

## **Investor Relations**

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## **CCU ANNOUNCES THIRD QUARTER 2013 VOLUMES VARIATIONS**

(Santiago, Chile, October 7, 2013) – CCU reported today preliminary third quarter 2013 sales by volume variations.

The preliminary variations by business segment are the following:

	Q3'13		YTD'13	
Business segment	Total Change%	Organic <sup>1</sup> Change%	Total Change%	Organic <sup>1</sup> Change%
1. Chile <sup>2</sup>	15.0	9.9	11.9	6.7
2. Rio de la Plata <sup>3</sup>	11.5	-2.2	12.2	-1.7
3. Wines <sup>4</sup>	2.4	2.4	0.3	0.3
TOTAL	13.2	6.6	11.2	4.4

CCU plans to release its consolidated third quarter results on November 5, 2013.

CCU is a diversified beverage company operating principally in Chile, Argentina and Uruguay. CCU is the largest Chilean brewer, the second-largest Argentine brewer, the second-largest Chilean soft drink producer, the second-largest Chilean wine producer, the largest Chilean mineral water and nectars producer, the largest pisco distributor and also participates in the HOD, rum and confectionery industries in Chile. The Company has licensing agreements with Heineken Brouwerijen B.V., Anheuser-Busch Incorporated, PepsiCo Inc., Schweppes Holdings Limited, Guinness Brewing Worldwide Limited, Société des Produits Nestlé S.A., Pernod Ricard and Compañía Pisquera Bauzá S.A..

<sup>&</sup>lt;sup>1</sup> Organic growth refers to growth excluding the effect of consolidation changes and the effect of first time consolidation an acquisition. Excludes Uruguay in the Rio de la Plata business segment and excludes Manantial in the Chile business segment.

<sup>&</sup>lt;sup>2</sup> Chile includes the following operational segments: Beer Chile, Non-alcoholic beverages and Spirits.

<sup>&</sup>lt;sup>3</sup> Rio de la Plata includes the following operational segments: CCU Argentina and Uruguay.

<sup>&</sup>lt;sup>4</sup> Includes domestic and exports, excluding bulk wine in Chile and Argentina.