the Consolidated Statements of Income by Function as incurred, except for investments in infrastructure designed to comply with environmental requirements, which are accounted for following the accounting policies for property, plant and equipment.



Note 3 Estimates and application of professional judgment

The preparation of Financial Statement requires estimates and assumptions from Management affecting the amounts included in the Consolidated Financial Statements and their related notes. The estimates made and the assumptions used by the Company are based on historical experience, changes in the industry and the information supplied by external qualified sources. Nevertheless, final results could differ from the estimates under certain conditions.

Significant estimates and accounting policies are defined as those that are important to correctly reflect the Company's financial position and income, and/or those that require a high level of judgment by Management.

The primary estimates and professional judgments relate to the following concepts:

- The valuation of goodwill acquired to determine the existence of losses due to potential impairment (Note 2 Summary of significant accounting policies (2.16) and Note 18- Goodwill).
- The valuation of commercial trademarks to determine the existence of potential losses due to potential impairment (Note 2 - Summary of significant accounting policies (2.17) and Note 17 – Intangible assets other than goodwill).
- The assumptions used in the current calculation of liabilities and obligations to employees (Note 2 Summary of significant accounting policies (2.20) and Note 26 - Employee benefits).
- Useful lives of property, plant and equipment (Note 2 Summary of significant accounting policies (2.12) and Note 19 - Property, plant and equipment) and intangibles (Note 2 - Summary of significant accounting policies (2.15) and Note 17 - Intangible assets other than goodwill).
- The assumptions used for calculating the fair of value financial instruments (Note 2 Summary of significant accounting policies (2.7) and Note 7 Financial instruments).
- The likelihood of occurrence and amounts estimated in an uncertain or contingent matter (Note 2 Summary of significant accounting policies (2.21) and Note 24 Other provisions).
- The valuation of current Biological assets (Note 2 Summary of significant accounting policies (2.10) and Note 13 –
 Biological assets).

Such estimates are based on the best available information of the events analyzed to date in these consolidated financial statements.

However, it is possible that events that may occur in the future may result in adjustments to such estimates, which would be recorded prospectively.

Note 4 Accounting changes

During the year ended on December 31, 2021, there have been no changes in the use of accounting principles or relevant changes in any accounting estimates with regard to previous years that have affected these Consolidated Financial Statements.



Note 5 Risk Administration

Risk administration

In companies where CCU has a controlling interest, the Company's Administration and Finance Management Department provides a centralized service for the group's companies to obtain financing and administration of exchange rates, interest rates, liquidity, inflation, raw materials and credit risks. Such activity operates in accordance with a framework of policies and procedures which is regularly reviewed to ensure it fulfils the purpose of managing the risks by business needs.

In companies with a non-controlling interest (VSPT, CPCH, Aguas CCU-Nestlé S.A., Bebidas del Paraguay S.A., Cervecería Kunstmann S.A. and Bebidas Bolivianas BBO S.A.) the responsibility for this service lies with the respective Board of Directors and respective Administration and Finance Management Department. When applicable, the Board of Directors and Directors Committee has the final responsibility for establishing and reviewing the risk administration structure, as well as for the reviewing significant changes made to risk management policies.

In accordance with financial risk policies, the Company uses derivate instruments only for the purpose of hedging exposure to interest rate and Exchange rate risks arising from the Company's operations and its sources of financing, which some of them are treated as hedges for accounting purposes. Transactions with derivate instruments are exclusively carried out by the Administration and Finance staff and the Internal Audit Management Department regularly reviews the control of this function. Relationships with credit rating agencies and monitoring of financial restrictions (covenants) are also managed by the Administration and Finance Management Department.

The Company's main risk exposure is related to exchange rates, interest rates, inflation and raw materials price (commodities), taxes, trade accounts receivable and liquidity. Several types of financial instruments are used to manage the risk originated by these exposures.

For each of the following points, where applicable, the sensitivity analysis developed are merely for illustration purposes, since in practice the variables used for this excercise rarely change without affecting each other and without affecting other factors that were considered as constant and which also affect the Company's financial position and results.

Exchange rate risk

The Company is exposed to exchange rate risks originated by: a) its net exposure to foreign currency assets and liabilities, b) exports revenues, c) the purchase of raw materials and capital investments in foreign currencies, or indexed in such currencies, and d) the net investment of subsidiaries in foreign countries. The Company's greatest exchange rate exposure is to the variation on the Chilean peso as compared to the US Dollar, Euro, Argentine Peso, Uruguayan Peso, Paraguayan Guarani, Bolivian Peso and Colombian Peso.

As of December 31, 2021, the Company maintained foreign currency obligations amounting to ThCh\$ 92,872,305 (ThCh\$ 101,157,358 as of December 31, 2020), mostly denominated in US Dollars. Foreign currency obligations ThCh\$ 12,405,293 as of December 31, 2021, (ThCh\$ 29,034,945 in 2020) represent a 2% (6% in 2020) of total other financial liabilities. The remaining 98% (94% in 2020) is mainly denominated in Unidades de Fomento (inflation-indexed Chilean monetary unit – see inflation risk section). In addition, the Company has assets in foreign currency in the amount of ThCh\$ 232,289,359 (ThCh\$ 195,343,807 in 2020) that mainly correspond to export accounts receivable.

Regarding the operations of foreign subsidiaries, the net liability exposure in US Dollars and other currencies amounts to ThCh\$ 17,526,136 (net liability ThCh\$ 6,411,371 in 2020).

To protect the value of the net foreign currency assets and liabilities position of its Chilean operations, the Company enters into derivate contracts (currency forwards) to mitigate any variation in the Chilean peso as compared to other currencies.

As of December 31, 2021, the Company in Chile, after the use of derivate instruments, is passive in the amount of ThCh\$ 4,210,943 (ThCh\$ 1,451,523 in 2020).

As of December 31, 2021, of the Company's total sales, both in Chile and abroad, 5% (7% in 2020 and in 2019) corresponds to export sales in foreign currencies, mainly US Dollars and Euros and approximately 63% (62% in 2020 and 64% in 2019) of total direct costs correspond to raw materials and products purchased in foreign currencies, or indexed to such currencies. The Company does not hedge the possible variations in the expected cash flows from such transactions.



The Company is also exposed to fluctuations in exchange rates related to the conversion from the Argentine Peso, the Uruguayan Peso, the Paraguayan Guaraní, the Bolivian Peso and the Colombian Peso to Chilean Pesos with respect to assets, liabilities, income and expenses of its subsidiaries in Argentina, Uruguay, Paraguay and Bolivia, and a joint venture in Colombia. The Company does not hedge the risks associated to the conversion of its subsidiaries, whose effects are recorded in equity.

Exchange rate sensitivity analysis

The effect of foreign currency translation differences recognized in the Consolidated Statement of Income for the year ended as of December 31, 2021, related to assets and liabilities denominated in foreign currency, was a loss of ThCh\$ 10,149,345 (a gain of ThCh\$ 2,551,823 in 2020 and a loss of ThCh\$ 9,054,155 in 2019). Considering exposure as of December 31, 2021 and assuming a 10% increase in the exchange rate, and keeping constant all other variables such as interest rates constant, it is estimated that the effect on the Company's net income would be a loss after taxes of ThCh\$ 307,399 (a loss ThCh\$ 105,961 in 2020 and a gain of ThCh\$ 616,121 in 2019) associated of the owners of the controller.

Considering that approximately 5% of the Company's sales revenue comes from export sales carried out in Chile (7% in 2020 and in 2019), in currencies other than Chilean Peso, and that approximately 63% (62% in 2020 and 64% in 2019) of the Company's direct costs are in or indexed to the US Dollar and assuming that the functional currencies will appreciate (depreciate) by 10% in respect to the US Dollar, and keeping all other variables constant, the hypothetical effect on the Company's income would be a loss after taxes of ThCh\$ 34,891,134 (ThCh\$ 22,919,408 as of December 2020 and ThCh\$ 27,683,581 as of December 2019).

The Company can also be affected by changes in the exchange rate of the countries where its foreign subsidiaries operate, since income is converted to Chilean Pesos at the average Exchange rate of each month (except for Argentina which uses the end of period Exchange rate as the reporting date). The operating income of foreign subsidiaries as of December 31, 2021 was a gain of ThCh\$ 56,990,988 (a loss of ThCh\$ 963,321 in 2020 and a gain of ThCh\$ 20,517,569 in 2019). Therefore, a depreciation (appreciation) of 10% in the exchange rate of the Argentine Peso, the Uruguayan Peso, the Paraguayan Guarani and the Bolivian peso against the Chilean Peso, would result in a (loss) gain before taxes of ThCh\$ 5,699,099 (ThCh\$ 96,332 in 2020 and ThCh\$ 2,051,757 in 2019).

The net investment in foreign subsidiaries, associates and joint ventures as of December 31, 2021, amounted to ThCh\$ 355,274,155, ThCh\$ 549,401 and ThCh\$ 125,296,382, respectively (ThCh\$ 238,824,995, ThCh\$ 1,337,526 and ThCh\$ 119,777,994 in 2020). Assuming a 10% increase or decrease in the Argentine Peso, Uruguayan Peso, Paraguayan Guarani, Bolivian Peso and Colombian Peso against the Chilean Peso, and maintaining all other variables constant, the increase (decrease) would hypothetically result in a gain (loss) of ThCh\$ 48,111,994 (ThCh\$ 35,994,052 in 2020 and ThCh\$ 39,834,648 in 2019) recorded as a credit (charge) to equity.

The Company does not hedge risks associated to currency conversion of the financial statements of its subsidiaries that have a different functional currency, whose effects are recorded in equity.

Interest rate risk

Interest rate risk mainly originates from the Company's financing sources.

As of December 31, 2021, the Company had not variable interest debt (ThCh\$ 8,250,670 in 2020). Consequently, as of December 31, 2020, the company's financing structure is composed of approximately 2% of debt with variable interest rate, and 98% in debt with fixed interest rates.

To manage interest rate risk, the Company has a policy which seeks to reduce the volatility of its finance cost, and maintain a suitable percentage of its debt in fixed rate instruments. The financial position is mainly set by the use of short-term and long-term, as well as derivate instruments such as cross currency interest rate swaps and cross interest rate swaps.

As of December 31, 2021, after considering the effect of interest rates and currency swaps, a 100% (100% in 2020) of the Company's debt is at fixed interest rates.

The terms and conditions of the Company's obligations with financial institutions as of December 31, 2021, including exchange rates, interest rate, maturities and effective interest rates, are detailed in *Note 21 - Other financial liabilities*.



Interest rate sensitivity analysis

The total financial cost recognized in the Consolidated Statement of Income for the twelve months ended as of December 31, 2020, related to short and long-term debt amounted to ThCh\$ 35,660,493 (ThCh\$ 28,714,063 in 2020 and ThCh\$ 27,720,203 in 2019). As of December 31, 2021, the company does not hold liabilities with a variable interest rate. As of December 31, 2020, the company holt liabilities with a variable interest rate covered by cross currency interest rate swaps.

Inflation risk

The Company maintains agreements indexed to Unidades de Fomento (UF) with third parties, as well as UF indexed financial debt which means the Company is exposed to fluctuations in the UF, generating an increase in the value of those agreements and liabilities if the UF increases due to inflation. This risk is partially mitigated by the Company's policy of keeping net sales per unit in UF constant as long as the market conditions allow it, and taking cross currency swaps if the market conditions are favorable to the Company.

Inflation in Argentina has shown significant increases since the beginning of 2018. The cumulative inflation rate of three years, calculated using different combinations of consumer price indices, has exceeded 100% for several months, and it's still increasing. The cumulative three-year inflation calculated using the general price index has already exceeded 100%. Therefore, as prescribed by IAS 29, Argentina was declared a hyperinflationary economy as of July 1, 2018. (See Note 2 – Summary of significant accounting polices (2.4)).

Inflation sensitivity analysis

Income from indexation units recognized in the Consolidated Statement of Income for the twelve-months ended as of December 31, 2021, related to UF indexed short and long-term debt and the application of Hyperinflation Accounting in Argentina, is a gain of ThCh\$ 2,529,298 (a loss of ThCh\$ 429,198 in 2020 and a loss of ThCh\$ 8,255,001 in 2019). Assuming a reasonably possible 3% increase (decrease) in the Unidad de Fomento and 10% of inflation in Argentina, and keeping all other variables such as interest rates constant, the aforementioned increase (decrease) would hypothetically result in a (loss) gain of ThCh\$ 1.672.967 (ThCh\$ 1,589,705 in 2020 and ThCh\$ 4,781,394 in 2019).

Raw material Price risk

The main exposure to raw materials Price variation is related to barley, malt, and cans used in the production of beer, concentrates, sugar and plastic containers used in the production of soft drinks and bulk wine and grapes for the manufacturing of wine and spirits.

Barley, malt and cans

In Chile, the Company obtains its malt supply from both local producers and the international market. Long-term supply agreements are entered into with local producers where the barley price is set annually according to market prices, which are used to determine the price of malt according to the agreements.

The purchase commitments made expose the Company to raw materials price fluctuation risk. CCU Argentina acquires malt from local producers. These raw materials represent approximately 8% (7% in 2020 and 6% in 2019) of the direct cost of the Chile Operating segment.

As of December 31, 2021, in the Chile Operation segment, the cost of cans represented approximately 20% of direct costs (19% in 2020 and 17% in 2019). In the International Business Operating segment, the cost of cans represented approximately 38% of direct raw materials costs as of December 31, 2021 (36% in 2020 and 38% in 2019).

Concentrates, Sugar and plastic containers

The main raw materials used in the production of non-alcoholic beverages are concentrated, which are mainly acquired from licenses, sugar and plastic resin for the manufacturing of plastic bottles and containers. The Company is exposed to price fluctuation risks involving these raw materials, which jointly represent approximately 30% (24% in 2020 and 31% in 2019) of the direct cost of the Chile Operating segment.

The Company does not engage in hedging raw materials purchases.



Grapes and wine

The main raw materials used by subsidiary Viña San Pedro Tarapacá S.A. (from now VSPT) for wine production are grapes harvested from its own vineyards and grapes and wine acquired from third parties through long-term and spot contracts. In the last 12 months, approximately 26% (20% in 2020) of VSPT's total wine supply came from its own vineyards. Regarding our export market, and considering our focus on this market, approximately 42% (33% in 2020) of our wine supply for export came from our own vineyards.

The remaining 74% (80% in 2020) supply was purchased from third parties through long-term and spot contracts. In the last 12 months, the subsidiary VSPT acquired 60% (65% in 2020 and 54% in 2019) of the necessary grapes and wine from third parties through spot contracts. Additionally, the long-term transactions were 15% (16% in 2020 and 19% in 2019) of the total supply.

We should consider that as of December 31, 2021, wine represents 60% (59% in 2020 and 60% in 2019) of the total direct cost of the Wine Operating segment, and supplies purchased from third parties represented 36% (38% in 2020 and 33% in 2019).

Raw material Price sensitivity analysis

Total direct costs in the Consolidated Statement of Income for the twelve months ended as of December 31, 2021, amounted to ThCh\$ 1,014,092,586 (ThCh\$ 757,097,886 in 2020 and ThCh\$ 694,307,741 in 2019). Assuming a reasonably possible 8% increase (decrease) in the direct cost of each Operating segment and keeping all other variables such as exchange rates constant, the aforesaid increase (decrease) would hypothetically result into a (loss) gain before taxes of ThCh\$ 51,992,161 (ThCh\$ 38,770,441 in 2020 and ThCh\$ 33,084,911 in 2019) for the Chile Operating segment, ThCh\$ 20,522,990 (ThCh\$ 13,698,385 in 2020 and ThCh\$ 14,807,640 in 2019) for the International Business Operating segment and ThCh\$ 10,139,588 (ThCh\$ 8,959,908 in 2020 and ThCh\$ 8,310,433 in 2019) for the Wine operating segment.

Credit risk

The credit risk which the Company is exposed to originates from: a) trade accounts receivable from retail customers, whole sale distributors and supermarket chains in the domestic market; b) accounts receivable from exports; and c) financial instruments maintained with Banks and financial institutions, such as demand deposits, mutual fund investments, instrument acquired under resale commitments and derivatives.

Domestic market

The credit risk related to trade accounts receivable from domestic markets is managed by the Credit and Collections Management Department, and is monitored by the Credit Committee of each business unit.

The domestic market mainly refers to accounts receivables in Chile and represents 66% of total trade accounts receivable (70% in 2020). The Company has a wide base of customers that are subject to the policies, procedures and controls established by the Company. Credit limits are established for all customers on the basis of an internal rating and their payment behavior. Outstanding trade accounts receivable are regularly monitored. In addition, the Company purchases credit insurance that covers 90% of individually significant accounts receivable balances, coverage that as of December 31, 2021, is equivalent to 85% (86% in 2020) of total accounts receivable.

Overdue, but not impaired, trade accounts receivables represent customers that are less than 18 days overdue (33 in 2020 and 30 in 2019).

As of December 31, 2021, the Company has approximately 1,409 customers (1,405 in 2020) with more than Ch\$ 10 million in debt each, which altogether represent approximately 88% (88% in 2020) of total trade accounts receivable. There are 276 customers (272 customers in 2020) with balances in excess of Ch\$ 50 million each, representing approximately 78% (76% in 2020) of the total accounts receivable. The 91% (92% in 2020) of those accounts receivable are covered by credit insurance.

The Company sells its products through retail customers, wholesale distributors and supermarket chains, with a credit worthiness of 100% (99% in 2020).

As of December 31, 2021, the Company has no significant guarantees from its customers.



The Company believes that no additional credit risk provisions other than the individual and collective provisions determined as of December 31, 2021, that amount to ThCh\$ 5,820,206 (ThCh\$ 6,323,298 in 2020) are needed since a large percentage of these are covered by insurance (See *Note 10 – Trade and other receivable*).

Exports market

The credit risk related to accounts receivable from exports is managed by the Head of Credit and Collections and is monitored by the Administration and Finance Management Department. VSPT's export trade accounts receivable represent 12% of total trade accounts receivable (13% in 2020). VSPT has a wide base of customers, in more than eighty countries, which are subject to the policies, procedures and controls established by VSPT. In addition, VSPT acquires credit insurance to cover 96% (98% in 2020) of individually significant accounts receivable. This coverage accounts for more than 88% (89% in 2020) of total accounts receivable are covered. Pending payments of trade accounts receivable are regularly monitored. Apart from the credit insurance, having diversified sales in different countries decreases the credit risk.

As of December 31, 2021, there were 71 customers (60 in 2020) with more than ThCh\$ 65,000 of debt each, which represent 93% (88% in 2020) of VSPT's total export market accounts receivable.

Regarding VSPT's export customers, overdue, but no impaired, trade accounts receivables are customers that are less than 28 days overdue (25 days average in 2020).

The Company believes that no credit risk provisions are necessary other than the individual and collective provisions determined as of December 31, 2021. See analysis of accounts receivable aging and losses due to impairment of accounts receivables (See *Note 10 – Trade and other receivable*).

Financial investments and derivatives

Financial investments correspond to time deposits, which are financial instruments acquired with repurchase agreements at fixed interest rate, maturing in less than three months placed in financial institutions in Chile, so there are not exposed to significant market risk. Derivatives are measured at fair value and traded only in the Chilean market. Since 2018, the amendment to IFRS 9, which requires changes to the valuation of derivative financial instruments considering the counterparty risk (CVA and DVA), is applied. The CVA and DVA effect is calculated using the probability of default of the counterparty or CCU, when applicable, assuming a 40% recovery rate for each derivative instrument. For CCU, the default probability is obtained from the spread of corporate bonds with the same credit risk rating than CCU, while for the counterparty, considers the sum between the Credit Default Swap (CDS) of Chile and the CDS of Citibank in the United States. As of December 31, 2021, the effect is not material.

Tax risk

Our businesses are subject to different taxes in the countries we operate, particularly with excise taxes on the consumption of alcoholic and non-alcoholic beverages. An increase in the rate of these or any other tax could negatively affect our sales and profitability.

Liquidity risk

The Company manages liquidity risk at a consolidated level. Cash flows from operating activities are the main source of liquidity. Additionally, the Company has the ability to issue debt and equity instruments in the capitals market based on our needs.

In order to manage short-term liquidity, the Company considers projected cash flows for a twelve-month moving period and maintains cash and cash equivalents available to meet its obligations.

Based on current operating performance and its liquidity position, the Company estimates that cash flows from operation activities and available cash will be sufficient to finance working capital, capital investments, interest payments, dividend payment and debt payment requirement for the next 12-months period and in the foreseeable future.

Risk from health crises

Health crises, pandemics or the outbreak of contagious diseases at a global or regional level could have a negative impact on our operations and financial position.



A health crisis, pandemic or the outbreak of disease at a global or regional level, such as the case of the recent outbreak of COVID-19, which was declared a pandemic by the World Health Organization in March 2020, could have a negative impact on our operations and financial position. The above-mentioned circumstances could impede the normal operation of the Company, limit our production and distribution capacity, and/or generate a contraction in the demand for our products. The degree of impact on our operations will depend on factors that we cannot predict, such as the duration, spread, and severity of the health crisis.

Any prolonged restrictive measures put in place in order to control an outbreak of a contagious disease or other adverse public health development in any of our targeted markets may have a material and adverse effect on our business operations. The ultimate severity of the Coronavirus outbreak is uncertain at this time and therefore we cannot predict the impact it may have on the world, the economies where we operate or the financial markets, and consequently in our financial condition or results of operations.

The Company's financial liabilities expiring as of December 31, 2021 and December 31, 2020 based on non-discounted contractual cash flows are summarized as follows:

| | | | | Contractual fl | ows maturities | | | |
|---|----------------|------------------|-----------------------|---------------------------|----------------------------|--------------|-------------|--|
| As of December 31, 2021 | Book value (*) | 0 to 3 months | 3 months to 1 year | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years | Total | |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | |
| Other financial liabilities no derivative | | | | | | | | |
| Bank borrowings | 190,661,800 | 4,505,654 | 74,860,895 | 112,655,890 | 10,390,245 | 2,727,799 | 205,140,483 | |
| Bond payable | 347,828,044 | 5,163,114 | 7,667,710 | 59,816,383 | 116,282,352 | 237,482,947 | 426,412,506 | |
| Lease liabilities | 35,161,384 | 1,959,601 | 5,372,094 | 10,310,033 | 3,927,456 | 24,202,014 | 45,771,198 | |
| Deposits for return of bottles and containers | 11,980,948 | - | 11,980,948 | - | - | - | 11,980,948 | |
| Sub-Total | 585,632,176 | 11,628,369 | 99,881,647 | 182,782,306 | 130,600,053 | 264,412,760 | 689,305,135 | |
| Derivatives | | | | | | | | |
| Derivatives not designated as hedges | 411,954 | 411,954 | - | - | - | - | 411,954 | |
| Derivatives designated as hedges | 8,813,456 | 799,211 | 4,245,323 | 883,649 | 3,153,183 | - | 9,081,366 | |
| Sub-Total | 9,225,410 | 1,211,165 | 4,245,323 | 883,649 | 3,153,183 | - | 9,493,320 | |
| Total | 594,857,586 | 12,839,534 | 104,126,970 | 183,665,955 | 133,753,236 | 264,412,760 | 698,798,455 | |

^(*) View current and non-current book value in Note 7- Financial Instruments.

| | | | | Contractual fl | ows maturities | | |
|---|----------------|------------------|-----------------------|---------------------------|----------------------------|--------------|-------------|
| As of December 31, 2020 | Book value (*) | 0 to 3 months | 3 months to 1 year | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years | Total |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Other financial liabilities no derivative | | | | | | | |
| Bank borrowings | 125,906,105 | 836,693 | 39,751,923 | 79,476,094 | 12,885,867 | 803,482 | 133,754,059 |
| Bond payable | 332,416,479 | 4,954,003 | 7,303,258 | 34,748,671 | 109,950,580 | 255,265,277 | 412,221,789 |
| Lease liabilities | 32,134,911 | 1,689,539 | 4,415,461 | 7,687,792 | 4,724,806 | 23,943,806 | 42,461,404 |
| Deposits for return of bottles and containers | 14,116,167 | - | 14,116,167 | - | - | - | 14,116,167 |
| Sub-Total | 504,573,662 | 7,480,235 | 65,586,809 | 121,912,557 | 127,561,253 | 280,012,565 | 602,553,419 |
| Derivatives | | | | | | | |
| Derivatives not designated as hedges | 4,243,939 | 4,243,939 | - | - | - | - | 4,243,939 |
| Derivatives designated as hedges | 5,323,640 | 1,176,303 | 4,521,259 | - | - | - | 5,697,562 |
| Sub-Total | 9,567,579 | 5,420,242 | 4,521,259 | - | - | - | 9,941,501 |
| Total | 514,141,241 | 12,900,477 | 70,108,068 | 121,912,557 | 127,561,253 | 280,012,565 | 612,494,920 |

^(*) View current and non-current book value in Note 7- Financial Instruments.



Note 6 Financial Information as per operating segments

The Company has defined three Operating segments, essentially defined with respect to its revenues in the geographic areas of commercial activity: 1. Chile, 2. International business and 3.Wine.

These Operating segments mentioned are consistent with the way the Company is managed and how results are reported by CCU. These segments reflect separate operating results which are regularly reviewed by the chief operating decision maker in order to make decisions about the resources to be allocated to the segment and assess its performance.

| Operating segment | Products and services |
|------------------------|--|
| Chile | Beers, non-alcoholic beverages, spirits and SSU. |
| International Business | Beers, cider, non-alcoholic beverages and spirits in Argentina, Uruguay, Paraguay and Bolivia. |
| Wines | Wines, mainly in export markets to more 80 countries. |
| | |

Corporate revenues and expenses are presented separately within the Other, in addition in the other presents the elimination of transactions between segments.

The Company does not have any customers representing more than 10% of consolidated revenues.

The detail of the segments is presented in the following tables:



Information as per operating segments for the years ended December 31, 2021 and 2020:

| | Chile | | International I | Business | Wine | s | Other | 'S | Total | |
|---|---------------|---------------|-----------------|---------------|---------------|---------------|--------------|--------------|-----------------|---------------|
| | 2021 | 2020 | 2021 | 2020 | 2021 | 2020 | 2021 | 2020 | 2021 | 2020 |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Sales revenue external customers | 1,538,677,522 | 1,208,196,118 | 657,839,497 | 391,125,264 | 245,271,440 | 223,273,704 | - | - | 2,441,788,459 | 1,822,595,08 |
| Other income | 21,328,227 | 18,300,114 | 15,022,421 | 11,403,939 | 5,138,052 | 4,240,620 | 1,435,121 | 1,053,919 | 42,923,821 | 34,998,59 |
| Sales revenue between segments | 18,146,164 | 16,266,638 | 5,082,733 | 299,622 | 11,210,573 | 7,696,044 | (34,439,470) | (24,262,304) | - | |
| Net sales | 1,578,151,913 | 1,242,762,870 | 677,944,651 | 402,828,825 | 261,620,065 | 235,210,368 | (33,004,349) | (23,208,385) | 2,484,712,280 | 1,857,593,678 |
| Change % | 27.0 | - | 68.3 | - | 11.2 | - | - | - | 33.8 | |
| Cost of sales | (810,802,559) | (626,099,060) | (341,082,046) | (229,669,229) | (159,494,416) | (139,512,564) | 19,819,224 | 11,244,931 | (1,291,559,797) | (984,035,922 |
| % of Net sales | 51.4 | 50.4 | 50.3 | 57.0 | 61.0 | 59.3 | - | - | 52.0 | 53.0 |
| Gross margin | 767,349,354 | 616,663,810 | 336,862,605 | 173,159,596 | 102,125,649 | 95,697,804 | (13,185,125) | (11,963,454) | 1,193,152,483 | 873,557,756 |
| % of Net sales | 48.6 | 49.6 | 49.7 | 43.0 | 39.0 | 40.7 | = | = | 48.0 | 47.0 |
| MSD&A (1) | (506,891,948) | (443,636,760) | (288,303,183) | (189,421,217) | (69,052,335) | (64,790,758) | (17,929,915) | (6,941,510) | (882,177,381) | (704,790,245 |
| % of Net sales | 32.1 | 35.7 | 42.5 | 47.0 | 26.4 | 27.5 | - | - | 35.5 | 37.9 |
| Other operating income (expenses) | 1,077,090 | 1,634,543 | 8,004,833 | 14,910,793 | 605,853 | 622,178 | 217,971 | 655,840 | 9,905,747 | 17,823,354 |
| Adjusted operating result (2) | 261,534,496 | 174,661,593 | 56,564,255 | (1,350,828) | 33,679,167 | 31,529,224 | (30,897,069) | (18,249,124) | 320,880,849 | 186,590,865 |
| Change % | 49.7 | - | (4,287.4) | = | 6.8 | ē | - | - | 72.0 | |
| % of Net sales | 16.6 | 14.1 | 8.3 | (0.3) | 12.9 | 13.4 | - | - | 12.9 | 10.0 |
| Net financial expense | - | - | - | - | - | - | - | - | (21,396,824) | (25,262,920 |
| Equity and income of associates and joint ventures | - | - | - | - | - | - | - | - | 226,026 | (8,437,209 |
| Gains (losses) on exchange differences | - | - | - | - | - | - | - | - | (10,149,345) | 2,551,823 |
| Results as per adjustment units | - | - | - | - | - | = | - | - | 2,529,298 | (429,198 |
| Other gains (losses) | - | = | - | - | = | = | = | <u> </u> | 9,590,450 | (11,410,085 |
| Income before taxes | | | | | | | | | 301,680,454 | 143,603,276 |
| Tax income (expense) | | | | | | | | | (82,629,773) | (35,408,420 |
| Net income for year | | | | | | | | | 219,050,681 | 108,194,856 |
| Non-controlling interests | | | | | | | | | 19,887,950 | 12,042,584 |
| Net income attributable to equity holders of the parent | | | | | | | | | 199,162,731 | 96,152,272 |
| Depreciation and amortization | 73,082,403 | 70,106,357 | 34,289,517 | 25,551,989 | 12,011,674 | 11,575,351 | 4,733,145 | 2,580,279 | 124,116,739 | 109,813,976 |
| ORBDA (3) | 334,616,899 | 244,767,950 | 90,853,772 | 24,201,161 | 45,690,841 | 43,104,575 | (26,163,924) | (15,668,845) | 444,997,588 | 296,404,841 |
| Change % | 36.7 | - | 275.4 | - | 6.0 | - | - | - | 50.1 | |
| % of Net sales | 21.2 | 19.7 | 13.4 | 6.0 | 17.5 | 18.3 | _ | _ | 17.9 | 16.0 |

⁽¹⁾ MSD&A included Marketing, Selling, Distribution and Administrative expenses.
(2) Adjusted operating result (for management purposes we have defined it as Net income before net financial expense, gain (losses) of joint venture and associates accounted for using the equity method, gains (losses) on exchange differences, result as per adjustment units and income taxes).

(3) ORBDA (for management purposes we have defined it as Adjusted Operating Result before Depreciation and Amortization).



b) Information as per operating segments for the years ended December 31, 2020 and 2019:

| 2020 ThCh\$ 1,208,196,118 18,300,114 16,266,638 1,242,762,870 6.7 (626,099,060) 50.4 | 2019 ThCh\$ 1,134,048,629 16,438,937 13,816,469 1,164,304,035 (540,048,331) | 2020 ThCh\$ 391,125,264 11,403,939 299,622 402,828,825 (13.3) | 2019 ThCh\$ 452,267,652 11,724,538 495,259 464,487,449 | 2020 ThCh\$ 223,273,704 4,240,620 7,696,044 | 2019 ThCh\$ 203,230,777 3,806,545 5,284,436 | 2020 ThCh\$ 1,053,919 (24,262,304) | 2019 ThCh\$ 1,023,619 (19,596,164) | 2020 ThCh\$ 1,822,595,086 34,998,592 | 2019 ThCh\$ 1,789,547,058 32,993,639 |
|---|--|--|--|--|--|--|--|--|---|
| 1,208,196,118 18,300,114 16,266,638 1,242,762,870 6.7 (626,099,060) | 1,134,048,629 16,438,937 13,816,469 1,164,304,035 | 391,125,264 11,403,939 299,622 402,828,825 | 452,267,652 11,724,538 495,259 | 223,273,704 4,240,620 7,696,044 | 203,230,777 3,806,545 | 1,053,919 | 1,023,619 | 1,822,595,086 | 1,789,547,058 |
| 18,300,114 16,266,638 1,242,762,870 6.7 (626,099,060) | 16,438,937 13,816,469 1,164,304,035 | 11,403,939 299,622 402,828,825 | 11,724,538 495,259 | 4,240,620 7,696,044 | 3,806,545 | 1,053,919 | 1,023,619 | | |
| 16,266,638 1,242,762,870 6.7 (626,099,060) | 13,816,469 1,164,304,035 | 299,622 402,828,825 | 495,259 | 7,696,044 | -11- | | | 34,998,592 | 32,993,639 |
| 1,242,762,870 6.7 (626,099,060) | 1,164,304,035 | 402,828,825 | | | 5,284,436 | (24.262.304) | (19 596 164) | | |
| 6.7 (626,099,060) | - | | 464,487,449 | | | , , , / | (10,000,104) | = | - |
| (626,099,060) | | (13.3) | | 235,210,368 | 212,321,758 | (23,208,385) | (18,572,545) | 1,857,593,678 | 1,822,540,697 |
| | (540 048 331) | | = | 10.8 | = | = | = | 1.9 | = |
| 50.4 | (340,040,331) | (229,669,229) | (248,880,925) | (139,512,564) | (128,763,785) | 11,244,931 | 9,374,851 | (984,035,922) | (908,318,190) |
| | 46.4 | 57.0 | 53.6 | 59.3 | 60.6 | - | - | 53.0 | 49.8 |
| 616,663,810 | 624,255,704 | 173,159,596 | 215,606,524 | 95,697,804 | 83,557,973 | (11,963,454) | (9,197,694) | 873,557,756 | 914,222,507 |
| 49.6 | 53.6 | 43.0 | 46.4 | 40.7 | 39.4 | - | - | 47.0 | 50.2 |
| (443,636,760) | (429,093,171) | (189,421,217) | (210,155,693) | (64,790,758) | (55,595,811) | (6,941,510) | (9,726,563) | (704,790,245) | (704,571,238) |
| 35.7 | 36.9 | 47.0 | 45.2 | 27.5 | 26.2 | - | - | 37.9 | 38.7 |
| 1,634,543 | 5,266,475 | 14,910,793 | 14,201,709 | 622,178 | 515,019 | 655,840 | 1,173,780 | 17,823,354 | 21,156,983 |
| 174,661,593 | 200,429,008 | (1,350,828) | 19,652,540 | 31,529,224 | 28,477,181 | (18,249,124) | (17,750,477) | 186,590,865 | 230,808,252 |
| (12.9) | = | (106.9) | - | 10.7 | - | - | - | (19.2) | - |
| 14.1 | 17.2 | (.3) | 4.2 | 13.4 | 13.4 | = | = | 10.0 | 12.7 |
| - | ē | = | - | - | - | - | - | (25,262,920) | (14,602,562) |
| - | - | - | - | - | - | - | - | (8,437,209) | (16,431,759) |
| - | - | - | - | - | - | - | - | 2,551,823 | (9,054,155) |
| - | - | - | - | - | - | - | - | (429,198) | (8,255,001) |
| - | - | - | - | - | - | - | - | (11,410,085) | 3,156,799 |
| | | | | | | | | 143,603,276 | 185,621,574 |
| | | | | | | | | (35,408,420) | (39,975,914) |
| | | | | | | | | 108,194,856 | 145,645,660 |
| | | | | | | | | 12,042,584 | 15,503,968 |
| | | | | | | | | 96,152,272 | 130,141,692 |
| 70,106,357 | 66,301,914 | 25,551,989 | 27,077,745 | 11,575,351 | 9,826,148 | 2,580,279 | 1,815,127 | 109,813,976 | 105,020,934 |
| 244,767,950 | 266,730,922 | 24,201,161 | 46,730,285 | 43,104,575 | 38,303,329 | (15,668,845) | (15,935,350) | 296,404,841 | 335,829,186 |
| (8.2) | - | (48.2) | | 12.5 | | - | - | (11.7) | - |
| 19.7 | 22.9 | 6.0 | 10.1 | 18.3 | 18.0 | - | = | 16.0 | 18.4 |
| | 616,663,810 49.6 (443,636,760) 35.7 1,634,543 174,661,593 (12.9) 14.1 70,106,357 244,767,950 (8.2) | 616,663,810 624,255,704 49.6 53.6 (443,636,760) (429,093,171) 35.7 36.9 1,634,543 5,266,475 174,661,593 200,429,008 (12.9) - 14.1 17.2 | 616,663,810 624,255,704 173,159,596 49.6 53.6 43.0 (443,636,760) (429,093,171) (189,421,217) 35.7 36.9 47.0 1,634,543 5,266,475 14,910,733 174,661,593 200,429,008 (1,350,828) (12.9) - (106.9) 14.1 17.2 (.3) | 616,663,810 624,255,704 173,159,596 215,606,524 49.6 53.6 43.0 46.4 (443,636,760) (429,033,171) (189,421,217) (210,155,693) 35.7 36.9 47.0 45.2 1,634,543 5,266,475 14,910,793 14,201,709 174,661,593 200,429,008 (1,350,828) 19,652,540 (12.9) - (106.9) - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - </td <td>616,663,810 624,255,704 173,159,596 215,606,524 95,697,804 49.6 53.6 43.0 46.4 40.7 (443,636,760) (429,093,171) (189,421,217) (210,155,693) (64,790,758) 35.7 36.9 47.0 45.2 27.5 1,634,543 5,266,475 14,910,793 14,201,709 622,178 174,661,593 200,429,008 (1,350,828) 19,652,540 31,529,224 (12.9) - (106.9) - 10.7 14.1 17.2 (.3) 4.2 13.4 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -<</td> <td>616,663,810 624,255,704 173,159,596 215,606,524 95,697,804 83,557,973 49.6 53.6 43.0 46.4 40.7 39.4 (443,636,760) (429,093,171) (189,421,217) (210,155,693) (64,790,758) (55,595,811) 35.7 36.9 47.0 45.2 27.5 26.2 1,634,543 5,266,475 14,910,793 14,201,709 622,178 515,019 174,661,593 200,429,008 (13,50,828) 19,652,540 31,529,224 28,477,181 (12.9) - (106.9) - 10.7 - 14.1 17.2 (3) 4.2 13.4 13.4 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <</td> <td>616,663,810 624,255,704 173,159,596 215,606,524 95,697,804 83,557,973 (11,963,454) 49.6 53.6 43.0 46.4 40.7 39.4 - (443,636,760) (429,093,171) (189,421,217) (210,155,693) (64,790,758) (55,595,811) (6,941,510) 35.7 36.9 47.0 45.2 27.5 26.2 - 1,634,543 5,266,475 14,910,793 14,201,709 622,178 515,019 655,840 174,661,593 200,429,008 (1,350,828) 19,652,540 31,529,224 28,477,181 (18,249,124) (12.9) - (106,9) - 10.7 - - - - - - - - - - - - - - - - - - - - 14.1 17.2 (3) 4.2 13.4 13.4 - - - - - - - <</td> <td>616,663,810 624,255,704 173,159,596 215,606,524 95,697,804 83,557,973 (11,963,454) (9,197,694) 49.6 53.6 43.0 46.4 40.7 39.4 -</td> <td> </td> | 616,663,810 624,255,704 173,159,596 215,606,524 95,697,804 49.6 53.6 43.0 46.4 40.7 (443,636,760) (429,093,171) (189,421,217) (210,155,693) (64,790,758) 35.7 36.9 47.0 45.2 27.5 1,634,543 5,266,475 14,910,793 14,201,709 622,178 174,661,593 200,429,008 (1,350,828) 19,652,540 31,529,224 (12.9) - (106.9) - 10.7 14.1 17.2 (.3) 4.2 13.4 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -< | 616,663,810 624,255,704 173,159,596 215,606,524 95,697,804 83,557,973 49.6 53.6 43.0 46.4 40.7 39.4 (443,636,760) (429,093,171) (189,421,217) (210,155,693) (64,790,758) (55,595,811) 35.7 36.9 47.0 45.2 27.5 26.2 1,634,543 5,266,475 14,910,793 14,201,709 622,178 515,019 174,661,593 200,429,008 (13,50,828) 19,652,540 31,529,224 28,477,181 (12.9) - (106.9) - 10.7 - 14.1 17.2 (3) 4.2 13.4 13.4 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - < | 616,663,810 624,255,704 173,159,596 215,606,524 95,697,804 83,557,973 (11,963,454) 49.6 53.6 43.0 46.4 40.7 39.4 - (443,636,760) (429,093,171) (189,421,217) (210,155,693) (64,790,758) (55,595,811) (6,941,510) 35.7 36.9 47.0 45.2 27.5 26.2 - 1,634,543 5,266,475 14,910,793 14,201,709 622,178 515,019 655,840 174,661,593 200,429,008 (1,350,828) 19,652,540 31,529,224 28,477,181 (18,249,124) (12.9) - (106,9) - 10.7 - - - - - - - - - - - - - - - - - - - - 14.1 17.2 (3) 4.2 13.4 13.4 - - - - - - - < | 616,663,810 624,255,704 173,159,596 215,606,524 95,697,804 83,557,973 (11,963,454) (9,197,694) 49.6 53.6 43.0 46.4 40.7 39.4 - | |

⁽¹⁾ MSD&A included Marketing, Selling, Distribution and Administrative expenses.
(2) Adjusted operating result (for management purposes we have defined it as Net income before net financial expense, gain (losses) of joint venture and associates accounted for using the equity method, gains (losses) on exchange differences, result as per adjustment units and income taxes).

⁽³⁾ ORBDA (for management purposes we have defined it as Adjusted Operating Result before Depreciation and Amortization).



Sales information by geographic location

| Net sales per geographical location | For the years ended as of December 31, | | | | | |
|-------------------------------------|--|---------------|---------------|--|--|--|
| not balos per goog, upinour robunon | 2021 | 2020 | 2019 | | | |
| | ThCh\$ | ThCh\$ | ThCh\$ | | | |
| Chile (1) | 1,781,697,146 | 1,436,790,253 | 1,342,369,499 | | | |
| Argentina (2) | 612,603,034 | 338,214,943 | 390,443,569 | | | |
| Uruguay | 21,643,168 | 19,483,698 | 17,805,957 | | | |
| Paraguay | 48,286,593 | 39,244,642 | 47,148,643 | | | |
| Bolivia | 20,482,339 | 23,860,142 | 24,773,029 | | | |
| Foreign countries | 703,015,134 | 420,803,425 | 480,171,198 | | | |
| Total | 2,484,712,280 | 1,857,593,678 | 1,822,540,697 | | | |

⁽¹⁾ Includes net sales correspond to Corporate Support Unit and eliminations between geographical locations. Additionally, includes net sales made in Chile of the Wines Operating segment.

Sales information by customer

| | For the years ended as of December 31, | | | | |
|----------------|--|---------------|---------------|--|--|
| Net Sales | 2021 | 2020 | 2019 | | |
| | ThCh\$ | ThCh\$ | ThCh\$ | | |
| Domestic sales | 2,354,364,404 | 1,729,519,439 | 1,702,109,548 | | |
| Exports sales | 130,347,876 | 128,074,239 | 120,431,149 | | |
| Total | 2,484,712,280 | 1,857,593,678 | 1,822,540,697 | | |

Sales information by product category

| Calca information by washing actions. | For the years ended as of December 31, | | | | | |
|---------------------------------------|--|---------------|---------------|--|--|--|
| Sales information by product category | 2021 | 2020 | 2019 | | | |
| | ThCh\$ | ThCh\$ | ThCh\$ | | | |
| Alcoholic business | 1,713,348,191 | 1,249,738,114 | 1,206,288,857 | | | |
| Non-alcoholic business | 728,440,268 | 572,856,972 | 583,258,201 | | | |
| Others (1) | 42,923,821 | 34,998,592 | 32,993,639 | | | |
| Total | 2,484,712,280 | 1,857,593,678 | 1,822,540,697 | | | |

⁽¹⁾ Others consist mainly of sales of by-products and packaging including bottles, pallets, and glasses.

Depreciation and amortization as per operating segments

| Depreciation and amortization | For the years ended as of December 31, | | | |
|--|--|-------------|-------------|--|
| | 2021 | 2020 | 2019 | |
| | ThCh\$ | ThCh\$ | ThCh\$ | |
| Chile operating segment | 73,082,403 | 70,106,357 | 66,301,914 | |
| International Business operating segment | 34,289,517 | 25,551,989 | 27,077,745 | |
| Wines operating segment | 12,011,674 | 11,575,351 | 9,826,148 | |
| Others (1) | 4,733,145 | 2,580,279 | 1,815,127 | |
| Total | 124,116,739 | 109,813,976 | 105,020,934 | |

 $^{{\}footnotesize \hbox{(1)}} \quad \text{Includes depreciation and amortization corresponding to the Corporate Support Units.}$

⁽²⁾ Includes net sales made by the subsidiaries Finca La Celia S.A. and Los Huemules SRL., registered under the Wines Operating segment and Chile Operating segment, respectively.



Cash flows Operating Segments

| | For the yea | For the years ended as of December 31, | | | |
|---|---------------|--|---------------|--|--|
| Cash flows Operating Segments | 2021 | 2020 | 2019 | | |
| | ThCh\$ | ThCh\$ | ThCh\$ | | |
| Cash flows from (used in) Operating activities | 293,355,573 | 280,669,513 | 242,320,045 | | |
| Chile operating segment | 121,754,766 | 151,303,443 | 139,560,085 | | |
| International business operating segment | 101,401,629 | 46,144,420 | 3,885,657 | | |
| Wines operating segment | 19,545,855 | 30,806,504 | 37,196,293 | | |
| Others (1) (*) | 50,653,323 | 52,415,146 | 61,678,010 | | |
| Cash flows from (used in) Investing Activities | (178,992,533) | (140,545,147) | (144,185,726) | | |
| Chile operating segment | (40,365,451) | (127,007,063) | (125,009,624) | | |
| International business operating segment | (63,129,231) | (31,326,275) | (38,558,437) | | |
| Wines operating segment | (8,920,470) | (13,617,314) | (28,895,781) | | |
| Others (1) (*) | (66,577,381) | 31,405,505 | 48,278,116 | | |
| Cash flows from (used in) Financing Activities | (233,643,855) | 64,749,555 | (199,420,161) | | |
| Chile operating segment | (107,692,241) | (32,340,146) | (14,458,606) | | |
| International business operating segment | (9,003,717) | 8,883,672 | 25,039,794 | | |
| Wines operating segment | (40,134,129) | 23,435,811 | 439,231 | | |
| Others (1) (*) | (76,813,768) | 64,770,218 | (210,440,580) | | |

Capital expenditures as per operating segments

| Capital expenditures (property, plant and equipment and software additions) | For the years ended as of December 31, | | | |
|---|--|-------------|-------------|--|
| | 2021 | 2020 | 2019 | |
| | ThCh\$ | ThCh\$ | ThCh\$ | |
| Chile operating segment | 94,336,053 | 74,932,872 | 69,394,303 | |
| International Business operating segment | 63,288,453 | 31,573,930 | 38,524,717 | |
| Wines operating segment | 8,977,284 | 13,214,298 | 22,020,111 | |
| Others (1) | 5,252,192 | 3,065,629 | 10,548,718 | |
| Total | 171,853,982 | 122,786,729 | 140,487,849 | |

⁽¹⁾ Others include the capital investments corresponding to the Corporate Support Units.

⁽¹⁾ Others include Corporate Support Units, due to cash flows are managed by CCU. (*) It includes contribution to joint ventures. See *Note 8 - Cash and cash equivalents*.



Assets as per operating segments

| Assets as per Operating segment | | As of December 31, 2020 |
|--|---------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Chile operating segment | 1,586,202,143 | 1,473,645,561 |
| International Business operating segment | 637,642,711 | 428,447,375 |
| Wines operating segment | 442,524,176 | 425,591,825 |
| Others (1) | 180,381,607 | 197,651,771 |
| Total | 2,846,750,637 | 2,525,336,532 |

⁽¹⁾ Includes assets corresponding to the Corporate Support Units.

Assets per geographic location

| Assets per geographical location | As of December 31, 2021 | As of December 31, 2020 |
|----------------------------------|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Chile (1) | 2,162,818,404 | 2,065,140,158 |
| Argentina (2) | 557,983,133 | 353,431,002 |
| Uruguay | 27,854,154 | 23,678,290 |
| Paraguay | 60,700,994 | 48,742,190 |
| Bolivia | 37,393,952 | 34,344,892 |
| Total | 2,846,750,637 | 2,525,336,532 |

⁽¹⁾ Includes the assets corresponding to the Corporate Support Units and eliminations between geographic location and investments in associates and joint ventures. Additionally, includes part of Wines Operating segment and excludes its argentine subsidiary Finca La Celia S.A.

Liabilities as per operating segments

| Liabilities as per Operating segment | | As of December 31, 2020 |
|--|---------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Chile operating segment | 737,711,189 | 599,712,023 |
| International Business operating segment | 269,896,961 | 174,963,952 |
| Wines operating segment | 172,223,909 | 175,772,540 |
| Others (1) | 241,403,275 | 166,069,342 |
| Total | 1,421,235,334 | 1,116,517,857 |

⁽¹⁾ Others include liabilities corresponding to the Corporate Support Units.

⁽²⁾ Includes the assets of the subsidiaries Finca La Celia S.A. and Los Huemules S.R.L., registered under the Wines Operating segment and Chile Operating segment, respectively.



Operating Segment's additional information

The Consolidated Statement of Income classified according to the Company's operations management is as follows:

| CONSOLIDATED STATEMENT OF INCOME | Notes | For the years ended December 31, | | | |
|---|-------|----------------------------------|---------------|---------------|--|
| | | 2021 | 2020 | 2019 | |
| | | ThCh\$ | ThCh\$ | ThCh\$ | |
| Sales revenue external customers | | 2,441,788,459 | 1,822,595,086 | 1,789,547,058 | |
| Other income | | 42,923,821 | 34,998,592 | 32,993,639 | |
| Net sales | | 2,484,712,280 | 1,857,593,678 | 1,822,540,697 | |
| Change % | | 33.8 | 1.9 | - | |
| Cost of sales | | (1,291,559,797) | (984,035,922) | (908,318,190) | |
| % of Net sales | | 52.0 | 53.0 | 49.8 | |
| Gross margin | | 1,193,152,483 | 873,557,756 | 914,222,507 | |
| % of Net sales | | 48.0 | 47.0 | 50.2 | |
| MSD&A (1) | | (882,177,381) | (704,790,245) | (704,571,238) | |
| % of Net sales | | 35.5 | 37.9 | 38.7 | |
| Other operating income (expenses) | | 9,905,747 | 17,823,354 | 21,156,983 | |
| Adjusted operating result (2) | | 320,880,849 | 186,590,865 | 230,808,252 | |
| Change % | | 72.0 | (19.2) | - | |
| % of Net sales | | 12.9 | 10.0 | 12.7 | |
| Net financial expense | 33 | (21,396,824) | (25,262,920) | (14,602,562) | |
| Equity and income of associates and joint ventures | 16 | 226,026 | (8,437,209) | (16,431,759) | |
| Gains (losses) on exchange differences | 33 | (10,149,345) | 2,551,823 | (9,054,155) | |
| Results as per adjustment units | 33 | 2,529,298 | (429,198) | (8,255,001) | |
| Other gains (losses) | 32 | 9,590,450 | (11,410,085) | 3,156,799 | |
| Income before taxes | | 301,680,454 | 143,603,276 | 185,621,574 | |
| Tax income (expense) | 25 | (82,629,773) | (35,408,420) | (39,975,914 | |
| Net income | | 219,050,681 | 108,194,856 | 145,645,660 | |
| Non-controlling interests | 29 | 19,887,950 | 12,042,584 | 15,503,968 | |
| Net income attributable to equity holders of the parent | | 199,162,731 | 96,152,272 | 130,141,692 | |
| Depreciation and amortization | 30 | 124,116,739 | 109,813,976 | 105,020,934 | |
| ORBDA (3) | | 444,997,588 | 296,404,841 | 335,829,186 | |
| Change % | | 50.1 | (11.7) | | |
| % of Net sales | | 17.9 | 16.0 | 18.4 | |

See definition of (1), (2) and (3), in information as per Operating segment under this Note.



The following is a reconciliation of our Net income, the main comparable IFRS measure to Adjusted Operating Result for the years ended December 31, 2021, 2020 and 2019:

| | For the years ended December 31, | | |
|---|----------------------------------|-------------|--------------|
| | 2021 | 2020 | 2019 |
| | ThCh\$ | ThCh\$ | ThCh\$ |
| Net income | 219,050,681 | 108,194,856 | 145,645,660 |
| Add (Subtract): | | | |
| Other gains (losses) | (9,590,450) | 11,410,085 | (3,156,799) |
| Finance income | (14,263,669) | (3,451,143) | (13,117,641) |
| Finance costs | 35,660,493 | 28,714,063 | 27,720,203 |
| Share of net income (loss) of joint ventures and associates accounted for using the equity method | (226,026) | 8,437,209 | 16,431,759 |
| Gains (losses) on exchange differences | 10,149,345 | (2,551,823) | 9,054,155 |
| Result as per adjustment units | (2,529,298) | 429,198 | 8,255,001 |
| Income tax expense | 82,629,773 | 35,408,420 | 39,975,914 |
| Adjusted operating result | 320,880,849 | 186,590,865 | 230,808,252 |
| Depreciation and amortization | 124,116,739 | 109,813,976 | 105,020,934 |
| ORBDA | 444,997,588 | 296,404,841 | 335,829,186 |

The following is a reconciliation of the consolidated amounts presented for MSD&A with the comparable amounts presented on the face of our consolidated statement of income:

| | For the years ended December 31. | | |
|---|----------------------------------|---------------|---------------|
| | 2021 | 2020 | 2019 |
| | ThCh\$ | ThCh\$ | ThCh\$ |
| Consolidated statement of income | | | |
| Distribution costs | (438,601,936) | (337,101,549) | (327,543,973) |
| Administrative expenses | (161,390,779) | (138,811,668) | (136,975,243) |
| Other expenses by function | (284,087,358) | (230,349,566) | (241,479,749) |
| Other expenses included in 'Other expenses by function' | 1,902,692 | 1,472,538 | 1,427,727 |
| Total MSD&A | (882,177,381) | (704,790,245) | (704,571,238) |

Segment information by joint ventures and associates

The Administration of the Company review the financial situation and result of the all of their joint ventures and associated that is described in *Note 16 - Investments accounted for using equity method*.



Note 7 Financial Instruments

Financial instruments categories

The carrying amounts of each financial instrument category as of each year-end are detailed as follows:

| | As of Decemb | As of December 31, 2021 | | per 31, 2020 |
|---|--------------|-------------------------|-------------|--------------|
| | Current | Non-current | Current | Non-current |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Derivative financial instruments | 9,838,420 | - | 222,443 | - |
| Market securities and investments in other companies | 14,013,076 | - | 7,329,096 | - |
| Derivative hedge assets | - | 31,252,095 | 4,661,049 | 11,953,435 |
| Total other financial assets | 23,851,496 | 31,252,095 | 12,212,588 | 11,953,435 |
| Accounts receivable - trade and other receivable (net) | 372,995,729 | 3,801,244 | 275,387,923 | 1,860,635 |
| Accounts receivable from related parties | 5,307,264 | 104,197 | 5,313,079 | 132,555 |
| Total accounts receivables | 378,302,993 | 3,905,441 | 280,701,002 | 1,993,190 |
| Sub-Total financial assets | 402,154,489 | 35,157,536 | 292,913,590 | 13,946,625 |
| Cash and cash equivalents | 265,568,125 | - | 396,389,016 | - |
| Total financial assets | 667,722,614 | 35,157,536 | 689,302,606 | 13,946,625 |
| Bank borrowings | 76,169,204 | 114,492,596 | 37,754,705 | 88,151,400 |
| Bonds payable | 8,087,630 | 339,740,414 | 7,691,023 | 324,725,456 |
| Deposits for return of bottles and containers | 11,980,948 | - | 14,116,167 | - |
| Total financial liabilities measured at amortized cost | 96,237,782 | 454,233,010 | 59,561,895 | 412,876,856 |
| Derivatives not designated as hedges | 411,954 | - | 4,243,939 | - |
| Derivatives designated as hedges | 4,776,623 | 4,036,833 | 5,323,640 | - |
| Total financial derivative liabilities | 5,188,577 | 4,036,833 | 9,567,579 | - |
| Total other financial liabilities (*) | 101,426,359 | 458,269,843 | 69,129,474 | 412,876,856 |
| Lease Liabilities | 6,152,361 | 29,009,023 | 4,934,639 | 27,200,272 |
| Total lease liabilities (**) | 6,152,361 | 29,009,023 | 4,934,639 | 27,200,272 |
| Account payable- trade and other payable | 515,569,184 | 29,457 | 324,521,077 | 19,875 |
| Accounts payable to related parties | 26,208,319 | - | 18,432,354 | - |
| Total commercial obligations and other accounts payable | 541,777,503 | 29,457 | 342,953,431 | 19,875 |
| Total financial liabilities | 649,356,223 | 487,308,323 | 417,017,544 | 440,097,003 |

^(*) See Note 21 - Other financial liabilities. (**) See Note 22 - Lease liabilities.



Fair value of Financial instruments

The following tables show fair values, based on financial instrument categories, compared to the carrying amount included in the Consolidated Statements of Financial Position:

a) Financial assets and liabilities are detailed as follows:

| | As of Decemb | As of December 31, 2021 | | er 31, 2020 |
|---|---------------|-------------------------|-------------|-------------|
| | Book Value | Fair Value | Book Value | Fair Value |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Derivative financial instruments | 9,838,420 | 9,838,420 | 222,443 | 222,443 |
| Market securities and investments in other companies | 14,013,076 | 14,013,076 | 7,329,096 | 7,329,096 |
| Derivative hedge assets | 31,252,095 | 31,252,095 | 16,614,484 | 16,614,484 |
| Total other financial assets | 55,103,591 | 55,103,591 | 24,166,023 | 24,166,023 |
| Accounts receivable - trade and other receivable (net) | 376,796,973 | 376,796,973 | 277,248,558 | 277,248,558 |
| Accounts receivable from related parties | 5,411,461 | 5,411,461 | 5,445,634 | 5,445,634 |
| Total accounts receivables | 382,208,434 | 382,208,434 | 282,694,192 | 282,694,192 |
| Sub-Total financial assets | 437,312,025 | 437,312,025 | 306,860,215 | 306,860,215 |
| Cash and cash equivalents | 265,568,125 | 265,568,125 | 396,389,016 | 396,389,016 |
| Total financial assets | 702,880,150 | 702,880,150 | 703,249,231 | 703,249,231 |
| Bank borrowings | 190,661,800 | 193,844,871 | 125,906,105 | 131,188,200 |
| Bonds payable | 347,828,044 | 328,366,713 | 332,416,479 | 373,570,478 |
| Deposits for return of bottles and containers | 11,980,948 | 11,980,948 | 14,116,167 | 14,116,167 |
| Total financial liabilities measured at amortized cost | 550,470,792 | 534,192,532 | 472,438,751 | 518,874,845 |
| Derivatives not designated as hedges | 411,954 | 411,954 | 4,243,939 | 4,243,939 |
| Derivatives designated as hedges | 8,813,456 | 8,813,456 | 5,323,640 | 5,323,640 |
| Total financial derivative liabilities | 9,225,410 | 9,225,410 | 9,567,579 | 9,567,579 |
| Total other financial liabilities (*) | 559,696,202 | 543,417,942 | 482,006,330 | 528,442,424 |
| Lease Liabilities | 35,161,384 | 35,161,384 | 32,134,911 | 32,134,911 |
| Total lease liabilities (**) | 35,161,384 | 35,161,384 | 32,134,911 | 32,134,911 |
| Account payable- trade and other payable | 515,598,641 | 515,598,641 | 324,540,952 | 324,540,952 |
| Accounts payable to related parties | 26,208,319 | 26,208,319 | 18,432,354 | 18,432,354 |
| Total commercial obligations and other accounts payable | 541,806,960 | 541,806,960 | 342,973,306 | 342,973,306 |
| Total financial liabilities | 1,136,664,546 | 1,120,386,286 | 857,114,547 | 903,550,641 |

^(*) See Note 21 - Other financial liabilities. (**) See Note 22 - Lease liabilities.

The carrying amount of cash and cash equivalents, other financial assets, financial derivative liabilities, and lease liabilities approximate their fair value due to their short-term nature or by its valuation methodology while loans receivable and accounts receivable are due to the fact that any collection loss is already reflected in the impairment loss provision.

The fair value of non-derivative financial assets and liabilities that are not quoted in active markets are estimated through the use of discounted cash flows calculated on market variables observed as of the date of the financial statements. The fair value of derivative instruments is estimated through the discount of future cash flows, determined according to information observed in the market or to variables and prices obtained from third parties.

The fair value of bank borrowings and Bonds payable has hierarchy level 2 of fair value.



5,445,634

703,249,231

16,614,484

b) Financial instruments by category:

Accounts receivable from related parties

Total financial assets

| b) Financial instruments by category: | | | | |
|--|-----------------------------------|---|---|---------------|
| As of December 31, 2021 | Fair value with changes in income | Financial assets measured at amortized cost | Hedge derivatives | Total |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Financial assets | | | | |
| Derivative financial instruments | 9,838,420 | - | - | 9,838,420 |
| Marketable securities and investments in other companies | 14,013,076 | - | - | 14,013,076 |
| Derivative hedge assets | - | - | 31,252,095 | 31,252,095 |
| Total other financial assets | 23,851,496 | - | 31,252,095 | 55,103,591 |
| Cash and cash equivalents | - | 265,568,125 | - | 265,568,125 |
| Trade and other receivable (net) | - | 376,796,973 | - | 376,796,973 |
| Accounts receivable from related parties | - | 5,411,461 | - | 5,411,461 |
| Total financial assets | 23,851,496 | 647,776,559 | 31,252,095 | 702,880,150 |
| | | | | |
| As of December 31, 2021 | Fair value with changes in income | Hedge derivatives | Financial liabilities measured at amortized cost | Total |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Financial liabilities | <u> </u> | | | |
| Bank borrowings | - | - | 190,661,800 | 190,661,800 |
| Bonds payable | - | - | 347,828,044 | 347,828,044 |
| Deposits for return of bottles and containers | - | - | 11,980,948 | 11,980,948 |
| Derivatives not designated as hedges | 411,954 | - | - | 411,954 |
| Derivatives designated as hedges | - | 8,813,456 | - | 8,813,456 |
| Total other financial liabilities | 411,954 | 8,813,456 | 550,470,792 | 559,696,202 |
| Leases liabilities | - | - | 35,161,384 | 35,161,384 |
| Account payable- trade and other payable | - | - | 515,598,641 | 515,598,641 |
| Accounts payable to related parties | - | - | 26,208,319 | 26,208,319 |
| Total financial liabilities | 411,954 | 8,813,456 | 1,127,439,136 | 1,136,664,546 |
| As of December 31, 2020 | Fair value with changes in income | Financial assets measured at amortized cost | Hedge derivatives | Total |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Financial assets | | | | |
| Derivative financial instruments | 222,443 | - | - | 222,443 |
| Marketable securities and investments in other companies | 7,329,096 | - | - | 7,329,096 |
| Derivative hedge assets | · • | - | 16,614,484 | 16,614,484 |
| Total other financial assets | 7,551,539 | _ | 16,614,484 | 24,166,023 |
| Cash and cash equivalents | , , | 396,389,016 | | 396,389,016 |
| | - | 010,000,000 | - | 010,505,066 |
| Trade and other receivable (net) | - | 277,248,558 | - | 277,248,558 |

5,445,634

679,083,208

7,551,539



| As of December 31, 2020 | Fair value with changes in income | Hedge derivatives | Financial liabilities measured at amortized cost ThCh\$ | Total |
|---|-----------------------------------|-------------------|---|-------------|
| Financial liabilities | HIGHŞ | ПСПЭ | Hicha | Попр |
| Bank borrowings | _ | _ | 125,906,105 | 125,906,105 |
| Bonds payable | _ | _ | 332,416,479 | 332,416,479 |
| Deposits for return of bottles and containers | - | - | 14,116,167 | 14,116,167 |
| Derivatives not designated as hedges | 4,243,939 | - | - | 4,243,939 |
| Derivatives designated as hedges | - | 5,323,640 | - | 5,323,640 |
| Total other financial liabilities | 4,243,939 | 5,323,640 | 472,438,751 | 482,006,330 |
| Leases liabilities | - | - | 32,134,911 | 32,134,911 |
| Account payable- trade and other payable | - | - | 324,540,952 | 324,540,952 |
| Accounts payable to related parties | - | - | 18,432,354 | 18,432,354 |
| Total financial liabilities | 4,243,939 | 5,323,640 | 847,546,968 | 857,114,547 |



Derivative Instruments

The detail of maturities, number of derivative agreements, contracted nominal amounts, fair values and the classification of such derivative instruments by type of agreement at the closing of each year are detailed as follows:

| | | As of Decen | nber 31, 2021 | | | As of Dece | mber 31, 2020 | |
|---|----------------------|---------------------|-----------------|-------------------------|----------------------|---------------------|---------------------------|----------------|
| | Number of agreements | Nominal amounts | Asset | Liability | Number of agreements | Nominal amounts | Asset | Liability |
| | agreements | thousand | ThCh\$ | ThCh\$ | agreements | thousand | ThCh\$ | ThCh\$ |
| Cross currency swaps UF/CLP | 3 | 8,000 | 31,252,095 | 4,330,917 | 4 | 10,000 | 16,614,484 | 4,815,182 |
| Less than a year Between 1 and 5 years | | - 8,000 | - 31,252,095 | 4,330,917 - | | - 10,000 | 4,661,049 11,953,435 | 4,815,182 - |
| Cross currency interest rate swaps USD/EURO | - | | - | | 1 | 11,600 | | 508,458 |
| Less than a year | | - | - | - | | 11,600 | - | 508,458 |
| Cross currency interest rate swaps UF/EURO | 1 | 296 | - | 1,153,698 | - | - | - | - |
| Less than a year | | - | - | 65,288 | | - | - | - |
| Between 1 and 5 years | | 296 | - | 1,088,410 | | | | |
| Cross currency interest rate swaps UF/USD | 1 | 479 | - | 3,328,841 | - | | | - |
| Less than a year | | - | - | 380,418 | | - | - | |
| Between 1 and 5 years | | 479 | - | 2,948,423 | | - | - | - |
| Subtotal hedging derivatives | 5 | | 31,252,095 | 8,813,456 | 5 | | 16,614,484 | 5,323,640 |
| Forwards USD | 19 | 132,333 | 8,231,588 | 268,328 | 21 | 101,418 | 63,143 | 4,118,216 |
| Less than a year | | 132,333 | 8,231,588 | 268,328 | | 101,418 | 63,143 | 4,118,216 |
| Forwards Euro | 3 | 36,187 | 1,413,219 | 53,421 | 5 | 23,884 | 9,819 | 125,723 |
| Less than a year | | 36,187 | 1,413,219 | 53,421 | | 23,884 | 9,819 | 125,723 |
| Forwards CAD | 1 | 1,780 | - | 67,330 | 1 | 2,500 | 100,958 100,958 | • |
| Less than a year Forwards GBP | 2 | 1,780 740 | | 67,330 19,685 | 1 | 2,500 800 | 48,523 | - |
| Less than a year | 2 | 740 | - | 19,685 | 1 | 800 | 48,523 | • |
| Forwards CHF | 2 | 740 | 193,613 | 3,190 | | - | 40,525 | |
| Less than a year | | - | 193,613 | 3,190 | | | - | |
| Subtotal derivatives with effects on income | 27 | | 9,838,420 | 411,954 | 28 | | 222,443 | 4,243,939 |
| Total instruments | 32 | | 41,090,515 | 9,225,410 | 33 | | 16,836,927 | 9,567,579 |

These derivative agreements have been entered into as a hedge of exchange rate risk exposure. In the case of forwards, the Company does not comply with the formal requirements for hedging designation; consequently their effects are recorded in Income, in Other gains (losses).

In the case of Cross Currency Interest Rate Swaps and the Cross Interest Rate Swaps, these qualify as cash flow hedges of the cash flows related to loans from Banco de Chile and Scotiabank Chile. See additional disclosures in **Note 21 – Other financial liabilities**.



| As of December 31, | 2021 | | | | | As of December 31, 2021 | | | | | | | | | |
|----------------------------|--|----------|------------|----------|------------|---|------------|--|--|--|--|--|--|--|--|
| Entity | Entity Nature of risks covered | | Rights | | gations | Fair value of net asset (liabilities) | Maturity | | | | | | | | |
| | | Currency | Amount | Currency | Amount | Amount | | | | | | | | | |
| | | Currency | ThCh\$ | Currency | ThCh\$ | ThCh\$ | | | | | | | | | |
| Banco Santander - Chile | Flow interest rate on bank bonds | UF | 97,057,334 | CLP | 86,696,081 | 10,361,253 | 08-10-2023 | | | | | | | | |
| Scotiabank Chile | Flow interest rate on bank bonds | UF | 62,695,477 | CLP | 55,848,021 | 6,847,456 | 06-01-2023 | | | | | | | | |
| Banco Santander - Chile | Flow interest rate on bank bonds | UF | 93,491,832 | CLP | 83,779,363 | 9,712,469 | 06-01-2023 | | | | | | | | |
| Scotiabank Chile | Flow interest rate and exchange rate on bank loans | UF | 14,695,305 | USD | 18,024,146 | (3,328,841) | 06-01-2025 | | | | | | | | |
| Scotiabank Chile | Flow interest rate and exchange rate on bank loans | UF | 9,095,477 | EUR | 10,249,175 | (1,153,698) | 06-02-2025 | | | | | | | | |

| As of December 31, 2020 Entity Nature of risks covered | | Ri | Rights | | gations | Fair value of net asset (liabilities) | Maturity | |
|---|---|----------|------------|----------|------------|---|------------|--|
| | | Amount | | Curroney | Amount | Amount | | |
| | | Currency | ThCh\$ | Currency | ThCh\$ | ThCh\$ | | |
| | ow interest rate and exchange rate on ank loans | USD | 8,288,973 | EUR | 8,797,431 | (508,458) | 06-18-2021 | |
| Banco de Chile Flo | ow interest rate on bank bonds | UF | 53,163,284 | CLP | 48,502,235 | 4,661,049 | 09-15-2021 | |
| Banco Santander - Chile Flo | ow interest rate on bank bonds | UF | 99,523,402 | CLP | 96,705,562 | 2,817,840 | 08-10-2023 | |
| Scotiabank Chile Flo | ow interest rate on bank bonds | UF | 63,400,143 | CLP | 61,365,413 | 2,034,730 | 06-01-2023 | |
| Banco Santander - Chile Flo | ow interest rate on bank bonds | UF | 94,206,548 | CLP | 91,920,865 | 2,285,683 | 06-01-2023 | |

The Consolidated Statement of Other Comprehensive Income includes under the caption cash flow hedge, for the years ended December 31, 2021, a credit before income taxes of ThCh\$ 2,168,254 (ThCh\$ 4,068,855 and ThCh\$ 345,986, in 2020 and 2019, respectively), related to the fair value of Cross Currency Interest Swap and Cross Interest Rate Swap derivatives instruments.

Fair value hierarchies

The financial instruments recorded at fair value in the Statement of Financial Position are classified as follows, depending on the method used to obtain their fair values:

| Level 1 | Fair values obtained through direct reference to quoted market prices, without any adjustment. |
|---------|---|
| LEVELI | raii values obtained tiiloddii difett fefefefite to ddoted market blites, without ariv adidstiffefit. |

Level 2 Fair values obtained through the use of valuation models accepted in the market and based on prices other than those of Level 1, which may be directly or indirectly observed as of the measurement date (adjusted prices).

Level 3 Fair values obtained through internally developed models or methodologies that use information which may not be observed or which is illiquid.



The fair value of financial instruments recorded at fair value in the Consolidated Financial Statements, is detailed as follows:

| | Recorded fair | Fair value hierarchy | | | | | |
|--|---------------|----------------------|------------|---------|--|--|--|
| As of December 31, 2021 | value | level 1 | level 2 | level 3 | | | |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | | | |
| Derivative financial instruments | 9,838,420 | - | 9,838,420 | - | | | |
| Market securities and investments in other companies | 14,013,076 | 14,013,076 | - | - | | | |
| Derivative hedge assets | 31,252,095 | - | 31,252,095 | - | | | |
| Total other financial assets | 55,103,591 | 14,013,076 | 41,090,515 | - | | | |
| Derivative financial instruments | 411,954 | - | 411,954 | - | | | |
| Derivative hedge liabilities | 8,813,456 | - | 8,813,456 | - | | | |
| Total financial derivative liabilities | 9,225,410 | | 9,225,410 | | | | |

| | Recorded fair | Fair value hierarchy | | | | | |
|--|---------------|----------------------|------------|---------|--|--|--|
| As of December 31, 2020 | value | level 1 | level 2 | level 3 | | | |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | | | |
| Derivative financial instruments | 222,443 | - | 222,443 | - | | | |
| Market securities and investments in other companies | 7,329,096 | 7,329,096 | - | - | | | |
| Derivative hedge assets | 16,614,484 | - | 16,614,484 | - | | | |
| Total other financial assets | 24,166,023 | 7,329,096 | 16,836,927 | | | | |
| Derivative financial instruments | 4,243,939 | - | 4,243,939 | - | | | |
| Derivative hedge liabilities | 5,323,640 | - | 5,323,640 | - | | | |
| Total financial derivative liabilities | 9,567,579 | | 9,567,579 | | | | |
| | | | | | | | |

During the year ended as of December 31, 2021, the Company has not made any significant instrument transfers between levels 1 and 2.

Credit quality of financial assets

The Company uses two credit assessment systems for its clients: a) Clients with loan insurance are assessed according to the external risk criteria (trade reports, non-compliance and protested documents that are available in the local market), payment capability and equity situation required by the insurance company to grant a loan coverage; b) All other the clients are assessed through an ABC risk model, which considers internal risk (non-compliance and protested documents), external risk (trade reports, non-compliance and protested documents that are available in the local market) and payment capacity and equity situation. The uncollectible rate during the last two years has not been significant.



Note 8 Cash and cash equivalents

Cash and cash equivalent balances are detailed as follows:

| | As of December 31, 2021 | As of December 31, 2020 | As of December 31, 2019 |
|---|-------------------------|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ | ThCh\$ |
| Cash on hand | 182,491 | 320,274 | 242,308 |
| Bank balances | 68,131,885 | 80,767,977 | 71,393,732 |
| Cash | 68,314,376 | 81,088,251 | 71,636,040 |
| Time deposits | 54,890,333 | 106,109,299 | 4,356,420 |
| Securities purchased under resale agreements | 109,332,901 | 179,357,487 | 101,077,015 |
| Investments in mutual funds | 33,030,515 | 19,194,583 | 5,888,424 |
| Short term investments classified as cash equivalents | 142,363,416 | 198,552,070 | 106,965,439 |
| Cash equivalents | 197,253,749 | 304,661,369 | 111,321,859 |
| Overnight deposits | - | 10,639,396 | 13,411,325 |
| Total other cash and cash equivalents | - | 10,639,396 | 13,411,325 |
| Total | 265,568,125 | 396,389,016 | 196,369,224 |



The composition of cash and cash equivalents by currency as of December 31, 2021, is detailed as follows:

| | Chilean Peso | US Dollar | Euro | Argentine Peso | Uruguayan Peso | Paraguayan Guarani | Bolivian | Others | Total |
|---|--------------|------------|-----------|----------------|-------------------|-----------------------|----------|-----------|-------------|
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Cash on hand | 62,430 | 3,524 | - | 10,256 | - | - | 106,281 | - | 182,491 |
| Bank balances | 48,562,230 | 8,248,242 | 2,495,431 | 3,266,761 | 1,498,157 | 1,264,251 | 318,107 | 2,478,706 | 68,131,885 |
| Cash | 48,624,660 | 8,251,766 | 2,495,431 | 3,277,017 | 1,498,157 | 1,264,251 | 424,388 | 2,478,706 | 68,314,376 |
| Time deposits | 16,257,047 | 24,073,959 | | 14,559,327 | - | - | - | - | 54,890,333 |
| Securities purchased under resale agreements | 109,332,901 | - | - | - | - | - | - | - | 109,332,901 |
| Investments in mutual funds | - | - | - | 33,030,515 | - | - | - | - | 33,030,515 |
| Short term investments classified as cash equivalents | 109,332,901 | - | - | 33,030,515 | - | - | - | - | 142,363,416 |
| Cash equivalents | 125,589,948 | 24,073,959 | | 47,589,842 | - | - | - | - | 197,253,749 |
| Total | 174,214,608 | 32,325,725 | 2,495,431 | 50,866,859 | 1,498,157 | 1,264,251 | 424,388 | 2,478,706 | 265,568,125 |

The composition of cash and cash equivalents by currency as of December 31, 2020, is detailed as follows:

| | Chilean Peso | US Dollar | Euro | Argentine Peso | Uruguayan Peso | Paraguayan Guarani | Bolivian | Others | Total |
|---|--------------|------------|---------|----------------|-------------------|-----------------------|-----------|---------|-------------|
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Cash on hand | 83,672 | 3,702 | - | 13,683 | - | 26,056 | 193,161 | - | 320,274 |
| Bank balances | 63,009,146 | 7,026,213 | 862,011 | 2,474,235 | 1,213,256 | 2,508,234 | 3,227,494 | 447,388 | 80,767,977 |
| Cash | 63,092,818 | 7,029,915 | 862,011 | 2,487,918 | 1,213,256 | 2,534,290 | 3,420,655 | 447,388 | 81,088,251 |
| Time deposits | 92,915,729 | 4,621,188 | - | 8,572,382 | - | - | - | - | 106,109,299 |
| Securities purchased under resale agreements | 179,353,248 | 4,239 | - | - | - | - | - | - | 179,357,487 |
| Investments in mutual funds | - | - | - | 19,194,583 | - | - | - | - | 19,194,583 |
| Short term investments classified as cash equivalents | 179,353,248 | 4,239 | - | 19,194,583 | - | - | - | - | 198,552,070 |
| Cash equivalents | 272,268,977 | 4,625,427 | - | 27,766,965 | - | - | - | - | 304,661,369 |
| Overnight deposits | - | 10,639,396 | - | - | - | - | - | - | 10,639,396 |
| Total other cash and cash equivalents | - | 10,639,396 | - | - | - | - | - | - | 10,639,396 |
| Total | 335,361,795 | 22,294,738 | 862,011 | 30,254,883 | 1,213,256 | 2,534,290 | 3,420,655 | 447,388 | 396,389,016 |



The composition of cash and cash equivalents by currency as of December 31, 2019, is detailed as follows:

| | Chilean Peso | US Dollar | Euro | Argentine Peso | Uruguayan Peso | Paraguayan Guarani | Bolivian | Others | Total |
|---|-----------------|------------|-----------|-------------------|-------------------|-----------------------|-----------|-----------|-------------|
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Cash on hand | 92,440 | 3,964 | - | 6,727 | - | - | 139,177 | - | 242,308 |
| Bank balances | 48,583,607 | 10,176,489 | 2,592,865 | 1,577,902 | 1,384,395 | 2,763,191 | 3,184,376 | 1,130,907 | 71,393,732 |
| Cash | 48,676,047 | 10,180,453 | 2,592,865 | 1,584,629 | 1,384,395 | 2,763,191 | 3,323,553 | 1,130,907 | 71,636,040 |
| Time deposits | 2,450,392 | 1,906,028 | - | - | - | - | - | - | 4,356,420 |
| Securities purchased under resale agreements | 101,077,015 | - | - | - | - | - | - | - | 101,077,015 |
| Investments in mutual funds | - | - | - | 5,888,424 | - | - | - | - | 5,888,424 |
| Short term investments classified as cash equivalents | 101,077,015 | - | - | 5,888,424 | - | - | - | - | 106,965,439 |
| Cash equivalents | 103,527,407 | 1,906,028 | - | 5,888,424 | - | - | - | - | 111,321,859 |
| Overnight deposits | - | 13,411,325 | - | - | - | - | - | - | 13,411,325 |
| Total other cash and cash equivalents | - | 13,411,325 | - | - | - | - | - | - | 13,411,325 |
| Total | 152,203,454 | 25,497,806 | 2,592,865 | 7,473,053 | 1,384,395 | 2,763,191 | 3,323,553 | 1,130,907 | 196,369,224 |



The composition of time deposits is detailed as follows:

As of December 31, 2021:

| - | Date of | 5 11 | | Amount | Monthly interest | |
|---------------------------------|------------|------------|----------|------------|------------------|--|
| Financial entity | placement | Due date | Currency | ThCh\$ | rate (%) | |
| Banco BBVA - Argentina | 12-23-2021 | 01-21-2022 | ARS | 4,142,029 | 0.03 | |
| Banco de Chile | 12-29-2021 | 01-05-2022 | USD | 5,490,491 | 0.02 | |
| Banco de Chile | 12-23-2021 | 01-04-2022 | CLP | 3,502,613 | 0.03 | |
| Banco de Chile | 12-29-2021 | 01-13-2022 | CLP | 4,750,887 | 0.03 | |
| Banco Macro - Argentina | 12-13-2021 | 01-12-2022 | ARS | 1,255,315 | 0.03 | |
| Banco Patagonia - Argentina | 12-16-2021 | 01-17-2022 | ARS | 3,338,315 | 0.03 | |
| Banco Patagonia - Argentina | 12-28-2021 | 01-27-2022 | ARS | 2,476,161 | 0.03 | |
| Banco Santander - Chile | 12-27-2021 | 01-04-2022 | CLP | 8,003,547 | 0.03 | |
| Banco Santander - Chile | 12-27-2021 | 01-27-2022 | USD | 6,757,670 | 0.02 | |
| Banco Santander - Chile | 12-29-2021 | 01-27-2022 | USD | 11,825,798 | 0.02 | |
| Banco Santander Río - Argentina | 12-13-2021 | 01-12-2022 | ARS | 3,347,507 | 0.03 | |
| Total | | | | 54,890,333 | | |



As of December 31, 2020:

| Figure in landing | Date of | Due dete | C | Amount | Monthly interest |
|--|------------|------------|----------|-------------|------------------|
| Financial entity | placement | Due date | Currency | ThCh\$ | rate (%) |
| Banco Bice - Chile | 11-30-2020 | 01-18-2021 | CLP | 599,924 | 0.02 |
| Banco Bice - Chile | 12-01-2020 | 02-16-2021 | CLP | 500,562 | 0.02 |
| Banco Bice - Chile | 12-21-2020 | 01-05-2021 | CLP | 171,656 | 0.02 |
| Banco Consorcio - Chile | 11-30-2020 | 01-11-2021 | CLP | 1,199,904 | 0.02 |
| Banco de Chile | 11-30-2020 | 02-22-2021 | CLP | 1,036,848 | 0.02 |
| Banco de Chile | 11-30-2020 | 01-20-2021 | CLP | 599,916 | 0.02 |
| Banco de Chile | 12-29-2020 | 01-05-2021 | USD | 3,554,760 | 0.05 |
| Banco de Chile | 12-29-2020 | 01-05-2021 | USD | 1,066,428 | 0.05 |
| Banco de Chile | 12-29-2020 | 01-05-2021 | CLP | 2,750,018 | 0.01 |
| Banco de Crédito e Inversiones - Chile | 12-03-2020 | 01-07-2021 | CLP | 4,001,080 | 0.03 |
| Banco de Crédito e Inversiones - Chile | 12-03-2020 | 01-12-2021 | CLP | 2,970,653 | 0.03 |
| Banco de Crédito e Inversiones - Chile | 12-04-2020 | 02-02-2021 | CLP | 3,035,095 | 0.03 |
| Banco de Crédito e Inversiones - Chile | 12-11-2020 | 02-09-2021 | CLP | 4,005,434 | 0.03 |
| Banco de Crédito e Inversiones - Chile | 12-11-2020 | 02-19-2021 | CLP | 4,000,760 | 0.03 |
| Banco del Estado de Chile | 12-01-2020 | 01-07-2021 | CLP | 349,981 | 0.02 |
| Banco del Estado de Chile | 12-01-2020 | 01-07-2021 | CLP | 1,599,915 | 0.02 |
| Banco del Estado de Chile | 12-01-2020 | 01-07-2021 | CLP | 150,770 | 0.02 |
| Banco del Estado de Chile | 12-02-2020 | 03-02-2021 | CLP | 3,203,525 | 0.02 |
| Banco del Estado de Chile | 12-14-2020 | 03-12-2021 | CLP | 2,998,561 | 0.02 |
| Banco del Estado de Chile | 12-28-2020 | 01-07-2021 | CLP | 599,968 | 0.02 |
| Banco del Estado de Chile | 12-28-2020 | 01-04-2021 | CLP | 5,160,074 | 0.01 |
| Banco Galicia - Argentina | 12-22-2020 | 01-21-2021 | ARS | 4,264,230 | 0.03 |
| Banco Itaú - Chile | 12-18-2020 | 03-18-2021 | CLP | 5,003,388 | 0.04 |
| Banco Itaú - Chile | 12-22-2020 | 02-19-2021 | CLP | 4,002,133 | 0.04 |
| Banco Patagonia - Argentina | 12-11-2020 | 01-11-2021 | ARS | 4,308,152 | 0.03 |
| Banco Santander - Chile | 10-23-2020 | 01-21-2021 | CLP | 3,002,365 | 0.02 |
| Banco Santander - Chile | 11-26-2020 | 01-11-2021 | CLP | 5,001,133 | 0.02 |
| Banco Santander - Chile | 11-26-2020 | 01-25-2021 | CLP | 5,001,133 | 0.02 |
| Banco Santander - Chile | 12-04-2020 | 02-02-2021 | CLP | 5,000,867 | 0.02 |
| Banco Security - Chile | 11-26-2020 | 01-22-2021 | CLP | 5,001,133 | 0.02 |
| Banco Security - Chile | 12-29-2020 | 03-29-2021 | CLP | 3,953,938 | 0.03 |
| Scotiabank Chile | 11-26-2020 | 02-23-2021 | CLP | 4,928,234 | 0.02 |
| Scotiabank Chile | 11-26-2020 | 02-24-2021 | CLP | 5,074,166 | 0.02 |
| Scotiabank Chile | 12-16-2020 | 02-15-2021 | CLP | 7,972,555 | 0.02 |
| Scotiabank Chile | 12-24-2020 | 03-24-2021 | CLP | 40,040 | 0.03 |
| Total | | | | 106,109,299 | |

As of December 31, 2019:

| Financial entity | Date of Due date | Currency | Amount | Monthly interest | |
|------------------|------------------|------------|-----------|------------------|----------|
| T manotal chary | placement | 2 40 4410 | - James J | ThCh\$ | rate (%) |
| Banco de Chile | 12-27-2019 | 01-03-2020 | CLP | 2,450,392 | 0.12 |
| Banco de Chile | 12-27-2019 | 01-09-2020 | USD | 1,108,307 | 0.12 |
| Banco de Chile | 12-20-2019 | 01-10-2020 | USD | 486,897 | 0.12 |
| Banco de Chile | 12-23-2019 | 01-06-2020 | USD | 310,824 | 0.12 |
| Total | | | | 4,356,420 | |



The composition of securities purchased under resale agreements is detailed as follows: As of December 31, 2021:

| | | Date of | | | Amount | Monthly | |
|--|--|------------|------------|----------|-------------|----------------------|--|
| Financial entity | Underlying Asset (Time Deposit) (*) | placement | Due date | Currency | ThCh\$ | interest rate (%) | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Bice - Chile | 12-27-2021 | 01-04-2022 | CLP | 500,213 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Central de Chile | 12-27-2021 | 01-04-2022 | CLP | 6,992,381 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Central de Chile | 12-28-2021 | 01-06-2022 | CLP | 7,397,112 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Consorcio - Chile | 12-28-2021 | 01-06-2022 | CLP | 133,547 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Consorcio - Chile | 12-28-2021 | 01-06-2022 | CLP | 2.500.800 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Chile | 12-30-2021 | 01-06-2022 | CLP | 298,203 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Chile | 12-30-2021 | 01-06-2022 | CLP | 3.207.336 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Chile | 12-30-2021 | 01-06-2022 | CLP | 2,995,176 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Chile | 12-24-2021 | 01-04-2022 | CLP | 3,502,532 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Crédito e Inversiones - Chile | 12-27-2021 | 01-04-2022 | CLP | 900,384 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Crédito e Inversiones - Chile | 12-28-2021 | 01-06-2022 | CLP | 3,086,710 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Crédito e Inversiones - Chile | 12-28-2021 | 01-06-2022 | CLP | 319.990 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco del Estado de Chile | 12-28-2021 | 01-06-2022 | CLP | 66,161 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Itaú Corpbanca - Chile | 12-30-2021 | 01-06-2022 | CLP | 2,500,275 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Itaú Corpbanca - Chile | 12-27-2021 | 01-04-2022 | CLP | 1,200,512 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Itaú Corpbanca - Chile | 12-30-2021 | 01-11-2022 | CLP | 500,055 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Itaú Corpbanca - Chile | 12-28-2021 | 01-06-2022 | CLP | 1.500.480 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Itaú Corpbanca - Chile | 12-28-2021 | 01-06-2022 | CLP | 2.000.640 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Itaú Corpbanca - Chile | 12-30-2021 | 01-06-2022 | CLP | 2,500,040 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Security - Chile | 12-30-2021 | 01-04-2022 | CLP | 1.000,110 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Security - Chile | 12-27-2021 | 01-04-2022 | CLP | 500,213 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Security - Chile | 12-28-2021 | 01-04-2022 | CLP | 1.500.480 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Security - Chile Banco Security - Chile | 12-30-2021 | 01-00-2022 | CLP | 1,000,460 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Security - Chile | 12-28-2021 | 01-06-2022 | CLP | 1,500,480 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Security - Chile | 12-30-2021 | 01-04-2022 | CLP | 1,000,460 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Scotiabank Chile | 12-30-2021 | 01-04-2022 | CLP | 3,011,885 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Scotiabank Chile | 12-30-2021 | 01-04-2022 | CLP | 7,000,770 | 0.3 | |
| | | | | CLP | | | |
| BancoEstado S.A. Corredores de Bolsa - Chile BancoEstado S.A. Corredores de Bolsa - Chile | Scotiabank Chile Scotiabank Chile | 12-27-2021 | 01-04-2022 | CLP | 400,171 | 0.3 | |
| | | 12-27-2021 | 01-04-2022 | | 300,128 | 0.3 | |
| BancoEstado S.A. Corredores de Bolsa - Chile | Scotiabank Chile | 12-28-2021 | 01-06-2022 | CLP | 10,003,200 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Banco Bice - Chile | 12-30-2021 | 01-06-2022 | CLP | 1,980,643 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Banco Central de Chile | 12-24-2021 | 01-04-2022 | CLP | 999,477 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Banco Consorcio - Chile | 12-30-2021 | 01-06-2022 | CLP | 4,667,502 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Banco Consorcio - Chile | 12-29-2021 | 01-06-2022 | CLP | 1,500,320 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Banco de Crédito e Inversiones - Chile | 12-30-2021 | 01-06-2022 | CLP | 2,387,785 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Banco de Crédito e Inversiones - Chile | 12-28-2021 | 01-06-2022 | CLP | 2,778,877 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Banco de Crédito e Inversiones - Chile | 12-24-2021 | 01-04-2022 | CLP | 1,272,246 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Banco de Crédito e Inversiones - Chile | 12-24-2021 | 01-04-2022 | CLP | 446,271 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Banco de Crédito e Inversiones - Chile | 12-24-2021 | 01-04-2022 | CLP | 1,284,900 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Banco Itaú Corpbanca - Chile | 12-28-2021 | 01-06-2022 | CLP | 4,723,523 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Banco Security - Chile | 12-30-2021 | 01-06-2022 | CLP | 2,977,040 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Banco Security - Chile | 12-23-2021 | 01-04-2022 | CLP | 2,502,133 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Banco Security - Chile | 12-24-2021 | 01-04-2022 | CLP | 2,501,808 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Scotiabank Chile | 12-30-2021 | 01-06-2022 | CLP | 4,996,985 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Scotiabank Chile | 12-30-2021 | 01-06-2022 | CLP | 2,992,312 | 0.3 | |
| Scotia Corredora de Bolsa Chile S.A. | Scotiabank Chile | 12-28-2021 | 01-06-2022 | CLP | 2,000,640 | 0.3 | |
| [otal | | | | | 109.332.901 | | |

^(*) All financial instruments acquired under resale agreements, correspond to time deposits and are subject to a fixed interest rate.



As of December 31, 2020:

| - | | Date of | | | Amount | Monthly |
|--|--|--------------------------|------------|------------|------------|----------------------|
| Financial entity | Underlying Asset (Time Deposit) (*) | placement | Due date | Currency | ThCh\$ | interest rate (%) |
| BanChile Corredores de Bolsa S.A Chile | Banco Central de Chile | 12-30-2020 | 01-04-2021 | CLP | 12,198,902 | 0.01 |
| BanChile Corredores de Bolsa S.A Chile | Banco Central de Chile | 12-30-2020 | 01-04-2021 | CLP | 3,499,685 | 0.01 |
| BanChile Corredores de Bolsa S.A Chile | Banco Central de Chile | 12-30-2020 | 01-04-2021 | CLP | 799,928 | 0.01 |
| BanChile Corredores de Bolsa S.A Chile | Banco Central de Chile | 12-30-2020 | 01-04-2021 | CLP | 1,799,838 | 0.01 |
| BanChile Corredores de Bolsa S.A Chile | Banco Central de Chile | 12-30-2020 | 01-04-2021 | CLP | 849,924 | 0.01 |
| BanChile Corredores de Bolsa S.A Chile | Banco Central de Chile | 12-30-2020 | 01-04-2021 | CLP | 5,000,000 | 0.01 |
| BanChile Corredores de Bolsa S.A Chile | Banco de Chile | 12-30-2020 | 01-04-2021 | CLP | 79 | 0.01 |
| BanChile Corredores de Bolsa S.A Chile | Banco de Chile | 12-30-2020 | 01-04-2021 | CLP | 301,140 | 0.01 |
| BanChile Corredores de Bolsa S.A Chile | Banco de Chile | 12-30-2020 | 01-04-2021 | CLP | 327 | 0.01 |
| BanChile Corredores de Bolsa S.A Chile | Banco de Chile | 12-30-2020 | 01-04-2021 | CLP | 168 | 0.01 |
| BanChile Corredores de Bolsa S.A Chile | Banco de Chile | 12-30-2020 | 01-04-2021 | CLP | 75 | 0.01 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Central de Chile | 12-24-2020 | 01-05-2021 | CLP | 997,022 | 0.02 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Central de Chile | 12-24-2020 | 01-05-2021 | CLP | 498,511 | 0.02 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Central de Chile | 12-30-2020 | 01-07-2021 | CLP | 598,291 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Central de Chile | 12-30-2020 | 01-05-2021 | CLP | 2,553,682 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Central de Chile | 12-30-2020 | 01-05-2021 | CLP | 1,497,373 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Central de Chile | 12-24-2020 | 01-05-2021 | CLP | 897,320 | 0.02 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Central de Chile | 12-24-2020 | 01-05-2021 | CLP | 897,320 | 0.02 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Central de Chile | 12-24-2020 | 01-05-2021 | CLP | 598,213 | 0.02 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Central de Chile | 12-30-2020 | 01-07-2021 | CLP | 1,989,442 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Central de Chile | 12-30-2020 | 01-21-2021 | CLP | 1,546,802 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Central de Chile | 12-28-2020 | 01-05-2021 | CLP | 25,177,686 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Chile | 12-30-2020 | 01-05-2021 | CLP | 246,346 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Chile | 12-30-2020 | 01-07-2021 | CLP | 10,578 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Chile | 12-30-2020 | 01-05-2021 | CLP | 2,642 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Chile | 12-30-2020 | 01-14-2021 | CLP | 667,953 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Chile | 12-30-2020 | 01-07-2021 | CLP | 1,715 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco del Estado de Chile | 12-24-2020 | 01-05-2021 | CLP | 3,025 | 0.02 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco del Estado de Chile | 12-17-2020 | 01-05-2021 | CLP | 5,000,000 | 0.02 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco del Estado de Chile | 12-24-2020 | 01-05-2021 | CLP | 2,722 | 0.02 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco del Estado de Chile | 12-30-2020 | 01-14-2021 | CLP | 8,400,084 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco del Estado de Chile | 12-24-2020 | 01-05-2021 | CLP | 1,512 | 0.02 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Crédito e Inversiones - Chile | 12-30-2020 | 01-14-2021 | CLP | 2,000,020 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Crédito e Inversiones - Chile | 12-28-2020 | 01-14-2021 | CLP | 1,500,045 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Crédito e Inversiones - Chile | 12-28-2020 | 01-05-2021 | CLP | 4,823,214 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Crédito e Inversiones - Chile | 12-30-2020 | 01-21-2021 | CLP | 453,218 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco del Estado de Chile | 12-17-2020 | 01-05-2021 | CLP | 900,084 | 0.02 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco del Estado de Chile | 12-24-2020 | 01-05-2021 | CLP | 1,815 | 0.02 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco del Estado de Chile | 12-24-2020 | 01-05-2021 | CLP | 2,722 | 0.02 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Santander - Chile | 12-30-2020 | 01-21-2021 | CLP | 1,200,012 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Santander - Chile | 12-30-2020 | 01-14-2021 | CLP | 7,832,132 | 0.03 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Scotiabank Chile | 12-30-2020 | 01-14-2021 | CLP | 1,000,010 | 0.03 |
| BASA - Paraguay | BASA - Paraguay | 10-19-2020 | 01-18-2021 | USD | 4,239 | 0.02 |
| Scotia Corredora de Bolsa Chile S.A. | Banco Consorcio - Chile | 12-29-2020 | 01-14-2021 | CLP | 11,525,797 | 0.03 |
| Scotia Corredora de Bolsa Chile S.A. | Banco de Chile | 12-29-2020 | 01-07-2021 | CLP CLP | 4,793,536 | 0.03 |
| Scotia Corredora de Bolsa Chile S.A. | Banco de Crédito e Inversiones - Chile | 12-29-2020 | 01-07-2021 | CLP | 20,639,190 | 0.03 |
| Scotia Corredora de Bolsa Chile S.A. | Banco de Crédito e Inversiones - Chile | 12-29-2020 | 01-14-2021 | CLP | 5,031,227 | 0.03 |
| Scotia Corredora de Bolsa Chile S.A. | Banco Itaú Corpbanca - Chile | 12-29-2020 12-29-2020 | 01-07-2021 | CLP | 37,761 | 0.03 0.03 |
| Scotia Corredora de Bolsa Chile S.A. | Banco Itaú Corpbanca - Chile | | 01-14-2021 | CLP | 12,085,681 | |
| Scotia Corredora de Bolsa Chile S.A. | Banco Santander - Chile | 12-29-2020 | 01-07-2021 | | 3,530,093 | 0.03 |
| Scotia Corredora de Bolsa Chile S.A. | Banco Security - Chile | 12-29-2020 | 01-14-2021 | CLP | 1,995,032 | 0.03 |
| Scotia Corredora de Bolsa Chile S.A. | Scotiabank Chile | 12-29-2020 | 01-14-2021 | CLP | 9,363,062 | 0.03 |
| Scotia Corredora de Bolsa Chile S.A. | Scotiabank Chile | 12-29-2020 | 01-07-2021 | CLP | 14,000,280 | 0.03 |
| Scotia Corredora de Bolsa Chile S.A. | Scotiabank Chile | 12-29-2020 | 01-14-2021 | CLP | 600,012 | 0.03 |

^(*) All financial instruments acquired under resale agreements, correspond to time deposits and are subject to a fixed interest rate.



As of December 31, 2019:

| | | Date of | | | Amount | Monthly |
|--|--|------------|------------|----------|-------------|----------------------|
| Financial entity | Underlying Asset (Time Deposit) (*) | placement | Due date | Currency | ThCh\$ | interest rate (%) |
| BanChile Corredores de Bolsa S.A Chile | Banco de Crédito e Inversiones - Chile | 12-30-2019 | 01-02-2020 | CLP | 1,124,056 | 0.22 |
| BanChile Corredores de Bolsa S.A Chile | Banco Central de Chile | 12-30-2019 | 01-02-2020 | CLP | 6,176,480 | 0.22 |
| BanChile Corredores de Bolsa S.A Chile | Banco de Crédito e Inversiones - Chile | 12-27-2019 | 01-02-2020 | CLP | 2,776,880 | 0.18 |
| BanChile Corredores de Bolsa S.A Chile | Banco Itaú Corpbanca - Chile | 12-27-2019 | 01-02-2020 | CLP | 489,632 | 0.18 |
| BanChile Corredores de Bolsa S.A Chile | Banco de Crédito e Inversiones - Chile | 12-30-2019 | 01-09-2020 | CLP | 100,005 | 0.16 |
| BanChile Corredores de Bolsa S.A Chile | Banco Bice - Chile | 12-27-2019 | 01-02-2020 | CLP | 734,448 | 0.18 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Crédito e Inversiones - Chile | 12-26-2019 | 01-03-2020 | CLP | 4,001,333 | 0.20 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Santander - Chile | 12-26-2019 | 01-03-2020 | CLP | 9,403,133 | 0.20 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Chile | 12-27-2019 | 01-03-2020 | CLP | 12,003,360 | 0.21 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco del Estado de Chile | 12-27-2019 | 01-03-2020 | CLP | 5,001,400 | 0.21 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Itaú Corpbanca - Chile | 12-27-2019 | 01-03-2020 | CLP | 4,001,120 | 0.21 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Scotiabank Sudamericano - Chile | 12-27-2019 | 01-02-2020 | CLP | 1,192,040 | 0.21 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Security - Chile | 12-27-2019 | 01-02-2020 | CLP | 658,478 | 0.21 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco del Estado de Chile | 12-30-2019 | 01-09-2020 | CLP | 200,012 | 0.18 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Scotiabank Sudamericano - Chile | 12-27-2019 | 01-09-2020 | CLP | 1,200,336 | 0.21 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco del Estado de Chile | 12-30-2019 | 01-24-2020 | CLP | 331,012 | 0.18 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Consorcio - Chile | 12-30-2019 | 01-24-2020 | CLP | 369.030 | 0.18 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Crédito e Inversiones - Chile | 12-26-2019 | 01-03-2020 | CLP | 6.002.000 | 0.20 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco del Estado de Chile | 12-30-2019 | 01-09-2020 | CLP | 300,018 | 0.18 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Security - Chile | 12-23-2019 | 01-06-2020 | CLP | 300,168 | 0.21 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Consorcio - Chile | 12-23-2019 | 01-06-2020 | CLP | 300,168 | 0.21 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Crédito e Inversiones - Chile | 12-23-2019 | 01-06-2020 | CLP | 1.200.672 | 0.21 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Scotiabank Sudamericano - Chile | 12-30-2019 | 01-16-2020 | CLP | 3,864,985 | 0.18 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Santander - Chile | 12-30-2019 | 01-16-2020 | CLP | 5.959.517 | 0.18 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Security - Chile | 12-30-2019 | 01-16-2020 | CLP | 1,000,060 | 0.18 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco Consorcio - Chile | 12-30-2019 | 01-16-2020 | CLP | 376.110 | 0.18 |
| BancoEstado S.A. Corredores de Bolsa - Chile | Banco de Crédito e Inversiones - Chile | 12-26-2019 | 01-03-2020 | CLP | 500,167 | 0.20 |
| Scotia Corredora de Bolsa Chile S.A. | Scotiabank Sudamericano - Chile | 12-27-2019 | 01-06-2020 | CLP | 8,363,007 | 0.21 |
| Scotia Corredora de Bolsa Chile S.A. | Banco Itaú Corpbanca - Chile | 12-27-2019 | 01-06-2020 | CLP | 639,513 | 0.21 |
| Scotia Corredora de Bolsa Chile S.A. | Banco de Chile | 12-26-2019 | 01-03-2020 | CLP | 1,500,525 | 0.21 |
| Scotia Corredora de Bolsa Chile S.A. | Banco de Chile | 12-26-2019 | 01-03-2020 | CLP | 1,211,714 | 0.21 |
| Scotia Corredora de Bolsa Chile S.A. | Banco Bice - Chile | 12-26-2019 | 01-03-2020 | CLP | 2,289,511 | 0.21 |
| Scotia Corredora de Bolsa Chile S.A. | Banco de Chile | 12-26-2019 | 01-03-2020 | CLP | 814,100 | 0.21 |
| Scotia Corredora de Bolsa Chile S.A. | Scotiabank Sudamericano - Chile | 12-26-2019 | 01-03-2020 | CLP | 2.926.683 | 0.21 |
| Scotia Corredora de Bolsa Chile S.A. | Banco Santander - Chile | 12-26-2019 | 01-03-2020 | CLP | 5,705,073 | 0.21 |
| Scotia Corredora de Bolsa Chile S.A. | Banco Itaú Corpbanca - Chile | 12-26-2019 | 01-03-2020 | CLP | 5,109,314 | 0.21 |
| Scotia Corredora de Bolsa Chile S.A. | Banco Security - Chile | 12-26-2019 | 01-03-2020 | CLP | 2,950,955 | 0.21 |
| Total | | 0 _0 10 | 11.10.2020 | | 101.077.015 | 0.21 |
| 10.01 | | | | | 101,011,013 | |

^(*) All financial instruments acquired under resale agreements, correspond to time deposits and are subject to a fixed interest rate.

Payments for business acquisitions are detailed as follows:

| | For the years ended as of December 31, | | | |
|--|--|--------------|--------------|--|
| | 2021 | 2020 | 2019 | |
| | ThCh\$ | ThCh\$ | ThCh\$ | |
| Total disbursement per business acquisition | | | | |
| Other cash payment to acquire interests in joint ventures (1) | (5,791,718) | (19,287,372) | (13,549,638) | |
| Cash flow used for control of subsidiaries or other business (2) | (12,207,458) | (86,912) | - | |
| Payment for changes in ownership interests in subsidiaries (3) | - | (1,028,076) | (8,652,268) | |
| Total | (17,999,176) | (20,402,360) | (22,201,906) | |

⁽¹⁾ In 2021 corresponds to capital contributions made to Zona Franca Central Cervecera S.A.S., and in 2020 to Central Cervecera de Colombia S.A.S., and in 2019 to Zona Franca Central Cervecera S.A.S. (See Note 16 – Investments accounted using equity method).

(2) In 2021, see Note 1 – general information, letter C), numbers (15) and (16). In 2020, see Note 1 – General information, letter C) number

⁽³⁾ In 2020, see Note 15 - Business combinations letter d) and e). In 2019, see Note 15 - Business combinations letter b) and c).



Note 9 Other non-financial assets

The Company maintained the following other non-financial assets:

| | As of Decem | ber 31, 2021 | As of December 31, 2020 | |
|-----------------------|-------------|--------------|-------------------------|-------------|
| | Current | Non-current | Current | Non-current |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Insurances paid | 3,731,652 | - | 3,279,763 | - |
| Advertising | 12,043,766 | 7,884,438 | 8,467,220 | 7,436,606 |
| Advances to suppliers | 11,126,150 | - | 1,495,893 | - |
| Prepaid expenses | 1,372,181 | 228,728 | 1,138,498 | 885,281 |
| Total advances | 28,273,749 | 8,113,166 | 14,381,374 | 8,321,887 |
| Guarantees paid | 11,153 | 149,284 | 11,153 | 142,232 |
| Consumables | 683,951 | - | 462,362 | - |
| Dividends receivable | 361,565 | - | 423,669 | - |
| Other | - | 3,905 | - | 15,549 |
| Total other assets | 1,056,669 | 153,189 | 897,184 | 157,781 |
| Total | 29,330,418 | 8,266,355 | 15,278,558 | 8,479,668 |

Nature of each non-financial asset:

- a) Insurances paid: Annual payments for insurances policies are included, which are capitalized and then amortized according the term of the contract.
- b) Advertising: Corresponds to advertising and promotion contracts related to customers and advertising service providers, that promote our brands which are capitalized and then amortized according the term of the contract.
- c) Advances to suppliers: Mainly for services, purchase of raw materials and customs agents.
- d) Prepaid expenses: Services paid in advance that give entitlement to benefits usually for a period of 12 months, they are reflected against result as they are accrued.
- e) Guarantees paid: It is the initial payment for the lease of goods required by the lessor to ensure compliance with the conditions stipulated in the contract.
- f) Materials to be consumed: Under this item are mainly included security supplies, clothing or supplies to be used in administrative offices, such as: eyeglasses, gloves, masks, aprons, etc.
- g) Dividends receivable: Dividends receivable from associates and joint ventures.



Note 10 Trade and other receivables

The trade and other receivables are detailed as follows:

| | As of Decem | ber 31, 2021 | As of Decem | ber 31, 2020 |
|--|-------------|--------------|-------------|--------------|
| | Current | Non-current | Current | Non-current |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Chile operating segment | 187,798,087 | - | 152,262,513 | - |
| International business operating segment | 73,047,039 | - | 47,024,646 | - |
| Wines operating segment | 59,645,896 | - | 49,402,271 | - |
| Total commercial debtors | 320,491,022 | - | 248,689,430 | - |
| Impairment loss estimate | (5,820,206) | - | (6,323,298) | - |
| Total commercial debtors - net | 314,670,816 | | 242,366,132 | |
| Others accounts receivables (1) | 58,324,913 | 3,801,244 | 33,021,791 | 1,860,635 |
| Total other accounts receivable | 58,324,913 | 3,801,244 | 33,021,791 | 1,860,635 |
| Total | 372,995,729 | 3,801,244 | 275,387,923 | 1,860,635 |

⁽¹⁾ In Other non-current account receivables mainly tax receivables from Argentinian subsidiaries are presented.

The Company's accounts receivable are denominated in the following currencies:

| | As of Decembe 31, 2021 | As of December 31, 2020 |
|--------------------|---------------------------|-------------------------|
| | ThCh\$ | ThCh\$ |
| Chilean Peso | 237,454,59 | 1 183,196,543 |
| Argentine Peso | 68,951,33 | 6 39,900,845 |
| US Dollar | 38,729,97 | 2 29,115,797 |
| Euro | 10,590,73 | 8 8,750,745 |
| Unidad de Fomento | 4,026,47 | 1,193,711 |
| Uruguayan Pesos | 5,243,16 | 9 4,374,350 |
| Paraguayan Guarani | 8,056,57 | 5 6,739,979 |
| Bolivian | 1,527,63 | 7 1,464,727 |
| Others currencies | 2,216,48 | 2,511,861 |
| Total | 376,796,97 | 3 277,248,558 |



The detail of the accounts receivable maturities as of December 31, 2021, is detailed as follows:

| | | | balances | | | |
|----------------------------------|-------------|-----------------|--------------|--------------|---------------|------------------------|
| | Total | Current balance | 0 a 3 months | 3 a 6 months | 6 a 12 months | More than 12 months |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Chile operating segment | 187,798,087 | 182,192,821 | 3,474,949 | 291,779 | 379,429 | 1,459,109 |
| International business operating | 73,047,039 | 67.503.572 | 4,478,531 | 123.302 | 123.089 | 818,545 |
| segment | | . ,,. | | ., | -, | • |
| Wines operating segment | 59,645,896 | 54,914,881 | 4,397,507 | 277,201 | 2,039 | 54,268 |
| Total commercial debtors | 320,491,022 | 304,611,274 | 12,350,987 | 692,282 | 504,557 | 2,331,922 |
| Impairment loss estimate | (5,820,206) | (3,146,576) | (401,432) | (372,848) | (353,056) | (1,546,294) |
| Total commercial debtors - net | 314,670,816 | 301,464,698 | 11,949,555 | 319,434 | 151,501 | 785,628 |
| Others accounts receivables | 58,324,913 | 58,033,614 | 114,849 | 176,450 | - | - |
| Total other accounts receivable | 58,324,913 | 58,033,614 | 114,849 | 176,450 | | - |
| Total current | 372,995,729 | 359,498,312 | 12,064,404 | 495,884 | 151,501 | 785,628 |
| Others accounts receivables | 3,801,244 | 3,801,244 | - | - | - | - |
| Total non-current | 3,801,244 | 3,801,244 | - | - | - | - |

The detail of the accounts receivable maturities as of December 31, 2020, is detailed as follows:

| | | | Overdue balances | | | | |
|---|--------------------------------|--------------------------------|-----------------------------|--------------------------|------------------------------|------------------------------|--|
| | Total | Current balance | 0 a 3 months | 3 a 6 months | 6 a 12 months | More than 12 months | |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | |
| Chile operating segment | 152,262,513 | 142,464,783 | 3,564,538 | 426,074 | 4,102,860 | 1,704,258 | |
| International business operating segment | 47,024,646 | 41,271,483 | 4,421,421 | 232,540 | 92,003 | 1,007,199 | |
| Wines operating segment | 49,402,271 | 44,612,286 | 4,121,263 | 296,220 | 281,739 | 90,763 | |
| Total commercial debtors Impairment loss estimate | 248,689,430 (6,323,298) | 228,348,552 (1,030,614) | 12,107,222 (415,004) | 954,834 (252,497) | 4,476,602 (2,150,796) | 2,802,220 (2,474,387) | |
| Total commercial debtors - net | 242,366,132 | 227,317,938 | 11,692,218 | 702,337 | 2,325,806 | 327,833 | |
| Others accounts receivables | 33,021,791 | 32,682,442 | 122,527 | 185,314 | 12,690 | 18,818 | |
| Total other accounts receivable | 33,021,791 | 32,682,442 | 122,527 | 185,314 | 12,690 | 18,818 | |
| Total current | 275,387,923 | 260,000,380 | 11,814,745 | 887,651 | 2,338,496 | 346,651 | |
| Others accounts receivables | 1,860,635 | 1,860,635 | - | - | - | - | |
| Total non-current | 1,860,635 | 1,860,635 | - | - | - | - | |

The Company markets its products through wholesale customers, retail and supermarket chains. As of December 31, 2021, the accounts receivable from the three most important supermarket chains in Chile and Argentina represent 29.6% (33.4% in 2020) of the total accounts receivable.

As indicated in the Risk management note (See *Note 5 – Risk administration*), for Credit Risk purposes, the Company acquires credit insurance policies to cover approximately 90% and 99% of the significant accounts receivable balances domestic and export, respectively, of the total of the account receivables.



The general criteria for the determination of the provision for impairment has been established in the framework of IFRS 9, which requires analyzing the behavior of the client portfolio in the long term in order to generate an expected credit loss index by tranches based on the age of the portfolio. This analysis delivered the following results for the Company:

| | As | of December 31, 20 | 21 | As of December 31, 2020 | | | |
|---------------------|------------------|-----------------------|----------------------|-------------------------|-----------------------|----------------------|--|
| | Credit loss rate | Total carrying amount | Impairment provision | Credit loss rate | Total carrying amount | Impairment provision | |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | |
| Up to date | 0.13% | 362,644,888 | (3,146,576) | 0.07% | 261,030,994 | (1,030,614) | |
| 0 a 3 months | 8.97% | 12,465,836 | (401,432) | 7.89% | 12,229,749 | (415,004) | |
| 3 a 6 months | 50.30% | 868,732 | (372,848) | 48.40% | 1,140,148 | (252,497) | |
| 6 a 12 months | 100.00% | 504,557 | (353,056) | 100.00% | 4,489,292 | (2,150,796) | |
| More than 12 months | 100.00% | 2,331,922 | (1,546,294) | 100.00% | 2,821,038 | (2,474,387) | |
| Total | | 378,815,935 | (5,820,206) | | 281,711,221 | (6,323,298) | |

The percentage of impairment determined for the portfolio in each court may differ from the direct application of the previously presented parameters because these percentages are applied to the uncovered portfolio of credit insurance that the Company takes. Past due balances over 6 months and for which no estimates have been made for impairment losses, correspond mainly to items protected by credit insurance. Additionally, there are expired amounts in this stretch, which according to the policy, partial losses due to impairment are estimated based on an individual case-by-case analysis.

For the above mentioned, management estimates that it does not require establishing allowances for further impairment, in addition to those already constituted based on an aging analysis of these balances.

The write-offs of our doubtful clients are once all pre-trial and judicial, efforts have been made and exhausted all means of payment, with the proper demonstration of the insolvency of customers. This process of write off normally takes more than 1 year.

The movement of the impairment losses provision for accounts receivable is as follows:

| | As of December 31, 2021 | As of December 31, 2020 |
|--|-------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Balance at the beginning of year | (6,323,298 | (5,792,821) |
| Estimate of expected credit losses up 12 months | (1,846,559 | (2,375,250) |
| Estimate of expected credit losses longer than 12 months | (33,501 | (349,928) |
| Estimate for expected credit losses due to debt settlement | | (156,112) |
| Impairment provision of accounts receivable | (1,880,060 | (2,881,290) |
| Uncollectible accounts | 1,995,725 | 1,269,299 |
| Add back of unused provisions | 476,246 | 701,121 |
| Effect of translation into presentation currency | (88,819 | 380,393 |
| Total | (5,820,206 | (6,323,298) |



Note 11 Accounts and transactions with related parties

Transactions between the Company and its subsidiaries occur in the normal course of operations and have been eliminated during the consolidation process.

The amounts indicated as transactions in the following table relate to trade operations with related parties, which are under similar terms than what a third party would get respect to price and payment conditions. There are no uncollectible estimates decreasing accounts receivable or guarantees provided to related parties.

Conditions of the balances and transactions with related parties:

- (1) Business operations agreed upon Chilean peso with a payment condition usually up to 30 days.
- (2) Business operations agreed upon in foreign currencies and with a payment condition up to 30 days. Balances are presented at the closing exchange rate.
- (3) An agreement of the subsidiary Compañía Pisquera de Chile S.A. with Cooperativa Agrícola Control Pisquero de Elqui y Limarí Ltda. due to differences resulting from the capital contributions made by the latter. It establishes a 3% annual interest over capital, with annual payments to be made in eight instalments of UF 1,124 each. Beginning February 28, 2007 and UF 9,995 bullet payment at the last contribution date. In accordance with the contract, Cooperativa Agrícola Control Pisquero de Elqui y Limarí Ltda. renewed the contract for a period of nine years with maturing in the year 2023. Consequently, the UF 9,995 will be paid in nine annual, equal and successive instalments of UF 1,200 each and a final payment of UF 2,050, beginning on February 28, 2015.
- (4) Business operations agreed upon Chilean pesos of the subsidiary Cervecería Guayacán SpA. with Inversiones Diaguitas #33 SpA., which will accrue interest corresponding to the nominal TAB rate of 30 days plus spread of 0.78% per year. On July 30, 2021, this loan was settled through the sale of land between Inversiones Diaguitas #33 SpA. and Cervecera Guayacán SpA.
- (5) Corresponds to shares of subsidiary Cervecería Szot SpA. from subsidiary Cervecería Kunstmann S.A. sold to Representaciones Chile Beer Kevin Michael Szot E.I.R.L. The total amount of the transaction raised ThCh\$ 42,506 for the sale of 15,167 shares. An interest of UF plus 3.79% annually will be applied to the value (base 360 days). The account receivable will be paid by Representaciones Chile Beer Kevin Michael Szot E.I.R.L. to CK in the same proportion of the dividends it will receive from the participation it owns in Cervecería Szot SpA.
- (6) Corresponds to a mutual agreement agreed in development units between the subsidiary Cervecera Guayacán SpA and Inversiones Río Elqui SpA. for a total of UF 849.32. Its stipulates accrual of interest at 3.72% per year (base on 360 days) from the date on which each disbursement is made and until its payment. The subsidiary undertakes to repay the capital and interest on April 16, 2022.

The transaction table includes the main transactions made with related parties.



The detail of the accounts receivable and payable from related parties are detailed as follows:

Accounts receivable from related parties

Current:

| Tax ID | Company | Country of origin | Ref. | Relationship | Transaction | Currency | As of December 31, 2021 | As of December 31, 2020 |
|------------------------------|--|-------------------|------------|--|-------------------------------------|------------|----------------------------|----------------------------|
| | | | | | | | ThCh\$ | ThCh\$ |
| 6,062,786-K | Andrónico Luksic Craig | Chile | (1) | Chairman of CCU | Sales of products | CLP | 724 | 1,038 |
| 6,972,382-9 | Pablo José Granifo Lavín | Chile | (1) | Director of subsidiary | Sales of products | CLP | 401 | - |
| 6,525,286-4 | Francisco Pérez Mackenna | Chile | (1) | Director of subsidiary | Sales of products | CLP | 302 | 38 |
| 6,770,473-8 | Armin Kunstmann Telge | Chile | (1) | Director of subsidiary | Sales of products | CLP | 58 | - |
| 7,483,250-4 52.000,721-0 | Juan Pablo Solis De Ovando Lavin Representaciones Chile Beer Kevin Michael Szot E.I.R.L. | Chile Chile | (1) (5) | Director of subsidiary Shareholder of subsidiary | Sales of products Sale of shares | CLP CLP | 32 2.235 | 535 |
| 52,000,721-0 | Representaciones Chile Beer Kevin Michael Szot E.I.R.L. Representaciones Chile Beer Kevin Michael Szot E.I.R.L. | Chile | (1) | Shareholder of subsidiary Shareholder of subsidiary | Sales of products | CLP | 4,040 | 12,106 |
| 76.178.803-5 | Viña Tabalí S.A. | Chile | (1) | Related to the controller's shareholder | Services provided | CLP | 4,040 | 238 |
| 76,178,803-5 | Viña Tabali S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 302 | 543 |
| 76.363.269-5 | Inversiones Alabama Ltda. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 469 | - |
| 76,380,217-5 | Hapaq-Lloyd Chile SpA. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 1.004 | 219 |
| 76,455,830-8 | DiWatts S.A. | Chile | (1) | Related joint venture shareholder | Sales of products | CLP | 548 | 713 |
| 76,486,051-9 | Inversiones Río Elqui SpA. | Chile | (1) | Related to non-controlling subsidiary | Sales of products | CLP | 26.481 | 10.943 |
| 77,003,342-K | Origen Patagónico SpA. | Chile | (1) | Related to non-controlling subsidiary | Sales of products | CLP | 9,213 | 1.383 |
| 77.051.330-8 | Cervecería Kunstmann Ltda. | Chile | (1) | Related to non-controlling subsidiary | Services provided | CLP | - | 11.792 |
| 77,051,330-8 | Cervecería Kunstmann Ltda. | Chile | (1) | Related to non-controlling subsidiary | Sales of products | CLP | 476,424 | 393.062 |
| 77,191,070-K | Banchile Corredores de Seguros Ltda. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 183 | - |
| 77,755,610-K | Comercial Patagona Ltda. | Chile | (1) | Subsidiary of joint venture | Sales of products | CLP | 2,282,610 | 2,053,679 |
| 78,053,790-6 | Servipag Ltda. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 585 | 2,554 |
| 78,259,420-6 | Inversiones PFI Chile Ltda. | Chile | (1) | Shareholder of joint operation | Services provided | CLP | 20,427 | 311,962 |
| 78,306,560-6 | Inmobiliaria e Inversiones Rio Claro S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | - | 193 |
| 81,095,400-0 | Sonacol S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 282 | 455 |
| 81,148,200-5 | Ferrocarril de Antofagasta a Bolivia S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 5,053 | 11,828 |
| 81,805,700-8 | Cooperativa Agrícola Control Pisquero de Elqui y Limarí Ltda. | Chile | (1) | Shareholder of subsidiary | Advance purchase | CLP | 952,000 | 800,000 |
| 81,805,700-8 | Cooperativa Agrícola Control Pisquero de Elqui y Limarí Ltda. | Chile | (3) | Shareholder of subsidiary | Loan | UF | 36,710 | 37,013 |
| 81,805,700-8 | Cooperativa Agrícola Control Pisquero de Elqui y Limarí Ltda. | Chile | (1) | Shareholder of subsidiary | Sales of products | CLP | 4,534 | 5,716 |
| 84,356,800-9 | Watts S.A. | Chile | (1) | Related joint venture shareholder | Sales of products | CLP | 11,891 | 7,275 |
| 90,160,000-7 | Compañía Sud Americana de Vapores S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 306 | 1,781 |
| 90,703,000-8 | Nestlé Chile S.A. | Chile | (1) | Shareholder of subsidiary | Services provided | CLP | - | 83 |
| 90,703,000-8 | Nestlé Chile S.A. | Chile | (1) | Shareholder of subsidiary | Sales of products | CLP | 22,086 | |
| 91,705,000-7 | Quiñenco S.A. | Chile | (1) | Controller's shareholder | Sales of products | CLP | 3,207 | 2,327 |
| 92,011,000-2 | Empresa Nacional de Energía Enex S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 6,585 | 1,039 |
| 92,048,000-4 | SAAM S.A. | Chile Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | | 2,573 |
| 93,920,000-2 | Antofagasta Minerals S.A. | | (1) | Related to the controller's shareholder | Sales of products | CLP CLP | 1,964 | 1,984 |
| 94,625,000-7 96.536.010-7 | Inversiones Enex S.A. Inversiones Consolidadas Ltda. | Chile Chile | (1) | Related to the controller's shareholder Related to the controller's shareholder | Sales of products Sales of products | CLP | 279,796 421 | 153,688 773 |
| 96,536,010-7 | Banchile Corredores de Bolsa S.A. | Chile | (1) (1) | Related to the controller's shareholder | Sales of products Sales of products | CLP | 1.069 | 2.293 |
| 96,591,040-9 | Empresas Carozzi S.A. | Chile | | Shareholder of joint operation | Sales of products | CLP | 23,215 | 13,947 |
| 96,610,780-4 | Portuaria Corral S.A. | Chile | (1) (1) | Related to the controller's shareholder | Sales of products Sales of products | CLP | 23,215 496 | 13,947 |
| 96,645,790-2 | Socofin S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 1,548 | 3,056 |
| 96,657,210-8 | Transportes Fluviales Corral S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 937 | 927 |
| 96,689,310-9 | Transbank S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | - | 64 |
| 96,810,030-0 | RDF Media SpA. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 303 | 64 |
| 96,847,140-6 | Inmobiliaria Norte Verde S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 386 | - |
| 96,892,490-7 | Administracion y Servicios Generales LQ S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 158 | _ |
| 96.908.930-0 | San Vicente Terminal Internacional S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 2.733 | 3.387 |
| 96,908,970-K | San Antonio Terminal Internacional S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 2,291 | 1,465 |
| 96.919.980-7 | Cervecería Austral S.A. | Chile | (1) | Joint venture | Services provided | CLP | 851,941 | 1.387.990 |
| 96,919,980-7 | Cervecería Austral S.A. | Chile | (1) | Joint venture | Sales of products | CLP | - | 876 |
| 97,004,000-5 | Banco de Chile | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 44,014 | 48,428 |
| 99,506,030-2 | Muellaje del Maipo S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 2,600 | 3,260 |
| 99,511,240-K | Antofagasta Terminal Internacional S.A. | Chile | (1) | Related to the controller's shareholder | Sales of products | CLP | 2,193 | 1,289 |
| 0-E | Heineken Brouwerijen B.V. | Netherlands | (2) | Related to the controller's shareholder | Services provided | Euros | 222,226 | 17,977 |
| 0-E | QSR S.A. | Paraguay | (2) | Related to the subsidiary's shareholder | Sales of products | PYG | 281 | 57 |
| Total | | | | • | | | 5,307,264 | 5.313.079 |

Compañía Cervecerías Unidas S.A. and subsidiaries Notes to the Consolidated Financial Statements December 31, 2021



Non Current:

| Tax ID | Company | Country of | Ref. | Relationship | Transaction | Currency | As of December 31, 2021 | As of December 31, 2020 |
|--------------|---|------------|------|---------------------------|----------------|----------|----------------------------|----------------------------|
| , | | origin | | | | | ThCh\$ | ThCh\$ |
| 52,000,721-0 | Representaciones Chile Beer Kevin Michael Szot E.I.R.L. | Chile | (5) | Shareholder of subsidiary | Sale of shares | CLP | 42,506 | 42,506 |
| 81,805,700-8 | Cooperativa Agrícola Control Pisquero de Elqui y Limarí Ltda. | Chile | (3) | Shareholder of subsidiary | Loan | UF | 61,691 | 90,049 |
| Total | | | | | | | 104,197 | 132,555 |



Accounts payable to related parties Current:

| Tax ID | Company | Country of | Ref. | Relationship | Transaction | Currency | As of December 31, 2021 | As of December 31, 2020 |
|--------------|---|-------------|------|---|---------------------------------------|------------------|----------------------------|----------------------------|
| | | origin | | · · | | | ThCh\$ | ThCh\$ |
| 52,000,721-0 | Representaciones Chile Beer Kevin Michael Szot E.I.R.L. | Chile | (1) | Shareholder of subsidiary | Services received | CLP | 8,836 | 263 |
| 76,115,132-0 | Canal 13 SpA. | Chile | (1) | Related to the controller's shareholder | Services received | CLP | 254,330 | 120,997 |
| 76,380,217-5 | Hapag-Lloyd Chile SpA. | Chile | (1) | Related to the controller's shareholder | Services received | CLP | 20,858 | 598 |
| 76,406,313-2 | Cervecería Rapa Nui Ltda. | Chile | (1) | Shareholder of subsidiary | Services received | CLP | | 7,515 |
| 76,455,830-8 | DiWatts S.A. | Chile | (1) | Related joint venture shareholder | Purchase of products | CLP | 202,828 | 86,929 |
| 76.460.328-1 | Inversiones Diaguitas #33 SpA. | Chile | (4) | Shareholder of subsidiary | Loan | CLP | | 196.765 |
| 76,486,051-9 | Inversiones Río Elgui SpA. | Chile | (6) | Related to non-controlling subsidiary | Loan | CLP | 25,694 | - |
| 76,486,051-9 | Inversiones Río Elgui SpA. | Chile | (1) | Related to non-controlling subsidiary | Services received | CLP | | 3.964 |
| 76,729,932-K | Saam Logistics S.A. | Chile | (1) | Related to the controller's shareholder | Services received | CLP | 168.431 | - |
| 77.051.330-8 | Cervecería Kunstmann Ltda. | Chile | (1) | Related to non-controlling subsidiary | Services received | CLP | 5.157 | _ |
| 77,755,610-K | Comercial Patagona Ltda. | Chile | (1) | Subsidiary of joint venture | Services received | CLP | 103,521 | 43.453 |
| 78,053,790-6 | Servipag Ltda. | Chile | (1) | Related to the controller's shareholder | Services received | CLP | 1.553 | 801 |
| 78,259,420-6 | Inversiones PFI Chile Ltda. | Chile | (1) | Shareholder of joint operation | Purchase of products | CLP | 1,693,360 | 1,107,795 |
| 81.805.700-8 | Cooperativa Agrícola Control Pisquero de Elqui y Limarí Ltda. | Chile | (1) | Shareholder of subsidiary | Services received | CLP | 1.015 | -,, |
| 84,356,800-9 | Watts S.A. | Chile | (1) | Related joint venture shareholder | Royalty | CLP | 15.786 | 13,287 |
| 90.703.000-8 | Nestlé Chile S.A. | Chile | (1) | Shareholder of subsidiary | Purchase of products | CLP | 13,428 | 10,201 |
| 91,705,000-7 | Quiñenco S.A. | Chile | (1) | Controller's shareholder | Services received | CLP | 478 | |
| 92,011,000-2 | Empresa Nacional de Energía Enex S.A. | Chile | (1) | Related to the controller's shareholder | Purchase of products | CLP | 19,531 | 51.959 |
| 94.058.000-5 | Servicios Aeroportuarios Aerosan S.A. | Chile | (1) | Related to the controller's shareholder | Services received | CLP | 5.067 | 1.234 |
| 96.591.040-9 | Empresas Carozzi S.A. | Chile | (1) | Shareholder of joint operation | Purchase of products | CLP | 215.112 | 251.751 |
| 96,689,310-9 | Transbank S.A. | Chile | (1) | Related to the controller's shareholder | Services received | CLP | 213,112 | 3.288 |
| 96,798,520-1 | Saam Extraportuarios S.A. | Chile | (1) | Related to the controller's shareholder | Services received | CLP | 7,604 | 1,920 |
| | | Chile | | | Services received | CLP | | 18.128 |
| 96,810,030-0 | RDF Media SpA. | Chile | (1) | Related to the controller's shareholder | | CLP | 32,576 | 18,128 |
| 96,908,930-0 | San Vicente Terminal Internacional S.A. | | (1) | Related to the controller's shareholder | Services received | | 179 | 444 |
| 96,908,970-K | San Antonio Terminal Internacional S.A. | Chile | (1) | Related to the controller's shareholder | Services received | CLP | 17,548 | |
| 96,919,980-7 | Cervecería Austral S.A. | Chile | (1) | Joint venture | Purchase of products | CLP | 2,234,632 | 2,780,514 |
| 96,919,980-7 | Cervecería Austral S.A. | Chile | (1) | Joint venture | Royalty | CLP | 965,010 | 832,449 |
| 97,004,000-5 | Banco de Chile | Chile | (1) | Related to the controller's shareholder | Services received | CLP | 52,495 | |
| 0-E | Paulaner Brauerei Gruppe GmbH & Co. KGaA | Germany | (2) | Related to the subsidiary's shareholder | Purchase of products | USD | 99,532 | 72,913 |
| 0-E | Ecor Ltda. | Bolivia | (2) | Related to the subsidiary's shareholder | Services received | BOB | 11,466 | 11,051 |
| 0-E | Premium Brands S.R.L. | Bolivia | (2) | Related to the subsidiary's shareholder | Purchase of products | BOB | 728 | 607 |
| 0-E | Central Cervecera de Colombia S.A.S. | Colombia | (2) | Joint venture | Services received | USD | 26,483 | 73,030 |
| 0-E | Zona Franca Central Cervecera S.A.S. | Colombia | (2) | Joint venture | Services received | USD | 53,305 | 38,270 |
| 0-E | Nestlé Waters Management & Technology S.A.S. | France | (2) | Related to the subsidiary's shareholder | Purchase of products | Euros | 19,953 | - |
| 0-E | Nestlé Waters Marketing & Distribution S.A.S. | France | (2) | Related to the subsidiary's shareholder | Purchase of products | Euros | 41,794 | - |
| 0-E | Amstel Brouwerijen B.V. | Netherlands | (2) | Related to the controller's shareholder | License and technical assistance | Euros | | 85,588 |
| 0-E | Heineken Brouwerijen B.V. | Netherlands | (2) | Related to the controller's shareholder | Purchase of products | USD | 6,250,581 | 3,408,971 |
| 0-E | Heineken Brouwerijen B.V. | Netherlands | (2) | Related to the controller's shareholder | License and technical assistance | Euros | 13,195,268 | 6,115,308 |
| 0-E | Heineken Brouwerijen B.V. | Netherlands | (2) | Related to the controller's shareholder | Royalty | USD | 48,375 | 91,587 |
| 0-E | Heineken Brouwerijen B.V. | Netherlands | (2) | Related to the controller's shareholder | Royalty | Euros | 81,225 | 2,859,390 |
| 0-E | Heineken Supply Chain B.V. | Netherlands | (2) | Related to the controller's shareholder | Purchase of products | Euros | 105,774 | - |
| 0-E | Banco BASA S.A. | Paraguay | (2) | Related to the subsidiary's shareholder | Services received | PYG | - | 5 |
| 0-E | Emprendimientos Hoteleros S.A.E.C.A. | Paraguay | (2) | Related to the subsidiary's shareholder | Services received | PYG | 316 | - |
| 0-E | Hoteles Contemporáneos S.A. | Paraguay | (2) | Related to the subsidiary's shareholder | Services received | PYG | | 940 |
| 0-E | Palermo S.A. | Paraguay | (2) | Related to the subsidiary's shareholder | Services received | PYG | 2,520 | 172 |
| 0-E | Société des Produits Nestlé S.A. | Switzerland | (2) | Related to the subsidiary's shareholder | Royalty | Other currencies | 151,871 | 93,707 |
| 0-E | Tetra Pak Global Distribution S.A. | Switzerland | (2) | Related to the subsidiary's shareholder | Purchase of products | USD | 54,099 | 56,761 |
| Total | | | ` ′ | • | · · · · · · · · · · · · · · · · · · · | | 26.208.319 | 18,432,354 |



Most significant transactions and effects on results:

For the year ended December 31, 2021 and 2020 the most significant transactions with related parties are detailed as follows:

| | | | | | | 2021 | | 2020 |
|----------------------------|---|-------------------------|--|---|------------------------|--|------------------------|--|
| Tax ID | Company | Country of origin | Relationship | Transaction | Amounts | (Charges)/Credits (Effect on Income) | Amounts | (Charges)/Credits (Effect on Income) |
| #0.000 #0.1 | | 0.1 | | | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| 52,000,721- 52,000,721- | | Chile Chile | Shareholder of subsidiary Shareholder of subsidiary | Loan payment Loan | | - | 10,000 10,000 | - |
| 52,000,721- | | Chile | Shareholder of subsidiary | Sale of shares | - | - | 42,506 | - |
| 76,079,669- | | Chile | Related to the controller's shareholder | Sales of products | - | - | 904 | 641 |
| 76,115,132- | | Chile Chile | Related to the controller's shareholder Related to the controller's shareholder | Services received Services provided | 1,862,501 | (1,862,501) | 1,333,295 2.400 | (1,333,295) |
| 76,178,803- 76,313,970- | | Chile | Related to the controllers snareholder Related to the controller | Dividends paid | 2,200 19,874,256 | 2,200 | 5,964,834 | 2,400 |
| 76,380,217- | | Chile | Related to the controller's shareholder | Services received | 455,343 | - | 63,170 | - |
| 76,486,051- | | Chile | Related to non-controlling subsidiary | Interests | 694 | (694) | - | - |
| 76,486,051- | | Chile | Related to non-controlling subsidiary | Loan | 25,616 | - | 2.004 | 4 000 |
| 76,727,040- 76,729,932- | | Chile Chile | Related to the controller's shareholder Related to the controller's shareholder | Sales of products Services received | 163,589 | - | 2,691 | 1,902 |
| 76,800,322- | | Chile | Shareholder of subsidiary | Dividends paid | 1,403,236 | - | 1,338,697 | - |
| 77,051,330- | | Chile | Related to non-controlling subsidiary | Services received | 123,548 | (123,548) | 86,545 | (86,545) |
| 77,051,330- | | Chile | Related to non-controlling subsidiary | Sales of products | 683,279 | 528,872 | 438,916 | 339,730 |
| 77,755,610- 77,755,610- | | Chile Chile | Subsidiary of joint venture Subsidiary of joint venture | Services received Sales of products | 514,992 9,919,947 | (514,992) 6,389,260 | 475,007 7,256,373 | (475,007) 4,673,700 |
| 78,259,420- | | Chile | Shareholder of joint operation | Services provided | 1,288,570 | 1,288,570 | 1,500,292 | 1,500,292 |
| 78,259,420- | | Chile | Shareholder of joint operation | Services received | 184,143 | (184,143) | 177,330 | (177,330) |
| 78,259,420- | | Chile | Shareholder of joint operation | Purchase of products | 16,825,818 | - | 9,978,333 | - |
| 79,985,340- | | Chile | Shareholder of subsidiary | Dividends paid | 2,446,878 | - | 2,499,985 | - |
| 81,805,700- 81,805,700- | | Chile Chile | Shareholder of subsidiary Shareholder of subsidiary | Loan recovery Dividends paid | 31,495 1,119,455 | - | 29,702 1,033,478 | - |
| 81,805,700- | | Chile | Shareholder of subsidiary | Loan | 36,710 | 3,009 | 37,013 | 5,767 |
| 81,805,700- | B Cooperativa Agrícola Control Pisquero de Elqui y Limarí Ltda. | Chile | Shareholder of subsidiary | Sales of products | 11,495 | 7,590 | 6,468 | 4,270 |
| 90,703,000- | | Chile | Shareholder of subsidiary | Dividends paid | 6,708,433 | - | 7,590,887 | |
| 91,705,000- | | Chile | Controller's shareholder Related to the controller's shareholder | Sales of products | 21,151 | 14,827 | 13,829 | 9,695 |
| 92,011,000- 92,011,000- | | Chile Chile | Related to the controller's shareholder | Purchase of products Services received | 153,960 487,171 | (153,960) (487,171) | 124,888 463,728 | (124,888) (463,728) |
| 93,920,000- | | Chile | Related to the controller's shareholder | Sales of products | 3,280 | 2,433 | 9,796 | 7,266 |
| 94,625,000- | 7 Inversiones Enex S.A. | Chile | Related to the controller's shareholder | Sales of products | 1,713,899 | 1,216,904 | 1,078,599 | 765,828 |
| 96,427,000- | | Chile | Controller | Dividends paid | 169,256,200 | | 46,345,861 | |
| 96,427,000- 96,571,220- | | Chile Chile | Controller Related to the controller's shareholder | Services provided Investments | 9,594 91.000.000 | 9,594 | 9,274 488,700,000 | 9,274 |
| 96,571,220- | | Chile | Related to the controller's shareholder | Investments Investment Rescue | 116,319,261 | 17,476,786 | 483.900.000 | 73,833 |
| 99,542,980- | | Chile | Joint venture | Services provided | - | - | 27,744 | 27,744 |
| 96,591,040- | | Chile | Shareholder of joint operation | Purchase of products | 3,930,995 | - | 4,818,549 | · - |
| 96,591,040- | | Chile | Shareholder of joint operation | Sales of products | 105,618 | 99,122 | 113,971 | 106,961 |
| 96,657,690- 96,657,690- | | Chile Chile | Related to the controller's shareholder Related to the controller's shareholder | Services received Sales of products | 39,223 | (39,223) | 17,783 734 | (17,783) 521 |
| 96,689,310- | | Chile | Related to the controller's shareholder | Services received | 318,312 | (318,312) | 279,243 | (279,243) |
| 96,798,520- | | Chile | Related to the controller's shareholder | Services received | 26,759 | (010,012) | 26,662 | (2.0,2.0) |
| 96,810,030- | | Chile | Related to the controller's shareholder | Services received | 284,709 | (284,709) | 194,185 | (194,185) |
| 96,919,980- | | Chile | Joint venture | Purchase of products | 18,180,143 | - | 14,135,192 | - |
| 96,919,980- 96,919,980- | | Chile Chile | Joint venture Joint venture | Dividends received Services provided | 1,771,495 326,264 | 326,264 | 635,969 334,106 | 334,106 |
| 96,919,980- | | Chile | Joint venture | Royalty | 5,489,100 | (5,489,100) | 583,211 | (583,211) |
| 96,919,980- | | Chile | Joint venture | Sales of products | 73,562 | 53,055 | 51,067 | 36,831 |
| 97,004,000- | | Chile | Related to the controller's shareholder | Derivatives | 90,001,229 | 4,195,190 | 157,275,212 | (4,262,234) |
| 97,004,000- | | Chile | Related to the controller's shareholder | Interests | 72,605 | (72,605) | 121,403 | (121,403) |
| 97,004,000- 97,004,000- | | Chile Chile | Related to the controller's shareholder Related to the controller's shareholder | Investments Services received | 431,716,879 398,855 | (398,855) | 426,057,614 401,541 | (401,541) |
| 97,004,000- | | Chile | Related to the controller's shareholder | Investment Rescue | 425,089,594 | 3,354,006 | 422,665,655 | 54,456 |
| 97,004,000- | | Chile | Related to the controller's shareholder | Sales of products | 174,307 | 155,969 | 145,533 | 130,223 |
| 0-E | Aerocentro S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 957 | 670 | - | - |
| 0-E | Amstel Brouwerijen B.V. Banco BASA S.A. | Netherlands | Related to the controller's shareholder | License and technical assistance | 274,937 | (274,937) | 26,010 | (26,010) |
| 0-E 0-E | Cadena Farmacenter S.A. | Paraguay Paraguay | Related to the subsidiary's shareholder Related to the subsidiary's shareholder | Sales of products Sales of products | 1,502 1,185 | 1,051 829 | 1,788 | 1,252 |
| 0-E | Cementos Concepción S.A.E. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 1,103 | 901 | 4,823 | 3,376 |
| 0-E | Central Cervecera de Colombia S.A.S. | Colombia | Joint venture | Capital contribution | - | - | 19,287,372 | - |
| 0-E | Chajha S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 6,178 | 4,325 | 15,414 | 10,790 |
| 0-E 0-E | Cigar Trading S.R.L. Club Libertad | Paraguay Paraguay | Related to the subsidiary's shareholder Related to the subsidiary's shareholder | Sales of products Sales of products | 676 | 473 | 1,368 14,358 | 958 10,050 |
| 0-E | Consignataria de Ganado S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products Sales of products | 1,215 | 850 | 14,350 | 10,050 |
| 0-E | Ecor Ltda. | Bolivia | Related to the subsidiary's shareholder | Services received | 76,786 | (76,786) | 140,109 | (140,109) |
| 0-E | Emprendimientos Hoteleros S.A.E.C.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 13,338 | 9,337 | 14,681 | 10,277 |
| 0-E | ENEX Paraguay S.R.L. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 77,782 | 54,447 | | |
| 0-E 0-E | Fundación Ramón T. Cartes Ganadera Las Pampas S.A. | Paraguay | Related to the subsidiary's shareholder Related to the subsidiary's shareholder | Sales of products Sales of products | 725 | 508 | 217 13,611 | 152 9,528 |
| 0-E | Ganadera Las Parripas S.A. Ganadera Sofia S.A. | Paraguay Paraguay | Related to the subsidiary's shareholder | Sales of products | 4,744 | 3,321 | 1,962 | 1,374 |
| 0-E | Gráfica Editorial Inter-Sudamericana S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 284 | 199 | 464 | 325 |
| 0-E | Heineken Brouwerijen B.V. | Netherlands | Related to the controller's shareholder | Purchase of products | 16,520,290 | - | 10,419,088 | - |
| 0-E | Heineken Brouwerijen B.V. | Netherlands | Related to the controller's shareholder | License and technical assistance | 18,793,675 | (18,793,675) | 12,444,232 | (12,444,232) |
| 0-E 0-E | Heineken Brouwerijen B.V. Habacorp S.R.L. | Netherlands | Related to the controller's shareholder Related to the subsidiary's shareholder | Services received Sales of products | 108,396 204 | (108,396) 143 | 182,716 | (182,716) |
| 0-E | Habacorp S.R.L. La Misión S.A. | Paraguay Paraguay | Related to the subsidiary's snareholder Related to the subsidiary's shareholder | Sales of products Sales of products | 732 | 143 512 | 958 | 671 |
| 0-E | Palermo S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 13,066 | 9,146 | 4,706 | 3,294 |
| 0-E | Pamplona S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 825 | 578 | - | - |
| 0-E | Prana S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 999 | 699 | 1,310 | 917 |
| 0-E 0-E | QSR S.A. Saga Gym S.R.L. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 37,416 | 26,191 | 40,417 | 28,293 |
| 0-E | Saga Gym S.K.L. Societé des Produits Nestlé S.A. | Paraguay Switzerland | Related to the subsidiary's shareholder Related to the subsidiary's shareholder | Sales of products Royalty | 281 374,723 | 197 (374,723) | 671,730 | (671,730) |
| | | | Related to the subsidiary's shareholder | Sales of products | 23,405 | 16,384 | | 9,950 |
| 0-E | Tabacalera del Este S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 5,791,718 | 10,304 | 14,215 | 9,950 |



For the year ended December 31, 2020 and 2019 the most significant transactions with related parties are detailed as follows:

| | | | | | 2 | 020 | 20 | 019 |
|------------------------------|--|-------------------------|--|---|------------------------|--|------------------------|--|
| Tax ID | Company | Country of origin | Relationship | Transaction | Amounts | (Charges)/Credits (Effect on Income) | Amounts | (Charges)/Credits (Effect on Income) |
| F0 000 704 0 | Proventalizary Ohlis Providenti Michael Cont E. D. | Chile | Observation of a shalling | | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| 52.000.721-0 52.000.721-0 | Representaciones Chile Beer Kevin Michael Szot E.I.R.L Representaciones Chile Beer Kevin Michael Szot E.I.R.L | Chile | Shareholder of subsidiary Shareholder of subsidiary | Loan payment Loan | 10,000 10,000 | | | |
| 52.000.721-0 | Representaciones Chile Beer Kevin Michael Szot E.I.R.L | Chile | Shareholder of subsidiary | Sale of shares | 42.506 | | | |
| 76.079.669-7 | Minera Antucoya | Chile | Related to the controller's shareholder | Sales of products | 904 | 641 | 2,813 | 1,988 |
| 76.115.132-0 | Canal 13 SpA. | Chile | Related to the controller's shareholder | Services received | 1,333,295 | (1,333,295) | 2,054,644 | (2,054,644) |
| 76.178.803-5 | Viña Tabalí S.A. | Chile | Related to the controller's shareholder | Services provided | 2,400 | 2,400 | 69,567 | 25,771 |
| 76.313.970-0 | Inversiones Irsa Ltda. | Chile Chile | Related to the controller | Dividends paid | 5,964,834 | - | 14,493,784 | - |
| 76.380.217-5 76.727.040-2 | Hapag-Lloyd Chile SpA. Minera Centinela | Chile | Related to the controller's shareholder Related to the controller's shareholder | Services received Sales of products | 63,170 2,691 | 1,902 | 160,967 9,016 | 6,372 |
| 76.800.322-K | Yanghe Chile SpA. | Chile | Shareholder of subsidiary | Dividends paid | 1,338,697 | 1,302 | 927,097 | 0,572 |
| 77.051.330-8 | Cervecería Kunstmann Ltda. | Chile | Related to non-controlling subsidiary | Services received | 86,545 | (86,545) | 135,589 | (135,589) |
| 77.051.330-8 | Cervecería Kunstmann Ltda. | Chile | Related to non-controlling subsidiary | Sales of products | 438,916 | 339,730 | 796,617 | 614,988 |
| 77.755.610-K | Comercial Patagona Ltda. | Chile | Subsidiary of joint venture | Services received | 475,007 | (475,007) | 544,738 | (544,738) |
| 77.755.610-K 78.259.420-6 | Comercial Patagona Ltda. Inversiones PFI Chile Ltda. | Chile Chile | Subsidiary of joint venture Shareholder of joint operation | Sales of products Services provided | 7,256,373 1,500,292 | 4,673,700 1,500,292 | 6,975,121 2,289,097 | 4,492,551 2,289,097 |
| 78.259.420-6 | Inversiones PFI Chile Ltda. | Chile | Shareholder of joint operation | Services provided Services received | 177,330 | (177,330) | 269.996 | (269,996) |
| 78.259.420-6 | Inversiones PFI Chile Ltda. | Chile | Shareholder of joint operation | Purchase of products | 9,978,333 | (,===) | 10,237,934 | (===,===) |
| 79.985.340-K | Cervecera Valdivia S.A. | Chile | Shareholder of subsidiary | Dividends paid | 2,499,985 | | 3,886,021 | |
| 81.805.700-8 | Cooperativa Agrícola Control Pisquero de Elqui y Limarí Ltda. | Chile | Shareholder of subsidiary | Dividends paid | 1,033,478 | - | 928,507 | - |
| 81.805.700-8 | Cooperativa Agrícola Control Pisquero de Elqui y Limarí Ltda. | Chile | Shareholder of subsidiary | Loan | 37,013 | 5,767 | 36,828 | 4,285 |
| 81.805.700-8 90.703.000-8 | Cooperativa Agrícola Control Pisquero de Elqui y Limarí Ltda. Nestlé Chile S A | Chile Chile | Shareholder of subsidiary Shareholder of subsidiary | Sales of products | 6,468 7.590.887 | 4,270 | 12,367 4,931,641 | 8,164 |
| 91.705.000-8 | Nestie Chile S.A. Quiñenco S.A. | Chile | Controller's shareholder | Dividends paid Sales of products | 13.829 | 9,695 | 4,931,641 | 13,932 |
| 92.011.000-2 | Empresa Nacional de Energía Enex S.A. | Chile | Related to the controller's shareholder | Purchase of products | 124,888 | (124,888) | 200.481 | (200.481) |
| 92.011.000-2 | Empresa Nacional de Energía Enex S.A. | Chile | Related to the controller's shareholder | Services received | 463,728 | (463,728) | 444,367 | (444,367) |
| 93.920.000-2 | Antofagasta Minerals S.A. | Chile | Related to the controller's shareholder | Sales of products | 9,796 | 7,266 | 38,007 | 28,630 |
| 94.625.000-7 | Inversiones Enex S.A. | Chile | Related to the controller's shareholder | Sales of products | 1,078,599 | 765,828 | 1,394,919 | 988,572 |
| 96.427.000-7 96.427.000-7 | Inversiones y Rentas S.A. | Chile Chile | Controller Controller | Dividends paid | 46,345,861 9.274 | - 0.074 | 112,614,526 9,176 | 9.176 |
| 96.427.000-7 96.571.220-8 | Inversiones y Rentas S.A. Banchile Corredores de Bolsa S.A. | Chile Chile | Related to the controller's shareholder | Services provided Investments | 9,274 488,700,000 | 9,274 | 9,176 531,200,000 | 9,176 |
| 96 571 220-8 | Banchile Corredores de Bolsa S.A. Banchile Corredores de Bolsa S.A. | Chile | Related to the controller's shareholder | Investment Rescue | 483,900,000 | 73,833 | 552,594,958 | 274,958 |
| 96.591.040-9 | Empresas Carozzi S.A. | Chile | Shareholder of joint operation | Purchase of products | 4,818,549 | | 5,201,040 | - |
| 96.591.040-9 | Empresas Carozzi S.A. | Chile | Shareholder of joint operation | Sales of products | 113,971 | 106,961 | 86,790 | 81,906 |
| 96.657.690-1 | Inversiones Punta Brava S.A. | Chile | Related to the controller's shareholder | Services received | 17,783 | (17,783) | - | - |
| 96.657.690-1 96.689.310-9 | Inversiones Punta Brava S.A. | Chile Chile | Related to the controller's shareholder | Sales of products | 734 | 521 | 1,188 | 840 |
| 96.689.310-9 96.798.520-1 | Transbank S.A. SAAM Extraportuario S.A. | Chile Chile | Related to the controller's shareholder Related to the controller's shareholder | Services received Services received | 279,243 26,662 | (279,243) | 187,378 41,188 | (187,378) |
| 96.810.030-0 | RDF Media SpAote. | Chile | Related to the controller's shareholder | Services received | 194,185 | (194,185) | 306,153 | (306,153) |
| 96.919.980-7 | Cervecería Austral S.A. | Chile | Joint venture | Purchase of products | 14,135,192 | (134,100) | 14.235.437 | (500,150) |
| 96.919.980-7 | Cervecería Austral S.A. | Chile | Joint venture | Dividends received | 635,969 | | 438,258 | - |
| 96.919.980-7 | Cervecería Austral S.A. | Chile | Joint venture | Services provided | 334,106 | 334,106 | 253,789 | 253,789 |
| 96.919.980-7 | Cervecería Austral S.A. | Chile | Joint venture | Royalty | 583,211 | (583,211) | 331,083 | (331,083) |
| 96.919.980-7 97.004.000-5 | Cervecería Austral S.A. Banco de Chile | Chile Chile | Joint venture Related to the controller's shareholder | Sales of products | 51,067 157,275,212 | 36,831 | 71,885 75,540,396 | 51,102 2,859 |
| 97.004.000-5 | Banco de Chile | Chile | Related to the controller's shareholder | Derivatives Interests | 121,403 | (4,262,234) (121,403) | 75,540,396 149,209 | (149,209) |
| 97.004.000-5 | Banco de Chile | Chile | Related to the controller's shareholder | Investments | 426.057.614 | (121,400) | 106,006,335 | (143,203) |
| 97.004.000-5 | Banco de Chile | Chile | Related to the controller's shareholder | Services received | 401,541 | (401,541) | 393,096 | (393,096) |
| 97.004.000-5 | Banco de Chile | Chile | Related to the controller's shareholder | Investment Rescue | 422,665,655 | 54,456 | 105,256,049 | 175,733 |
| 97.004.000-5 | Banco de Chile | Chile | Related to the controller's shareholder | Sales of products | 145,533 | 130,223 | 246,431 | 223,733 |
| 99.542.980-2 99.542.980-2 | Foods Compañía de Alimentos CCU Ltda. | Chile Chile | Joint venture | Purchase of products | | - | 5,515 11,200,000 | (5,515) |
| 99.542.980-2 | Foods Compañía de Alimentos CCU Ltda. Foods Compañía de Alimentos CCU Ltda. | Chile Chile | Joint venture | Capital decrease | 27,744 | 27,744 | 11,200,000 325,857 | 325,857 |
| 99.542.980-2 | Foods Companía de Alimentos CCO Etda. Foods Companía de Alimentos CCU Ltda. | Chile | Joint venture | Services provided Consignation sales | 21,144 | 21,144 | 956 516 | 323,037 |
| 0-E | Amstel Brouwerijen B.V. | Netherlands | Related to the controller's shareholder | License and technical assistant | e 26,010 | (26,010) | 265,594 | (265,594) |
| 0-E | Banco BASA S.Á. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 1,788 | 1,252 | 1,458 | 797 |
| 0-E | Cementos Concepción S.A.E. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 4,823 | 3,376 | - | - |
| 0-E | Central Cervecera de Colombia S.A.S. | Colombia | Joint venture | Capital contribution | 19,287,372 | | - | - |
| 0-E | Chajha S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 15,414 | 10,790 | 4,284 | 893 |
| 0-E 0-E | Cigar Trading S.R.L. Club Libertad | Paraguay Paraguay | Related to the subsidiary's shareholder Related to the subsidiary's shareholder | Sales of products Sales of products | 1,368 14,358 | 958 10,050 | 704 3,304 | 368 1,412 |
| 0-E | Consignataria de Ganado S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 14,330 | 10,030 | 239 | 60 |
| 0-E | Ecor Ltda. | Bolivia | Related to the subsidiary's shareholder | Services received | 140,109 | (140,109) | 157,818 | (157,818) |
| 0-E | Emprendimientos Hoteleros S.A.E.C.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 14,681 | 10,277 | 15,626 | 9,009 |
| 0-E | Fundación Ramón T. Cartes | Paraguay | Related to the subsidiary's shareholder | Sales of products | 217 | 152 | 3,860 | 1,005 |
| 0-E | Ganadera Las Pampas S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 13,611 | 9,528 | 457 | 135 |
| 0-E 0-E | Ganadera Sofía S.A. Gráfica Editorial Inter-Sudamericana S.A. | Paraguay Paraguay | Related to the subsidiary's shareholder Related to the subsidiary's shareholder | Sales of products Sales of products | 1,962 464 | 1,374 325 | 967 | 665 |
| 0-E | Grafica Editorial Inter-Sudamericana S.A. Heineken Brouwerijen B.V. | Paraguay Netherlands | Related to the subsidiary's shareholder Related to the controller's shareholder | Sales of products Purchase of products | 464 10.419.088 | 325 | 12,449,658 | 600 |
| 0-E | Heineken Brouwerijen B.V. | Netherlands | Related to the controller's shareholder | License and technical assistance | | (12,444,232) | 10,395,266 | (10,395,266) |
| 0-E | Heineken Brouwerijen B.V. | Netherlands | Related to the controller's shareholder | Services received | 182,716 | (182,716) | 116,703 | (116,703) |
| 0-E | La Misión S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 958 | 671 | 774 | 543 |
| 0-E | Palermo S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 4,706 | 3,294 | 3,161 | 1,040 |
| 0-E | Prana S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 1,310 | 917 | | |
| 0-E 0-E | QSR S.A. Societé des Produits Nestlé S.A. | Paraguay Switzerland | Related to the subsidiary's shareholder Related to the subsidiary's shareholder | Sales of products Royalty | 40,417 671,730 | 28,293 (671,730) | 93,590 528,805 | 60,787 (528,805) |
| 0-E | Tabacalera del Este S.A. | Paraguay | Related to the subsidiary's shareholder | Sales of products | 14,215 | (671,730) | 3,489 | (528,805) |
| 0-E | Zona Franca Central Cervecera S.A.S. | Colombia | Joint venture | Capital contribution | 14,215 | 5,530 | 13,563,816 | 2,102 |
| | | | | especial contract | | | .,, | |



Remuneration of the Management key employees

The Company is managed by a Board of Directors comprised of 9 members, each of whom is in office for a 3-year term and may be re-elected.

The Board was appointed at the Ordinary Shareholders´ Meeting held on April 14, 2021, being elected for a period of three years Messrs. Andrónico Luksic Craig, Francisco Pérez Mackenna, Pablo Granifo Lavín, Rodrigo Hinzpeter Kirberg, Carlos Molina Solís, José Miguel Barros van Hövell tot Westerflier, Marc Gross, Rory Cullinan and Vittorio Corbo Lioi, the latter independent according to article 50 bis of Law No. 18,046. The Chairman and the Vice Chairman, as well as the members of the Audit Committee were appointed at the Board of Directors´ meeting held the same date. According to article 50 bis of Law No. 18,046, in the same Board meeting the independent Director Mr. Vittorio Corbo Lioi appointed the other members of the Directors Committee, which is composed of Directors Messrs. Corbo, Pérez and Molina. Additionally, Messrs. Corbo and Molina were appointed as members of the Audit Committee, both meeting the independence criteria under the Securities Exchange Act of 1934, the Sarbanes-Oxley Act of 2002 and the New York Stock Exchange Rules. The Board of Directors also resolved that Directors Messrs. Pérez and Barros participate in the Audit Committee's meetings as observers.

The Ordinary Shareholders' Meeting referred to above resolved to maintain the Directors' remuneration agreed at the previous Ordinary Shareholders' Meeting, which consists of a monthly gross compensation for attendance to Board Meetings of UF 100 per Director, and UF 200 for the Chairman, independent of the number of meetings held within such period, plus an amount equivalent to 3% of the distributed dividends with charge to the Company's profits, for the whole Board, calculated on a maximum amount equivalent to 50% of the distributable net income for the year, at a rate of one-ninth for each Director and in proportion to the time each one served as such during the year 2021.

The aforementioned Shareholders' Meeting also agreed to maintain the remuneration of Directors that are members of the Directors Committee, consisting of a monthly gross fee for attendance to Directors Committee meetings, independent of the number of meetings held during the period, of UF 50, plus the corresponding percentage of the distributed dividends until completing the additional third established in article 50 bis of Law No. 18,046 on Corporations and Circular No. 1,956 of the Comisión para el Mercado Financiero (Financial Market Commission); and with respect to those Directors who are members of the Audit Committee, and those appointed as observers of the same, a monthly gross fee for attendance to Audit Committee meetings, independent of the number held during the period, of UF 50.

The remunerations of Directors and Chief Executives of the Company are composed as follows:

Directors' remunerations:

| | For the ye | For the years ended as of December 31, | | | |
|-------------------------|------------|--|-----------|--|--|
| | 2021 | 2020 | 2019 | | |
| | ThCh\$ | ThCh\$ | ThCh\$ | | |
| Audit's Committee | 71,380 | 63,120 | 47,386 | | |
| Directors' Committee | 67,691 | 64,837 | 47,154 | | |
| Attendance meetings fee | 1,460,776 | 1,380,976 | 1,266,892 | | |
| Dividend Participation | 3,004,895 | 2,097,276 | 6,038,934 | | |
| | | | | | |

Chief Executives' remunerations:

| | 2001 | | |
|-------------------------|---------|---------|---------|
| | 2021 | 2020 | 2019 |
| | ThCh\$ | ThCh\$ | ThCh\$ |
| Directors' Committee | 17,689 | 16,655 | 13,650 |
| Attendance meetings fee | 226,566 | 199,798 | 190,080 |
| Dividend Participation | 28,064 | 27,773 | 18,541 |



The Chief Executives' Remuneration as of December 31, 2021 amounted to ThCh\$ 9,129,532 (ThCh\$ 6,701,955 in 2020 and ThCh\$ 7,993,975 in 2019). The Company grants to the Chief Executives annual bonuses, which have an optional and variable nature, not contractual and assigned according to compliance of individual and corporate goals and based on the incomes of the year.

Note 12 Inventories

The inventories balances are detailed as follows:

| | As of December 31, 2021 | As of December 31, 2020 |
|--|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Finished products | 120,545,622 | 73,971,829 |
| In process products | 638,700 | 4,121,749 |
| Raw material | 189,700,921 | 140,148,143 |
| In transit raw material | 35,978,861 | 10,151,494 |
| Materials and products | 9,739,510 | 7,394,725 |
| Realizable net value estimate and obsolescence | (3,176,553) | (3,944,679) |
| Total | 353,427,061 | 231,843,261 |

For the years ended as of December 31, 2021, 2020 and 2019 the Company wrote off a total of ThCh\$ 3,692,846, ThCh\$ 1,877,113 and ThCh\$ 1,962,689 against net realizable value and obsolescence, respectively.

Additionally, the Company presents an estimate for inventory impairment which includes amounts related to low turnover, technical obsolescence and/or products recalled from the market.

The movement of net realizable value and obsolescence estimate is detailed as follows:

| | As of December 31, 2021 | As of December 31, 2020 |
|--------------------------------------|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Initial balance | (3,944,679) | (1,246,380) |
| Inventories write-down estimation | (2,902,530) | (4,667,808) |
| Inventories recognised as an expense | 3,692,846 | 1,877,113 |
| Business combinations effect | (22,190) | 92,396 |
| Total | (3,176,553) | (3,944,679) |

As of December 31, 2021 and 2020, the Company does not have any inventory pledged as guarantee for financial obligations.



Note 13 Biological assets

The Company recorded under Current biological assets the agricultural activities (grapes) derived from production of plantations that will be destined to be an input to the following process of the wine production.

The costs associated to the agricultural activities (grapes) are accumulated to the harvest date.

The valuation of current biological assets is described in Note 2 - Summary of significant accounting policies, 2.10.

The movement of current biological assets is detailed as follows:

| | ThCh\$ |
|---------------------------------|--------------|
| As of January 1 2020 | |
| Historic cost | 9,459,071 |
| Book Value | 9,459,071 |
| As of December 31, 2020 | |
| Conversion effect | (288,630) |
| Acquisitions | 22,575,150 |
| Decreases due to harvesting | (21,217,064) |
| Other increases (decreases) (1) | 66,502 |
| Changes | 1,135,958 |
| Book Value | 10,595,029 |
| As of December 31, 2020 | |
| Historic cost | 10,595,029 |
| Book Value | 10,595,029 |
| As of December 31, 2021 | |
| Conversion effect | (25,384) |
| Acquisitions | 26,749,931 |
| Decreases due to harvesting | (24,959,872) |
| Other increases (decreases) (1) | 187,001 |
| Changes | 1,951,676 |
| Book Value | 12,546,705 |
| As of December 31, 2021 | |
| Historic cost | 12,546,705 |
| Book Value | 12,546,705 |

⁽¹⁾ Mainly corresponds to the financial effect of the application IAS 29 "Financial reporting in hyperinflationary economies".



Note 14 Non-current assets of disposal groups classified as held for sale

a) International Business Operating segment

During September 2015, the Board of subsidiary Saenz Briones & Cía. S.A.I.C. authorized the sale of property located in Luján de Cuyo city, Province of Mendoza, Argentina. At the date of issuance of these Consolidated Financial Statements the administration is still committed with a sale plan for this property. In order to to seek out a buyer and keep high probabilities to sale it the subsidiary has changed the Real Estate Broker.

b) Wine Operating segment

In 2015, the Board of Viña Valles de Chile S.A. ("VVCH") which is Viña San Pedro Tarapacá S.A., authorized the sale of certain fixed assets located in Rengo city, Provincia de Cachapoal, Sexta Región. As of December 21, 2020 the Administration has signed a sale contract and has an active plan for the sale of these assets.

As described in **Note 2 - Summary of significant accounting policies, 2.18**, non-current assets of disposal groups classified as held for sale have been recorded at the lower of carrying amount and fair value less cost to sale on December 31, 2021:

Assets held for sale are detailed as follows:

| | Non-current assets of disposal groups classified as held for sale | As of December 31, 2021 | As of December 31, 2020 |
|---------------|---|----------------------------|----------------------------|
| | | ThCh\$ | ThCh\$ |
| Land | | 1,848,903 | 1,752,783 |
| Constructions | | 420,487 | 359,414 |
| Machinery | | 13,330 | 9,130 |
| Total | | 2,282,720 | 2,121,327 |

Note 15 Business Combinations

a) Bebidas Bolivianas BBO S.A.

On June 28, 2019 and on July 11, 2019 the subsidiary CCU Inversiones II SpA. made capital contributions to Bebidas Bolivianas BBO S.A. for an amount of US\$ 1,249,713 (equivalent to ThCh\$ 849,630) and an amount of US\$ 178,305 (equivalents to ThCh\$ 122,210) respectively. This transaction did not change the percentage of participation because both partners concurred in proportion to their current participation.

b) Bodega San Juan S.A.U.

On January 28, 2019, the Argentine subsidiary Finca La Celia S.A. established the company Bodega San Juan S.A.U. making a capital contribution of ARS 100,000, in order to use it as a vehicle for the acquisition of the Graffigna, Colón and Santa Silvia wine business of Pernod Ricard Argentina S.R.L., in addition to the purchase of Graffigna winery and the Pocito vineyards, Cañada Honda and La Consulta.

On May 31, 2019, the subsidiary VSPT made a capital contribution to the subsidiary Finca La Celia S.A. by US\$ 14,000,000, equivalent to ThCh\$ 9,910,040 and on the same date the subsidiary Finca La Celia S.A. made a capital contribution to Bodega San Juan S.A.U. for US\$ 2,806,820, equivalent to ThCh\$ 1,986,836.

On May 31, 2019, Bodega San Juan S.A.U. through a deed of sale became the owner of the businesses associated with the operation of the winery and the Pocito and Cañada Honda vineyards.

For this business combination the Company has determined the fair values of assets and liabilities (See Note 1 - General Information letter C, number (4)).



c) Cervecería Szot SpA.

On August 30, 2019, the subsidiary Cervecería Kunstmann S.A. (CK) acquired an additional 5.001% of Cervecería Szot SpA. coming from the purchase of 5,001 shares equivalent to ThCh\$ 6,156. As a result of the aforementioned, CK reached a total interest of 50.001% on said subsidiary.

On August 28, 2020, Cervecería Szot SpA. carried out a capital increase equivalent of 95,710 shares of which CK participated in the subscription of 63,022 shares at a value of ThCh\$ 176,620. Subsequently, on the same date, CK sold 15,167 shares equivalent to ThCh\$ 42,506 to Representaciones Chile Beer Kevin Michael Szot E.I.R.L. As a result of the forementioned, CK ended with a total participation of 50.0005% in this subsidiary.

For the business combination described above, the fair values of the assets and liabilities have been determined (see **Note 1 – General information, letter C, number (8)**).

d) Mahina SpA.

On February 18, 2020, the subsidiary Cervecería Kunstmann S.A. (CK) acquired 50.1000% from the purchase of 501 shares from the company Mahina SpA. at a value of ThCh\$ 525,000. Later on the same date, Mahina SpA. carried out a capital increase equivalent to 100 shares of which CK subscribed 50 shares at a value of ThCh\$ 50,000 which were paid on March 26, 2021. As a consequence, CK owns 551 shares equivalent to 50.0909%. Additionally, it was incorporated into the consolidation process of CCU (See *Note 15 - Business combinations*).

For the business combination described above, the fair values of the assets and liabilities have been determined (see *Note 1 – General information, letter C, number (9)*).

e) La Consulta Vineyard.

On June 1, 2020, the Argentine subsidiary Finca La Celia S.A. became the owner of the operation of La Consulta vineyard by a deed of sale and after having obtained regulatory approvals in Argentina.

For the business combination described above, the fair values of assets and liabilities have been determined (See *Note 1 - General Information letter C, number (4)*).

As of December 31, 2021, the Company has no other business combinations.



Note 16 Investments accounted for using equity method

Joint ventures and Associates

As of December 31, 2021 and 2020, the Company recorded investments qualifying as joint venture and associates.

The share value of investments in joint ventures and associates are detailed as follows:

| | Percentage of participation | As of December 31, 2021 | As of December 31, 2020 |
|--------------------------------------|-----------------------------|----------------------------|----------------------------|
| | % | ThCh\$ | ThCh\$ |
| Cervecería Austral S.A. | 50.00 | 12,235,881 | 9,968,250 |
| Central Cervecera de Colombia S.A.S. | 50.00 | 22,337,040 | 28,125,779 |
| Zona Franca Central Cervecera S.A.S. | 50.00 | 102,959,342 | 91,652,215 |
| Total joint ventures | | 137,532,263 | 129,746,244 |
| Other companies | | 582,217 | 1,360,541 |
| Total associated | | 582,217 | 1,360,541 |
| Total | | 138,114,480 | 131,106,785 |

The above mentioned values include goodwill generated in the acquisition of the following joint venture and associate, which are presented net of any impairment loss:

| | As of December 31, 2021 | As of December 31, 2020 |
|-------------------------|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Cervecería Austral S.A. | 1,894,770 | 1,894,770 |
| Total | 1,894,770 | 1,894,770 |

The result accrued in joint ventures and associates are detailed as follows:

| | For the years ended as of December 31, | | |
|---------------------------------------|--|--------------|--------------|
| | 2021 | 2020 | 2019 |
| | ThCh\$ | ThCh\$ | ThCh\$ |
| Cervecería Austral S.A. | 3,957,553 | 1,799,437 | 1,930,395 |
| Foods Compañía de Alimentos CCU Ltda. | - | (354,154) | 897,526 |
| Central Cervecera de Colombia S.A.S. | (5,935,519) | (11,577,019) | (18,755,448) |
| Zona Franca Central Cervecera S.A.S. | 2,904,998 | 1,690,661 | (562,416) |
| Total joint ventures | 927,032 | (8,441,075) | (16,489,943) |
| Other companies | (701,006) | 3,866 | 58,184 |
| Total associated | (701,006) | 3,866 | 58,184 |
| Total | 226,026 | (8,437,209) | (16,431,759) |



Changes in investments in joint ventures and associates are detailed as follows:

| | As of December 31, 2021 | As of December 31, 2020 |
|---|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Balance at the beginning of year | 131,106,785 | 136,098,062 |
| Other payments to acquire interests in joint ventures | 5,791,718 | 19,287,372 |
| Participation in the joint ventures and associates (loss) | 226,026 | (8,437,209) |
| Capital decrease (1) | - | (1,355,651) |
| Dividends received | (1,651,730) | (423,669) |
| Others (*) | 2,641,681 | (14,062,120) |
| Total | 138,114,480 | 131,106,785 |

⁽¹⁾ See Note 16 - Investments accounted for using equity method, number (2).

Significant matters regarding investments accounted for using the equity method are detailed as follows:

(1) Cervecería Austral S.A.

It is a closed stock company that operates as a beer manufacturing facility in the southern end of Chile, which is the southernmost brewery in the world.

(2) Foods Compañía de Alimentos CCU Ltda. (Foods)

Foods, is a closed stock company that participated in the business of snacks and foods in Chile. At the end of 2015, Foods sold the Calaf and Natur brands to Empresas Carozzi S.A. In addition Foods was the main shareholder of Alimentos Nutrabien S.A. and owned the Nutra Bien brand. On December 17, 2018, Foods and subsidiary CCU Inversiones S.A. sold 100% of the shares of Alimentos Nutrabien S.A. to Ideal S.A.

On November 18, 2019 at the Ordinary Shareholders Meeting, it was agreed to decrease the capital of the company by an amount of ThCh\$ 22,400,000, leaving a final capital of ThCh\$ 12,144,358. This decrease was paid in proportion to the number of shares held by each shareholder as of the date of said Meeting.

In the Extraordinary Shareholders' Meeting held on September 23, 2020, it was agreed to transform the company into a limited liability company (LLC), which was renamed as Foods Compañía de Alimentos CCU Limitada.

On November 11, 2020, Foods Compañía de Alimentos CCU Limitada was liquidated.

As a result of the aforementioned the shareholder CCU Inversiones S.A. exchanged its investment for assets: cash, which is presented in the Statement of Cash Flows under Investment flows in the line Other cash movements, and land and facilities in the Consolidated Financial Statement in the Item Investment Properties.

The effect on results of this dissolution amounted to ThCh \$ 1,355,651.

(3) Central Cervecera de Colombia S.A.S. and Zona Franca Central Cervecera S.A.S.

On November 10, 2014, CCU, directly and through its subsidiaries CCU Inversiones II SpA., and Grupo Postobón have established a joint arrangements through a company named Central Cervecera de Colombia S.A.S. (the "Company"), in which CCU and Grupo Postobón participate as equal shareholders. The purpose of this Company is the beer and non-alcoholic drinks production, marketing and distribution based on malt (Products).

Subsequently, on August 16, 2017, CCU, through its subsidiary CCU Inversiones II Limitada, acquired 50% of the shares of a company incorporated in Colombia called Zona Franca Central Cervecera S.A.S. (ZF CC), which relates to a joint agreements and that qualifies as a joint operations, in which CCU and Grupo Postobón participate as equal shareholders. The amount of this transaction was US\$ 10,204, equivalents to ThCh\$ 6,432. The purpose of ZF CC is acting exclusively as industrial user of one or more free trade zones; manufacturing and selling products of its own brands and through licenses to CCC. CCC markets these products.

^(*) Mainly includes effects from the conversion of joint ventures.



For the purposes above, previous associations involves the construction of a beer production plant, with an annual total capacity of 3,000,000 hectoliters.

As of December 31, 2021 and 2020, the total amount contributed to CCC and ZF CC was US\$ 286,949,917 (equivalents to ThCh\$ 191,778,048) and US\$ 279,394,156 (equivalents to ThCh\$ 185,986,350), respectively.

The Company does not have any contingent liabilities related to joint ventures and associates as December 31, 2020.

As of December 31, 2021 and 2020, the significant items of the financial statements of 100% of joint ventures are summarized as follows:

| | J | oint ventures |
|-------------------------|-------------------------|--------------------------------|
| | As of Decem 31, 2021 | ber As of December 31, 2020 |
| | ThCh\$ | ThCh\$ |
| Assets and Liabilities | ' | |
| Current assets | 119,216 | 86,429,862 |
| Non-current assets | 308,504 | 1,421 290,767,946 |
| Current liabilities | 94,235 | 5,491 58,255,727 |
| Non-current liabilities | 62,342 | 2,964 62,082,064 |

| | | Joint ventures | | |
|-------------------------------|--------------|--|--------------|--|
| | For the y | For the years ended as of December 31, | | |
| | 2021 | 2021 2020 2019 | | |
| | ThCh\$ | ThCh\$ | ThCh\$ | |
| Income Statement (Summarized) | | | | |
| Net sales | 266,707,778 | 186,220,125 | 124,808,755 | |
| Operating result | (3,907,203) | (17,903,426) | (42,670,725) | |
| Net income for year | 548,637 | (17,637,644) | (31,752,130) | |
| Other comprehensive income | 16,571,448 | 10,808,355 | (49,363,608) | |
| Depreciation and amortization | (15,726,722) | (16,209,859) | (11,386,595) | |



Note 17 Intangible assets other than goodwill

The intangible assets movement are detailed as follows:

| | Trademarks | Software programs | Water rights | Distribution rights | Total |
|--|--------------|----------------------|--------------|---------------------|--------------|
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| As of January 1, 2020 | | | | | |
| Historic cost | 106,358,718 | 42,908,693 | 3,199,349 | 845,379 | 153,312,139 |
| Accumulated amortization | - | (27,060,359) | - | (633,114) | (27,693,473) |
| Book Value | 106,358,718 | 15,848,334 | 3,199,349 | 212,265 | 125,618,666 |
| As of December 31, 2020 | | | | | |
| Additions | - | 9,015,090 | - | - | 9,015,090 |
| Additions for business combinations (cost) (1) | 962,619 | - | - | - | 962,619 |
| Divestitures (cost) | - | (81,714) | - | - | (81,714) |
| Divestitures (amortization) | - | 68,545 | - | - | 68,545 |
| Amortization of year | - | (2,408,529) | - | (94,155) | (2,502,684) |
| Conversion effect | (13,918,619) | (713,228) | - | (171,349) | (14,803,196) |
| Effect of conversion (amortization) | - | 314,736 | - | 102,833 | 417,569 |
| Others increase (decreased) (2) | 9,245,717 | 230,951 | - | 85,878 | 9,562,546 |
| Changes | (3,710,283) | 6,425,851 | | (76,793) | 2,638,775 |
| Book Value | 102,648,435 | 22,274,185 | 3,199,349 | 135,472 | 128,257,441 |
| As of December 31, 2020 | | | | | |
| Historic cost | 102,648,435 | 51,359,792 | 3,199,349 | 759,908 | 157,967,484 |
| Accumulated amortization | - | (29,085,607) | - | (624,436) | (29,710,043) |
| Book Value | 102,648,435 | 22,274,185 | 3,199,349 | 135,472 | 128,257,441 |
| As of December 31, 2021 | | | | | |
| Additions | - | 5,124,679 | - | - | 5,124,679 |
| Divestitures (cost) | - | (3,507,642) | - | - | (3,507,642) |
| Divestitures (amortization) | - | 3,272,460 | - | - | 3,272,460 |
| Amortization of year | - | (3,313,510) | - | (198,686) | (3,512,196) |
| Conversion effect | 2,093,513 | 182,662 | - | 31,008 | 2,307,183 |
| Effect of conversion (amortization) | - | (193,898) | - | (34,622) | (228,520) |
| Others increase (decreased) (2) | 16,901,227 | 1,239,653 | - | 2,089,408 | 20,230,288 |
| Changes | 18,994,740 | 2,804,404 | - | 1,887,108 | 23,686,252 |
| Book Value | 121,643,175 | 25,078,589 | 3,199,349 | 2,022,580 | 151,943,693 |
| As of December 31, 2021 | | | | | |
| Historic cost | 121,643,175 | 54,399,144 | 3,199,349 | 2,880,324 | 182,121,992 |
| Accumulated amortization | - | (29,320,555) | - | (857,744) | (30,178,299) |
| Book Value | 121,643,175 | 25,078,589 | 3,199,349 | 2,022,580 | 151,943,693 |

There are no restrictions or pledges on intangible assets.

⁽¹⁾ See Note 15 – Business combinations d).
(2) Corresponds to the financial effect of the application IAS 29 "Financial reporting in hyperinflationary economies".



The cash generating units associated to the trademarks are detailed as follows:

| Segment | Cash Generating Unit | As of December 31, 2021 | As of December 31, 2020 | |
|------------------------|---|----------------------------|----------------------------|--|
| | (CGU) | ThCh\$ | ThCh\$ | |
| Chile | Embotelladoras Chilenas Unidas S.A. | 32,910,686 | 31,794,599 | |
| | Manantial S.A. | 1,166,000 | 1,166,000 | |
| | Compañía Pisquera de Chile S.A. | 1,363,782 | 1,363,782 | |
| | Cervecería Kunstmann S.A. (1) | 2,113,683 | 2,397,674 | |
| | Sub-Total | 37,554,151 | 36,722,055 | |
| International Business | CCU Argentina S.A. and subsidiaries | 51,457,083 | 35,260,216 | |
| | Marzurel S.A., Coralina S.A. and Milotur S.A. | 2,337,366 | 2,076,714 | |
| | Bebidas del Paraguay S.A. and Distribuidora del Paraguay S.A. | 3,747,752 | 3,137,761 | |
| | Bebidas Bolivianas BBO S.A. | 6,621,507 | 5,573,122 | |
| | Sub-Total | 64,163,708 | 46,047,813 | |
| Wines | Viña San Pedro Tarapacá S.A. (2) | 19,925,316 | 19,878,567 | |
| | Sub-Total | 19,925,316 | 19,878,567 | |
| Total | | 121,643,175 | 102,648,435 | |

 ⁽¹⁾ See Note 15 – Business combinations, letters d).
 (2) See Note 15 – Business combinations, letters e).

Management has carried out impairment tests, from which no evidence of impairment has emerged. Regarding Trademarks with an indefinite useful life, the same methodology has been used as indicated in *Note 18 - Goodwill.*



Note 18 Goodwill

The goodwill movement is detailed as follows:

| | Goodwill |
|---------------------------------|--------------|
| | ThCh\$ |
| As of January 1, 2020 | |
| Historic cost | 124,955,438 |
| Book Value | 124,955,438 |
| As of December 31, 2020 | |
| Other increases (decreases) (1) | 6,243,023 |
| Impairment of the year (2) | (3,401,430) |
| Conversion effect | (10,606,268) |
| Changes | (7,764,675) |
| Book Value | 117,190,763 |
| As of December 31, 2020 | |
| Historic cost | 117,190,763 |
| Book Value | 117,190,763 |
| As of December 31, 2021 | |
| Other increases (decreases) (1) | 11,604,421 |
| Conversion effect | 2,377,651 |
| Changes | 13,982,072 |
| Book Value | 131,172,835 |
| As of December 31, 2021 | |
| Historic cost | 131,172,835 |
| Book Value | 131,172,835 |

⁽¹⁾ Corresponds to the financial effect of the application IAS 29 "Financial reporting in hyperinflationary economies".
(2) Corresponds to impairment of Bebidas Bolivianas BBO S.A., which was recorded in Other profits (losses) as of December 31, 2020.



For the purpose of impairment testing, goodwill acquired in a business combination is allocated as of the acquisition date to each of the CGUs, or groups of CGUs that is expected to benefit from the business combination synergies. The carrying amount of goodwill assigned to the CGUs within the Company's segments is detailed as follows:

| Segment | Cash Generating Unit | As of December 31, 2021 | As of December 31, 2020 |
|------------------------|---|----------------------------|----------------------------|
| | (CGU) | ThCh\$ | ThCh\$ |
| Chile | Embotelladoras Chilenas Unidas S.A. | 25,257,686 | 25,257,686 |
| | Manantial S.A. | 8,879,245 | 8,879,245 |
| | Compañía Pisquera de Chile S.A. | 9,808,550 | 9,808,550 |
| | Los Huemules S.R.L. | 3,876 | 3,982 |
| | Cervecería Kunstmann S.A. | 456,007 | 456,007 |
| | Cervecería Szot SpA. | 202,469 | 202,469 |
| | Sub-Total | 44,607,833 | 44,607,939 |
| International Business | CCU Argentina S.A. and subsidiaries | 34,781,464 | 23,812,988 |
| | Marzurel S.A., Coralina S.A. and Milotur S.A. | 4,066,703 | 3,425,283 |
| | Bebidas del Paraguay S.A. and Distribuidora del Paraguay S.A. | 5,491,823 | 4,672,582 |
| | Bebidas Bolivianas BBO S.A. | 9,808,868 | 8,255,827 |
| | Sub-Total | 54,148,858 | 40,166,680 |
| Wines | Viña San Pedro Tarapacá S.A. | 32,416,144 | 32,416,144 |
| | Sub-Total | 32,416,144 | 32,416,144 |
| Total | | 131,172,835 | 117,190,763 |

Main assumptions for impairment calculation

Goodwill assigned to the CGUs is subject to impairment test on an annually basis or more frequently if there are signs of potential impairment. These signs may include a significant change in the economic environment that could affect the business scenario, new legal provisions, operational performance indicators or the disposal of an important part of a CGU. The impairment loss is recognized for the amount by which the carrying amount of the CGU exceeds its recoverable amount. The recoverable value of each CGU is determined as the highest amount between its value in use and its fair value minus the cost of selling. The management considers that the value in use approach, determined by a discounted cash flow model, is the most reliable method to determine the recoverable values of the CGU.

The following table shows the most relevant inputs for each CGU in where there is a relevant Goodwill and / or intangible assets with indefinite useful life assigned:

| Chile | Argentina | Uruguay | Paraguay | Bolivia |
|---------|------------------|-------------------------------|---|--|
| 205,210 | 49,158 | 1,211 | 12,702 | 2,034 |
| 3.00% | 2.50% | 2.20% | 2.20% | 4.40% |
| 9.63% | 18.29% | 8.52% | 7.49% | 9.33% |
| | 205,210 3.00% | 205,210 49,158 3.00% 2.50% | 205,210 49,158 1,211 3.00% 2.50% 2.20% | 205,210 49,158 1,211 12,702 3.00% 2.50% 2.20% 2.20% |

The following describes some considerations applied when determining the corresponding values in use of the CGUs that have Goodwill and / or intangible assets with indefinite useful life assigned:

Projection period: A five-year horizon is considered for all units / brands. An exceptionally longer period of time (no longer than ten years), is considered for those units / brands that require a longer maturation period.

Cash Flow: To determine the value in use, the Company has used cash flow projections in line with the time horizon described above, based on budgets, strategic plans and projections reviewed by management for the same period of time. Given the maturity of our business, these budgets have been historically consistent with the results.

Management's cash flow projection included significant judgements and assumptions relating to perpetual growth rates and discount rates.

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Perpetual growth: Although the Company expects a higher volume and price growth in the medium and long term, a nominal growth of 3% has been assumed for the perpetuity in Chilean units, which is a conservative assumption considering the historical capacity and nature of the business where the company operates. In the case of Uruguay a perpetuity rate of 2.2% is used, consistent with the expected long-term growth for this country. For Bolivia a perpetuity rate of 4.4% equivalent to long-term inflation of the country plus a percentage of the potential long-term GDP are used. In the case of Paraguay and Argentina a perpetuity rate of 3.0% and 2.5% are used respectively, which are composed by the average inflation rate of the United States of America mentioned above, plus a percentage of the potential long-term GDP in each country.

Discount rate: Corresponds to the nominal WACC (Weighted Average Cost of Capital) rate of each country.

According to the calculated sensitivities, the Administration determines that there is no reasonably possible change in the assumptions mentioned above that could cause that the book value exceeds the estimated recoverable value as of December 31, 2021.



Note 19 Property, plant and equipment

Property, plant and equipment movements are detailed as follows:

| | Land, buildings and construction | Machinery and equipment | Bottles and containers | Other Equipment | Assets under contruction | Furniture, accessories and vehicles | Under production vines | Total |
|--|----------------------------------|-------------------------|------------------------|-----------------|--------------------------|-------------------------------------|------------------------|---------------|
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| As of January 1, 2020 | | | | | | | | |
| Historic cost | 731,878,806 | 589,477,457 | 190,100,694 | 133,582,436 | 116,586,690 | 70,566,940 | 31,942,579 | 1,864,135,602 |
| Accumulated depreciation | (214,895,139) | (334,555,888) | (106,149,627) | (78,566,926) | | (43,610,871) | (14,627,117) | (792,405,568) |
| Book Value | 516,983,667 | 254,921,569 | 83,951,067 | 55,015,510 | 116,586,690 | 26,956,069 | 17,315,462 | 1,071,730,034 |
| As of December 31, 2020 | | | | | | | | |
| Additions | - | - | - | - | 128,547,688 | - | - | 128,547,688 |
| Additions for business combinations (cost) | 1,987,806 | 31,370 | 5,491 | - | - | 5,320 | 706,387 | 2,736,374 |
| Transfers | 31,930,605 | 35,959,489 | 15,675,921 | 10,261,708 | (101,990,034) | 4,587,689 | 3,617,533 | 42,91 |
| Conversion effect historic cost | (18,274,583) | (24,672,022) | (20,800,016) | (7,547,615) | (4,778,159) | (831,094) | (258,686) | (77,162,175 |
| Write off (cost) | (1,618,648) | (7,408,733) | (2,632,730) | (6,909,303) | - | (1,165,852) | - | (19,735,266 |
| Write off (depreciation) | 1,610,774 | 7,065,230 | 2,635,188 | 6,408,229 | | 1,047,262 | - | 18,766,68 |
| Capitalized interests | - | - | | - | 1,087,157 | - | - | 1,087,15 |
| Depreciation | (21,669,111) | (30,783,333) | (23,167,195) | (17,320,702) | - | (6,520,948) | (1,234,911) | (100,696,200 |
| Conversion effect depreciation | 1,120,407 | 5,514,676 | 6,431,381 | 3,365,384 | | 515,633 | | 16,947,48 |
| Others increase (decreased) (1) | 9.794.697 | 16.680.477 | 11,294,693 | 3,405,872 | 1,441,195 | 305.613 | (33,733) | 42.888.81 |
| Derecognition of assets due to right of use | (13,856) | (7,958) | (316,601) | (323,260) | - | (52,146) | (,, | (713,821 |
| Depreciation of disposals of assets for right of use | 8,537 | 7,595 | 327,805 | 293,534 | | 66,733 | _ | 704,20 |
| Impairment of the year (2) | (2,628,004) | ., | , | | | | | (2,628,004 |
| Changes | 2.248.624 | 2,386,791 | (10,546,063) | (8,366,153) | 24,307,847 | (2,041,790) | 2,796,590 | 10,785,846 |
| Book Value | 519,232,291 | 257,308,360 | 73,405,004 | 46,649,357 | 140,894,537 | 24,914,279 | 20,112,052 | 1,082,515,880 |
| As of December 31, 2020 | | | | | | | | |
| Historic cost | 752,373,292 | 609,239,605 | 191.812.594 | 131,488,537 | 140.894.537 | 72.886.303 | 35,817,543 | 1.934.512.411 |
| Accumulated depreciation | (233,141,001) | (351,931,245) | (118,407,590) | (84,839,180) | | (47,972,024) | (15,705,491) | (851,996,531 |
| Book Value | 519,232,291 | 257,308,360 | 73,405,004 | 46,649,357 | 140,894,537 | 24,914,279 | 20,112,052 | 1,082,515,880 |
| As of December 31, 2021 | | | | | | | | |
| Additions | | | | | 164.454.035 | | | 164,454,035 |
| Additions of historic cost by business combination | 283.992 | | | | ,, | | | 283,992 |
| Transfers | 14.213.714 | 64,659,471 | 15,762,049 | 12,104,204 | (118,443,961) | 8,224,711 | 3,479,812 | 200,002 |
| Conversion effect historic cost | 5,212,276 | 4,818,898 | (727,586) | 1,608,980 | (204,892) | 565,070 | (40,060) | 11,232,68 |
| Write off (cost) | (693,074) | (10,879,482) | (22,952,129) | (1,079,938) | (204,002) | (426,969) | (40,000) | (36,031,592 |
| Write off (depreciation) | 505,521 | 10,196,738 | 22,703,727 | 1,017,369 | | 406,386 | | 34,829,74 |
| Capitalized interests | 503,321 | 10,190,730 | 22,103,121 | 1,017,305 | 1,074,074 | 400,300 | | 1,074,074 |
| | | (20,040,747) | (00,400,550) | | 1,074,074 | (0.444.220) | | |
| Depreciation | (23,360,994) | (36,646,717) | (26,493,558) | (17,016,861) | | (8,141,332) | (1,718,025) | (113,377,487 |
| Conversion effect depreciation | (718,133) | (3,994,158) | (2,423) | (1,305,000) | | (468,613) | - | (6,488,327 |
| Others increase (decreased) (1) | 23,557,010 | 29,409,437 | 16,693,132 | 4,180,146 | 7,508,257 | 1,945,690 | 569,833 | 83,863,505 |
| Divestitures (cost) | (3,814,205) | (4,192,074) | (5,339,148) | (223,669) | | (330,318) | (1,344,042) | (15,243,456 |
| Divestitures (depreciation) | 3,804,220 | 4,117,283 | 5,339,143 | 217,341 | | 326,374 | 1,344,042 | 15,148,403 |
| Changes | 18,990,327 | 57,489,396 | 4,983,207 | (497,428) | 54,387,513 | 2,100,999 | 2,291,560 | 139,745,574 |
| Book Value | 538,222,618 | 314,797,756 | 78,388,211 | 46,151,929 | 195,282,050 | 27,015,278 | 22,403,612 | 1,222,261,454 |
| As of December 31, 2021 | | | | | | | | |
| Historic cost | 790,813,382 | 691,181,931 | 194,726,856 | 147,793,572 | 195,282,050 | 83,225,686 | 38,465,102 | 2,141,488,579 |
| | | | | | | | | |
| Accumulated depreciation | (252,590,764) | (376,384,175) | (116,338,645) | (101,641,643) | 195.282.050 | (56,210,408) | (16,061,490) | (919,227,125 |

 ⁽¹⁾ Corresponds to the financial effect of the application IAS 29 "Financial reporting in hyperinflationary economies".
 (2) Corresponds to impairment of the Company, which was recorded in Other gains (losses) as of December 31, 2020.



In relation to the impairtment losses in Properties, plants and equipment, the Administration has evidenced impairtment on certain lands as of December 31, 2020, mainly originated in particular considerations regarding the destination for which they were acquired.

The balance of the land at the end of each year is as follows:

| | As of December 31, 2021 | As of December 31, 2020 |
|-------|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Land | 275,540,602 | 263,887,611 |
| Total | 275,540,602 | 263,887,611 |

Capitalized interest as of December 31, 2021, amounted ThCh\$ 1,074,074 (ThCh\$ 1,087,157 in 2020 and ThCh\$ 909,256 in 2019), using an annually capitalization rate of 2.04% (2.64% in 2020 and 3.68% in 2019).

The Company, through its subsidiary Viña San Pedro Tarapacá S.A., has biological assets corresponding to vines that produce grapes. The vines are segmented into those under formation and those under production, and they are grown both on leased and owned land. The grapes harvested from these vines are used in the manufacturing of wine, which is marketed both in the domestic market and abroad.

As of December 31, 2021, the Company maintained approximately 5,189 hectares of which 4,674 are for vines in production stage. Of the total hectares mentioned above, 4,344 correspond to own land and 330 to leased land.

The vines under formation are recorded at historic cost, and only start being depreciated when they are transferred to the production phase, which occurs in the majority of cases in the third year after plantation, when they start producing grapes commercially (in volumes that justify their production-oriented handling and later harvest).

During 2021, the production in plant vines yield was approximately 57.7 million kilos of grapes (41.0 million kilos of grapes in 2020).

By the nature of business of the Company, in the value of the assets it is not considered to start an allowance for cost of dismantling, removal or restoration.

The depreciation for the year ended as of December 31, 2021 and 2020, recognized in net income and other assets is as follows:

| | As of December 31, 2021 | As of December 31, 2020 |
|------------------------------|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Recognized in net income (*) | 112,558,965 | 99,803,814 |
| Recognized in other assets | 818,522 | 892,386 |
| Total | 113,377,487 | 100,696,200 |

^(*) Includes ThCh \$ 1,178,953 (ThCh \$ 1,847,312 in 2020) of depreciation of agricultural assets (barrels), related to the cost of selling wine.



Note 20 Investment Property

Investment property movements are detailed as follows:

| | Lands | Buildings | Total |
|----------------------------------|---|-----------|-------------|
| | ThCh\$ | ThCh\$ | ThCh\$ |
| As of January 1, 2020 | <u> </u> | | |
| Historic cost | 6,179,518 | 2,920,605 | 9,100,123 |
| Depreciation | - | (786,849) | (786,849) |
| Book Value | 6,179,518 | 2,133,756 | 8,313,274 |
| As of December 31, 2020 | | | |
| Additions (2) | 76,136 | 100,952 | 177,088 |
| Divestitures | (277,008) | (44,269) | (321,277) |
| Depreciation | - · · · · · · · · · · · · · · · · · · · | (68,177) | (68,177) |
| Conversion effect (depreciation) | (1,142,449) | (410,633) | (1,553,082) |
| Conversion effect | - | 29,665 | 29,665 |
| Other increases (decreases) (1) | 857,249 | 271,202 | 1,128,451 |
| Changes | (486,072) | (121,260) | (607,332) |
| Book Value | 5,693,446 | 2,012,496 | 7,705,942 |
| As of December 31, 2020 | | | |
| Historic cost | 5,693,446 | 2,837,857 | 8,531,303 |
| Depreciation | - | (825,361) | (825,361) |
| Book Value | 5,693,446 | 2,012,496 | 7,705,942 |
| As of December 31, 2021 | | | |
| Depreciation | - | (86,129) | (86,129) |
| Conversion effect (depreciation) | (82,337) | (32,513) | (114,850) |
| Conversion effect | - | 2,845 | 2,845 |
| Other increases (decreases) (1) | 1,502,451 | 541,355 | 2,043,806 |
| Changes | 1,420,114 | 425,558 | 1,845,672 |
| Book Value | 7,113,560 | 2,438,054 | 9,551,614 |
| As of December 31, 2021 | | | |
| Historic cost | 7,113,560 | 3,346,699 | 10,460,259 |
| Depreciation | - | (908,645) | (908,645) |
| Book Value | 7,113,560 | 2,438,054 | 9,551,614 |

⁽¹⁾ Corresponds to the financial effect of the application IAS 29 Financial reporting in hyperinflationary economies.

Investment property includes seventeen land properties, two offices and one apartment, situated in Chile, which are maintained for appreciation purposes, with one apartment for being leased and generating ThCh\$ 5,836 revenue during year 2021 (ThCh\$ 5,868 in 2020 and ThCh\$ 3,825 in 201919). Additionally, there are four properties in Argentina, which are leased and generated an income for ThCh\$ 84,859 for year 2021 (ThCh\$ 99,840 in 2020 and ThCh\$ 104,334 in 2019). In addition, the expenses associated with such investment properties amounted to ThCh\$ 64,619 for the year ended as of December 31, 2021 (ThCh\$ 69,533 in 2020 and ThCh\$ 67,096 in 2019).

The market valuation of investment properties exceeds 100% of the book value.

The fair value, of investment property that represent 96% of the carrying amount is ThCh\$ 13,189,640.

Management has not detected any evidence of impairment of investment property.

The Company does not maintain any pledge or restriction over investment property items.

⁽²⁾ See Note 16 - Investments accounted for using equity method number 2).



Note 21 Other financial liabilities

Debts and financial liabilities classified according to the type of obligation and their classifications in the Consolidated Financial Statements are detailed as follows:

| | As of Decem | ber 31, 2021 | As of Decem | ber 31, 2020 |
|---|-------------|--------------|-------------|--------------|
| | Current | Non-current | Current | Non-current |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Bank borrowings (1) | 76,169,204 | 114,492,596 | 37,754,705 | 88,151,400 |
| Bonds payable (1) | 8,087,630 | 339,740,414 | 7,691,023 | 324,725,456 |
| Derivative financial instruments (2) | 411,954 | - | 4,243,939 | - |
| Derivative hedge liabilities (2) | 4,776,623 | 4,036,833 | 5,323,640 | - |
| Deposits for return of bottles and containers | 11,980,948 | - | 14,116,167 | - |
| Total | 101,426,359 | 458,269,843 | 69,129,474 | 412,876,856 |

The maturities and interest rates of these obligations are detailed as follows:

Current loan and financial obligation

As of December 31, 2021:

| | | | | | | | Ma | turity (*) | | | |
|----------------|----------------------------------|-------------------|-------------------------|---------------------------------|------------------|----------|---------------|--------------------|------------|----------------------|------------------|
| Debtor Tax ID | Company | Debtor country | Lending party Tax ID | Creditor name | Creditor country | Currency | 0 to 3 months | 3 months to 1 year | Total | Type of amortization | Interest Rate |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | | (%) |
| Bank borrowing | S | | | | | | | | | | |
| 76.035.409-0 | Cervecera Guayacán SpA. | Chile | 97.004.000-5 | Banco de Chile | Chile | UF | 1,421 | 4,264 | 5,685 | Monthly | 3.39 |
| 76.035.409-0 | Cervecera Guayacán SpA. | Chile | 97.004.000-5 | Banco de Chile | Chile | UF | 2,177 | 6,530 | 8,707 | Monthly | 5.65 |
| 76.337.371-1 | Bebidas CCU-PepsiCo SpA. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | - | 8,179 | 8,179 | At maturity | 3.20 |
| 90,413,000-1 | Compañía Cervecerías Unidas S.A. | Chile | 97,030,000-7 | Banco del Estado de Chile | Chile | CLP | - | 40,378,831 | 40,378,831 | At maturity | 4.56 |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | - | 639,083 | 639,083 | At maturity | 5.70 |
| 91,041,000-8 | Viña San Pedro Tarapacá S.A. | Chile | 76,645,030-K | Banco Itaú Corpbanca | Chile | USD | - | 11,896,096 | 11,896,096 | At maturity | 3.64 |
| 99.586.280-8 | Compañía Pisquera de Chile S.A. | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | CLP | 326,560 | 16,000,000 | 16,326,560 | At maturity | 4.68 |
| 96,981,310-6 | Cervecería Kunstmann S.A. | Chile | 97,004,000-5 | Banco de Chile | Chile | CLP | - | 2,020,163 | 2,020,163 | At maturity | 2.20 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | CLP | - | 6,313 | 6,313 | At maturity | 1.60 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | CLP | - | 3,422 | 3,422 | At maturity | 1.60 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | - | 1,664,071 | 1,664,071 | Semiannual | 3.45 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | 28,566 | - | 28,566 | At maturity | 3.95 |
| 0-E | Finca La Celia S.A. | Argentina | 0-E | Macro | Argentina | USD | - | 255,163 | 255,163 | At maturity | 5.50 |
| 0-E | Finca La Celia S.A. | Argentina | 0-E | Galicia | Argentina | USD | - | 254,034 | 254,034 | At maturity | 4.75 |
| 0-E | Finca La Celia S.A. | Argentina | 0-E | Patagonia | Argentina | ARS | 1,345,109 | - | 1,345,109 | Daily | 37.50 |
| 0-E | Finca La Celia S.A. | Argentina | 0-E | Bbva | Argentina | ARS | 537,105 | - | 537,105 | Daily | 38.00 |
| 0-E | Finca La Celia S.A. | Argentina | 0-E | Macro | Argentina | ARS | 246,587 | - | 246,587 | Daily | 38.00 |
| 0-E | Bebidas Bolivianas BBO S.A. | Bolivia | 0-E | Banco Mercantil Santa Cruz S.A. | Bolivia | BOB | 39,084 | - | 39,084 | Quarterly | 5.00 |
| 0-E | Bebidas Bolivianas BBO S.A. | Bolivia | 0-E | Banco Mercantil Santa Cruz S.A. | Bolivia | BOB | 68,671 | - | 68,671 | Quarterly | 5.00 |
| 0-E | Bebidas Bolivianas BBO S.A. | Bolivia | 0-E | Banco Mercantil Santa Cruz S.A. | Bolivia | BOB | 21,498 | 416,277 | 437,775 | Semiannual | 5.95 |
| Total | | | | | | | 2,616,778 | 73,552,426 | 76,169,204 | | |

^(*) The amount based on the undiscounted contractual flows is found in Note 5 - Risk administration.

| | | | | | | | Mat | urity (*) | | | |
|---------------|--------------------------------------|----------------|--------------|-------------------|------------------|----------|---------------|--------------------|-----------|-------------------------|------------------|
| Debtor Tax ID | Company | Debtor country | Registration | ID No. Instrument | Creditor country | Currency | 0 to 3 months | 3 months to 1 year | Total | Type of amortization | Interest Rate |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | | (%) |
| Bonds payable | | | | | | | | | | | |
| 90,413,000-1 | Compañía Cervecerías Unidas S.A. | Chile | Bond H | 573 23/03/2009 | Chile | UF | 582,445 | 5,619,575 | 6,202,020 | Semiannual | 4.25 |
| 90,413,000-1 | Compañía Cervecerías Unidas S.A. (1) | Chile | Bond J | 898 28/06/2018 | Chile | UF | 1,042,130 | 3,258 | 1,045,388 | Semiannual | 2.90 |
| 90,413,000-1 | Compañía Cervecerías Unidas S.A. (1) | Chile | Bond L | 897 28/06/2018 | Chile | UF | 50,459 | 240,984 | 291,443 | Semiannual | 1.20 |
| 90,413,000-1 | Compañía Cervecerías Unidas S.A. (1) | Chile | Bond M | 898 28/06/2018 | Chile | UF | 55,622 | 246,436 | 302,058 | Semiannual | 1.60 |
| 91,041,000-8 | Viña San Pedro Tarapacá S.A. (2) | Chile | Bond D | 986 12/12/2019 | Chile | UF | 89,699 | 157,022 | 246,721 | Semiannual | 1.00 |
| Total | | | | | | | 1.820.355 | 6.267.275 | 8.087.630 | | |

 ⁽¹⁾ This obligation is hedged by a Cross Currency Interest Rate Swap agreement. Note 7 – Financial instruments.
 (2) This obligation is partially hedged by a Cross Currency Interest Rate Swap agreement. Note 7 – Financial instruments.
 (*) The amount based on the undiscounted contractual flows is found in Note 5 – Risk administration.

See Note 5 – Risk administration.
 See Note 7 – Financial instruments.



As of December 31, 2020:

| | | | | | | | Ma | turity (*) | | | |
|-----------------|----------------------------------|-------------------|-------------------------|---------------------------------|------------------|----------|---------------|--------------------|------------|-------------------------|------------------|
| Debtor Tax ID | Company | Debtor country | Lending party Tax ID | Creditor name | Creditor country | Currency | 0 to 3 months | 3 months to 1 year | Total | Type of amortization | Interest Rate |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | | (%) |
| Bank borrowings | s | | | | | | | | | | |
| 76.035.409-0 | Cervecera Guayacán SpA. | Chile | 76.645.030-K | Banco Itaú Corpbanca | Chile | UF | 1,357 | 4,071 | 5,428 | Monthly | 4.87 |
| 76.337.371-1 | Bebidas CCU-PepsiCo SpA. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | 8,179 | - | 8,179 | At maturity | 3.20 |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | CLP | - | 324,308 | 324,308 | At maturity | 4.56 |
| 91.041.000-8 | Viña San Pedro Tarapacá S.A. | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | CLP | - | 10,926,400 | 10,926,400 | At maturity | 2.20 |
| 91.041.000-8 | Viña San Pedro Tarapacá S.A. | Chile | 76.645.030-K | Banco Itaú Corpbanca | Chile | USD | - | 42,899 | 42,899 | At maturity | 3.64 |
| 91.041.000-8 | Viña San Pedro Tarapacá S.A. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | USD | - | 10,796,220 | 10,796,220 | At maturity | 1.98 |
| 91.041.000-8 | Viña San Pedro Tarapacá S.A. (1) | Chile | 97.018.000-1 | Scotiabank Chile | Chile | USD | 3,650 | 8,247,020 | 8,250,670 | At maturity | 1.20 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 97.004.000-5 | Banco de Chile | Chile | CLP | 44,827 | 2,000,000 | 2,044,827 | At maturity | 4.92 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 76.645.030-K | Banco Itaú Corpbanca | Chile | CLP | - | 2,014,896 | 2,014,896 | At maturity | 3.83 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | - | 1,008,444 | 1,008,444 | At maturity | 4.00 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | - | 1,667,569 | 1,667,569 | Semiannual | 3.45 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | 28,661 | - | 28,661 | At maturity | 3.95 |
| 99.586.280-8 | Compañía Pisquera de Chile S.A. | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | CLP | 326,560 | - | 326,560 | At maturity | 4.68 |
| 0-E | Sáenz Briones & Cía. S.A.I.C. | Argentina | 0-E | Banco Citibank | Argentina | ARS | 966 | - | 966 | At maturity | 34.75 |
| 0-E | Bebidas Bolivianas BBO S.A. | Bolivia | 0-E | Banco Mercantil Santa Cruz S.A. | Bolivia | BOB | 61,176 | - | 61,176 | Quarterly | 5.00 |
| 0-E | Bebidas Bolivianas BBO S.A. | Bolivia | 0-E | Banco Mercantil Santa Cruz S.A. | Bolivia | BOB | 35,693 | - | 35,693 | Quarterly | 5.00 |
| 0-E | Bebidas Bolivianas BBO S.A. | Bolivia | 0-E | Banco Mercantil Santa Cruz S.A. | Bolivia | BOB | 8,821 | - | 8,821 | Semiannual | 5.95 |
| 0-E | Milotur S.A. | Uruguay | 0-E | Banco Itaú | Uruguay | UI | 202,988 | - | 202,988 | Monthly | 4.80 |
| Total | | | | | - | | 722,878 | 37,031,827 | 37,754,705 | | |

⁽¹⁾ This obligation is hedged by a Cross Currency Interest Rate Swap agreement. Note 7 – Financial instruments. (*) The amount based on the undiscounted contractual flows is found in Note 5 – Risk administration.

| | | | | | | | Mat | turity (*) | | | |
|---------------|--------------------------------------|-------------------|--------------|-------------------|------------------|----------|---------------|--------------------|-----------|----------------------|------------------|
| Debtor Tax ID | Company | Debtor country | Registration | ID No. Instrument | Creditor country | Currency | 0 to 3 months | 3 months to 1 year | Total | Type of amortization | Interest Rate |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | | (%) |
| Bonds payable | | | | | | | | | | | |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. (1) | Chile | Bond H | 573 23/03/2009 | Chile | UF | 3,260,702 | 2,625,046 | 5,885,748 | Semiannual | 4.25 |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. (1) | Chile | Bond J | 898 28/06/2018 | Chile | UF | 976,885 | 3,482 | 980,367 | Semiannual | 2.90 |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. (1) | Chile | Bond L | 897 28/06/2018 | Chile | UF | 52,828 | 247,413 | 300,241 | Semiannual | 1.20 |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. (1) | Chile | Bond M | 898 28/06/2018 | Chile | UF | 52,355 | 236,335 | 288,690 | Semiannual | 1.60 |
| 91.041.000-8 | Viña San Pedro Tarapacá S.A. | Chile | Bond D | 986 12/12/2019 | Chile | UF | 49,346 | 186,631 | 235,977 | Semiannual | 1.00 |
| Total | | | | | | | 4,392,116 | 3,298,907 | 7,691,023 | | |

⁽¹⁾ This obligation is hedged by a Cross Currency Interest Rate Swap agreement. Note 7 – Financial instruments. (*) The amount based on the undiscounted contractual flows is found in Note 5 – Risk administration.

Non-current loan and financial obligation

As of December 31, 2021:

| | | | | | | | | Maturity (*) | | | | |
|------------------|----------------------------------|-------------------|----------------------|---------------------------------|------------------|----------|---------------------------|----------------------------|--------------|-------------|----------------------|------------------|
| Debtor Tax ID | Company | Debtor country | Lending party Tax ID | Creditor name | Creditor country | Currency | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years | Total | Type of amortization | Interest Rate |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | | (%) |
| Bank borrowing | gs | | | | | | | | | | | |
| 76.035.409-0 | Cervecera Guayacán SpA. | Chile | 97.004.000-5 | Banco de Chile | Chile | UF | 11,370 | 11,370 | 34,210 | 56,950 | Monthly | 3.39 |
| 76.035.409-0 | Cervecera Guayacán SpA. | Chile | 97.004.000-5 | Banco de Chile | Chile | UF | 17,414 | 17,414 | 69,268 | 104,096 | Monthly | 5.65 |
| 76.337.371-1 | Bebidas CCU-PepsiCo SpA. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | 999,642 | - | - | 999,642 | At maturity | 3.20 |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | 89,872,000 | - | - | 89,872,000 | At maturity | 5.70 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | CLP | 2,000,000 | - | - | 2,000,000 | At maturity | 1.60 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | CLP | 1,000,000 | - | - | 1,000,000 | At maturity | 1.60 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | 3,299,984 | 1,651,429 | - | 4,951,413 | Semiannual | 3.45 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | - | 2,986,511 | - | 2,986,511 | At maturity | 3.95 |
| 0-E | Bebidas Bolivianas BBO S.A. | Bolivia | 0-E | Banco Mercantil Santa Cruz S.A. | Bolivia | BOB | 1,012,802 | 1,350,402 | 1,799,565 | 4,162,769 | Quarterly | 5.00 |
| 0-E | Bebidas Bolivianas BBO S.A. | Bolivia | 0-E | Banco Mercantil Santa Cruz S.A. | Bolivia | BOB | 3,134,706 | 4,179,607 | 1,044,902 | 8,359,215 | Quarterly | 5.00 |
| Total | | | | | | | 101,347,918 | 10,196,733 | 2,947,945 | 114,492,596 | | |

^(*)The amount based on the undiscounted contractual flows is found in Note 5 - Risk administration.

| | | | | | | | | Maturity (*) | | | | |
|------------------|--------------------------------------|-------------------|--------------|-------------------|------------------|----------|---------------------------|-------------------------|--------------|-------------|----------------------|------------------|
| Debtor Tax ID | Company | Debtor country | Registration | ID No. Instrument | Creditor country | Currency | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years | Total | Type of amortization | Interest Rate |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | | (%) |
| Bonds payable | | | | | | | | | | | | |
| 90,413,000-1 | Compañía Cervecerías Unidas S.A. | Chile | Bond H | 573 23/03/2009 | Chile | UF | 11,228,960 | 11,228,960 | 19,656,626 | 42,114,546 | Semiannual | 4.25 |
| 90,413,000-1 | Compañía Cervecerías Unidas S.A. (1) | Chile | Bond J | 898 28/06/2018 | Chile | UF | 8,690 | 8,690 | 93,059,342 | 93,076,722 | Semiannual | 2.90 |
| 90,413,000-1 | Compañía Cervecerías Unidas S.A. (1) | Chile | Bond L | 897 28/06/2018 | Chile | UF | 403,668 | 46,891,278 | 46,588,059 | 93,883,005 | Semiannual | 1.20 |
| 90,413,000-1 | Compañía Cervecerías Unidas S.A. (1) | Chile | Bond M | 898 28/06/2018 | Chile | UF | 444,974 | 444,974 | 62,771,570 | 63,661,518 | Semiannual | 1.60 |
| 91,041,000-8 | Viña San Pedro Tarapacá S.A. (2) | Chile | Bond D | 986 12/12/2019 | Chile | UF | 418,726 | 46,585,897 | - | 47,004,623 | Semiannual | 1.00 |
| Total | | | | | | | 12,505,018 | 105,159,799 | 222,075,597 | 339,740,414 | | |

⁽¹⁾ This obligation is hedged by a Cross Currency Interest Rate Swap agreement. *Note 7 – Financial instruments*. (2) This obligation is partially hedged by a Cross Currency Interest Rate Swap agreement. *Note 7 – Financial instruments*. (*) The amount based on the undiscounted contractual flows is found in *Note 5 – Risk administration*.



As of December 31, 2020:

| | | | | | | | | Maturity (*) | | | | |
|------------------|----------------------------------|-------------------|----------------------|---------------------------------|------------------|----------|---------------------------|----------------------------|--------------|------------|----------------------|------------------|
| Debtor Tax ID | Company | Debtor country | Lending party Tax ID | Creditor name | Creditor country | Currency | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years | Total | Type of amortization | Interest Rate |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | | (%) |
| Bank borrowing | igs | | | | | | | | | | | |
| 76.035.409-0 | Cervecera Guayacán SpA. | Chile | 76.645.030-K | Banco Itaú Corpbanca | Chile | UF | 10,856 | 10,856 | 36,172 | 57,884 | Monthly | 4.87 |
| 76.337.371-1 | Bebidas CCU-PepsiCo SpA. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | 997,111 | - | - | 997,111 | At maturity | 3.20 |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | CLP | 39,978,565 | - | - | 39,978,565 | At maturity | 4.56 |
| 91.041.000-8 | Viña San Pedro Tarapacá S.A. | Chile | 76.645.030-K | Banco Itaú Corpbanca | Chile | USD | 9,945,156 | - | - | 9,945,156 | At maturity | 3.64 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | 3,300,000 | 3,301,389 | - | 6,601,389 | Semiannual | 3.45 |
| 96.981.310-6 | Cervecería Kunstmann S.A. | Chile | 97.018.000-1 | Scotiabank Chile | Chile | CLP | - | 2,980,819 | - | 2,980,819 | At maturity | 3.95 |
| 99.586.280-8 | Compañía Pisquera de Chile S.A. | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | CLP | 16,000,000 | - | - | 16,000,000 | At maturity | 4.68 |
| 0-E | Bebidas Bolivianas BBO S.A. | Bolivia | 0-E | Banco Mercantil Santa Cruz S.A. | Bolivia | BOB | 985,409 | 1,751,838 | 766,429 | 3,503,676 | Quarterly | 5.00 |
| 0-E | Bebidas Bolivianas BBO S.A. | Bolivia | 0-E | Banco Mercantil Santa Cruz S.A. | Bolivia | BOB | 2,638,387 | 4,397,310 | - | 7,035,697 | Quarterly | 5.00 |
| 0-E | Bebidas Bolivianas BBO S.A. | Bolivia | 0-E | Banco Mercantil Santa Cruz S.A. | Bolivia | BOB | 1,051,103 | - | - | 1,051,103 | Semiannual | 5.95 |
| Total | | | | | | | 74,906,587 | 12,442,212 | 802,601 | 88,151,400 | | |

^(*) The amount based on the undiscounted contractual flows is found in Note 5 - Risk administration.

| | | Maturity (*) | | | | | | | | | | |
|------------------|--------------------------------------|-------------------|--------------|-------------------|------------------|----------|---------------------------|-------------------------|--------------|-------------|----------------------|------------------|
| Debtor Tax ID | Company | Debtor country | Registration | ID No. Instrument | Creditor country | Currency | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years | Total | Type of amortization | Interest Rate |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | | (%) |
| Bonds payable | | | | | | | | | | | | |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. (1) | Chile | Bond H | 573 23/03/2009 | Chile | UF | 10,529,882 | 10,539,626 | 23,754,354 | 44,823,862 | Semiannual | 4.25 |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. (1) | Chile | Bond J | 898 28/06/2018 | Chile | UF | 9,244 | 9,255 | 87,292,422 | 87,310,921 | Semiannual | 2.90 |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. (1) | Chile | Bond L | 897 28/06/2018 | Chile | UF | 428,496 | 44,034,575 | 43,908,966 | 88,372,037 | Semiannual | 1.20 |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. (1) | Chile | Bond M | 898 28/06/2018 | Chile | UF | 424,658 | 425,238 | 59,078,988 | 59,928,884 | Semiannual | 1.60 |
| 91.041.000-8 | Viña San Pedro Tarapacá S.A. | Chile | Bond D | 986 12/12/2019 | Chile | UF | 417,245 | 43,872,507 | - | 44,289,752 | Semiannual | 1.00 |
| Total | | | | | | | 11,809,525 | 98,881,201 | 214,034,730 | 324,725,456 | | |

⁽¹⁾ This obligation is hedged by a Cross Currency Interest Rate Swap agreement. Note 7 - Financial instruments.

Details of the fair value of bank borrowings, financial leases obligations and bonds payable are described in **Note 7** - **Financial instruments**.

The effective interest rates of bond obligations are as follows:

| Bonds Serie H | 4.27% |
|---------------|-------|
| Bonds Serie J | 2.89% |
| Bonds Serie L | 1.21% |
| Bonds Serie M | 0.87% |
| Bonds Serie D | 0.53% |

Debts and financial liabilities are stated in several currencies and accrue fixed and variable interest rates. These obligations classified by currency and interest type (excluding the effect of cross currency interest rate swap agreements) are detailed as follows:

| | As of Decem | ber 31, 2021 | As of December 31, 2020 | | |
|-------------------------|------------------------|---------------------------|-------------------------|---------------------------|--|
| | Fixed Interest Rate | Variable Interest Rate | Fixed Interest Rate | Variable Interest Rate | |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | |
| US Dollar | 12,405,293 | - | 20,784,275 | 8,250,670 | |
| Chilean Pesos | 162,884,754 | - | 84,907,728 | - | |
| Argentinean Pesos | 2,128,801 | - | 966 | - | |
| Unidades de Fomento (*) | 348,003,482 | - | 332,479,791 | - | |
| Unidad indexada (**) | - | - | 202,988 | - | |
| Bolivian | 13,067,514 | - | 11,696,166 | - | |
| Total | 538,489,844 | - | 450,071,914 | 8,250,670 | |

^(*) The Unidad de Fomento (UF) is a Chilean inflation-indexed, Chilean peso-denominated monetary unit. The UF rate us set daily in advance based on changes in the previous month's inflation rate.

^(*) The amount based on the undiscounted contractual flows is found in Note 5 - Risk administration.

^(**) The unidad Indexada (UI) is an Uruguayan inflation-indexed, Uruguayan peso-denominated monetary unit. The UI rate is set daily in advance based on changes in the previous month's inflation rate.





The terms and conditions of the main interest accruing obligations as of December 31, 2021, are detailed as follows:

A) Bank Borrowings

Banco del Estado de Chile - Bank Loans

a) On July 27, 2012, the subsidiary Compañía Pisquera Chile S.A. (CPCh) signed a bank loan with the Banco del Estado de Chile for a total of ThCh\$ 16,000,000, with maturity on July 27, 2017.

This loan accrues interest at an annual fixed rate of 6.86% and an effective rate of 7.17%. The subsidiary amortized interest semi-annually, and the capital amortization consists of a single payment at the end of the established term.

On July 27, 2017 this loan was renewed for 5 years, with maturity on July 27, 2022.

This loan accrues interest at an annual fixed rate of 4.68%. The Subsidiary pays interest semi-annually and the capital amortization consists of a single payment at the end of the established term.

This obligation is subject to certain reporting obligations in addition to complying with the following financial ratios, which will be measured on the half-yearly financial statements of CPCh:

- Maintain a Financial Expense Coverage not less than 3, calculated as the relationship between Gross Margin less Marketing costs, Distribution and Administration expenses, plus Other income by function, less Other expenses by function, plus Depreciation and Amortization, divided by Financial costs.
- Maintain a debt ratio of no more than 3, measured as Total liabilities divided by Equity.
- Maintain an Equity higher than UF 770,000.

In addition, this loan obliges CPCh to comply with certain restrictions of affirmative nature, including maintaining insurance, maintaining the ownership of essential assets, and also to comply with certain restrictions, such as not to pledge, mortgage or grant any kind of encumbrance or real right over any fixed asset with an individual accounting value higher than UF 10,000, except under the terms established by the agreement, among other.

On the other hand, the Company, through an agreement dated July 28, 2017, forces to maintain a direct or indirect shareholding of at least 50.1%, which allows it to control its subsidiary Compañía Pisquera de Chile S.A. during the term of this loan.

As of December 31, 2021, the Subsidiary and CCU were in compliance with the financial covenants.

b) On October 15, 2014, the subsidiary Viña San Pedro Tarapacá S.A. signed a bank loan with Banco del Estado de Chile for a total of UF 380,000 (equivalent to ThCh\$ 9,206,290) maturing on October 15, 2019.

On October 15, 2019 the subsidiary Viña San Pedro Tarapacá S.A. renegotiated this loan, by an amount of ThCh\$ 10,664,833, at a fixed interest rate maturing on April 10, 2020.

On April 13, 2020, the subsidiary Viña San Pedro Tarapacá S.A. renegotiated this loan by an amount of ThCh\$ 10,664,833, at a fixed interest rate maturing on April 13, 2021.

The subsidiary amortizes interest and capital in a single payment at the end of the established term.

On April 13, 2021, the loan was fully paid.

c) On July 15, 2015, the subsidiary Cervecería Kunstmann S.A. signed a bank loan with Banco del Estado de Chile for a total of ThCh\$ 4,000,000, at a fixed interest rate maturing on July 14, 2020.

The subsidiary amortizes interest and capital monthly until the end of the established term.

On July 14, 2020 this loan was paid.



d) On April 16, 2021, the subsidiary Cervecería Kunstmann S.A. signed a bank loan with Banco del Estado de Chile for a total of ThCh\$ 1,000,000, at a fixed interest rate maturing on April 17, 2023.

The subsidiary amortizes interest semi-annually and principal in a single payment at the end of the established term.

e) On April 21, 2021, the subsidiary Cervecería Kunstmann S.A. signed a bank loan with Banco del Estado de Chile for a total of ThCh\$ 2,000,000, at a fixed interest rate maturing on April 21, 2023.

The subsidiary amortizes interest semi-annually and principal in a single payment at the end of the established term.

f) On April 13, 2017, Compañía Cervecerías Unidas S.A. signed a bank loan with Banco del Estado de Chile for a total of ThCh\$ 40,000,000, at a fixed interest rate, maturing on April 13, 2022.

The Company amortizes interest semi-annually, and the capital amortization consists in a single payment at the end of the established term.

This obligation is subject to certain reporting obligations in addition to complying with the following financial ratios:

- a. Maintain at the end of each semester an indebtedness ratio measured over the consolidated financial statements not higher than 1.5, defined as the ratio of Total Adjusted Liabilities and Total Adjusted Equity. The Total Adjusted Liabilities are defined as Total Consolidated Liabilities less Dividends provisioned, according to policy included in the Statement of Changes in Equity, plus the amount of all guarantees issued by the Company and its subsidiaries that are cautioned by real guarantees, except as noted in the contract. Total Adjusted Equity is defined as Total Equity plus Dividends provisioned account, according to policy included in the Statement of Changes in Equity.
- b. Maintain a Financial Expense Coverage measured at the end of each semester and retroactively for periods of 12 months, not less than 3, calculated as the ratio of Adjusted ORBDA¹ and Finance Costs account. Adjusted ORBDA means ORBDA as calculated by the Company in accordance with particular debt instruments in order to measure such instruments' financial covenants and is defined as: (i) the sum of Gross Margin and Other income by function accounts; (ii) less (absolute numbers) Distribution costs, Administrative expenses and Other expenses by function accounts; and (iii) plus (absolute numbers) Depreciation and Amortization recorded on the Note Nature of the costs and expenses.
- c. Maintain at the end of each semester, assets free of liens for an amount equal to at least 1.2, defined as the ratio of Total Assets free of lien and Finance Debt free of lien. Total Assets free of lien are defined as Total Assets less assets pledged as collateral for cautioned obligations of third parties. Finance Debt free of lien are defined as the sum of Bank loan, Bonds payable and Lease obligations contained under Note Other financial liabilities, these latter obligations are currently presented in a specific item and note.
- d. Maintain at the end of each semester a minimum equity of ThCh\$ 312,516,750, meaning Equity Attributable to Equity Holders of the Parent plus the Dividends provisioned account, according to policy included in the Statement of Changes in Equity.
- e. To maintain, either directly or indirectly, ownership over more than 50% of the subscribed and paid-up shares and over the voting rights of the following companies: Cervecera CCU Chile Ltda. and Embotelladoras Chilenas Unidas S.A.
- f. Maintain a nominal installed capacity for the production manufacturing of beer and soft drinks, equal or higher altogether than 15.9 million hectoliters a year.
- g. To maintain, either directly or through a subsidiary, ownership of the trademark "CRISTAL", denominative for beer class 32 of the international classifier, and not to transfer its use, except to its subsidiaries.

As of December 31, 2020, the Company was in compliance with the financial covenants.

¹ ORBDA, for the Company purposes, is defined as Adjusted Operating Result before Depreciation and Amortization.

Compañía Cervecerías Unidas S.A. and subsidiaries Notes to the Consolidated Financial Statements December 31, 2021



Banco de Chile - Bank Loans

a) On April 20, 2016, the subsidiary Cervecería Kunstmann S.A. signed a bank loan with Banco de Chile for a total of ThCh\$ 2,000,000, at a fixed interest rate, maturing on April 20, 2018.

The subsidiary amortizes interest and capital in a single payment at the end of the established term.

On April 20, 2018, the loan was renewed maturing on July 19, 2018.

On July 19, 2018, the loan was renewed maturing on July 19, 2021.

On July 19, 2021, the loan was renewed maturing on July 19, 2022.

b) On August 25, 2016, the subsidiary Cervecería Kunstmann S.A. signed a bank loan with Banco de Chile for a total of ThCh\$ 400,000 at a fixed interest rate maturing on August 24, 2018.

The subsidiary amortizes interest and capital in a single payment at the end of the established term.

On August 24, 2018, the loan was renewed, maturing on August 24, 2020.

On August 24, 2020, this loan was paid.

c) On July 5, 2021, the subsidiary Cervecera Guayacán SpA. subscribed a bank loan with Banco de Chile for a total of UF 2,110, at a fixed interest rate, maturing on June 5, 2031.

The subsidiary amortizes interest and principal on a monthly basis, with a first payment on August 5, 2021.

d) On December 17, 2021, the subsidiary Cervecera Guayacán SpA. subscribed a bank loan with Banco de Chile for a total of UF 3,663, at a fixed interest rate, maturing on November 17, 2031.

The subsidiary amortizes interest and principal on a monthly basis, with a first payment on January 17, 2022.

Scotiabank Chile - Bank Loans

a) On June 18, 2018, the subsidiary Viña San Pedro Tarapacá S.A. signed a bank loan with Scotiabank Chile for a total of US\$ 11,600,000 (ThCh\$ 9,102,984). It accrues interest at a compound floating rate Libor at 90 days plus a fixed margin, maturing on June 18, 2021.

The subsidiary pays quarterly interest and amortization of capital consists of a single payment at the end of the deadline.

The interest rate risk to which the subsidiary is exposed as result of this loan is mitigated by the use of cross interest rate swap agreements (interest rate fixed). For details of the Company's hedge strategies see *Note 5 - Risk administration* and *Note 7 - Financial instruments*.

On June 18, 2021, the loan was fully paid.

b) On April 17, 2019, the subsidiary Cervecería Kunstmann S.A. signed a bank loan with Scotiabank Chile for a total of ThCh\$ 1,000,000, at a fixed interest rate, maturing on April 16, 2021.

The subsidiary amortizes interest semi-annually and capital amortization consists in a single payment at the end of the established term.

This loan was paid on April 16, 2021.

c) On December 9, 2019, the subsidiary Cervecería Kunstmann S.A. signed a bank loan with Scotiabank Chile for a total of ThCh\$ 10,000,000, at a fixed interest rate, maturing on December 9, 2025.

The subsidiary amortizes interest and capital semi-annually with a first payment on June 9, 2020.





The bank loan mentioned above requires complying certain informational requirements and also compliance with certain financial ratios that are described below:

- a. A Coverage of Financial Expenses higher than or equal to three times. For these purposes, Financial Expenses Coverage is defined as ROADA divided by the item "Financial Expenses" of the Consolidated Financial Statements of the Debtor measured over the last 12 months. ROADA is defined as the Operating Income plus Depreciation for the Year and plus amortization of Intangible Assets.
- b. A ratio of Net Financial Debt to ROADA less than or equal to three times. For these purposes the Net Financial Debt is the difference between /i/ the sum of the item "Others Financial Liabilities, Current and Non-Current"; and /ii/ the sum of the item "Cash and Cash Equivalent" in the Consolidated Financial Statements of the Debtor.

Additionally, this loan forces the subsidiary to comply with certain negative restrictions, such as not granting real guarantees. These are pledges and mortgages to guarantee its own or third-party obligations without prior authorization and by writing of the Bank for an amount equal to or greater than ten percent of the total fixed assets of the Debtor.

As of December 31, 2021, the Subsidiary was in compliance with the financial covenants.

d) On February 18, 2020, the subsidiary Bebidas CCU-PepsiCo SpA. signed a bank loan with Scotiabank for a total of ThCh\$ 2,000,000 at a fixed interest rate and maturity on February 18, 2023. The Company recognized the 50% of this loan in accordance with its participation on this joint operation.

The subsidiary amortizes interest semi-annually and capital amortization consists of a single payment at the end of the established term.

e) On March 17, 2020, the subsidiary Cervecería Kunstmann S.A. signed a bank loan with Scotiabank for a total of ThCh\$ 3,000,000 at a fixed interest rate and maturity on March 16, 2025.

The subsidiary amortizes interest semi-annually and capital amortization consists of a single payment at the end of the established term.

The bank loan mentioned above is required to comply certain informational requirements and also compliance with certain financial ratios that are described below:

- a. A Coverage of Financial Expenses higher than or equal to three times. For these purposes, Financial Expenses Coverage is defined as ROADA divided by the item "Financial Expenses" of the Consolidated Financial Statements of the Debtor measured over the last 12 months. ROADA is defined as the Operating Income plus Depreciation for the Year and plus amortization of Intangible Assets.
- b. A ratio of Net Financial Debt to ROADA less than or equal to three times. For these purposes, the Net Financial Debt is the difference between /i/ the sum of the item "Others Financial Liabilities, Current and Non-Current"; and /ii/ the sum of the item "Cash and Cash Equivalent" in the Consolidated Financial Statements of the Debtor.

Additionally, this loan forces the subsidiary to comply with certain negative restrictions, such as not granting real guarantees. These are pledges and mortgages to guarantee its own or third-party obligations without prior authorization and by writing the Bank for an amount equal to or greater than ten percent of the total fixed assets of the Debtor.

As of December 31, 2021, the Subsidiary was in compliance with the financial covenants.

f) On October 13, 2021, Compañía Cervecerías Unidas S.A. signed a bank loan with Scotiabank Chile for a total of ThCh\$ 90,000,000, at a fixed interest rate, maturing on April 6, 2023.

The Company amortizes interest on a monthly basis and the principal amortization consists of a single payment at the end of the established maturity date.

Banco Itaú Corpbanca – Bank Loans

a) On April 23, 2019, the subsidiary Viña San Pedro Tarapacá S.A. signed a bank loan with Banco Itaú Corpbanca for a total of US\$ 14,000,000 (ThCh\$ 9,294,740), at a fixed interest rate, maturing on April 22, 2022.





The subsidiary amortizes interest semi-annually and capital amortization consists in a single payment at the end of the established term.

b) On April 22, 2019, the subsidiary Cervecería Kunstmann S.A. signed a bank loan with Banco Itaú Corpbanca for a total of ThCh\$ 2,000,000, at a fixed interest rate, maturing on April 21, 2021.

The subsidiary amortizes interest semi-annually and capital amortization consists in a single payment at the end of the established term.

On April 21, 2021, the loan was fully paid.

c) On May 10, 2015, the subsidiary Cervecera Guayacán SpA. entered into a bank loan with Banco Itaú Corpbanca for a total of UF 3,067, at a fixed interest rate, maturing on May 10, 2030.

The subsidiary amortizes interest and principal on a monthly basis, with a first payment on June 10, 2015.

The loan was repaid on July 5, 2021.

Banco de la Nación Argentina – Bank Loan with Compañía Industrial Cervecera S.A. (CICSA)

a) On December 28, 2012, CICSA signed a bank loan for a total of 140 million of argentinean pesos maturing on November 26, 2019. The loan was delivered in two stages, where the first was carried out on December 28, 2012, for a total of 56 million argentinean pesos and the second on June 28, 2013, for a total of 84 million of Argentinean pesos.

This loan accrues interest at an annual rate of 15% fixed by first 36 months. Having completed that term, accrues interest at a compound floating rate BADLAR in pesos plus a fixed spread of 400 basis points and to this effect will be taken BADLAR rate published by the Central Bank of the Republic of Argentina, corresponding to five working days prior to the start of the period, subject to the condition that does not exceed the lending rate of portfolio general of Banco de la Nación Argentina, in whose case shall apply this. Interest will be paid monthly.

The subsidiary amortizes capital in 74 consecutive and equal, once the grace period of 10 months from the date of disbursement.

This loan is guaranteed by CCU S.A., through a Stand By issued by the Banco del Estado de Chile to Banco de la Nación Argentina.

On November 26, 2019, this loan was paid.

Banco de Galicia y Buenos Aires S.A.; Banco Santander Río S.A. – Syndicated Bank Loan with Compañía Industrial Cervecera S.A. (CICSA)

On April 20, 2015, the subsidiary CICSA signed a syndicated bank loan for a total of 150 million argentinean pesos, maturing on April 20, 2018.

On September 15, 2016 the subsidiary signed an addendum to the original contract in order to increase the loan capital to 183.33 million argentinean pesos, modify the interest rate, the maturity and schedule of repayment of capital and dates of payment, being the new maturity on September 15, 2019.

On July 14, 2017, the subsidiary signed a new addendum to the original contract in order to modify the interest rate to fixed interest at an annual nominal rate of 23%. The rest of the conditions remained unchanged.

The proportional participation of banks lenders is as follows:

- (a) Banco de Galicia y Buenos Aires S.A., with 91.66 million argentinean pesos of pro rata participation.
- (b) Banco Santander Río, with 91.66 million argentinean pesos of pro rata participation.

This loan accrues interest at an annual rate fixed of 23% whose payment will make monthly. CICSA amortized capital in 24 consecutive and variable monthly installments once completed the 12-month grace period from the date of signature of the addendum.



This loan obliges the subsidiary to meet specific requirements and financial covenants related to their Consolidated Financial Statements, which according to agreement of the parties are as follows:

- a. Maintain a capability of repayment measure at the end of each quarter less than or equal to 3, calculated as the financial debt over Adjusted ORBDA². Adjusted ORBDA means ORBDA as calculated by the Company in accordance with particular debt instruments in order to measure such instruments' financial covenants and is defined as: Operating result before Interest, Income taxes, Depreciation and Amortization for the period of 12 months immediately prior to the date of calculation.
- b. Maintain a Financial Expense Coverage measured at the end of each quarter and retroactively for periods of 12 months, not less than 2.5, calculated as the ratio of Adjusted ORBDA (as defined in paragraph (a)) and Financial Costs account.
- c. Maintain at the end of each quarter an indebtedness ratio not higher than 1.5, defined as the ratio Financial Liabilities over the Equity meaning the Equity at the time of calculation, as it arises from their Financial Statements and in accordance with generally accepted accounting principles in the Republic of Argentina.
- d. Maintain at the end of each quarter a minimum Equity of 600 million of argentinean pesos.

On September 16, 2019, this loan was paid.

Banco Mercantil Santa Cruz S.A. - Bank loans

a) On June 26, 2017, the subsidiary Bebidas Bolivianas BBO S.A. signed a bank loan with Banco Mercantil Santa Cruz S.A. for a total of 68,877,500 bolivians, at a fixed interest rate, maturing on May 1, 2027.

The subsidiary amortizes quarterly interest and and capital amortization begins on September 10, 2019 in a quarterly basis.

b) On May 31, 2019, the subsidiary Bebidas Bolivianas BBO S.A. signed a bank loan with Banco Mercantil Santa Cruz S.A. for a total of 34,300,000 bolivians, at a fixed interest rate, maturing on April 8, 2029.

The subsidiary Bebidas Bolivianas BBO S.A. pays quarterly interest and capital amortization will begin on August 18, 2021 also quarterly.

c) On May 5, 2020, the subsidiary Bebidas Bolivianas BBO S.A. signed a bank loan with Banco Mercantil Santa Cruz S.A. for a total of 13,720,000 bolivians, at a fixed interest rate and maturing on April 25, 2022.

The subsidiary amortizes quarterly interest and and capital amortization begins on November 1, 2020 in a quarterly basis.

Banco Itaú - Bank Ioans

a) On February 20, 2018, the subsidiary Milotur S.A. signed a bank loan with Banco Itaú for a total of UI 15,139,864.80, at a fixed interest rate, maturing on February 20, 2021.

The subsidiary amortizes interest monthly and capital will be payed at the end of the established term.

On February 20, 2021, the payment of said loan was made

² ORBDA, for the Company purposes, is defined as Adjusted Operating Result before Depreciation and Amortization.

Compañía Cervecerías Unidas S.A. and subsidiaries Notes to the Consolidated Financial Statements December 31, 2021



B) Bonds Payable

Series H Bonds - CCU S.A.

On March 23, 2009, under number 573, the Company recorded in the Securities Record the issue of bonds Series H for UF 2 million, with 21 years terms. Emission was placed in the local market on April 2, 2009. The issuance of the Bond H was UF 2 million with maturity on March 15, 2030, with a discount amounting to ThCh\$ 156,952, and accrues interest at an annual fixed rate of 4.25%, with amortizes interest and capital semi-annually.

By deed dated December 27, 2010 issued in the Notary of Ricardo San Martín Urrejola, under repertoires No. 36446-2010, were amended Issue Contract Series H, in order to update certain references and to adapt to the new IFRS accounting rules.

The current issue was subscribed with Banco Santander Chile as representative of the bond holders and as paying bank, and it requires that the Company complies with the following financial covenants on its Consolidated Financial Statements and other specific requirements:

- a. Maintain at the end of each quarter an indebtedness ratio measured over the consolidated financial statements not higher than 1.5, defined as the ratio of Total Adjusted Liabilities and Total Adjusted Equity. The Total Adjusted Liabilities are defined as Total Liabilities less Dividends provisioned, according to policy included in the Statement of Changes in Equity, plus the amount of all guarantees, debts or obligations of third parties not within the liability and outside the Issuer or its subsidiaries that are cautioned by real guarantees granted by the Issuer or its subsidiaries. Total Adjusted Equity is defined as Total Equity plus Dividends provisioned account, according to policy included in the Statement of Changes in Equity.
- b. Maintain a Financial Expense Coverage measured at the end of each quarter and retroactively for periods of 12 months, not less than 3, calculated as the ratio of Adjusted ORBDA³ and Financial Costs account. Adjusted ORBDA means ORBDA as calculated by the Company in accordance with particular debt instruments in order to measure such instruments' financial covenants and is defined as: (i) the sum of Gross Margin and Other income by function accounts; (ii) less (absolute numbers) Distribution costs, Administrative expenses and Other expenses by function accounts; and (iii) plus (absolute numbers) Depreciation and Amortization recorded on the Note Nature of the cost and expenses.
- c. Maintain at the end of each quarter, assets free of liens for an amount equal to, at least, 1.2, defined as the ratio of Total Assets free of lien and Financial Debt free of lien. Total Assets free of lien are defined as Total Assets less assets pledged as collateral for cautioned obligations of third parties. Financial Debt free of lien is defined as the sum of lines Bank Loans, Bonds payable and Finance lease obligations contained in Note Other financial liabilities of the Consolidated Financial Statements. These latter obligations are currently presented in a specific item and note.
- d. Maintain at the end of each quarter a minimum equity of ThCh\$ 312,516,750, meaning Equity Attributable to Equity Holders of the Parent plus the Dividends provisioned account, according to policy included in the Statement of Changes in Equity. This requirement will increase in the amount resulting from each revaluation of property, plant and equipment to be performed by the Issuer.
- e. To maintain, either directly or indirectly, ownership over more than 50% of the subscribed and paid-up shares and over the voting rights of the following companies: Cervecera CCU Chile Limitada and Embotelladoras Chilenas Unidas S.A.
- f. Maintain a nominal installed capacity for the production manufacturing of beer and soft drinks, equal or higher altogether than 15.9 million hectoliters a year, except in the cases and under the terms of the contract.
- g. To maintain, either directly or through a subsidiary, ownership of the trademark "CRISTAL", denominative for beer class 32 of the international classifier, and not to transfer its use, except to its subsidiaries.
- h. Not to make investments in facilities issued by related parties, except in the cases and under the terms established in the agreement.

As of December 31, 2021, the Company was in compliance with the financial covenants.

³ ORBDA, for the Company purposes, is defined as Adjusted Operating Result before Depreciation and Amortization.





Series J Bonds - CCU S.A.

On June 28, 2018, CCU S.A. registered in the Securities Register, under the number 898, the issuance of its Series J Bond, bearer and dematerialized, for a total of UF 3 million with maturity on August 10, 2043. The Series J bonds will accrue on the unpaid capital expressed in Unidades de Fomento, an annual interest of 2.9%, compounded, due, calculated on the basis of equal semesters of 180 days, equivalent to 1.4396% semi-annual. Interest will accrue as of August 10, 2018, will be paid semiannually as of February 10, 2019.

The issue was subscribed with Banco BICE as the representative of the bond holders and the payer bank and requires the Company to comply with the following financial indicators with respect to its Interim Consolidated Financial Statements and other specific requirements:

- a. Maintain at the end of each quarter a level of consolidated net financial debt, reflected in each of its quarterly Consolidated Financial Statements, not greater than 1.5 times, defined as the ratio between Net Financial Debt and Total Adjusted Equity. The Net Financial Debt is defined as the difference between / x / the unpaid amount of the "Financial Debt", that is, the sum of the accounts, current and non-current, Bank loans, Obligations with the public and Obligations for financial leases, contained in the Note Other financial liabilities, and / and / the balance of the item Cash and cash equivalents. Total Adjusted Equity, which is defined as the sum of / x / Total Equity and / and / the sum of the accounts Interim Dividends, Dividends provisioned according to policy, as well as all other accounts related to the provision of dividends, contained in the Consolidated Statement of Changes in the Issuer's Equity. These latter obligations are currently presented in a specific item and note.
- b. The Issuer must maintain a consolidated financial expense coverage of not less than three times, defined as the ratio between ORBDA⁴ and Financial Expenses. ORBDA is the sum of the accounts Gross margin and Other income per function, minus the accounts Distribution expenses, Administrative expenses and Other expenses per function and plus the Depreciation and Amortization line recorded in the Note Costs and Expenses by Nature. Financial Expenses refers to the account of the same name referred to in the Consolidated Statement of Income by Function. The Consolidated Financial Expenses Coverage Ratio will be calculated for the period of twelve consecutive months prior to the date of the corresponding Consolidated Financial Statements, including the closing month of said Consolidated Financial Statements.
- c. Maintain an Adjusted Equity at a consolidated level for an amount of at least equal to ThCh\$ 312,516,750. For these purposes, Adjusted Equity corresponds to the sum of / i / the Equity account attributable to the owners of the controlling entity in the Consolidated Statement of Financial Position, and / ii / the sum of the accounts Interim Dividends, Dividends provisioned according to policy, as well as all other accounts relating to the provision of dividends, contained in the Consolidated Statement of Changes in Equity.
- d. Maintain Lien-Free Assets for an amount equal to at least 1.2 times the unpaid amount of the Financial Debt without collateral. For these purposes, the assets and debts will be valued at book value. The following shall be understood: / a / Assets Free of Liens is the difference between / i / the Total Assets account in the Consolidated Statement of Financial Position, and / ii / the assets given as guarantees indicated in the Note on Contingencies and Commitments of the Consolidated Financial Statements: and / b / Financial Debt is defined in the Issuance Contract.
- e. Maintain, directly or indirectly, the ownership of more than fifty percent of the social rights and of the subscribed and paid shares, respectively, of: / a / Cervecera CCU Chile Limitada and / b / Embotelladoras Chilenas Unidas S.A.
- f. Not sell, nor allow the sale of, nor assign the ownership of, nor transfer and/or in any way alienate, either through a transaction or a series of transactions, directly or indirectly, assets of the Company's property and/or its subsidiaries necessary to maintain in Chile, directly and / or through one or more Subsidiaries, a nominal installed capacity for the production without distinction of Beers and / or non-alcoholic Beverages and / or Nectars and / or Mineral and / or Packaged Waters. Hereinafter, the "Essential Businesses" equal to and not inferior to, either with respect to one or more of the aforementioned categories or all of them together, 15.9 million hectoliters per year.
- g. To maintain directly or through a subsidiary, the ownership of the trademark "CRISTAL", brand or word, for beer, in class 32 of the International Classifier of Products and Services for the registration of trademarks.

⁴ ORBDA, for the Company purposes, is defined as Adjusted Operating Result before Depreciation and Amortization.

Compañía Cervecerías Unidas S.A. and subsidiaries Notes to the Consolidated Financial Statements December 31, 2021



h. Not to make investments in instruments issued by "related parties" other than the Company's Subsidiaries, nor to carry out other operations outside its normal line of business under conditions different from those established in the contract.

The inflation risk associated to the interest rate to which Bond J is exposed is mitigated through the use of cross currency swap contracts, which fix the rate. See details of the Company's hedging in *Note 7 – Financial Instruments*.

As of December 31, 2021, the Company was in compliance with the financial covenants.

Series L Bonds - CCU S.A.

On June 28, 2018 under the number 897, CCU S.A. recorded in the Securities Registry the issuance of a 10-years Bonds line. The issuer may issue one or more series of Bonds directed to the market general.

By public complimentary deed on June 10, 2020 the Company recorded in the Securities Record the issue of Bonds Series L for UF three million, maturing on June 1, 2027. The L Series Bonds will accrue on the unpaid capital expressed in UF an interest rate of 1.20% calculated on the basis of equal semesters of 180 days, equivalent to 0.5982% semiannual. The interests will be accrued from June 1, 2020 and will be paid semiannually as from December 1, 2020. The capital will be paid semiannually as from December 1, 2023.

The issue was subscribed with Banco BICE as representative of the bond holders and as paying bank and it requires that the Company complies with the following financial covenants on its Consolidated Financial Statements and other specific requirements:

- a. Maintain at the end of each quarter a level of Consolidated Net Financial Debt reflected in each of its quarterly Consolidated Financial Statements not greater than 1.5 times defined as the ratio between Net Financial Debt and Total Adjusted Equity. The Net Financial Debt is defined as the difference between /x/ the unpaid amount of the "Financial Debt", which is the sum of the accounts current and non-current Bank loans, Obligations with the public and Obligations for financial leases, contained in the Note Other financial liabilities, and /y/ the balance of the item Cash and cash equivalents. Total Adjusted Equity, which is defined as the sum of /x/ Total Equity and /y/ the sum of the accounts Interim Dividends, Dividends provisioned according to policy, as well as all other accounts related to the provision of dividends, contained in the Consolidated Statement of Changes in the Issuer's Equity.
- b. The Issuer must maintain a Consolidated Financial Expense Coverage of no less than three times defined as the ratio between ORBDA⁵ and Financial Expenses. ORBDA is defined as the sum of the items Gross margin and Other income per function minus the items Distribution expenses, Administrative expenses, and Other expenses per function registered in the Consolidated Financial Statements of Incomes of the quarterly Consolidated Financial Statement of the issuer, plus the Depreciation and Amortization line recorded in the Note Costs and Expenses by Nature. Financial Expenses refers to the account of the same name referred to in the Consolidated Statement of Income by Function. The Consolidated Financial Expenses Coverage Ratio will be calculated for the period of 12 consecutive months prior to the date of the corresponding Consolidated Financial Statements including the closing month of said Consolidated Financial Statements.
- c. The issuer must maintain an Adjusted Equity at a consolidated level for an amount of at least equal to ThCh\$ 312,516,750. For these purposes, Adjusted Equity corresponds to the sum of /i/ the Equity account attributable to the owners of the controlling entity in the Consolidated Statement of Financial Position, and /ii/ the sum of the accounts Interim Dividends, Dividends provisioned according to policy, as well as all other accounts relating to the provision of dividends, contained in the Consolidated Statement of Changes in Equity.
- d. The issued must maintain Lien-Free Assets for an amount equal to at least 1.2 times the unpaid amount of the Financial Debt without collateral. For these purposes, the assets and debts will be valued at book value. The following shall be understood: /a/ Assets Free of Liens is the difference between /i/ the Total Assets account in the Consolidated Statement of Financial Position, and /ii/ the assets given as guarantees indicated in the Note on Contingencies and Commitments of the Consolidated Financial Statements; and /b/ Financial Debt is the definition given to said term in numeral Four letter a/ /i/ of the Fifteenth clause of the Issuance Contract. It is expressly recorded and established that as of the mandatory entry of IFRS 16 on January 1, 2019, which was issued and approved by the International Accounting Standards Board regarding the calculation of Financial Debt that must be made in accordance with numerals Four and Five of Clause Fifteen of the Issuance Contract after said date. The account or respective

⁵ ORBDA, for the Company purposes, is defined as Adjusted Operating Result before Depreciation and Amortization.

Compañía Cervecerías Unidas S.A. and subsidiaries Notes to the Consolidated Financial Statements December 31, 2021



subaccount refers to the total amount of the liability for obligation for rights of use assets or the name that the Commission defines for this purpose. Due to the entry of the aforementioned standard, it must be disclosed as a financial liability within the items, Other current financial liabilities and Other non-current financial liabilities, which will not be considered, incorporated or used for the calculation and determination of said Financial Debt.

- e. Maintain, directly or indirectly, the ownership of more than fifty percent of the social rights and of the subscribed and paid shares, respectively, of: /a/ Cervecera CCU Chile Limitada and /b/ Embotelladoras Chilenas Unidas S.A.
- f. Not sell, nor allow the sale of, nor assign the ownership of, nor transfer and/or in any way alienate, either through a transaction or a series of transactions, directly or indirectly, assets of the Company's property and/or its subsidiaries necessary to maintain in Chile, directly and/or through one or more Subsidiaries, a nominal installed capacity for the production without distinction of Beers and/or non-alcoholic Beverages and/or Nectars and/or Mineral and/or Packaged Waters. Hereinafter, the "Essential Businesses" equal to and not inferior to either with respect to one or more of the aforementioned categories or all of them together, 15.9 million hectoliters per year.
- g. Maintain directly or through a Subsidiary, the ownership of the trademark "CRISTAL", brand or word, for beer, in class 32 of the International Classifier of Products and Services for the registration of trademarks.
- h. Not to make investments in instruments issued by "related parties" other than the Company's Subsidiaries, nor to carry out other operations outside its normal line of business, under conditions different from those established in Chapter XVI of open stocks companies law.

The inflation risk associated to the interest rate to which Bond L is exposed is mitigated through the use of cross currency swap contracts, which fix the rate. See details of the Company's hedging in *Note 7 – Financial Instruments*.

As of December 31, 2021, the Company was in compliance with the financial covenants.

Series M Bonds - CCU S.A.

On June 28, 2018 under the number 898, CCU S.A. recorded in the Securities Registry the issuance of a 30-years Bonds line. The issuer may issue one or more series of Bonds directed to the market general.

As stated in a complementary public deed, dated June 10, 2020, the Series M Bond has been placed, bearer and dematerialized, for a total of UF 2 million with maturity on June 1, 2030. The Series M bonds will accrue interest at an annual rate of 1.60% per annum on the unpaid principal expressed in Unidades de Fomento, compounded, due, calculated on the basis of equal semesters of 180 days, equivalent to 0.7968% per semester. Interest will accrue as from June 1, 2020, will be paid semi-annually as from December 1, 2020 and principal will be paid at the end of the bond term.

The issue was subscribed with Banco BICE as representative of the bond holders and as paying bank. It requires that the Company complies with the following financial covenants on its Consolidated Financial Statements and other specific requirements:

- a. Ma intain at the end of each quarter a level of Consolidated Net Financial Debt reflected in each of its quarterly Consolidated Financial Statements not greater than 1.5 times, defined as the ratio between Net Financial Debt and Total Adjusted Equity. The Net Financial Debt is defined as the difference between /x/ the unpaid amount of the "Financial Debt", which is the sum of the accounts current and non-current Bank loans, Obligations with the public and Obligations for financial leases, contained in the Note Other financial liabilities, and /y/ the balance of the item Cash and cash equivalents. Total Adjusted Equity is defined as the sum of /x/ Total Equity and /y/ the sum of the accounts Interim Dividends, Dividends provisioned according to policy, as well as all other accounts related to the provision of dividends contained in the Consolidated Statement of Changes in the Issuer's Equity.
- b. The Issuer must maintain a Consolidated Financial Expense Coverage of not less than three times defined as the ratio between ORBDA⁶ and Financial Expenses. ORBDA is defined as the sum of the items Gross margin and Other income per function minus the items Distribution expenses, Administrative expenses, and Other expenses per function registered in the Consolidated Financial Statements of Incomes of the quarterly Consolidated Financial Statement of the issuer, plus the Depreciation and Amortization line recorded in the Note Costs and Expenses by Nature. Financial Expenses refers to the account of the same name referred to in the Consolidated Statement of Income by Function. The Consolidated Financial Expenses Coverage Ratio will be calculated for the period of 12 consecutive months prior

⁶ ORBDA, for the Company purposes, is defined as Adjusted Operating Result before Depreciation and Amortization.





to the date of the corresponding Consolidated Financial Statements, including the closing month of said Consolidated Financial Statements.

- c. The issuer must maintain an Adjusted Equity at a consolidated level for an amount of at least equal to ThCh\$ 312,516,750. For these purposes, Adjusted Equity corresponds to the sum of /i/ the Equity account attributable to the owners of the controlling entity in the Consolidated Statement of Financial Position, and /ii/ the sum of the accounts Interim Dividends, Dividends provisioned according to policy, as well as all other accounts relating to the provision of dividends, contained in the Consolidated Statement of Changes in Equity.
- d. The issued must maintain Lien-Free Assets for an amount equal to at least 1.2 times the unpaid amount of the Financial Debt without collateral. For these purposes, the assets and debts will be valued at book value. The following shall be understood: /a/ Assets Free of Liens is the difference between /i/ the Total Assets account in the Consolidated Statement of Financial Position, and /ii/ the assets given as guarantees indicated in the Note on Contingencies and Commitments of the Consolidated Financial Statements, and /b/ Fianancial Debt is the definition given to said term in numeral Four letter a/ /i/ of the Fifteenth clause of the Issuance Contract. It is expressly recorded and established that as of the mandatory entry of IFRS 16 on January 1, 2019, it was issued and approved by the International Accounting Standards Board. Regarding the calculation of Financial Debt that must be made in accordance with numerals Four and Five of Clause Fifteen of the Issuance Contract after said date, the account or respective subaccount referred to the total amount of the liability for obligation for rights of use assets or the name that the Commission defines for this purpose. Due to the mandatory entry of the aforementioned, the standard must be disclosed as a financial liability within the items Other current financial liabilities and Other non-current financial liabilities, will not be considered, incorporated or used for the calculation and determination of said Financial Debt.
- e. Maintain directly or indirectly, the ownership of more than fifty percent of the social rights and of the subscribed and paid shares, respectively of: /a/ Cervecera CCU Chile Limitada and /b/ Embotelladoras Chilenas Unidas S.A.
- f. Not sell, nor allow the sale of, nor assign the ownership of, nor transfer and/or in any way alienate, either through a transaction or a series of transactions, directly or indirectly, assets of the Company's property and/or its subsidiaries necessary to maintain in Chile, directly and/or through one or more Subsidiaries, a nominal installed capacity for the production, without distinction of Beers and/or non-alcoholic Beverages and/or Nectars and/or Mineral and/or Packaged Waters. Hereinafter, the "Essential Businesses" equal to and not inferior to, either with respect to one or more of the aforementioned categories or all of them together, 15.9 million hectoliters per year.
- g. Maintain directly or through a Subsidiary, the ownership of the trademark "CRISTAL", brand or word, for beer, in class 32 of the International Classifier of Products and Services for the registration of trademarks.
- h. Not to make investments in instruments issued by "related parties" other than the Company's Subsidiaries, nor to carry out other operations outside its normal line of business under conditions different from those established in Chapter XVI of open stocks companies law.

The inflationary risk associated to the interest rate in which this Bond M is exposed is mitigated by the use of cross currency swap contracts, which fix the rate. See details of the Company's hedging in *Note 7 - Financial instruments*.

As of December 31, 2021, the Company was in compliance with the financial covenants.

Series D Bonds - VSPT S.A.

On December 12, 2019 under the number 986, VSPT recorded in the Securities Registry the issuance of a 10-years Bonds line. The issuer may issue one or more series of Bonds directed to the market general.

By public complimentary deed on June 10, 2020, VSPT recorded in the Securities Record the issue of Bonds Series D for UF 1.5 millions, maturing on June 1, 2025. The interest and capital will be paid semiannually from December 1, 2020 at a fixed interest rate of 1.00% annually.

The issue was subscribed with Banco BICE as representative of the bond holders and as paying bank and requires that the Company comply with the following financial covenants on its Consolidated Financial Statements and other specific requirements:

a. Maintain at the end of each quarter a level of Consolidated Net Financial Debt reflected in each of its quarterly Consolidated Financial Statements not greater than 1.5 times defined as the ratio between Net Financial Debt and

Compañía Cervecerías Unidas S.A. and subsidiaries Notes to the Consolidated Financial Statements December 31, 2021



Total Adjusted Equity, hereinafter "Consolidated Net Financial Debt Level". To determine the Consolidated Net Financial Debt Level, it will be based on the quarterly Consolidated Financial Statements and the following will be considered: /i/ "Net Financial Debt", the difference between /x/ the unpaid amount of the "Financial Debt", which is the sum of the lines, current and non-current, Bank loans, Bonds and Obligations for financial leases, contained in the Note Other financial liabilities and will not be considered for the calculation and determination of Financial Debt Net, the total amount of the liability for the obligation for rights to use assets of the account or subaccount of "IFRS 16", current and non-current, and /y/ the balance of the Cash and Cash Equivalents item contained in the Statement Consolidated Financial Position of the Issuer, and /ii/ "Total Adjusted Equity" the sum of /x/ Total Equity e /y/ the sum of the accounts Provisional Dividends, Dividends provisioned according to policy, as well as all other accounts related to provision of dividends contained in the Statement Consolidated of Changes in the Issuer's Equity.

- b. The Issuer must maintain a Consolidated Financial Expense Coverage of no less than 2.5 times defined as the ratio between ORBDA⁷ and Financial Expenses hereinafter, "Consolidated Financial Expense Coverage". For these purposes the following must be considered: /i/ ORBDA is defined as the sum of the items Gross margin and Other income per function, minus the items Distribution expenses, Administrative expenses and Other expenses per function registered in the Consolidated Financial Statement of Incomes of the quarterly Consolidated Financial Statement of the issuer, plus the Depreciation and Amortization line recorded in the Note Costs and Expenses by Nature. /ii/ Financial Expenses refers to the account of the same name referred to in the Consolidated Statement of Income by Function. The Consolidated Financial Expenses Coverage Ratio will be calculated for the period of 12 consecutive months prior to the date of the corresponding Consolidated Financial Statements, including the closing month of said Consolidated Financial Statements.
- c. The issuer must maintain an Adjusted Equity at a consolidated level for an amount of at least equal to ThCh\$ 100,000,000 at the issuing of every quarterly Consolidated Financial Statement. For these purposes, Adjusted Equity corresponds to the sum of /i/ the Equity account attributable to the owners of the controlling entity in the Consolidated Statement of Financial Position, /ii/ the sum of the accounts Interim Dividends, Dividends provisioned according to policy, as well as all other accounts relating to the provision of dividends, contained in the Consolidated Statement of Changes in Equity of the issuer.
- d. Not to make investments in instruments issued by "related parties" other than the Company's Subsidiaries, nor to carry out other operations outside its normal line of business, under conditions different from those established in the contract with related parties, and neither carry out other operations outside its normal line of business.
- e. It is obliged to record the provisions that arise from adverse contingencies, which in the opinion of the administration should be referred to in the Consolidated Financial Statements.

The exchange rate risk to which Bond D is exposed is proportionally mitigated through the use of cross currency swap contracts. See detail of the Company's hedging in *Note 7 – Financial Instruments*.

As of December 31, 2021, the subsidiary was in compliance with the financial covenants.

⁷ ORBDA, for the Company purposes, is defined as Adjusted Operating Result before Depreciation and Amortization.



Note 22 Right of use assets and Lease liabilities

The Company has implemented IFRS 16 as of January 1, 2019. This means recognizing the right of use assets for the goods subject to operating lease contracts and a liability equivalent to the present value of the payment associated with the contract.

Considerations:

- Identification of the asset for right of use: As part of the contract review and analysis process, the Company identified assets by right of use associated with identifiable and non-substitutable lease contracts, which were classified under the item Right of use assets.
- The Company mainly has warehouses, offices, vehicles and land leased contracts.
- Interest rate used for the measurement of the financial liability: The Company determined the interest rate based on the currency and the term of the lease contracts. The average incremental borrowing interest rate applied to lease liabilities used is 3.17%.
- Term of the contract: The Company evaluated the lease clauses, market conditions, costs related to the termination of the contract and early cancellation.

Other considerations:

- 1) During the initial measurement of lease agreements, the Company applied exemptions for leases with remaining terms less than 12 months and leases with a value lower than US\$ 5,000 (ThCh\$ 3,747) as of January 1, 2019. These leases have been considered as short term, therfore no right of use asset or lease liability has been recognized.
- 2) The Company excluded initial direct costs from measuring the right of use asset at the date of initial application.
- 3) The Company analyzed the lease terms on a case-by-case basis, in those with an option to extend or terminate the lease.



Right of use assets

The net book value of lands, buildings, machinery, fixtures and accessories, and other property, plant and equipment corresponds to financial lease contracts. The movement for assets by right of use is as follows:

| | Land and buildings | Machinery | Fixtures, accessories and other properties, plants and equipment | Total |
|--|-----------------------|-------------|--|--------------|
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| As of January 1, 2020 | | | | |
| Historic cost | 28,320,416 | 3,105,625 | 1,516,978 | 32,943,019 |
| Accumulated depreciation | (4,919,486) | (1,673,525) | (545,887) | (7,138,898) |
| Book Value | 23,400,930 | 1,432,100 | 971,091 | 25,804,121 |
| Additions | 1,343,077 | 2,297,702 | 1,327,042 | 4,967,821 |
| Transfers | - | - | (42,913) | (42,913) |
| Conversion effect historic cost | (694,912) | (754,855) | (19,496) | (1,469,263) |
| Depreciation (*) | (3,940,998) | (1,136,226) | (734,286) | (5,811,510) |
| Conversion effect depreciation | 318,175 | 438,803 | 12,627 | 769,605 |
| Others increase (decreased) (1) | 1,032,591 | 331,524 | 32,016 | 1,396,131 |
| Derecognition of assets due to right of use | (579,026) | - | - | (579,026) |
| Depreciation of disposals of assets for right of use | 44,386 | - | - | 44,386 |
| Changes | (2,476,707) | 1,176,948 | 574,990 | (724,769) |
| Book Value | 20,924,223 | 2,609,048 | 1,546,081 | 25,079,352 |
| As of January 1, 2021 | | | | |
| Historic cost | 29,484,749 | 5,304,754 | 2,793,335 | 37,582,838 |
| Accumulated depreciation | (8,560,526) | (2,695,706) | (1,247,254) | (12,503,486) |
| Book Value | 20,924,223 | 2,609,048 | 1,546,081 | 25,079,352 |
| As of December 31, 2021 | | | | |
| Additions | 4,918,674 | 2,381,913 | 169,190 | 7,469,777 |
| Conversion effect historic cost | (52,237) | (95,815) | 7,663 | (140,389) |
| Depreciation (*) | (4,592,069) | (2,382,409) | (508,915) | (7,483,393) |
| Conversion effect depreciation | 37,941 | 49,777 | (15,418) | 72,300 |
| Others increase (decreased) (1) | 1,669,918 | 1,724,214 | (55,796) | 3,338,336 |
| Derecognition of assets due to right of use | - | - | (545,706) | (545,706) |
| Depreciation of disposals of assets for right of use | - | - | 545,706 | 545,706 |
| Changes | 1,982,227 | 1,677,680 | (403,276) | 3,256,631 |
| Book Value | 22,906,450 | 4,286,728 | 1,142,805 | 28,335,983 |
| As of December 31, 2021 | | | | |
| Historic cost | 34,402,173 | 10,411,400 | 1,568,746 | 46,382,319 |
| Accumulated depreciation | (11,495,723) | (6,124,672) | (425,941) | (18,046,336) |
| Book Value | 22,906,450 | 4,286,728 | 1,142,805 | 28,335,983 |

⁽¹⁾ It corresponds mainly to the financial effect of the application of IAS 29 "Financial Information in Hyperinflationary Economies.

^(*) This amount includes ThCh\$ 702,895 (ThCh\$ 219,520 in 2020) for depreciation activated by agricultural assets, associated to the cost of sale of wine.



Lease liabilities

Lease libialities that accrue interest classified by type of obligation and by their classification in the Consolidated Statement of Financial Position are the following:

| | As of Decem | ber 31, 2021 | As of Decem | ber 31, 2020 |
|------------------------|----------------------|--------------|-------------|--------------|
| | Current Non-current | | Current | Non-current |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Leases liabilities (1) | 6,152,361 | 29,009,023 | 4,934,639 | 27,200,272 |
| Total | 6,152,361 29,009,023 | | 4,934,639 | 27,200,272 |

⁽¹⁾ See Note 5 - Risk administration.

The most significant financial lease agreements are as follows:

CCU S.A.

In December, 2004, the Company sold a piece of land previously classified as investment property. As part of the transaction, the Company leased eleven floors of a building under construction on the mentioned piece of land.

The building was completed during 2007, and on June 28, 2007, the Company entered into a 25-years lease agreement with Compañía de Seguros de Vida Consorcio Nacional de Seguros S.A., for a total amount of UF 688,635.63 with an annual interest rate of 7.07%. The current value of the agreement amounted to ThCh\$ 10,403,632 as of December 31, 2007. The agreement also grants CCU the right or option to acquire the assets contained in the agreement (real estate, furniture and facilities) as from month 68 of the lease. The lease rentals committed are according to the conditions prevailing in the market.

At the time of sale, the Company recognized ThCh\$ 3,108,950 as a gain for the building portion not leased by the Company and ThCh\$ 2,276,677 as a liability that was deferred until completion of the building. At this time, the Company recorded the transaction as a financial lease.

On February 28, 2018, the Company carried out an amendment to the contract with Compañía de Seguros de Vida Consorcio Nacional de Seguros S.A., recording a balance debt of UF 608,375, with 3.95% annual interest and maturity on February 5, 2048.

The book value, nominal value, and interest rates of these lease liabilities are as follows:

Current lease liabilities

As of December 31, 2021

Lease liabilities at book value:

| | | | | | | | Matu | ırity (*) | | | |
|--------------------|----------------------------------|-------------------|----------------------|------------------------------------|------------------|----------|---------------|-----------------------|-----------|----------------------|------------------|
| Debtor Tax ID | Company | Debtor country | Lending party Tax ID | Creditor name | Creditor country | Currency | 0 to 3 months | 3 months to 1 year | Total | Type of amortization | Interest Rate |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | | (%) |
| Lease liabilities | | | | | | | | | | | |
| 79.862.750-3 | Transportes CCU Limitada | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | UF | 39,035 | 119,031 | 158,066 | Monthly | 2.14 |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. | Chile | 99.012.000-5 | Consorcio Nacional de Seguros S.A. | Chile | UF | 109,227 | 333,423 | 442,650 | Monthly | 3.95 |
| Subtotal | | | | | | | 148,262 | 452,454 | 600,716 | | |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | CLP | 252,247 | 413,615 | 665,862 | Monthly | 4.01 |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | Euros | 29,985 | 89,956 | 119,941 | Monthly | 1.48 |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | UF | 651,005 | 1,876,663 | 2,527,668 | Monthly | 1.28 |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | USD | 163,500 | 490,494 | 653,994 | Monthly | 3.84 |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | ARS | 42,018 | 116,631 | 158,649 | Monthly | 56.00 |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | USD | 331,849 | 995,551 | 1,327,400 | Monthly | 10.00 |
| 0-E | CCU and subsidiaries | Uruguay | - | Suppliers of PPE | Uruguay | UYU | 27,294 | 70,837 | 98,131 | Monthly | 10.02 |
| Subtotal (leases I | FRS) | | | | | | 1,497,898 | 4,053,747 | 5,551,645 | | |
| Total | | | | | | | 1,646,160 | 4,506,201 | 6,152,361 | | |

^(*) The amount based on the undiscounted contractual flows is found in Note 5 - Risk administration.



Lease liabilities at nominal value:

| | | | | | | | Mat | turity | | |
|---------------------|----------------------------------|-------------------|-------------------------|------------------------------------|------------------|----------|---------------|-----------------------|-----------|----------------------|
| Debtor Tax ID | Company | Debtor country | Lending party Tax ID | Creditor name | Creditor country | Currency | 0 to 3 months | 3 months to 1 year | Total | Type of amortization |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | |
| Lease liabilities | | | | | | | | | | |
| 79.862.750-3 | Transportes CCU Limitada | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | UF | 44,628 | 132,494 | 177,122 | Monthly |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. | Chile | 99.012.000-5 | Consorcio Nacional de Seguros S.A. | Chile | UF | 255,151 | 765,452 | 1,020,603 | Monthly |
| Subtotal | | | | | | | 299,779 | 897,946 | 1,197,725 | |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | CLP | 300,411 | 481,610 | 782,021 | Monthly |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | Euros | 30,978 | 92,933 | 123,911 | Monthly |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | UF | 636,959 | 1,843,058 | 2,480,017 | Monthly |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | USD | 193,593 | 580,778 | 774,371 | Monthly |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | ARS | 78,072 | 215,497 | 293,569 | Monthly |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | USD | 394,253 | 1,183,604 | 1,577,857 | Monthly |
| 0-E | CCU and subsidiaries | Uruguay | - | Suppliers of PPE | Uruguay | UYU | 25,556 | 76,668 | 102,224 | Monthly |
| Subtotal (leases IF | RS) | | | | | | 1,659,822 | 4,474,148 | 6,133,970 | |
| Total | | | | | | | 1,959,601 | 5,372,094 | 7,331,695 | |

As of December 31, 2020

Lease liabilities at book value:

| | | | | | | | Matu | rity (*) | | | |
|--------------------|----------------------------------|-------------------|----------------------|------------------------------------|------------------|----------|---------------|-----------------------|-----------|----------------------|------------------|
| Debtor Tax ID | Company | Debtor country | Lending party Tax ID | Creditor name | Creditor country | Currency | 0 to 3 months | 3 months to 1 year | Total | Type of amortization | Interest Rate |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | | (%) |
| Financial leases | obligations | | | | | | | | | | |
| 79.862.750-3 | Transportes CCU Limitada | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | UF | 23,155 | 69,637 | 92,792 | Monthly | 2.14 |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. | Chile | 99.012.000-5 | Consorcio Nacional de Seguros S.A. | Chile | UF | 98,975 | 302,102 | 401,077 | Monthly | 3.95 |
| Subtotal | · | | | | | | 122,130 | 371,739 | 493,869 | | |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | CLP | 197,593 | 561,775 | 759,368 | Monthly | 4.81 |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | Euros | 26,518 | 79,554 | 106,072 | Monthly | 1.00 |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | UF | 535,711 | 1,534,451 | 2,070,162 | Monthly | 2.03 |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | USD | 134,975 | 404,922 | 539,897 | Monthly | 3.94 |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | ARS | 58,040 | 77,662 | 135,702 | Monthly | 62.00 |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | USD | 279,758 | 501,856 | 781,614 | Monthly | 10.00 |
| 0-E | CCU and subsidiaries | Uruguay | - | Suppliers of PPE | Uruguay | UI | 8,960 | 11,947 | 20,907 | Monthly | 5.00 |
| 0-E | CCU and subsidiaries | Uruguay | - | Suppliers of PPE | Uruguay | UYU | 10,143 | 16,905 | 27,048 | Monthly | 13.00 |
| Subtotal (leases I | IFRS) | | | | | | 1,251,698 | 3,189,072 | 4,440,770 | | |
| Total | | | | | | | 1,373,828 | 3,560,811 | 4,934,639 | | |

^(*) The amount based on the undiscounted contractual flows is found in Note 5 – Risk administration.

Lease liabilities at nominal value:

| | | | | | | | Mat | turity | | |
|---------------------|----------------------------------|-------------------|-------------------------|------------------------------------|------------------|----------|---------------|-----------------------|-----------|----------------------|
| Debtor Tax ID | Company | Debtor country | Lending party Tax ID | Creditor name | Creditor country | Currency | 0 to 3 months | 3 months to 1 year | Total | Type of amortization |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | |
| Financial leases of | oligations | | | | | | | | | |
| 79.862.750-3 | Transportes CCU Limitada | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | UF | 24,791 | 73,815 | 98,606 | Monthly |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. | Chile | 99.012.000-5 | Consorcio Nacional de Seguros S.A. | Chile | UF | 239,332 | 717,996 | 957,328 | Monthly |
| Subtotal | | | | | | | 264,123 | 791,811 | 1,055,934 | |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | CLP | 228,314 | 645,359 | 873,673 | Monthly |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | Euros | 28,309 | 84,926 | 113,235 | Monthly |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | UF | 577,567 | 1,648,294 | 2,225,861 | Monthly |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | USD | 162,940 | 488,822 | 651,762 | Monthly |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | ARS | 94,385 | 150,811 | 245,196 | Monthly |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | USD | 314,654 | 576,359 | 891,013 | Monthly |
| 0-E | CCU and subsidiaries | Uruguay | - | Suppliers of PPE | Uruguay | UI | 8,998 | 11,998 | 20,996 | Monthly |
| 0-E | CCU and subsidiaries | Uruguay | - | Suppliers of PPE | Uruguay | UYU | 10,249 | 17,081 | 27,330 | Monthly |
| Subtotal (leases IF | RS) | | | | | | 1,425,416 | 3,623,650 | 5,049,066 | |
| Total | | | | | | | 1,689,539 | 4,415,461 | 6,105,000 | |



Non-current lease liabilities

As of December 31, 2021

Lease liabilities at book value:

| | | | | | | | | Maturity (*) | | | | |
|-------------------|----------------------|-------------------|-------------------------|------------------|------------------|----------|------------------------|-------------------------|-----------------|------------|----------------------|------------------|
| Debtor Tax ID | Company | Debtor country | Lending party Tax ID | Creditor name | Creditor country | Currency | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years | Total | Type of amortization | Interest Rate |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | | (%) |
| Lease liabilities | | | | | | | | | | | | |
| 79.862.750-3 | CCU and subsidiaries | Chile | 97.030.000-7 | Suppliers of PPE | Chile | UF | 261,722 | 119,659 | - | 381,381 | Monthly | 2.14 |
| 90.413.000-1 | CCU and subsidiaries | Chile | 99.012.000-5 | Suppliers of PPE | Chile | UF | 932,941 | 1,000,792 | 16,507,833 | 18,441,566 | Monthly | 3.95 |
| Subtotal | | | | | | | 1,194,663 | 1,120,451 | 16,507,833 | 18,822,947 | | |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | CLP | 277,646 | = | - | 277,646 | Monthly | 4.01 |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | Euros | 59,971 | | - | 59,971 | Monthly | 1.48 |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | UF | 3,337,057 | 925,258 | 278,559 | 4,540,874 | Monthly | 1.28 |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | USD | 998,760 | 447,091 | 1,461,761 | 2,907,612 | Monthly | 3.84 |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | ARS | 217,856 | - | - | 217,856 | Monthly | 56.00 |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | USD | 1,994,342 | - | - | 1,994,342 | Monthly | 10.00 |
| 0-E | CCU and subsidiaries | Uruguay | - | Suppliers of PPE | Uruguay | UYU | 144,630 | 43,145 | - | 187,775 | Monthly | 10.02 |
| Subtotal (lease | s IFRS) | | | | | | 7,030,262 | 1,415,494 | 1,740,320 | 10,186,076 | | |
| Total | | | | | | | 8,224,925 | 2,535,945 | 18,248,153 | 29,009,023 | | |

^(*) The amount based on the undiscounted contractual flows is found in *Note 5 – Risk administration*.

Lease liabilities at nominal value:

| | | | | | | | | Maturity | | | |
|-------------------|----------------------------------|----------------|-------------------------|------------------------------------|------------------|----------|---------------------------|-------------------------------|-----------------|------------|----------------------|
| Debtor Tax ID | Company | Debtor country | Lending party Tax ID | Creditor name | Creditor country | Currency | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years | Total | Type of amortization |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | |
| Lease liabilities | | | | | | | | | | | |
| 79.862.750-3 | Transportes CCU Limitada | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | UF | 283,368 | 125,536 | - | 408,904 | Monthly |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. | Chile | 99.012.000-5 | Consorcio Nacional de Seguros S.A. | Chile | UF | 2,041,204 | 2,041,204 | 21,602,745 | 25,685,153 | Monthly |
| Subtotal | | | | | | | 2,324,572 | 2,166,740 | 21,602,745 | 26,094,057 | |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | CLP | 373,997 | - | - | 373,997 | Monthly |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | Euros | 72,281 | - | - | 72,281 | Monthly |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | UF | 3,369,640 | 1,079,613 | 365,886 | 4,815,139 | Monthly |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | USD | 1,229,739 | 624,745 | 2,233,383 | 4,087,867 | Monthly |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | ARS | 360,458 | - | - | 360,458 | Monthly |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | USD | 2,396,449 | - | - | 2,396,449 | Monthly |
| 0-E | CCU and subsidiaries | Uruguay | - | Suppliers of PPE | Uruguay | UYU | 182,897 | 56,358 | - | 239,255 | Monthly |
| Subtotal (leases | s IFRS) | | | | | | 7,985,461 | 1,760,716 | 2,599,269 | 12,345,446 | |
| Total | | | | | | | 10,310,033 | 3,927,456 | 24,202,014 | 38,439,503 | |

As of December 31, 2020

Lease liabilities at book value:

| | | | | | | | | Maturity (*) | | | | |
|------------------|----------------------------------|-------------------|-------------------------|------------------------------------|------------------|----------|---------------------------|----------------------------|--------------|------------|----------------------|------------------|
| Debtor Tax ID | Company | Debtor country | Lending party Tax ID | Creditor name | Creditor country | Currency | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years | Total | Type of amortization | Interest Rate |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | | (%) |
| Financial leases | obligations | | | | | | | | | | | |
| 79.862.750-3 | Transportes CCU Limitada | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | UF | 191,204 | 32,662 | - | 223,866 | Monthly | 2.14 |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. | Chile | 99.012.000-5 | Consorcio Nacional de Seguros S.A. | Chile | UF | 845,112 | 906,295 | 15,962,034 | 17,713,441 | Monthly | 3.95 |
| Subtotal | | | | | | | 1,036,316 | 938,957 | 15,962,034 | 17,937,307 | | |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | CLP | 502,315 | 43,817 | 26,094 | 572,226 | Monthly | 4.81 |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | Euros | 167,947 | - | - | 167,947 | Monthly | 1.00 |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | UF | 2,493,765 | 1,608,717 | 473,824 | 4,576,306 | Monthly | 1.98 |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | USD | 1,079,794 | 556,392 | 1,372,711 | 3,008,897 | Monthly | 3.94 |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | ARS | 64,341 | 9,357 | - | 73,698 | Monthly | 62.00 |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | USD | 616,287 | 247,604 | - | 863,891 | Monthly | 10.00 |
| Subtotal (leases | (IFRS) | | | | | | 4,924,449 | 2,465,887 | 1,872,629 | 9,262,965 | | |
| Total | | | | | | | 5,960,765 | 3,404,844 | 17,834,663 | 27,200,272 | | |

^(*) The amount based on the undiscounted contractual flows is found in *Note 5 – Risk administration*.



Lease liabilities at nominal value:

| | | | | | | | | Maturity | | | |
|------------------|----------------------------------|-------------------|-------------------------|------------------------------------|------------------|----------|------------------------------|-------------------------------|-----------------|------------|----------------------|
| Debtor Tax ID | Company | Debtor country | Lending party Tax ID | Creditor name | Creditor country | Currency | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years | Total | Type of amortization |
| | | | | | | | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | |
| Financial leases | obligations | | | | | | | | | | |
| 79.862.750-3 | Transportes CCU Limitada | Chile | 97.030.000-7 | Banco del Estado de Chile | Chile | UF | 196,838 | 32,806 | - | 229,644 | Monthly |
| 90.413.000-1 | Compañía Cervecerías Unidas S.A. | Chile | 99.012.000-5 | Consorcio Nacional de Seguros S.A. | Chile | UF | 1,914,654 | 1,914,654 | 21,220,756 | 25,050,064 | Monthly |
| Subtotal | | | | | | | 2,111,492 | 1,947,460 | 21,220,756 | 25,279,708 | |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | CLP | 578,028 | 53,824 | 32,356 | 664,208 | Monthly |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | Euros | 179,287 | - | - | 179,287 | Monthly |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | UF | 2,611,279 | 1,684,219 | 608,186 | 4,903,684 | Monthly |
| 0-E | CCU and subsidiaries | Chile | - | Suppliers of PPE | Chile | USD | 1,303,520 | 706,361 | 2,082,508 | 4,092,389 | Monthly |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | ARS | 145,946 | 24,101 | - | 170,047 | Monthly |
| 0-E | CCU and subsidiaries | Argentina | - | Suppliers of PPE | Argentina | USD | 758,240 | 308,841 | - | 1,067,081 | Monthly |
| Subtotal (lease | s IFRS) | | | | | | 5,576,300 | 2,777,346 | 2,723,050 | 11,076,696 | |
| Total | | | | | | | 7,687,792 | 4,724,806 | 23,943,806 | 36,356,404 | |

Below is the detail of future payments and the value of lease liabilities:

| | As | As of December 31, 2021 | | | | | |
|-------------------------|--------------|-------------------------|------------|--|--|--|--|
| | Gross Amount | Interest | Value | | | | |
| | ThCh\$ | ThCh\$ | ThCh\$ | | | | |
| 0 to 3 months | 1,959,601 | 313,441 | 1,646,160 | | | | |
| 3 months to 1 year | 5,372,094 | 865,893 | 4,506,201 | | | | |
| Over 1 year to 3 years | 10,310,033 | 2,085,108 | 8,224,925 | | | | |
| Over 3 years to 5 years | 3,927,456 | 1,391,511 | 2,535,945 | | | | |
| Over 5 years | 24,202,014 | 5,953,861 | 18,248,153 | | | | |
| Total | 45,771,198 | 10,609,814 | 35,161,384 | | | | |

| | | As | of December 31, 20 | 20 |
|-------------------------|----------|---------|--------------------|------------|
| | Gross An | nount | Interest | Value |
| | ThCh | \$ | ThCh\$ | ThCh\$ |
| 0 to 3 months | 1,6 | 589,539 | 315,711 | 1,373,828 |
| 3 months to 1 year | 4,4 | 115,461 | 854,650 | 3,560,811 |
| Over 1 year to 3 years | 7,6 | 687,792 | 1,727,027 | 5,960,765 |
| Over 3 years to 5 years | 4,7 | 724,806 | 1,319,962 | 3,404,844 |
| Over 5 years | 23,9 | 943,806 | 6,109,143 | 17,834,663 |
| Total | 42,4 | 461,404 | 10,326,493 | 32,134,911 |



D) Reconciliation of liabilities arising from financing activities

| | | | Flows | | | Change in | | | |
|--|--|--|--|------------------------------------|---------------------------------------|---|---------------------------|---|---|
| | As of December | Paym | ents | | Accrual of | foreign currency | Increase through new | Others | As of December |
| | 31, 2020 | Principal | Interest | Acquisitions | interest | and unit per adjustment | leases | | 31, 2021 |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Other financial liabilities | | | | | | | | | |
| Current | | | | | | | | | |
| Bank borrowings | 37,754,705 | (40,651,624) | (5,617,084) | 7,274,374 | 6,543,909 | 2,102,807 | - | 68,762,117 | 76,169,204 |
| Bond payable | 7,691,023 | (5,399,347) | (7,143,086) | - | 6,324,080 | 532,802 | | 6,082,158 | 8,087,630 |
| Lease liabilities | 4,934,639 | (7,630,800) | (892,619) | - | 1,511,877 | 712,833 | 2,651,448 | 4,864,983 | 6,152,361 |
| Total others financial liabilities current | 50,380,367 | (53,681,771) | (13,652,789) | 7,274,374 | 14,379,866 | 3,348,442 | 2,651,448 | 79,709,258 | 90,409,195 |
| Non-current | | | | | | | | | |
| Bank borrowings | 88,151,400 | - | - | 92,951,539 | - | 35,046 | - | (66,645,389) | 114,492,596 |
| Bond payable | 324,725,456 | - | - | - | - | 21,146,340 | - | (6,131,382) | 339,740,414 |
| Lease liabilities | 27,200,272 | - | - | - | - | 2,014,722 | 5,117,917 | (5,323,888) | 29,009,023 |
| Total others financial liabilities non-current | 440,077,128 | - | - | 92,951,539 | | 23,196,108 | 5,117,917 | (78,100,659) | 483,242,033 |
| Total Other financial liabilities | 490,457,495 | (53,681,771) | (13,652,789) | 100,225,913 | 14,379,866 | 26,544,550 | 7,769,365 | 1,608,599 | 573,651,228 |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | Flows | | | Change in | Increase | | |
| | As of December | Paym | | A | Accrual of | foreign currency | Increase through new | Others | As of December |
| | As of December 31, 2019 | Paym Principal | | Acquisitions | Accrual of interest | | | Others | As of December 31, 2020 |
| | | | ents | Acquisitions ThCh\$ | | foreign currency and unit per | through new | Others ThCh\$ | |
| Other financial liabilities | 31, 2019 | Principal | ents Interest | · | interest | foreign currency and unit per adjustment | through new leases | | 31, 2020 |
| Other financial liabilities Current | 31, 2019 | Principal | ents Interest | · | interest | foreign currency and unit per adjustment | through new leases | | 31, 2020 |
| | 31, 2019 | Principal | ents Interest | · | interest | foreign currency and unit per adjustment | through new leases | | 31, 2020 |
| Current | 31, 2019 ThCh\$ | Principal ThCh\$ | ents Interest ThCh\$ | ThCh\$ | interest ThCh\$ | foreign currency and unit per adjustment ThCh\$ | through new leases ThCh\$ | ThCh\$ | 31, 2020 ThCh\$ |
| Current Bank borrowings | 31, 2019 ThCh\$ | Principal ThCh\$ (90,753,059) | Interest ThCh\$ (6,116,509) | ThCh\$ 72,550,018 | Interest ThCh\$ 6,383,609 | foreign currency and unit per adjustment ThCh\$ | through new leases ThCh\$ | ThCh\$ 14,361,217 | 31, 2020 ThCh\$ 37,754,705 |
| Current Bank borrowings Bond payable | 31, 2019 ThCh\$ 42,447,438 6,744,739 | Principal ThCh\$ (90,753,059) (5,203,248) | Interest ThCh\$ (6,116,509) (5,906,271) | 72,550,018 | interest ThCh\$ 6,383,609 5,714,816 | foreign currency and unit per adjustment ThCh\$ (1,118,009) 138,255 | through new leases ThCh\$ | ThCh\$ 14,361,217 6,202,732 | 31, 2020 ThCh\$ 37,754,705 7,691,023 |
| Current Bank borrowings Bond payable Lease liabilities | 31, 2019 ThCh\$ 42,447,438 6,744,739 4,857,097 | Principal ThCh\$ (90,753,059) (5,203,248) (6,857,420) | Interest ThCh\$ (6,116,509) (5,906,271) (641,630) | 72,550,018 | 6,383,609 5,714,816 1,257,888 | foreign currency and unit per adjustment ThCh\$ (1,118,009) 138,255 917,429 | through new leases ThCh\$ | ThCh\$ 14,361,217 6,202,732 3,517,308 | 31, 2020 ThCh\$ 37,754,705 7,691,023 4,934,639 |
| Current Bank borrowings Bond payable Lease liabilities Total others financial liabilities current | 31, 2019 ThCh\$ 42,447,438 6,744,739 4,857,097 | Principal ThCh\$ (90,753,059) (5,203,248) (6,857,420) | Interest ThCh\$ (6,116,509) (5,906,271) (641,630) | 72,550,018 | 6,383,609 5,714,816 1,257,888 | foreign currency and unit per adjustment ThCh\$ (1,118,009) 138,255 917,429 | through new leases ThCh\$ | ThCh\$ 14,361,217 6,202,732 3,517,308 | 31, 2020 ThCh\$ 37,754,705 7,691,023 4,934,639 |
| Current Bank borrowings Bond payable Lease liabilities Total others financial liabilities current Non-current | 31, 2019 ThCh\$ 42,447,438 6,744,739 4,857,097 54,049,274 | Principal ThCh\$ (90,753,059) (5,203,248) (6,857,420) | Interest ThCh\$ (6,116,509) (5,906,271) (641,630) | 72,550,018 - - 72,550,018 | 6,383,609 5,714,816 1,257,888 | foreign currency and unit per adjustment ThCh\$ (1,118,009) | through new leases ThCh\$ | 14,361,217 6,202,732 3,517,308 24,081,257 | 31, 2020 ThCh\$ 37,754,705 7,691,023 4,934,639 50,380,367 |
| Current Bank borrowings Bond payable Lease liabilities Total others financial liabilities current Non-current Bank borrowings | 31, 2019 ThCh\$ 42,447,438 6,744,739 4,857,097 54,049,274 | Principal ThCh\$ (90,753,059) (5,203,248) (6,857,420) | Interest ThCh\$ (6,116,509) (5,906,271) (641,630) | 72,550,018 | 6,383,609 5,714,816 1,257,888 | foreign currency and unit per adjustment ThCh\$ (1,118,009) 138,255 917,429 (62,325) 307,292 | through new leases ThCh\$ | 14,361,217 6,202,732 3,517,308 24,081,257 (17,464,443) | 31, 2020 ThCh\$ 37,754,705 7,691,023 4,934,639 50,380,367 88,151,400 |
| Current Bank borrowings Bond payable Lease liabilities Total others financial liabilities current Non-current Bank borrowings Bond payable | 31, 2019 ThCh\$ 42,447,438 6,744,739 4,857,097 54,049,274 99,749,082 133,806,947 | Principal ThCh\$ (90,753,059) (5,203,248) (6,857,420) | Interest ThCh\$ (6,116,509) (5,906,271) (641,630) | 72,550,018 | 6,383,609 5,714,816 1,257,888 | foreign currency and unit per adjustment ThCh\$ (1,118,009) 138,255 917,429 (62,325) 307,292 5,894,221 | through new leases ThCh\$ | 14,361,217 6,202,732 3,517,308 24,081,257 (17,464,443) (6,202,732) | 31, 2020 ThCh\$ 37,754,705 7,691,023 4,934,639 50,380,367 88,151,400 324,725,456 |



Compañía Cervecerías Unidas S.A. and subsidiaries Notes to the Consolidated Financial Statements December 31, 2021

| | | | Flows | | | Change in | | | | |
|--|----------------|--------------|--------------|--------------|------------------------|----------------------------|--------------------------|-------------------------|-------------|----------------|
| | As of December | Paym | nents | | Accrual of foreign cur | | foreign currency through | Increase through new | Others | As of December |
| | 31, 2018 | Principal | Interest | Acquisitions | interest | and unit per adjustment | leases | 31 | 31, 2019 | |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | | ThCh\$ | ThCh\$ | |
| Other financial liabilities | | | | | | | | | | |
| Current | | | | | | | | | | |
| Bank borrowings | 38,160,178 | (24,502,019) | (12,402,773) | 25,347,785 | 12,639,856 | 532,163 | - | 2,672,248 | 42,447,438 | |
| Bond payable | 4,081,175 | (2,547,487) | (4,734,806) | - | 4,758,356 | 66,887 | - | 5,120,614 | 6,744,739 | |
| Lease liabilities | 365,972 | (6,416,902) | (727,334) | - | 1,334,118 | 1,421,871 | 7,267,645 | 1,611,727 | 4,857,097 | |
| Total others financial liabilities current | 42,607,325 | (33,466,408) | (17,864,913) | 25,347,785 | 18,732,330 | 2,020,921 | 7,267,645 | 9,404,589 | 54,049,274 | |
| Non-current | | | | | | | | | | |
| Bank borrowings | 75,200,804 | - | - | 25,641,701 | - | 2,105,680 | - | (3,199,103) | 99,749,082 | |
| Bond payable | 135,281,303 | - | - | - | - | 3,646,258 | - | (5,120,614) | 133,806,947 | |
| Lease liabilities | 17,546,162 | - | - | <u>-</u> | - | 464,448 | 11,816,542 | (1,613,893) | 28,213,259 | |
| Total others financial liabilities non-current | 228,028,269 | - | - | 25,641,701 | | 6,216,386 | 11,816,542 | (9,933,610) | 261,769,288 | |
| Total Other financial liabilities | 270,635,594 | (33,466,408) | (17,864,913) | 50,989,486 | 18,732,330 | 8,237,307 | 19,084,187 | (529,021) | 315,818,562 | |



Note 23 Trade and other payables

Trade and other payables are detailed as follows:

| | As of Decem | ber 31, 2021 | As of Decem | ber 31, 2020 |
|-------------------------------------|-------------|--------------|-------------|--------------|
| | Current | Non-current | Current | Non-current |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Suppliers | 438,852,587 | - | 256,222,794 | - |
| Notes payable | 1,118,474 | 29,457 | 2,074,300 | 19,875 |
| Trade an other current payables | 439,971,061 | 29,457 | 258,297,094 | 19,875 |
| Withholdings payable | 75,551,668 | - | 66,223,983 | - |
| Trade accounts payable withholdings | 75,551,668 | - | 66,223,983 | - |
| Total | 515,522,729 | 29,457 | 324,521,077 | 19,875 |

Note 24 Other provisions

Provisions recorded in the consolidated statement of financial position are detailed as follows:

| | As of Decem | ber 31, 2021 | As of December 31, 2020 | |
|------------|-------------|--------------|-------------------------|-------------|
| | Current | Non-current | Current | Non-current |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Litigation | 244,630 | 331,957 | 179,521 | 358,867 |
| Others | 2,300,343 | 119,122 | 2,804,997 | 129,598 |
| Total | 2,544,973 | 451,079 | 2,984,518 | 488,465 |

The changes in provisions are detailed as follows:

| | Litigation (1) | Others | Total |
|-------------------------|----------------|-----------|-------------|
| | ThCh\$ | ThCh\$ | ThCh\$ |
| As of January 1, 2020 | 561,378 | 3,011,513 | 3,572,891 |
| As of December 31, 2020 | | | |
| Incorporated | 394,408 | 3,917 | 398,325 |
| Used | (198,291) | (42,170) | (240,461) |
| Released | (53,597) | (3,954) | (57,551) |
| Conversion effect | (165,510) | (34,711) | (200,221) |
| Changes | (22,990) | (76,918) | (99,908) |
| As of December 31, 2020 | 538,388 | 2,934,595 | 3,472,983 |
| As of December 31, 2021 | | | |
| Incorporated | 453,743 | 206,154 | 659,897 |
| Used | (381,509) | (710,808) | (1,092,317) |
| Released | (21,000) | (25,415) | (46,415) |
| Conversion effect | (13,035) | 14,939 | 1,904 |
| Changes | 38,199 | (515,130) | (476,931) |
| As of December 31, 2021 | 576,587 | 2,419,465 | 2,996,052 |

⁽¹⁾ See Note 35 - Contingencies and commitments.



The maturities of provisions at December 31, 2021, are detailed as follows:

| | Litigation | Others | Total |
|----------------------------|------------|-----------|-----------|
| | ThCh\$ | ThCh\$ | ThCh\$ |
| Less than one year | 244,630 | 2,300,343 | 2,544,973 |
| Between two and five years | 221,962 | 119,122 | 341,084 |
| Over five years | 109,995 | - | 109,995 |
| Total | 576,587 | 2,419,465 | 2,996,052 |

The maturities of provisions at December 31, 2020, are detailed as follows:

| | Litigation | Others | Total |
|----------------------------|------------|-----------|-----------|
| | ThCh\$ | ThCh\$ | ThCh\$ |
| Less than one year | 179,521 | 2,804,997 | 2,984,518 |
| Between two and five years | 219,629 | 129,598 | 349,227 |
| Over five years | 139,238 | - | 139,238 |
| Total | 538,388 | 2,934,595 | 3,472,983 |

The provisions for Litigation and Other - current and non-current correspond to estimates made by the Administration, intended to cover eventual effects that may derive from the resolution of trials/claims or uncertainties to which the Company is exposed. Such trails/claims or uncertainties derive from transactions that are part of the normal course of CCU's business and the countries where it operates and whose details and scopes are not fully public knowledge, so that its detailed exposition could affect the interests of the Company and the progress of the resolution of these, according to the legal reserves of each administrative and judicial procedure. Therefore, based on the provisions of IAS 37 "Provisions, contingent liabilities and contingent assets", paragraph 92, although the amounts provisioned in relation to these trials/claims or uncertainties are indicated, no further detail of the same at the closing of these Financial Statements.

Significant litigation proceedings which the Company is exposed to at a consolidated level are detailed in *Note 35 - Contingencies and commitments*.

Management believes that based on the development of such proceedings to date, the provisions established on a case by case basis are adequate to cover the possible adverse effects that could arise from these proceedings.

Note 25 Income taxes

Tax receivables

Taxes receivables are detailed as follows:

| | 4 | As of December 31, 2021 | As of December 31, 2020 |
|--------------------------------------|---|----------------------------|----------------------------|
| | | ThCh\$ | ThCh\$ |
| Refundable tax previous year | | 2,114,087 | 3,911,803 |
| Argentinean tax credits | | 758,387 | 3,200,454 |
| Monthly provisions | | 14,752,325 | 3,498,109 |
| Payment of absorbed profit provision | | 7,484,691 | 1,154 |
| Other credits | | 953,366 | 253,827 |
| Total | | 26,062,856 | 10,865,347 |



Non-current tax receivables

Tax receivables are detailed as follows:

| | As of December 31, 2021 | As of December 31, 2020 |
|------------|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Others (1) | 3,094 | 3,236 |
| Total | 3,094 | 3,236 |

⁽¹⁾ Corresponds to the minimum presumed income tax of Argentine subsidiaries, whose recovery period is estimated to be more than one year.

Current tax liabilities

Tax payables are detailed as follows:

| | As of December 31, 2021 | As of December 31, 2020 |
|------------------------------|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Chilean Tax income (expense) | 21,256,053 | 12,798,390 |
| Monthly provisional payments | 12,699,115 | 7,554,292 |
| Chilean unique taxes | 66,617 | 64,561 |
| Other | 1,045,007 | 833,979 |
| Total | 35,066,792 | 21,251,222 |

Tax expense

The income tax and deferred tax expense for the years ended as of December 31, 2021, 2020 and 2019, are detailed as follows:

| | For the yea | rs ended as of Decer | nber 31, |
|--|--------------|----------------------|--------------|
| | 2021 | 2020 | 2019 |
| | ThCh\$ | ThCh\$ | ThCh\$ |
| Income as per deferred tax related to the origin and reversal of temporary differences | 13,622,576 | 6,881,063 | (8,160,347) |
| Prior year adjustments | 487,424 | 1,574,181 | (1,390,633) |
| Effect of change in tax rates | (374,389) | - | - |
| Tax loss benefits | (2,447,694) | 5,474,838 | 11,804,310 |
| Total deferred tax expense | 11,287,917 | 13,930,082 | 2,253,330 |
| Current tax expense | (95,200,176) | (48,572,545) | (43,516,068) |
| Prior period adjustments | 1,282,486 | (765,957) | 1,286,824 |
| Total (expenses) income for current taxes | (93,917,690) | (49,338,502) | (42,229,244) |
| (Loss) Income from income tax | (82,629,773) | (35,408,420) | (39,975,914) |



Deferred taxes related to items charged or credited directly to the Consolidated Statement of Comprehensive Income are detailed as follows:

| | For the yea | ers ended as of Dece | ember 31, |
|--|-------------|----------------------|-----------|
| | 2021 | 2020 | 2019 |
| | ThCh\$ | ThCh\$ | ThCh\$ |
| Net income from cash flow hedge | (585,430) | (1,098,591) | (93,416) |
| Actuarial gains and losses deriving from defined benefit plans | (1,444,133) | 488,246 | 1,107,699 |
| Charge to equity | (2,029,563) | (610,345) | 1,014,283 |

Effective Rate

The Company's income tax expense as of December 31, 2021, 2020 and 2019 represents 27.35%, 24.67% and 21.54%, respectively of income before taxes. The following is reconciliation between such effective tax rate and the statutory tax rate valid in Chile.

| | For the years ended as of December 31, | | | | | | |
|---|--|--------|--------------|--------|--------------|--------|--|
| | 202 | 1 | 2020 |) | 2019 |) | |
| | ThCh\$ | Rate % | ThCh\$ | Rate % | ThCh\$ | Rate % | |
| Income before taxes | 301,680,454 | | 143,603,276 | | 185,621,574 | | |
| Income tax using the statutory rate | (81,453,723) | 27.00 | (38,772,885) | 27.00 | (50,117,825) | 27.00 | |
| Adjustments to reach the effective rate | | | | | | | |
| Tax effect of permanent differences, net | 5,195,230 | (1.70) | 6,626,165 | (4.61) | 9,105,693 | (4.91) | |
| Effect of change in tax rate | (374,389) | 0.12 | - | - | - | - | |
| Derecognition of deferred tax assets not recoverable Effect of tax rates in foreign subsidiaries | (4,158,316) | 1.35 | (3,529,795) | 2.46 | - | - | |
| | (3,608,485) | 1.16 | (540,129) | 0.38 | 1,140,027 | (0.61) | |
| Prior year adjustments | 1,769,910 | (0.58) | 808,224 | (0.56) | (103,809) | 0.06 | |
| Income tax as reported | (82,629,773) | 27.35 | (35,408,420) | 24.67 | (39,975,914) | 21.54 | |



Deferred taxes

Deferred tax assets and liabilities included in the Consolidated Financial Statements are detailed as follows:

| | As of December 31, 2021 | As of December 31, 2020 |
|--|-------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Deferred taxes assets | | |
| Accounts receivable impairment provision | 1,526,101 | 1,435,200 |
| Other non-tax expenses | 17,623,677 | 14,468,076 |
| Benefits to staff | 4,175,349 | 4,538,995 |
| Inventory impairment provision | 871,754 | 997,834 |
| Severance indemnity | 9,209,019 | 10,700,542 |
| Inventory valuation | 5,777,024 | 2,738,985 |
| Intangibles | 466,924 | 318,970 |
| Other assets | 27,381,615 | 17,632,929 |
| Tax loss carryforwards | 11,658,387 | 16,521,177 |
| Subtotal by deferred tax assets | 78,689,850 | 69,352,708 |
| Deferred tax liabilities offset | (48,118,631) | (18,307,996) |
| Total assets from deferred taxes | 30,571,219 | 51,044,712 |
| Deferred taxes liabilities | | |
| Property, plant and equipment depreciation | 88,073,083 | 79,553,048 |
| Agricultural operation expenses | 7,553,603 | 6,143,794 |
| Manufacturing indirect activation costs | 7,104,468 | 5,948,931 |
| Intangibles | 23,053,494 | 18,499,476 |
| Land | 27,899,218 | 24,468,597 |
| Other liabilities | 12,520,436 | 2,424,096 |
| Subtotal by deferred tax liabilities | 166,204,302 | 137,037,942 |
| Deferred tax assets offset | (48,118,631) | (18,307,996) |
| Total liabilities from deferred taxes | 118,085,671 | 118,729,946 |
| Total | (87,514,452) | (67,685,234) |

No deferred taxes have been recorded for temporary differences between the taxes and accounting value generated by investments in subsidiaries; consequently deferred tax is not recognized for the translation adjustments or investments in joint ventures and associates.

In accordance with current tax laws in Chile, tax losses do not expire and can be applied indefinitely. Argentina, Uruguay and Paraguay tax losses expire after 5 years and Bolivia tax losses expire after 3 years.



Changes in deferred tax assets are detailed as follows:

| Analysis of the deferred tax movement during the year | ThCh\$ |
|---|--------------|
| As of January 1, 2020 | (77,053,910) |
| Deferred taxes related to credited items (charged) directly to equity (1) | (8,731,785) |
| Deferred taxes from tax loss absorption | 13,930,082 |
| Conversion effect | 4,231,830 |
| Deferred taxes against equity | 488,246 |
| Deferred taxes from business combinations | (549,697) |
| Changes | 9,368,676 |
| As of December 31, 2020 | (67,685,234) |
| As of January 1, 2021 | |
| Deferred taxes related to credited items (charged) directly to equity (1) | (22,236,159) |
| Deferred Tax Losses Tax absorption | (7,485,845) |
| Deferred taxes from tax loss absorption | 11,287,917 |
| Conversion effect | 49,002 |
| Deferred taxes against equity | (1,444,133) |
| Changes | (19,829,218) |
| As of December 31, 2021 | (87,514,452) |

⁽¹⁾ Corresponds to the financial effect of the application IAS 29 "Financial reporting in hyperinflationary economies.

In Argentina a Tax Reform No. 27,430 was approved by the government, which, amongst other measures, increases the excise tax on several beverages, including beer from 8% to 14% on the producer price, that applies as of March 1st, 2018, and also gradually reduces for the reporting year 2018 the corporate income tax rate from 35% to 25% (30% for the year 2018 and 2019, and 25% as the year 2020). The effects as of December 31st, 2017 were recognized, without affecting significantly the Consolidated Financial Statements. Additionally, on earnings distributed as dividends a retention will apply that will gradually increase from 0% to 13% (7% for the year 2018 and 2019, and 13% as the year 2020), applicable as of the reporting results 2018.

On December 21, 2019, the law No. 27,541 called the "Law of Social Solidarity and Productive Reactivation in the Public Emergency" which modifies some articles of law No. 27,430 was enacted. It mainly postpones one more year (for the year 2020) the increase of the income tax rate of 30% and the withholding tax rate on dividends of 7%, setting up the income tax rate in 25% and the withholding tax rate in 13% on dividends from the year 2021.

On June 16, 2021, Law No. 27,630 was enacted, which again modifies the income tax rates for fiscal years beginning on or after January 1, 2021. The application of this new law did not have significant effects on these financial statements.

The companies will determine the amount of the tax using the following scale:

| Net cumulative tax | cable income | Will pay ABS \$ | Plus % of | On the excess of ARS \$ | |
|--------------------|--------------|-----------------|-----------|-------------------------|--|
| More than ARS \$ | To ARS\$ | Will pay ARS \$ | Flus % 01 | | |
| - | 5,000,000 | - | 25% | - | |
| 5,000,000 | 50,000,000 | 1,250,000 | 30% | 5,000,000 | |
| 50,000,000 | From now on | 14,750,000 | 35% | 50,000,000 | |
| | | | | | |

The withholding rate for dividend payments is maintained at 7%.



Note 26 Employee Benefits

The Company grants short term and employment termination benefits as part of its compensation policies.

The Parent Company and its subsidiaries have collective agreements with their employees, which establish the compensation and/or short–term and long-term benefits for their staff, the main features of which are described below:

- Short-term benefits are generally based on combined plans or agreements, designed to compensate benefits received, such as paid vacation, annual performance bonuses and compensation through annuities.
- Long-term benefits are plans or agreements mainly intended to cover the post-employment benefits generated at the end of the labor relationship, be it by voluntary resignation or death of personnel hired.

The cost of such benefits is charged against income, in the "Personnel Expense" item.

As of December 31, 2021 and 2020, the total staff benefits recorded in the Consolidated Statement of Financial Position is detailed as follows:

| | As of Decem | ber 31, 2021 | As of December 31, 2020 | |
|---------------------------------|-------------|--------------|-------------------------|-------------|
| Employees' Benefits | Current | Non-current | Current | Non-current |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Short term benefits | 49,699,243 | - | 33,935,007 | - |
| Employment termination benefits | 977,858 | 34,274,997 | 5,965,581 | 35,678,357 |
| Total | 50,677,101 | 34,274,997 | 39,900,588 | 35,678,357 |

Short - term benefits

Short-term benefits are mainly comprised of recorded vacation (on accruals basis), bonuses and share compensation. Such benefits are recorded when the obligation is accrued and are usually paid within a 12-month periods, consequently, they are not discounted.

The total short-term benefits recorded in the Consolidated Statement of Financial Position are detailed as follows:

| Short-Term Employees' Benefits | As of December 31, 2021 | As of December 31, 2020 |
|--------------------------------|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Vacation | 16,934,429 | 14,381,033 |
| Bonus and compensation | 32,764,814 | 19,553,974 |
| Total | 49,699,243 | 33,935,007 |

The Company records staff vacation cost on an accrual basis.

Severance Indemnity

The Company records a liability for the payment of an irrevocable severance indemnity, originated by collective and individual agreements entered into with certain groups of employees. Such obligation is determined by means of the current value of the benefit accrued cost, a method that considers several factors for the calculation such as estimates of future continuance, mortality rates, future salary increases and discount rates. The Company periodically evaluates the above-mentioned factors based on historical data and future projections, making adjustments that apply when checking changes sustained trend. The so-determined value is presented at the current value by using the severance benefits accrued method. The discount rate is determined by reference to market interest rates curves for high quality entrepreneurial bonds.

The discount rate in Chile was 6,97% (4,41% in 2020) and in Argentina 61,23% (54,87% in 2020).



The obligation recorded for severance indemnity is detailed as follows:

| | Severance Indemnity | As of December 31, 2021 | As of December 31, 2020 |
|-------------|---------------------|-------------------------|----------------------------|
| | ThCh\$ | ThCh\$ | |
| Current | | 977,85 | 5,965,581 |
| Non-current | | 34,274,99 | 35,678,357 |
| Total | | 35,252,85 | 5 41,643,938 |

The change in the severance indemnity is detailed as follows:

| Severance Indemnity | ThCh\$ |
|-------------------------------|-------------|
| Balance as of January 1, 2020 | 33,571,138 |
| Current cost of service | 3,077,205 |
| Interest cost | 2,343,063 |
| Actuarial (Gain) losses | 1,859,692 |
| Paid-up benefits | (1,087,421) |
| Past service cost | 653,426 |
| Conversion effect | (1,146,660) |
| Others | 2,373,495 |
| Changes | 8,072,800 |
| As of December 31, 2020 | 41,643,938 |
| Current cost of service | 2,988,782 |
| Interest cost | 3,279,881 |
| Actuarial (Gain) losses | (5,216,580) |
| Paid-up benefits | (6,210,075) |
| Past service cost | 469,558 |
| Conversion effect | 105,928 |
| Others | (1,808,577) |
| Changes | (6,391,083) |
| As of December 31, 2021 | 35,252,855 |

The figures recorded in the Consolidated Statement of Income, are detailed as follows:

| | For the years ended as of December 31, | | | |
|--|--|-----------|-----------|--|
| Expense recognized for severance indemnity | 2021 | 2020 | 2019 | |
| | ThCh\$ | ThCh\$ | ThCh\$ | |
| Current cost of service | 2,988,782 | 3,077,205 | 2,457,762 | |
| Past service cost | 469,558 | 653,426 | 930,906 | |
| Non-provisioned paid benefits | 4,976,108 | 3,718,682 | 3,959,881 | |
| Other | 920,120 | 2,271,831 | 70,747 | |
| Total expense recognized in Consolidated Statement of Income | 9,354,568 | 9,721,144 | 7,419,296 | |



Actuarial Assumptions

As mentioned in *Note 2 - Summary of significant accounting policies, 2.20*, the severance payment obligation is recorded at its actuarial value. The main actuarial assumptions used for the calculation of the severance indemnity obligation are detailed as follows:

| Actuarial Assumptions | | Cł | nile | Argentina | | |
|----------------------------------|------------|----------------------------|----------------------------|----------------------------|----------------------------|----|
| | | As of December 31, 2021 | As of December 31, 2020 | As of December 31, 2021 | As of December 31, 2020 | |
| Mortality table | | RV-2014 | RV-2014 | Gam '83 | Gam '83 | |
| Annual interest rate | | 6,97% | 4,41% | 61,23% | 54,87% | |
| Voluntary employee turnover rate | | 1,9% | 1,9% | "ESA 77 Ajustada" - 50% | "ESA 77 Ajustada" - 50% | |
| Company's needs rotation rate | | 5,3% | 5,3% | "ESA 77 Ajustada" - 50% | "ESA 77 Ajustada" -50% | |
| Salary increase (*) | | 3,7% | 3,7% | 52,10% | 46,1% | |
| Officers | | 60 | 60 | 60 | 60 | |
| Estimated retirement age for (*) | Other Male | | 65 | 65 | 65 | 65 |
| | Other | Female | 60 | 60 | 60 | 60 |

^(*) Average of the Company.

Sensitivity Analysis

The Following is a sensitivity analysis based on increased (decreased) of 1 percent on the discount rate:

| Sensitivity Analysis | As of December 31, 2021 | As of December 31, 2020 |
|---|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| 1% increase in the Discount Rate (Gain) | 1,833,192 | 2,383,615 |
| 1% decrease in the Discount Rate (Loss) | (2,101,740) | (2,778,376) |
| | | |

Personnel expense

The amounts recorded in the Consolidated Statement of Income are detailed as follows:

| | For the ye | For the years ended as of December 31, | | | |
|---|-------------|--|-------------|--|--|
| Personal expense | 2021 | 2020 | 2019 | | |
| | ThCh\$ | ThCh\$ | ThCh\$ | | |
| Salaries | 213,794,654 | 183,112,042 | 168,117,881 | | |
| Employees' short-term benefits | 46,605,454 | 34,107,747 | 27,469,694 | | |
| Total expenses for short-term employee benefits | 260,400,108 | 217,219,789 | 195,587,575 | | |
| Employments termination benefits | 9,354,568 | 9,721,144 | 7,419,296 | | |
| Other staff expense | 45,277,007 | 37,006,715 | 34,115,503 | | |
| Total (1) | 315,031,683 | 263,947,648 | 237,122,374 | | |

⁽¹⁾ See Note 30 - Natures of cost and expense.



Note 27 Other non-financial liabilities

The total Other non-financial liabilities are detailed as follows:

| | As of December 31, 2021 | As of December 31, 2020 |
|---|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Parent dividend provisioned according to policy | 25,680,792 | 27,383,975 |
| Outstanding parent dividends (1) | 6,079,036 | 3,758,056 |
| Subsidiaries dividends according to policy | 11,327,951 | 7,458,840 |
| Total dividends payable | 43,087,779 | 38,600,871 |
| Income received in advance (2) | 6,866 | 1,268,039 |
| Others | 421,985 | 501,304 |
| Total | 43,516,630 | 40,370,214 |
| Current | 43,516,630 | 40,370,214 |
| Total | 43,516,630 | 40,370,214 |

⁽¹⁾ See Note 28 - Common Shareholders' Equity, dividends.

Note 28 Common Shareholders' Equity

Subscribed and paid-up Capital

As of December 31, 2021, 2020 and 2019, the Company's capital shows a balance of ThCh\$ 562,693,346, divided into 369,502,872 shares of common stock without face value, entirely subscribed and paid-up. The Company has issued only one series of common shares. Such common shares are registered for trading at the Santiago Stock Exchange and the Chilean Electronic Stock Exchange, and at the New York Stock Exchange /NYSE), evidenced by ADS (American Depositary Shares), with an equivalence of two shares per ADS (See *Note 1 - General information letter A*)).

The Company has not issued any others shares or convertible instruments during the period, thus changing the number of outstanding shares as of December 31, 2021, 2020 and 2019.

Capital Management

The main purpose, when managing shareholder's capital, is to maintain an adequate credit risk profile and a healthy capital ratio, allowing the access of the Company to the capitals market for the development of its medium and long term purposes and, at the same time, to maximize shareholder's return.

Earnings per share

The basic earnings per share is calculated as the ratio between the net income (loss) for the period attributable to equity holders of the parent and the weighted average number of valid outstanding shares during such term.

The diluted earnings per share is calculated as the ratio between the net income (loss) for the period attributable to equity holders of the parent and the weighted average additional common shares that would have been outstanding if it had become all ordinary potential dilutive shares.

⁽²⁾ It mainly corresponds to the effects of the early termination of the license agreement in Argentina of the "Budweiser" brand, signed between Compañía Cervecerías Unidas Argentina S.A. and Anheuser-Busch InBev S.A./N.V. in 2018.



The information used for the calculation of the earnings as per each basic and diluted share is as follows:

| Earnings per share | For the ye | For the years ended as of December 31, | | |
|---|-------------|--|-------------|--|
| | 2021 | 2020 | 2019 | |
| Net income attributable to equity holders of the controlling company (ThCh\$) | 199,162,731 | 96,152,272 | 130,141,692 | |
| Weighted average number of shares | 369,502,872 | 369,502,872 | 369,502,872 | |
| Basic earnings per share (in Chilean pesos) | 539.00 | 260.22 | 352.21 | |
| Net income attributable to equity holders of the controlling company (ThCh\$) | 199,162,731 | 96,152,272 | 130,141,692 | |
| Weighted average number of shares | 369,502,872 | 369,502,872 | 369,502,872 | |
| Diluted earnings per share (in Chilean pesos) | 539.00 | 260.22 | 352.21 | |

As of December 31, 2021, 2020 and 2019, the Company has not issued any convertible or other kind of instruments creating diluting effects.

Distributable net income

In accordance with Circular No. 1945 from the CMF on November 4, 2009, the Board of Directors agreed that the net distributable income for the year 2009 will be that reflected in the financial statements attributable to equity holders of the parents, without adjusting it. The above agreement remains in effect for the year ended December 31, 2021.

Dividends

The Company's dividends policy consists of annually distributing at least 50% of the net distributable profit of the year.

As of December 31, 2021, 2020 and 2019, the Company has distributed the following dividends:

| Dividend N° | Payment Date | Type of Dividend | Dividends per Share (\$) | Related to FY |
|-------------|--------------|------------------|--------------------------|-------------------|
| 256 | 01-04-2019 | Interim | 140.0000 | 2018 |
| 257 | 04-29-2019 | Final | 358.33030 | 2018 |
| 258 | 12-26-2019 | Interim | 75.0000 | 2019 |
| 259 | 04-24-2020 | Final | 179.95079 | 2019 |
| 260 | 12-30-2020 | Interim | 56.0000 | 2020 |
| 261 | 04-23-2021 | Final | 139.16548 | 2020 |
| 262 | 10-29-2021 | Interim | 200.0000 | 2021 |
| 263 | 12-03-2021 | Eventual | 447.0000 | Retained earnings |

On December 5, 2018, at the Ordinary Board of Directors' Meeting it was agreed to pay the interim Dividend No. 256, amounting to ThCh\$ 51,730,402 corresponding to Ch\$ 140 per share. This dividend was paid on January 4, 2019.

In the Ordinary Shareholders' Meeting of Compañía Cervecerías Unidas S.A., on April 17, 2019, it was agreed, with charge to the profits of the year 2018, the distribution of a final Dividend No. 257 of ThCh\$ 358.33030 per share, increasing the amount total to distribute to ThCh\$ 132.404.074. This dividend was paid on April 29, 2019.

On December 4, 2019, at the Ordinary Board of Directors' Meeting it was agreed to pay the interim Dividend No. 258, amounting to ThCh\$ 27,712,715 corresponding to Ch\$ 75 per share. This dividend was paid on December 26, 2019.

In the Ordinary Shareholders' Meeting of Compañía Cervecerías Unidas S.A. on April 15, 2020, it was agreed to charge the profits of the year 2019 the distribution of a final Dividend No. 259 of Ch\$ 179.95079 per share. The total amount to distribute was ThCh\$ 66,492,334. This dividend was paid on April 24, 2020.

In the Ordinary Board of Directors' Meeting of Compañía Cervecerías Unidas S.A. on December 2, 2020, it was agreed to charge the profits of the year 2020 the distribution of an interim Dividend No. 260 of Ch\$ 56 per share. The total amount to distribute was ThCh\$ 20,692,161. This dividend was paid on December 30, 2020.



Compañía Cervecerías Unidas S.A. and subsidiaries Notes to the Consolidated Financial Statements December 31, 2021

At the Ordinary Shareholders' Meeting of Compañía Cervecerías Unidas S.A. held on April 14, 2021, the shareholders agreed to the distribution of a final Dividend No. 261 in the amount of Ch\$ 139.16548 per share, for a total amount to be distributed of ThCh \$ 51,422,043 charged to 2020 profits. This dividend was paid on April 23, 2021.

In the Ordinary Session of the Board of Directors' Meeting of Compañía Cervecerías Unidas S.A., dated October 6, 2021, it was agreed, charged to the profits of the 2020 fiscal year, the distribution of an Interim Dividend No. 262 of \$ 200 per share, ascending the total amount to distribute to ThCh\$ 73,900,574. This dividend was paid on October 29, 2021.

At the Extraordinary Shareholders' Meeting of Compañía Cervecerías Unidas S.A., dated November 24, 2021, the distribution of an Eventual Dividend No. 263 of \$ 447 per share was approved, with a charge to retained earnings, raising the total amount to be distributed to ThCh\$ 165,167,784. This dividend was paid on December 3, 2021.

Consolidated Statement of Comprehensive Income

Comprehensive income and expenses are detailed as follows:

| Other Income and expense charged or credited against net equity | Gross Balance | Tax | Net Balance |
|---|---------------|-------------|-------------|
| | ThCh\$ | ThCh\$ | ThCh\$ |
| Gains (losses) on cash flow hedges (1) | 2,168,254 | (585,430) | 1,582,824 |
| Gains (losses) on exchange differences on translation (1) | 109,288,972 | - | 109,288,972 |
| Reserve of Actuarial gains and losses on defined benefit plans | 5,216,580 | (1,444,133) | 3,772,447 |
| Total comprehensive income As of December 31, 2021 | 116,673,806 | (2,029,563) | 114,644,243 |

| Other Income and expense charged or credited against net equity | Gross Balance | Tax | Net Balance |
|---|---------------|-------------|--------------|
| | ThCh\$ | ThCh\$ | ThCh\$ |
| Gains (losses) on cash flow hedges (1) | 4,068,855 | (1,098,591) | 2,970,264 |
| Gains (losses) on exchange differences on translation (1) | (55,220,514) | - | (55,220,514) |
| Reserve of Actuarial gains and losses on defined benefit plans | (1,859,692) | 488,246 | (1,371,446) |
| Total comprehensive income As of December 31, 2020 | (53,011,351) | (610,345) | (53,621,696) |

| Gross Balance | Tax | Net Balance |
|---------------|---------------------------------------|---|
| ThCh\$ | ThCh\$ | ThCh\$ |
| 345,986 | (93,416) | 252,570 |
| 17,077,670 | - | 17,077,670 |
| (4,127,305) | 1,107,699 | (3,019,606) |
| 13,296,351 | 1,014,283 | 14,310,634 |
| | ThCh\$ 345,986 17,077,670 (4,127,305) | ThCh\$ ThCh\$ 345,986 (93,416) 17,077,670 - (4,127,305) 1,107,699 |

⁽¹⁾ These concepts will be reclassified to the Statement of Income when it's settled.



Reserves affecting other comprehensive income

The movement of other comprehensive income is detailed as follows:

a) As of December 31, 2021:

| Changes | Reserve of exchange differences on translation | Reserve of cash flow hedges | Reserve of Actuarial gains and losses on defined benefit plans | Total other reserves |
|---|---|-----------------------------|--|----------------------|
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Conversion of joint ventures and foreign subsidiaries | 15,703,753 | - | - | 15,703,753 |
| Cash flow hedges | - | 2,168,254 | - | 2,168,254 |
| Gains (losses) from defined benefit plans | - | - | 5,216,580 | 5,216,580 |
| Deferred taxes | - | (585,430) | (1,444,133) | (2,029,563) |
| Inflation adjustment of subsidiaries in Argentina | 93,585,219 | - | - | 93,585,219 |
| Total changes in equity | 109,288,972 | 1,582,824 | 3,772,447 | 114,644,243 |
| Equity holders of the parent | 102,229,659 | 1,812,733 | 3,580,153 | 107,622,545 |
| Non-controlling interests | 7,059,313 | (229,909) | 192,294 | 7,021,698 |
| Total changes in equity | 109,288,972 | 1,582,824 | 3,772,447 | 114,644,243 |

b) As of December 31, 2020:

| Changes | Reserve of exchange differences on translation | Reserve of cash flow hedges | Reserve of Actuarial gains and losses on defined benefit plans | Total other reserves |
|---|---|--------------------------------|--|-------------------------|
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Conversion of joint ventures and foreign subsidiaries | (125,344,149) | - | - | (125,344,149) |
| Cash flow hedges | - | 4,068,855 | - | 4,068,855 |
| Gains (losses) from defined benefit plans | - | - | (1,859,692) | (1,859,692) |
| Deferred taxes | - | (1,098,591) | 488,246 | (610,345) |
| Inflation adjustment of subsidiaries in Argentina | 70,123,635 | - | - | 70,123,635 |
| Total changes in equity | (55,220,514) | 2,970,264 | (1,371,446) | (53,621,696) |
| Equity holders of the parent | (52,043,623) | 2,968,182 | (1,298,021) | (50,373,462) |
| Non-controlling interests | (3,176,891) | 2,082 | (73,425) | (3,248,234) |
| Total changes in equity | (55,220,514) | 2,970,264 | (1,371,446) | (53,621,696) |

c) As of December 31, 2019:

| Changes | Reserve of exchange differences on translation | Reserve of cash flow hedges | Reserve of Actuarial gains and losses on defined benefit plans | Total other reserves |
|---|---|--------------------------------|--|-------------------------|
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Conversion of joint ventures and foreign subsidiaries | (70,932,096) | - | - | (70,932,096) |
| Cash flow hedges | - | 345,986 | - | 345,986 |
| Gains (losses) from defined benefit plans | - | - | (4,127,305) | (4,127,305) |
| Deferred taxes | - | (93,416) | 1,107,699 | 1,014,283 |
| Inflation adjustment of subsidiaries in Argentina | 88,009,766 | - | - | 88,009,766 |
| Total changes in equity | 17,077,670 | 252,570 | (3,019,606) | 14,310,634 |
| Equity holders of the parent | 16,122,893 | 249,503 | (2,887,580) | 13,484,816 |
| Non-controlling interests | 954,777 | 3,067 | (132,026) | 825,818 |
| Total changes in equity | 17,077,670 | 252,570 | (3,019,606) | 14,310,634 |



Other Reserves

The reserves that are a part of the Company's equity are as follows:

<u>Currency Translation Reserves</u>: This reserve originated from the translation of foreign subsidiaries' and joint ventures financial statements which functional currency is different from the presentation currency of the Consolidated Financial Statements and inflation adjustment of subsidiaries in Argentina. As of December 31, 2021, 2020 and 2019, it amounts to a negative reserve of ThCh\$ 51,745,399, ThCh\$ 153,975,058 and ThCh\$ 101,931,435, respectively.

<u>Hedge reserve</u>: This reserve originated from the hedge accounting application of financial derivatives. The reserve is reversed at the end of the hedge agreement, or when the transaction ceases qualifying hedge accounting, whichever is first. The reserve effects are transferred to income. As of December 31, 2021, 2020 and 2019, ThCh\$ 5,110,606, ThCh\$ 3,297,873 and ThCh\$ 329,691 respectively, net of deferred taxes.

Actuarial gains and losses on defined benefit plans reserves: This reserve is originated as of January 1, 2013, as a result of the application of IAS Amendment No. 19 and whose effect as of December 31, 2021, 2020 and 2019 is a negative reserve of ThCh\$ 5,446,022, ThCh\$ 9,026,175 and ThCh\$ 7,728,154, respectively, net of deferred taxes.

Other reserves: As of December 31, 2021, 2020 and 2019 the amount is a negative reserve of ThCh\$ 35,175,097, ThCh\$ 28,220,816 and ThCh\$ 28,172,631, respectively. Such reserves relate mainly to the following concepts:

- Adjustment due to re-assessment of fixed assets carried out in 1979 (increase of ThCh\$ 4,087,396).
- Price level restatement of paid-up capital registered as of December 31, 2008, according to CMF Circular Letter No. 456 (decrease of ThCh\$ 17,615,333).
- Difference in purchase of shares of the subsidiary Viña San Pedro Tarapacá S.A. made during year 2012 and 2013 (increase of ThCh\$ 9,779,475).
- Difference in purchase of shares of the subsidiary Manantial S.A. made during year 2016 (decrease of ThCh\$ 7,801,153).
- Difference in purchase of shares of the Alimentos Nutrabien S.A. made during year 2016 (decrease of ThCh\$ 5,426,209). On December 17, 2018 Food's and subsidiary CCU Inversiones S.A. sold their participation over Alimentos Nutrabien S.A. The aforementioned effect was accounted in result of the period.
- Difference in purchase of shares of the subsidiary Viña San Pedro Tarapacá S.A. made during year 2018 and 2017 (decrease of ThCh\$ 13,054,114 and ThCh\$ 2,075,441, respectively).
- Difference in purchase of shares of Sáenz Briones y Cía. S.A.I.C. carried out on April 16, July 13 and August 9, 2021 (decrease of ThCh\$ 7,199,525).
- Difference in purchase of shares of Viña San Pedro Tarapacá S.A. carried out on September 10 and October 4, 2021 (increase of ThCh\$ 245,244).

Note 29 Non-controlling Interests

Non-controlling Interests are detailed as follows:

a. Equity

| Equity | As of December 31, 2021 | As of December 31, 2020 |
|-----------------------------------|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Viña San Pedro Tarapacá S.A. (1) | 41,853,583 | 42,455,039 |
| Bebidas del Paraguay S.A. | 20,355,904 | 15,881,635 |
| Aguas CCU-Nestlé Chile S.A. | 27,202,887 | 26,253,577 |
| Cervecería Kunstmann S.A. | 8,291,359 | 7,179,053 |
| Compañía Pisquera de Chile S.A. | 6,322,425 | 5,661,209 |
| Sáenz Briones & Cía. S.A.I.C. (2) | 10,550 | 1,118,693 |
| Distribuidora del Paraguay S.A. | 4,549,059 | 4,361,300 |
| Bebidas Bolivianas BBO S.A. | 7,360,489 | 7,554,588 |
| Other | 1,950,815 | 1,779,126 |
| Total | 117,897,071 | 112,244,220 |

⁽¹⁾ See Note 1 – General information, letter C, number (16).

⁽²⁾ See Note 1 – General information, letter C, number (15).



b. Result

| | For the years ended as of December 31, | | |
|---------------------------------|--|-------------|------------|
| Result | 2021 | 2020 | 2019 |
| | ThCh\$ | ThCh\$ | ThCh\$ |
| Aguas CCU-Nestlé Chile S.A. | 8,447,312 | 6,708,433 | 7,590,887 |
| Viña San Pedro Tarapacá S.A. | 3,718,101 | 3,815,479 | 3,775,811 |
| Cervecería Kunstmann S.A. | 4,995,705 | 1,893,749 | 3,111,069 |
| Compañía Pisquera de Chile S.A. | 3,296,863 | 1,390,781 | 1,283,694 |
| Sáenz Briones & Cía. S.A.I.C. | (105,325) | 52,290 | (69,465) |
| Distribuidora del Paraguay S.A. | (533,381) | 38,665 | 324,839 |
| Bebidas del Paraguay S.A. | 1,251,770 | (1,062,629) | 221,498 |
| Bebidas Bolivianas BBO S.A. | (1,380,829) | (727,028) | (568,189) |
| Other | 197,734 | (67,156) | (166,176) |
| Total | 19,887,950 | 12,042,584 | 15,503,968 |

c. The Summarized financial information of non controlling interest is detailed as follows:

| | As of December 31, 2021 | As of December 31, 2020 |
|-------------------------|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Assets and Liabilities | | |
| Current assets | 1,271,667,358 | 839,968,110 |
| Non-current assets | 1,122,289,748 | 932,342,408 |
| Current liabilities | 695,152,024 | 465,134,566 |
| Non-current liabilities | 224,560,856 | 259,155,674 |
| | | |
| Dividends paid | 12,191,624 | 11,994,014 |
| | | Į. |

The main significant non-controlling interest is represented by Viña San Pedro Tarapacá S.A. with the following balances:

| Assets and Liabilities | As of December 31, 2021 | As of December 31, 2020 |
|-------------------------|----------------------------|----------------------------|
| | ThCh\$ | ThCh\$ |
| Assets and Liabilities | | |
| Current assets | 218,573,041 | 208,725,098 |
| Non-current assets | 223,951,135 | 216,866,727 |
| Current liabilities | 97,431,197 | 99,267,005 |
| Non-current liabilities | 74,792,712 | 76,505,535 |



| Result 2021 2020 ThCh\$ ThCh\$ Net sales 261,620,065 235,210,368 | |
|--|-------------|
| | 2019 |
| Net sales 261 620 065 235 210 368 | ThCh\$ |
| 201,020,000 | 212,321,758 |
| Net income of the year 22,407,528 22,451,521 | 22,218,101 |

Dividends paid by Viña San Pedro Tarapacá S.A. amounted to ThCh\$ 11,167,838, ThCh\$ 11,109,578 and ThCh\$ 7,416,023, for the years ended December 31, 2021, 2020 and 2019, respectively.

Note 30 Nature of cost and expense

Operational cost and expenses grouped by nature are detailed as follows:

| | For the years ended as of December 31, | | | |
|---------------------------------|--|---------------|---------------|--|
| Costs and expenses by nature | 2021 | 2020 | 2019 | |
| | ThCh\$ | ThCh\$ | ThCh\$ | |
| Direct cost | 1,014,092,586 | 757,097,886 | 694,307,741 | |
| Personnel expense (1) | 315,031,683 | 263,947,648 | 237,122,374 | |
| Transportation and distribution | 328,884,421 | 247,520,979 | 245,696,284 | |
| Advertising and promotion | 145,313,306 | 105,887,909 | 117,889,341 | |
| Depreciation and amortization | 124,116,739 | 109,813,976 | 105,020,934 | |
| Materials and maintenance | 65,544,522 | 53,584,604 | 49,356,159 | |
| Energy | 36,943,054 | 28,062,380 | 29,922,632 | |
| Leases | 17,572,118 | 15,049,043 | 12,798,957 | |
| Other expenses | 128,141,441 | 109,334,280 | 122,202,733 | |
| Total | 2,175,639,870 | 1,690,298,705 | 1,614,317,155 | |

⁽¹⁾ See Note 26 - Employee benefits.

Note 31 Other income by function

Other income by function is detailed as follows:

| Other income by function | For the years ended as of December 31, | | |
|--------------------------|--|------------|------------|
| Other income by function | 2021 | 2020 | 2019 |
| | ThCh\$ | ThCh\$ | ThCh\$ |
| Sales of fixed assets | 416,296 | 506,178 | 5,084,269 |
| Rental income | 299,412 | 173,259 | 315,325 |
| Sale of glass | 701,496 | 424,419 | 934,863 |
| Claims recovery | 157,441 | 110,963 | 82,896 |
| Other (1) | 10,233,794 | 18,081,073 | 16,167,357 |
| Total | 11,808,439 | 19,295,892 | 22,584,710 |

⁽¹⁾ It mainly corresponds to the effects of the early termination of the license agreement in Argentina of the "Budweiser" brand, signed between Compañía Cervecerías Unidas Argentina S.A. and Anheuser-Busch InBev S.A./N.V. in 2018. See Note 1 – General information, letter D).



Note 32 Other Gains (Losses)

Other gains (losses) items are detailed as follows:

| Other gain and (loss) | For the years ended as of December 31, | | | |
|-------------------------------------|--|--------------|-------------|--|
| Other yall and (1055) | 2021 | 2020 | 2019 | |
| | ThCh\$ | ThCh\$ | ThCh\$ | |
| Results derivative contracts (1) | 8,867,110 | (6,153,705) | 4,830,982 | |
| Marketable securities to fair value | 10,018 | (81,145) | (275,172) | |
| Bargain purchase gain (2) | - | 1,678,339 | 3,043,107 | |
| Impairment (3) | - | (6,029,434) | - | |
| Other | 713,322 | (824,140) | (4,442,118) | |
| Total | 9,590,450 | (11,410,085) | 3,156,799 | |

⁽¹⁾ Under this concept there are ThCh\$ 823,622 paid (net), ThCh\$ 2,404,593 and ThCh\$ 8,184,537 received (net), as of December 31, 2021, 2020 and 2019, respectively, and these were recorded in the Consolidated Cash Flow Statement, under Operational activities, in line item Other cash movements.

Note 33 Financial results

The financial results composition is detailed as follows:

| | For the years ended as of December 31, | | |
|---------------------------------------|--|--------------|--------------|
| Financial results | 2021 | 2020 | 2019 |
| | ThCh\$ | ThCh\$ | ThCh\$ |
| Finance income | 14,263,669 | 3,451,143 | 13,117,641 |
| Finance costs | (35,660,493) | (28,714,063) | (27,720,203) |
| Foreign currency exchange differences | (10,149,345) | 2,551,823 | (9,054,155) |
| Result as per adjustment units | 2,529,298 | (429,198) | (8,255,001) |
| Result as per adjustment units | 2,529,290 | (429,190) | (0,233,001 |

⁽²⁾ It corresponds to the higher value originated by the purchase of the businesses of the vineyards of Pocito and Cañada Honda in 2019. In 2020 it corresponds to vineyards La Consulta and Mahina SpA. See Note 1 - General information, letter C) numeral 4 and 9, respectively.

⁽³⁾ See Note 18 - Goodwill and Note - 19 Property, plant and equipment.



Note 34 Effects of changes in currency exchange rate Current assets are denominated in the following currencies:

| CURRENT ASSETS | As of December 31, 2021 | As of December 31, 2020 |
|---|-----------------------------------|-----------------------------------|
| | ThCh\$ | ThCh\$ |
| rent assets | 005 500 405 | 200 200 242 |
| sh and cash equivalents | 265,568,125 174,214,608 | 396,389,016 335,361,795 |
| | 32,325,725 | 22,294,738 |
| os s | 2,495,431 | 862,011 |
| | 50,866,859 | 30,254,883 |
| U | 1,498,157 | 1,213,256 |
| 3 | 1,264,251 | 2,534,290 |
| В | 424,388 | 3,420,655 |
| er currencies | 2,478,706 | 447,388 |
| er financial assets | 23,851,496 | 12,212,588 |
| | 4,951,009 | 960,780 4,661,049 |
| | 12,617,110 | 6,433,101 |
| os | 1,413,219 | 8,177 |
| | 4,676,545 | - |
| er currencies | 193,613 | 149,481 |
| er non-financial assets | 29,330,418 | 15,278,558 |
| | 18,165,719 | 9,591,141 |
| | 865,893 | 493,523 |
| | 2,007,542 | 448,432 |
| os O | 250,923 | 110,319 |
| | 7,767,165 | 4,407,254 |
| U 3 | 62,771 91,262 | 42,866 67,345 |
| B | 119,143 | 117,678 |
| de and other current receivables | 372,995,729 | 275,387,923 |
| de alla otile current receivables | 237,176,084 | 183,196,543 |
| | 2,133,884 | 554,071 |
| | 38,729,972 | 29,115,797 |
| os | 10,590,738 | 8,750,745 |
| S | 67,465,436 | 38,907,043 |
| J. | 5,243,169 | 4,374,350 |
| | 7,912,325 | 6,512,786 |
| B er currencies | 1,527,637 | 1,464,727 |
| counts receivable from related parties | 2,216,484 5,307,264 | 2,511,861 5,313,079 |
| counts receivable from related parties | 5,048,047 | 5,258,032 |
| | 36,710 | 37,013 |
| os | 222,226 | 17,977 |
| 3 | 281 | 57 |
| entories | 353,427,061 | 231,843,261 |
| | 275,580,687 | 189,861,432 |
| S | 61,172,359 | 29,760,021 |
| | 3,001,911 | 2,001,668 |
| G B | 10,178,822 | 8,112,761 |
| logical assets | 3,493,282 12,546,705 | 2,107,379 10,595,029 |
| orginal assets | 10,664,235 | 9,643,482 |
| | 1,882,470 | 951,547 |
| crent tax assets | 26,062,856 | 10,865,347 |
| | 24,527,676 | 3,700,444 |
| S | 1,265,406 | 6,979,388 |
| U | 269,774 | 185,515 |
| n-current assets of disposal groups classified as held for sale | 2,282,720 | 2,121,327 |
| | 1,770,547 | 1,770,547 |
| S al current assets | 512,173 | 350,780 960,006,128 |
| an current assets | 1,091,372,374 | 960,006,128 |
| | 752,098,612 | 720 244 406 |
| • | 3,036,487 | 739,344,196 5,745,656 |
| | 3,036,487 85,680,349 | 58,292,068 |
| 00\$ | 14,972,537 | 9,749,229 |
| S | 190,931,868 | 111,610,916 |
| u U | 10,075,782 | 7,817,655 |
| | | 17,227,239 |
| | 24,123,486 | 11,221.239 |
| | 5,564,450 | 7,110,439 |
| 3 | | 7,110,439 3,108,730 |



Non-Current assets are denominated in the following currencies:

| NON-CURRENT ASSETS | As of December 31, 2021 | As of December 31, 2020 |
|---|---------------------------------|---------------------------------|
| | ThCh\$ | ThCh\$ |
| Non-current assets | | |
| Other financial assets | 31,252,095 | 11,953,435 |
| UF | 31,252,095 | 11,953,435 |
| Trade and other non-current receivables CLP | 3,801,244 | 1,860,635 |
| UF | 278,507 1,892,587 | 639,640 |
| ARS | 1,485,900 | 993,802 |
| PYG | 144,250 | 227,193 |
| Other non-financial assets | 8,266,355 | 8,479,668 |
| CLP | 4,598,606 | 2,916,124 |
| USD | 208,483 | 838,254 |
| ARS | 3,443,466 | 4,712,630 |
| PYG | 15,800 | 12,660 |
| Accounts receivable from related parties | 104,197 | 132,555 |
| CLP | 42,506 | 42,506 |
| UF | 61,691 | 90,049 |
| Investments accounted for using the equity method | 138,114,480 | 131,106,785 |
| CLP | 11,940,978 | 10,824,590 |
| USD | 125,845,783 | 120,041,775 |
| ARS | 327,719 | 240,420 |
| Intangible assets other than goodwill | 151,943,693 | 128,257,441 |
| CLP | 83,780,136 | 80,430,571 |
| ARS | 53,325,198 | 36,724,372 |
| UYU | 4,270,840 | 2,119,218 |
| PYG BOB | 3,873,161 | 3,322,821 5,660,459 |
| Goodwill | 6,694,358 131,172,835 | 117,190,763 |
| CLP | 77,023,977 | 77,017,290 |
| ARS | 34,781,464 | 23,820,652 |
| UYU | 4,066,703 | 3,424,422 |
| PYG | 5,491,823 | 4,672,572 |
| BOB | 9,808,868 | 8,255,827 |
| Property, plant and equipment (net) | 1,222,261,454 | 1,082,515,880 |
| CLP | 900,582,971 | 871,169,200 |
| ARS | 262,731,306 | 158,647,878 |
| UYU | 12,260,718 | 12,596,500 |
| PYG | 21,570,803 | 18,764,340 |
| BOB | 25,115,656 | 21,337,962 |
| Investment property | 9,551,614 | 7,705,942 |
| CLP | 3,478,999 | 3,507,254 |
| ARS | 6,072,615 | 4,198,688 |
| Right of use assets | 28,335,983 | 25,079,352 |
| CLP | 16,147,875 | 15,932,177 |
| UF ADD | 7,158,877 | 6,824,028 |
| ARS | 4,722,012 | 2,276,788 |
| UYU Deferred to y coasts | 307,219 | 46,359 |
| Deferred tax assets CLP | 30,571,219 | 51,044,712 44,640,178 |
| USD | 29,421,681 693,404 | 44,640,178 3,313,751 |
| ARS | 87,385 | 2,770,395 |
| UYU | 368,749 | 280,994 |
| PYG | - | 39,394 |
| Current tax assets non-current | 3,094 | 3,236 |
| ARS | 3,094 | 3,236 |
| Total non-current assets | 1,755,378,263 | 1,565,330,404 |
| | | , , , , , , , , , |
| CLP | 1,127,296,236 | 1,106,479,890 |
| UF CLP | 40,365,250 | 19,507,152 |
| USD | 126,747,670 | 124,193,780 |
| ARS | 366,980,159 | 234,388,861 |
| UYU | 21,274,229 | 18,467,493 |
| PYG | 31,095,837 | 27,038,980 |
| BOB | 41,618,882 | 35,254,248 |
| | | |



Current liabilities are denominated in the following currencies:

| | As of Decen | As of December 31, 2021 | | nber 31, 2020 |
|---------------------------------------|---------------|-------------------------------|---------------|-------------------------------|
| CURRENT LIABILITIES | Until 90 days | More the 91 days until 1 year | Until 90 days | More the 91 days until 1 year |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Current liabilities | | | | |
| Other financial liabilities | 5,638,793 | 95,787,566 | 10,238,905 | 58,890,569 |
| CLP | 1,144,868 | 76,242,185 | 1,288,200 | 35,992,994 |
| UF | 1,823,953 | 6,278,069 | 4,393,473 | 3,302,978 |
| USD | 268,328 | 12,785,711 | 4,121,865 | 19,086,139 |
| Euros | 53,421 | 65,288 | 125,723 | 508,458 |
| ARS | 2,128,801 | - | 966 | - |
| UI | - | - | 202,988 | - |
| BOB | 129,253 | 416,277 | 105,690 | - |
| Other currencies | 90,169 | 36 | - | - |
| Current lease liabilities | 1,646,160 | 4,506,201 | 1,373,828 | 3,560,811 |
| CLP | 252,247 | 413,615 | 197,593 | 561,775 |
| UF | 799,267 | 2,329,117 | 657,841 | 1,906,190 |
| USD | 495,349 | 1,486,045 | 414,733 | 906,778 |
| Euros | 29,985 | 89,956 | 26,518 | 79,554 |
| ARS | 42,018 | 116,631 | 58,040 | 77,662 |
| UYU | 27,294 | 70,837 | 10,143 | 16,905 |
| UI | - | - | 8,960 | 11,947 |
| Trade and other current payables | 512,732,980 | 2,789,749 | 322,200,664 | 2,320,413 |
| CLP | 346,709,386 | 2,318,545 | 199,708,893 | 572,513 |
| USD | 37,817,444 | 114,479 | 37,249,860 | 391,246 |
| Euros | 10,139,173 | 303,037 | 8,137,207 | 1,346,741 |
| ARS | 109,041,520 | - | 68,666,133 | - |
| UYU | 3,207,481 | - | 2,341,105 | - |
| PYG | 1,703,480 | 53,688 | 1,803,818 | 9,913 |
| BOB | 4,114,496 | - | 3,714,996 | - |
| Other currencies | - | - | 578,652 | - |
| Accounts payable to related parties | 26,208,319 | | 18,432,354 | - |
| CLP | 6,065,029 | - | 5,489,625 | - |
| USD | 6,532,375 | - | 3,775,961 | - |
| Euros | 13,444,014 | - | 9,060,286 | - |
| PYG | 2,836 | | 1,117 | |
| BOB | 12,194 | | 11,658 | |
| Other currencies | 151,871 | - | 93,707 | - |
| Other current provisions | 450,784 | 2,094,189 | 151,167 | 2,833,351 |
| CLP | 340,100 | 2,094,189 | 51,700 | 2,833,351 |
| ARS | 110,684 | - | 99,467 | |
| Current tax liabilities | 24,966,542 | 10,100,249 | 8,459,815 | 12,791,407 |
| CLP | 11,625,210 | 10,100,249 | 7,806,353 | 12,791,407 |
| ARS | 12,805,154 | - | 454,281 | - |
| UYU | 270,980 | - | 199,181 | - |
| PYG | 265,198 | | | |
| Provisions for employee benefits | 46,514,137 | 4,162,964 | 38,062,162 | 1,838,426 |
| CLP | 31,845,397 | 4,162,964 | 29,568,649 | 1,838,426 |
| ARS | 13,285,500 | - | 7,414,207 | - |
| UYU | 561,556 | - | 428,282 | - |
| PYG BOB | 460,306 | - | 287,087 | - |
| | 361,378 | 40 500 704 | 363,937 | |
| Other non-financial liabilities | 6,866 | 43,509,764 | 1,268,039 | 39,102,175 |
| CLP | - | 43,509,764 | 4 000 000 | 39,102,175 |
| USD | 6,866 | | 1,268,039 | |
| Total current liabilities | 618,164,581 | 162,950,682 | 400,186,934 | 121,337,152 |
| | | | | |
| CLP | 397,982,237 | 138,841,511 | 244,111,013 | 93,692,641 |
| UF | 2,623,220 | 8,607,186 | 5,051,314 | 5,209,168 |
| USD | 45,120,362 | 14,386,235 | 46,830,458 | 20,384,163 |
| Euros | 23,666,593 | 458,281 | 17,349,734 | 1,934,753 |
| ARS | 137,413,677 | 116,631 | 76,693,094 | 77,662 |
| UYU | 4,067,311 | 70,837 | 2,978,711 | 16,905 |
| PYG | 2,431,820 | 53,688 | 2,092,022 | 9,913 |
| UI | - | - | 211,948 | 11,947 |
| BOB | 4,617,321 | 416,277 | 4,196,281 | - |
| Other currencies | 242,040 | 36 | 672,359 | - |
| Total current liabilities by currency | 618,164,581 | 162,950,682 | 400,186,934 | 121,337,152 |



Non-Current liabilities are denominated in the following currencies:

| | A | s of December 31, 2021 | December 31, 2021 As of December 31, 2020 | | | |
|--------------------------------------|-----------------------------------|-----------------------------------|---|-----------------------------------|-----------------------------------|---------------------------------------|
| NON-CURRENT LIABILITIES | More than 1 year until 3 years | More than 3 year until 5 years | Over 5 years | More than 1 year until 3 years | More than 3 year until 5 years | Over 5 years |
| | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ | ThCh\$ |
| Non-current liabilities | | · | | | · | |
| Other financial liabilities | 114,736,586 | 118,509,715 | 225,023,542 | 86,716,112 | 111,323,413 | 214,837,331 |
| CLP | 97,171,626 | 4,637,940 | - | 60,275,676 | 6,282,208 | - |
| UF | 12,533,802 | 105,188,583 | 222,179,075 | 11,820,381 | 98,892,057 | 214,070,902 |
| USD | 747,267 | 2,201,157 | - | 9,945,156 | - | - |
| Euros | 136,383 | 952,026 | - | - | - | - |
| BOB | 4,147,508 | 5,530,009 | 2,844,467 | 4,674,899 | 6,149,148 | 766,429 |
| Non-current lease liabilities | 8,224,925 | 2,535,945 | 18,248,153 | 5,960,765 | 3,404,844 | 17,834,663 |
| CLP | 277,646 | - | - | 502,314 | 43,817 | 26,094 |
| UF | 4,531,720 | 2,045,709 | 16,786,392 | 3,530,082 | 2,547,674 | 16,435,858 |
| USD | 2,993,102 | 447,091 | 1,461,761 | 1,696,081 | 803,996 | 1,372,711 |
| Euros | 59,971 | - | - | 167,947 | - | - |
| ARS | 217,856 | - | - | 64,341 | 9,357 | - |
| UYU | 144,630 | 43,145 | - | - | - | - |
| Trade and other non-current payables | 19,333 | 10,124 | | 3,256 | | 16,619 |
| CLP | 19,333 | - | - | - | - | 16,619 |
| UF | - | 10,124 | - | - | - | - |
| BOB | - | - | - | 3,256 | - | - |
| Other non- current provisions | 133,291 | 207,794 | 109,994 | 143,796 | 205,432 | 139,237 |
| CLP | · - | - | - | 1,860 | , | , - |
| ARS | - | 207,794 | 109,994 | 26.111 | 205,432 | 139,237 |
| UYU | 133.291 | - | - | 115,825 | - | , , , , , , , , , , , , , , , , , , , |
| Deferred tax liabilities | 34,182,696 | 13,619,993 | 70,282,982 | 31,305,203 | 13,876,236 | 73,548,507 |
| CLP | 28,097,076 | 9,562,912 | 45,514,148 | 26,469,287 | 10,652,292 | 52,725,728 |
| ARS | 6,077,525 | 4,051,684 | 21,810,152 | 4,829,140 | 3,219,427 | 17,184,741 |
| UYU | - | - | 777,325 | -,, | - | 705,186 |
| PYG | 8.095 | 5.397 | 486,768 | 6.776 | 4.517 | 407,465 |
| BOB | - | - | 1,694,589 | - | - | 2,525,387 |
| Provisions employee benefits | 8,888 | | 34,266,109 | 2,686,252 | | 32,992,105 |
| CLP | - | - | 32.099.446 | _,, | _ | 30,367,434 |
| ARS | _ | - | 2,166,663 | 1,421,900 | _ | 2,624,671 |
| PYG | - | - | 2,100,000 | 368.744 | _ | 2,021,071 |
| BOB | 8,888 | - | - | 895.608 | _ | _ |
| Total non-current liabilities | 157,305,719 | 134,883,571 | 347.930.780 | 126,815,384 | 128.809.925 | 339,368,462 |
| | 101,000,110 | 10 1,000,01 | 011,000,100 | 1_0,0 10,00 1 | 120,000,020 | 500,000,102 |
| | | | | | | |
| CLP | 125,565,681 | 14,200,852 | 77,613,594 | 87,249,137 | 16,978,317 | 83,135,875 |
| UF | 17,065,522 | 107,244,416 | 238,965,467 | 15,350,463 | 101,439,731 | 230,506,760 |
| USD | 3,740,369 | 2,648,248 | 1,461,761 | 11,641,237 | 803,996 | 1,372,711 |
| Euros | 196,354 | 952,026 | - | 167,947 | - | - |
| ARS | 6,295,381 | 4,259,478 | 24,086,809 | 6,341,492 | 3,434,216 | 19,948,649 |
| UYU | 277,921 | 43,145 | 777,325 | 115,825 | -,, | 705,186 |
| | 8,095 | 5,397 | 486.768 | 375.520 | 4,517 | 407.465 |
| PYG | 0.090 | 0,001 | | J/ J.JZU | 4,317 | |
| PYG BOB | 4,156,396 | 5,530,009 | 4,539,056 | 5,573,763 | 6,149,148 | 3,291,816 |



Note 35 Contingencies and Commitments

Services agreements

The total amount of the Company's obligations with third parties relating to services agreements that cannot be terminated is detailed as follows:

| Services agreements not to be terminated | | As of December 31, 2020 |
|--|-------------|----------------------------|
| | | ThCh\$ |
| Within 1 year | 67,601,086 | 60,241,434 |
| Between 1 and 5 years | 92,254,016 | 58,040,557 |
| Over 5 years | - | 7,351,834 |
| Total | 159,855,102 | 125,633,825 |

Purchase and supply agreements

The total amount of the Company's obligations to third parties relating to purchase and supply agreements as of December 31, 2021 is detailed as follows:

| Purchase and supply agreements | Purchase and supply agreements | Purchase and contract related to wine and grape |
|--------------------------------|--------------------------------|---|
| | ThCh\$ | ThCh\$ |
| Within 1 year | 236,385,004 | 3,080,530 |
| Between 1 and 5 years | 1,016,052,951 | 27,665,265 |
| Over 5 years | 83,747,767 | - |
| Total | 1,336,185,722 | 30,745,795 |

Capital investment commitments

As of December 31, 2021, the Company had capital investment commitments related to Property, Plant and Equipment and Intangibles (software) for approximately ThCh\$ 75,498,297.

Litigation

The following are the most significant proceedings faced by the Company and its subsidiaries in Chile, including all those present a possible risk of occurrence and causes whose committed amounts, individually, are more than ThCh\$ 25,000 and US\$ 15,000 for cases of foreign subsidiaries. Those losses contingencies for which an estimate cannot be made have been also considered.



Trials and claim

| Subsidiary | Court | Description | Status | Estimated accrued loss contingency |
|---|-------------------|--|---|--|
| Compañía Industrial Cervecera S.A. (CICSA) | Labur Court. | Labor trial. | First instance sentence. | US\$ 18,000 (ThCh\$ 15,204) |
| Compañía Industrial Cervecera S.A. (CICSA) | Commercial Court. | Distributor claim for to the termination of distribution agreeent. | Proceedings in administrative or judicial stage. | US\$ 131,000 (ThCh\$ 110,654) |
| Sáenz Briones & Cía. S.A.I.C. | Labur Court. | Labor trial. | Evidentiary stage. | US\$ 69,000 (ThCh\$ 58,284) |
| Distribuidora del Paraguay S.A. | Labur Court. | Labor trial. | The claim was contested and the statute of limitations exception was opposed. | US\$ 63,178 (ThCh\$ 53,366) |
| Bebidas del Paraguay S.A. | Labur Court. | Labor trial. | The claim was contested and the statute of limitations exception was opposed. | US\$ 16,447 (ThCh\$ 13,893) |

The Company and its subsidiaries have established provisions to allow for such contingencies for ThCh\$ 576,587 and ThCh\$ 538,388 as of December 31, 2021 and 2020, respectively (See *Note 24 – Other provisions*).

Tax processes

At the date of issue of these consolidated financial statements, there is no tax litigation that involves significant passive or taxes in claim different to mentioned in *Note 25 – Income Tax*.

Guarantees

As of December 31, 2020, CCU and its subsidiaries have not granted direct guarantees as part of their usual financing operations. However, indirect guarantees have been constituted, in the form of stand-by and general security product of financing. The main terms of the indirect guarantees constituted are detailed below:

The joint venture Central Cervecera de Colombia S.A.S. (CCC) maintains financial debt with local banks in Colombia, guaranteed by the subsidiary CCU Inversiones II SpA. through stand-by letters issued by Scotiabank Chile and they are within the financing policy framework approved by Board of Directors, according to the following detail:

| Institution | Amount | Due date |
|-----------------|-----------------|----------------|
| Banco Colpatria | US\$ 27,200,000 | June 24, 2022 |
| Banco Colpatria | US\$ 4,000,000 | July 21, 2022 |
| Banco Colpatria | US\$ 13,500,000 | August 1, 2022 |
| | | |





The indirect associate Bodega San Isidro S.R.L. maintains financial debt with local bank in Peru, which is endorsed by the subsidiary Compañía Pisquera de Chile S.A. through a stand-by letter issued by the Banco del Estado de Chile, this is within the financing policy approved by the Board, and is detailed as follow:

| Institution | Amount | Due date |
|-----------------------|----------------|-------------------|
| Banco Crédito de Perú | US\$ 2,600,000 | December 21, 2022 |
| | | |

- Additionally, the Company presents the following guarantees:
 - a) Through private instrument dated May 20, 2021, the Company undertakes to maintain a direct or indirect shareholding that allows it to control its Uruguayan subsidiary Milotur S.A., until whichever happens first of: (i) a period of 3 years from the date of the aforementioned document or (ii) the fulfillment by Milotur S.A. of all its obligations under the credit agreement or agreements that have been signed by it with Citigroup Inc., or one of its agencies, subsidiaries or related companies, for a total amount of up to UYU 30,000,000 (Uruguayan pesos) and up to US\$ 1,000,000 in its equivalent in other currencies.
 - b) The Company, through a private notarized document dated July 28, 2017, is required to maintain a direct or indirect participation of at least 50.1% of its subsidiary Compañía Pisquera de Chile S.A., allowing the Company to control its subsidiary during the period of validity of the bank loan with Banco del Estado de Chile for a total of ThCh \$ 16,000,000, maturing on July 27, 2022.

Note 36 Subsequent Events

- a) On January 19, 2022, the Company has issued and placed in the international market a bond for an amount of US\$ 600,000,000, equivalent to ThCh\$ 488,076,000, with an interest rate of 3.350% per annum, payable semiannually for a 10-year, and capital payment in one installment at maturity date on January 19, 2032, subject to Rule 144 and Regulation S of the Securities Act of the United States of America of 1933.
- b) The Consolidated Financial Statements of CCU S.A., have been approved by the Board of Directors on February 23, 2022.
- c) There are no others subsequent events between the closing date and the filing date of these Financial Statements (December 31, 2021) that could significantly affect their interpretation.