

#### FOR IMMEDIATE RELEASE

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# CCU S.A. REPORTS CONSOLIDATED SECOND QUARTER 2006 AND YEAR TO DATE RESULT

#### **SECOND QUARTER**

Revenues Up 7.6%, Operating Income Increased 11.7%, EBITDA<sup>(1)</sup> Up 4.3%, Net Income Increased 223.6% to US\$0.09 per ADR

#### YEAR TO DATE

Revenues Up 7.5%, Operating Income Increased 5.5%, EBITDA<sup>(1)</sup> Up 3.3%, Net Income Increased 13.6% to US\$ 0.70 per ADR

(Santiago, Chile, August 2, 2006) -- CCU (NYSE: CU) announced today its consolidated financial results, stated in Chilean GAAP for the second quarter and six months ended June 30, 2006. All US\$ figures are based on the exchange rate effective June 30, 2006 (US\$1.00 = Ch\$539.44).

#### **COMMENTS FROM THE CEO**

The second quarter of 2006 was a positive one for CCU. Consolidated revenues grew 7.6%, operating income increased 11.7% and EBITDA rose 4.3%.

All business segments improved their results during the quarter, with the exception of wine. Without considering Viña San Pedro (VSP), which has been affected by the appreciation of the Chilean peso, as well as by volume and price decreases in the domestic market, CCU's operating profit and EBITDA would have grown by 75.9% and 13.6%, respectively.

(1) EBITDA represents operating income plus the sum of depreciation and amortization. EBITDA is not a calculation based on generally accepted accounting principles. The amounts in the EBITDA calculation, however, are derived from amounts included in the historical statements of income data. EBITDA is presented as supplemental information because management believes that EBITDA is useful in assessing the Company's operations. EBITDA is useful in evaluating the operating performance compared to that of other companies, as the calculation of EBITDA eliminates the effects of financing, income taxes and the accounting of capital spending, which items may vary for reasons unrelated to overall operating performance. When analyzing the operating performance, however, investors should use EBITDA in addition to, not as an alternative for, operating income and net income, as those items are defined by GAAP. Investors should also note that CCU's presentation of EBITDA may not be comparable to similarly titled measures used by other companies. Please see reconciliation of EBITDA to operating income on exhibits 1 to 4.

Q2'06 Results

The Chilean beer segment had a very good performance during the quarter, growing its operating results by 32.3% and its EBITDA by 15.9%, mainly explained by 19.5% higher revenues, as a consequence of 20.9% higher volumes. During April, Cristal Red Ale was launched with a very positive consumer response.

The Argentine beer business improved its operating results by Ch\$261 million (US\$0.5 million) during the quarter, mainly explained by 16.6% higher revenues, as a consequence of 8.6% higher volumes and 9.2% higher prices in Chilean pesos. Prices in dollar terms continued recovering, increasing from US\$38 per HL in Q2'05 to US\$43 per HL in Q2'06.

The operating income of the soft drink segment increased 568.2%, reaching Ch\$594 million (US\$1.1 million) and its EBITDA grew 17.9%, to Ch\$3,130 million (US\$5.8 million). This performance was mainly explained by 7.3% higher revenues due to higher volumes in all product categories within this segment: soft drinks grew 9.2%, nectars increased 23.6% and mineral water grew 4.7%.

The profitability of the wine segment was mainly affected by the 9.4% appreciation of the Chilean peso against the US dollar during the second quarter of 2006, which implied Ch\$55 less per dollar exported for VSP. Additionally, during this quarter, volumes and prices in the domestic market decreased. These negative effects were partially offset by 2.1% higher average export prices measured in dollars and 4.6% higher export volumes. VSP is implementing cost reductions and will continue to focus on distribution, brand creation, enology and innovation in order to reestablish its growth trend in the medium term.

Finally, the pisco business improved its profitability level, increasing its operating results by Ch\$240 million (US\$0.4 million). Since its creation in 2005, Compañía Pisquera de Chile's (CPCh) results can be compared on a quarter-over-quarter basis for the first time.

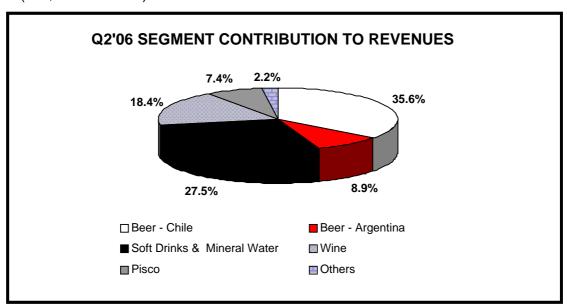
### **CONSOLIDATED INCOME STATEMENT HIGHLIGHTS** (Exhibits 1 & 2)

#### **REVENUES**

Q2'06

Total revenues increased 7.6% to Ch\$110,013 million (US\$203.9 million), as a result of higher consolidated volumes and higher average prices. Consolidated volumes growth is explained by an increase of 20.9% in beer Chile, 8.6% in beer Argentina, 9.8% in the soft drink segment, 4.6% and 12.5% in the Chilean export wine and Argentine wine businesses, respectively, partially offset by lower sales volumes of domestic wine and pisco. The increase in average prices is explained by higher prices in the pisco, Argentine wine and beer Argentina segments, partially offset by lower prices in the beer Chile, domestic and export wine segments, as well as the soft drink segment.

YTD Accumulated revenues increased 7.5%, amounting to Ch\$251,384 million (US\$466.0 million).



### Revenues by segment

		Q2 (US\$ million) 2005 <b>2006</b> %								
	20	05	200	2006						
Beer - Chile	60.7	32.0%	72.5	35.6%	19.5%					
Beer - Argentina	15.5	8.2%	18.1	8.9%	16.6%					
Soft Drinks & Mineral Water	52.2	27.6%	56.1	27.5%	7.3%					
Wine	42.2	22.3%	37.6	18.4%	-10.9%					
Pisco	15.2	8.0%	15.1	7.4%	-1.1%					
Others	3.6	1.9%	4.6	2.2%	26.1%					
TOTAL	189.5	100.0%	203.9	100.0%	7.6%					

		Year t	o Date (US\$	million)	
	20	05	200	% Chg.	
Beer - Chile	165.3	38.1%	187.0	40.1%	13.1%
Beer - Argentina	44.4	10.2%	46.5	10.0%	4.8%
Soft Drinks & Mineral Water	121.4	28.0%	131.0	28.1%	7.9%
Wine	75.7	17.5%	67.0	14.4%	-11.6%
Pisco	19.3	4.5%	25.7	5.5%	33.1%
Others	7.3	1.7%	8.9	1.9%	22.1%
TOTAL	433.4	100.0%	466.0	100.0%	7.5%

#### **GROSS PROFIT**

**Q2'06** Increased 6.8% to Ch\$50,527 million (US\$93.7 million) as a result of 7.6% higher revenues, partially offset by an 8.3% higher **cost of goods sold**, which amounted to Ch\$59,486 million (US\$110.3 million). The increase in cost of goods sold is explained by the beer businesses in Chile and Argentina, and the soft drink business. In Q2'06, the gross profit margin, as a percentage of sales, decreased

YTD Increased 8.5%, amounting to Ch\$129,677 million (US\$240.4 million). The consolidated gross margin decreased 0.5 percentage points to 51.6%.

#### **OPERATING RESULT**

from 46.3% to 45.9%.

Amounted to Ch\$5,581 million (US\$10.3 million), 11.7% higher than Q2'05, mainly due to a 6.8% higher gross profit, partially offset by 6.2% higher selling, general and administrative (SG&A) expenses. **SG&A** expenses reached Ch\$44,946 million (US\$83.3 million) in Q2'06, mainly due to higher SG&A expenses in the beer Chile, soft drink, beer Argentina and pisco businesses. SG&A expenses as a percentage of sales decreased from 41.4% in Q2'05 to 40.9% in Q2'06. The consolidated operating margin for the period increased from 4.9% to 5.1% in Q2'06.

YTD Increased 5.5%, amounting to Ch\$32,792 million (US\$60.8 million). The consolidated operating margin decreased 0.3 percentage points to 13.0%.

#### Operating Income and Operating Margin by Segment

			Q2			
	Operatir	ng Income	(US\$ million)	Operating Margin		
	2005	2006	% Chg	2005	2006	
Beer - Chile	8.6	11.3	32.3%	14.1%	15.6%	
Beer - Argentina	-2.8	-2.3	17.1%	-18.3%	-13.0%	
Soft Drinks & Mineral Water	0.2	1.1	568.2%	0.3%	2.0%	
Wine	3.7	0.9	-74.9%	8.9%	2.5%	
Pisco	-1.2	-0.8	36.1%	-8.1%	-5.2%	
Others	0.8	0.1	-88.8%	23.0%	2.0%	
TOTAL	9.3	10.3	11.7%	4.9%	5.1%	

			Year to Date	)		
	Operatir	ng Income	(US\$ million)	Operating Margin		
	2005	2006	2005	2006		
Beer - Chile	43.8	49.1	12.0%	26.5%	26.3%	
Beer - Argentina	0.7	1.3	91.1%	1.6%	2.9%	
Soft Drinks & Mineral Water	8.9	9.9	11.3%	7.3%	7.5%	
Wine	4.7	-0.7	NM	6.2%	-1.0%	
Pisco	-2.9	-0.5	81.4%	-15.2%	-2.1%	
Others	2.5	1.7	-32.0%	34.4%	19.2%	
TOTAL	57.6	60.8	5.5%	13.3%	13.0%	





#### **EBITDA**

Q2'06

Increased 4.3% to Ch\$16,136 million (US\$29.9 million) compared to Q2'05, while the consolidated EBITDA margin (EBITDA as a percentage of sales) was 0.4 percentage points lower than in Q2'05, reaching 14.7%.

**YTD** 

Increased 3.3%, to Ch\$53,779 million (US\$99.7 million). The EBITDA margin decreased 0.9 percentage points to 21.4%.

#### **EBITDA by Segment**

			Q2			
	EBITE	DA (US\$ m	nillion)	EBITDA margin		
	2005	2006	2005	2006		
Beer - Chile	17.1	19.9	15.9%	28.2%	27.4%	
Beer - Argentina	-0.2	0.4	NM	-1.2%	2.2%	
Soft Drinks & Mineral Water	4.9	5.8	17.9%	9.4%	10.4%	
Wine	6.1	3.5	-43.4%	14.5%	9.2%	
Pisco	-0.7	-0.3	56.0%	-4.3%	-1.9%	
Others	1.3	0.7	-50.1%	36.5%	14.5%	
TOTAL	28.7	29.9	4.3%	15.1%	14.7%	

		•	Year to Date	}		
	EBIT	DA (US\$ i	million)	EBITDA margir		
	2005	2006	% Chg	2005	2006	
Beer - Chile	61.3	66.2	8.0%	37.1%	35.4%	
Beer - Argentina	6.1	6.7	9.6%	13.8%	14.5%	
Soft Drinks & Mineral Water	18.5	19.3	4.2%	15.2%	14.7%	
Wine	9.3	4.2	-54.8%	12.3%	6.3%	
Pisco	-2.3	0.4	NM	-11.8%	1.5%	
Others	3.5	2.9	-19.0%	48.4%	32.1%	
TOTAL	96.5	99.7	3.3%	22.3%	21.4%	

#### **NON-OPERATING RESULTS**

Q2'06

Improved by Ch\$1,192 million (US\$2.2 million) compared to the same quarter last year, from a loss of Ch\$3,058 million (US\$5.7 million) to a loss of Ch\$1,866 million (US\$3.5 million). The improvement in non-operating results is mainly explained by:

• Other non-operating income/expenses, which improved from a loss of Ch\$383 million (US\$0.7 million) in Q2'05 to a gain of Ch\$1,873 million (US\$3.5 million) this quarter, mainly due to a non-recurring gain on the sale of a disposable property site and some other assets.

CCU Q2'06 Results

 Net interest expenses, which improved from a loss of Ch\$2,214 million (US\$4.1 million) in Q2'05 to a loss of Ch\$1,563 million (US\$2.9 million) in Q2'06, due to higher interest rates earned over time deposits and to the restructuring of VSP's debt.

These positive effects were partially offset by:

- Price level restatement, which decreased from a gain of Ch\$330 million (US\$0.6 million) to a loss of Ch\$584 million (US\$1.1 million) in Q2'06, mainly due to the effect of a lower inflation rate over a lower net nonmonetary asset position during Q2'06.
- Amortization of goodwill, which increased Ch\$622 million (US\$1.1 million) in Q2'06 due to a one-time adjustment of goodwill.
- Foreign currency exchange result, which decreased from a loss of Ch\$94 million (US\$0.2 million) to a loss of Ch\$285 million (US\$0.5 million), due to the depreciation of the exchange rate during the quarter over a net liability position in foreign currency.
- Improved from a loss of Ch\$4,454 million (US\$8.3 million) to a loss of Ch\$3,190 million (US\$5.9 million), mainly due to the non-recurring gain on the sale of a property site.

#### **NET INCOME**

- Q2'06 Increased 223.6% from Ch\$1,006 million (US\$1.9 million) to Ch\$3,257 million (US\$6.0 million), mainly due to improved operating and non-operating results and positive minority interest, partially offset by higher income taxes. Higher income taxes were mainly due to better results and differed income taxes. Positive minority interest is mainly explained by losses in VSP and CCU Argentina.
- Increased 13.6% from Ch\$21,109 million (US\$39.1 million) to Ch\$23,977 million (US\$44.4 million), mainly due to improved operating and non-operating results as well as positive minority interest, partially offset by higher income taxes.



### **SEGMENT HIGHLIGHTS** (Exhibits 3 & 4)

Revenues and operating margins have been separated by business segments. Revenues for each business segment have been categorized according to those derived from core beverage products (beer, soft drinks, wine, etc.) and those derived from the sale of other non-core products. The results of the Company's plastic packaging division and confectionery sales have been included in the "Others" business segment. In this segment, inter-company sales have been eliminated. Corporate overhead expenses have been allocated pro-rata to the individual business segments based on service level agreements. The costs of Transportes CCU, the logistics subsidiary, that are not directly related to each business segment, are allocated based on the case volume handled of each product.

(Note: the following comments regarding volumes and pricing refer to Q2'06.)

### **BEER CHILE**

**Revenues** increased 19.5% to Ch\$39,129 million (US\$72.5 million), as a result of 20.9% higher sales volumes and 1.2% lower real average prices due to higher discounts.

Operating Income increased 32.3% to Ch\$6,122 million (US\$11.3 million), mainly as a result of the higher revenue level, the effect of which was partially offset by higher SG&A expenses and higher cost of goods sold. Cost of goods sold increased 25.1% to Ch\$16,868 million (US\$31.3 million), mainly due to higher direct costs as a consequence of a greater mix of one-way products, and higher energy costs. As a percentage of sales, cost of goods sold increased from 41.2% in Q2'05 to 43.1% in Q2'06. SG&A expenses increased 10.2% to Ch\$16,139 million (US\$29.9 million) mainly due to higher distribution and marketing expenses, reaching 41.2% of sales, 3.5 percentage points lower than in Q2'05. The operating margin increased from 14.1% in Q2'05 to 15.6% in Q2'06.

**EBITDA** increased 15.9% to Ch\$10,716 million (US\$19.9 million), while the EBITDA margin was 27.4% of sales, 0.8 percentage points lower than in Q2'05.

**Comments** Sales volumes had a very positive performance, with a 20.9% increase, most notably in Cristal, Escudo, Heineken, Budweiser and Kunstmann brands. During April, Cristal launched a brand extension, Cristal Red Ale, a beer with a toasted aroma and reddish color. This new product has had a positive response from consumers.



# **Revenues** increased 16.6% to Ch\$9,753 million (US\$18.1 million), due to 9.2% higher prices measured in Chilean pesos and 8.6% higher sales volumes.

Operating Income improved by Ch\$261 million (US\$0.5 million) from a loss of Ch\$1,528 million (US\$2.8 million) in Q2'05 to a loss of Ch\$1,267 million (US\$2.3 million) in Q2'06, as a result of higher revenues, partially offset by higher cost of goods sold and SG&A expenses. Cost of goods sold increased 11.3%, reaching Ch\$5,605 million (US\$10.4 million) this quarter. As a percentage of sales, cost of goods sold decreased from 60.2% in Q2'05 to 57.5% in Q2'06, mainly due to the dilution of fixed costs. SG&A expenses increased 11.5% from Ch\$4,856 million (US\$9.0 million) in Q2'05 to Ch\$5,415 million (US\$10.0 million) in Q2'06. As a percentage of sales, SG&A expenses decreased from 58.1% to 55.5% mainly due to the dilution of fixed expenses.

**EBITDA** improved Ch\$316 million (US\$0.6 million) from a loss of Ch\$98 million (US\$0.2 million) in Q2'05 to a gain of Ch\$217 million (US\$0.4 million) this quarter, while the EBITDA margin reached 2.2% in Q2'06, compared with a negative 1.2% in Q2'05, as a consequence of higher volumes and prices.

**Comments** The profitability of this segment continues improving due to higher volumes and better prices. Prices increased from US\$38 per HL in Q2'05 to US\$43 per HL in Q2'06. Sales volumes increased mainly in the nationwide brands Budweiser, Heineken and Schneider.

#### SOFT DRINKS, NECTARS & MINERAL WATER

**Revenues** increased 7.3% to Ch\$30,241 million (US\$56.1 million), mainly due to 9.8% higher sales volumes, partially offset by lower prices in all the categories.

Operating Income increased 568.2% from Ch\$89 million (US\$0.2 million) in Q2'05 to Ch\$594 million (US\$1.1 million) this quarter, as a result of higher revenues, partially offset by higher cost of goods sold and SG&A expenses. Cost of goods sold increased 6.6% to Ch\$15,594 million (US\$28.9 million) mainly due to higher direct costs as a consequence of higher sales volumes and the cost of sugar, as well as increasing energy costs, partially offset by the effect of the appreciation of the Chilean peso in costs linked to the US dollar. As a percentage of sales, cost of goods sold decreased from 51.9% in Q2'05 to 51.6% in Q2'06. SG&A expenses increased 4.4% to Ch\$14,053 million (US\$26.1 million), and as a percentage of sales, decreased from 47.8% in Q2'05 to 46.5% in Q2'06, mainly due to lower marketing and depreciation expenses, partially offset by higher distribution expenses. The operating margin improved from 0.3% in Q2'05 to 2.0% in Q2'06.



Q2'06 Results

**EBITDA** improved 17.9% from Ch\$2,655 million (US\$4.9 million) in Q2'05 to Ch\$3,130 million (US\$5.8 million) this quarter, while the EBITDA margin was 10.4% in Q2'06, compared with 9.4% in Q2'05.

**Comments** Sales volumes had a positive evolution in all categories. Soft drinks, nectars and mineral water grew 9.2%, 23.6% and 4.7%, respectively. Sales volumes of Pepsi and CCU brands performed well during the period. Additionally, during June, the new nectar flavor "Tuttipapaya" was launched with a good response from consumers.

#### **WINE**

**Revenues** decreased 10.9% to Ch\$20,280 million (US\$37.6 million), due to lower volumes and prices in the Chilean domestic market and lower prices in Chilean export wine measured in Chilean pesos, partially offset by higher volumes of Chilean exports and higher volumes and prices associated with Argentine wine.

Operating Income decreased 74.9% to Ch\$507 million (US\$0.9 million) in Q2'06, mainly due to lower revenues, partially offset by lower cost of goods sold and SG&A expenses. Cost of goods sold decreased 2.8% from Ch\$14,940 million (US\$27.7 million) in Q2'05 to Ch\$14,515 million (US\$26.9 million) this quarter, mainly due to lower direct costs. SG&A expenses decreased 9.4% to Ch\$5,258 million (US\$9.7 million), mainly due to lower general expenses. Accordingly, the operating margin decreased from 8.9% in Q2'05 to 2.5% in Q2'06.

**EBITDA** decreased 43.4% from Ch\$3,302 million (US\$6.1 million) to Ch\$1,871 million (US\$3.5 million) in Q2'06, while the EBITDA margin decreased from 14.5% to 9.2%.

Comments The profitability of this segment has been affected by the 9.4% appreciation of the Chilean peso against the US dollar during the quarter, which implied Ch\$55 less per dollar exported. Additionally, during the quarter, volumes and prices in the domestic market decreased. These negative effects were partially offset by 2.1% higher average export prices measured in dollars and 4.6% higher export volumes. VSP is implementing cost reductions and will continue focusing on distribution, brand equity creation, enology and innovation in order to reestablish its growth trend in the medium term. Furthermore, the lower costs associated with the 2006 harvest should help to improve margins during the second half of the year.



**PISCO** 

**Revenues** decreased 1.1% to Ch\$8,134 million (US\$15.1 million), due to 18.5% lower volumes and 39.8% lower other products sales, partially offset by 22.0% higher average prices.

Operating Income improved Ch\$240 million (US\$0.4 million), from a loss of Ch\$665 million (US\$1.2 million) in Q2'05 to a loss of Ch\$425 million (US\$0.8 million) in Q2'06, mainly due to lower cost of goods sold, partially offset by higher SG&A expenses and lower revenues. Cost of goods sold decreased 10.2% from Ch\$5,669 million (US\$10.5 million) in Q2'05 to Ch\$5,092 million (US\$9.4 million) this quarter, and as a percentage of sales, decreased from 68.9% in Q2'05 to 62.6% in Q2'06, mainly due to lower direct costs. SG&A expenses increased 7.6% to Ch\$3,468 million (US\$6.4 million), and as a percentage of sales, increased from 39.2% in Q2'05 to 42.6% in Q2'06, mainly due to higher marketing expenses. Accordingly, the operating margin improved from negative 8.1% in Q2'05 to negative 5.2% in Q2'06.

**EBITDA** improved Ch\$198 million (US\$0.4 million) to a loss of Ch\$156 million (US\$0.3 million), while the EBITDA margin improved from negative 4.3% to negative 1.9%.

**Comments** Since its creation in 2005, CPCh's results can be compared on a quarter-over-quarter basis for the first time. Volumes decreased during Q2'06 mainly due to a contraction of the industry, price increases led by CPCh and the Company's focus on sales associated with the premium segment. During June Ruta Sour Mango, a cocktail that combines the pisco sour freshness with the flavor of mangos, was launched. The initial demand for this new product is encouraging.

(Five exhibits to follow)

Exhibit 1: Income Statement (Second Quarter 2006)

	Ch\$ m <u>Q2'06</u>	nillions <u>Q2'05</u>	US\$ mill <u>Q2'06</u>	ions (1) Q2'05	% <u>Change</u>
Net sales	110,013	102,249	203.9	189.5	7.6%
Cost of goods sold % of sales	(59,486) 54.1%	(54,921) 53.7%	(110.3) 54.1%	(101.8) 53.7%	-8.3%
Gross profit % of sales	50,527 45.9%	47,328 46.3%	93.7 45.9%	87.7 46.3%	6.8%
SG&A % of sales	(44,946) 40.9%	(42,333) 41.4%	(83.3) 40.9%	(78.5) 41.4%	-6.2%
Operating income % of sales	5,581 5.1%	4,995 4.9%	10.3 5.1%	9.3 4.9%	11.7%
Non-operating result					
Financial income Equity in NI of rel. companies	215 62	(262) 50	0.4 0.1	(0.5) 0.1	NM 23.7%
Other non-operating income Amortization of goodwill Interest expenses	2,365 (1,370) (1,778)	429 (748) (1,952)	4.4 (2.5) (3.3)	0.8 (1.4) (3.6)	451.1% -83.2% 8.9%
Other non-operating expenses Price level restatement	(491) (584)	(812) 330	(0.9) (1.1)	(1.5) 0.6	39.5% NM
Currency exchange result Total	<u>(285)</u> (1,866)	( <u>94)</u> (3,058)	(0.5) (3.5)	(0.2) (5.7)	<u>-204.1%</u> 39.0%
Income before taxes Income taxes Tax rate	3,715 (835) 22.5%	1,938 (700) 36.1%	6.9 (1.5) 22.5%	3.6 (1.3) 36.1%	91.7% -19.3%
Minority interest	364	(241)	0.7	(0.4)	NM
Amort. of negative goodwill	12	10	0.0	0.0	23.6%
Net income % of sales	3,257 3.0%	1,006 1.0%	6.0 3.0%	1.9 1.0%	223.6%
Earnings per share Earnings per ADR	10.23 51.13	3.16 15.80	0.02 0.09	0.01 0.03	223.6%
Weighted avg. shares (millions)	318.5	318.5	318.5	318.5	
Depreciation Amortization EBITDA % of sales	10,393 162 16,136 14.7%	10,334 138 15,468 15.1%	19.3 0.3 29.9 14.7%	19.2 0.3 28.7 15.1%	0.6% 17.7% 4.3%
Capital expenditures	10,215	10,014	18.9	18.6	2.0%

<sup>(1)</sup> Exchange rate: US\$1.00 = Ch\$539.44

Exhibit 2: Income Statement (Six Months Ended June 30, 2006)

	Ch\$ mi <u>30-June-06</u>	llions <u>30-June-05</u>	US\$ million <u>30-June-06</u>	ns (1) <u>30-June-05</u>	% <u>Change</u>
Net sales	251,384	233,789	466.0	433.4	7.5%
Cost of goods sold % of sales	(121,707) 48.4%	(114,287) 48.9%	(225.6) 48.4%	(211.9) 48.9%	-6.5%
Gross profit % of sales	129,677 51.6%	119,502 51.1%	240.4 51.6%	221.5 51.1%	8.5%
SG&A % of sales	(96,885) 38.5%	(88,411) 37.8%	(179.6) 38.5%	(163.9) 37.8%	-9.6%
Operating income % of sales	32,792 13.0%	31,091 13.3%	60.8 13.0%	57.6 13.3%	5.5%
Non-operating result					
Financial income Equity in NI of rel. companies Other non-operating income	1,194 74 2,638	750 116 573	2.2 0.1 4.9	1.4 0.2 1.1	59.1% -36.5% 360.3%
Amortization of goodwill Interest expense	(2,235) (3,689)	(1,334) (3,681)	(4.1) (6.8)	(2.5) (6.8)	-67.5% -0.2%
Other non-operating expenses Price level restatement	(591) (95)	(928) 621	(1.1) (0.2)	(1.7)	36.3% NM
Currency exchange result Total	<u>(485)</u> (3,190)	( <u>570)</u> (4,454)	(0.9) (5.9)	(1.1) (8.3)	<u>14.9%</u> 28.4%
Income before taxes Income taxes Tax rate	29,602 (6,235) 21.1%	26,637 (5,089) 19.1%	54.9 (11.6) 21.1%	49.4 (9.4) 19.1%	11.1% -22.5%
Minority interest	586	(460)	1.1	(0.9)	NM
Amort. of negative goodwill	25	21	0.0	0.0	19.0%
Net income % of sales	23,977 9.5%	21,109 9.0%	<b>44.4</b> 9.5%	39.1 9.0%	13.6%
Earnings per share Earnings per ADR	75.28 376.40	66.28 331.39	0.14 0.70	0.12 0.61	13.6%
Weighted avg. shares (millions)	318.5	318.5	318.5	318.5	
Depreciation Amortization	20,689 299	20,702 279	38.4 0.6	38.4 0.5	-0.1% 7.4%
EBITDA % of sales	53,779 21.4%	52,072 22.3%	99.7 21.4%	96.5 22.3%	3.3%
Capital expenditures	17,599	17,640	32.6	32.7	-0.2%

<sup>(1)</sup> Exchange rate: US\$1.00 = Ch\$539.44

# CCU Exhibit 3: Segment Information - Second Quarter 2006

	Beer - Cl	nile	Beer - Arg	entina	Soft Drinks &	Min Water	Wine	•	Pisco		Other	rs
_	2006	2005	2006*	2005	2006	2005	2006	2005	2006	2005	2006	2005
OPERATING RESULTS												
all figures in Ch\$ millions)												
Revenues	00.505	00.070			22.222	00.050	10.010	00.044		0.440	0.475	
Core products	38,535	32,270	9,832	8,290	30,069	28,059	19,019	20,641	8,066	8,112	2,475	1,96
Other products	<u>595</u>	486 756	<u>-79</u> 9,753	7 <u>4</u>	<u>172</u>	119 00 170	<u>1,261</u>	<u>2,122</u> 22,763	<u>69</u>	115	<u>0</u>	1.00
Total	39,129	32,756	,	8,364	30,241	28,178	20,280	22,763	8,134	8,226	2,475	1,96
% change	19.5%		16.6%		7.3%		-10.9%		-1.1%		26.1%	
Cost of sales	(16,868)	(13,486)	(5,605)	(5,036)	(15,594)	(14,631)	(14,515)	(14,940)	(5,092)	(5,669)	(1,811)	(1,160
% of sales	43.1%	41.2%	57.5%	60.2%	51.6%	51.9%	71.6%	65.6%	62.6%	68.9%	73.2%	59.1
SG&A	(16,139)	(14,643)	(5,415)	(4,856)	(14,053)	(13,458)	(5,258)	(5,803)	(3,468)	(3,222)	(613)	(350
% of sales	41.2%	44.7%	55.5%	58.1%	46.5%	47.8%	25.9%	25.5%	42.6%	39.2%	24.8%	17.8
Operating profit	6,122	4,628	(1,267)	(1,528)	594	89	507	2,020	(425)	(665)	50	452.41
% change	32.3%		17.1%		568.2%		-74.9%		36.1%		-88.8%	
% of sales	15.6%	14.1%	-13.0%	-18.3%	2.0%	0.3%	2.5%	8.9%	-5.2%	-8.1%	2.0%	23.1
Depreciation	4,594	4,617	1,444	1,387	2,537	2,566	1,272	1,190	239	311	308	265
Amortization	´ -	1	41	44	(0)	1	92	92	30	0	(0)	(
EBITDA	10,716	9,245	217	(98)	3,130	2,655	1,871	3,302	(156)	(354)	358	717
% change	15.9%		NM		17.9%		-43.4%		56.0%		-50.1%	
% of sales	27.4%	28.2%	2.2%	-1.2%	10.4%	9.4%	9.2%	14.5%	-1.9%	-4.3%	14.5%	36.5
Other products revenues are explained by	the reverse of bottle sales											
	Beer - Cl		Beer - Arg		Soft Drinks &		Wine*		Pisco			
	<u>2006</u>	<u>2005</u>	<u>2006</u>	<u>2005</u>	<u>2006</u>	<u>2005</u>	<u>2006</u>	<u>2005</u>	<u>2006</u>	2005****		
OLUMES & PRICING					Total*	*	Total		Total			
Volume (HLs)	865,119	715,841	415,768	382,895	1,067,122	971,648	Total 230,855	232,724	50,112	61,502		
% change	20.9%	715,641	8.6%	302,093	9.8%	971,040	-0.8%	232,724	-18.5%	01,302		
70 Gridingo	20.070		0.070		0.070		0.070		10.570			
					Soft Dri		Chile - Dor					
					729,187	667,720	120,730	128,239				
					9.2%		-5.9%					
					Necta		Chile Bottled					
					129,034	104,391	98,482	94,137				
					23.6%		4.6%					
					Mineral V							
					208,900	199,537	Argenti					
					4.7%		11,644	10,349				
							12.5%					

<sup>\*\*</sup> In unit cases, sales from the soft drinks and mineral water segment totaled 18.8 million and 17.1 million in Q2'06 and Q2'05 respectively.

**** Considers 6,347 HL sold during Man	ch 2005, after the creation of Co	ompañía Pisquera de Chile.								
					Total		Tot	<u>al</u>		
Price (Ch\$ / HL)	44,542	45,080	23,647	21,650	28,178	28,878	82,384	88,693	160,950	131,894
% change (real)	-1.2%		9.2%		-2.4%		-7.1%		22.0%	
					Soft Drinks		Chile - Dom	estic		
					26,957	27,995	57,516	62,537		
					-3.7%		-8.0%			
					<u>Nectars</u>		Chile Bottled E	xports		
					40,751	42,017	109,802	122,985		
					-3.0%		-10.7%			
					Mineral Wate	<u>er</u>				
					24,672	24,958	Argentin	<u>a</u>		
					-1.1%		108.322	100.868		

7.4%

<sup>\*\*\*</sup> Volumes do not include bulk volumes of 19,519 HL (18,139 HL from Chile exports and 1,380 HL from Argentina) and 37,900 HL (35,858 HL from Chile exports and 2,042 HL from Argentina) in Q2'06 and Q2'05 respectively.

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Exhibit 4: Segment Information - Six Months Ended June 30, 2006

FREATMORESULTS    Finger in Claim Himsels		Beer - C	hile	Beer - Arg	entina	Soft Drinks &	Min Water	Wine	e	Pisc	0	Othe	rs
Proposed of Southern   Proposed of Southern	_	2006	2005	2006*	2005	2006	2005	2006	2005	2006	2005	2006	2005
Descriptions   98,469   98,046   25,126   23,729   70,316   65,194   33,820   37,145   13,749   10,302   4,808   120   1	PERATING RESULTS												
Company	Ill figures in Ch\$ millions)												
Diffee   Production   1.586   1.126   5.22   203   228   2890   2.706   1.88   1.29   0													_
The company of the co												,	3,
No. change   13.1%													0.
Set of sales (37,476) (32,808) (12,402) (12,400) (34,245) (32,375) (26,031) (27,315) (8,545) (7,359) (3,009) (1 % of sales (37,276) (35,56) (45,576) (32,276) (45,576		,	89,171		23,933		65,463		40,855		10,431		3,
**Set alseles** \$72%* \$6.9%* \$6.9%* \$6.9%* \$6.9%* \$6.9%* \$6.9%* \$7.2%* \$6.9%* \$6.15%* \$7.0%* \$6.20%* \$3.34* \$1.38* \$1.076* \$1.08	% cnange	13.1%		4.8%		7.9%		-11.6%		33.1%		22.1%	
38.A (36,896) (32,728) (11,948) (11,948) (11,065) (31,076) (28,305) (10,452) (11,012) (5,637) (4,662) (877) (5,259) (10,452) (11,012) (5,637) (4,662) (877) (10,452) (11,012) (10,475)	ost of sales	(37,476)	(32,808)	(12,402)	(12,490)	(34,245)	(32,375)	(26,031)	(27,315)	(8,545)	(7,359)	(3,009)	(1,9
**Secretary profit**   \$6.0%   \$6.7%   \$4.7%   \$6.2%   \$4.0%   \$4.2%   \$2.96%   \$2.90%   \$2.90%   \$4.0%   \$4.47%   \$16.2%   \$2.90%   \$2.90%   \$4.0%   \$4.47%   \$16.2%   \$2.90%   \$2.90%   \$1.90%   \$2.23   \$1.00%   \$2.00%	% of sales	37.2%	36.8%	49.5%	52.2%	48.5%	49.5%	72.1%	66.9%	61.5%	70.6%	62.6%	49
**Secretary profit**   \$6.0%   \$6.7%   \$4.7%   \$6.2%   \$4.0%   \$4.2%   \$2.96%   \$2.90%   \$2.90%   \$4.0%   \$4.47%   \$16.2%   \$2.90%   \$2.90%   \$4.0%   \$4.47%   \$16.2%   \$2.90%   \$2.90%   \$1.90%   \$2.23   \$1.00%   \$2.00%	G&A	(36 896)	(32 728)	(11 948)	(11.065)	(31 076)	(28 305)	(10.452)	(11 012)	(5.637)	(4 662)	(877)	(6
Section   12.0%   91.1%   13.9%   14.5%   12.0%   15.0%   1.0%							43.2%						16
Section   12.0%   91.1%   13.9%   14.5%   12.0%   15.0%   1.0%	norating profit	06.400	22.625	700	270	E 224	4 704	(264)	2 527	(20E)	(1 500)	000	1,3
***Solidade 26.3% 26.5% 2.9% 1.9% 7.5% 7.3% 1.10% 6.2% 2.1% 1.52% 19.2% 19.2% production 9.230 9.423 2.826 2.844 5.077 5.196 2.460 2.328 475 383 621 10.00 10.00 1 9.20 10.00 1 9.80 2.60 2.60 2.328 475 383 621 10.00 10.00 1 9.80 2.60 8.0% 18.5 9.00 10.00 1.00 1 9.80 2.20 5.04 185 9.00 10.00 1.00 1.00 1.00 1.00 1.00 1.0		,	23,033		3/9	,	4,704		2,521		(1,590)		1,0
Perceitation 9,230 9,423 2,826 2,844 5,077 5,196 2,460 2,328 475 363 621 and rotization 1 2 81 90 0 2 184 185 33 0 0 0 0 3 13TOA 35,714 33,060 3,8630 3,312 10,401 9,962 2,279 5,040 213 (1,227) 1,543 1 1,543 1 1,545 13.8 14.2% 4.2% 4.8% 13.8% 12.5% 12.5% 12.5% 13.8% 14.2% 6.3% 12.5% 12.5% 13.8% 12.5% 12.6% 12.5% 12.5% 12.5% 12.5% 12.5% 12.5%			26.5%		1.6%		7.3%		6.2%		-15.2%		34
Total   1													
STDA   35,714   33,060   3,630   5,312   10,401   9,982   2,279   5,040   213   (1,277)   1,543   1   1,543   1   1,545   13,814   14,7%   15,2%   5,448%   NM   -19,0%   -11,8%   32,1%   14,5%   13,814   14,7%   15,2%   6,3%   12,3%   15,5%   -11,8%   32,1%   14,5%   32,1%   14,5%   13,814   14,7%   15,2%   6,3%   12,3%   15,5%   -11,8%   32,1%   14,5%   32,1%   14,5%   13,814   14,7%   15,2%   6,3%   12,3%   12,3%   15,5%   -11,8%   32,1%   14,5%   14,7%   15,2%   14,5%   14,7%   15,2%   14,5%   14,5%   14,5%   14,5%   14,5%   14,2%   14,5%   14,2%   14,2%   14,5%   14,5%   14,5%   14,2%   14,2%   14,5%   14,2%   14,5%   14,2%   14,2%   14,2%   14,2%   14,5%   14,2%	epreciation				, -	,							5
Section   Sect		-	_										4.0
Soft parks   S. 14, 17   Soft prints   Sof			<i>აა</i> ,060		3,312		9,982		5,040		(1,227)		1,9
Repart Chile   Sept - Chile   Sept - Argentina'   Soft Drinks & Min Water   Sept - Argentina'   Sept - Argentina   Sept - Argentina   Sept - Argentina   Sept - Argentina'   Sept - Argentina   Sept - Argenti	-		37 1%		13.8%		15.2%		12 3%		-11.8%		48
Delumes a PRICING   2006   2005   2006   2005   2006   2005   2006   2005   2006   2005   2006   2005   2006   2005   2006   2005   2006   2005   2006   2005   2006   2005   2006   2005   2006   2					10.070		10.270	0.070	12.070	1.070	11.070	02.170	
DoubleS & PRICING   2006   2005   2006   2	ther products revenues are explained by					0 ( 0 ) 1 0		100		D:			
Diume (HLs) 2,235,208 1,983,465 1,088,774 1,048,763 2,479,080 2,296,624 402,819 420,092 85,534 78,950 8.3%      Column													
Diume (HLs)   2,235,208   1,983,465   1,088,774   1,048,763   2,479,080   2,296,624   402,819   420,092   85,534   78,950	OLUMES & PRICING	2000	2003	2000	2003	2000	2005	2000	2003	2000	2003		
% change 12.7% 3.8% 7.9% -4.1% 8.3%      Soft Drinks   1,647,293   1,585,818   3.9%   -9.5%	(-1 (111 -)	0.005.000	1 000 105	1 000 771	1 0 10 700								
Soft Drinks   1,647,293   1,585,818   3.9%   211,996   234,139   2.95%   Chille Domestic   220,58   220%   Mineral Water   585,170   508,624   15.0%   508,624   160,705   2.4%			1,983,465		1,048,763		2,296,624		420,092		78,950		
1,647,293 1,585,818 3.9% Chile Bottled Exports 172,813 168,738 2.4%	70 change	12.770		0.070		7.070		4.170		0.070			
Columes include exports of 31,517 HL (14,820 HL to Chile) and 28,149 HL [20,817 HL to Chile) in 2006 and 2005 respectively.  Columes include exports of 31,517 HL (14,820 HL to Chile) and 28,149 HL [20,817 HL to Chile) in 2006 and 2005 respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 4,920 HL from Argentina) and 77,388 HL (96,856 HL from Chile exports and 2,400 HL from Argentina) in 2006 and 2005 respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 4,920 HL from Argentina) and 77,388 HL (96,856 HL from Chile exports and 2,400 HL from Argentina) in 2006 and 2005 respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 4,920 HL from Argentina) in 2006 and 2005 respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 4,920 HL from Argentina) in 2006 and 2005 respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 4,920 HL from Argentina) in 2006 and 2005 respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 2,400 HL from Argentina) in 2006 and 2005 respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 2,400 HL from Argentina) in 2006 and 2005 respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 2,400 HL from Argentina) in 2006 and 2005 respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 2,400 HL from Argentina) in 2006 and 2005 respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 2,400 HL from Argentina) in 2006 and 2005 respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Argentina) in 2006 and 2005 respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Argentina) in 2006 and 2005 respectively.  Volumes do not include bulk volume						Soft Dri		Chile - Dor	mestic				
Nectars   246,617   202,182   22.0%							1,585,818		234,139				
246,617   202,182   22.0%   Mineral Water   585,170   508,624   172,813   168,738   2.4%						3.9%							
22.0%   Mineral Water   585,170   508,624   18,010   17,215													
Mineral Water   585,170   508,624       Argentina   18,010   17,215     18,010   17,215     4.6%     18,010   17,215     4.6%     18,010   17,215     4.6%     18,010   17,215     4.6%     18,010   17,215     4.6%     18,010   17,215     4.6%     18,010   17,215     4.6%     18,010   17,215     4.6%     18,010   17,215     4.6%     18,010   17,215     4.6%     18,010   17,215     4.6%     18,010   17,215     4.6%     18,010   17,215     4.6%     18,010   17,215     4.6%     18,010   17,215     4.6%     18,010   17,215     18,010   17,215     18,010   17,215     18,010   17,215     18,010   17,215     18,010   17,215     18,010     17,215     18,010   17,215   18,010   17,215   18,							202,182		168,738				
S85,170   S08,624     Argentina   18,010   17,215   4.6%								2.4%					
15.0% 18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%  18,010 17,215 4.6%													
Volumes include exports of 31,517 HL (14,820 HL to Chile) and 28,149 HL (20,817 HL to Chile) in 2006 and 2005 respectively.  In unit cases, sales from the soft drink and mineral water segment totaled 43.7 million and 40.4 million in 2006 and 2005, respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 4,920 HL from Argentina) and 77,388 HL (59,836 HL from Chile exports and 2,400 HL from Argentina) in 2006 and 2005 respectively.  Total  Total  Total  Total  Soft Drinks  27,569 28,086 -1.8% -1.8% -1.8% -1.8% -1.8% -1.50 -1.							508,624						
Folumes include exports of 31,517 HL (14,820 HL to Chile) and 28,149 HL (20,817 HL to Chile) in 2006 and 2005 respectively.  In unit cases, sales from the soft drink and mineral water segment totaled 43.7 million and 40.4 million in 2006 and 2005, respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 4,920 HL from Argentina) and 77,388 HL (59,836 HL from Chile exports and 2,400 HL from Argentina) in 2006 and 2005 respectively.  Total  Total  Total  Soft Drinks  27,569  28,086  -1.8%  Nectars  41,545  42,664  Total  59,005  61,796  -4.5%  Chile - Domestic  59,005  61,796  -4.5%  Chile - Export  112,155  123,489						15.0%			17,215				
In unit cases, sales from the soft drink and mineral water segment totaled 43.7 million and 40.4 million in 2006 and 2005, respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 4,920 HL from Argentina) and 77,388 HL (59,836 HL from Chile exports and 2,400 HL from Argentina) in 2006 and 2005 respectively.  Total  Total  5,800 HL from Argentina in 2006 and 2005 respectively.  Total  6 change (real)  10.3%  23,077  22,626  28,364  28,387  83,958  88,421  160,749  130,488  23.2%  Soft Drinks  27,569  28,086  18%  Nectars  41,545  42,664  112,155  123,489								4.076					
In unit cases, sales from the soft drink and mineral water segment totaled 43.7 million and 40.4 million in 2006 and 2005, respectively.  Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 4,920 HL from Argentina) and 77,388 HL (59,836 HL from Chile exports and 2,400 HL from Argentina) in 2006 and 2005 respectively.  Total  Total  5,800 HL from Argentina in 2006 and 2005 respectively.  Total  6 change (real)  10.3%  23,077  22,626  28,364  28,387  83,958  88,421  160,749  130,488  23.2%  Soft Drinks  27,569  28,086  18%  Nectars  41,545  42,664  112,155  123,489													
Volumes do not include bulk volumes of 36,880 HL (31,960 HL from Chile exports and 4,920 HL from Argentina) and 77,388 HL (59,836 HL from Chile exports and 2,400 HL from Argentina) in 2006 and 2005 respectively.    Total													
Total Total fice (Ch\$ / HL)		-				a Chila avports and 2 400 HI fro	om Argentine ) in 2006 and	200E rooppotivoly					
ice (Ch\$ / HL)	volumes do not include baix volumes t	01 30,000 FIE (31,900 FIE III	om onlie exports and 4,52	o ne irom Argentina) and 7	,366 FIE (39,636 FIE IIOII	TOTILE EXPORTS AND 2,400 FIL IT	om Argentina / in 2006 and	2003 respectively.					
Soft Drinks 27,569 28,086 -1.8% Chile - Domestic 59,005 61,796 -4.5% Chile - Export 112,155 123,489													
Soft Drinks       27,569     28,086       -1.8%     59,005     61,796       Nectars     Chile - Domestic       41,545     42,664     112,155     123,489			44,390		22,626		28,387		88,421		130,488		
27,569 28,086 59,005 61,796  -1.8% -4.5%  Nectars 41,545 42,664 112,155 123,489	% change (real)	0.3%		2.0%		-0.1%		-5.0%		23.2%			
27,569 28,086 59,005 61,796  -1.8% -4.5%  Nectars 41,545 42,664 112,155 123,489						Soft Dri	nks	Chile - Dor	mestic				
Nectars Chile - Export 41,545 42,664 112,155 123,489													
41,545 42,664 112,155 123,489						-1.8%		-4.5%					
						Necta	<u>rs</u>	Chile - Ex	xport				
						41,545	42,664	112,155	123,489				
						-2.6%		-9.2%					

Mineral Water 25,047

5.9%

23,650

Argentina 107,117

0.3%

106,811

**Exhibit 5: Balance Sheet** 

<u>ASSETS</u>	Ch\$ n <u>30-June-06</u>	nillions <u>30-June-05</u>	US\$ millio 30-June-06 3	ons (1) 80-June-05	% <u>Change</u>
Cash & equivalents Other current assets Total current assets	60,130 <u>161,385</u> 221,515	61,130 <u>164,216</u> 225,346	111.5 <u>299.2</u> 410.6	113.3 <u>304.4</u> 417.7	-1.6% -1.7% -1.7%
PP&E, net Other assets	327,408 79,867	327,480 82,295	606.9 148.1	607.1 152.6	0.0% -3.0%
TOTAL ASSETS	628,790	635,121	1,165.6	1,177.4	-1.0%
LIABILITIES & STOCKHOLDERS' EQUITY					
Short-term debt (2) Other current liabilities Total current liabilities	30,982 <u>73,606</u> 104,588	43,788 <u>75,568</u> 119,356	57.4 <u>136.4</u> 193.9	81.2 <u>140.1</u> 221.3	-29.2% -2.6% -12.4%
Long-term debt (2) Other long-term liabilities Total long-term liabilities	119,455 <u>36,446</u> 155,901	124,187 <u>31,447</u> 155,634	221.4 <u>67.6</u> 289.0	230.2 <u>58.3</u> 288.5	-3.8% 15.9% 0.2%
Minority interest	40,484	43,201	75.0	80.1	-6.3%
Stockholders' equity	327,818	316,931	607.7	587.5	3.4%
TOTAL LIABILITIES & STOCKHOLDERS' EQUITY	628,790	635,121	1,165.6	1,177.4	-1.0%
OTHER FINANCIAL INFORMAT	<u> </u>				
Total financial debt	150,437	167,974	278.9	311.4	-10.4%
Net debt (3)	90,307	106,845	167.4	198.1	-15.5%
Liquidity ratio Debt / Capitalization	2.12 0.29	1.89 0.32			

<sup>(1)</sup> Exchange rate: US\$1.00 = Ch\$539.44

<sup>(2)</sup> Includes only financial debt

<sup>(3)</sup> Total financial debt minus cash & equivalents